



# Unit IV

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Organizational Culture &  
Effective Work

# Presentation Overview

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- ❖ Changed social contract
- ❖ Characteristics of organizations
- ❖ Organizational culture
- ❖ Kinds of organizations
- ❖ Past and present organizational structures
- ❖ Leadership in organization development
- ❖ Career and workforce development
- ❖ CIP Perspective



# Changed Social Contract

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- ❖ Old social contract
  - ❖ Loyalty = economic security
  
- ❖ New social contract
  - ❖ Based on opportunities for training & development
  - ❖ Loyalty more to the profession



# Changed Social Contract

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- ❖ Job security vs. employability security—  
what's the difference?
- ❖ Focus on developing *skills* and *competencies*  
that are valued in the marketplace



# Characteristics of Organizations

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- ❖ Drucker's view:
  - ❖ special purpose institutions
  - ❖ they concentrate on one task
  - ❖ clear, focused mission



# Characteristics of Organizations

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- ❖ Organizations select members
- ❖ Employees are both independent & interdependent within this social system
- ❖ Organizations are always managed
- ❖ Must be able to function in rapidly changing conditions



# Organizational Culture Defined

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- 1) Members have shared experiences in solving problems
- 2) Shared world view among group members
- 3) Learned product of group experience over time
- 4) May include subcultures within departments or teams



# Organizational Culture Defined

## Organizational Culture

- A system of shared meanings that result in the way we do things around here.
  - values
  - norms
  - attitudes
  - beliefs
  - managerial style

# Indicators of Organizational Culture

Indicator	Observable behaviors
Regular behavior	Dress, office interactions
Norms	Work effort, work taken home
Dominant values	Importance of family
Philosophy	Views of employees
Rules	Time management, office relationships
Feeling or climate	Physical layout, level of trust among workers

What are some examples of these in organizations you're familiar with?



# Increasing Diversity in Organizations

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- ❖ More older workers
- ❖ More immigrants and diverse ethnic racial groups
- ❖ More people with disabilities
- ❖ More women



# Organizational Problems Related to Culture

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- ❖ New technologies
- ❖ Intergroup conflicts
- ❖ Communication breakdowns
- ❖ Training problems

can you think of  
some examples  
from your work  
experience?



# Types of Organizations

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- 1) Profit-Making
- 2) Nonprofit
- 3) Entrepreneurial Nonprofits
- 4) Governmental
- 5) Quasi-Governmental
- 6) Associations

What type of organization do you see yourself working in?

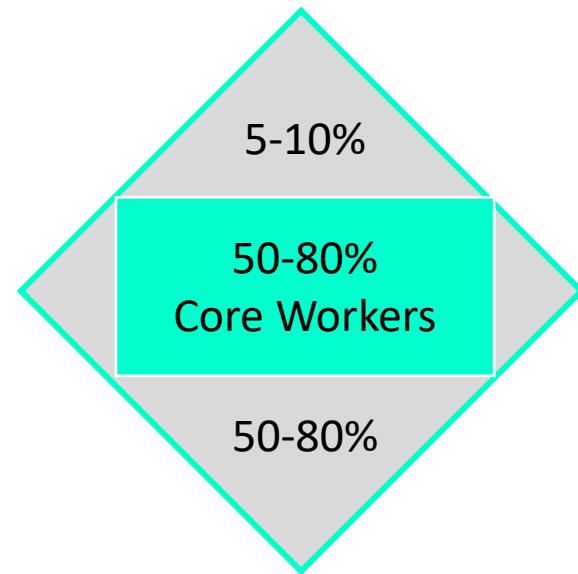
Why?



# Past & Present Organizational Structures

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- ❖ Triangle shape replace by new diamond-shaped workplace
- ❖ Top 5-10% = executives & managers
- ❖ Bottom 15-40% = contract & temporary workers
- ❖ Middle 50-80% - lead teams, supervise co-workers



# Past & Present Organizational Structures

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- ❖ Changing structure of work organizations
- ❖ Characteristics of these new organizational structures
- ❖ Communities of practice
- ❖ Emphasis on interconnections, teamwork, fewer “boxes”
- ❖ What Holland types are likely to be valued in these new types of organizations?



# Leadership in Organizational Development

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- ❖ Organizational founders as first source of culture
- ❖ Schein describes organizational leadership as “culture management”
- ❖ Newer organizations use of work teams, task forces to provide leadership



# Career & Workforce Development

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## Workforce planning

- ❖ What the **organization** does to ensure proper growth

What strategies can you use to effectively manage your career once on the job?

## Career management

- ❖ What **individuals** do to ensure their interests, values, skills, and goals are met in the organization



# CIP Perspective (Continuous Improvement Process or Cognitive Information Processing )

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## Self-Knowledge

- ❖ Changing nature of organizations—employees need to assess their skills, interests, and values—how do these match with the environment?
- ❖ Reality of less job security
- ❖ Qualities and skills valued by organizations

How do  
these  
relate to  
Holland's  
RIASEC  
types?



