# Manh-Duc DOAN

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# EDUCATION

### Foreign Trade University

Hanoi, Vietnam

B.A. in International Economics, GPA: 3.77/4.00, High Distinction, Honours

2021-2025

- Thesis: "Trade Liberalization and Human Capital: Evidence from Vietnam" (Grade: 9.0/10.0)
- Supervisor: Associate Professor Nguyen Thi Tuong Anh

### WORK EXPERIENCE

### Development and Policies Research Center (DEPOCEN)

Hanoi, Vietnam

Research Assistant

Jul. 2024–

- Conducted monitoring & evaluation (M&E), impact evaluation (e.g. RCT), research and other consulting services for World Bank, UN, ADB, UoChicago Illinois, UoCopenhagen, and Vietnamese government agencies.
- Managed fieldwork implementation, from instrument design in KoboToolbox and Survey Solutions to survey coordination for large-scale data collection.
- Analyzed complex survey, administrative, and census data using advanced statistical techniques in Stata and R, and authored final reports to disseminate key findings.

# Vietnam Institute of Economics and Policies Research (VEPR)

Hanoi, Vietnam

Summer Research Intern

Jul. -Nov. 2023

- Conducted comprehensive literature reviews on macroeconomic situation in Vietnam, FDI policy, and public debt to support ongoing institutional research projects.
- Performed data cleaning and preliminary statistical analysis on macroeconomic indicators using Stata.

#### WorldQuant Vietnam

Hanoi, Vietnam

Remote Research Consultant

Jul. -Nov. 2023

 Developed and backtested quantitative financial models ("alphas") to predict stock market movements using historical data and statistical analysis.

### RESEARCH EXPERIENCE

Research Assistant Jul. 2024–

With Associate Professor Quoc-Anh Do, Monash University

- Scraped, cleaned, and analyzed large-scale datasets for political economy research projects on Vietnam, Indonesia, and the U.S. using Python, Stata, and R.
- Generated and refined regression outputs and data visualizations for manuscripts under review at top-tier economics journals.

Research Assistant Jul. 2023–Dec. 2024

With Do Ngoc Kien, Senior Lecturer, Foreign Trade University

 Co-authored analytical sections of a paper examining the impact of social capital on rural household income, leading to a publication in WSEAS Transactions on Business and Economics.

Research Assistant Jul. 2023–Jul. 2024

With Anh Tran, PhD. Student in Economics, Princeton University, U.S.

- Collected and analyzed data to develop an empirical study examining how electorate characteristics influence the government's strategic release of imprecise public signals in the context of political business cycles.

# TEACHING EXPERIENCE

• **Teaching Assistant** at Foreign Trade University Impact Evaluation (KTE213) Fall 2024

- Developed instructional materials, including lecture slides, exam questions with solutions, and datasets for hands-on practice sessions.
- Led in-class data sessions and provided feedback on students' final projects.

# Selected Projects

See more detailed information about of my projects at DEPOCEN on mducecon.github.io/projects/

# Climate Change, Agroforestry, and Sustainable Policies (CAFSUS)

2024-

UoCopenhagen, USSSH, NEU, HUST, UoSydney, DEPOCEN

0.5 month fieldwork

- Developed the supervision process within the survey platform and conducted survey sampling.
- Supervised the fieldwork team on-site and conducted quantitative surveys with local farmer households.

### Foresting the Electric Motorcycles Adoption in Vietnam

2024 -

UoCopenhagen, VinUni, VinFast, DEPOCEN

- Conducted the contextualized literature review on electric motorcycle adoption as a strategy to mitigate pollution and climate change in Vietnam.
- Co-authored the funding proposals.

### Tobacco Retail Price Survey

2024 - 2025

UoChicago Illinois, Economics of Health, DEPOCEN

2 months fieldwork

- Developed and programmed survey instruments in Survey Solutions for interviews with over 400 tobacco retailers across Hanoi and Ho Chi Minh City.
- Developed the sampling strategy, collected the sampling frame, and conducted pilot surveys and fieldwork.
- Tasked with primary data analysis and authoring the resulting policy brief and survey report.

#### Open Data Portal Assessment for Vietnam Government

2024

World Bank, MoIC & DEPOCEN

- Designed 03 surveys to assess the awareness, experience, and demand for open data portals among users, enterprises, and local governments across 63 provinces, using KoboToolbox.
- Analyzed survey data from over 1,000 participants and wrote the final report.

#### Publications

#### Peer-previewed articles

- Kien, D.N., Duc, D. M. & Anh, P. T. C. (2025). To Trust or not to Trust, That's the Question: The Impact of General Trust on Household Income in Rural Vietnam, WSEAS Transactions on Business and Economics, 22, 314-321. DOI: 10.37394/23207.2025.22.31
- 2. Nguyen, M. H., **Duc, D. M.**, et al. & Do, V. C. (2024). To Effects of water scarcity awareness and climate change belief on recycled water usage willingness: Evidence from New Mexico, United States, VMOST Journal of Social Sciences and Humanities, 66(1), pp. 62-75. DOI: 10.31276/VMOSTJOSSH.66(1).62-75

#### Working papers

- 1. Trade Liberalization, Human Capital Investment and Child Labor in Vietnam.
- 2. Illicit Tobacco Consumption: Tax Increase and Brand Switching Behavior
- 3. Impact of Fiscal Decentralization on Foreign Direct Investment: Empirical Evidence in Vietnam
- 4. The Impacts of Information and Communication Technology on Economic Growth: Convergence Club Analysis in Developing Countries

# SCHOLARSHIPS AND AWARDS

$\bullet$ Outstanding Academic Results Scholarships, Foreign Trade University (5/7 semesters)	2021 – 2025
• Outstanding Graduate Student Award in the Cohort, Foreign Trade University	2025
$\bullet \ \ \text{Outstanding Student Award in the 2023–2024 Academic Year, Falculty and Foreign Trade University}$	2024
• Third Prize at Foreign Trade University's Student Research Contest	2023
• Second Prize at Faculty of International Economics' Student Research Contest	2023
• Encouragement Prize in National Excellent Student Contest in French	2021
• First Prize in Regional (Nghe An) Excellent Student Contest in French	2021

# SKILLS LANGUAGES

• Programming: Stata, R, Python, ArcGIS, SQL

• Survey: Kobotoolbox, Survey Solution, Qualtrics

• Markup: LAT<sub>E</sub>X, R Markdown

• Other: MS Office, PowerBI

• English (proficient)

- **EXAM:** TOEFL iBT (100/120)

French (proficient)EXAM: DEFL B2

• Vietnamese (native)

# OTHER TRAININGS (SELECTED)

#### Pre Master & PhD. in Economics Program

Center for Advanced Studies in Economics and Data Science (CASED)

# Program in Data Science in Economics and Business

Foreign Trade University

# Jul.-Dec. 2024

Grade: 17/20, Excellent

Jan.-Jul. 2023

Grade: Excellent

# REFERENCE

# Quoc-Anh Do

Assoc. Prof. of Economics

Monash University, Melbourne, Australia

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# Nguyen Ngoc Anh

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Nguyen Thi Tuong Anh

### Do Ngoc Kien

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