# MICHAEL KLINGELBERG

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## **SOFTWARE DEVELOPER**

Full-stack Web Development | Collaboration, Execution, Results

- Passionate, driven developer that is ready to move fast and think big, tackle challenges with a can-do attitude through teamwork, collaboration and taking ownership of the right solutions.
- Proven ability to leverage full-stack development tools to build interactive and user-centered web applications.
- Extensive sales, relationship building, problem solving and client focused experience, to add new perspective and insight to any project.
- ✓ Agile Methodology
- ✓ Data Structures
- ✓ Test Driven Development
- ✓ CI/CD
- ✓ Object Oriented & Functional Programming
- ✓ REST & gRPC
- ✓ Critical Thinking and Problem Solving

#### **TECHNICAL EXPERTISE**

Frontend: HTML5 | CSS3 | JavaScript | jQuery/AJAX | React + Redux

Backend: Node/Express | GoLang | C# | SQL | MongoDB

Web Development: Git | REST API | Testing & Debugging | JSON | Linux

## PROFESSIONAL EXPERIENCE

#### Zillow Group | Irvine, CA

#### **Software Development Engineer**

2018 - Present

Passionately engage and collaborate with multiple teams daily to build full stack applications. Responsible for the development and maintenance of 7 key service API's. Tasked with the implementation of application tools specifically for the sales department and led the team in front-end support.

- Pursued my passion for web development with exciting career change.
- The go-to front-end developer for my team.

## Zillow Group | Irvine, CA

2015 - 2017

# **Senior Business Consultant**

Managed one of the largest books of VIP/VVIP clients within the organization. Responsible for the health and success of those advertisers through coaching, strategic market positioning and sales recommendations. Grew revenue base, increased client satisfaction and contributed to developing a world class sales culture.

- Achieved one of the highest % of client growth in the company.
- Expert in real estate market trends and strategy.
- Managed book of business during \$1.2 billion Zillow/Trulia merger.

**Zillow Inc.** | Irvine, CA **2014 – 2015** 

# Inside Sales Consultant

Prospect and qualify new business, selling digital advertising to Real Estate Professionals nation-wide. Grow and retain a book of business by extensive coaching, business review and consultative marketing. Ensure outstanding customer care and client relationship to exceed performance objectives and client loyalty.

- Managed over 400 clients.
- Surpassed monthly goals/quota on a consistent basis.
- Top 5 in performance KPI's amongst my peers.

More work history upon request

#### **EDUCATION**