

Mustafa DAGTEKI

Spring Hill, TN 37174 | +16158772387 | mustafa.dagteki@gmail.com | <https://mdagteki.github.io>



kaggle



DATA ANALYST

Strategic and accomplished Data Analyst with an extensive over 20-year professional business background, distinguished by a track record of driving transformative initiatives to enhance operational efficiency across diverse industries. Proficient in data analysis, business analysis, and data-driven decision-making, I bring a distinctive combination of analytical acumen and problem-solving skills, utilizing tools such as SQL, Power BI, Microsoft Power applications, Excel, and Python. This proficiency allows me to address organizational challenges with precise insights swiftly. My passion for cultivating dynamic work ecosystems is complemented by a positive and results-driven approach. Possessing an associate degree in Business Management, a bachelor's degree in Economics, and a wealth of certifications, I offer a powerful blend of theoretical knowledge and hands-on expertise. With a keen ability to follow instructions and conduct insightful reviews of company records, my specialization lies in identifying opportunities for cost reduction and assessing financial status. I am confident that my dynamic skills and unwavering commitment will be a compelling asset, propelling your company to new heights.

AREA OF EXPERTISE

Business Process Improvement | Business Analysis | Data Analysis | SQL | Database Management | Statistical Analysis | Data Visualization | Business Systems Consulting | Project Management | Organizational Development | Problem-Solving | Organizational Development | High-Stress Environment | Contractor Management | Customer Service | Price Forecasting | Financial Report Writing | Budgeting | ERP systems | Analytics | Change Management | Communication Skills

SELECTED CAREER ACCOMPLISHMENTS

- **Geographical Expansion:** Drove geographical expansion initiatives, successfully opening new markets and contributing to the company's sustained growth.
- **Strategic Relationship Building:** Cultivated a healthy relationship with principals, collaboratively formulating win-win strategies to ensure successful business outcomes.
- **Project Management Excellence:** Orchestrated the successful implementation of 21 turnkey Greenhouse Installation Projects, covering 1,000,000 sqm, within the initial two years of the company's establishment, securing an impressive 45% market share in 2011-2012.
- **Sales and Profit Growth:** Spearheaded a remarkable achievement in 2008 by doubling sales volume and boosting profits by an impressive 120%, showcasing a keen business acumen and strategic foresight.
- **Project Management Excellence:** Managed and executed four distinct Army/KBR Camp Services Contracts in 2005, achieving an outstanding 105% realization rate and receiving contract rewards the following year for exceptional performance.
- **Strategic Investments:** Engineered a transformative move in 2011 by strategically investing, resulting in a phenomenal 150% increase in production capacity and simultaneously reducing the company's reliance on external sources.
- **Asset and Profit Growth:** Directed a systematic development project from 2008-2012, elevating the group's assets by an extraordinary 200% and profits by an impressive 180%.
- **Financial Management Excellence:** Steered the efficient allocation of a \$16,000,000 Group Budget in 2011, surpassing targeted sales volumes by 105% and profit margins by 95%, showcasing adept financial management skills.
- **Industry Leadership:** Pioneered the establishment of SERKONDER, the first Greenhouse Equipment producers' association in Turkey, by mobilizing sector actors and academicians, demonstrating leadership in fostering collaboration and problem-solving within the industry.

PROFESSIONAL HISTORY

Department Manager

Jan 2019 - Present

Kroger | Franklin, TN

Plays a key role in executing and ensuring compliance with local, state, and federal laws, safety regulations, and company guidelines, fostering a culture of trust and respect among associates.

- Devise effective scheduling strategies to optimize departmental performance by managing customer volume during operational hours, demonstrating adept organizational skills.
- Maintains a keen awareness of inventory/stocking conditions, and swiftly identifies and addresses discrepancies with meticulous attention to detail, underscoring the precision crucial for data analysis.
- Orchestrate and implement price change activities, encompassing shelf tags and promotional signs, showcasing organizational prowess.
- Spearheaded training and development initiatives for associates, concentrating on performance areas such as inventory management and stocking, and actively participated in the performance appraisal process.
- Practice proactive preventive maintenance by inspecting equipment and promptly communicating items needing repair to the Store Manager, exemplifying a forward-thinking approach to problem-solving and analysis.

