

## Mauricio Degregori

(512) 350-8252 | 1324 Whippoorwill Dr. Cedar Park, Texas 78613 | degregori2@gmail.com

### EDUCATION

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#### Lambda School

Full-Stack Web Development

September 2019 - Present

#### Texas A&M University

Bachelor of Arts in Economics

College Station, Texas

August 2015 - December 2018

### PROFESSIONAL EXPERIENCE

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#### Charles Schwab

Associate Financial Services Professional

Austin, Texas

January 2019 - August 2019

- Answered client questions regarding their portfolios and asset allocations
- Assisted clients in modifying asset allocations in response to a change of portfolio goals
- Transferred securities, cash, and other assets in and out of the company

#### BLNDED Media

Media Intern

Austin, Texas

November 2018 - February 2019

- Built and managed an email list composed of over 1000 emails, and ran A/B testing campaigns to build brand awareness
- Updated content periodically on both Twitter, and LinkedIn
- Attended diversity and inclusion events as a photographer, and proceeded to write event recaps on the company blog

#### Quake Capital Partners

Junior Venture Associate

Austin, Texas

June 2018 - November 2018

- Evaluated and assisted in selecting startups during the business due diligence process
- Created a logistical intern team who successfully inaugurated our new Austin office in front of 300+ attendees
- Collaborated directly with the founding partner to form and manage an internal consulting team

#### Wolflow

Owner

College Station, Texas

December 2017 – December 2018

- Corresponded with an overseas manufacturer to create customized 3D printing filament
- Wrote and designed an EBook about 3D printing as a cost-free form of exchange for client emails
- Assembled a client email list composed of approximately 500 emails using Facebook Ads

#### SAFE 2 SAVE

Sales Team

College Station, Texas

May - July 2017

- Cold-called prospective businesses in Odessa and Houston to initiate a business relationship between both parties
- Met with potential clients in person to elaborate business plan and finalize advertising transaction
- Collaborated directly with the founder to help improve both the design, and the functionality of the app user interface

#### Servitex Contractors

Office Manager

Manor, Texas

May 2016 – August 2016

- Corresponded directly with both current and potential clients regularly with price bids and invoices
- Oversaw employee performance, and created their biweekly paychecks
- Resolved potential issues with clients regarding company work performance

### LEADERSHIP & INVOLVEMENT

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#### Apex of Texas A&M University

President

College Station, Texas

August 2017 – May 2018

- Created and managed an executive team that successfully increased membership by approximately 20%
- Collaborated with a creative team in order to develop and promote the SMILE TAMU campaign
- Developed business models for student startups using the lean startup method

### SKILLS

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HTML | CSS | JavaScript | React | Node | Express | Redux | Context | Python | Flask | Postgres | SQL