### Prelim Report of

#### **ISPAT SILPA**

Application Type - New - Term Loan (TERM LOAN RELAXED BFS NORM UP TO Rs.1 CRORE) Application Code - CW-ATL-12457

Dated: 01/12/2018

#### **Registered Office**

58/2,

PANCHANAN TALA ROAD

**BALLY** 

District: Howrah,

Taluka: Bally Jagachha,

Howrah-711201

Email Id: debasishballav@gmail.com

**Contact Number:** 9830805995

#### Powered By:



[A FinTech Initiative]

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Sr.No.	Particulars	Date
1	Date of Proposal	17/11/2018
2	Date of In-Principle Approval	01/12/2018

#### • Reason for Hold :



## PARAMETER CHECK

Sr.No.	Parameters	Details	Matched Status	
1.	Industry (Sector & Sub-Sector)	Engineering and Capital goods	Yes	
2.	Loan Amount	12,35,000.00 Rupees	Yes	
3.	Geographical Market Focus	Howrah	Yes	
4.	CGTMSE Coverage	New to CGTMSE Coverage	Yes	
5.	MSME Funding	Micro	Yes	
6.	Asset Coverage % (including CGTMSE coverage and Colletral Security value)	209%	Yes	
7.	Debt Equity Ratio (2017 - 2018)	1.44 Times	Yes	
8.	Current Ratio (2017 - 2018)	38.57 Times	Yes	
9.	Interest Coverage Ratio (2017 - 2018)	10049.24 Times	Yes	
10.	TOL/TNW (2017 - 2018)	1.51 Times	Yes	
11.	Customer Concentration	30.4%	Yes	
12.	Number of cheque bounced (Last Month)	0	Yes	
13.	Number of cheque bounced (Last 6 Month)	4	Yes	
14.	Risk Model Score	39.11	Yes	
15.	Tenure	5 Years	Yes	
16.	Age of Establishment	37 Years	Yes	
17.	Positive Profitabilty history	3 Years	Yes	
18.	Past Year Turnover	r 68,59,497.00 Rupees		
19.	Positive Net Worth history	3 Years	Yes	
20.	Turnover to Loan Ratio (2017 - 2018)	5.56 Times	Yes	
21.	Gross Cash Accruals to loan ratio (2017 - 2018)	0.42 Times	No	
22.	Minimum Cibil Score - Director/ Partner/ Proprietor	682	Yes	
23.	Commercial Cibil - Maximum DPDs (last 12 months)	0 DPDs	Yes	
24.	Maximum Drop in turnover allowed	Increase in Current Year turnover compares to Previous Year turnover	Not Set	



### PARAMETER CHECK

25.	Utilisation percentage	No limit account found from Commercial Cibil	Not Set
26.	Credit Summation	99.3%	Not Set
27.	Collateral Coverage % (includes only Colletral Security Value)	0%	Not Set



Industry:	Engineering and Capital goods	
Establishment Year:		
	December 1982	
Constitution:	Sole Proprietorship	
PAN:	AKIPB1158J	
GSTIN:	19AKIPB1158J1Z6	

#### • GST DETAILS

Number of Customers:	8
<b>Customer Concentration:</b>	
	• 30.40 %
Projected Sales as per GST:	6,761,564 Rs.
Factory Premise:	Rented
Know How:	Specialised Know How
Competition:	High
<b>Commercial Operation Date:</b>	01/03/2019

#### • Proprietors Background:

Name	DEBASISH BALLAV		
PAN	AKIPB1158J		
Address	58/2 PANCHANAN TALA ROAD BALLY Bally S.O, Howrah, Bally Jagachha, WEST BENGAL, 711201		
Mobile No	9830805995		
Date of Birth	28-12-1982		
Total Experience	10		
Networth	2,000,000		
Bureau Score	682		
Personal Loan Obligation			
Father Name	RABINDRA NATH BALLAV		



Educational Status	Graduate (General)
Nationality	India
Visually Impaired	No
Residence Status	Resident India

#### • Additional Detail for Main Proprietors:

- F		
Name	DEBASISH BALLAV	
Marital Status	Married	
Spouse Name	SOUMITA MUKHERJEE	
Spouse Detail	Employed	
No. of Children	0	
Owning a House	Living In Family Home	
Assessed for Income Tax	Assessed	
Have Life Insurance Policy	No	

