

# Mustafa DAGTEKI

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[Portfolio](#) | [Linked In](#) | [GitHub](#) | [Kaggle](#)

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## DATA ANALYST / BUSINESS ANALYST

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Results-driven Data Analyst / Business Analyst with over 20 years of experience in various business environments. Proficient in SQL, Power BI, Excel, and Python. Demonstrated ability to drive transformative initiatives and enhance operational efficiency. Strong problem-solving skills and attention to detail. Self-motivated and able to work independently to deliver high-quality results. Seeking a challenging role to leverage my analytical acumen and contribute to organizational success.

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## AREA OF EXPERTISE

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**Strategic Leadership & Management:** Proven ability in leading large teams in complex environments, demonstrating exceptional leadership, team building, and management skills. **\* Operations Management:** Extensive experience in overseeing day-to-day operations, including staff supervision, resource allocation, and workflow optimization. **\* Data Analysis & Business Intelligence:** Proficient in utilizing data analysis and business intelligence tools (e.g., SQL, Power BI) for informed decision-making and operational enhancements. **\* Financial Planning & Budget Management:** Skilled in developing, managing, and optimizing budgets; adept at conducting financial analyses to drive cost efficiency and profitability. **\* Supply Chain and Logistics Management:** Expertise in managing supply chains and logistics, especially in high-pressure and complex environments like military bases. **\* Problem-Solving & Critical Thinking:** Strong analytical skills with the ability to identify challenges, analyze problems, and develop effective solutions. **\* Project Management:** Proficient in managing multiple projects simultaneously, meeting deadlines, and achieving objectives. **\* ERP and Systems Implementation:** Experience in implementing and optimizing ERP systems, enhancing data workflow, and organizational efficiency. **\* Risk Management & Compliance:** Ability to assess, mitigate, and manage risks, ensuring compliance with regulations and standards in various operational contexts. **\* Change Management:** Skilled in guiding organizations through change, ensuring smooth transitions and the successful adoption of new systems and processes. **\* Cross-Cultural Communication & Negotiation:** Excellent communication and negotiation skills, with a proven track record in cross-cultural environments, facilitating collaboration and conflict resolution. **\* Performance Analysis & Metrics:** Expertise in establishing performance metrics, conducting productivity analyses, and implementing improvement strategies. **\* Stakeholder Engagement & Relationship Management:** Adept at building and maintaining strong relationships with stakeholders, including clients, team members, and external partners. **\* Technical Proficiency:** Proficient in various software and tools including SQL, Power BI, Excel, and Python, with the ability to quickly adapt to new technologies. **\* Adaptability & Resilience:** Demonstrated ability to adapt to changing environments and overcome challenges, particularly in high-pressure and volatile situations.

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## PROFESSIONAL HISTORY

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**- Department Manager** *Kroger - Franklin, TN* *January 2019 to Present*

- Ensured compliance with regulations, fostering a culture of trust and respect.
- Optimized departmental performance through effective scheduling strategies.
- Meticulously managed inventory/stock conditions, addressing discrepancies.
- Increased sales and decreased shrink ration by implementing proper ordering and pricing techniques.
- Develop and implement effective strategies to increase sales and profitability in the department.
- Collaborate with upper management to develop and implement strategies to improve departmental performance and meet sales goals.
- Collaborate with cross-functional teams to improve departmental efficiency and customer satisfaction.

**- Data & Business Intelligence (BI) Consultant** *Freelance (Self-employed) – Mersin / Turkey* *Mar 2013 – Aug 2018*

- **Client Collaboration & Workflow Analysis:** Partnered with diverse clients to meticulously analyze business workflows, implementing data-driven strategies for process optimization.
- **Data Analytics Solutions for Decision-Making:** Developed and deployed advanced data analytics solutions, facilitating enhanced decision-making capabilities for clients.
- **Financial Data Systems and BI Reporting:** Implemented comprehensive financial management systems, focusing on data-centric budgeting and BI reporting mechanisms to streamline financial operations.
- **Supply Chain Data Analytics:** Utilized data analytics to optimize supply chain processes, achieving significant cost reductions and lead time improvements.
- **Data-Driven Change Management:** Guided organizations through data-focused Change Management processes, ensuring smooth, efficient transitions with minimal disruption.
- **ERP and Data Management System Implementation:** Implemented ERP-based data management systems for different companies, leading to major improvements in data workflows and operational efficiency.
- **ERP System Integration & Process Improvement:** Successfully integrated ERP systems to streamline business processes, enhance data accuracy, and significantly improve overall organizational performance.

