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CONCEPTION OF A DIGITAL TWIN IN MECHANICAL ENGINEERING - A CASE STUDY IN TECHNICAL PRODUCT DEVELOPMENT

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Abstract

A Digital Twin as a virtual representation of a physical system is becoming a key technology. While potential benefits are evident, there is no approach in literature or practice comprehensively supporting its introduction. In an industrial case study, a generic procedure model for the conception and implementation of a Digital Twin was developed. The relations between use cases, usage data, and virtual models resulted in a target concept as well as requirements for the implementation. Thereby, companies can access the potentials of a Digital Twin taking into account their specific situation.

Keywords: digital twin, design process, simulation-based design, case study, industry 4.0

1. Introduction

The increasing application and complexity of simulation models has led to the possibility to unlock many potentials of virtual product development (Reicheneder, 2015; Schlenkrich, 2015). While simulation software has become ever more powerful, the available input data is getting more into the focus of efforts to increase the potential benefits of product simulations. If it is possible to feed use phase data from real life applications into the simulation models or utilise use phase data to validate simulation results against, more accurate simulation models can be built that lead to better products in the end. The term *use phase data* in this work is built on the definition of Wilberg et al. (2017), where it refers to the data that is generated during the use phase by the product itself (e.g., by sensors or microprocessors) or by related services (e.g., Apps, maintenance reports, or repair reports). Such a coupling of simulation models and use phase data is often referred to as a Digital Twin. This contribution uses the definition of Trauer et al. (2020), where a Digital Twin is defined as "a virtual dynamic representation of a physical system, which is connected to it over the entire life cycle for bidirectional data exchange."

As many other companies these days, the industry partner of this case study from the heating and cooling systems industry is facing challenges in the transition from a "traditional" mechanical engineering company to a future-oriented enterprise that makes full use of the potentials of digitization. While the products in the field work well on a technical basis and in many cases even already provide some basic data from the use phase, an exploitation of the potentials of data-driven engineering and the integration of the products in the internet of things is only beginning. Some first steps like the possibility for the costumer to control their heating system via app have been taken. But as the products of the industry partner are used by private as well as industrial customers and many

after-sales and service activities are carried out by partner companies, most of the potential data from the use phase cannot be used in the current engineering processes. Additionally, simulation models and IT tools are not ready to incorporate this use phase data. In most cases, this is also true for the data generated in test environments as well as test systems at the costumer. This leads to the motivation of building a Digital Twin to combine models of product development to use phase data to enable more customer-centric development. The technology of Digital Twins is becoming a key factor for the digitization. Although potential benefits for companies are manifold and range from predictive maintenance to the development of new business models, there is no approach in literature and practice that comprehensively supports companies to introduce their own Digital Twin, taking into consideration their respective needs and conditions.

2. State of the art and research

The term of a Digital Twin is part of a broader context and is located at the intersection of the three research areas virtual product development, cyber-physical systems and product lifecycle management. (Grieves and Vickers, 2017). In a broader sense, it can also be regarded as part of the whole industry 4.0 discussion (Michels, 2018). Regarding case studies on the conception and implementation of Digital Twins in literature and at vendor conferences and brochures so far, technical product development plays a minor role. Most case studies are from manufacturing as the ones shown in Kritzinger et al. (2018). In their categorical literature review, Kritzinger et al. (2018) list many publications that have the twin in the title, although according to their definition many of them rather have a digital shadow or model as a content. Here, They defined a digital model as a representation of an existing or planned physical product in the virtual space but without any automatic connectivity to the real space. One of the case studies presented by Bottani et al. (2017), for example, describes the transition from a cyber-physical system to a Digital Twin for cyber-guided vehicles. Other case studies like Sommer et al. (2019) describe the automatic generation of a Digital Twin based on scanning and object recognition. Both of the solution processes for the build-up of the Digital Twin suggested in these two exemplary works are very specific to a production use case, while the procedure model developed in the case study of this paper is applicable to a broader context of engineering. There are some case studies in technical product development, however, too. Jones et al. (2019), for instance, explain how to use Digital Twins in early stages of engineering design. Its function in these early stages can be regarded as "provotypes" rather than twins that take product lifecycle considerations into account. The term "provotype" stresses the use of a prototype to provoke reactions from a possible costumer (Boer and Donovan, 2012), Riesener et al. (2019) conducted a case study on wind energy converters. Their use of a digital shadow, as they call it, does not include bidirectional data-transfer, as they focus on information handling.