# CIP Perspective

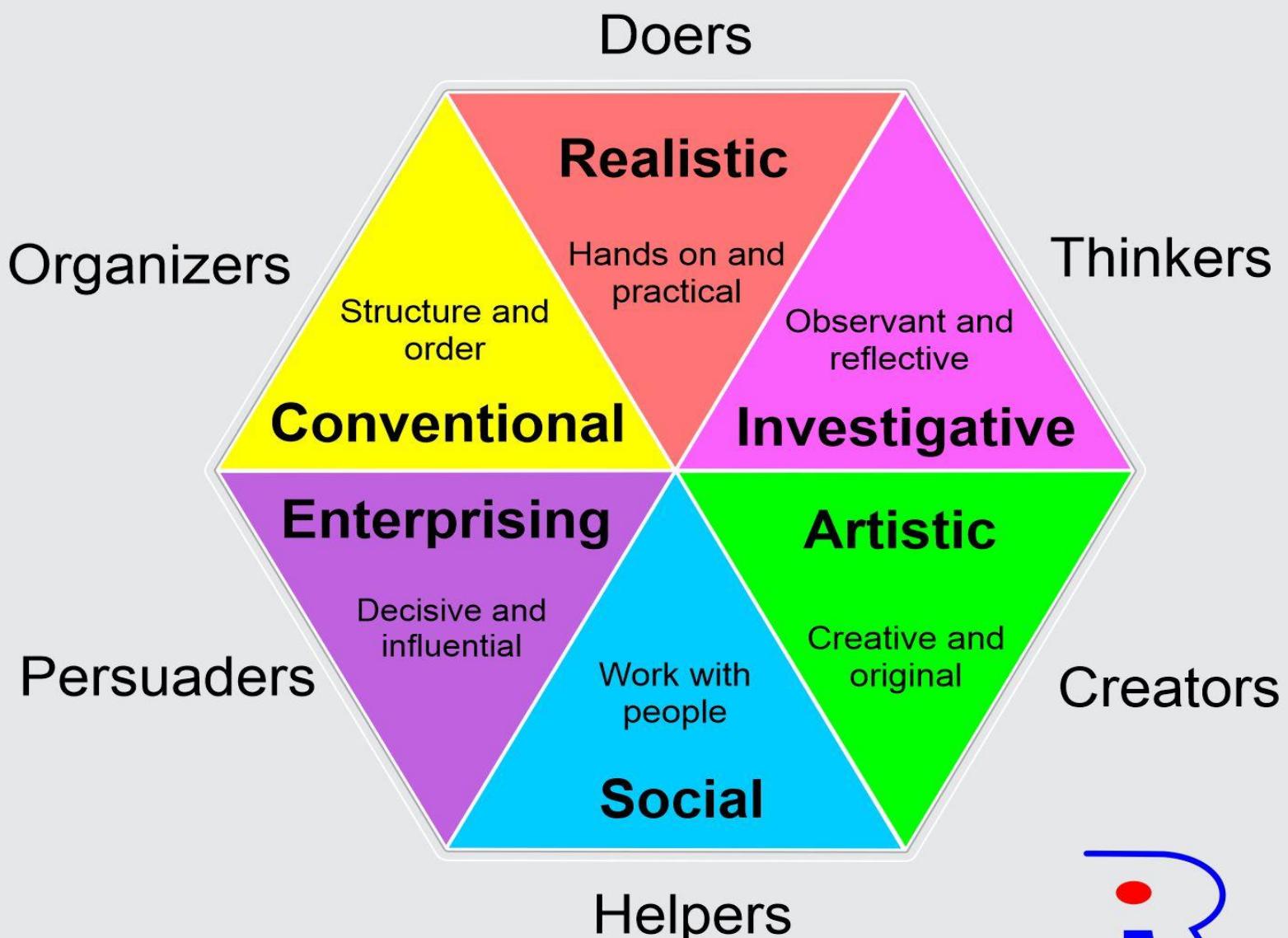
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## Option-Knowledge

- ❖ PCT must consider organizational culture in addition to occupational knowledge
- ❖ Need for workers who can function effectively in diverse organizations
- ❖ RIASEC types can describe organizational culture and how it might fit with a person's interest

How might  
your RIASEC  
code inform  
the type of  
organization  
you want to  
work in?





Rhema Institute

# Holland Code Theory

- A RIASEC assessment, also known as the [Holland Code test](#), is a career guidance tool that categorizes individuals into one of six personality types:
- Realistic, Investigative, Artistic, Social, Enterprising, and Conventional.
- The assessment helps users understand their interests and strengths to identify potential career paths and work environments that align with their personality.

# RIASEC assessment

The six personality types

- **Realistic:** "Doers" who prefer hands-on activities, working with tools, machines, or outdoors.
- **Investigative:** "Thinkers" who enjoy observing, learning, analyzing, and solving problems, often in science or math.
- **Artistic:** "Creators" who are drawn to creative, unstructured activities like art, music, writing, or drama.
- **Social:** "Helpers" who like to work with and help others, often in fields like teaching, counseling, or nursing.
- **Enterprising:** "Persuaders" who enjoy leading, influencing, and persuading people, often in business or politics.
- **Conventional:** "Organizers" who are detail-oriented and enjoy working with data, numbers, and organized systems.

# CIP Perspective

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## Decision Making (CASVE Cycle)

- ❖ Pay attention to feelings/instincts during interviews
- ❖ Carefully observe organizational culture in members' behavior
- ❖ Career decision making may be influenced by match between the individual and the organization



# CASVE cycle

- The CASVE cycle is a model for career decision-making that stands for its five stages:
- Communication, Analysis, Synthesis, Valuing, and Execution.
- It's a problem-solving process used in career counseling to help individuals assess their current situation, explore options, and take action to make appropriate choices for their career development.



# CIP Perspective

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## Executive Processing

- ❖ Changing notion of “career” due to new social contract
- ❖ Importance of personal development & strategic career vision
- ❖ Having an entrepreneurial mindset
- ❖ Need for new career metacognitions: awareness of skills and value you bring as an employee



# Summary

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- ❖ Organizations as the context for one's career
- ❖ New social contract: focus on **employability security**
- ❖ Importance of understanding organizational culture
- ❖ Need to incorporate changing organizational cultures and structures into your PCT **People-Centered Transformation (PCT) Framework** and career decision making

