# Outer Frontiers of Banking: Financing Space Explorers and Safeguarding Terrestrial Finance

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#### **ABSTRACT**

For decades, governments alone financed launching, operating, and returning space objects and humans. Scientific exploration of space propulsion, navigation, communication, and life safety advances resulted in commercially viable technologies and business methods. Scientific research and mission goals depended on government space mission priorities and budget appropriation processes. Government funding of exploration still predominates, outspending private sector investments. Commercial satellites are financed based on their terrestrial revenues and the risks of launch and in-service life. Space entrepreneurs are emerging with the wealth and explorer spirit to attract teams to do what governments and space industry contractors have not prioritized or funded: asteroid-hunting satellites, space tourism, space freight, lunar and asteroid mining, and habitats on the Moon and Mars. Concurrently, developing countries are launching satellites and missions, diversifying space entrepreneurship. Space finance is an inherent barrier or right. Space finance is a silent technology enabler or mission continuity risk. Space exploration is a unique setting to reimagine better space and terrestrial finance options and principles based on functional valuation models. Space law was written in the language of foreign policy and security concerns rooted in the Cold War Era. For more private sector financing to explore space, space law and transaction frameworks will need exploration and updating. Finance is essential to advance peaceful discoveries and uses of space assets. If exploring space is to be truly open to all humankind, then options for financing and insuring space explorers and missions must expand accordingly and inclusively, beyond governments and high net worth entrepreneurs. This article reviews relevant treaties and transactional frameworks for financing space operations. Historical context, principles, and inspirations are gathered from

bank, finance, and market precedents of funding terrestrial exploration and development. The article summarizes transferable principles and practices of modern asset valuation models, transactional frameworks, and strategies for allocating project benefits and mitigating project risk. Based on such principles and precedents, the article identifies the challenges of, and suggests arrangements for, banking and finance of space-borne assets and activities. A space bank is described to prove that banking in space is viable and improves on terrestrial money flows for fragile regions affected by war, corruption, disaster, or breakdown of basic human rights. Weighing historical and modern context and space-based humanitarian and business continuity advantages, the article concludes by recommending that policymakers elevate space banking, finance, and insurance as topics of scientific inquiry, on par with other scientific explorations and technologies, to unleash a reliable future of human exploration of space.

**Keywords:** space finance, space banking, space assets protocol, unit of space convenience, commercial space, periodic table of quality of life

# INTRODUCTION

# Gaps in Financing Tomorrow's Space Economy

pace exploration is entering a new phase of market expansion. Leading this expansion are billionaire explorers attracting start-up entrepreneurs and the space mission teams they assemble from industry veterans and new talent, coming together to disrupt previous generations of space industry companies. The new company founders have the capital and seek to grow the market for commercial activities in space. Government space agencies are taking advantage of the new companies' capital to reduce public funding of commercial missions, while privatizing larger portions of mission prototyping risk and investment return.

Privately organized and market-financed space exploration is significant. However, gaps and risks in space exploration arise due to the very passion of tying private space missions to the enthusiasm and capacity of space pioneers to fund them

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privately. A robust space economy<sup>1</sup> requires growing the market for linked infrastructure investments, where, for example, investments in launch services to the Moon would be proportional to the lunar development activities requiring launch, orbit, and return to Earth with lunar minerals or other assets. Founders and angel investors in companies, such as SpaceX (Elon Musk) and Blue Origin (Jeff Bezos) providing reusable launch services, Virgin Galactic (Sir Richard Branson) providing space tourism, Bigelow Aerospace (Robert Bigelow) for habitats in space, Planetary Resources (Eric Schmidt, Larry Page, and Ross Perot, Jr.) mining asteroids, and others, aim to dominate in offering key assets and services. As leaders of the new space era, the founders are not working off a common view of the space economy or how to collaboratively build it out technically, sequentially, or financially.

Project finance, such as to fund satellites, is necessarily focused on underwriting a project's capacity to generate revenues through operations and to cover risks through adequate guarantees, insurance, and pledges of collateral. Project finance can be part of financing a space economy, but again lacks the purpose or panorama view of investing in a space economy portfolio.

Banking and insurance capacity were preconditions to seafaring explorers and mining operators. Likewise, space needs its bankers and insurers to take a holistic view of the space economy to attract and invest capital across a broad range of private companies and their inter-related and interdependent projects, project teams, investors, and technological achievements. The scale of financing a diversified portfolio of private companies wanting to participate in the next phase of space commercialization requires building on and rethinking commercial and government finance of space today.

# Financing Space Exploration Mixes Politics, Profits, Technology, Collaboration, Laws, and Dreams

Secured financing of assets involves debtors, creditors, contractual and usage rights pledged as collateral, and a legal framework for establishing and enforcing relationships among the parties and the collateral. The secured creditor's rights to the collateral are prioritized in the debtor's bankruptcy, and a body of international, national, and local laws determines which creditors prevail in preserving the value of the assets and ultimately obtaining ownership, rents, revenues, and liquidation proceeds from the assets.

Financing satellites and other space objects raises complex issues:

 For design, construction, and working capital loans, what law(s) govern the design, construction, and launch of the space object?

- For permanent loans on orbiting objects, what law(s) govern the operation, maintenance, and physical and cybersecurity of the object, its use, and the revenue streams produced thereby?
- For space missions spanning years or decades into the future, what law(s) govern assets orbiting Earth, on celestial bodies (such as the Moon, Mars, asteroids, meteorites, or other bodies), or in interstellar space, their use, and the revenue streams produced thereby?

The capital market discipline evaluates demand for an infrastructure service, the risk of creating and operating the service, and the reasonable return on investments that a customer would pay for the service, and then sets an interest rate on debt issued by the company or prices the company's stock appropriately. When venture capital invests in a space technology start-up or when governments guarantee demand for launch, satellite telecommunications, or other services rendered from or for use in space, they are creating a shortterm artificial supply of capital. Industries that rely heavily on such short-term capital support can-as in the satellite industry today<sup>2</sup>-oversupply capacity beyond its economic utility or demand. For a balanced portfolio of capital to support the space economy, all corporate and government space investments need to be seen as an interdependent portfolio serving demand for operating in and exploring space so that capital is not over- or under-allocated to investments timed to provide the necessary services for subsequent missions and explorers to operate efficiently.