Business Process Management Consultant
Freelance | Mersin, Turkey
Spearheaded process optimizing inefficiencies collaborating with clients to analyze workflows and implementing data-driven strategies which reduced operational inefficiencies, and boosted overall productivity.

- Developed and executed seamless solutions, facilitating information flow across departments thereby enhancing decision-making through actionable insights derived from data analytics and reporting tools.
- Supported fiscal responsibility leading to maximized profitability by implementing robust financial management systems, budgeting, and reporting mechanisms.
- Optimized supply chain processes, reducing costs, and lead times, and improving product quality and delivery thereby streamlining operations for heightened efficiency.
- Guided organizations through Change Management processes, ensuring smooth transitions and stakeholder buy-in at all levels successfully navigating and implementing changes for sustained organizational growth.
- Established a culture of Continuous Improvement, fostering innovation and adaptability to stay competitive in evolving markets ensuring sustained competitiveness in the organization.

Mar 2013 – Aug 2018

Chief Operations Officer
AYTEKIN Group | Mersin, Turkey
Orchestrated the seamless execution of daily operations ensuring top-notch quality, safety, and efficiency in greenhouse construction materials production, setting the stage for operational excellence.

- Established a robust data exchange structure, fostering real-time information flow across departments and enabling data-driven decision-making for enhanced efficiency.
- Developed and managed annual budgets, conducted rigorous financial analyses and implemented cost-control measures, optimizing financial performance for sustained success.
- Contributed to the company's growth by implementing performance metrics and regularly conducting productivity analyses, identifying bottlenecks, streamlining processes, and improving overall productivity.
- Oversaw and motivated cross-functional teams, including sales, accounting, finance, and production, ensuring alignment with company goals and maintaining the highest standards of operational excellence.
- Collaborated with the executive team and played a key role in developing and executing long-term business strategies, driving sustainable growth, and enhancing market competitiveness at Aytekin Group.

Jan 2007 – Jan 2013

Also Excelled As:
International Trade Manager | AL-NAZZAL Industry and Trade, Mersin, Turkey
Contract Operations Manager | Serka Contracting LLC, Mosul, Iraq
Sales Representative | Sanovel Pharma, Gaziantep, Turkey
International Trade Specialist | OVA-SCA Packaging, Mersin, Turkey
International Trade Specialist | Beta Food Industry and Trade Inc., Adana, Turkey
Secondary Lieutenant | Turkish Army

Oct 2005 – Dec 2006

Jul 2004 – Aug 2005

Mar 2003 – Jun 2004

Mar 2001 – Mar 2003

Jan 2000 – Mar 2001

Aug 1998 – Jan 2000

EDUCATION	
Eastern Gateway Community College	2019 – 2021
Business Management Associate Degree: <i>Graduation Honor: Summa Cum Laude</i>	
The University of Cukurova	1994 –1998
Bachelor's Degree in Economics	
The University of Cukurova	1993 –1994
English Language Education	
Darende Trade High School	1990 – 1993
Trade and Accounting	

CERTIFICATIONS & COURSES	
<ul style="list-style-type: none">Professional Data Analyst Certification (with SQL and Python)SQL Associate CertificationPython Certification780 Hours of special courses and education in Business Management, International Trade, Marketing, Sales, Accounting, Finance and Customer Relations	

SKILLS	
Technical Skills:	Data Analysis Statistical Analysis SQL Python Excel (Adv) Data Visualization (Power BI-Looker) Power Query Data Mining Business Intelligence Predictive Analytics
Analytical Skills:	Problem-solving Critical Thinking Quantitative Analysis Qualitative Analysis Root Cause Analysis
Business Acumen:	Business Analysis Market Research Budgeting KPIs Project Management
Communication Skills:	Data Presentation Report Writing Data Storytelling Stakeholder Management
Soft Skills:	Attention to Detail Team Collaboration Adaptability Continuous Learning Time Management