(A Saudi Closed Joint Stock Company)
FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 together with the

INDEPENDENT AUDITORS' REPORT



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License No. 46/11/323 issued 11/3/1992

## Independent auditors' report

To the Shareholders of Saudi Real Estate Refinance Company (A Saudi Closed Joint Stock Company)

#### **Opinion**

We have audited the financial statements of **Saudi Real Estate Refinance Company** ("the Company"), which comprise the statement of financial position as at 31 March 2018, the statements of profit or loss and other comprehensive income, changes in shareholders' equity and cash flows for the three-month period ended 31 March 2018, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at 31 March 2018, and its financial performance and its cash flows for the period then ended in accordance with International Financial Reporting Standards ("IFRS") as modified by the Saudi Arabian Monetary Authority ("SAMA") for the accounting of zakat and income tax.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing ("ISAs") that are endorsed in the Kingdom of Saudi Arabia. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the professional code of conduct and ethics that are endorsed in the Kingdom of Saudi Arabia that are relevant to our audit of the financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Other Matter

We draw attention to the fact that we have not audited the accompanying statements of profit or loss and other comprehensive income, changes in shareholders' equity and cash flows for the period from 27 March 2017 to 31 March 2017, or any of the related notes and accordingly, we do not express an opinion on them.

#### Responsibilities of Management and Those Charged with Governance for the Financial Statements.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS a modified by SAMA for the accounting of zakat and income tax, the Regulations for Companies, and the Company's By-Laws and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.



## Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. 'Reasonable assurance' is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs that are endorsed in the Kingdom of Saudi Arabia, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs that are endorsed in the Kingdom of Saudi Arabia, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
  error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
  sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
  collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness
  of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, then we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the
  disclosures, and whether the financial statements represent the underlying transactions and events in a
  manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit of Saudi Real Estate Refinance Company ("the Company").

For KPMG Al Fozan & Partners Certified Public Accountants

Abdullah Hamad Al Fozan License No. 348

Al Riyadh: 15 Muharram 1440H Corresponding to: 25 September 2018 FOR Al Fozan & P

(A Saudi Closed Joint Stock Company)

## STATEMENT OF FINANCIAL POSITION

As at 31 March 2018 (Saudi Arabian Riyals)

	<b>Notes</b>	31 March 2018	31 December 2017
<u>ASSETS</u>		(Audited)	(Audited)
Cash and cash equivalents	5	471,281,096	1,397,686,771
Murabaha receivables, net	6	880,183,181	100,068,030
Ijara receivables, net	7	138,447,989	-
Property and equipment	8	2,730,084	2,812,053
Intangible assets	9	10,251,662	8,997,319
Prepayments and other current assets		1,286,178	388,535
TOTAL ASSETS		1,504,180,190	1,509,952,708
LIABILITIES AND SHAREHOLDERS' EQUITY  Trade and other payables	10	17,712,507	23,299,753
TOTAL LIABILITIES	_	17,712,507	23,299,753
Share capital Accumulated losses TOTAL SHAREHOLDERS' EQUITY	11 _	1,500,000,000 (13,532,317) 1,486,467,683	1,500,000,000 (13,347,045) 1,486,652,955
TOTAL SHAREHOLDERS EQUIT	_	1,400,407,003	1,400,032,733
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	_	1,504,180,190	1,509,952,708

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## STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

	<u>Notes</u>	For the three- month period ended 31 March 2018 (Audited)	For the period from 27 March 2017 (date of commercial registration) to 31 March 2017 (Unaudited)
REVENUE		<b>5</b> 400 0 <b>5</b> 6	
Income from Murabaha receivables Income from Ijara receivables		5,480,856 681,184	-
Total revenue		6,162,040	
OPERATING EXPENSES General and administrative expenses Advertising and marketing expenses Impairment charge for credit losses on Ijara receivables	12 7	(6,683,574) (632,290) (1,421,000)	- - -
Total operating expenses for the period		(8,736,864)	
Pre-operating income Pre-operating expenses Operating loss for the period	18 18	(2,574,824)	14,927,292 (24,344,847) (9,417,555)
NON-OPERATING INCOME Income from bank deposits Loss for the period		2,389,552 (185,272)	(9,417,555)
Other comprehensive income		-	-
Total comprehensive loss		(185,272)	(9,417,555)

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## STATEMENT OF CASH FLOWS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

Cash flows from operating activities: Net profit / (loss) for the period	<u>Notes</u>	For the three- month period ended 31 March 2018 (Audited) (185,272)	For the period from 27 March 2017 (date of commercial registration) to 31 March 2017 (Unaudited) (9,417,555)
Non-cash adjustments to reconcile net profit for the period to net cash used in operating activities:			
Depreciation	8	114,808	-
Amortization	9	152,107	-
Impairment charge for credit losses	7	1,421,000	-
	·-	1,502,643	(9,417,555)
Changes in:			
Murabaha receivables		(780,115,151)	-
Ijara receivables	7	(139,868,989)	-
Prepayments and other current assets		(897,643)	-
Trade and other payables		(5,587,246)	-
Net cash used in operating activities	- -	(924,966,386)	(9,417,555)
Cash flows from investing activities:			
Additions to property and equipment	8	(32,839)	-
Additions to intangible assets	9	(1,406,450)	
Cash used in investing activities	-	(1,439,289)	
Cash flows from financing activities:			
Injection of share capital	· <del>-</del>	-	1,500,000,000
Cash generated from financing activities	-	-	1,500,000,000
Net (decrease) / increase in cash and cash equivalents Cash and cash equivalents at beginning of the		(926,405,675)	1,490,582,445
period	_	1,397,686,771	4 400 707 1/7
Cash and cash equivalents at end of the period	5 _	471,281,096	1,490,582,445

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## STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

For the three-month period ended 31 March 2018	Share capital	Accumulated <u>losses</u>	<u>Total</u>
Balance at 1 January 2018	1,500,000,000	(13,347,045)	1,486,652,955
Total comprehensive loss		(185,272)	(185,272)
Balance at 31 March 2018	1,500,000,000	(13,532,317)	1,486,467,683
For the period from 27 March 2017 (date of commercial registration) to 31 March 2017			
Issuance of share capital	1,500,000,000		1,500,000,000
Total comprehensive loss		(9,417,555)	(9,417,555)
Balance at 31 March 2017	1,500,000,000	(9,417,555)	1,490,582,445

The accompanying notes 1 to 19 form an integral part of these financial statements.