#### Government Spending Cannot Assure a Space Economy

The budget sequester of 2013 slashed federal agency budgets by \$110 billion and NASA's budget by \$894 million.<sup>3</sup> However, the \$17 billion NASA spent for space exploration that year was still more than \$13 billion in private investments and debt provided to the space industry over the 15-year period, 2000-2015.4 Government funding amounts to large investments in space and space-related technology, through direct spending, single objective missions such as the Mars rovers, and longer term projects such as the International Space Station. The selection of what to fund, however, is a constant tug-of-war between Congressional Committee appropriators and the space agencies that spend the funds. Coupled with this political intrigue, government agency executive and program staffs and the space industry companies they support are left in limbo annually as they wait to see the next year's budget authorization. With goals matched to the needs of Congressional Districts vying for job retention and creation from space activities, rather than development of

redundant space-based capacities, space finance through government programs can overshoot, undershoot, or ignore elements of a space economy. This Inside the Beltway Game of appropriations can leave innovation and the veteran and new innovators wondering if it is worth even applying for government space funding in light of political uncertainty, program frailty, reporting requirements, and bureaucratic red tape in approval and revision of mission and technology descriptions. None of this self-referential government funding game is new news.<sup>5</sup>

# Patchwork of Space Finance Ill Suits Space Explorers

If the space economy is to be a cohesive growing marketplace, the current public and private financing options are unreliable and their allocation to specific assets hard to analyze. The marketplace needs a publicly accessible clearinghouse of projects and missions that have been funded or seek funding where each past, current, and potential investment can be ranked for its quantifiable utility and interdependence with others creating the space economy.

The balance of this article explores how innovative trends in finance and space can complement each other, how space utility services could be ranked, how a space bank would use such rankings to make investments that build the space economy, and to what extent existing treaties and financial transaction precedents allow for more innovations in space finance.

# FINANCING ASSETS ENJOYED ON EARTH AND BEYOND

Through domestic and international banking law and practice, three broad categories of assets can be distinguished for purposes of discussing space finance:

- · Assets that have a physical address on Earth, such as buildings and businesses, or a registry maintained on Earth (such as for land, copyrights, patents, or other intellectual property) and the rents and revenues they generate (Earth Assets),
- Assets located in orbit around the Earth or in space (such as satellites) and generating revenues primarily enjoyed on Earth (Earth-bound Assets),
- Assets located in space (on the Moon, Mars, an asteroid, meteor, or elsewhere) and generating revenues, enjoyed primarily beyond Earth's orbit (Space-Bound Assets).

The three categories of assets (Assets) interoperate. They share certain characteristics of financeability: each Asset produces revenues (Revenues) directly or through resale or barter of the commodity its use creates (such as mining

minerals or water, growing crops, reclaiming and recycling materials for reuse, or sharing satellite data and bandwidth). Each Asset is legally defined by the rights (collectively, Rights) to (1) own, use, control, or improve the Asset, (2) generate, collect, and assign its Revenues, (3) enter into absolute and contingent transfers of the Asset, its Revenues, and such Rights upon the occurrence of an event, for a period of time, or as exigent circumstances may permit, and (4) exclude others from interfering with or threatening such rights.<sup>6</sup>

# FINANCE AS DESIGNING AND ENGINEERING THE JOURNEY OF MONEY

Space engineers move objects and humans from Earth's gravity well into other orbits.

Finance engineers-traditionally bankers, financial intermediaries such as private equity and venture capital investors, rating agencies, and their regulators-move money. Collectively, they time-shift money, from people or institutions that have it today to people or institutions that want to build or use Assets today so that they generate Revenues and repayments tomorrow. Collectively, financial engineers transform risk, return, financial asset type, and duration or maturity until repayment.

Financial engineering is a design science, with constraints for operations determined by regulatory and contextual frameworks of geography (Where will the money be used?), timeliness (For how long will the money be used before repayment?), and form (What type of financial contract-debt loan, equity investment, quaranty, option, insurance, or contingent assignment—will be used?) as part of a road map that describes the wiring diagram for the financing to launch capital into a loan or investment, keep it safe there, and return it (plus a reasonable profit based on the risk involved) to its source.

Through asset valuation analysis, asset performance feedback loops, diversification, and other hedges, the capital is deployed for a chosen time period across a variety of asset classes, with the mission goal of weathering market forces at reduced risk, while improving returns on the investors' and lenders' portfolios.

Financial engineering is constantly maturing as a science. Finance generates innovations across a range of asset class, geographic, and futures markets by creating, combining, and synthesizing pooled and derivative forms of debt, equity, guaranty, and hedging securities. As financial engineering becomes more reliable through optimizing generally accepted prudent financial risk standardization, pricing, and trading models and as governments promote through regulatory and tax policies a wider diversity of investments by individuals

and institutions (such as pension and insurance funds, foundations, and university endowments), the velocity of transactions increases and the costs of originating and trading in securities decline, which in turn drive down the borrower's interest rate and increase the capital available to build, operate, and enjoy Assets.

# FINTECH, A CATALYST FOR EXPLORING FINANCING SPACE OPERATIONS

With cheap ubiquitous computing in mobile, wearable, and desktop devices accessing shared storage, application, and data information technology services (commonly called cloud-based services), a new generation of financial engineers and their technologies (fintech) has launched, attracting over \$22 billion in the 2 years ending August 2015. Fintech applications on smartphones, personal computers, and in core back-office processing operations reduce the frictions, delays, inconsistencies, and risks of traditional financial services offered by commercial banks, payment and remittance services (such as credit cards, bill payment, and money transfer agents), foreign exchange agents, and government agencies. Blockchain, an extensible digital ledger protocol for currencies and smart contracts, extends the fast changing pace of financial engineering using modern cryptography. 7,8 Fintech is changing the design of banks and financial markets, giving financial service customers more freedom to assemble mobile phone applications (apps) into personalized virtual banks, much like Apple's iTunes app that permits individuals to acquire and play personalized audio, video, and book content on demand as virtual jukeboxes in their smartphones.9 Such customized services reduce financial costs and fees, using algorithms that directly and holistically value borrower assets and credit risk and offer repayment terms based on the customer's sources of income, earning potential, and quality of life (QoL) challenges, context, and resources.

Relevant examples of fintech would include the following:

- SoFi, a popular marketplace for refinancing student and other consumer loans, is saving borrowers interest expense, while passing on to investors more in interest than banks would pay on regular savings deposits. <sup>10</sup>
- Kickstarter, a popular crowd-funding marketplace, permits start-up founders and project designers to share their ideas, attract small equity investments, and pre-sell products yet to be made to interested customers.
- Fundrise, an emerging crowd-funding marketplace for investing in real estate projects, linking developers of smaller real estate projects and the average investor.<sup>12</sup>

• Neighborly, a platform for investing in the tax-free municipal bonds that build urban infrastructure. 13

As banking and financial services are accessed online (instead of at the physical bank branch) and as the banker's judgment on client creditworthiness and relationship pricing is replaced by algorithms, always-available financial services can be delivered in digital form anywhere human communications exists, even in remote villages or space.

