

Morgan D. Dorfman

mdorfman21.github.io/New_Portfolio | LinkedIn.com/in/mdorfman21 | github.com/mdorfman21

Education:

Columbia University, **Columbia Engineering**
Certification in MERN Full Stack Development

New York, New York
Jun 2019

Rutgers University, **Rutgers Business School**
B.S. Finance
GPA: 3.759, Magna Cum Laude, Honors

New Brunswick, New Jersey
May 2015

Warren County Community College
A.A. Business Administration
GPA: 4.0, Summa Cum Laude, Honors

Washington, New Jersey
Jun 2013, May 2016

Honors:

- Beta Gamma Sigma business honor society (top 10% of class)
 - Delta Epsilon Iota academic honor society
 - Award for best business student in graduating class (2013)
 - New Jersey Collegiate Business Administration Association (99th Percentile of BA Students in NJ)
 - Phi Theta Kappa honor society
 - 1 of 50 recipients of Phi Theta Kappa Rutgers Scholarship
 - New Jersey Stars Program recipient
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Experience:

Assouline Publishing

New York, New York

Forecasting and Merchandising Analyst

Feb 2018 – Apr 2019

- Produced weekly, monthly and quarterly reports for senior management and other departments
- Developed forecasting sales models to determine whether to reprint a title
- Source of answers and report creation for our enterprise system (Agiliron)
- Completed ad hoc reports and analysis for senior management
- Built a complete model to keep track of sales from all channels in one place
- Created sales budgets for wholesale sales representatives

Melissa Shoes

Allocation Analyst

New York, New York
Sept 2016 – Aug 2017

- Replenished products to retail stores, eCommerce and Amazon
- Prepared and presented weekly analysis of our retail stores to senior management
- Projected sales and prepared warehouse inventory to be sent to retail stores and eCommerce
- Provided ad hoc analysis for retail, wholesale teams and senior management
- Coordinated with different departments to make sure retail, eCommerce and Amazon has enough product
- Forecasted holiday sales and executed the initial allocation to retail stores
- Conducted the transition of new season products for the retail stores

A.M. Best

Oldwick, New Jersey

Financial Reporting Analyst

Oct 2015 – Jan 2016

- Reviewed algorithms and gathered data from financial reports
 - Gathered information from other teams to repair algorithms
 - Analyzed over 40 company financial reports
 - Consolidated and presented information to upper management
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Skills:

- JavaScript, jQuery, AJAX, JSON, Node.js, Express, MongoDB, React
- Excel – Pivot tables, regressions, macro's, v – lookups
- PowerPoint, Word, SharePoint, QuickBooks, KWI, Feedvisor, Agiliron