# Megan McMahon

#### **UX RESEARCHER**

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#### **WORK EXPERIENCE**

## **Innovation Fellow & Design Consultant**

Virginia Commonwealth University | Aug 2024 - Present

- Achieved \$300k+ annual projected cost savings leading service design strategy for the Health Innovation Lab, reducing the number of patients in two rural emergency departments leaving without being seen by 50%.
- Developed a custom innovation curriculum consisting of 6 sessions for clinician innovators at the Veterans Health Administration, emphasizing rapid prototyping, user research, and remote user testing techniques.
- Facilitated workshops for corporate and community partners (Allianz, Virginia Housing Alliance) to support strategic planning and leadership development.
- Taught courses on service design and innovation, such as "Designing the Future of Health" and "Teaching, Learning, Technology, and the Future of Higher Education."

#### Senior UX Researcher

Mercari | Jun 2022 - Jun 2024

- Increased daily new listings on a resale marketplace 3x by leading mixed methods research (A/B testing, surveys, contextual inquiry, usability testing) on AI feature development to optimize seller experiences.
- Drove +12-57% year-over-year gross merchandise value (GMV) in key verticals by spearheading executive-facing strategic research on user engagement, using surveys, diary studies, and interviews.
- Advocated for user-focused product development across the company by designing and facilitating a quarterly benchmarking user research share-out, consistently attended by over half the company (70+ people).
- Built strong partnerships with data engineering and business insights teams, resulting in increased triangulation opportunities and higher UXR team data fluency (Looker, R).

#### **Doctoral Researcher**

UT Austin Department of Psychology | Aug 2018 - Aug 2022

- Published four peer-reviewed research articles on wearable technology and sleep health by leading quantitative research from study design through data collection, operations, analysis (R, Python, Qualtrics), and reporting.
- Facilitated over 270 hours of 1:1 clinical interviews and assessments, mastering qualitative research skills.
- Directly supervised 8+ research assistants, mentored junior researchers, and collaborated with multidisciplinary teams of clinicians, engineers, and data analysts.

#### **EDUCATION**

**Design Thinking Facilitator** ExperiencePoint | 2024

PhD Experimental Psychology UT Austin | 2022

#### **SKILLS**

Analytics
A/B Testing
Design Thinking
Facilitation
Journey Mapping
Mixed Methods
Product Strategy
Product Management
Research Operations
Statistics
Surveys
Usability Testing
User Interviews
User Research
Workshops

### **TOOLS**

Figma
Github
JIRA
Looker
Miro
Python
Qualtrics
R
UserZoom

# **AFFILIATIONS**

Entrepreneurship Mentor Startup Virginia Lighthouse Labs

Chapter Co-Organizer
Ladies that UX Richmond