Given the rapid expansion of fintech and growing interest in commercial space exploration, the growth of fintech in and for space exploration has ripened as a topic worthy of research and innovative prototyping. For example, university research to prototype Cubesat satellites <sup>14</sup> could be extended to developing a bank in a box that offers basic banking services and fintech functionality and security aloft.

# ASSET VALUATION—DETERMINING WHAT GETS FINANCED

Across a large range of financial functions and roles, asset valuation challenges bankers, investors, and project operators

The 2008 Global Financial Crisis was a study in how much valuation of underlying borrower ability to repay and collateral utility matters. In the years of easy credit leading up to the 2008 Crisis, home mortgages and consumer credit lenders and investors misread or ignored the net worth of the borrower and the borrower's income-earning capacity as the jobs offered by the local economy rapidly shifted offshore with globalized supply and service chains and digital business models. Without continued refinancing and purchase of easy credit loans by Wall Street investors, local real estate home prices would have adjusted to homeowners' lower economic prospects and earnings. Instead, investors pumped up real estate prices and the bubble eventually burst realizing that home values in real terms were hyperinflated, supplying too many homes for purchase at prices that were unaffordable without easy credit.15

Commodities, both natural (such as crops and minerals) and human-made (such as energy, waste treatment, and wireless data services), are valued based on the following:

- supply factors (such as growing seasons, weather patterns, energy and water scarcity, and cost, labor concerns, and transportation and storage costs),
- demand factors (such as the value of and demand for downstream value-adding supply chain uses, industrial process reengineering that conserves or substitutes inputs or switches final product flows, and unmet and forecast end user tastes and needs),

- economic recessions and expansions,
- · government interventions (adding and removing excise, inspection and usage fees, tax incentives, regulatory shifts, and subsidies), and
- multinational tariffs, currency, and trade policies.

Valuation of Earth Assets, Earth-bound Assets, and Space Assets shares these factors, as extended by the distances, remoteness, and risks of launching into, operating in, and traveling through space.

#### A NEW ASSET VALUATION LENS

Consider a basic question of valuation: What accounts for market demand that justifies creating any Asset? A long-term investor looks beyond today's consumer, commodity, stock, or other market pricing to find the functional value 16 of the Asset. Spot prices and historical price correlations can be misleading as too short term or as seasonal or as tied to a legacy economic era or as easily displaced by newer technology: Polaroid is no longer the instant photography Asset of choice for consumers in the Digital Age-instead they buy GoPro cameras and smartphones (Apple iPhones and Google's Android devices) with cameras that access Web services for photo and video sharing.

Imagine a three-layered map of Earth (3 L-Map)<sup>17</sup> for each geographic area of concern (e.g., a neighborhood, city, political or bio-region, ocean, or other area), consisting of the following:

- Needs Layer-What risks for environmental, human, economic, or social health equity or resiliency (Needs) persist here?
- Capacities Layer-What Assets singly or in combination and business models for using them (Capacities) are known or could be incubated to address the known Needs, individually or collectively?
- · Money Layer-How much is being spent annually or has been allocated to be spent (Money) to address the known Needs in isolation or to deliver a predetermined Capacity or bundle of Capacities?

With a 3L-Map, long-term investors and the people affected by the Needs in their territory can choose Capacities tuned to mitigate Needs and can tap into the government, bank, foundation, private equity, and other sources of capital in the Money Layer that stand ready to (1) invest in Capacities improving QoL elements in the region of interest or (2) fund mitigating chosen Needs.

The 3L-Map's granularity scales to prioritize context-aware Asset valuations and credit enhancement. Through a Periodic Table of QoL Elements (such as the adequacy and equity of

economic, educational, environmental, health, housing, telecommunications, transportation, and other challenges) (Periodic Table of QoLs), the functional values at risk (f-VaRs)<sup>18</sup> represented by each Need in isolation can be quantified and mitigated. 19,20 Through the Periodic Table, the economic performance and timing of public and private sector investments in Assets that create Capacities to address QoL Elements as Needs can be calculated, 21 leveraging the fact that f-VaRs of certain Elements cluster and interact, resulting in valuable Adjacencies that when available, reduce the investment otherwise incurred in isolation to reduce a given Need's f-VaR. For example, investing in information and telecommunications Capacities permits faster and more targeted monitoring and remediation of environmental concerns and thereby reduces the f-VaR of environmental quality (a QoL Element of Need) available as an Adjacency for all other elements in the Periodic Table.

Reductions in the f-VaRs of each QoL Element achieved through investments in Assets as optimized clusters of Assets (as Capacities in the 3L-Map) represent Adjacencies that have value and produce Revenues generated through providing risk mitigation, resiliency, or buoyant sustainability to absorb economic, natural, or social shocks. The effectiveness of government budgets and the long-term value of private or public-private partnership or joint venture investments in Assets can be quantified: Capacities that reduce QoL f-VaRs translate into reduced municipal, state, or federal budgets and safer more risk resilient and adaptive cities.<sup>22</sup>

# VALUING SPACE CONVENIENCE

Building and operating a dynamic space economy could be accelerated by adapting the 3L-Map and f-VaR Asset valuation concepts to holistically rank, combine, and compare investments in space resident Earth-Bound and Space-Bound Assets (Space Assets) versus terrestrial Earth Assets.

Operating from space carries unique advantages for Earthbound Assets (where the QoL benefits and f-VaR cash flows are received on Earth) and for Space-Bound Assets (where such benefits and cash flows are enjoyed mostly in space). Operating in space offers a convenience and is an economic and scientific necessity to build Capacities that address Needs on Earth, on the Moon, or permit human exploration of Mars and outer space. For international telecommunications, a satellite network is more convenient, comprehensive, and cost-efficient than terrestrial fiber optic cables. For monitoring of agriculture, climate, habitat, defense, and urban systems, satellites provide efficient and objective observation platforms from which to see and put in context terrestrial conditions, threats, and opportunities for change. For repair and

security of space objects, space-based refueling and debris removal may be more convenient as they reduce the delays, risk, and costs of relaunching and replacing satellites, space station modules, and other Assets.<sup>23</sup> For detecting asteroids or meteors likely to intersect Earth's orbit, which cannot be seen from Earth, satellite telescopes tuned to infrared or nonvisible wavelengths may be the only viable option for timely continuous detection.<sup>24</sup>

In the general equilibrium theory of economics, <sup>25</sup> the Unit of Space Convenience (USC)<sup>26</sup> for Space Assets would be the cumulative change in marginal cost of the Capacities meeting the space economy's Needs (mapped to the Periodic Table of QoLs), with vs. without the Space Asset(s) being considered for investment as added Capacity. Further research would create a definitive algorithm, but for now, the USC is a function of at least the variables described as follows:

Asset is the Space Asset being evaluated,

QoL is a vector of the QoL Elements or Needs for a given region or orbital path in space serving or being serviced by the Asset.