#### • Present Financial Arrangements with Banks & Institutions:

Date of Loan	Name of Lender	Loan Type	Loan Amt.(Sanction)	Loan Amt. (O/s)	Securities Details	Status (Whether LC/BG is Devolved/Invoked)
No records found						

## PROJECT SNAPSHOT

#### • Fund Requirement:

Particulars	Details
Facility	Term Loan
Application Type	New
Product Name	TERM LOAN RELAXED BFS NORM UP TO Rs.1 CRORE
Loan Amount	1,235,000
Promotor's Contribution	420,000
Tenure Yrs	5.0
EMI	25255.0
Rate of Interest (%)	8.36
Purpose	Asset Acquisition
Amount of Security	NA

#### • Business Name Comparision

Name as per GST	DEBASISH BALLAV
Name as per ITR	DEBASISH BALLAV
Name edited by user	ISPAT SILPA
Trade Name as per GST	
Name as per Bank Statement	ISPAT SILPA

NOTE: "If any of these names differ from his business name, please check his data in detail at branch level."



Note - CMA has been prepared based on ITR XML Uploaded, request you to follow proper Due Diligence before final Sanction

Profit & Loss Statement					
Units		(INR Absolute)			
For the Year ended	31-Mar-2018	31-Mar-2017	31-Mar-2016		
No of Months	12	12	12		
INCOME:					
Gross Sales (Including Indirect Taxes collected on sales)	6,859,497	3,176,501	6,456,708		
Less: Indirect Taxes (Indirect Taxes paid on purchases)	2,750	2,750	17,137		
Net Sales	6,856,747	3,173,751	6,439,571		
EXPENDITURE:	EXPENDITURE:				
Increase/Decrease in Stock	-271,270	6,884	-33,273		
Raw Material Consumed	6,137,001	2,031,912	3,632,889		
Power & Fuel Cost	11,548	12,263	26,352		
Employee Cost	327,600	522,312	1,874,201		
General and Administration Expenses	90,974	136,653	223,467		
Selling and Distribution Expenses	0	0	0		
Miscellaneous Expenses	51,094	59,058	84,614		
Less: Expenses Capitalised	0	0	0		
Total Expenditure	6,346,947	2,769,082	5,808,250		
Operating Profit (Excl OI)	509,800	404,669	631,321		
Other Income	0	0	0		
Operating Profit (EBITDA)	509,800	404,669	631,321		
Interest	50	92,889	212,344		
PBDT	509,750	311,780	418,977		
Depreciation	7,338	19,973	24,197		
Profit Before Taxation & Exceptional Items	502,412	291,807	394,780		
Exceptional Income / Expenses	0	0	0		



Profit & Loss Statement				
Profit Before Tax	502,412	291,807	394,780	
Provision for Tax	0	0	0	
Other Income (Need to check at the time of Due Diligence)	0	0	0	
Profit After Tax	502,412	291,807	394,780	
Dividend Pay Out	0	0	0	
Equity Dividend %	0	0	0	
Earnings Per Share (INR)	0	0	0	

Balance Sheet -Equities and Liabilities			
Units		(INR Absolute)	
As on:	31-Mar-2018	31-Mar-2017	31-Mar-2016
EQUITY AND LIABILITIES			
Share Capital	1,472,876	1,191,814	1,115,095
Share Warrants & Outstandings	0	0	0
Revaluation Reserve	0	0	0
Other Reserves & Surplus	0	0	0
Shareholder's Funds	1,472,876	1,191,814	1,115,095
Minority Interest	0	0	0
Secured Loans	0	0	0
Unsecured Loans -Promoters	0	0	0
Unsecured Loans -Others	2,123,810	2,123,811	2,055,661
Deferred Tax Liabilities/ (Assets)	0	0	0
Other Long Term Liabilities	0	0	0
Other Borrowings (including Short Term)	0	0	0
Long Term Provisions	0	0	0
Total Non-Current Liabilities	2,123,810	2,123,811	2,055,661
Trade Payables	95,249	75,865	158,798



