

GM% by Quarters (sub_zone)

FILTERS

FY	2019

GM%	Quarters				
Sub Zone	Q1	Q2	Q3	Q 4	Grand Total
ANZ	43.0%	42.2%	42.6%	42.5%	42.6%
India	42.5%	42.2%	42.0%	42.5%	42.4%
NA	35.1%	35.4%	35.4%	35.7%	35.4%
NE	36.6%	37.0%	36.5%	36.6%	36.7%
ROA	44.5%	44.3%	44.0%	44.5%	44.4%
SE	44.5%	44.1%	44.0%	44.2%	44.2%

FY	2020

GM%	Quarters				
Sub Zone	Q1	Q2	Q3	Q 4	Grand Total
ANZ	43.3%	43.0%	42.8%	41.8%	42.8%
India	32.3%	32.1%	32.4%	32.0%	32.2%
NA	39.9%	40.1%	39.1%	39.7%	39.8%
NE	37.6%	37.8%	38.5%	37.7%	37.8%
ROA	38.4%	38.3%	38.8%	37.7%	38.2%
SE	38.5%	37.3%	38.2%	37.8%	37.9%

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GM%	Quarters			
Sub Zone	Q1 Q2	2 Q3	Q4	Grand Total
ANZ	39.0%	37.8%	38.3% 3	8.0% 38.3%
India	32.3%	31.8%	31.9% 3	2.0% 32.0%
NA	37.1%	37.4%	37.5% 3	<mark>7.4%</mark> 37.3%
NE	37.9%	38.7%	38.2% 3	8.3% 38.3%

Atliq Hardwares



ROA	38.5%	38.4%	38.1%	38.1%	38.3%
SE	38.6%	38.3%	38.6%	38.5%	38.5%