

Apollo Hospitals

“Delivering Excellence in Healthcare”





Apollo Hospitals

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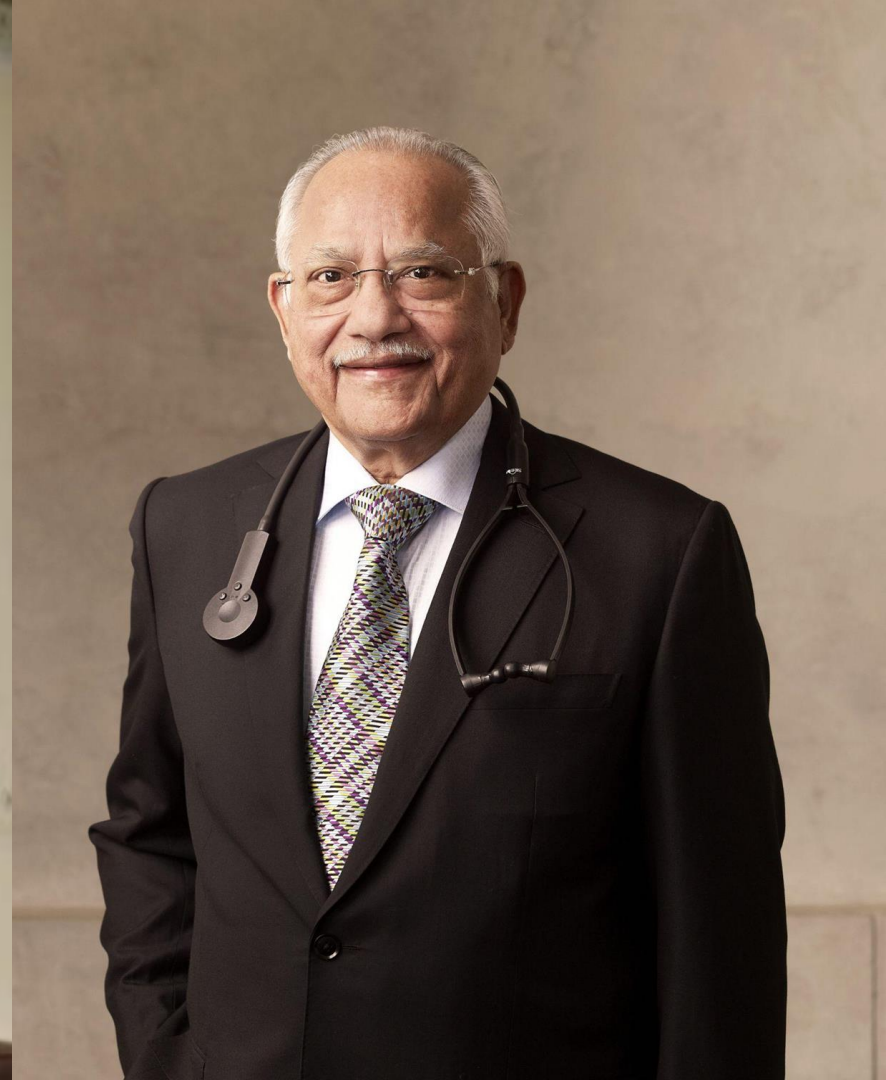
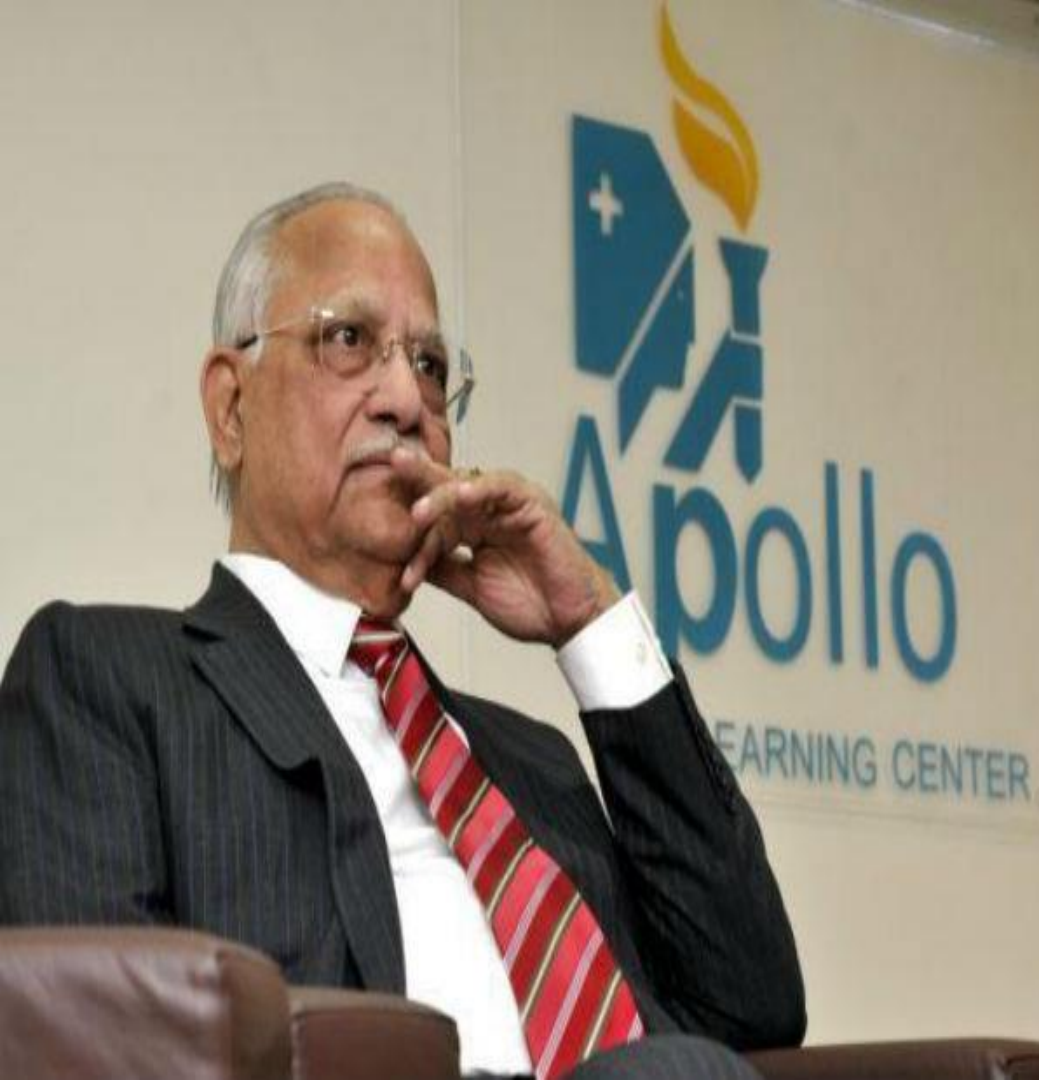
Apollo Hospitals

