

# MARK DIASANTA

## CRM ADMINISTRATOR

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Seasoned CRM Administrator  
with experience in System  
Administration,  
Troubleshooting, Best  
practices, and Software/Web  
Development.

## Skills

### PROGRAMMING LANGUAGES

HTML  
CSS  
JavaScript  
PHP  
C++  
C#  
FetchXML  
SQL

### SOFTWARE

Microsoft Dynamics CRM  
Ellucian CRM Advise  
Ellucian Banner  
Avaya Products  
Windows Server 2012 R2  
Visual Studio 2015  
Visual Studio Code  
Visio 2013  
Git  
Microsoft Office  
Oracle Discoverer  
MySQL Server  
Project Management  
Software  
XRM Toolbox  
CRM SDK

### CONCEPTS/Frameworks

CASE Tools  
SDLC  
NodeJS  
Angular Framework  
REST API  
.NET Framework

### LANGUAGES

English - Native  
Japanese - Beginner

## Education

Old Dominion University  
Bachelor of Science Business Administration 2017  
Major in Information Systems & Technology (Network Engineering)  
Minor in Cybersecurity

Tidewater Community College  
Associate of Science Business Administration 2014

## Employment

Regent University  
Advising Systems Specialist

Virginia Beach, VA  
Aug. 2017 to Current

### Primary duties include:

- Administrate and Customize Microsoft Dynamics CRM to meet Stakeholder requests and expectations
- Providing Tier 2 Help Desk Support for Enrollment Management
- Manage Avaya phone system
- Build reports to capture productivity and student retention analysis
- Develop Customizations for Dynamics CRM

### Specific responsibilities include:

- Resolving elevated trouble tickets
- Managing users in Avaya phone system and Dynamics CRM
- Building and customizing solutions for Dynamics CRM
- Automating Business Processes by building custom workflow processes
- Monitoring Data syncs and System jobs for Dynamics CRM
- Researching and procuring Integrated Software Vendor (ISV) Solutions to supplement business processes and extend CRM functionality
- Integrating procured ISV Solutions such as PowerXRM's xRM.EmailMarketing Mailchimp Integrator
- Provide technical writing and documentation for customizations and process changes
- Building custom reports and graphs for Department Analytics through FetchXML.
- Providing Web based development for Dynamics CRM with Languages/Tools such as C#, HTML, CSS, JavaScript, NodeJS, Angular Framework, and the REST API

Regent University  
Advising Process Specialist

Virginia Beach, VA  
March 2017 to Aug. 2017

### Primary duties included:

- Providing Tier 1 Help Desk Support for Enrollment Management.

### Specific responsibilities included:

- Resolving software issues
- Resolving hardware issues
- Creating knowledge base resources

## Activities

Information Systems and Project Management Professionals Club ·  
Member

Aug. 2014 to May  
2017

Finance Club · Member

Jan. 2015 to May 2017