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## NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 1. THE COMPANY AND THE NATURE OF OPERATIONS

Saudi Real Estate Refinance Company (the "Company" or "SRC") is a Saudi closed joint stock company established under the Regulations for Companies in the Kingdom of Saudi Arabia. The Company operates under Commercial Registration ("CR") No.1010469391 issued in Riyadh on 28 Jumada II 1438H (corresponding to 27 March 2017). The Company was granted a full license by Saudi Arabian Monetary Authority (SAMA) to operate as a mortgage finance company with license number 201709/ن \$\frac{2}{4}8\$ dated 1 Muharram 1439H (corresponding to 21 September 2017).

The objective of the Company is to develop housing finance market in the Kingdom of Saudi Arabia by enabling the financial institutions to offer long-term and short-term financing solutions to home buyers.

The registered office of the Company is as follows:

Saudi Real Estate Refinance Company 2<sup>nd</sup> Floor, Building WH 14, ITCC Complex Said As Salmi Road, Al Nakhil District Riyadh 12382 Kingdom of Saudi Arabia

## 2. BASIS OF PREPARATION

## a) Statement of compliance

These financial statements of the Company have been prepared:

a) in accordance with 'International Financial Reporting Standards (IFRS) as modified by SAMA for the accounting of zakat and income tax', which requires, adoption of all IFRSs as issued by the International Accounting Standards Board ("IASB") except for the application of International Accounting Standard (IAS) 12 - "Income Taxes" and IFRIC 21 - "Levies" so far as these relate to zakat and income tax. As per the SAMA Circular no. 381000074519 dated April 11, 2017 and subsequent amendments through certain clarifications relating to the accounting for zakat and income tax ("SAMA Circular"), the Zakat and Income tax are to be accrued on a quarterly basis through shareholders equity under retained earnings.

b) in compliance with the provisions of the Regulations for Companies in the Kingdom of Saudi Arabia and the By-laws of the Company.

Pursuant to the Company's Articles of Association and Company's Bye Laws, the first financial reporting period of the Company began from 27 March 2017 (the date of the Company's CR) and ended on 31 December 2017. Accordingly, the comparatives in these financial statements are presented for the period from 27 March 2017 (date of commercial registration) to 31 March 2017.

## b) Basis of measurement

These financial statements have been prepared under the historical cost convention.

#### c) Functional and presentation currency

These financial statements are presented in Saudi Arabian Riyals ("SAR"), which is the Company's functional currency. The financial information presented in SAR is in full amounts, except as indicated.

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## NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 2. BASIS OF PREPARATION (CONTINUED)

## d) Order of liquidity

Assets and liabilities in the statement of financial position are presented in the order of liquidity. An analysis regarding recovery or settlement within 12 months after the reporting date (current) and more than 12 months after the reporting date (non-current) is presented in note 14.

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies, estimates and assumptions used in the preparation of these financial statements are consistent with those used in the preparation of the statutory financial statements for the period ended 31 December 2017 except for the policies mentioned in 3(a). Based on the adoption of new standards as explained in note 4, the following accounting policies are applicable effective 1 January 2018 replacing / amending or adding to the corresponding accounting policies set out in statutory financial statements for the period ended 31 December 2017.

The following are the significant accounting policies adopted in the preparation of these financial statements:

## a) Policies applicable from 1 January 2018

#### 1. Classification of financial assets

On initial recognition, a financial asset is classified as measured at amortized cost, fair value through other comprehensive income ("FVOCI") or fair value through profit or loss ("FVTPL").

## Financial Asset at amortised cost

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and profit on the principal amount outstanding.

## Financial Asset at FVOCI

**A debt instrument** is measured at FVOCI only if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and profit on the principal amount outstanding.

On initial recognition, for an **equity investment** that is not held for trading, the Company may irrevocably elect to present subsequent changes in fair value in other comprehensive income ("OCI"). This election is made on an investment-by-investment basis.

The Company does not have any debt or equity instrument classified at FVOCI, and thus this does not apply to the Company.

(A Saudi Closed Joint Stock Company)

#### NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## a) Policies applicable from 1 January 2018 (continued)

## 1. Classification of financial assets (continued)

#### Financial Asset at FVTPL

All other financial assets are classified as measured at FVTPL.

In addition, on initial recognition, the Company may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortized cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

Financial assets are not reclassified subsequent to their initial recognition, except in the period after the Company changes its business model for managing financial assets.

The Company does not have any debt or equity instrument classified at FVTPL, and thus this does not apply to the Company.

#### **Business model assessment**

The Company makes an assessment of the objective of a business model in which an asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. In particular, whether management's strategy focuses on earning contractual profit revenue, maintaining a particular profit rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realizing cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Company's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales in prior periods, the reasons for such sales and
  its expectations about future sales activity. However, information about sales activity is
  not considered in isolation, but as part of an overall assessment of how the Company's
  stated objective for managing the financial assets is achieved and how cash flows are
  realized.

The business model assessment is based on reasonably expected scenarios without taking 'worst case' or 'stress case' scenarios into account. If cash flows after initial recognition are realised in a way that is different from the Company's original expectations, the Company does not change the classification of the remaining financial assets held in that business model, but incorporates such information when assessing newly originated or newly purchased financial assets going forward.

Financial assets that are held for trading and whose performance is evaluated on a fair value basis are measured at FVTPL because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

(A Saudi Closed Joint Stock Company)

#### NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## a) Policies applicable from 1 January 2018 (continued)

## 1. Classification of financial assets (continued)

## Assessments whether contractual cash flows are solely payments of principal and profit

For the purposes of this assessment, 'principal' is the fair value of the financial asset on initial recognition. 'Profit' is the consideration for the time value of money, the credit and other basic lending risk associated with the principal amount outstanding during a particular period and other basic lending costs (e.g. liquidity risk and administrative costs), along with profit margin.

In assessing whether the contractual cash flows are solely payments of principal and profit, the Company considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Company considers:

- contingent events that would change the amount and timing of cash flows;
- leverage features;
- prepayment and extension terms;
- terms that limit the Company's claim to cash flows from specified assets; and
- features that modify consideration of the time value of money.

#### 2. Classification of financial liabilities

The Company classifies its financial liabilities, as measured at amortized cost. Amortized cost is calculated by taking into account any discount or premium to issue the funds, and other cost that are integral part of the effective profit rate.

Before 1 January 2018, all the financial liabilities were initially recognize at fair value less transaction costs. Subsequently, financial liabilities were recognized at amortized cost.

For an explanation of how the Company classifies financial assets and liabilities under IFRS 9, see respective section of significant accounting policies.

Ijara receivables recognised by the Company are subject to the classification and measurement requirements as per IAS 17–Leases. However, Ijara receivables recognised by the Company are subject to the de-recognition and impairment requirements of IFRS 9.

