

# PRATIK PAWAR

## DETAILS

#### Contacts

Urja C/009, Urja PRatik CHS,Kharigaon, Kalwa, Thane(W), Thane, 400605, India <u>mrpratikpawar@gmail.com</u> 9773321860

Nationality Indian Driving license

YES

Date / Place of birth 02-10-1989 Mumbai

## PROFILE

Accomplished Data Scientist with a passion for delivering valuable data through analytical functions and data retrieval methods. Committed to helping companies advance by helping them to develop strategic plans based on predictive modeling and findings. Bringing forth a proven track record of analyzing complex data sets and serving as a strong advisor.

## EDUCATION

Master of Business Administration, ASM Institute of Management & Computer Studies, Mumbai June 2013 - May 2015

Bachelor of Science, B.N. Bandodkar College of Science, Thane APRIL 2007 — MARCH 2010

**10+2, Padmavati Venkatesh High School and Jr. College, Thane**JUNE 2005 — MARCH 2007

Schooling, Padmavati Venkatesh High School (English Medium- South Indian Minority)), Thane

## SKILLS

Ability to Work in a Team	Predictive Modeling
Database Development	Excellent Communication Skills
Strong Analytical Skills	Leadership Skills

#### **TECHNICAL SKILLS**

->PYTHON ->NUMPY ->PANDAS ->MACHINE LEARNING

->EDA ->MATHS AND STATS ->DATA CLEANING ->DATA MINING

->DATA VISUALIZATION ->DATA MODELING -> ADVANCE EXCEL

## **EMPLOYMENT HISTORY**

## Mathematics Teacher, Najmi English Medium School, Thane

MARCH 2019 - MARCH 2021

- Met parents and school governors; maintain discipline in the classroom; methodically provide resources
  for lessons; simplify lesson plans in line with curriculum objectives and assist students to prepare for
  examinations in a 2,500+ student school
- Assess and look after 150+ students' progress throughout the term and work closely with other staff to efficiently plan and coordinate work
- Provide informative presentations to students regarding different areas of studies and ensure that all students fully comprehend all aspects
- Trained four new Mathematics teachers, emphasizing the importance of classroom control.
- Responsible for ensuring that all students fully comprehended the taught curriculum and provided support to students who required extra guidance
- Worked closely with the other teachers to ensure all avenues of the curriculum are met and delivered lessons the students
- Adopted distinctive teaching methodologies, documented all lessons, organized healthy group discussions, and mentored troubled students

## Mathematics Teacher, Sadhana Vidya Mandir English Medium School, Thane

JUNE 2018 - MARCH 2019

Met parents and school governors; maintain discipline in the classroom; methodically provide resources
for lessons; simplify lesson plans in line with curriculum objectives and assist students to prepare for
examinations in a 2,500+ student school

## Media Sales, Sulekha.com New Media Pvt. Ltd., Navi Mumbai

JUNE 2011 - MARCH 2015

- Selling portal space for advertising.
- Giving presentation to the clients about the company and other services
- Explaining the concepts and benefits of listing in Sulekha.com and need to get Contracts (Business)
- Meeting the marketing head of various companies and keeping a follow up.
- Making a good rapport with Marketing Head, Managing director and top management by impressive communication skills and Elaborate the ideas.
- Worked as a team player and at times helped team to grow by various innovative ideas of marketing(strategies).

## Proprietor, Eupheus Academy, Thane

MARCH 2015 - MARCH 2021

- Proprietor of a coaching classes since 2015.
- Coaching more than 200 students.
- · Planning Marketing activity and turning out admissions.
- Taking care of Administration and recruitment.
- Making yearly plans with the associate teachers.
- · Making test plans from time to time.
- Arranging parents Meeting, Teachers meet.
- Arrangements of Annual Gathering, Awards for teachers and Achievers.
- Created an annual magazine "The Revival"
- Speciality in Mathematics and Chemistry.
- Public Speeches, Team Leader, Motivator, Mentor etc.

## Hardcore Sales, MAhindra Holidays and Resorts India Ltd., Navi Mumbai

MARCH 2010 - APRIL 2011

- Achieving stretched targets in a result-focused environment.
- Making powerful sales presentations resulting in high conversion ratio.
- Handling objections and resolving member/ customer conflicts by constantly connecting with them through member meetings.
- · Maintaining strong client relationship and high level of customer service.
- Preparing pre-sales proposals for prospective clients.
- Identifying potential customers and new business opportunities within and outside the venue.
- · Keeping abreast with the organization's products and services.
- · Maintaining consistent average productivity.

#### DECLARATION

I hereby **declare** that all the above information is correct and accurate. I solemnly **declare** that all the information furnished in this document is free of errors to the best of my knowledge. I hereby **declare** that all the information contained in this **resume** is in accordance with facts or truths to my knowledge

DΔTF·	Ρρατικ Ι αμί Ι Ραγγα