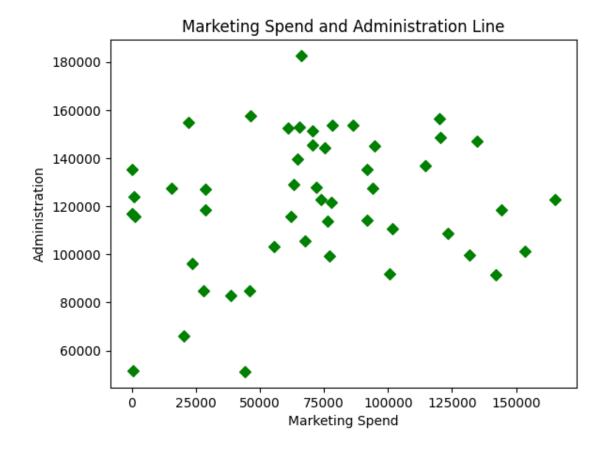
Ordinal_Encoding_Technique

March 18, 2023

```
[1]: import pandas as pd
     import numpy as np
     import matplotlib.pyplot as plt
     import seaborn as sns
     import warnings
     warnings.filterwarnings("ignore")
[2]: df = pd.read_csv('online_profit.csv')
[3]: df.head()
[3]:
       Marketing Spend Administration Transport
                                                       Area
                                                                 Profit
              114523.61
                                         471784.10
                                                      Dhaka 192261.83
                              136897.80
     1
                    NaN
                              151377.59 443898.53
                                                        Ctg 191792.06
     2
              153441.51
                              101145.55 407934.54
                                                        NaN 191050.39
     3
              144372.41
                                                      Dhaka 182901.99
                              118671.85 383199.62
              142107.34
                               91391.77 366168.42 Rangpur 166187.94
[4]: df.isnull().sum()
                        2
[4]: Marketing Spend
     Administration
                        0
     Transport
                        0
     Area
                        3
     Profit
                        1
     dtype: int64
[5]: mean = df['Marketing Spend'].mean()
[6]: mean
[6]: 70691.35312500001
[7]: df['Marketing Spend'] = df['Marketing Spend'].fillna(mean)
[8]: df.head()
```