## 3. Derecognition

#### **Financial assets**

The Company derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Company neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset derecognized) and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognized in OCI is recognized in statement of profit or loss.

(A Saudi Closed Joint Stock Company)

#### NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## a) Policies applicable from 1 January 2018 (continued)

## 3. Derecognition (continued)

## **Financial assets (continued)**

From 1 January 2018, any cumulative gain/loss recognized in OCI in respect of equity investment securities designated as at FVOCI is not recognized in profit or loss on derecognition of such securities. The Company does not have any equity instrument classified as FVOCI, and thus this does not apply to the Company.

In transactions in which the Company neither retains nor transfers substantially all of the risks and rewards of ownership of a financial asset and it retains control over the asset, the Company continues to recognize the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

#### **Financial liabilities**

The Company derecognizes a financial liability when its contractual obligations are discharged or cancelled, or expired.

#### 4. Modifications of financial assets and financial liabilities

#### Financial assets

If the terms of a financial asset are modified, the Company evaluates whether the cash flows of the modified asset are substantially different. If the cash flows are substantially different, then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognized and a new financial asset is recognized at fair value.

If the cash flows of the modified asset carried at amortized cost are not substantially different, then the modification does not result in derecognition of the financial asset. In this case, the Company recalculates the gross carrying amount of the financial asset and recognizes the amount arising from adjusting the gross carrying amount as a modification gain or loss in the statement of profit or loss. If such a modification is carried out because of financial difficulties of the borrower, then the gain or loss is presented together with impairment losses.

The Company does not have any financial assets modified during the period, and thus this does not apply to the Company.

## Financial liabilities

The Company derecognizes a financial liability when its terms are modified and the cash flows of the modified liability are substantially different. In this case, a new financial liability based on the modified terms is recognized at fair value. The difference between the carrying amount of the financial liability extinguished and the new financial liability with modified terms is recognized in the statement of profit or loss.

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## NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## a) Policies applicable from 1 January 2018 (continued)

## 5. Impairment

The Company recognizes loss allowances for expected credit losses ("ECL") on its Murabaha receivables and Ijara receivables.

The Company measures loss allowances at an amount equal to lifetime ECL, except for the following, for which they are measured as 12-month ECL:

- debt investment securities that are determined to have low credit risk at the reporting date; and
- other financial instruments on which credit risk has not increased significantly since their initial recognition

The Company considers a debt security to have low credit risk when their credit risk rating is equivalent to the globally understood definition of 'investment grade'.

12-month ECL are the portion of ECL that result from default events on a financial instrument that are possible within the 12 months after the reporting date.

## Measurement of ECL

ECL are a probability-weighted estimate of credit losses. They are measured as follows:

- financial assets that are not credit-impaired at the reporting date: as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Company expects to receive);
- financial assets that are credit-impaired at the reporting date: as the difference between the gross carrying amount and the present value of estimated future cash flows;

## Restructured financial assets

If the terms of a financial asset are renegotiated or modified or an existing financial asset is replaced with a new one due to financial difficulties of the borrower, then an assessment is made of whether the financial asset should be derecognized and ECL are measured as follows:

- If the expected restructuring will not result in derecognition of the existing asset, then the expected cash flows arising from the modified financial asset are included in calculating the cash shortfalls from the existing asset.
- If the expected restructuring will result in derecognition of the existing asset, then the expected fair value of the new asset is treated as the final cash flow from the existing financial asset at the time of its derecognition. This amount is included in calculating the cash shortfalls from the existing financial asset that are discounted from the expected date of derecognition to the reporting date using the original effective profit rate of the existing financial asset.

The Company does not have any financial assets restructured during the period, and thus this does not apply to the Company.

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#### NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## a) Policies applicable from 1 January 2018 (continued)

## 4. Impairment (continued)

## **Credit-impaired financial assets**

At each reporting date, the Company assesses whether financial assets carried at amortized cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past due event;
- the restructuring of an Ijara or Murabaha receivable by the Company on terms that the Company would not consider otherwise;
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganization; or
- the disappearance of an active market for a security because of financial difficulties.

An ijara or murabaha receivable that has been renegotiated due to deterioration in the borrower's condition is usually considered to be credit-impaired unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there are no other indicators of impairment. In addition, an Ijara receivable that is overdue for 90 days or more is considered impaired.

## Presentation of allowance for ECL in the statement of financial position

Impairment allowances for ECL of financial assets measured at amortized cost and ijara receivables are presented in statement of financial position as a deduction of gross carrying amount of the assets.

## Write-off

Financial assets are written off (either partially or in full) when there is no realistic prospect of recovery. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Company's procedures for recovery of amounts due.

## 6. Revenue recognition

Murabaha income

Murabaha income is recognized in the statement of profit or loss using the effective profit method. The 'effective profit rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to the amortized cost of the financial instrument.

When calculating the effective profit rate for financial instruments other than credit-impaired assets, the Company estimates future cash flows considering all contractual terms of the financial instrument, but not expected credit losses. For credit-impaired financial assets, a credit-adjusted effective profit rate is calculated using estimated future cash flows including expected credit losses.

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#### NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## a) Policies applicable from 1 January 2018 (continued)

## 6. Revenue recognition (continued)

The calculation of the effective profit rate includes transaction costs that are an integral part of the effective profit rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or financial liability.

Ijara (lease) income

Income from Ijara receivables is recognised over the term of the lease using the net investment method, which reflects a constant periodic rate of return.

Non operating income

Interest income on bank deposits is recorded on an accrual basis.

## b) Critical accounting judgements, estimates and assumptions

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting judgements, estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. Such judgements, estimates, and assumptions are continually evaluated and are based on historical experience and other factors, including obtaining professional advice and expectations of future events that are believed to be reasonable under the circumstances. Significant areas where management has used judgements, estimates and assumptions are as follows:

- i. Impairment of Ijara receivables
- ii. Fair value measurement
- iii. Going concern

The Company's management has made an assessment of the Company's ability to continue as a going concern and is satisfied that the Company has the resources to continue its business for the foreseeable future. Additionally, management is not aware of any material uncertainties that may cast significant doubt on the Company's ability to continue as a going concern. Therefore, these financial statements have been prepared on a going concern basis.

#### c) Cash and cash equivalents

Cash and cash equivalents consist of cash in hand and cash with banks in current and saving accounts having maturity of less than 3 months.

## d) Murabaha receivables

The Company enters into Murabaha financing arrangements with customers and records it as Murabaha receivables in the statement of financial position. Murabaha receivables are measured at amortised cost.