Balance Sheet -Equities and Liabilities				
Other Current Liabilities	0 0 88			
Short Term Provisions	0	0	0	
Total Current Liabilities	95,249	75,865	247,633	
Other Liabilities (Need to check at the time of Due Diligence)	0	0	0	
Total Liabilities	3,691,935	3,391,490	3,418,389	
	<b>Balance Sheet -Assets</b>	;		
Units		(INR Absolute)		
As on:	31-Mar-2018	31-Mar-2017	31-Mar-2016	
Gross Block	25,246	29,967	35,612	
Less: Accumulated Depreciation	7,338	19,973	24,197	
Less: Impairment of Assets	0	0	0	
Net Block	17,908	9,994	11,415	
Capital Work in Progress	0	0	0	
Intangible assets under development	0	0	0	
Pre-operative Expenses pending	0	0	0	
Assets in transit	0	0	0	
Investment in Subsidiaries/ Associates	0	0	0	
Other Investments	0	0	0	
Long Term Loans & Advances	0	0	0	
Other Non Current Assets	0	0	0	
Total Non-Current Assets	0	0	0	
Inventories	649,812	378,542	385,426	
Sundry Debtors	2,986,245	2,987,242	2,847,754	
Cash and Bank	37,970	11,298	173,794	
Other Current Assets	0	0	0	
Short Term Loans and Advances	0	4,414	0	
Total Current Assets	3,674,027	3,381,496	3,406,974	



## FINANCIAL DETAILS EXISTING FINANCIALS

Balance Sheet -Assets			
Other Assets (Need to check at the time of Due Diligence)	0	0	0
Total Assets	3,691,935	3,391,490	3,418,389
Book Value	1	1	1



Ratio Analysis			
Ratio	31-Mar-2018	31-Mar-2017	31-Mar-2016
EBITDA (%)	7.44	12.75	9.80
PATM (%)	7.33	9.19	6.13
ROCE (%)	14.75	12.48	-
Asset Turnover(x)	1.86	0.94	1.88
Inventory Turnover (days)	37.37	49.90	24.22
Debtors Turnover(days)	158.96	343.55	161.41
Creditors Turnover (days)	5.65	13.55	15.84
Sales/Working Capital (x)	188.49	378.36	174.26
Net Sales Growth(%)	116.05	-50.71	-
PAT Growth(%)	72.17	-26.08	-
Adjusted Total Debt/Equity(x)	1.44	1.78	1.84
Growth in Debt/ Equity (%)	-19.10	-3.26	-
Current Ratio(x)	38.17	44.37	20.36
Current Ratio (As per CMA)	39	45	14
Quick Ratio(x)	31.35	39.38	17.93
Cash Interest Coverage	5,178.22	1.08	-
Debt/ EBITDA	4.17	5.25	3.26
Free Reserves/ Equity	0.00	0.00	0.00
CFO Margin	3.78	0.23	-
Growth in CFO Margin (%)	1,517.41	-	-

## NOTES TO ACCOUNT

	Notes to Acc	count: Profit & Loss S	Statement			
	Note 1: Gross Sales (INR Absolute)					
	Particular	31-Mar-2018	31-Mar-2017	31-Mar-2016		
	Domestic Sales	6,859,497	3,176,501	6,456,708		
Add	Export Sales	0	0	0		
	Total	6,859,497	3,176,501	6,456,708		
	Note 2:	<b>Excise Duty (INR Ab</b>	osolute)			
	Particular	31-Mar-2018	31-Mar-2017	31-Mar-2016		
	Excise Duty	2,750	2,750	17,137		
Add	Other items	0	0	0		
	Total	2,750	2,750	17,137		
	Note 3: Increas	se/Decrease in Stock (	INR Absolute)			
	Particular	31-Mar-2018	31-Mar-2017	31-Mar-2016		
	Op. stocks-in-process	0	0	0		
Minus	Cl. stocks-in-process	0	0	0		
Add	Op.Stock of F.G.	378,542	385,426	352,153		
Minus	Cl. stock of F.G.	649,812	378,542	385,426		
	Total	-271,270	6,884	-33,273		
	Note 4: Raw N	Material Consumed (I	NR Absolute)			
	Particular	31-Mar-2018	31-Mar-2017	31-Mar-2016		
	Raw materials[including stores & other items used in the process of manufacture]	6,137,001	2,031,912	3,632,889		
Add	Other spares	0	0	0		
	Total	6,137,001	2,031,912	3,632,889		
	Note 5: Pr	ovision for Tax (INR	Absolute)			
	Particular	31-Mar-2018	31-Mar-2017	31-Mar-2016		
	Provision for taxes	0	0	0		
Add	Provision for Deferred Tax	0	0	0		
	Total	0	0	0		

