

Conversion Details 2023 2024 2025 Jan Feb Mar Apr May Jun Jul Aug PRODUCTNA... Conversion Rate by Month Number of Customer Journeys by Baseball Glove **ACTION** 17.31% Basketball 100% Rate **Boxing Gloves** 12.20% 11.41% View 9.57% 10.53%

Climbing Rope

Cycling Helmet

Fitness Tracker

Football Helmet

Running Shoes

Dumbbells

Golf Clubs

☐ Ice Skates

Ski Boots

Soccer Ball

Volleyball

Yoga Mat

Surfboard

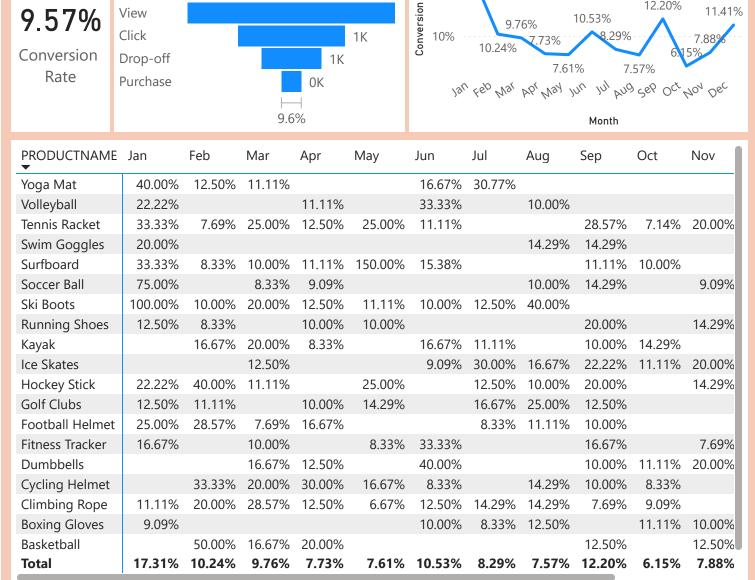
Swim Goggles

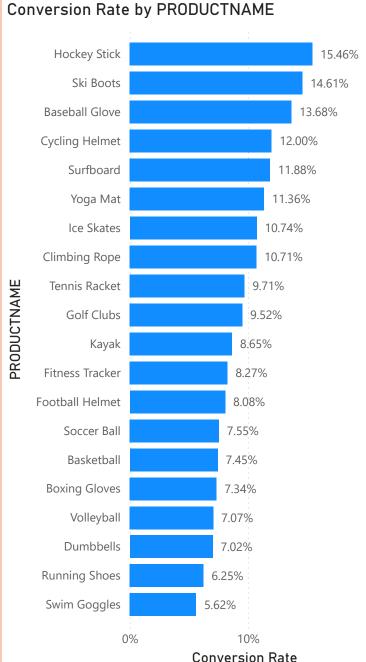
Tennis Racket

☐ Kayak

Hockey Stick

9.76%





Sep

Oct

Nov

Dec

Social Media

2023 2024 2025 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec



Surfboard

☐ Volleyball

☐ Yoga Mat

☐ Swim Goggles

Tennis Racket

9,079,276

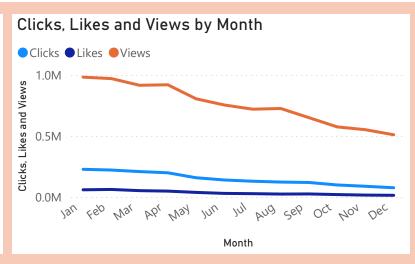
Views

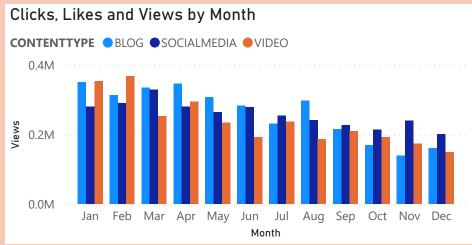
1,785,010

Clicks

414,122

Likes





| PRODUCTNAME | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|--------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|
| □ Yoga Mat | 44,803 | 37,948 | 55,327 | 14,609 | 37,922 | 23,034 | 37,406 | 18,753 | 43,831 | 39,793 | 24,591 | 37,458 | 415,475 |
| BLOG | 21,540 | 16,618 | 13,800 | 7,074 | 5,596 | 7,284 | 7,656 | 9,841 | 17,217 | 6,062 | 564 | 18,365 | 131,617 |
| SOCIALMEDIA | 16,078 | 14,284 | 21,539 | 2,874 | 24,435 | 4,562 | 14,258 | 8,316 | 5,101 | 12,522 | 15,038 | 14,010 | 153,017 |
| VIDEO | 7,185 | 7,046 | 19,988 | 4,661 | 7,891 | 11,188 | 15,492 | 596 | 21,513 | 21,209 | 8,989 | 5,083 | 130,841 |
| □ Volleyball | 27,099 | 51,375 | 29,699 | 40,126 | 34,208 | 37,997 | 18,948 | 44,027 | 40,626 | 37,221 | 24,261 | 14,196 | 399,783 |
| BLOG | 2,749 | 2,227 | 9,635 | 14,571 | 13,160 | 1,656 | 6,646 | 13,155 | 18,755 | 13,216 | 1,331 | 9,075 | 106,176 |