In collaboration with
JOHNS HOPKINS
Medicine International



INTRODUCTION

- Founded in: 1983
- Founders: Dr. Prathap C. Reddy
- Headquarters: Chennai, India
- Overview: Apollo Hospitals is one of Asia's largest integrated healthcare providers, offering a comprehensive range of medical services and facilities.





VISION AND MISSION

- Vision: "To touch a billion lives by making high-quality healthcare accessible to every individual."
- Mission: "To bring world-class healthcare services within the reach of every individual and to maintain the highest standards of clinical excellence."

Key Milestones

- By 1992, Apollo Hospitals introduced Artery Stenting for the first time in India. First private healthcare provider to perform a heart transplant in 1995. Pioneered open heart surgeries and cardiac catheterization, in the early 80's.
- Apollo Hospitals, Chennai has introduced India's first state-of-the-art Aquilion One Prism 640-slice CT Scanner.

Milestones

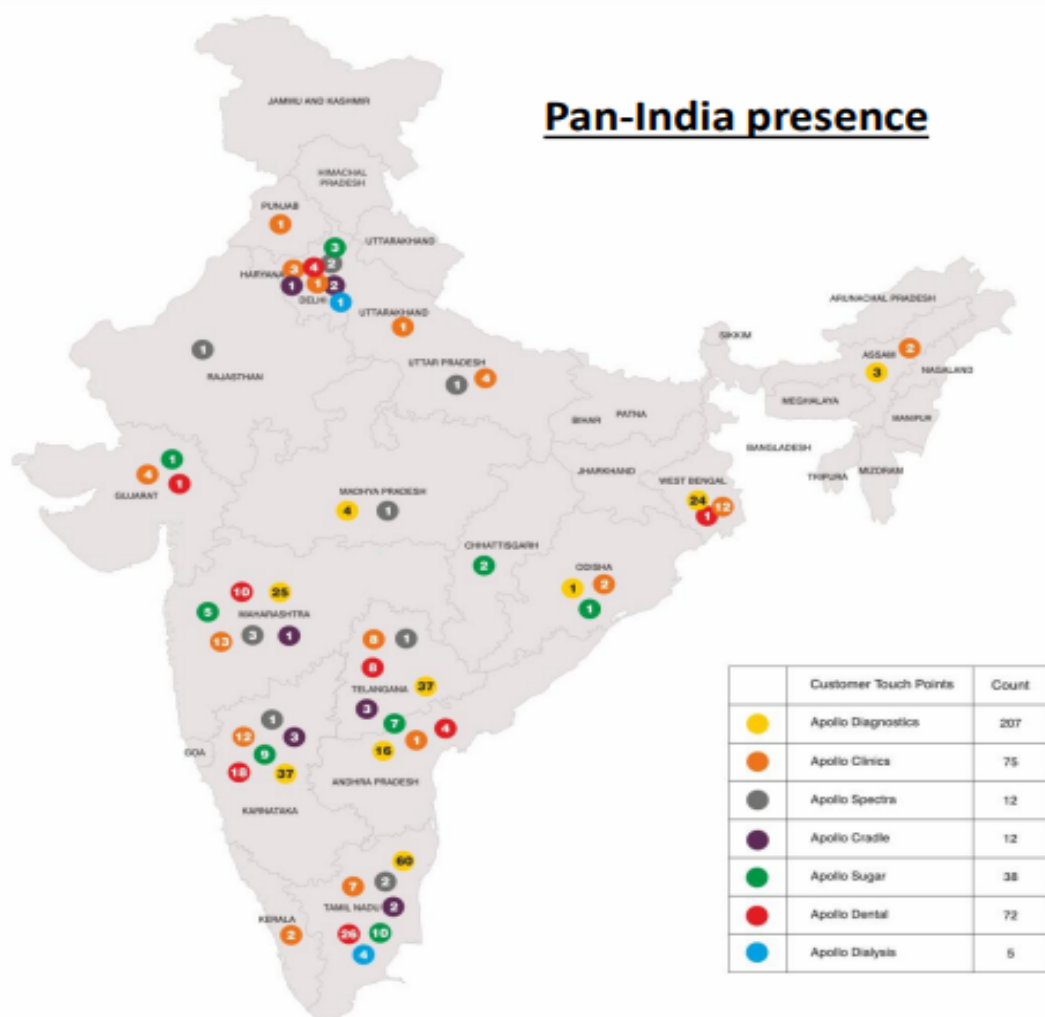
- Apollo Hospitals, Hyderabad launched the state-of-the-art Brain and Spine Suite.
- First hospital group to bring the 640 Slice CT- Angio scan system and the 64 Slice CT-Angio scan system to India
- Novalis Tx Radiotherapy and Radiosurgery, was launched at Apollo Cancer Centre Hyderabad



NETWORK AND REACHES

- Number of Hospitals: 73
- Number of Beds: 10,000
- Number of pharmacies: 500+
- Number of clinics : 300
- Number of Diagnostic centers: 1100+
- Locations: Apollo Hospitals has a vast network of hospitals and clinics spread across India and other countries.

Pan-India presence



Market size
(INR Bn)

Market
Grth.

Apollo Clinic
Expertise. Closer to you.

2,354

13%

Apollo DIAGNOSTICS
Expertise. Empowering you.

