

**Jack McNary**  
3009 Edison Ct., Boulder, CO 80301  
+1 303-514-6087 |  
[jack.mcnary@gmail.com](mailto:jack.mcnary@gmail.com)

## **Career History & Accomplishments**

**Straker Translations, Ltd.**, Denver, CO, September 2017-Present

*Technical Account Manager/Inside Sales Representative*

- Attained over 100% of yearly target revenue six months into the 2021 fiscal year
- Works closely with the New Business and Client Success teams, providing technical support where needed to ensure smooth functioning of the team as a whole
- Provides technical support to the Client Success team, alongside ongoing account management duties

*Account Supervisor/Project Manager*

- Responsible for managing ongoing translations for an ITAR Compliant US Defense Contractor, representing revenue of over 400,000 USD and over 2 million words translated over one year
- Lead contact for the translation of materials for an intensive IT Certificate course, eventually realizing a profit margin of 70%, representing a profit of 70,000 USD
- Provided client service including quote processing, document verification, project updates
- Managed a high volume of projects increasing in complexity with time on the job. Successive internal promotions based upon performance in these roles

## **Alfalpa's Market**

*Supervisor, Cheese and Specialty Department*, Boulder, CO, November 2015-August 2017

- Provided a complete customer experience utilizing extensive product knowledge and accompanying techniques, emphasizing communication with the customer to best identify and serve their needs

## **CHaRM (Center for Hard-to-Recycle Materials), Eco-Cycle**

*Cashier/Yard Attendant*, Boulder, CO, November 2015-October 2016

- Responsible for educating the body public on good recycling practices, giving tours of the facilities, and promoting related programs, in addition to cashier and intake roles

## **Education**

University of Denver Coding Bootcamp, Certificate, completion date February 2022

University of Colorado, Boulder, CO, B.A., International Affairs, Minor in Portuguese, December 2014

## **Volunteerism**

*Creek-path clean-up campaign* (self-directed), Boulder, CO, December 2021-Ongoing

*Wilderness Restoration Fund*, Boulder County, CO, Ongoing

*University of Colorado Recycling Center*, Boulder, CO, May-July 2012

*Volunteer Ski Patrol*, Winter Park Ski Resort, Winter Park, CO, August 2010-December 2012

## **What I Offer**

- Excellent communication skills, both verbal and written
- Team player, who enjoys building trust with my colleagues and developing robust client relationships
- Not afraid to get my hands dirty to resolve issues before they become problematic
- Technical prowess with multiple software platforms; eagerness to learn and familiarize myself with new systems and processes
- Proficient in reading and comprehension of Portuguese, Spanish, and French
- Comfortable in high-pressure situations in and outside of work

## **Interests**

- Well-traveled, with a keen interest in learning about and understanding different cultures
- Passionate about proper recycling practices and being an eco-conscious citizen
- Frequent collaborator with the Portuguese and Spanish Department at CU Boulder
- Freelance writer: authored articles for GetSkiTickets.com received the highest traffic of any on the site
- Avid skier, sports enthusiast, musician, and all-around good guy