



Requirements Document

Cisco partner confidential

Select Integrator Requirements

Specialization Requirement

One:	Any <u>specialization</u>
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Select Integrator is automatically granted on completion of any specialization.

Service and Support Requirements

Partner must have:

All of these:	Valid Partner Agreement in place	
	Service contract to sell services related to Cisco product through distribution	
	Customer service and call back at least 8 hours a day, at least 5 days a week	

Additional Considerations

Country Groupings

Can the Select Integrator role apply across different countries? Yes, but only within one country grouping.

Terms and Conditions

All applicants must agree to the Channel Partner Program Terms and Conditions (which can be found in the Program Management and Application (PMA) tool) during the application process.

Related Information

Document Revision History

Revision History	Date	Changes		
1.0	December 17, 2019	Updated document design. Added "Document Revision History" table.		
2.0	January 22, 2020	Updated specialization requirements table.		
3.0	October 27, 2020	Updated certification name. Updated specialization requirement options.		
4.0	May 4, 2021	Updated document design. Updated all descriptions of certification to Integrator.		
5.0	August 26, 2021	Removed Customer Satisfaction Requirement section.		
6.0	March 25, 2024	Updated document design. Corrected Agreement language to match the allowances in place.		



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