3. Methodology

3.1. Initial situation and research gap

As there is no approach in literature and practice that comprehensively supports companies to introduce their own Digital Twin, there is a research gap of a systematic procedure model for the conception and implementation of a Digital Twin in the mechatronic engineering industry. This procedure model has to take into consideration factors from the five dimensions of virtual product development: people, process, data, product, and tools (Kreimeyer et al., 2005).

On the level of **people**, current barriers between departments as described in Schweigert-Recksiek and Lindemann (2018) have to be considered as the usage of a twin also changes the significance of certain tasks or even departments of the product development process.

Many of the **processes** in a company will change with the introduction of a twin, as for example some simulations will be conducted automatically instead of a simulation assignment being handed over from one department to the other. While this poses one of the greatest challenges for the implementation of a Digital Twin, this *change* and process improvement was also one of the intentions for the industry partner when deciding on the conception and implementation of a Digital Twin.

Of course the generation and usage of **data**, especially from the use phase of products, has to be altered in many places to enable the implementation of a Digital Twin.

Concerning the **product**, a redefinition of the term might be necessary, as starting with the implementation, a product always has to be considered as the combination of two: the physical product and its Digital Twin.

Finally, on the level of **tools**, many challenges have to be faced. Depending on the maturity of the software landscape of a company (e.g. "Is there a well established product lifecycle management system in place or not?"), this dimension will bring the most chances, as it is the enabler for all other dimensions.

3.2. Research questions and applied methods

These considerations result in the following research questions:

- **RQ1** How can a company in the area of mechatronic engineering systematically exploit the potentials of a Digital Twin, with respect to its specific boundary conditions?
- **RQ2** Which methodical procedure supports a conception and implementation of a Digital Twin?
- **RQ3** Which activities and methods have to be used in order to conceptualize and implement a Digital Twin effectively and efficiently?

In the case study of this contribution, a generic procedure model for the conception and implementation of a Digital Twin was developed. Relevant activities were analysed, and both methods and templates were developed. As part of the work, a collection of Digital Twin use cases was developed, clustered, and selected for implementation. In doing so, an analysis of the relations between the main system elements resulted in a target concept of the Digital Twin. These elements were use cases, models of relevant tools and IT-systems applied in the use cases, use phase data, interfaces, and the developed target processes. Finally, requirements for the target concept were derived and the developed procedure model with its activities, methods, and results were evaluated in the case study.

4. Results: Procedure model for the introduction of a Digital Twin

4.1. Overview

The procedure model that resulted from the case study has five steps. After an initiation of the project and definition of its goals, use cases become the main part of all activities (cf. Figure 1). Initially, they are used for the collection of expectations of all internal stakeholders. Subsequently, they are the main instrument to conceptualize the Digital Twin in the third step. The target concept, the result of the third step, is used for deriving requirements in the fourth step of the vendor analysis. These requirements are further elaborated to test cases that can be used in the implementation of the fifth step to validate the implementation of the use cases. While the basic order of the procedure model is linear from steps one to five, there are iterations between steps one and two and two and three respectively. They are necessary as only the further elaboration of the use cases in the steps two and three can lead to a final goal definition and lead to further insights into the current situation. The case study has shown that initiating the supplier analysis (step four in Figure 1) already at an earlier stage is beneficial for the implementation. A first analysis of the capabilities of different possible vendors already in step two can give important insights on the possible scope of a Digital Twin. In addition, the requirements for the implementation might be in a certain form depending on the vendor. Much rework can be prevented if this is already taken into account when the elaboration of the use cases gains velocity in steps two and three.

4.2. Step 1: Project initiation and goal definition

The most important part for step one of the procedure model, the project initiation and goal definition, is to understand the term *Digital Twin* and to identify the main stakeholders within the company. This is completed by activities from project management like setting up a team and ensuring the necessary capacities (cf. Figure 2).

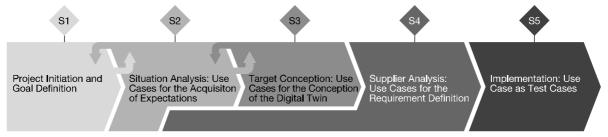


Figure 1. Procedure model for the conception and implementation of a Digital Twin in industry



E Requirements / Inputs

- Digitization strategy
- Time frame of project employees
- Interdisciplinary team

X Methods & Tools

- (1) Project Organization Structure (Eigner & Stelzer (2013, p. 395)), Stakeholder Analysis
- (2) 9-Field-Thinking; SMARTE-Method
- (3) Introduction Strategy Dimensions (Daniel 2001)
- (4) Literature research and expert interviews