(A Saudi Closed Joint Stock Company)

#### NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### d) Murabaha receivables (continued)

Murabaha is an agreement whereby the Company sells to a customer an asset, which the Company has purchased and acquired based on a promise received from the customer to buy. The selling price comprises the cost plus an agreed profit margin. Gross amounts due under the Murabaha sale contracts include the total of future sale payments on the Murabaha agreement (Murabaha sale contract receivable). The difference between the Murabaha sale contracts receivable and the cost of the sold asset, is recorded as unearned Murabaha profit and for presentation purposes, is deducted from the gross amounts due under the Murabaha receivables.

Murabaha financing is a non-derivative financial assets originated by the Company with fixed or determinable payments. These are recognised when cash is advanced to borrowers. These are derecognized when either borrower repays their obligations, or the Murabaha financings are sold or written off, or substantially all the risks and rewards of ownership are transferred.

Before 1 January 2018, Murabaha receivables are initially measured at fair value, plus incremental direct transaction costs (above certain threshold) and are subsequently measured at amortised cost using effective yield basis.

## e) Ijara receivables

Ijara receivables represent assets transferred under finance lease under Islamic lease agreement and the present value of the lease payments is recognised as a receivable and disclosed under "Ijara receivables". The difference between the gross receivables and the present value of the receivables is recognised as unearned Ijara income.

## f) Intangible assets

Intangibles assets are initially recognized at cost less accumulated amortization and impairment losses, if any. Costs that are directly associated with identifiable software product controlled by the Company and have probable economic benefits beyond one year are recognized as intangible asset. Costs associated with maintaining computer software are recognized as an expense as and when incurred.

Amortization is charged to statement of profit or loss by applying the straight line basis whereby the carrying amount of an asset is amortized over its estimated useful life to the Company unless such life is indefinite. The estimated useful life of intangible assets is 3 years. The estimated useful life and amortization method are reviewed at the end of each reporting period with the effect of any change in estimate accounted for on prospective basis.

#### g) Property and equipment

Property and equipment are stated at cost less accumulated depreciation and any impairment in value. The cost less estimated residual value of property and equipment is depreciated on a straight-line basis over the estimated useful lives of the assets. The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount, being the higher of their fair value less costs to sell and their value in use. Expenditure for repair and maintenance are charged to the statement of profit or loss. Improvements that increase the value or materially extend the life of the related assets are capitalized.

(A Saudi Closed Joint Stock Company)

## NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## g) Property and equipment (continued)

The estimated useful lives of the principal classes of assets are as follows:

	<u>Years</u>
Leasehold improvements	5
Office equipment and furniture	3 - 5
Computer and related accessories	3

## h) Trade and other payables

Liabilities are recognized for amounts to be paid in the future for goods or services received, whether billed by the supplier or not.

#### i) Provisions

Provisions are recognized when the Company has an obligation (legal or constructive) arising from a past event, and the costs to settle the obligation are both probable and can be measured reliably.

## j) Zakat

The Company is not subject to Zakat in accordance with the regulations of the General Authority of Zakat and Tax (the "GAZT") as applicable in the Kingdom of Saudi Arabia, as it is fully owned by Public Investment Fund (a government agency).

## k) Statutory reserve

As required by Saudi Arabian Regulations for Companies and the Company's By-laws, 10% of the income for the year (after zakat and after deducting losses brought forward) should be transferred to the statutory reserve until such reserve equals to 30% of the share capital. No amount has been transferred to the statutory reserve due to the accumulated losses as at the end of the reporting period.

## l) Expenses

Selling and marketing expenses are those that specifically relate to sales and marketing. All other expenses are classified as general and administration expenses.

#### m) Foreign currencies

Transactions denominated in foreign currencies are recorded in Saudi Arabian Riyals at the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the Statement of financial position date. All differences are taken to the statement of profit or loss. Gains or losses on foreign currency transactions are included in the statement of profit or loss during the period.

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#### NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 4. <u>IMPACT OF CHANGE IN ACCOUNTING POLICIES DUE TO ADOPTION OF NEW STANDARDS</u>

Effective 1 January 2018, the Company has adopted IFRS 15 - Revenue from Contracts with Customers and IFRS 9 - Financial Instruments. The impact of the adoption of these standards is explained below:

#### - IFRS 15 - Revenue from Contracts with Customers

IFRS 15 was issued in May 2014 and is effective for annual periods commencing on or after 1 January 2018. IFRS 15 outlines a single comprehensive model of accounting for revenue arising from contracts with customers and supersedes previously issued revenue guidance, which was found currently across several Standards and Interpretations within IFRS. It established a new five-step model that will apply to revenue arising from contracts with customers. Under IFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The adoption of this standard has no material impact on the Company's financial statements.

#### - IFRS 9 – Financial instruments

IFRS 9 - Financial Instruments was issued in July 2014 and is effective for annual periods commencing on or after 1 January 2018. The requirements of IFRS 9 represent a significant change from IAS 39 - Financial Instruments: Recognition and Measurement. The new standard brings fundamental changes to the accounting for financial assets and to certain aspects of the accounting for financial liabilities.

The key changes to the Company's accounting policies resulting from its adoption of IFRS 9 are summarized in note 3.

## **Transition**

Changes in accounting policies resulting from the adoption of IFRS 9 have been applied retrospectively, except as described below.

- The following assessments have been made on the basis of the facts and circumstances that existed at the date of initial application:
  - i. The determination of the business model within which a financial asset is held.
  - ii. The designation and revocation of previous designated financial assets and financial liabilities as measured at FVTPL.

Since there is no difference in the carrying amount of financial assets and financial liabilities as a result of adoption of IFRS 9, as of 1 January 2018, no comparative information has been restated or difference is recognised in the retained earnings / reserve as at 1 January 2018.

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## NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

# 4. <u>IMPACT OF CHANGE IN ACCOUNTING POLICIES DUE TO ADOPTION OF NEW STANDARDS</u>

## a) Financial assets and financial liabilities

## i) Classification of financial assets and financial liabilities on the date of initial application of IFRS 9

The following table shows the original measurement categories in accordance with IAS 39 and the new measurement categories under IFRS 9 for the Company's financial assets and financial liabilities as at 1 January 2018.