- **Data Literacy and Training Initiatives:** Conducted comprehensive training initiatives, empowering teams, and facilitating the widespread adoption of data-driven practices across various departments.

#### - Chief Operations Officer

**AYTEKIN GROUP – Mersin / Turkey**

*Jan 2007 – Jan 2013*

- **Operational Excellence in Greenhouse Construction Materials Production:** Orchestrated seamless daily operations, ensuring unparalleled quality, safety, and efficiency. Pioneered innovative practices in greenhouse construction materials production, setting a benchmark for operational excellence.
- **Data-Driven Decision-Making Infrastructure:** Established a robust data exchange structure, fostering real-time information flow across departments. Pioneered the integration of data analytics into decision making processes, significantly enhancing operational efficiency.
- **Strategic Financial Management:** Developed and managed comprehensive annual budgets, employing rigorous financial analyses and cost-control measures. Optimized financial performance, contributing to sustained business success.
- **Performance Metrics & Productivity Optimization:** Drove company growth by implementing performance metrics and conducting regular productivity analyses. Identified and resolved bottlenecks, streamlined processes, and markedly improved overall productivity.
- **Cross-Functional Team Leadership:** Oversaw and inspired cross-functional teams, including sales, accounting, finance, and production. Ensured strategic alignment with company goals while upholding the highest standards of operational excellence.
- **Executive Team Collaboration & Strategy Development:** Actively collaborated with the executive team, playing a pivotal role in the development and execution of long-term business strategies. Focused on driving sustainable growth and enhancing market competitiveness.
- **Record-Breaking Sales and Profit Growth:** Demonstrated strategic foresight, achieving a sales volume double and a 120% profit boost in 2008. Implemented 21 successful Greenhouse Installation Projects in two years, capturing a 45% market share in 2011-2012.
- **Transformational Business Moves:** Led a strategic investment in 2011, resulting in a 150% increase in production capacity and reduced reliance on external sources. Directed a major development project from 2008-2012, increasing group assets by 200% and profits by 180%.
- **Exceptional Budget Management:** Efficiently managed a \$16,000,000 Group Budget in 2011, exceeding sales volumes by 105% and profit margins by 95%, showcasing superior financial management and strategic planning skills.
- **Industry Leadership & Collaboration:** Founded SERKONDER, Turkey's first Greenhouse Equipment Producers' Association, fostering industry collaboration and problem-solving.

#### Also Excelled As :

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|----------------------------------|---|---------------------|
| - International Trade Manager    | <b>AL-NAZZAL Industry and Trade, Mersin, Turkey</b>     | Oct 2005 – Dec 2006 |
| - Contract Operations Manager    | <b>Serka Contracting LLC, Mosul, Iraq</b>               | Jul 2004 – Aug 2005 |
| - Sales Representative           | <b>Sanovel Pharma, Gaziantep, Turkey</b>                | Mar 2003 – Jun 2004 |
| - International Trade Specialist | <b>OVA-SCA Packaging, Mersin, Turkey</b>                | Mar 2001 – Mar 2003 |
| - International Trade Specialist | <b>Beta Food Industry and Trade Inc., Adana, Turkey</b> | Jan 2000 – Mar 2001 |
| - Secondary Lieutenant           | <b>Turkish Army</b>                                     | Aug 1998 – Jan 2000 |

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#### EDUCATION

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| Eastern Gateway Community College           | 2019 – 2021 |
| <b>Business Management Associate Degree</b> |             |
| The University of Cukurova                  |             |
| <b>Bachelor's Degree in Economics</b>       | 1994 –1998  |

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#### CERTIFICATIONS & COURSES

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- Professional Data Analyst Certification (with SQL and Python)
- SQL Associate Certification
- Python Certification
- Data Literacy Certification

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#### SKILLS

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Data Analysis, Business Intelligence, SQL, Python, R (Programming Language), Microsoft Excel, Data Visualization, Tableau, Power BI, Google Looker, Data Mining, Machine Learning, Statistical Analysis, Big Data, Predictive Analytics, Data Warehousing, ETL (Extract, Transform, Load), Database Management, Data Modeling, Report Generation, Data Cleaning, Problem-Solving, Critical Thinking, Team Collaboration, Effective Communication, Project Management, Time Management, Attention to Detail, CRM Analytics, Google Analytics, Quantitative Analysis, KPI (Key Performance Indicators), Dashboard Development, Data Governance, Data Security, Regulatory Compliance, Customer Data Analysis, Market Research, Business Analysis, Data Extraction, Budgeting, API, Web Scrapping, Cloud Data.