190

28%

Apollo Sugar Clinics
PROVEN DIABETES CARE

107

18%

Apollo WHITE dental

71

12%

Apollo DIALYSIS CLINIQUE
Assure quality nation at the difference

16

31%

Apollo Cradle
FOR WOMEN & CHILDREN

217

15%

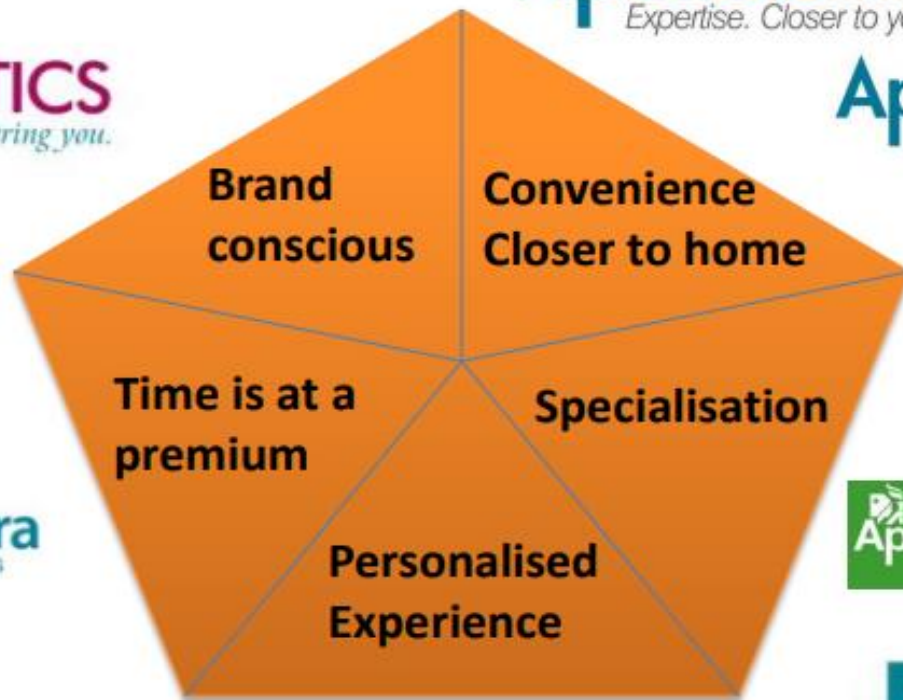
Apollo Spectra HOSPITALS

319

32%

Leader in network and
revenues

Leader in network



Primary Care



75 Primary Clinics
33 Owned
42 Franchisee (40 National and 2 International)

38 Diabetic Care Centers
3 Advanced Centers
35 Primary Centers

44 Laboratories
163 Collection Centers

73 Dental Care Centers

5 Dialysis Centers

~371,000 Consultations
~200,000 Health Checks
In FY17

~122,000 Consultations
In FY17

~348,500 direct and
~900,000 internal billings
In FY17

~52,500 Procedures
In FY17

~22,700 Dialysis sessions
In FY17

~1150 Doctors
As on FY17

~90 Doctors and 27 Dieticians
As on FY17

~74 Doctors
800 Test menu
As on FY17

~300 Doctors
As on FY17

~13 Doctors
As on FY17

Revenue ~INR 1113 Mn in FY16
Revenue ~INR 1173 Mn in FY17

Revenue ~INR 186 Mn in FY16
Revenue ~INR 276 Mn in FY17

Revenue ~INR 540 Mn in FY17

Revenue ~INR 382 Mn in FY16
Revenue ~INR 335 Mn in FY17

Revenue ~INR 52 Mn in FY15
Revenue ~INR 55 Mn in FY17

Specialty Care



12 Surgery Centers
11 Owned
1 OMA

12 Birthing Centers
8 Owned Cradles
2 Fertility units
1 Cradle clinic
1 Franchisee

~17,900 Surgeries
In FY17

~100,000 Consultations
~4350 Deliveries
~7400 NICU Days
In FY17

~750 Doctors
As on FY17

~500 Doctors
~188 Beds
~66 NICU Beds
As on FY17

Revenue ~INR 1103 Mn in FY16
Revenue ~INR 1403 Mn in FY17

Revenue ~INR 461 Mn in FY16
Revenue ~INR 878 Mn in FY17

SERVICES AND SPECIALTIES

Apollo Hospitals offers a wide range of medical services, including but not limited to:

