

Procedure of Study 1

Each square contains one webpage presented to participants. In what follows we provide the complete instructions and tasks in the same order they were presented to participants.

Welcome and thanks for choosing to work on this HIT!

This HIT is a scientific study on "decision making" and will require only a few minutes of your time. If you successfully complete this HIT you will earn a fixed payment of 0.85\$ and will have the chance to participate in a follow up study.

To guarantee that this study produces high-quality data as needed for our scientific purposes, it is very important that you are not distracted during the study. There will be at least one "attention check question" in this study. Please note that we can only use your data if you respond correctly to these checks. Thanks for your cooperation, we truly appreciate your time and effort!

For further information, click on the panels below.

What is your task and how long will it take?

There will be several survey questions in this study. The completion of the entire HIT requires about 5 minutes. Please do not rush, you will have sufficient time to submit your completion code on Amazon mTurk.

Who runs this study and whom can you contact in case of questions?

The study is conducted by Dr. Renato Frey, Florian Seitz, and Markus Steiner (University of Basel, Switzerland) and is funded by the Swiss National Science Foundation (SNSF). The study has been approved by the local Institutional Review Board (IRB).

Should you have any questions, do not hesitate to contact us rfmturk@gmail.com.

What will happen with your data?

We treat all data with the highest degree of confidentiality. The data will be stored in anonymized form and will only be used for scientific purposes. We will store your mTurk worker ID and IP address securely in order to arrange your payment, and to be able to invite you again for a follow-up study.

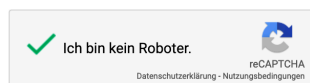
Your participation in this study is voluntary. You can always discontinue your participation without naming any reasons by simply closing your browser window. If you cancel the study, we will erase your data. Please make sure to "return" the HIT in this case, because otherwise your work will be automatically "rejected". After completion of the study you can no longer withdraw your consent due to the anonymized data storage.

What are the benefits and risks of participating in this study?

Upon successful completion of the study you will receive a payment of 0.85\$. If you choose to discontinue the study you will not receive any payment. Participation in this study entails no risks for your health or safety.

Continue

Please verify that you are not a bot.



Continue

The study is about to start...

Please note:

- We can only grant you a payment if you successfully complete the study.
- The study cannot be interrupted and re-started, and you can participate only once.
- The study must be completed on a desktop or laptop computer and using the browser in full-screen mode.
- Do not use the back and forward buttons in your browser; this may result in an immediate abortion of the study.

Make sure that you have accepted the HIT on Amazon mTurk before proceeding!

☒ I have read and accepted the terms above.

Continue

First, please provide the following socio-demographic information about you:

Age (in years):

Please choose

Gender:

Please choose

Years of education:
(from primary school to highest degree)

Please choose

Current occupational status:

Please choose

Current personal net income (per month):

Please choose

At the bottom of this page there is a small textbox. Please type the number 44 into that box to demonstrate that you are paying attention to the instructions.

continue

Are you generally a person who is willing to take risks or do you try to avoid taking risks?

Before you answer this question, please take a moment and think of all reasons that cross your mind while coming up with your answer to this question.

Then, please enter these reasons one at a time in the field below. Try to describe each reason with a full sentence such that another person can easily understand it.

Reason # 1

Type your first complete reason in the box below.

Reason 1

Submit reason

I don't have any more reasons.

Are you generally a person who is willing to take risks or do you try to avoid taking risks?

Before you answer this question, please take a moment and think of all reasons that cross your mind while coming up with your answer to this question.

Then, please enter these reasons one at a time in the field below. Try to describe each reason with a full sentence such that another person can easily understand it.

Reason # 2

Please list the next reason that crosses your mind when coming up with your answer to this question.

We would like you to list all reasons that you might have. Please keep going until you cannot think of any more.

Type your next complete reason in the box below.

Reason 2

Submit reason

I don't have any more reasons.

Now please answer the following question:

Are you generally a person who is willing to take risks or do you try to avoid taking risks?

0

1

2

3

4

5

6

7

8

9

10

not at all willing
to take risks

SUBMIT

very willing
to take risks

Thank you!

We will next ask you a few additional questions for each of the reasons that you've just provided.

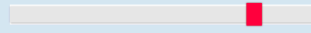
continue

One of the reasons that you've just typed in was:

"Reason 2"

How strongly does your description above support that you seek risks vs. that you avoid risks?

strong support for
risk avoidance



strong support for
risk seeking

Does your description above include a personal experience?

Yes, it includes a personal experience

Does your description above include a comparison with another person?

No, it does not include a comparison with

How frequently do you normally experience or do what you described above?

Once per week

Does what you described above include something you actively chose or passively experienced?

Active choice

Are the outcomes and consequences of what you described above controllable or uncontrollable for you?

Rather controllable

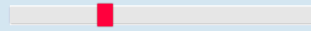
SUBMIT

One of the reasons that you've just typed in was:

"Reason 1"

How strongly does your description above support that you seek risks vs. that you avoid risks?

strong support for
risk avoidance



strong support for
risk seeking

Does your description above include a personal experience?

Yes, it includes a personal experience

Does your description above include a comparison with another person?

Yes, it includes a comparison with another

How frequently do you normally experience or do what you described above?

Once per year

Does what you described above include something you actively chose or passively experienced?

Active choice

Are the outcomes and consequences of what you described above controllable or uncontrollable for you?

Rather uncontrollable

SUBMIT

The following questions are very important for our scientific purposes. Please rest assured that your answers will not influence your payment or rating in any way, and we would truly appreciate if you respond honestly.

To demonstrate that you're still paying attention, please enter the number 27 in the field below.

How focused were you during the study?

Very little A lot

How much effort did you put into the study?

Very little A lot

On what kind of device did you complete the study?

Laptop

continue

Please provide some feedback regarding your personal experience with the study.

Was there anything specific that you liked or that you didn't like?

Did you find anything unclear, and what can we improve?

continue

Thank you very much for taking the time to participate in our study!

Now please go back to Amazon MTurk and enter the following code to receive your payment:

Personal code: 233460


Procedure Study 2

In study 2, the procedure was identical to that of study 1, except that the following questions were asked prior to the questions assessing the focus and motivation:

You have participated in a similar study about one month ago. In the following questions we are interested in how much you remember about the reasons you entered back then.

Please note that there is no right or wrong answer to these questions and your answers will have no effect on your payment!

How well do you remember what reasons you entered last time?

Not at all well  Very well

How similar do you think were the reasons you entered last time to the reasons you entered just before?

Very dissimilar  Very similar

[continue](#)