·	Original classification under IAS 39	New classification under IFRS 9	Original carrying value under IAS 39	New carrying value under IFRS 9
Financial assets				
Cash and bank balances	Loans and receivables	Amortized cost	1,397,686,771	1,397,686,771
Prepayments and other current assets	Loans and receivables	Amortized cost	388,535	388,535
			/	,
Murabaha receivables	Loans and receivables	Amortized cost	100,068,030	100,068,030
			1,498,143,336	1,498,143,336
Financial liabilities				
Trade and other				
payables	Amortized cost	Amortized cost	23,299,753	23,299,753
			23,299,753	23,299,753

## ii) Reconciliation of carrying amounts under IAS 39 to carrying amounts under IFRS 9 at the adoption of IFRS 9

There have been no remeasurement in any financial assets or financial liabilities of the Company due to adoption of IFRS 9 as at 1 January 2018.

## iii) The following table provides carrying value of financial assets and financial liabilities in the statement of financial position:

-	31st Marc	ch 2018
	Classification under IFRS 9 / IAS 17 - Amortized cost	Total carrying amount
Financial assets		
Cash and bank balances	471,281,096	471,281,096
Murabaha receivables	880,183,181	880,183,181
Ijara receivables, net*	138,447,989	138,447,989
Other receivables	437,736	437,736
Total financial assets	1,490,350,002	1,490,350,002
Financial liabilities		
Trade and other payables	17,390,025	17,390,025
Total financial liabilities	17,390,025	17,390,025

<sup>\*</sup>Ijara receivables are subject to the classification and measurement requirement as per IAS 17 - Leases.

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## NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 4. <u>IMPACT OF CHANGE IN ACCOUNTING POLICIES DUE TO ADOPTION OF NEW STANDARDS (CONTINUED)</u>

		31 December 2017		
		Classification	Classification	
		under IAS 39 -	under IAS 39	
		Loans and	-Amortized	Total carrying
		receivables	cost	amount
	Financial assets			
	Cash and bank balances	1,397,686,771	-	1,397,686,771
	Murabaha receivables	100,068,030	-	100,068,030
	Other receivables	84,300	-	84,300
	Total financial assets	1,497,839,101	-	1,497,839,101
	Financial liabilities			
	Trade and other payables	_	21,907,149	21,907,149
	Total financial liabilities	_	21,907,149	21,907,149
5.	CASH AND CASH EQUIVALENTS		31 March	31 December
			<u>2018</u>	<u>2017</u>
	Cash in hand		7,052	2,402
	Cash at bank	4	71,274,044	1,397,684,369
		4	71,281,096	1,397,686,771
6.	MURABAHA RECEIVABLES, NET			-
			31 March 2018	31 December 2017
	Gross Murabaha receivables	o	81,586,806	100,875,675
			1,403,625)	(807,645)
	Less: Unearned income			
		8	80,183,181	100,068,030

- 6.1 The Company has entered into a facility agreement dated 20 December 2017, with Bidaya Home Finance Company for a short-term Murabaha financing facility amounting to SAR 850 million. Under the agreement, the Company had disbursed an amount of SAR 200 million maturing on 24 June 2018. As at the period-end, the total Murabaha receivable is neither past due nor impaired.
- 6.2 The Company has entered into a facility agreement dated 17 January 2018 with Deutsche Gulf Finance for a short-term Murabaha financing facility amounting to SAR 750 million. Under the agreement, the Company has disbursed various amounts, totaling to SAR 675 million with term periods of 3 to 6 months each. Further, these drawdowns carry varying profit rates from 3.50% 3.54%. As at the period-end, the total Murabaha receivable is neither past due nor impaired.
- 6.3 The Company in the ordinary course of its Murabaha financing holds collaterals as security to mitigate credit risk. These collaterals mostly include promissory notes and rights to proceeds from certain Ijara receivables.

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## NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 7. IJARA RECEIVABLES, NET

		31 March	31 December
	<u>Note</u>	<u>2018</u>	<u>2017</u>
Gross ijara receivables		225,293,466	-
Less: Unearned income		(85,424,477)	
	7.1	139,868,989	-
Less: Impairment allowance for credit losses		(1,421,000)	
Ijara receivables, net	-	138,447,989	
7.1 The credit quality of Ijara receivables is as follows:			
		31 March	31 December
		2018	2017
Neither past due nor impaired	•	100,197,202	
Past due but not impaired (note 7.2)	_	39,671,787	
	_	139,868,989	-

7.2 Ageing of past due but not impaired installments and the related balances of Ijara receivables are as follows:

	31 March 2018		
		Past due	
	receivables	instalments	
0-30  days	36,646,431	1,474,580	
31 - 60  days	3,025,356	75,446	
Total	39,671,787	1,550,026	

These Ijara receivables are secured against mortgage of ijara financed properties amounting to SR 234,312,380. Valuation technique used to determine the fair value of collateral included a combination of the cost and market approach and is performed by independent external evaluators on the approved panel of the Company.

Title deed of real estate properties financed by the Company are registered in the name of the Company.

7.3 The credit exposure from Ijara receivables is classified as under:

	Upto three months	More than three months and upto one year	More than one year	Total
31 March 2018				_
Gross ijara receivables	4,407,072	13,282,736	207,603,658	225,293,466
Unearned income	(2,460,397)	(7,442,710)	(75,521,370)	(85,424,477)
	1,946,675	5,840,026	132,082,288	139,868,989
Impairment allowance for credit				
losses				(1,421,000)
			_	138,447,989

At 31 December 2017, there was no credit exposure from ijara receivables.

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## NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 8. PROPERTY AND EQUIPMENT, NET

9.

<u>March 2018</u>	<u>improvement</u>	equipment and furniture	and related accessories	<u>Total</u>
Cost:				
At 1 January 2018	368,350	336,672	2,274,467	2,979,489
Additions		350	32,489	32,839
As at 31 March 2018	368,350	337,022	2,306,956	3,012,328
Accumulated depreciation:				
At 1 January 2018	(36,835)	(22,839)	(107,762)	(167,436)
Charge for the period	(18,418)	(12,108)	(84,282)	(114,808)
As at 31 March 2018	(55,253)	(34,947)	(192,044)	(282,244)
Net book value as at 31 March 2018	313,097	302,075	2,114,912	2,730,084
For the period from 27 March 2017 to 31 December 2017 Cost:				
Additions	368,350	336,672	2,274,467	2,979,489
As at 31 December 2017	368,350	336,672	2,274,467	2,979,489
Accumulated depreciation:				
Charge for the period	(36,835)	(22,839)	(107,762)	(167,436)
As at 31 December 2017	(36,835)	(22,839)	(107,762)	(167,436)
Net book value as at 31 December 2017	331,515	313,833	2,166,705	2,812,053
INTANGIBLE ASSETS				
		31 March		
Cost:		<u>2018</u>		<u>2017</u>
At the beginning of the period		9,148,247		-
Additions during the period		1,406,450	9,148	3,247
At the end of the period		10,554,697	9,148	3,247
Accumulated amortization:				
At the beginning of the period		(150,928)		_
Charge for the period		(152,107)		,928)
At the end of the period		(303,035)	(150	,928)
Net book value as at		10,251,662	8,997	7,319

- 9.1 Intangible assets include Company's core and other office related softwares.
- 9.2 Included in the cost of intangible assets at 31 March 2018 is an amount of SR 9 million (31 December 2017: SR 7.6 million) which relates to a core system currently in development and implementation stage. Since the system is not yet operational and is currently being tested to go live, the Company has not started amortization of this system.

