

# SMB

# PARTNER ADVANTAGE

## SPIFF PROGRAM

### REGISTER TODAY FOR THE LENOVO SPIFF PROGRAM

With the SPIFF Program, Authorized Lenovo Partner Sales Representatives are recognized for your expertise and rewarded with benefits for impacting our business. Every time you sell qualified TopSeller Lenovo products or services, you can earn rewards. The more you sell, the more you earn - up to \$10,000 each quarter!

Claiming is easy! All reseller purchases are reported by Lenovo Authorized Distributors and are pre-loaded into the online claiming tool. Simply register and log-in to claim your sales invoices. Your Lenovo Visa® Prepaid Card will then be loaded with your earnings monthly.



### REGISTER IN FIVE EASY STEPS

1. Email Verification
2. Set Password
3. Accept Term & Conditions
4. Register for your Lenovo Visa® Prepaid Card Incentives
5. Start Earning

EARN UP TO  
**\$10,000\***  
PER QUARTER

### LENOVO SPIFF PROGRAM BREAKDOWN

SELL QUALIFIED LENOVO  
PRODUCTS & SERVICES



EARN UP TO \$100 PER  
PRODUCT OR SERVICE SOLD

EARN UP TO  
**\$10,000**  
PER QUARTER

\*EARNINGS LOADED ONTO YOUR  
LENOVO VISA® PREPAID CARD



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**lenovo** **FOR**  
**THOSE**  
**WHO DO.**

For full terms and conditions, please visit  
[www.lenovopartnernetwork.com/rep](http://www.lenovopartnernetwork.com/rep)



## SPIFF AMOUNTS FOR QUALIFIED LENOVO TOPSELLER PRODUCTS AND SERVICES.



## THINKSERVER SPIFFS

RD330	\$80-\$100	TD230	\$40-\$100
RD430	\$80-\$100	TS130	\$20-\$100
RD530	\$100	TS430	\$80
RD630	\$100		

EARN UP TO

**\$100**

PER SYSTEM



## THINKSTATION SPIFFS

C30	\$40-\$50	S30	\$30-\$50
E31	\$15-\$30		

EARN UP TO

**\$50**

PER SYSTEM



## THINKPAD SPIFFS

Lenovo B560	\$5	Tablet 2	\$15
Edge E430/E530	\$10-\$15	Twist	\$15
Edge E430c/E530c	\$5	W530	\$25-\$30
Edge E535	\$10	X1 Carbon	\$25-\$30
T430/T530	\$15-\$30	X131e	\$5
T430s	\$15-\$25	X230	\$15-\$30
T430u	\$15-\$20	X230 Tablet	\$15-\$30

EARN UP TO

**\$30**

PER SYSTEM



## THINKCENTRE SPIFFS

Edge 72	\$5	M82	\$15-\$25
Edge 92z AIO	\$20-\$30	M92p	\$10-\$25
M72e	\$5-\$15	M92p Tiny	\$10-\$15
M72e Tiny	\$5-\$10	M92z AIO	\$20-\$30
M72z AIO	\$20		

EARN UP TO

**\$30**

PER SYSTEM

Lenovo  
Services

## SERVICES, OPTIONS &amp; SOFTWARE SPIFFS

Services, Options & Software	\$5-\$75
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EARN UP TO

**\$75**

PER UNIT

▶ START EARNING TODAY!

**lenovo** FOR  
THOSE  
WHO DO.™

For a complete list of qualified models and SPIFF amounts, please visit  
[www.lenovopartnernetwork.com/rep](http://www.lenovopartnernetwork.com/rep)