

MD SALIM MALLICK

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EDUCATION

MANAGEMENT DEVELOPMENT INSTITUTE Murshidabad – (Murshidabad, West Bengal)

- Post Graduate Diploma in Management, Major in Finance and Marketing **2022 – Pursuing 7.533 CGPA**
Osmania University – (Hyderabad, Telangana)

- Bachelor in Business Administration, **Finance specialization** **2018 – 2021** **8.74 CGPA**

KENDRIYA VIDYALAYA No 3 9BRD – (Pune, Maharashtra)

- CLASS XII, Central Board Of Secondary Education **2014-2015** **86%**
- CLASS XII, Central Board Of Secondary Education **2012-2013** **91.2%**

INTERNSHIPS

Deepworkz Media Services **Research Analyst Intern** *March 15'–June 15'(13 Weeks)*

- Conducted in-depth backend research on a range of companies in telecommunications & semiconductor.
- Analyzing past **5** year annual report of companies to identify and compare key performance metrics.
- Initiating data synthesis to extract pertinent and valuable information from the amassed data.

Jerno Solutions Pvt Ltd **Research Intern** *January 16'–February 15'(4 Weeks)*

- Managed a data-driven analysis of **60** transcription companies to identify competitive advantages.
- Implemented incisive analytical methods to identify key trends and insights valuable for comparisons.

GFL Recruitment Pvt Ltd **Business Development Associate** *April 03' – July 02' (13 Weeks)*

- Lead social media lead generation strategy and execution to acquire **50+** high-quality leads.
- Foster positive business relationships with leads through targeted phone and mail outreach.
- Simultaneously orchestrated the seamless onboarding of new clients.
- On-boarded **17** clients and yielding a potential revenue of **3000000** for the company.

PROJECT

- A fundamental, financial analysis & valuation of Bharti Airtel using DCF (FCFE) and Price to sales ratio for investment purpose.

PROFESSIONAL CERTIFICATIONS

- **NISM Series 15:** Research Analyst Certification, demonstrating knowledge in financial research and analysis.
- **NISM Series 8:** Equity Derivatives Certification, in-depth knowledge of equity derivatives market.

POSITIONS OF RESPONSIBILITIES

Founder of NEETI - Strategy Club of MDI Murshidabad

- **1** of the **6** founder of strategy club NEETI, **1st** student founded club of MDI Murshidabad.
- Pioneered the **1st** ever International Speaker Series at MDI Murshidabad Campus, hosting guest speakers from the USA. Delivered thought-provoking sessions to an audience of **250+** students and faculty.
- Directing **2** nationwide initiative to host Case Study Analysis events by collaborating with top **4** B-schools.

POC - Fund Raising HULT PRIZE

- Leading a team of **6** members to raise fund for organizing International event this year.
- Guiding junior team of **10** members to approach brands both online and offline mode for sponsoring event.
- Successfully conducted 1st edition of HULT PRIZE last year with **25** team of **4-5** members each.
- Organised Fund of Rs **25000** for on campus international event HULT PRIZE.

SKILLSET AND INTEREST

- MS Office
- Power BI
- Financial Modelling
- Bloomberg Terminal
- Financial Analysis
- Data Analysis

EXTRACURRICULAR ACTIVITIES

- Organised MDI Murshidabad's **1st** edition of on campus International event "HULT PRIZE".
- Orchestrated a marathon in associated with HULT PRIZE, bringing participants from **3** distinct colleges.
- Facilitated communication & collaboration among **10** teams at the **3RD** International Conference on SDVP as rapporteur.