*f-VaR* is the corresponding functional Value at Risk of the QoL so affected (*e.g.*, how much oxygen, water, or telecommunication is needed for space exploration there),

*MC-E* is the Marginal Cost on Earth of reducing a unit of f-VaR to level A (acceptable f-VaR), and

*MC-S* is the Marginal Cost in Space of reducing a unit of f-VaR to level A (acceptable f-VaR).

For a simple example of USC, consider

- the value of having a special wrench on the International Space Station to fix a leaking fuel tank is \$1 million (f-VaR),
- the marginal cost of getting the wrench on a rocket that can dock with the Space Station before the wrench being needed is \$5 million (MC-E),
- adding a 3D printer and supplies that can manufacture the wrench on the Space Station costs \$2.5 million (MC-S), and
- twenty-five Periodic Table QoL elements would be assured thereby (QoLs).

Take another example: imagine a country's Agriculture and Health Ministries need to monitor weather patterns (*e.g.*, droughts, floods, and heat) that affect crop growing seasons, choice of crops to grow, breed insects, and raise pandemic risks to plants and people (all QoLs with f-VaRs to be reduced), and the Ministers have three economic options<sup>27</sup>:

• Option 1: Build, launch, and operate the weather satellite service on their own.

- Option 2: Building the monitoring satellite on their own and paying for the launch service to place it in orbit.
- Option 3: Use an existing weather monitoring service already orbiting its region.

The reduced cost (USC) of moving from Option 1 to Option 2 represents the marginal utility of having a space economy that allows participants to rely on the expertise of a third-party launch service. The reduced cost of moving from Option 2 to Option 3 adds more units of space convenience in utilizing the functional value of the Space Asset that already exists. As the space economy grows, Option 3 will become readily demanded as cheaper and more reliable.

The role of space finance is to bridge the time it takes between building a Capacity (such as the weather satellite) and the demand of multiple missions that can use others' and add their Capacity as part of a space economy. By objectifying and funding Capacities as a portfolio of interconnecting Periodic Table of QoL elements for related missions to explore and develop a given region of the Moon, Mars, or space, the space finance marketplace would be more assured of demand for any given Space Asset's Capacities.

The tools for valuation of Assets based on Earth that return functional value to Earth, or based in space that return value there, ease analysis of the question of how to finance Earthbound and Space-bound Assets. With the USC, a space economy and its finance marketplace of loans and investments can commoditize the functional value of Space Assets as reducing the mission cost and risk of carrying each QoL f-VaR into a given region, orbit, or trajectory of space. In effect, USC becomes the collateral for banking on Space Assets.

# FINANCING EARTH-BOUND ASSETS TODAY—HOW SATELLITES ARE FINANCED

Satellite Finance-A Mature Form of Space Finance

Commercial satellites are part of a robust and mature \$203 billion<sup>28</sup> private market for Earth-Bound Asset finance. While governments finance satellites for civilian and military/intelligence Capacities, the strength of the commercial satellite marketplace is growing, especially as small Cubesat satellites can be cheaply and rapidly designed, built, launched as payloads, and operated until their orbits decay.<sup>29</sup>

# Anatomy of a Satellite Finance Deal

The typical satellite project involves soft costs (design, insurance, legal, finance, launch licensing, and space object registration), hard costs (engineering, building, testing, and transporting the satellite to the launch site), and entails prelaunch and postlaunch liabilities and risks.

Financing of commercial satellites leverages equity and adds debt. Equity is provided by stock market, private equity, and management investors to (1) capitalize the satellite operator and satellite fabricator, (2) recruit a core management and technical team, (3) build a ground station, and (4) market and build devices and software interfaces to access the services being supplied by the satellite. Project and working capital debt in the nature of short- or longer-term receivables finance can be secured or unsecured. The debt is repayable based on the timing, amounts, and credit quality of cash flows generated by selling the information services provided by the satellite once in orbit. An AT&T or DirectTV satellite would pledge as loan collateral its monthly consumer subscriber and advertising revenues derived from satellite broadcast and broadband services. A government contractor building a satellite or operating services for the government would pledge its government payments.

The operational health of a satellite is tied to the financial health of its operator. Investors, governments, customers, and industry analysts continually monitor satellite industry revenues and capacity. 30,31,32 Financial ratios permit lenders and investors to gauge the financial health of a satellite company as of the end of a calendar quarter or year, accounting for historic decisions. Common ratios include debt to assets (D/A), debt to equity (D/Eq), current assets (cash, U.S. treasuries, and assets easily converted to cash) to current liabilities (debt service, rent, payroll, and other payments coming due in the normal course of business) (CA/CL), earnings before interest, taxes, and depreciation, and amortization (EBITDA) to debt service and interest (Eb/I) and debt as a multiple of EBITDA (D/Eb).

## Satellite Cash Flows as Collateral

Given the cost to build, launch, and operate a commercial satellite, its financeable value largely depends on the willingness of Earth-based individuals, businesses, and institutions to pay for services provided by the satellite, thus generating its cash flows. The cash flows of current satellites come from and stay on Earth.33 Because information is increasingly a commodity (one megabyte of data is the same size as the next), satellites capable of moving more data faster and safer will naturally displace older satellites whose data transmission rates were smaller, slower, or more vulnerable to cyber attack. Thus, the commercial life span of a satellite engineered to remain in orbit for 15 years may become obsolete after 10 years of useful life as satellite communications market demand, premium pricing, and technical capacity evolve.

#### Role of Export Credit Finance

Government export credit agencies (ECAs) play a large role in bolstering the international competition for contracts to build and operate satellites. The Export-Import Bank (Ex-Im Bank) in the United States, Coface in France, Export Development Canada, Japan Bank for International Cooperation, the U.K. Export Finance, the Export Insurance Agency of Russia, India's Space Research Organization (ISRO) and its marketing arm Antrix, and other government-subsidized export credit guarantors and lenders provide significant liquidity and capacity to the satellite industry.<sup>34</sup> The satellite industry's reliance on ECA-backed financing adds political risk and operational delays to the business model and supply chain partnerships of companies that build and operate satellites.<sup>35</sup>

# Mission Risk of Over-Reliance on Government or Private Sector Finance

On Earth, the consequence of a delayed launch may result in substitution of increasingly abundant alternative services given the ease of launch and redundancy of Earth-bound satellite sensor and telecommunication networks today. However, for people, businesses, and future colonies already in or operating in space, or with missions relying on upgrading Earth-bound or Space-bound Assets, government or market delays or shutdowns in access to space finance can threaten human life and destroy the nested business models of future projects and lean start-up companies managing them.<sup>36</sup> Redundancy in financing space activities is needed alongside the diversity of government, private, and publicprivate space finance.