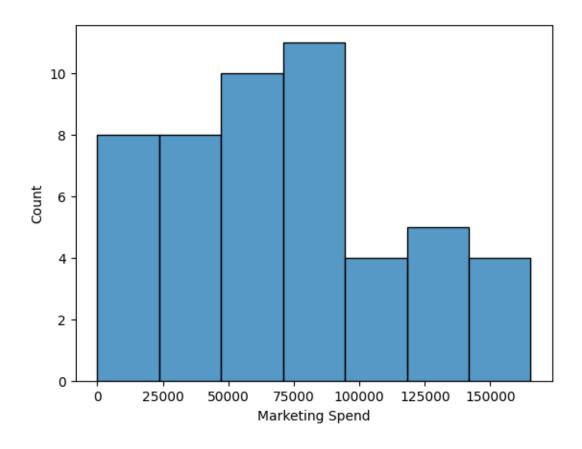
```
[8]:
        Marketing Spend Administration Transport
                                                        Area
                                                                 Profit
           114523.610000
     0
                               136897.80
                                         471784.10
                                                       Dhaka 192261.83
      1
           70691.353125
                               151377.59 443898.53
                                                         Ctg 191792.06
      2
           153441.510000
                               101145.55 407934.54
                                                         NaN
                                                              191050.39
      3
           144372.410000
                               118671.85 383199.62
                                                       Dhaka 182901.99
      4
           142107.340000
                                91391.77 366168.42 Rangpur 166187.94
 [9]: df['Area'] = df['Area'].fillna(method='ffill')
[10]: median = df['Profit'].median()
[11]: median
[11]: 107404.34
[12]: df['Profit'] = df['Profit'].fillna(median)
[13]: df.head()
[13]:
        Marketing Spend Administration Transport
                                                        Area
                                                                 Profit
      0
           114523.610000
                               136897.80 471784.10
                                                       Dhaka 192261.83
           70691.353125
      1
                               151377.59 443898.53
                                                         Ctg
                                                             191792.06
      2
           153441.510000
                               101145.55 407934.54
                                                         Ctg 191050.39
           144372.410000
      3
                               118671.85 383199.62
                                                       Dhaka 182901.99
      4
           142107.340000
                                91391.77 366168.42
                                                    Rangpur 166187.94
[14]: from sklearn.preprocessing import OrdinalEncoder
[15]: df.Area.unique()
[15]: array(['Dhaka', 'Ctg', 'Rangpur'], dtype=object)
[16]: city_list = ['Dhaka', 'Ctg', 'Rangpur']
[17]: ordinal = OrdinalEncoder(categories=[city_list])
      encoded_values = ordinal.fit_transform(df[["Area"]])
[19]: new_area = pd.DataFrame(encoded_values,columns=['Area'])
[20]: df.Area = new_area
[21]: df.head()
[21]:
        Marketing Spend Administration Transport
                                                     Area
                                                              Profit
           114523.610000
                               136897.80 471784.10
                                                      0.0
      0
                                                          192261.83
      1
           70691.353125
                               151377.59
                                         443898.53
                                                      1.0
                                                           191792.06
      2
           153441.510000
                               101145.55 407934.54
                                                      1.0 191050.39
```

```
3
           144372.410000
                               118671.85 383199.62
                                                       0.0 182901.99
      4
           142107.340000
                                                       2.0 166187.94
                                91391.77
                                          366168.42
[22]: new_df = df.drop("Area",axis=1)
[23]:
     new_df.head()
[23]:
         Marketing Spend
                          Administration
                                           Transport
                                                         Profit
                                           471784.10
      0
           114523.610000
                               136897.80
                                                      192261.83
      1
            70691.353125
                               151377.59
                                           443898.53
                                                      191792.06
      2
           153441.510000
                               101145.55
                                           407934.54
                                                      191050.39
      3
           144372.410000
                                           383199.62
                                                      182901.99
                               118671.85
      4
           142107.340000
                                91391.77
                                           366168.42
                                                      166187.94
[24]: df = pd.concat([new_df,df.Area],axis=1)
[25]: df.head()
[25]:
         Marketing Spend
                          Administration
                                          Transport
                                                         Profit
                                                                 Area
           114523.610000
                                           471784.10
                                                      192261.83
                                                                  0.0
      0
                               136897.80
      1
                                                                  1.0
            70691.353125
                               151377.59
                                          443898.53
                                                      191792.06
           153441.510000
                               101145.55
                                           407934.54
                                                      191050.39
                                                                  1.0
      3
           144372.410000
                               118671.85
                                           383199.62
                                                      182901.99
                                                                  0.0
      4
           142107.340000
                                91391.77
                                           366168.42
                                                      166187.94
                                                                  2.0
[26]: x = df.drop(['Profit'], axis=1)
[27]: y = df['Profit']
[28]:
     x.head()
[28]:
         Marketing Spend Administration Transport
                                                      Area
           114523.610000
      0
                               136897.80 471784.10
                                                       0.0
      1
            70691.353125
                               151377.59
                                          443898.53
                                                       1.0
      2
                                                       1.0
           153441.510000
                               101145.55 407934.54
      3
           144372.410000
                               118671.85 383199.62
                                                       0.0
           142107.340000
                                91391.77 366168.42
                                                       2.0
[29]: plt.title("Marketing Spend and Administration Line")
      plt.xlabel("Marketing Spend")
      plt.ylabel("Administration")
      plt.scatter(df['Marketing Spend'],df['Administration'],marker="D",color="Green")
[29]: <matplotlib.collections.PathCollection at 0x291d71a5360>
```



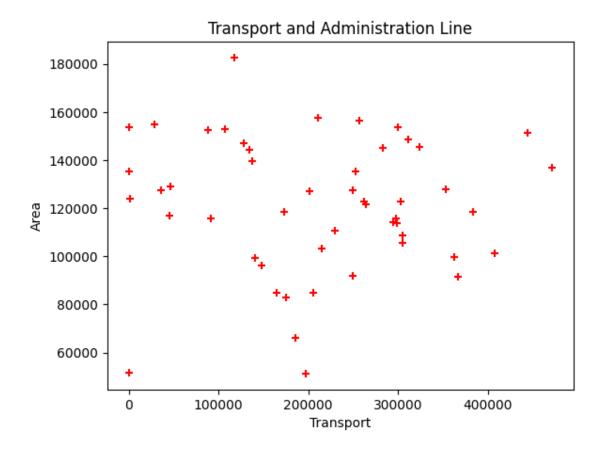
```
[30]: sns.histplot(df['Marketing Spend'])
```

[30]: <AxesSubplot: xlabel='Marketing Spend', ylabel='Count'>



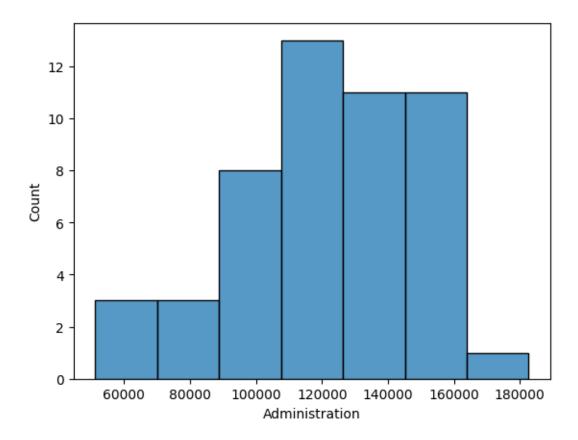
```
[31]: plt.title("Transport and Administration Line")
   plt.xlabel("Transport")
   plt.ylabel("Area")
   plt.scatter(df['Transport'],df['Administration'],marker="+",color="Red")
```