	Notes to Account:	Balance Sheet -Equit	ies and Liabilities			
	Note 6: Share Capital (INR Absolute)					
	Particular 31-Mar-2018 31-Mar-2017 31-Mar-20					
	Ordinary share capital	1,472,876	1,191,814	1,115,095		
Add	Preference shares [redeemable after one year]	0	0	0		
	Total	1,472,876	1,191,814	1,115,095		
	Note 7: Other	Reserves & Surplus (	INR Absolute)			
	Particular	31-Mar-2018	31-Mar-2017	31-Mar-2016		
	General Reserve	0	0	0		
Add	Other reserves [excluding provisions]	0	0	0		
Add	Surplus(+) or Deficit(-) in Profit & Loss Account.	0	0	0		
Add	Others [specify]	0	0	0		
	Total	0	0	0		
	Note 8: Unsecu	ured Loans -Others (l	INR Absolute)			
	Particular	31-Mar-2018	31-Mar-2017	31-Mar-2016		
	Term Loans [excld instalments payable within one year] (Unsecured)	0.0	0.0	0.0		
Add	Unsecured loans from others	0	0	0		
	Total	2,123,810	2,123,811	2,055,661		
	Note 9: Other Borrowi	ings (including Short	Term) (INR Absolute	e)		
	Particular	31-Mar-2018	31-Mar-2017	31-Mar-2016		
	Short-term borrowings from banks [incld bills purchased, discounted & excess borrowing placed on repayment basis]	0	0	0		
Add	Short term borrowings from others	0	0	0		
	Total	0	0	0		
	•	·				

	Notes to Account: Balance Sheet -Equities and Liabilities					
	Note 10: Other Long Term Liabilities (INR Absolute)					
	Particular	31-Mar-2018	31-Mar-2017	31-Mar-2016		
	OTHER NON-CURRENT LIABILITIES (Others)	0	0	0		
Add	Deferred Payment Credits [excluding instalments due within one year]	0	0	0		
Add	Term Deposits [repayable after one year]	0	0	0		
Add	Debentures [not maturing within one year]	0	0	0		
Add	Other term liabilities	0	0	0		
	Total	0	0	0		
	Note 11: Other	Current Liabilities (	INR Absolute)			
	Particular	31-Mar-2018	31-Mar-2017	31-Mar-2016		
	Advance payment from customers/deposits from dealers	0	0	0		
Add	Dividend payable	0	0	0		
Add	Other statutory liabilities [due within one year]	0	0	0		
Add	Deposits/Instalments of term loans/DPGs/Debentures, etc. [payable within one year]	0	0	0		
Add	Other Current Liabilities & Provisions[due within 1 year]	0	0	88,835		
	Total	0	0	88,835		

	Notes to Account: Balance Sheet - Assets			
	Note 12: Ot	ther Investments (INI	R Absolute)	
	Particular	31-Mar-2018	31-Mar-2017	31-Mar-2016
	Investments/book debts/ advances/deposits which are not Current Assets - Others	0	0	0
Add	Deferred receivables [maturity exceeding 1 yr]	0	0	0
Add	Others (Others)	0	0	0
	Total	0	0	0
	Note 13: Other	Non Current Assets	(INR Absolute)	
	Particular	31-Mar-2018	31-Mar-2017	31-Mar-2016
	Non-consumable stores & spares	0	0	0
Add	Other non-current assets including dues from directors	0	0	0
	Total	0	0	0
	Note 14: S	Sundry Debtors (INR	Absolute)	
	Particular	31-Mar-2018	31-Mar-2017	31-Mar-2016
	Receivables other than deferred & exports [incld. bills purchased and discounted by banks]	2,986,245	2,987,242	2,847,754
Add	Export receivables[including bills purchased and discounted by banks]	0	0	0
	Total	2,986,245	2,987,242	2,847,754
	Note 15: Oth	er Current Assets (IN	NR Absolute)	
	Particular	31-Mar-2018	31-Mar-2017	31-Mar-2016
	Investments [other than long term investments]	0	0	0
Add	Instalments of deferred receivables [due within one year]	0	0	0