No space traveler or mission can afford to risk the failure to launch or maintain a key Space Asset. Stated differently, when every space explorer or mission must rely solely on their own spacecraft or operating base for supplies and logistical support, without the economy of reliable Space Assets reliably financed (the space economy), the mission cost of overengineering such explorer's self-reliance inflates the cost and risk of pioneering scientific missions and leaves exploration of space open only to wealthy governments, corporations, and individuals.

# **DESIGNING A SPACE BANK**

As has been shown, financial risk mitigation and asset valuation models can be explored to assure that Space Assets get financed on a timely and regular basis, independent of government, foundation, or private investor whims, fads, and oscillations.

An experimental space bank (GoodBank<sup>TM</sup>)<sup>37</sup> would provide the platform for exploring the design and engineering of finance as an integral component for commercial and scientific exploration of space. Through a space bank, new forms of Space Assets, the f-VaRs for QoL Elements that they service,

and the holistic marketplace for more diverse space explorations can be readily attempted and refined.

A space bank could be multipurpose (for Earth-based, Earth-bound, and Space-bound Asset transactions) and could leverage and inspire fintech algorithms, user experience designs, and cyber threat and operational resilience for terrestrial and space banking purposes.

The value of a space bank is twofold: the bank collects and supplies capital to be loaned and invested consistent with its purpose of growing the space economy. To operationalize that purpose, the bank would develop and improve on an underwriting model for consistently determining how a given project offers the space economy services that reduce f-VaRs, which thereby makes other space activities safer or more effective by lowering the need for and cost of redundant systems for each mission.

# HOW A SPACE BANK ADDS FINANCING OPTIONS FOR SPACE ASSETS

Four fact patterns illustrate how a space bank would operate and why going beyond terrestrial banks and finance will prove worthwhile.

# Example 1: Earth-Bound Resiliency: Humanitarian and Disaster Response Banking

An earthquake or natural disaster wipes out ground-based Internet and telecommunication lines, electric power, and the familiar terrain of city streets and shops. A humanitarian crisis of homelessness and displaced families and years of rebuilding small farms, village fishing, and small businesses ensue. In countries and regions experiencing civil or sectarian violence, civil society activists, healthcare workers, and officials striving to create a governable civilian city or nation state fear that being identified through official bank payment networks exposes them and their organizations to being targeted for extortion, elimination, or incarceration. Forty percent (40%) of humankind (2 billion people) on Earth lacks a basic bank account or convenient financial services for handling money safely, free of agent fees, moneylender high interest on borrowed funds, and crippling debt. 38,39 For people in such economic and fragile settings and circumstances, sidestepping the corruption and corrupting influence of official and unofficial processes for receiving and paying money becomes nearly as dangerous as succumbing to it.

A space bank would permit instant access to funds in accounts safeguarded outside of the fragile, disaster, or conflict zone. Rather than carrying and storing cash, residents and foreign aid specialists could use the space bank to transact without fear of government surveillance or extortionate

threat or demand. Moreover, for auditing and financial management purposes, the traceability of foreign aid contributions and grants for disaster and humanitarian response could be created and preserved in space, and generated with digital QoL f-VaR tags as transactions occur, rather than after the incident, when memories fade as to how funds were spent, by whom, where, and for what purpose.

Blockchain and cryptocurrency technologies could provide the payments, remittances, grants, investment, and loan transaction ledger services. 40 Computational contracts (also called smart contracts) could provide improved documentation of the transactions, how they were authorized, and what performance covenants exist to be enforced. 41 However, they require uninterrupted Internet access that is resilient to cyber attacks and unfriendly government or extremist eavesdropping or misuse.

To provide continuity of prudent banking servicescompliant with anti-money laundering, know your customer, regulatory capital, foreign exchange, supply chain payables, treasury, and prudential management of time-critical international banking considerations—a space bank and a culture of bankers supporting it could be a crucial resource for humanitarian and disaster response teams deployed to the affected city or region using fintech.42 A space bank can automate authentication of the funds being used to mitigate ground conditions observable from space, such as by confirming reforestation, replanting farms, cleaning up debris from tsunami, hurricane, or other weather event, and building of housing and city streets. Humanitarian and disaster response banking scenarios invoke the case for operating a space bank to anticipate the transactions needed to see and speed restoring QoL in vulnerable regions-regions increasingly at risk without continuous foreign investment and impacts transparency. As banks, financial institutions and their regulators ponder business continuity risk, resiliency, and recovery scenarios, a space bank would augment terrestrial offsite facilities as a layer of protection beyond offsite.

# Example 2: Space-Based Resiliency: Financing Repair, Salvage, and Reuse of Space Objects

International Guidelines on Space Debris Mitigation contemplate reentry destruction as the method for reducing the debris caused by space objects' end of life. 43 Given the costs and risks of launching a spacecraft into orbit, the recommendation that disabled or end-of-life Space Assets be destroyed seems an uneconomic policy. Many assets built in advanced economies to serve higher income and larger corporate customers can be engineered, rebuilt, and maintained

to be reused by local entrepreneurs and their small businesses in developing economies. Programs for salvage and reuse of clothing, cell phones, bicycles, automobiles, farm equipment, and similar assets prove the business model of recycling to lower income groups, a global reverse supply chain known as downcycling. Space Assets that have run out of fuel or have a torn solar array or defective battery, or whose navigation computer needs replacement, could be repurposed, subject to the costs, benefits, and required approvals of doing so.<sup>44</sup>

# **Example 3: Space Exploration Where Finance Links** Space Assets-The Story of Three Rovers

Imagine on the surface of the Moon, or Mars, or one of the Martian moons there are three rovers. The first has sensors to prospect for sources of water-ice buried beneath regolith. The second rover has counterweights to excavate vast amounts of regolith, and the third rover has a heated tank and landscape driving system so that it may transport regolith for processing, storage, and use. Combining the three rovers' functions would generate economic value through search, mining, and processing of water—a useful material for rocket fuel, energy, and human habitation.

Individually, these rovers and their enabling technologies and capabilities would not exist, however, without a fourth mechanism contractually linking their functions and pledging that contract—in effect a water supply contract—to finance the construction and operation of the rovers and the regolith processing and water supply business. A space bank would understand the commodity needs of present and future missions based on the 3L-Map of a space economy activities regionally. The space bank would take advantage of fintech advancements such as computable contracts on the blockchain to write financial instruments or options contracts that align the value chain of the three rovers. Such funding agreements could be used to finance the development of commodity and service markets beyond water, while also reducing the overall mission risk of delivering highly valuable commodities and services.

