

Mrenank Rastogi (3 x Certified Salesforce Developer)

[Github](#) | [LinkedIn](#) | [Website](#) | [Gmail](#) | [Phone](#) | [Codingninjas](#) | [Trailheads](#)

PROFESSIONAL SUMMARY

Certified **Salesforce Developer** with **2.5 years** of experience at **Bajaj Finserv Health**, skilled in **Agile delivery, Financial Services Cloud, Service Cloud, Omnichannel, Apex, SOQL, Flows, Visualforce, REST APIs, and Platform Events**. Passionate about using **AI** to build smarter **CRM solutions**. **Trailhead Expeditioner** with **75 badges** and **46,000+ points**, driven by a love for learning and efficient development.

WORK EXPERIENCE AND PROJECTS

Salesforce Developer at Bajaj Finserv Health **Jan 2023 - Present**

- Designed and implemented Task-Based Scheduled Flows using **Omnichannel routing** for **automating the business process** of to nudge providers and customers for timely delivery of **medicines** and **appointment bookings**, improving the 24-hour confirmation rate from **70% to 85%**
- Made use of **Scheduled Flows, Apex Triggers and Platform Events** to **automate the email triggering process**, by automatically checking for replies, **reducing agent manual effort by 42%**
- Built a user-centric **Web Page** from scratch using **Visualforce Pages, reusable LWC, SLDS, Apex, and SOQL** to fetch required documents against a claim and reimbursement preference details for optimized user experience, witnessing **adoption** across **3 different user journeys**
- Collaborated across teams and developed a **RESTful Get API** using **Apex REST** to fetch files against **case records**, allowing visibility of lab reports uploaded on SFDC to be viewed on app/website
- Worked on communicating **visualforce-based confirmation letters** through **Queueable Apex** invoked from **Apex Triggers** via **email and WhatsApp** increasing confirmation rates by **12%**
- Implemented an **Apex Batch job** to notify **network lab providers** daily with case details, record age and deadlines via **Excel**, **reducing cancellations by 7%** and enhancing data accuracy.
- Designed and implemented an **optimized metadata-driven** approach on case records, bringing the **picklist dependency errors** in Labs journey to **0** from an average of **27 error transactions** per day

Virtual Intern, Microsoft Future Ready Talent [Project] **May 2022 - July 2022**

- Developed a **vue.js-based** website with some Microsoft Azure services like **Azure BLOB storage, Storage Accounts, Static Web Apps, and Log Analytics**

EDUCATION

2019 - 2023 Bachelor's of Technology, Manipal Institute of Technology **(CGPA: 8.24/10.0)**

2018 - 2019 Class 12th CBSE Board, Amity International School, Noida **(95.20%)**

SKILLS

Salesforce Stack	Asynchronous Apex, Triggers, SOQL, SLDS, LWC, Financial Service Cloud, Service Cloud, Flow Builder, Reports and Dashboards, Agentforce, Connected Apps, Einstein (CRM Analytics), REST APIs
Dev Tools	VS Code, Postman, cursor.ai, Azure DevOps, ChatGPT
Linkedin Skill Badges	C, C++, C#, JS, MySQL, Excel, HTML, CSS, OOP, Front-end

AWARDS AND SALESFORCE CERTIFICATIONS

- Salesforce Certified **Administrator (SCA)** **Feb, 2024**
- Salesforce Certified **AI Associate** **March, 2025**
- Salesforce Certified **Platform Developer 1 (PD1)** **April, 2025**
- The **Limelight award** from Product Lead **June, 2024**
- The **Sharp Shark award** from the CIO, Bajaj Finserv Health **December, 2024**
- The **Limelight award** from National Head - HR **March, 2025**