

# Morgan D. Dorfman

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## Education:

Columbia University, **Columbia Engineering**

Certification in MERN Full Stack Development

GitHub Repository Link: <https://github.com/mdorfman21?tab=repositories>

New York, New York

Jan 2019 – Jun 2019

Rutgers University, **Rutgers Business School**

B.S. Finance

**GPA: 3.759**, Magna Cum Laude, Honors

New Brunswick, New Jersey

Sept 2013 – May 2015

Warren County Community College

A.A. Business Administration

**GPA: 4.0**, Summa Cum Laude, Honors

Washington, New Jersey

Jan 2012 – Jun 2013, Jan 2016 – May 2016

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## Honors:

- Beta Gamma Sigma business honor society (top 10% of class)
  - Delta Epsilon Iota academic honor society
  - Award for best business student in graduating class (2013)
  - New Jersey Collegiate Business Administration Association (99<sup>th</sup> Percentile of BA Students in NJ)
  - Phi Theta Kappa honor society
  - 1 of 50 recipients of Phi Theta Kappa Rutgers Scholarship
  - New Jersey Stars Program recipient
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## Experience:

### Assouline Publishing

*Forecasting and Merchandising Analyst*

New York, New York

Feb 2018 - Present

- Produce weekly, monthly and quarterly reports for senior management and other departments
- Develop forecasting sales models to determine whether to reprint a title
- Source of answers and report creation for our enterprise system (Agiliron)
- Complete ad hoc reports and analysis for senior management
- Build a complete model to keep track of sales from all channels in one place
- Create sales budgets for wholesale sales representatives

### Melissa Shoes

*Allocation Analyst*

New York, New York

Sept 2016 – Aug 2017

- Replenished products to retail stores, eCommerce and Amazon
- Prepared and presented weekly analysis of our retail stores to senior management
- Projected sales and prepared warehouse inventory to be sent to retail stores and eCommerce
- Provided ad hoc analysis for retail, wholesale teams and senior management
- Coordinated with different departments to make sure retail, eCommerce and Amazon has enough product
- Forecasted holiday sales and executed the initial allocation to retail stores
- Conducted the transition of new season products for the retail stores

### A.M. Best

*Financial Reporting Analyst*

Oldwick, New Jersey

Oct 2015 – Jan 2016

- Reviewed algorithms and gathered data from financial reports
  - Gathered information from other teams to repair algorithms
  - Analyzed over 40 company financial reports
  - Consolidated and presented information to upper management
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## Skills:

- JavaScript, jQuery, AJAX, JSON
- Will be learning Express, MongoDB, Node.js and React
- Excel – Pivot tables, regressions, macro's, v – lookups
- PowerPoint, Word, SharePoint, QuickBooks, KWI, Feedvisor, Agiliron