Instead of hosting multiple tangential functions on a single rover as a single point of failure throughout the launch, transfer, landing, and operations phases, the three rovers will distribute the technical risk and reduce mission risk. From operating the different rovers concurrently, to funding smaller and more agile enterprises that focus on the specific technologies, to reducing integration and testing needs across the three rovers-benefits exist at multiple levels. Furthermore, the entire mission no longer relies on a single launch of a rover that weighs more and takes up more volume to accomplish all of the tasks on its own. These reduced risks

translate to lower costs for financing and insurance, and an increased utilization of Space Assets as supply chains for subsequent rovers and missions.

# Example 4: Space Exploration: Opening and Democratizing Finance for All Scientific and Humanitarian Missions

An essential feature of the Outer Space Treaty of 1967 is that space should be open for exploration by all humankind and that no nation may claim sovereign rights to any object in space.<sup>45</sup> Colonial eras in the exploration of North America, Africa, the Middle East, and Asia provide powerful historical lessons of human, economic, environmental, and governmental instability that succeeding generations experience as regional and global threats. The Outer Space Treaty rejected colonization of outer space. As a de facto matter, however, exporting Earth's Colonial Era to outer space is a certainty if the financial means to explore space remains in the hands of few wealthy nations or individuals.

During and in the several decades after the Cold War, the United States and the Union of Soviet Socialist Republics vied for space supremacy, an era of civilian and military investment, public relations, and scientific discovery known as the Space Race. Today, high net worth (HNW) individuals are investing in space launch, tourism, and resource mining exploration, alongside smaller governments whose satellite and scientific prowess is being carried aloft on government and commercial spacecraft.46 Examples of today's HNW space explorers include

- SpaceX's Elon Musk, 47-49
- Blue Origin's Amazon CEO Jeff Bezos,50
- Peter Diamandis' X Prize and asteroid mining Planetary Resources,51
- Paul Allen's Stratolaunch,52
- Robert Bigelow's inflatable space habitats,<sup>53</sup>
- · Sergey Brin and Larry Page individually, and their Google investments in SpaceX, Google's X Prize, and more, and
- Networks of HNW space angel investors.<sup>54</sup>

If space exploration is to be and remain truly open to all humankind, then space finance must be opened to all. Consider the developing countries who are now adding universal education and healthcare, experiencing economic growth and greater political stability, and are attracting business investment, creating jobs, and striving for stable monetary and fiscal policies, such countries' citizens and businesses require reliable financing of their peaceful uses and exploration of space.

Space finance is an ingredient as vital to space exploration as the sciences of space object launch, propulsion and

navigation, the fabrication of human habitat for working in space, and the Internet for communications in space.

Space Assets that provide QoL functions to others on economically reasonable terms that are engineered to support multiple missions and use cases create a space economy that reduces the mission cost, risk, and financing burden of future or codependent missions. A space bank to finance such sharable Space Assets opens space exploration to more of humankind at reasonable cost and risk.

# HOW SPACE TREATIES, LAW, AND COMMERCIALIZATION PRACTICES IMPACT SPACE FINANCE

Basic Space Treaties did not Envision Commercialization of Space Finance

The United Nations treaties on outer space that were adopted in the 1960s and 1970s still provide the most important legal framework for the conduct of outer space activities.55 At that time, space activities were almost exclusively conducted by the small number of governments and international organizations that controlled and provided the necessary resources, as the Cold War subsided, when superpowers' government budgets financed space technology and exploration. The legal framework for outer space activities to a large extent is a body of public international law that is focused on the relationship between nation state (states) and international organizations.<sup>56</sup> Nongovernmental entities are addressed insofar as states that have the obligation to authorize and continuously supervise their activities in outer space for which the states are internationally responsible (Outer Space Treaty, Article VI.). States are liable for damage caused by space objects, including private ones, for which they are considered the launching state (Liability Convention, Articles II and III). Under the UN space treaties, registration of space objects is mandated (Registration Convention, Article II). The registration in a national registry determines which state has the right to exercise jurisdiction and control over the space object (Outer Space Treaty, Article VIII.). This statecentric legal framework determines financing of commercial space activities.<sup>57</sup>

# Legal Issues in Asset-Based Finance of Commercial Space Activities

Commercial space activities, just as other commercial activities, are governed by the respective states' national laws, most importantly contract, property, tort, creditors rights bankruptcy, insolvency, reorganization, and other laws. By their nature, space activities pose issues of cross-border jurisdiction. As has been well observed: Space law is akin to

family law or environmental law where many different laws are denoted by reference to the material with which they deal rather than being derived from the pure rational development of a single legal theory. <sup>58</sup>

Space assets are high-value mobile equipment whose construction, use, and logistical purpose move them and the enjoyment of their value from one place to another, much like cargo-carrying trains, aircraft, and ocean-going vessels. Financing movable assets is a particular challenge in the absence of global uniformity of national laws for cross-border asset-based lending.<sup>59</sup> Presently, different legal regimes allow for (and can entangle) a variety of financing methods.<sup>60</sup> Imagine the complex jurisdictional issues of a bankruptcy, insolvency, or reorganization proceeding, where a borrower granted various lenders security interests in functionally connected space assets as collateral, and each lender registered their interest in multiple states.<sup>61</sup> The opportunities for choice of law, conflict of law, multijurisdictional litigation, and ambiguity make lending to the satellite project and other Space Assets bespoke tailoring, raising the cost, risk, and delays such that only the most expensive projects are worth the effort, relegating the balance of Space Assets to be financed from government or private investment sources.<sup>62</sup> Differences from country to country are relevant at three stages in the life of a security interest in an asset: (1) at the creation of the security interest (e.g., whether movable assets can be used as a collateral at all), (2) the perfection of the security interest (e.g., to give public notice of the security interest so as to bind third parties), and (3) the enforcement of the security interest (e.g., to take possession of the asset, to sell it, or to appoint a receiver).63

Conflict of law rules resolve commercial disputes where more than one national law could be applied. In the case of property law, the rule of lex rei sitae is internationally accepted. This means that the law of the state applies in which the property is situated. Enforcement of a creditor's security interest is particularly difficult for space assets. Taking physical, commercial, and technical control of a satellite requires success in navigating the legal rules for appointing a receiver and selling the space asset-rules that are increasingly complex and uncertain. For example, under Article II of the Outer Space Treaty, outer space is not subject to national appropriation by claim of sovereignty, by means of use or occupation, or by any other means. While the satellite is situated under no jurisdiction, Article VIII of the Outer Space Treaty would apply the law of the state of registry of the space object. However, this might not be the state in which the borrower or the lender reside or in which the security interest in the movable asset is registered.