& Activities

- Determination of project organization (identification of potential stakeholders for the Digital Twin) (1)
- Definition of project goals (2) (☑ idea generation for a potential usage (4))
- Communicate motives for the project
- Determination of the implementation strategy of the Digital Twin (3)
- Develop understanding of the term Digital Twin (4)

Results / Outputs

- Transparency of the project
- Basic understanding of the term Digital Twin
- Project team with necessary competencies, interdisciplinary team
- Rough project focus
- Frame for the use cases

Remarks

- Procedures and Methods for the introduction of IT systems (e.g. PLM systems) can be used for the project initiation
- Interdisciplinary team: representatives of the simulation and IT and/or data analytics department are particularly important

Figure 2. Overview of the first step Project Initiation and Goal Definition

4.3. Step 2: Situation analysis

Using the basic understanding of the term *Digital Twin* from step 1, the comparison with the expectations of the internal stakeholders is essential for step 2. While the term *Digital Twin* is somewhat abstract and often leads to extensive expectations, the formulation of concrete use cases can help to get a more realistic picture of what the specific term for the company under consideration might look like. Analysing the current state of the simulation as well the IT landscape helps in identifying problem areas and derive first rough use cases. In many cases, the current processes have

to be documented and reflected upon in this stage of the project. This will result in both an overview of the maturity of the company in terms of the requirements for a Digital Twin as well as a more precisely described target state building on the results of step one (cf. Figure 3).



Situation Analysis: Use Cases for the Acquisition of Expectations



Requirements / Inputs

- Basic understanding of the term Digital Twin
- Time frame for project employees and Digital Twin stakeholders are identified
- Open-mindedness of project employees regarding the situation analysis
- Rough project focus

Methods & Tools

- (1-a) Expert interview (1-b): Benefit catalogue
- (2) Influence Matrix (MDM and DMM)
- (3) Question catalogue current structure and checklist current process and swimlane diagram
- (4) SWOT analysis; 9-Field-Thinking
- (5) Creativity methods (Lindemann (2016, S. 744)) and literature research, supplier portfolio
- (6) CPS modeling (Westermann (2018))
- (7) Use Case Template (Title, Problem, Goal ...)

Activities

- Take up and reflect on problems and expectations (1-a) and cluster problem areas (2)
- Elaborate the term Digital Twin
 - Review and process goal / vision
 - Define characteristics of the Digital Twin → considering expectations and problems
- Elaborate and develop rough / desired use cases (1), (7)
 - Pre-phase gather explorative ideas / use cases and check compatibility (1), (5)
 - Connect problems and stakeholders with use cases (1), (2)
 - Itemization elaborate use cases (7)
 - First cost-benefit estimations (1-a, 1-b)

- Analyze current situation of the company
 - Analyze project group(s) (6) (Focus: product architecture with sensors / use phase data, interconnections, interfaces etc.)
 - Analyze the simulation landscape
 - Record and model current structure: (3) IT systems/infrastructure, DMS, data/information flows, models, tools, artefacts
 - Record and analyze current: Process activities and procedures, areas and responsibilities, classification in PEP (3)
 - Determine current and target degree of maturity
- Benchmark of possible implementation partners
- Perform vulnerability / potential analysis (4)

Results / Outputs

- Strong understanding of terms and problems
- Assessment of / transparency about the digital twin degree of maturity and current status of the company
- Precise target (→ delimited from unjustified expectations)
- Collection of Digital Twin Use Cases in a standardized format

Remarks

Use Case Template: Current structure = tab sheet 2, current process = tab sheet 3

Figure 3. Overview of the second step Situation Analysis

4.4. Step 3: Target conception

The third step, target conception, is the main part in the procedure to conceptualize and implement a Digital Twin. Building on a detailed understanding of the current situation and some first insights from an initial vendor analysis, the target concept of the Digital Twin is derived in this step (cf. Figure 4).





Requirements / Inputs

- Understanding the current situation (Use Cases with current structure, current process)
- Strong understanding of terms (Digital Twin Definition, Goal and Features)
- Sufficient time available to project staff and stakeholders
- Collection of potential DT-Use Cases standardized format (DT-Template)

Methods & Tools

- (1-a) Portfolio Analysis (1-b) Influence Matrix (MDM, DMM); (1-c) Use Case Template
- (2): Expert interviews; Check-list target process; Process chart of coordinated swimlanes
- (3) Benefit catalogue and cost / benefit dimensions (use cases)
- (4) Process from current to target conception
- (5) literative approach between target process and task formulation
- (6) Assignment of roles in target processes
- (7) RACI method
- (8) Methods for data evaluation (cost/benefit)
- (9) Portfolio analysis of data points (cost / benefit)

