

infotext

info-cross:



info-select

info-correct:

info-mark

Any data collected from you during the course of this study is confidential. It will be stored securely and destroyed at the end of the study. The information you provide will be anonymised and distributed as part of the final report. If you have any questions or concerns, please contact William Seymour at [w.r.seymour@warwick.ac.uk](mailto:w.r.seymour@warwick.ac.uk).

## 1 Keirsey Temperament Sorter II

1.1 When the phone rings do you

- ☐ hurry to get it first
- ☐ hope someone else will answer

1.2 Are you more

- ☐ observant than introspective
- ☐ introspective than observant

1.3 Is it worse to

- ☐ have your head in the clouds
- ☐ be in a rut

1.4 With people are you usually more

- ☐ firm than gentle
- ☐ gentle than firm

1.5 Are you more comfortable making

- ☐ critical judgements
- ☐ value judgements

1.6 Is clutter in the workplace something you

- ☐ take time to straighten up
- ☐ tolerate pretty well

1.7 Is it your way to

- ☐ make up your mind quickly
- ☐ pick and choose at some length

1.8 Waiting in line, do you often

- ☐ chat with others
- ☐ stick to business

1.9 Are you more

- ☐ sensible than ideational
- ☐ ideational than sensible

1.10 Are you more interested in

- ☐ what is actual
- ☐ what is possible

1.11 In making your mind are you more likely to go by

- ☐ data
- ☐ desires

1.12 In sizing up others do you tend to be

- ☐ objective and impersonal
- ☐ friendly and personal

1.13 Do you prefer contracts to be

- ☐ signed, sealed and delivered
- ☐ settled on a handshake

1.14 Are you more satisfied having

- ☐ a finished product
- ☐ work in progress

1.15 At a party, do you

- ☐ interact with many, including strangers
- ☐ interact with a few friends

1.16 Do you tend to be more

- ☐ factual than speculative
- ☐ speculative than factual

1.17 Do you like writers who

- ☐ say what they mean
- ☐ use metaphors and symbolism

1.18 Which appeals to you more

- ☐ consistency of thought
- ☐ harmonious relationships



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1.19 If you must disappoint someone are you usually

- ☐ frank and straightforward
- ☐ warm and considerate

1.20 On the job do you want your activities

- ☐ scheduled
- ☐ unscheduled

1.21 Do you often prefer

- ☐ final, unalterable statements
- ☐ tentative, preliminary statements

1.22 Does interacting with strangers

- ☐ energise you
- ☐ tax you

1.23 Facts

- ☐ speak for themselves
- ☐ illustrate points

1.24 Do you find visionaries and theorists

- ☐ somewhat annoying
- ☐ rather fascinating

1.25 In a heated discussion do you

- ☐ stick to your guns
- ☐ look for common ground

1.26 Is it better to be

- ☐ just
- ☐ merciful

1.27 At work, is it natural for you to

- ☐ point out mistakes
- ☐ try to please others

1.28 Are you more comfortable

- ☐ after a decision
- ☐ before a decision

1.29 Do you tend to

- ☐ say right out what's on your mind
- ☐ keep your ears open

1.30 Common sense is

- ☐ usually reliable
- ☐ frequently questionable

1.31 Children often do not

- ☐ make themselves useful enough
- ☐ exercise their fantasy enough

1.32 When you are in charge of others do you tend to be

- ☐ firm and unbending
- ☐ forgiving and lenient

1.33 Are you more often

- ☐ a cool-headed person
- ☐ a warm-hearted person

1.34 Are you prone to

- ☐ nailing things down
- ☐ exploring the possibilities

1.35 In most situations are you more

- ☐ deliberate than spontaneous
- ☐ spontaneous than deliberate

1.36 Do you think of yourself as

- ☐ an outgoing person
- ☐ a private person

1.37 Are you more frequently

- ☐ a practical sort of person
- ☐ a fanciful sort of person

1.38 Do you speak more in

- ☐ particulars than generalities
- ☐ generalities than particulars

1.39 Which is more of a compliment:

- ☐ "there's a logical person"
- ☐ "there's a more sentimental person"

1.40 Which rules you more

- ☐ your thoughts
- ☐ your feelings

1.41 When finishing a job, do you like to

- ☐ tie up all the loose ends
- ☐ move on to something else

1.42 Do you prefer to work

- ☐ to deadlines
- ☐ just whenever



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1.43 Are you the kind of person who

- ☐ is rather talkative
- ☐ doesn't miss much

1.44 Are you inclined to take what is said

- ☐ more literally
- ☐ more figuratively

1.45 Do you more often see

- ☐ what's right in front of you
- ☐ what can only be imagined

1.46 Is it worse to be

- ☐ a softy
- ☐ hard-nosed

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