The resulting legal complexity and uncertainty make assetbased financing of space projects hard to standardize, thus increasing financing costs among fewer sophisticated investors and lenders. For good or bad, modern financial markets thrive on scrivening the unique of a credit card bill or home loan into standardized financial promissory note and security arrangements on terms that are generally known to investors to be enforceable by lenders and then pooling those instruments or derivatives of them.<sup>64</sup> Such commodification of financial promises is difficult when bespoke public-private partnerships, joint ventures, or other tailored financial solutions are the norm, as they are in space finance.

Because the basis for lending on the space asset as collateral is bespoke, complex, and uncertain, financing for space currently depends largely on the creditworthiness of the borrower, rather than a mix of credit-backed and asset-backed financing.65 This situation disadvantages start-up companies globally and entities in developing countries that lack a track record or creditworthy guarantor. They might receive government grants for academic or scientific research and development at the outset for early phases of the work, but find it hard to raise commercial project and operations financing from the private sector. Such bridge and precommercialization-stage finance hurdles create constant cash flow liquidity shortages that frustrate building out technical teams and subcontractor arrangements. As government space budgets (inflation adjusted as a percent of national gross domestic product) are decreasing and governments spend on economic, environmental, and social crises in the moment, new and innovative space projects will fail due to the inconsistency of financial support.

# The Cape Town Convention and the Space Assets Protocol

The Cape Town Convention of 2001<sup>66</sup> was developed to overcome the problem of obtaining secure and readily enforceable rights in aircraft objects, railway rolling stock, and space assets, which by their nature have no fixed location, and in the case of space assets, are not on Earth at all.<sup>67</sup> The Convention's goal is to facilitate the financing of the acquisition and use of mobile equipment of high value in an efficient manner and to establish clear rules to govern asset-based financing and leasing for this purpose.<sup>68</sup> The Convention established a harmonizing framework for modernizing the application of how each state's legal system creates, prioritizes, and enforces security and title reservation rights in mobile assets-rights that if left uncoordinated serve to frustrate productive lending and investment and inhibit the extension of finance, particularly to developing countries, and to increase borrowing costs.<sup>69</sup>

The Convention is unique due to its unprecedented use of supplementary protocols.<sup>70</sup> It is a framework Convention that

only operates through its envisaged protocols-one on aircraft equipment, another on railway rolling stock, and a third on space assets. The Convention lays down the fundamental concepts and principles, and the protocols elaborate on specific rules for the respective industry.

The Aircraft Protocol<sup>71</sup> was ready for signature at the same time as the Convention in Cape Town (2001) and entered into force, together with it, in 2006.<sup>72</sup> The other two protocols for rail and space assets were left to be drafted and negotiated by future working groups and diplomatic conferences.

The Rail Protocol was adopted in Luxembourg on February 23, 2007, but has not entered into force because its contemplated International Registry of rail assets has not become operational.73

The Space Assets Protocol was adopted in Berlin in 2012<sup>74</sup> after several years of expert meetings facilitated by UNI-DROIT.<sup>75</sup> However, due to the withdrawal of support by the space industry and several space-faring nations, the final text has not found broad acceptance. Only four states have signed the Space Assets Protocol and no state has ratified it, so it has not entered into force yet.

As a unifying legal framework to improve financeability, the Convention, together with its Protocols, introduces new concepts and procedures to achieve more security and certainty for asset-based finance of high-value mobile equipment: (1) the creation of international interests, (2) the establishment of an international registry, and (3) the introduction of default remedies for creditors to more effectively enforce their claims.

# **International Interests**

The concept of an international interest is the cornerstone of the Cape Town Convention.<sup>76</sup> It is constituted by a written agreement creating or providing for the interest, for example, a security agreement, a title reservation agreement, or a leasing agreement.<sup>77</sup> If it relates to a space asset, it must be an identifiable space asset, in that it contains a description of a space asset by item, by type, a statement that the agreement covers all present and future space assets, or a statement that the agreement covers all present and future space assets except for specified items or types. 78 The Space Assets Protocol does not refer to the term space object as that term is used in the UN space treaties. Rather, the scope of the Space Assets Protocol would extend to any man-made uniquely identifiable asset in space or designed to be launched into space comprising not only of spacecraft, such as a satellite, space station, and space module, but also a payload (whether telecommunications, navigation, observation, scientific, or otherwise), in respect of which a separate registration may be

effected in accordance with the regulations, or a part of a spacecraft or payload, such as a transponder, in respect of which a separate registration may be effected in accordance with the regulations.<sup>79</sup>

#### **International Registry**

According to the Cape Town Convention, an International Registry shall be established for registrations of (1) international interests, prospective international interests, and registrable nonconsensual rights and interests, (2) assignments and prospective assignments of international interests, (3) acquisitions of international interests by legal or contractual subrogations under the applicable law, (4) notices of national interests, and (5) subordinations of interests referred to in any of the preceding subparagraphs. Bo While the registry of the Aircraft Protocol has been established and is successfully operating, the Space Assets Protocol has left the establishment of the Registry open. It is still under discussion, where the Registry should be situated and whether it should be affiliated with an existing organization or secretariat, such as the United Nations or International Telecommunications Union (ITU).

#### **Default Remedies**

The Cape Town Convention provides for three different default remedies of the creditor: (1) take possession or control of any object charged to it, (2) sell or grant a lease of any such object, and (3) collect or receive any income or profits arising from the management or use of any such object.<sup>82</sup> The Space Assets Protocol modifies these remedies and adds two alternatives<sup>83</sup>: (1) the creditor can be granted possession of or control over the space asset within a specific period of time and retain these rights until the debtor has remedied the default or (2) the court of the primary insolvency may take the decision on the terms of the remedy available to the creditor in accordance with applicable national law.84 This change in remedies reflects the nature of space assets that go beyond other valuable mobile equipment, such as the physical qualities of assets orbiting in outer space, and interaction with rights and obligations of states under the UN Space Treaties.<sup>85</sup>

# Lack of Support and Ratifications of the Space Assets Protocol

The Space Assets Protocol has not enjoyed the support of the space industry or important space-faring nations that initially favored its organizers. <sup>86</sup> This came as a surprise as the Protocol would reduce the complexity and uncertainty of space asset financing, create greater security and simplicity for financial transactions, and thereby boost private market capital flowing into commercial space activities. During ne-

gotiations, the initial supporters vanished and even turned into opponents of the Protocol. Some state delegations expressed their concern that the Protocol would, in some ways, contradict their rights and obligations under the UN Space Treaties as regarding their authority to issue licenses, approvals, permits, or authorizations for the launch or operation of space assets.87 States were concerned about how to strike the most appropriate balance between, on the one hand, the interests of a creditor seeking to exercise remedies against a space asset performing a public service in the event of its debtor's default and, on the other, those of the state wanting to ensure continuity of the performance of the particular public service notwithstanding the default.88 Just before the Berlin diplomatic conference, major satellite companies issued a joint letter opposing the Space Protocol.89 Their opposition was founded on their belief that banks and special investors did not value security interest in space assets adequately and concluded that the capital markets presented a better source of financing.

