

# Morgan D. Dorfman

mdorfman21.github.io/New\_Portfolio | LinkedIn.com/in/mdorfman21 | github.com/mdorfman21

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## Education:

Columbia University, **Columbia Engineering**  
Certification in MERN Full Stack Development

New York, New York  
Jun 2019

Rutgers University, **Rutgers Business School**  
B.S. Finance  
**GPA: 3.759**, Magna Cum Laude, Honors

New Brunswick, New Jersey  
May 2015

Warren County Community College  
A.A. Business Administration  
**GPA: 4.0**, Summa Cum Laude, Honors

Washington, New Jersey  
Jun 2013, May 2016

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## Honors:

- Beta Gamma Sigma business honor society (top 10% of class)
  - Delta Epsilon Iota academic honor society
  - Award for best business student in graduating class (2013)
  - New Jersey Collegiate Business Administration Association (99<sup>th</sup> Percentile of BA Students in NJ)
  - Phi Theta Kappa honor society
  - 1 of 50 recipients of Phi Theta Kappa Rutgers Scholarship
  - New Jersey Stars Program recipient
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## Experience:

### **Assouline Publishing**

New York, New York

#### *Forecasting and Merchandising Analyst*

Feb 2018 – Apr 2019

- Produced weekly, monthly and quarterly reports for senior management and other departments
- Developed forecasting sales models to determine whether to reprint a title
- Source of answers and report creation for our enterprise system (Agiliron)
- Completed ad hoc reports and analysis for senior management
- Built a complete model to keep track of sales from all channels in one place
- Created sales budgets for wholesale sales representatives

### **Melissa Shoes**

#### *Allocation Analyst*

New York, New York  
Sept 2016 – Aug 2017

- Replenished products to retail stores, eCommerce and Amazon
- Prepared and presented weekly analysis of our retail stores to senior management
- Projected sales and prepared warehouse inventory to be sent to retail stores and eCommerce
- Provided ad hoc analysis for retail, wholesale teams and senior management
- Coordinated with different departments to make sure retail, eCommerce and Amazon has enough product
- Forecasted holiday sales and executed the initial allocation to retail stores
- Conducted the transition of new season products for the retail stores

### **A.M. Best**

Oldwick, New Jersey

#### *Financial Reporting Analyst*

Oct 2015 – Jan 2016

- Reviewed algorithms and gathered data from financial reports
  - Gathered information from other teams to repair algorithms
  - Analyzed over 40 company financial reports
  - Consolidated and presented information to upper management
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## Skills:

- JavaScript, jQuery, AJAX, JSON, Node.js
- Will be learning Express, MongoDB, Node.js and React
- Excel – Pivot tables, regressions, macro's, v – lookups
- PowerPoint, Word, SharePoint, QuickBooks, KWI, Feedvisor, Agiliron