Pipeline Delivery Assessment

	Key areas	**Tool kit**
1 **Pipeline strength**	**Pipeline refilling**	▪ Build a buffer ▪ Ideation sessions
	W/S execution	▪ Weekly meetings (Prop, huddle, pre-To, To) ▪ Deep dive sessions ▪ Alternate and de-risk <_____>
2 **Support-ing System**	**Cross functional**	▪ War room setup (layouts, printouts…) ▪ Manage interdependencies
	Wave	▪ How to use wave
3 **Transfor-mation mindset and cap-abilities**	**Mission critical skills**	▪ Coaching ▪ Feedback ▪ Coverages conversation ▪ Business 101 **From course 2**
	Mindset	▪ … ▪ … ▪ …

Pipeline delivery assessment (example)