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## NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 10. TRADE AND OTHER PAYABLES

	31 March 2018	31 December 2017
Due to Public Investment Fund, the shareholder (note 10.1)	8,455,136	8,455,136
Due to other suppliers	4,578,166	2,147,324
Withholding tax and VAT payable	72,491	1,392,604
Accruals for:		
- IT infrastructure	-	2,925,000
- Financial advisory services	3,880,000	3,750,000
- Employees' end-of-service benefits	249,991	-
- Employee related accruals	-	2,444,837
- Legal and professional services	280,000	661,861
- Others	196,723	1,522,991
	17,712,507	23,299,753

<sup>10.1</sup> This represents amount due in respect of the pre-incorporation expenses incurred on behalf of the Company. The amount includes charges for consultancy services provided to the Company amounting to SAR 7,600,000.

## 11. SHARE CAPITAL

The Company's authorized share capital is SAR 5,000,000,000 divided into 500,000,000 shares of SAR 10 each. As at 31 March 2018, the issued and fully paid-up share capital of the Company was SAR 1,500,000,000, which is fully owned by Public Investment Fund. (31 December 2017: SAR 1,500,000,000).

## 12. GENERAL AND ADMINISTRATIVE EXPENSES

		For the pre-
		<u>incorporation</u>
		period and from
		27 March 2017
	For the 3	(date of
	month period	<u>commercial</u>
	<u>ended 31</u>	registration) to 31
	<b>March 2018</b>	March 2017
Salaries and other benefits	4,127,189	-
Legal and professional fees	702,698	-
Travelling expenses	622,605	-
Rent	403,313	-
Depreciation and amortization	266,915	-
IT consulting	332,500	-
Others	228,354	-
	6,683,574	-

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## NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 13. RELATED PARTY TRANSACTIONS

The related parties of the Company include the shareholder and its affiliated entities and certain key management personnel. In the ordinary course of its activities, the Company transacts business with its related parties on mutually agreed terms.

During the normal course of its operations, the Company had the following transactions with the related parties during the period:

				For the pre-
				incorporation
			For the 3	period and
			month	from 27 March
			<u>period</u>	2017 (date of
			ended 31	commercial
Name of related			March	registration) to
party	Nature of transactions	<b>Relationship</b>	<u>2018</u>	31 March 2017
Public Investment				
Fund	Subscription of share capital Accounts payable – Pre- incorporation expenses incurred on behalf of the		-	1,500,000,000
	Company (note 13.1)	Shareholder	-	8,455,136
Key management personnel	Salaries and benefits Board meeting expenses		1,409,568 2,398	-
	Provision for end of service benefits		57,545	-

13.1 The above transactions resulted in a payable amount due to Public Investment Fund amounting to SAR 8,455,136 as disclosed under trade and other payables in the statement of financial position.

## 14. RISK MANAGEMENT

The Company's activities expose it to a variety of financial risks: credit risk, liquidity risk and market risk (including profit rate risks, equity price risk and currency risk). The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Company's financial performance.

Risk management is carried out under policies approved by the management. The management identifies, evaluates and has written principles for overall risk management covering specific areas, such as foreign exchange risk, profit rate risk, credit risk and investment of excess liquidity.

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## NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 14. RISK MANAGEMENT (CONTINUED)

#### Credit risk

Credit risk is the risk that one party to a financial instrument may fail to discharge its contractual obligation and cause the other party to incur a financial loss. The Company has established procedures to manage credit risk including evaluation of lessees' credit worthiness, formal credit approvals and obtaining collateral. Furthermore, due diligence by specialized institutions is carried out on behalf of the Company to minimize the credit risk.

The Company follows a credit classification mechanism, as a tool to manage the quality of credit risk. The credit classification differentiates between performing and non-performing portfolios, and allocates provisions accordingly.

The credit risks on gross amounts on Murabaha and Ijara receivables is mitigated by the retention of title on leased assets as reduced by the down payments made by the debtors through the originators.

## i. Credit quality analysis

The following table sets out information about the credit quality of financial assets measured at amortized cost as at 31 March 2018. Unless specifically indicated, for financial assets, the amounts in the table represent gross carrying amounts:

	12 month ECL			
Murabaha and Ijara receivables	Stage 1 Gross carrying amounts	12 Month ECL	Stage 1 Net carrying amounts	
Unrated	1,011,843,633	1,171,257	1,010,672,376	
Total	1,011,843,633	1,171,257	1,010,672,376	
	Lifetime ECL (not credit impaired)			
Ijara receivables	Stage 2 Gross carrying amounts	Lifetime ECL (not credit impaired)	Stage 2 Net carrying amounts	
Unrated	3,025,356	249,743	2,775,613	
Total	3,025,356	249,743	2,775,613	

At 31 March 2018, there are no financial assets which are categorized under stage 3 (credit impaired).

The table below reflects the maximum exposure to credit risk on the financial assets at the reporting date:

	31 March 2018	31 December 2017
Cash at bank	471,274,044	1,397,684,369
Murabaha receivable	880,183,181	100,068,030
Ijara recievables	139,868,989	-
Other receivables	437,736	84,300
	1,491,763,950	1,497,836,699

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#### NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

#### 14. RISK MANAGEMENT

#### Credit risk (continued)

Credit risk on cash at bank is limited as the balances are held with banks with sound credit rating ranging from BBB+ to A-.

## ECL - Significant increase in credit risk

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Company's historical experience and expert credit assessment and including forward-looking information.

The objective of the assessment is to identify whether a significant increase in credit risk has occurred for an exposure by comparing:

- the remaining lifetime probability of default (PD) as at the reporting date; with
- the remaining lifetime PD for this point in time that was estimated at the time of initial recognition of the exposure (adjusted where relevant for changes in prepayment expectations).

#### Generating the term structure of PD

Since the Company is in the first year of operations, it has no historical data and therefore the Company has used PD's based on the historical data obtained from the external sources. External information includes data submitted to the governmental bodies by the mortgage finance companies of the Kingdom of Saudi Arabia.

