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Dedicated entry-level data scientist with analytical and experimental background of Physics. My graduation 2023, a pivotal year marked by significant advancements in artificial intelligence with the introduction of GPT-4 and other generative Al models, has fueled my curiosity and excitement to delve into the field of data. I have comprehensive grasp of data science methodology from business understanding to modelling process with proficiency in **Python, SQL, Tableau, Power BI, Looker Studio and other tools** related to data analytics workflow from several coursework and bootcamps.

Project Overview



The hospitality industry encompasses businesses that provide accommodation for guests, including room reservations, meals, and other facilities. It can range from small to large enterprises, from one-star to five-star hotels. Success in this industry depends on factors such as location, service quality, and competitive pricing. The demand for comfortable and affordable accommodation makes the hotel business a viable option for entrepreneurs. It's important to understand the target market and the health of the hotel business to devise appropriate strategies and provide services and facilities tailored to their needs.

This project will analyze the hotel business by processing historical data to obtain information about hotel bookings, length of stay, and the time interval between booking and cancellation. In this project we will be using **Python** for main programming language with the help of several libraries such as **numpy** and **pandas** for data preprocessing while for data visualization will be done with the help of **matplotlib** and **seaborn**.



Dataset Description:

This data set contains booking information for a city hotel and a resort hotel, and includes information such as when the booking was made, length of stay, the number of adults, children, and/or babies, and the number of available parking spaces, among other things. All personally identifying information has been removed from the data.

Feature Information:

- hotel: Hotel (Resort Hotel or City Hotel)
- Is_canceled: Value indicating if the booking was canceled (1) or not (0)
- Lead_time: Number of days that elapsed between the entering date of the booking into the PMS and the arrival date
- Arrival_date_year : Year of arrival date
- arrival_date_month : Month of arrival date
- arrival_date_week_number: Week number of year for arrival date
- arrival_date_day_of_month : Day of arrival date



- Stays_in_weekend_nights: Number of weeked nights (Saturday or Sunday) the guest stayed or booked to stay at the hotel
- Stays_in_weekdays_nights: Number of week nights (Monday to Friday) the guest stayed or booked to stay at the hotel
- Adults : number of adults
- Children: number of children
- Babies : number of babies
- Meal: type of meal booked
- City: city of origin
- Market_segment: Market segment designation. Context: the term "TA" means "Travel Agents" and "TO" means "Tour Operators"
- Distribution_channel : ooking distribution channel.
- Is_prepeated_guest: Value indicating if the booking name was from a repeated guest (1) or not (0)
- Previous_cancellations: Number of previous bookings that were cancelled by the customer prior to the current booking



- Previous_bookings_not_cancelled: Number of previous bookings not cancelled by the customer prior to the current booking
- Booking_changes: Number of changes/amendments made to the booking from the moment the booking was entered on the PMS until the
 moment of check-in or cancellation
- Deposit_type : Indication on if the customer made a deposit to guarantee the booking. This variable can assume three categories:
- No Deposit no deposit was made;
- Non Refund a deposit was made in the value of the total stay cost;
- Refundable a deposit was made with a value under the total cost of stay
- Agent : ID of the travel agency that made the booking
- Company: ID of the company that made the booking
- Days_in_waiting_list: Number of days the booking was in the waiting list before it was confirmed to the customer



- Customer_type: Type of booking. Assuming one of four categories:
- Contract when the booking has an allotment or other type of contract associated to it;
- Group when the booking is associated to a group;
- Transient when the booking is not part of a group or contract, and is not associated to other transient booking
- Transient-party when the booking is transient, but is associated to at least other transient booking
- Adr: Average Daily Rate as defined by dividing the sum of all lodging transactions by the total number of staying nights
- Required_car_parking_space : Number of car parking spaces required by the customer
- Total_of_special_request : Number of special request made by the customer
- Reservation_status: Reservation last status, assuming one of three categories:
- Canceled booking was canceled by the customer
- Check out customer has checked in but already departed
- No-show customer did not check-in and did inform the hotel of the reason why

Data Cleansing and Preprocessing



```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 119390 entries, 0 to 119389
Data columns (total 29 columns):
    Column
                                     Non-Null Count
    hote1
                                                      obiect
    is canceled
    lead time
    arrival date year
                                     119390 non-null
                                                      int64
     arrival date month
                                     119390 non-null
                                                     obiect
    arrival date week number
    arrival date day of month
                                     119390 non-null
    stays_in_weekend_nights
                                     119390 non-null
    stays in weekdays nights
                                     119390 non-null
     adults
    children
 11 babies
 12 meal
 13 city
                                     118902 non-null
 14 market segment
 15 distribution_channel
                                     119390 non-null
 16 is repeated guest
 17 previous cancellations
 18 previous_bookings_not_canceled 119390 non-null
                                                      int64
 19 booking changes
                                     119390 non-null
                                                     int64
 27 total of special requests
                                     119390 non-null
 28 reservation_status
                                     119390 non-null object
dtypes: float64(4), int64(16), object(9)
memory usage: 26.4+ MB
```

Dataset Information:

The dataset comprises 29 columns and 119,390 rows of data, featuring three types of data: int64, object, and float64. Notably, several columns contain missing values:

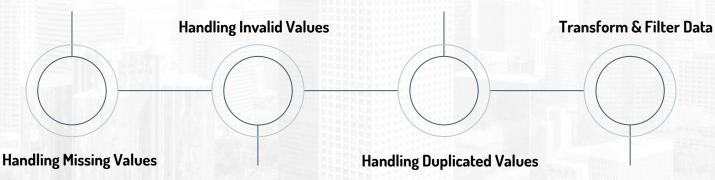
- Company: 94% null values, affecting 112,593 rows.
- agent: 13% null values, impacting 16,340 rows.
- City: 0.4% null values, affecting 488 rows.
- Children: contains 0.003% null values, impacting 4 rows.

Data Cleansing and Preprocessing



- Imputation with 0 for company, agent, and children
- Imputation with mode for city

 Duplicate rows will not be dropped due to not having the unique identifier that we can rely on like customer ID or order ID



- Transform for 'undefined' values in meal, market_segment, and distribution_channel
- meal → No Meal,
 market_segment → Online TA,
 distribution_channel → TA/TO

 Filtering by total guest (number of guest <=0), stay_duration (night duration < 0), and ADR < 0 (drop due to calculation error)

For more details, you can view the Jupyter notebook here.