- Cardiology
- Oncology
- Orthopedics
- Neurology
- Gastroenterology
- Organ Transplantation
- Emergency Care
- And many more

Different Types of Doctors

English With Life

Pediatrician



Dentist



Cardiologist



Dermatologist



Epidemiologist



Gynecologist



Neonatologist



Neurologist



Oncologist



Orthopedic Surgeon



ENT Specialist



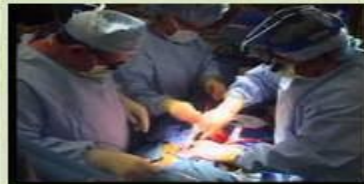
Physiologist



Plastic Surgeon



Surgeon



Urologist



Optometrist



Psychiatrist



Radiologist



They are specialist doctors.

But don't forget your family doctor. He is important for everyone. ➡

General Practitioner



TECHNOLOGICAL ADVANCEMENTS

At Apollo Hospitals Enterprise Limited, the use of robotic surgery and artificial intelligence (AI) has allowed medical practitioners to provide more personalized health care to patients, increased the efficiency of doctors by removing repetitive tasks, and facilitated a shift toward prevention of serious illnesses. An analysis of the opportunities and challenges posed by the technologies employed at Apollo Hospitals' facilities highlights the promise of AI in the health-care field and the obstacles yet to be overcome.



INTERNATIONAL PRESENCE

- Apollo Hospitals has expanded its reach beyond India, with hospitals and clinics in other countries
- Apollo today has made every aspect of their lofty mission a reality. Along the way the journey has touched and enriched 42 million lives that came from 120 countries.
- **Apollo Hospitals** was the forerunner of integrated healthcare in Asia, as well as globally. Today, the group's futuristic vision has ensured that it has been in a position of strength at every touch point of the healthcare delivery chain.

QUALITY ACCREDITATIONS

- The Apollo hospitals group achieved the unique distinction of achieving accreditation for its hospitals at Delhi, Chennai, Hyderabad, Bengaluru, Kolkata Ahmedabad and Navi Mumbai.
- Apollo hospitals are accredited with ISO 14001, 22000 standards. Apollo Hospitals, Chennai was the first hospital in India to be awarded an ISO 9001:2008 certification.

AWARDS AND RECOGNITIONS

- Founder and Chairman, Apollo Hospitals Group was conferred with the prestigious 'YSR Lifetime Achievement' Award. Founder and Chairman, Apollo Hospitals Group was conferred with Lifetime Achievement Award at the Young Doctors Leadership Summit by Indian Medical Association JDN MSN TNSB.
- Apollo Hospitals, Ahmedabad has received the Most Preferred Workplace award in the category of health and wellness. The awards were given by Team Marksmen after an industry-wide consumer study conducted by Allegiant Market Research.
- Apollo Hospitals was ranked as the best multi-speciality hospitals in India for Oncology, Cardiology, Paediatrics, Neuro Sciences, Urology, Nephrology, Gastroenterology & Hepatology and Emergency & Trauma by Times Health Surve



