JOHN HOLLAND'S SIX PERSONALITY TYPES THEORY

A Framework for Understanding Career Interests

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INTRODUCTION



Who is John Holland?

- John Holland was a psychologist who changed career counseling by creating a theory about different personality types and how they fit with various work environments.
- Developed the Holland Code (RIASEC) in the 1950s.
- Believed that people flourish in careers that match their personality.
- His theory is widely used in career assessments and guidance today.

JOHN HOLLAND'S THEORY

- A model of career choice based on personality types and work environments.
- People are more likely to be satisfied in work environments that match their personality type.
- The Six Personality Types:
 - Realistic: Doers
 - Investigative: Thinkers
 - Artistic: Creators
 - Social: Helpers
 - Enterprising: Persuaders
 - Conventional: Organizers

Holland's Hexagon (RIASEC)

- The six personality types are arranged in a hexagon.
- Adjacent types are more similar than opposite types.



Realistic (R): Doers, Practical, Hands-on

Characteristics:

- Prefer working with tools and machines
- Enjoy physical activity and outdoor work
- Value direct and tangible results
- May be **less** interested in social interaction

- Mechanic
- Construction
- Worker
- Plumber
- Electrician
- Farmer



Investigative (I): Thinkers, Curious, Analytical

Characteristics:

- Enjoy scientific exploration and research
- Prefer working with ideas and concepts
- Value intellectual stimulation and problem-solving
- May be less interested in routine or repetitive tasks

- Scientist
- Engineer
- Researcher
- Programmer
- Doctor



Artistic (A): Creators, Imaginative, Expressive

Characteristics:

- Enjoy creative and self-expression
- Prefer unstructured and flexible work environments
- Value originality and nonconformity
- May be less interested in rules and regulations

- Artist
- Musician
- Writer
- Actor
- Designer



Social (S): Helpers, Caring, Cooperative

Characteristics:

- Enjoy helping others and building relationships
- Prefer working with people and in team settings
- Sees self as helpful, friendly, and trustworthy.
- May be less interested in competition or confrontation

- Teacher
- Nurse
- Counselor
- Social Worker
- Therapist



Enterprising (E): Persuaders, Leaders, Ambitious

Characteristics:

- Enjoy influencing and persuading others
- Prefer positions of power and authority
- Values success in politics, leadership, or business
- May be less interested in detailed work or routine

- Manager
- Salesperson
- Lawyer
- Politician
- Entrepreneur



Conventional (C): Organizers, Detail-oriented, Practical

Characteristics:

- Enjoy working with data and following procedures
- Prefer structured and organized work environments
- Value accuracy and efficiency
- May be less interested in ambiguity or uncertainty

- Accountant
- Bookkeeper
- Secretary
- Data Entry
- Clerk
- Financial Analyst



THE HOLLAND CODE

Holland Code Combinations:

- Most people are a combination of two or three dominant types.
- This creates a more nuanced understanding of your personality and career preferences.

• Example:

 Someone with a Social-Artistic-Enterprising (SAE) code might enjoy a career in marketing, public relations, or event planning.

USING YOUR HOLLAND CODE

- Explore careers that align with your code.
- Identify your strengths and weaknesses.
- Make informed decisions about your education and career path.
- Find work environments that complement your personality.

Holland Code Examples:

- Engineer: RIA (Realistic, Investigative, Artistic)
- Teacher: SEA (Social, Enterprising, Artistic)
- Nurse: SRA (Social, Realistic, Artistic)

LIMITATIONS OF HOLLAND'S THEORY

- May not capture the full complexity of personality.
- Doesn't account for all career factors (e.g., skills, interests, values).
- Cultural Bias:
- May not be applicable to all cultures.
- Static Nature:
- Doesn't account for personality changes over time.

CONCLUSION

- Holland's theory provides a valuable framework for understanding career interests.
- Matching your personality type to your work environment can lead to greater job satisfaction.
- Self-assessment and career exploration are essential for making informed career decisions.

Thank you.

