



Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

Each and every living beings lives peacefully in their house.

Without money,we don't built home.

It save us from weather and from wild animals.

It gives us a lot of our generation memories.

Rising costs of labour mainly affect the people's dream to built the house.

Rising cost of Raw Materials gave fearness to the people's dream to built the house.



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Even after you purchase a home in a Metro City, you will have to bear additional charges for stamp duty.

Maintenance, Interiors, and other kinds of upkeep from time to time. In metro cities house costs can be high.

House price totally affected the family's Economic Growth.

Projects located on the out skirts are cost-effective.

People expected that their students got all facilities nearby house itself.

Lacks of newly built homes and rising housing demand.



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?