## Determining whether credit risk has increased significantly

The Company considers that a significant increase in credit risk occurs no later than when an asset is more than 30 days past due except in case of rebuttal. Days past due are determined by counting the number of days since the earliest elapsed due date in respect of which full payment has not been received. Due dates are determined without considering any grace period that might be available to the borrower.

The Company monitors the effectiveness of the criteria used to identify significant increases in credit risk by regular reviews to confirm that:

- the criteria are capable of identifying significant increases in credit risk before an exposure is in default;
- the criteria do not align with the point in time when an asset becomes 30 days past due.

The Company classifies its financial instruments into stage 1, stage 2 and stage 3, based on the applied impairment methodology, as described below: -

**Stage 1**: for financial instruments where there has not been a significant increase in credit risk since initial recognition and that are not credit-impaired on origination, the Company recognises an allowance based on the 12-month ECL and interest is calculated on the gross carrying amount of asset (i.e. without deduction of credit allowances). All accounts at origination would be classified as Stage 1.

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## NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 14. RISK MANAGEMENT

Credit risk (continued)

## Determining whether credit risk has increased significantly (continued)

**Stage 2**: for financial instruments where there has been a significant increase in credit risk since initial recognition but they are not credit-impaired (i.e. there is no objective evidence of impairment), the Company recognises an allowance for the lifetime ECL.

With respect to portfolio held by Company, all the exposures are moved to stage 2 where the customer is 30 Days Past Due (DPD) or more (Principal or interest payments) as of 31 March 2018.

**Stage 3:** for credit-impaired (i.e. there is objective evidence of impairment at reporting date) financial instruments, the Company recognises the lifetime ECL. Default identification process i.e. DPD of 90 days or more (obligors already defaulted) is used as stage 3.

#### **Modified financial assets**

The contractual terms of Ijara or Murabaha receivables (loan) may be modified for a number of reasons, including changing market conditions, customer retention and other factors not related to a current or potential credit deterioration of the customer. An existing loan whose terms have been modified may be derecognized and the renegotiated loan recognized as a new loan at fair value in accordance with the accounting policy.

When the terms of a financial asset are modified and the modification does not result in derecognition, the determination of whether the asset's credit risk has increased significantly reflects comparison of:

- -its remaining lifetime PD at the reporting date based on the modified terms; with
- -the remaining lifetime PD estimated based on data at initial recognition and the original contractual terms

The revised terms usually include extending the maturity, changing the timing of profit payments.

## **Definition of 'Default'**

The Company considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Company in full, without recourse by the Company to actions such as realizing security; or
- the borrower is past due more than 90 days on any material credit obligation to the Company.

## **Incorporation of forward looking information**

The Company incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of ECL. Based on advice from the Chief Risk Officer and economic experts and consideration of a variety of external actual and forecast information, the Company has made adjustment to its ECL model to incorporate the forward looking information.

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#### NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 14. RISK MANAGEMENT

Credit risk (continued)

## **Measurement of ECL**

The key inputs into the measurement of ECL are the term structure of the following variables:

- i. probability of default (PD);
- ii. loss given default (LGD);
- iii. exposure at default (EAD).

These parameters are generally derived from internally developed statistical models developed by the originator using historical data. They are adjusted to reflect forward-looking information as described above.

PD estimates are estimates at a certain date, which are calculated based on statistical models (loss rate estimation method), and assessed to the various categories of counterparties and exposures. These statistical models are based on data of the originator of the Ijara financing portfolio comprising both quantitative and qualitative factors. If a counterparty or exposure migrates between DPD buckets, then this will lead to a change in the estimate of the associated PD. PDs are estimated considering the contractual maturities of exposures.

LGD is the magnitude of the likely loss if there is a default. Due to the size of the Company's portfolio, there is insufficient historical LGD data to derive statistically reliable LGD estimates. Therefore, the Company benchmarks LGD to the LGD of mortgage finance companies of Kingdom of Saudi Arabia.

Going forward, subject to availability of adequate data, the Company shall derive the PD and LGD based on internally compiled data and shall revise the PD and LGD estimation methodology in line with IFRS 9 requirements.

EAD represents the expected exposure in the event of a default. The Company derives the EAD from the current exposure to the counterparty and potential changes to the current amount allowed under the contract including amortization. The EAD of a financial asset is its gross carrying amount.

Subject to using a maximum of a 12-month PD for financial assets for which credit risk has not significantly increased, the Company measures ECL considering the risk of default over the maximum contractual period (including any borrower's extension options) over which it is exposed to credit risk, even if, for risk management purposes, the Company considers a longer period. The maximum contractual period extends to the date at which the Company has the right to require repayment of loan.

#### **Collateral**

The Company in the ordinary course of lending activities hold collaterals as security to mitigate credit risk in the Ijara receivables. These collaterals mostly include promissory notes and real estate title. The collaterals are held mainly against Ijara receivables and are managed against relevant exposures at their net realizable values. For financial assets that are credit impaired at the reporting period, quantitative information about the collateral held as security is needed to the extent that such collateral mitigates credit risk.

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## NOTES TO THE FINANCIAL STATEMENTS

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## 14. RISK MANAGEMENT

## Liquidity risk

Liquidity risk is the risk that the Company may encounter difficulty in meeting obligations associated with its financial liabilities that are settled by delivering cash or other financial assets. The Company monitors and manages the liquidity structure of its assets and liabilities to ensure that cash flows are sufficiently balanced and that sufficient liquid funds are maintained to meet liquidity requirements. The table below shows an analysis of assets and liabilities, analysed according to when they are expected to be recovered or settled:

		Contractual cash flows				
	Carrying value	Upto three months	More than three months and upto one year	More than one year	No fixed maturity	Total
31 March 2018		-			_	
Assets Cash and cash equivalents	471,281,096				471,281,096	471,281,096
Murabaha receivables	880,183,181	881,586,806				881,586,806
Ijara receivables	139,868,989	4,407,072	13,282,736	207,603,658		225,293,466
Other receivables	437,736		437,736			437,736
	1,491,771,002	885,993,878	13,720,472	207,603,658	471,281,096	1,578,599,104
Liabilities						
Trade and other payables	17,390,025	17,390,025				17,390,025
	17,390,025	17,390,025				17,390,025
Gap	1,474,380,977	868,603,853	13,720,472	207,603,658	471,281,096	1,474,251,280
<u>31 December 2017</u>						
Assets						
Assets Cash and cash equivalents	1,397,686,771			1	,397,686,771	1,397,686,771
Cash and cash equivalents Murabaha receivables	1,397,686,771 100,068,030	 100,875,675			,397,686,771	1,397,686,771 100,875,675
Cash and cash equivalents	100,068,030 84,300		84,300			100,875,675 84,300
Cash and cash equivalents Murabaha receivables Other receivables	100,068,030	100,875,675  100,875,675			,397,686,771   ,397,686,771	100,875,675
Cash and cash equivalents Murabaha receivables	100,068,030 84,300		84,300			100,875,675 84,300
Cash and cash equivalents Murabaha receivables Other receivables	100,068,030 84,300		84,300			100,875,675 84,300
Cash and cash equivalents Murabaha receivables Other receivables Liabilities Trade and other	100,068,030 84,300 1,497,839,101	100,875,675	84,300	1 1		100,875,675 84,300 1,498,646,746