| SOCIALMEDIA | 7,191 | 28,150 | 6,695 | 21,361 | 15,678 | 23,611 | 10,026 | 10,769 | 8,820 | 17,814 | 16,258 | 2,113 | 168,486 |
| VIDEO | 17,159 | 20,998 | 13,369 | 4,194 | 5,370 | 12,730 | 2,276 | 20,103 | 13,051 | 6,191 | 6,672 | 3,008 | 125,121 |
| ☐ Tennis Racket | 43,947 | 41,682 | 37,241 | 46,836 | 45,551 | 27,615 | 38,241 | 35,298 | 31,487 | 43,193 | 24,248 | 27,433 | 442,772 |
| BLOG | 14,698 | 8,759 | 13,959 | 14,665 | 14,308 | 5,214 | 8,238 | 15,644 | 497 | 22,716 | 18,704 | 4,873 | 142,275 |
| SOCIALMEDIA | 9,458 | 17,217 | 11,680 | 19,170 | 8,856 | 2,000 | 22,780 | 7,835 | 15,930 | 1,759 | 2,705 | 20,329 | 139,719 |
| VIDEO | 19,791 | 15,706 | 11,602 | 13,001 | 22,387 | 20,401 | 7,223 | 11,819 | 15,060 | 18,718 | 2,839 | 2,231 | 160,778 |
| □ Swim Goggles | 56,984 | 51,833 | 48,209 | 68,348 | 29,609 | 39,078 | 41,157 | 37,086 | 51,530 | 48,111 | 17,870 | 20,070 | 509,885 |
| BLOG | 15,693 | 7,345 | 12,505 | 22,188 | 4,037 | 12,155 | 1,239 | 16,123 | 18,552 | 17,771 | 2,692 | 475 | 130,775 |
| SOCIALMEDIA | 13,841 | 13,257 | 9,382 | 19,592 | 5,819 | 13,828 | 24,557 | 11,898 | 17,520 | 23,798 | 13,282 | 10,699 | 177,473 |
| VIDEO | 27,450 | 31,231 | 26,322 | 26,568 | 19,753 | 13,095 | 15,361 | 9,065 | 15,458 | 6,542 | 1,896 | 8,896 | 201,637 |
| □ Surfboard | 41,633 | 52,447 | 47,650 | 18,244 | 27,886 | 36,711 | 23,123 | 32,624 | 33,483 | 23,899 | 25,019 | 27,587 | 390,306 |
| RIOC | 0 833 | 17 044 | 12 910 | 0.560 | 6 505 | 6311 | 11 650 | 6 972 | 12 /68 | 2 05/ | 0 828 | g 221 | 120 205 |
| Total | 982,444 | 970,480 | 915,714 | 919,898 | 805,084 | 754,182 | 719,825 | 725,376 | 650,138 | 574,576 | 551,537 | 510,022 | 9,079,276 |

