

Premier Integrator Requirements

Specialization Requirement

One:	<ul style="list-style-type: none"> Any specialization (Except for the Environmental Sustainability Specialization and the Core Security Specialization)
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Certified Role Requirements

Partner must have a minimum of 2 unique certified [Associate](#) (or higher) full-time employees.

Service and Support Requirements

Partner must have:

All of these:	<ul style="list-style-type: none"> Valid Partner Agreement in place Customer service 8 hours a day, 5 days a week One-hour call back Pre-Sales Support Post-Sales Support based on Partner Support Agreement
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Additional Considerations

Out of Compliance Get Well Plan Policy

For Premier Integrators who fall out of compliance for the career certified individual requirements the Program Management and Application ([PMA](#)) tool will automatically issue the partner a 6-month Get Well Plan to get back into compliance. A Get Well Plan is available only if the partner still has one career certified individual. If the partner loses both career certified individuals during the same 6-month period or at the same time, Premier Integrator will be removed.

Country Groupings

Can the Premier Integrator role apply across different countries? Yes, but only within one [country grouping](#).

Terms and Conditions

All applicants must agree to the Channel Partner Program Terms and Conditions (which can be found in the Program Management and Application ([PMA](#)) tool) during the application process.

Related Information

Document Revision History

Revision History	Date	Changes
1.0	December 17, 2019	Updated document design. Added "Document Revision History" table.
2.0	January 22, 2020	Updated specialization requirements table.
3.0	October 28, 2020	Updated certification name. Updated specialization requirement options. Removed Hybrid IT requirement.
4.0	May 4, 2021	Updated document design. Updated all descriptions of certification to Integrator.
5.0	February 10, 2023	Updated specialization options to exclude the Environmental Sustainability Specialization.
6.0	June 8, 2023	Removed Customer Satisfaction (CSAT) requirements.
7.0	February 6, 2024	Corrected Certified Role requirements section to match allowances in place.
8.0	May 6, 2024	Updated specialization options to exclude the Core Security Specialization. Updated document design.



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