	Notes to Account: Balance Sheet - Assets				
Add	Other current assets [specify]DEPB/ DUTY DRAWBACK	0	0	0	
	Total	0	0	0	
	Note 16: Short Term Loans and Advances (INR Absolute)				
	Particular	31-Mar-2018	31-Mar-2017	31-Mar-2016	
Advances to suppliers of raw materials & stores/spares		0	0	0	
Add	Advance payment of taxes	0	4,414	0	
	Total	0	4,414	0	

#### **ASSESSMENT OF LIMITS**

#### **Equipment Finance - Fixed Assets to Turnover Margin Method**

Sr. No.	Particulars	Details
Step 1.		
1.	Cash Accruals (PAT+Depreciation+Interest) as per latest Financials	509,800.00
2.	Turnover as per latest ITR	6,859,497.00
3.	Existing Cash Margin % [(Point 1/ Point 2)*100]	7.43
Step 2		
4.	Gross Fixed Assets as per lastest Financials	
5.	Turnover to GFA Ratio (Point 2 / Point 4)	271.71
6.	Cost of New Machinery / Equipment to be Purchased	1,655,000.00
7.	Incremental Turnover as mentioned by Borrower	6,000,000.00
8.	Incremental Turnover (Point 5 * Point 6) Limit Computed	449,673,910.12
9.	Incremental Turnover (Lower of Point 7 and Point 8)	6,000,000.00
10.	Incremental Cash Margin (Point 9 * Point 3)	445,921.91
Step 3		
11.	Total Cash Margin (Point 1 + Point 10)	955,721.91
11.1	DSCR	1.25
12.	Margin%	20.00
13.	Available Cash Margin (Point 11 * (1-Point 12)	764,577.53
14.	Monthly Cash Margin (Point 13 / 12)	63,714.79
15.	Less: Existing Monthly Loan Obligations	0.00
16.	Available Cash Margins for New Loan (Point 14 - Point 15)	63,714.79
Step 4		
17.	Proposed Rate of Interest (%)	8.36
18.	Tenure	5
19.	Per Lakh EMI	2,044.91

### **ASSESSMENT OF LIMITS**

#### **Equipment Finance - Fixed Assets to Turnover Margin Method**

20.	Eligible Loan Value [Point 16 / Point 19 * INR 1 Lac]	3,115,771.51
Step 5		
21.	Loan Asked by Borrower	1,235,000.00
22.	Maximum Loan Value [As selected in Parameters]	10,000,000.00
23.	Final Loan Value [Min of Point 20, Point 21 and Point 22]	1,235,000.00

## RISK SCORING MODEL - (Brownfield Model - incl. C7 Rating)

Risk Factor	Risk Sub Factor	Actual	Score (Actual)	Score (Out Of)
Management Risk	Combined net worth (CNW) of the promoters (proprietors / partners / directors) as percentage of total long-term borrowing (existing and proposed)	>= 50% and <= 74.99%	2	4
	Customer/Associate concern availing financial assistance from Banks/FIs (with satisfactory track record) for	>= 3.01 year and <= 5years	3	4
	CIBIL - Transunion Score [Average of promotors]	>= 650 and <= 699.99	2	4
	Experience In The Business	>= 8 years	4	4
Financial Risk	Debt equity ratio [for the entity as a whole including the proposed project] (Treating IFUL as quasi equity)	>= 1.01 and <= 1.75	3	4
	TOL/TNW (including proposed assistance)	>= 1.76 and <= 2.5	3	4
	Average current ratio for last two years	>= 1.31	4	4
	Length of working capital cycle (Debtors + Inventory - Creditors)	>= 120.01 Days	0	4
	Average annual growth in gross cash accruals in last 2 years	<= 0% in last 2 years	0	4
	Average annual growth in net sales in last 2 years	>= 15.01% in last 2 years	4	4
	Average EBIDTA for last 2 years / Total term loans (Existing and proposed)	<= 20%	0	4
	Average annual gross cash accruals for last 2 years / Total assets	>= 10.01% and <= 15%	3	4
	Average Interest Coverage Ratio for last 2 years	>= 3.01	4	4

## RISK SCORING MODEL - (Brownfield Model - incl. C7 Rating)

Risk Factor	Risk Sub Factor	Actual	Score (Actual)	Score (Out Of)
Business Risk	No. of Customers based on GST data	>= 8 customers	4	4
	Concentration of customers	>= 25.01% and <= 35%	3	4
	Credit Summation	<= 50%	1	4