Activities

- Reduce complexity with a multi-layer model
- Cluster and pre-select Use Cases (1-c)
- Define the project focus
- Define target process and target organization (2), (4)
- Part I. Target-process within the use cases
- Part II. Coupling in the PEP outside the use case
- Use the Digital Twin where it creates value, without local, process- or person-oriented limitation (without DT interface box) (4)
- Distinguish digitized and human activities by differently colored marking (4)
- Use the Digital Twin user interface icon sensibly
 Formulate tasks (5) when transferring responsibility between man and computer
- Work out the details of Use Cases and consolidate them
- Describe a virtual model (Tools, models, parameters, development and use phase data)
- Evaluate Use Cases in detail (3)
- Prioritize Use Cases and Define Sequence (1-a), (3)
- Point up the link between selected use cases (tools, virtual models, process steps etc.) (1-b)

- Data evaluation (8), (9)
 - Determine data points i.e. necessity for specific data within specific use cases
- Perform data evaluations (8)
- Analyze evaluation results (9)
- Deduce data management strategies
- Assignment of roles or responsibilities for target status (7), (6)
- Assignment of roles at decision nodes according to internal role descriptions (6)
- Assignment of responsibilities to the assigned roles (7)
- - ... with regard to the requirements for the implementation of the target concept
 - ... in accordance to the target process steps
 - Determine starting and end point
 - Sensible use of the clauses "to be able" (Digital Twin is put forward) and "... offering opportunities" (focus on the human being)
- Derive specifications "90%"
- Derive tasks or requirements (use "tabs 1 to 6" with Use Case content)
- Specify requirements and check completeness

Results / Outputs

- Evaluated and selected use cases (with target process, tasks, etc.) for implementation
- Relationships and dependencies between the use cases (first Digital Twin concept)
- Specific project focus: understanding the necessary adjustments to the framework conditions
- Understanding the feasibility of the target concept
- (90%) Specifications including tasks

- Digital Twin interface = tab sheet 4, target process = tab sheet 5, virtual model = tab sheet 6 in the use case template
- Multi-layer model: it is restricted to the environment to be controlled e.a. sovereignty over the use phase data (layer I) and then extended step by step (layer II. ... layer n.)

Figure 4. Overview of the third step Target Conception

As described before, the most important instrument to do that, are the use cases. In this case study, they are documented in a template that consists of six sheets: Overview, Current structure, Current process, Digital twin interface, Target process and Remarks (cf. Figure 5).

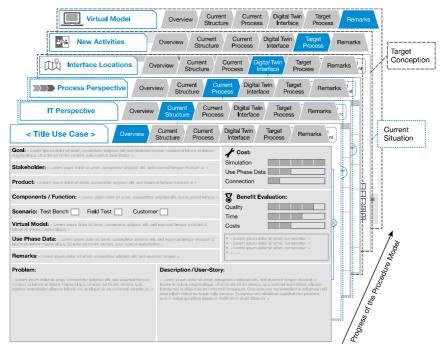


Figure 5. Template for the documentation of use cases in each step of the procedure model

4.5. Step 4: Vendor analysis

The vendor analysis can have different forms, depending on the specific situation of a company. While for some companies a vendor is already fixed as it provides the relevant PLM tools of a company, some companies might deliberately look for new vendors that add to their IT portfolio. The most time consuming part of this step is the transition of expectations and use cases to specific requirements that can be used in a bidding process. If some parallel vendor analysis has started during steps two and three, this will be of great benefit at this stage of the process. Some explanations of the company-specific definitions from step one and expectations from step two to the possible vendors are key elements here.

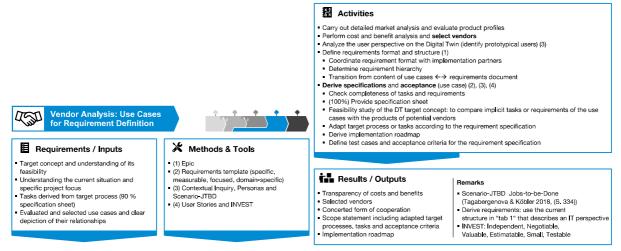


Figure 6. Overview of the forth step Vendor Analysis

4.6. Step 5: Implementation

Like step four, step five is highly dependent on the constellation of the specific boundary conditions of a company as well as the selected vendor. In many cases, this step of the procedure model will take more time than all of the previous steps combined. To reduce the risk of failure and loss of confidence of internal stakeholders, this procedure model suggests to start with an "easy" use case that might not

even be dependent on data from the use phase but can be set up with internal data from test environments. Such a use case can be utilized to create a first proof of concept and further solidify the target state as well as the mode of collaboration with the vendor. This might result in a Digital Twin that can only be considered to be the twin of a certain, small part of a physical product, while it "grows" with every further use case that is implemented. As the Digital Twin will also result in many changes in the dimensions of people and processes, certain drawbacks and interactions are likely.