(A Saudi Closed Joint Stock Company)

#### NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 14. RISK MANAGEMENT

#### Market risk

Market risk is the risk that the fair value or future cash flows of the financial instruments will fluctuate due to changes in market variables such as special commission rates and foreign exchange rates. Market rate can be categorized into currency risk, profit rate risk and equity price risk as follows:

## Currency risk

Currency risk is the risk that the value of financial instruments may fluctuate due to changes in foreign exchange rates. The Company is subject to fluctuations in foreign exchange rates in the normal course of its business. The Company did not undertake significant transactions in currencies other than Saudi Riyals and US Dollars and therefore is not exposed to currency risk.

## Profit rate risk

Profit rate risk is the uncertainty of future earnings resulting from fluctuations in profit rates. The risk arises when there is a mismatch in the assets and liabilities which are subject to profit rate adjustment within a specified period. The most important source of such rate risk at the date of statement of financial position are the Company's Ijara receivables, where fluctuations in profit rates, if any, are reflected in the results of operations. The Company's Murabaha receivables are short-term in nature and the Company monitors changes in rate periodically and determines the risk of holding them based on changes in market rates. Fluctuations in rates of financing for the Ijara receivables, if any, are reflected in the statement of profit or loss.

The following table depicts the sensitivity to a reasonable possible change in profit rates, with other variables held constant, on the Company's profit or loss. The sensitivity of income is the effect of the assumed changes in profit rates on the Ijara income for one year, based on the floating rate non-trading financial assets.

		Sensitivity of		More than three	
Currency (SR)	Increase in	profit	Upto three	months and upto	More than one
-	basis points	<u>or loss</u>	<b>months</b>	one year	<u>year</u>
31 March 2018	+/- 25	344,525	4,867	14,600	325,058

The Company is exposed to profit rate risk as a result of mismatches or gaps in the amounts of assets and liabilities and off balance sheet instruments that mature or re-price in a given period. The Company manages this risk by matching the re-pricing of assets and liabilities through risk management strategies.

The table below summarises the Company's exposure to profit rate risks. Included in the table are the Company's financial instruments at carrying amounts, categorised by the earlier of contractual re-pricing or maturity dates.

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## NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 14. RISK MANAGEMENT

Profit rate risk (continued)

	Carrying value	Upto three months	More than three months and upto one year	More than one year	No fixed maturity	Total
31 March 2018						
Assets						
Cash and cash equivalents	471,281,096				471,281,096	471,281,096
Murabaha receivables	881,586,806	881,586,806				881,586,806
Ijara receivables	139,868,989	38,958,643	98,851,064			137,809,707
Other receivables	1,286,178		1,286,178			1,286,178
	1,494,023,069	920,545,449	100,137,242		471,281,096	1,491,963,787
Liabilities						
Trade and other payables	17,712,507	17,712,507				17,712,507
	17,712,507	17,712,507				17,712,507
Gap	1,476,310,562	902,832,942	100,137,242		471,281,096	1,474,251,280
31 December 2017						
Assets						
Cash and cash equivalents	1,397,686,771			1	,397,686,771	1,397,686,771
Murabaha receivables	, ,	100,068,030				100,068,030
Other receivables	84,300		84,300			1,286,178
	1,497,839,101	100,068,030	84,300	1	,397,686,771	1,497,839,101
Liabilities						
Trade and other payables	21,907,149	21,907,149				21,907,149
	21,907,149	21,907,149				21,907,149
Gap	1,475,931,952	78,160,881	84,300	1	,397,686,771	1,475,931,952

## Equity Price Risk

Equity price risk is the risk that the fair value or the future cash flows of the financial instrument will fluctuate because of the changes in market prices (other than those arising from currency risk or interest rate risk), whether those changes are caused by factors specific to the individual financial instrument issuer, or factors affecting all similar financial instruments traded in the market.

As at 31 March 2018, there are no equity investments of the Company, hence the Company is not exposed to equity price risk.

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## NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 15. FAIR VALUES OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

Financial instruments comprise financial assets and financial liabilities.

Financial assets consist of cash and cash equivalent, Murabaha receivable, Ijara receivables and prepayments and other current assets. Financial liabilities consist of trade and other payables. At 31 March 2018, the carrying value of these financial assets approximate to their fair value. In the case of Ijara receivables, which were acquired close to the period end, the transaction price approximates to its fair value.

## 16. CAPITAL MANAGEMENT

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern and to maintain a strong capital base. Capital adequacy ratios as monitored and measured by the management below measure capital adequacy by comparing the Company's eligible capital with its statement of financial position, commitments and notional amount of derivatives, if any, at a weighted amount determined by management to reflect their relative risk.

## 17. PRE-OPERATING INCOME AND EXPENSE

- 17.1 The Company earned income from cash deposit in the bank's saving account and incurred some expenses before the Company received it's CR on 27 March 2017. Such income and expenses, which related to the period prior to incorporation of the Company, had been recognized in the statement of profit or loss as pre-operating income of SR 14,927,292 and pre-operating expenses of SR 24,344,847 respectively.
- 17.2 The pre-operating expenses of the Company comprise of:

For the preincorporation period and from 27 March 2017 (date of commercial registration) to 31 March 2017 23,708,574 237,500 398,773 24,344,847

Legal and professional charges Marketing expenses Others

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## NOTES TO THE FINANCIAL STATEMENTS

For the three-month period ended 31 March 2018 (Saudi Arabian Riyals)

## 18. ISSUED IFRS BUT NOT YET EFFECTIVE

The Company has not early adopted the following new IFRS effective for annual periods beginning after 1 January 2018:

		Effective for annual periods beginning on or after
IFRS 16	Leases	1 January 2019
IFRIC 23	Uncertainty over income tax treatments	1 January 2019

## 19. APPROVAL OF FINANCIAL STATEMENTS

The financial statements and its accompanying notes were approved for issue by the Board of Directors' on 14 Muharram 1440H (corresponding to 24 September 2018).