## **Matthew Bow**

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### **Work Experience**

### Cardinal Health

# **Advisor, Pricing Strategy - Compliance**

Jul 2019-Mar 2020

- Set compliance standards for pricing in the medical segment.
- Worked on contract compliance project that was projected to increase profits by >\$1million.
- Worked with senior leadership and sales field to implement pricing standards.
- Utilized SQL Database and Alteryx application to run compliance initiatives that increased profits by \$7 million over the course of the fiscal year.

# **Team Lead, Pricing Services**

Jan 2018-Jul 2019

- Used data analytics on team productivity to determine staffing levels, overtime plans, and reduce turnaround time on work from one week to two business days.
- Traveled to Pune, India to transition standardized work. Worked with leadership to set expectations and time to competency as well as providing ongoing support as work transitioned.
- Assisted management in interviewing and hiring process for entry-level team positions.
- Trained all new hires in team processes and assisted in building confidence and independence in team members.

## **Analyst, Pricing Services**

May 2016-Jan 2018

- Provided support to customers and helped navigate them through understanding pricing structures, contracts, and eligibility for Cardinal Health brand medical products.
- As Subject Matter Expert, became go-to for escalated issues and resolving large projects for customers.
- Led team in year-end pricing audit of contracts and distribution agreements for two weeks.
- Collaborated with other teams to set new policies and procedures around contracts for Cordis brand products.

### Education

Certificate, Web Development Bootcamp, The Ohio State University January 2022

**Bachelor of Arts, Linguistics, The Ohio State University December 2015** 

**Bachelor of Arts, English, Otterbein University,** *cum laude* May 2012