THE ECONOMIC TIMES AWARDS

FOR CORPORATE EXCELLENCE

**A Life dedicated to bettering millions of lives
A Lifetime Achievement Award**

Apollo Celebrates Founder, Chairman

Dr. Prathap C Reddy

being felicitated with

**ET's Lifetime Achievement
Award 2021**

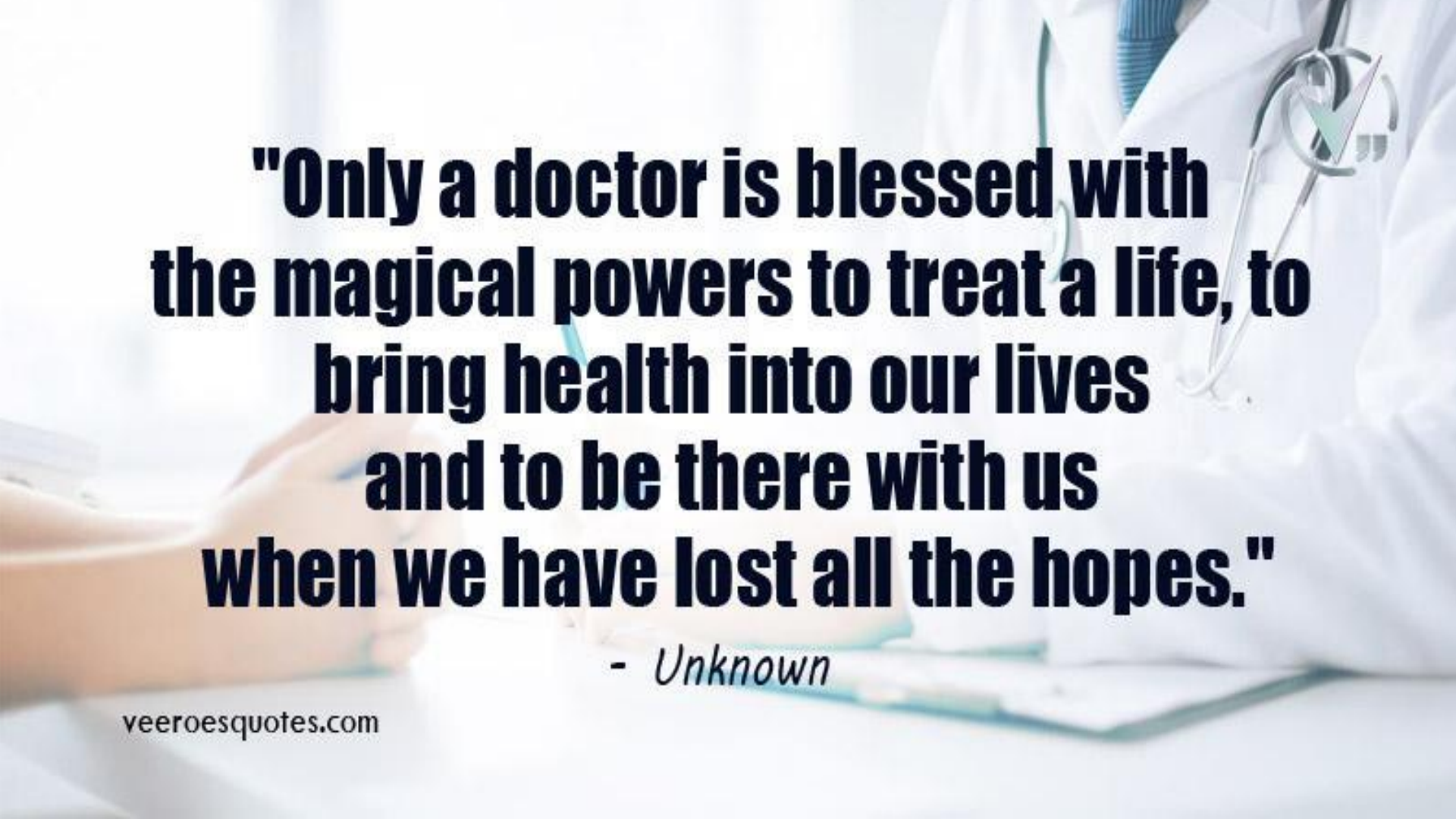


FUTURE OUTLOOK

- Apollo Hospitals is also eyeing expansion in major metropolitan areas including Delhi and Mumbai, alongside efforts to enhance occupancy and growth in the Karnataka cluster. Plans are underway to add 2,000 beds with a projected investment of over ₹3000 crores (\$404 million) over the next four years.

CONCLUSION

- The cornerstones of Apollo's legacy are its unstinting focus on clinical excellence, affordable costs, modern technology and forward-looking research & academics. Apollo Hospitals was among the first few hospitals in the world to leverage technology to facilitate seamless healthcare delivery. The organization embraced the rapid advancement in medical equipments across the world, and pioneered the introduction of several cutting edge innovations in India. Recently, South East Asia's first Proton Therapy Centre commenced operations at the Apollo Centre in Chennai.



**"Only a doctor is blessed with
the magical powers to treat a life, to
bring health into our lives
and to be there with us
when we have lost all the hopes."**

- Unknown



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