[31]: <matplotlib.collections.PathCollection at 0x291d7390c10>



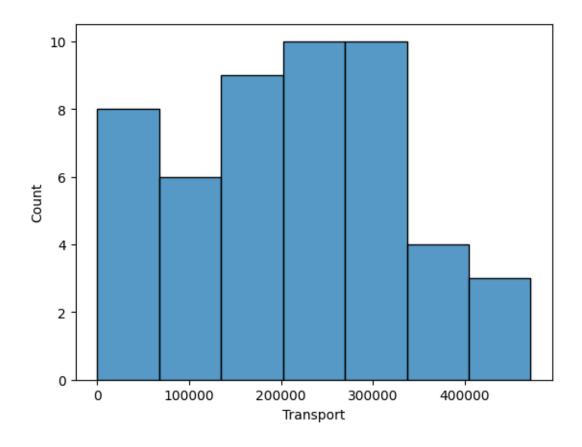
```
[32]: sns.histplot(df['Administration'])
```

[32]: <AxesSubplot: xlabel='Administration', ylabel='Count'>



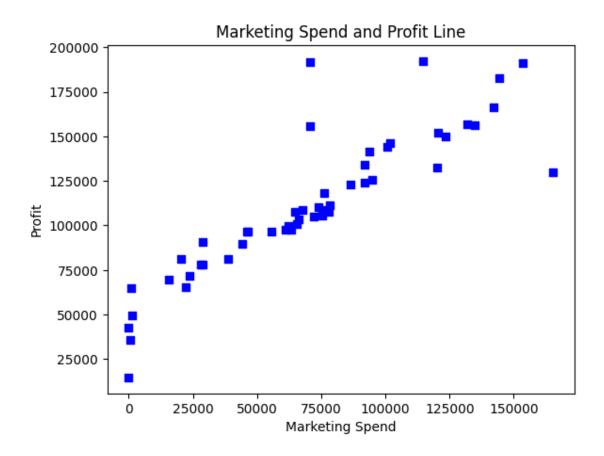
```
[33]: sns.histplot(df['Transport'])
```

[33]: <AxesSubplot: xlabel='Transport', ylabel='Count'>



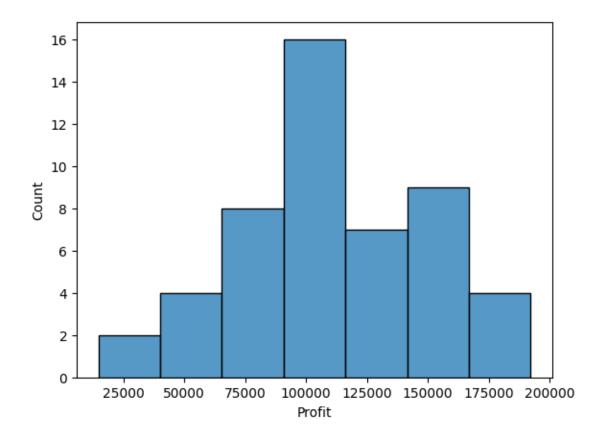
```
[34]: plt.title("Marketing Spend and Profit Line")
plt.xlabel("Marketing Spend")
plt.ylabel("Profit")
plt.scatter(df['Marketing Spend'],df['Profit'],marker="s",color="Blue")
```

[34]: <matplotlib.collections.PathCollection at 0x291d95536d0>



```
[35]: sns.histplot(df['Profit'])
```

[35]: <AxesSubplot: xlabel='Profit', ylabel='Count'>



```
[43]: reg = LinearRegression()
[44]: reg.fit(xtrain,ytrain)
[44]: LinearRegression()
[45]: ytest
[45]: 13
            134307.35
      39
             81005.76
      30
             99937.59
      45
             64926.08
      17
            125370.37
            35673.41
      48
      26
            105733.54
      25
            107404.34
      32
            97427.84
      19
            122776.86
      12
            141585.52
      4
           166187.94
      37
            89949.14
      8
            152211.77
      3
            182901.99
      Name: Profit, dtype: float64
[46]: reg.score(xtest.values,ytest)
[46]: 0.8726448123190611
[47]: reg.coef_
[47]: array([ 5.60631094e-01, 1.67194619e-01, 1.49138930e-01, -4.95687455e+02])
[48]: reg.intercept_
[48]: 18213.515106813546
[49]: reg.predict([[142107.34,91391.77,366168.42,1]])
[49]: array([167277.79952355])
```