

region, market

All

customer

All

category, product, di...

All

2018

2019

2020

2021

2022 EST

Q1

Q2

Q3

Q4

YTD

YTG

81.17%✓  
Goal: 80.21% (+1.2%)  
Forecast Accuracy

-3.47M!  
Goal: -0.75M (-361.97%)  
Net Error

6.9M!  
Goal: 9.78M (-29.46%)  
ABS Error

Key Metrics of Customers

customer	Forecast Accuracy	Forecast Accuracy % LY	Net Error	Net Error %	Risk
Acclaimed Stores	57.74%	50.69%	83037	10.74%	EI
BestBuy	46.60%	35.31%	81179	16.72%	EI
Billa	42.63%	18.29%	3704	3.91%	EI
Circuit City	46.17%	35.02%	85248	16.55%	EI
Control	52.06%	47.42%	64731	13.01%	EI
Costco	51.95%	49.42%	101913	15.79%	EI
Currys (Dixons Carphone)	54.29%	35.92%	8104	6.00%	EI
Leader	48.72%	24.45%	166751	10.98%	EI
Logic Stores	52.49%	51.44%	6430	2.37%	EI
Nomad Stores	53.44%	50.59%	3394	1.34%	EI
Notebillig	42.70%	18.87%	1141	1.31%	EI
Otto	45.76%	18.37%	1962	2.41%	EI
Path	50.57%	45.53%	91486	14.91%	EI
Radio Shack	45.64%	38.46%	69253	16.48%	EI
Total	81.17%	80.21%	-3472690	-9.48%	OOS

Key Metrics per Segment

segment	Forecast Accuracy	Forecast Accuracy % LY	Net Error	Net Error %	Risk
Desktop	87.53%	84.37%	78576	10.24%	EI
Accessories	87.42%	77.66%	341468	1.72%	EI
Networking	93.06%	90.40%	-12967	-1.69%	OOS
Notebook	87.24%	79.99%	-47221	-1.69%	OOS
Storage	71.50%	83.54%	-628266	-25.61%	OOS
Peripherals	68.17%	83.23%	-3204280	-31.83%	OOS
Total	81.17%	80.21%	-3472690	-9.48%	OOS

Performance over Time

NOTE: EI=Excess Inventory OOS= Out of Stock