#### **Toward Unifying Principles for Space Finance**

Today's patchwork of international space treaty provisions and reliance on national lending laws and practices will be difficult to project out to space, to colonies on the moon, Mars, or elsewhere. While the lineage and pedigree of the principles of Law of the Sea provide precedent, the lack of a compact on space finance will slow, reduce, and add risk to space finance.

To evolve comprehensive, modern finance principles for Space Assets (Space Finance Principles), innovations that provide and improve an open, transparent, and fair market for pricing and trading Space Assets can be encouraged, including holistically measuring the QoL benefits of Space Assets so that mission synergies can be reliably planned and leveraged into a healthy space economy.

# SPACE BANKING OF SPACE ASSETS IN THE ABSENCE OF CONSENSUS ON SPACE FINANCE PRINCIPLES

Absent full ratification and implementation of the Space Assets Protocol or another universal regime of Space Finance Principles, property rights in Space Assets generally may be seen as purely functional, lasting as long and accruing to the extent used, or imminently and reasonably useful for scientific, commercial, or beneficial purposes.<sup>90</sup>

This functional definition of property rights in space mirrors rights to terrestrial intellectual and real property: for example, regarding intangible assets, in the United States under federal law, copyrights last for 70 years beyond the

author's lifetime, trademarks last for 10 years, and patents last for 20 years;91 and regarding tangible assets, in California by state law, riparian rights to divert and use water flowing from rivers and streams are regulated as the private appropriation of a publicly owned asset 92 and real property easements that the holder can lose through abandonment, nonuse, or misuse.93

The functional property right to make use of Space Assets, as opposed to the right to own an orbit or a geographic location in outer space or a resource naturally there, is not a barrier to financing. Rather, the required functionality test for the property right enhances financing Space Assets that will be used, holistically, and the orbits, satellites, ground stations, or other apparatus installed to enable and enjoy such practical use. Absent a value in use property rights regime, outer space exploration would degenerate into a high-conflict whack-amole game of land grabs, inviting speculation in asteroid, planetary, and orbital claims by claimants that have little intention, desire or capacity to develop the underlying resource as a Space Asset that can support further exploration or the science of space exploration as part of a space economy.

The functional property definition of Space Assets is well suited to the Periodic Table's f-VaR analysis of how development of the Asset would reduce risk on Earth or in outer space.

A prudent space banker would deploy funds from depositors through loans and investments in Space Assets, and missions and projects for maturing Space Assets, when creating or developing such Assets reduces the cost and risk and improves the value and likelihood of success of other Assets on Earth and in outer space. This is the classic economic role of bankers and intermediaries serving in that role. The demand for the QoL Elements provided by the Space Asset increases proportionate to the number of parties operating in space, each of whom otherwise would have to budget for missions that bring the entirety of Periodic Table of QoL Elements with them on each mission. The cost of each mission declines as the shared Space Asset infrastructure available for exchange, use, and reuse rises, with infrastructure, in part, financed by space bankers.

Fintech advances include using the Blockchain for posttrade clearing of transactions, foreign currency exchange, smart contracts that transfer Revenues and represent the loan agreements for financing Assets, mobile banking apps, and autonomous artificial intelligence that credit scores borrowers and allocates investments in wealth management portfolios. Space banking would extend fintech through apps using distributed ledgers of trust to track parties generating value through Space Asset design, construction, operation, and collaboration. As prototypical space banks explore Space Finance Principles that can be open as standards for other banks and financial market participants, the number, diversity, and market capitalization of Space Assets and their missions will expand.

#### CONCLUSION

In 2016, financial technologies (fintech) are massively challenging and changing traditional banking. Financing should change as quickly for space explorers to build the Space Assets needed for a dependably safe, inclusive, and farreaching space economy. Using others' Space Assets generates functional values for space explorers, who get to rely on the OoL benefits of having telecommunications, logistics, water, construction materials, fuel, shelter, and other benefits of accessible assets far cheaper than generating the entire Periodic Table of QoL elements on each mission and each mission's budget. Using a common and evolving underwriting and investment model for financing Space Assets that supply services and reduce risks in various QoL concerns reflected in the Periodic Table will grow a private financial market for Space Assets as part of the space economy. By building on the success of satellite financing, new financial innovations such as a space bank can reduce costs so that all humankind can obtain financing for space exploration and use on fair and reasonable terms.

Development of space finance, through a space bank, investor networks, and other means, would inform efforts to adopt unifying Space Finance Principles. Through financial underwriting and investment models researched and piloted in a space bank, a space economy would grow faster, assuring that Space Assets can provide the functional value of the Periodic Table's full range of QoL services, in orbits, and at accessible distances likely to be traversed by space explorers. New forms of space finance will also need new forms of regulatory framework at the international level. After the failure of the Space Assets Protocol to the Cape Town Convention, national interests wanting to leverage commercial activity in space will remain challenged by the lack of a coherent and adaptive space financing framework. This article proposed calculating the space convenience of Space Assets, an objective benefits stream that would provide the revenues as collateral that bankers and investors need as sources of repayment. If space finance grows as a domain of space research and development, space exploration will be truly opened to all humankind.

# **AUTHOR DISCLOSURE STATEMENT**

No competing financial interests exist.

#### **ENDNOTES**

- 1. Space economy as used herein refers to the economy that builds, operates, exchanges, and finances Assets that improve use of the functional value of space exploration, discovery, and commercialization. This definition upgrades the traditional definition of the space economy as a nominal percentage of the gross domestic product of a national economy generated through investments in facilities and employment on Earth to build and operate Assets involved in space activities. Compare Griffin MD. (2007, September 17). The Space Economy NASA 50th Anniversary Lecture Series. Retrieved July 29, 2015, from www.nasa.gov/pdf/ 189537main\_mg\_space\_economy\_20070917.pdf, Organization for Economic Cooperation and Development (OECD). (2014, November). The Space Economy at a Glance 2014. Retrieved September 17, 2015, from http://dx.doi.org/10.1787/ 9789264217294-en and NASA Office of the Chief Technologist. (2014). Emerging Space Report: The Evolving Landscape of 21st Century American Spaceflight. Retrieved September 17, 2015, from http://images.spaceref.com/docs/2014/ Emerging\_Space\_Report.pdf
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