

Jack McNary

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Education

University of Colorado, Boulder, CO
B.A., International Affairs, Minor in Portuguese, December 2014
DU Coding Bootcamp, Certificate, expected completion date February 2022

Career History & Accomplishments

Technical Account Manager, Straker Translations Ltd., Denver, CO, November 2021-Present

- Promoted internally based on high performance in Inside Sales Representative Role

Inside Sales Representative, Straker Translations Ltd., Denver, CO, February 2020-October 2021

- Attained 100% of target revenue six months into the 2021 fiscal year
- Works closely with the New Business and Client Success teams, providing technical support where needed to ensure smooth functioning of the team as a whole

Account Supervisor, Straker Translations Ltd., Denver, CO, August 2018-January 2020

- Responsible for managing ongoing translations for an ITAR Compliant US Defense Contractor, representing a revenue of over 400,000 USD and over 2 million words translated over the course of one year
- Lead contact for the translation of materials for an intensive IT Certificate course, eventually realizing a profit margin of 70%, representing a profit of 70,000 USD

Client Services Coordinator, Straker Translations Ltd., September 2017-August 2018

- Provide service and information to clients including quote processing, document verification, project updates, amid general liaising
- Managed a high volume of projects increasing in complexity with time on the job; looked after projects assigned to colleagues as necessary
- Promoted to the position of Account Supervisor in August 2018 based on high performance in the role

Supervisor, Cheese and Specialty Department, Alfalfa's Market, Boulder, CO, November 2015-August 2017

- Provided a complete customer experience utilizing extensive product knowledge and accompanying technique, placing emphasis on communicating with the customer to best identify and serve their needs.

Volunteerism

Wilderness Restoration Fund, Boulder County, CO, Ongoing

Volunteer Ski Patrol, Winter Park Ski Resort, Winter Park, CO, August 2010 – December 2012

What I Offer

- Excellent communication skills, both verbal and written
- Team player, who enjoys building trust with my colleagues
- Not afraid to get my hands dirty to resolve issues before they become problematic
- Technical prowess with multiple software platforms
- Proficient in reading and comprehension of Portuguese, Spanish and French
- Comfortable in high-pressure situations in and outside of work

Interests

- Well-traveled, with a keen interest in learning about and understanding different cultures
- Frequent collaborator with the Portuguese and Spanish Department at CU Boulder
- Freelance writer: articles written for GetSkiTickets.com received the highest traffic of any on the site
- Avid skier, sports enthusiast, musician, and all-around good guy