Requirements / Inputs

- Target concept
- Selected implementation partner
- Harmonized co-operation
- Requirement specification including adapted target process, tasks and acceptance criteria
- Sufficient time available to project staff
- Implementation roadmap

X Methods & Tools

- (1) Communication Events and Change Management (according to Leiting (2012, S. 22))
- (2) Current Structure and Current Process, and Target Concept and Tasks
- (3) ALM Tool

- Communicate changes in the company (1), (2)
- Pilot and implement Digital-Twin
- Implement target concept
- Adapt current processes and organization to target conception (2)
- Train and supervise user
- Realize implementation roadmap
- Monitor target achievement and do Lessons Learned (3)

Results / Outputs

- Adapted processes
- Implemented Digital-Twin (Use-Case)
- Understanding the next steps

Remarks

- Use experience of change management
- Demonstrate the link between the Digital Twin and the digitization strategy in the company (if applicable)

Figure 7. Overview of the fifth step Implementation

5. Implementation and evaluation at the industry partner

5.1. Implementation at the industry partner

While the main part of the procedure model is applicable to a broad range of companies, some adjustments reflect the specific situation of the case study partner. A lot of effort was invested, for example, into the translation of the use cases (output of step 3) into the format specified by the implementation partner. As the format for implementation requirements and specifications will differ to some extend dependent on the selected vendor, these activities will look different for other companies.

5.2. Evaluation

The evaluation of the case study focused on the procedure model rather than the specific use cases. It was carried out in workshops with one or two experts. Six experts took part in the evaluation coming from different groups: Head of Processes, Methods, and Tools; Head of Function Development; System

Engineer Function Development (x4). All of them were chosen either due to their overview over the current processes to be altered or their specific knowledge in the selected use cases. To obtain unbiased responses, the two experts involved in the development of the procedure model were not part of the workshops with the other four participants. After a presentation to summarize the achievements of the case study and explain the procedure model in detail, the participants were asked to separately fill out a questionnaire consisting of 19 closed questions concerning the approval to hypotheses measured on a five-step Likert scale plus an open question for final remarks at the end. Figure 8 shows the aggregated results in the three areas theoretical context, practical application, methods, and overall assessment.

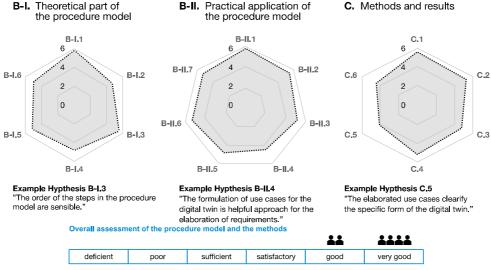


Figure 8. Results of the expert-based evaluation

The results of the evaluation are very positive, as four of six experts asses the procedure model as very good. Some improvement potential remains concerning e.g. the further specification of certain use cases or the efforts to gather the relevant data for each use case in the organization. The overall effort for the implementation were regarded as high, which forms a barrier for the application of the procedure model.

6. Conclusion and outlook

6.1. Discussion

The presented work results in an evaluated procedure model for the conception and implementation of a Digital Twin, so that companies under given conditions can access potential values of a Digital Twin. There is a discussion in the scientific as well as the consulting community what to call a Digital Twin and what not (cf. Trauer et al., 2020). Some might argue that the approach presented here does not lead to a Digital Twin in their definition. In the definition of this paper, however, with a Digital Twin being a virtual dynamic representation of a physical system, which is connected to it over the entire life cycle for bidirectional data exchange, all use cases developed with this framework have such a twin as a target.

6.2. Outlook

The focus of this case study was technical product development. Therefore, the twin presented here can rather be regarded as an engineering twin, while other areas like production and operation are only minor parts of some use cases. This was done to form a starting point for the conception of a comprehensive Digital Twin. Further work will be done on integrating other aspects too, in order to build a more holistic Digital Twin concept. The procedure model presented here can also be used for these areas, though. At the point of time of publication of this contribution, the implementation of the Digital Twin at the case study partner is still in progress. This might result in minor changes in the procedure model, especially in steps four and five. The authors of this paper will be part of the implementation process to get a chance to further define certain activities in the procedure model.

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