

**December 19, 2024**

To  
Human Resource Supervisor  
Zoomlion heavy Industry Bangladesh Co. Ltd.  
Dhaka, Bangladesh.

**Subject: Application for the position of “Service Engineer- Zoomlion Agriculture Machinery ”.**

**Dear Sir/Madam,**

I am writing to express my interest in the position of **Service Engineer – Zoomlion Agriculture Machinery**, as advertised on LinkedIn on December 10, 2024. With over a decade of extensive experience in the **automobile, farm machinery, and heavy equipment industries**, coupled with a strong academic background in **mechanical and automobile engineering**, I am confident in my ability to contribute effectively to your esteemed organization.

I hold a **B.Sc. in Mechanical Engineering** from Sonargaon University and a **Diploma in Automobile Engineering** from Bangladesh-Sweden Polytechnic Institute. Throughout my career, I have gained comprehensive expertise in **automotive maintenance, troubleshooting, after-sales service, spare parts sales, client relationship management, team leadership, and business development**.

In my current role as **Lead Mechanical Engineer** at Sumitomo Mitsui Construction Company Ltd., I have been instrumental in overseeing critical mechanical operations for the **Jamuna Railway Bridge Project**. This position has allowed me to lead multidisciplinary teams, optimize crane and machinery performance, and implement innovative solutions to address project challenges. My previous roles at **Karnaphuli Group** and **TVS Auto Bangladesh Ltd.** further honed my skills in **national service management, dealer network development, and technical training**, making me well-versed in managing diverse operational and technical responsibilities.

I am a **proactive learner, adaptive leader**, and a results-driven professional, consistently striving to exceed targets and enhance operational efficiency. Joining Zoomlion Heavy Industry would provide me with an exciting platform to leverage my expertise in supporting the growth and advancement of your agricultural machinery division.

Thank you for considering my application. I would welcome the opportunity to discuss how my background, skills, and experiences align with the goals of your organization. Please feel free to contact me at your earliest convenience to schedule an interview.

**Sincerely,**



**Tonmoy Das**

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## TONMOY DAS

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### **Career Summary:**

I bring over 10.8 years of demonstrated expertise in **automobile after-sales service** and **spare parts sales**, gained through extensive experience in the **automobile, farm machinery, and heavy equipment industries** across Bangladesh. My career spans both local and multinational companies, where I have honed skills in **automotive maintenance, troubleshooting, spare parts sales and marketing, client relationship management, team leadership, market analysis, and business development**. With a proven track record of driving growth through effective team collaboration and strategic planning, I have successfully led initiatives to enhance sales and service operations in diverse automotive sectors.

### **Core Competencies:**

Trouble Shooting and Diagnosis of Automobile Engines & systems, Customer service and client relationship, Team management & Co-ordination, Lead generation and Business Development.

### **Work and Experiences:**

#### **Lead Mechanical Engineer (June,2022- Continuing)**

**Sumitomo Mitsui Construction Company Ltd.-** Bongubondu Cantonment, Tangail.

**Project Details:** Jamuna Railway Bridge will be a lifeline connecting the North-Western part with the eastern part of Bangladesh. It's a dual gauge and double track bridge and constructing 4.8 Km long bridge across the Jamuna River. The project is funded by JICA. The project is undertaken by the Bangladesh Railway.

#### **Duties/Responsibilities:**

- # Supervise a multidisciplinary team of engineers and technicians involved in mechanical and crane operations.
- # Collaborate with structural engineers and construction managers to integrate crane activities seamlessly into the project timeline.
- # Conduct risk assessments for crane operations and implement preventive measures to ensure workplace safety.
- # Ensure compliance with all relevant standards, regulations, and company policies for mechanical systems and crane usage.
- # Identify and implement advanced mechanical technologies and methodologies to improve construction efficiency and reduce operational costs.
- # Develop innovative solutions to address unique challenges in railway bridge construction.
- # Adaptability to challenging and dynamic project environments.

#### **Senior Executive (Service) (November,2017 – June,2022)**

**Karnaphuli Group-** HR Vhabon, 26/1, Kakrail, Dhaka-1000.

**Concern:** Performance Motors Ltd (Swaraj Tractor Division).

#### **Duties/Responsibilities:**

- # Managing the National after sales service and Spare parts sales development.
- # Responsible for the timely guarantee of accessories, achievement of accessories sales plan, and customer satisfaction.
- # Understand technical problem effectively through proper analysis, evaluation and diagnoses.
- # Responsible for the daily maintenance, after-sales service and maintenance of SWARAJ tractors, Mahindra Rotavator and other agricultural machinery.
- # Responsible for cooperating with daily maintenance and technical support for service engineers and dealers.

- # Responsible for the inspection, regular maintenance and maintenance of arriving agricultural machineries.
- # Ensuring proper availability of manpower and technical training as per instruction of the manufacturer.
- # System and process development of respective service centers.
- # Ensuring yearly base service target along with service share/ penetration.
- # Making technical report according to fault of running vehicles special problem.

## 2. **Service Engineer (April, 2014 - November, 2017)**

**TVS Auto Bangladesh Ltd.-** Hossain Market, Tongi, Gazipur

### **Duties/Responsibilities:**

- # Area in charge (Service) of Chittagong & Sylhet division.
- # Service network expansion through 2W certified service point.
- # Service promotional activities arrangement.
- # Product feedback, performance, warranty analysis report.
- # Ensuring service of vehicles (after sale) & keeping communication with local mechanics & developing skill of local mechanics about product via slandered training and guide.

### **Academic Qualification:**

Exam Title	Concentration/Major	Institute	Result	Passing Year	Duration
Bachelor of Science	Mechanical Engineering	Sonargaon University	CGPA: 3.14 out of 4	2019	4 years
Diploma in Engineering	Automobile Engineering	Bangladesh Sweden Polytechnic Institute	CGPA:3.47 out of 4	2013	4 years

### **Training Summary:**

Training Title	Topic	Institute	Country	Location	Year	Duration
Computer Office Applications	Microsoft Excel	Coursera	USA	Online	2024	Three months
Data Analysis	To make data driven decisions	Google	USA	Online	2024	Six months
Industrial Training	Heavy Vehicle	Nitol Motors Ltd.	Bangladesh	Modonpur, Narayongonj	2012	Six Months

### **Project and Thesis:**

**Project Name:** Vehicle Health Monitoring and Safety Techniques.

### **What we did in this project:**

- # Vehicle owner will be got notification by cell phone when vehicle falls in any kind of major accident.
- # Calculating specific fuel consumption as well as owner will know the consumption whenever he wants.
- # Aiming detects and controls the vehicle fuel theft.
- # Notify to the vehicle owner how amount of brake shoe liner has been withered.
- # Notify the cargo owner how amount of weight is loaded by driver.