Sr. No.	Details	Actual Score	Out Of Score	Weight	Weighted Score	Weighted Out of Score
1	Management Risk Score	11	16	30.0%	8.38	12
2	Financial Risk Score	21	36	50.0%	26.67	46
3	Business Risk Score	8	12	20.0%	4.06	6
	Total	40	64	100.0%	39.11	63

**Risk Grading: Adequate Safety** 

### ASSESSMENT OF CGTMSE LIMITS

STEPS	DESCRIPTION	DETAILS	PARTICULARS
1.	Nature of Entity	Manufacturing/ Service/Trading	Manufacturer
2.	Amount Invested in Plant and Machinery/ Equipments (Rs)	Amount in Rs.	25,246
3.	Status of Borrowers	Micro /Small /Medium	Micro
4.	Whether Entity is "Eligible Borrowers"?	Yes/No	Yes
5.	Whether the entity has "Women Entrepreneur/s" and such women entrepreneur/s holds shareholding of more than 51% of total shareholding of the entity?	Yes/No	No
6.	Whether units located in North East Region (incl. Sikkim)?	Yes/No	No
7.	Whether borrower has availed "CGTMSE" facility?	Yes/No	No
8.	Amount of "CGTMSE" coverage availed till date (Rs)	Amount in Rs.	0
9.	Maximum CGTMSE Coverage Available (Rs)	Amount in Rs.	20,000,000
10.	Loan Amount Applied For (Rs)	Amount in Rs.	1,235,000
11.	Available CGTMSE Coverage (Amount) (New Loan) (Rs)	Amount in Rs.	1,235,000
12.	Amount of Collateral (Rs)	Amount in Rs.	0
13.	Asset Acqusition (New Loan) (Rs)	Amount in Rs.	1,655,000
14.	Final CGMTSE Coverage (New Loan) (Rs)	Amount in Rs.	1,235,000
15.	Extent of Guarantee (In % Terms) (New Loan)	In % Terms	75.00
16.	Extent of Guarantee (In Amount Terms) (New Loan) (Rs)	Amount In Rs.	926,250
17.	Asset Coverage (%)	In % Terms	209.01



#### ASSESSMENT OF CGTMSE LIMITS

#### **Bank wise CGTMSE Coverage Provided**

Sr.No	Bank Name	Guarantee Provided (Rs)			
No records found					



No records found
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#### No MCA records fetched

#### **Directors Details**

Name	Din	Address	Designation	Date of
		No records found		Appointment

#### Charges

Charge ID	Date of Modification	Date of Satisfaction	Charge Amount	Charge Holder	Assets Under Charge	Status
			No records found			



#### **KEY OBSERVATION**

1. Out of Total Sales, B2B sales comprises highest sales	1. Out of Total Sales, B2B sales comprises highest sales in % terms (100.00%)			
2. Margin (Sales Minus Purchase) is -7.00% of the Total Sales Amount.				
3. Customer Concentration (Top 5):	36.00% of Total Sales			
4. Supplier Concentration (Top 5):	27.00% of Total Purchase			
5. Out of Total Inward Supplies, - Inter GST State Supply is highest in % terms				
6. Average Sales:	Rs. 9070653.00			
7. Median Sales:	Rs. 1989516.00			
8. Average Purchase:	Rs. 9773261.00			
9. Median Purchase:	Rs. 733982.00			
10. Highest sales are in the month of	12-2017			
11. Highest Purchase are in the month of \$	12-2017			

#### **OVERVIEW**

Sr.No	Particulars	Details
1.	Total No. of Months	1
2.	Total No. of Customers	8
3.	Total No. of Suppliers	53
4.	Total Sales (Invoice Value)	9070653.00
A.	B2B	9070653.00
B.	B2CL	0.00
C.	B2CS	0.00
D.	Exports	0.00
E.	Nil Rated Good	0.00
F.	Exempted Goods	0.00
G.	Non GST Outward Supplies	0.00
5.	Total Purchases	9773261.00
6.	Difference (Sales Minus Purchase)	-702608.00
7.	Margin (%)	-7.00

**TOP 5 CUSTOMERS** 



Sr.No	GSTIN	Name/State	Total Invoice	Invoice Value	Taxable Value	% of Sales
1	21AAACB1247M1Z1		8.00	862237.00	723443.00	10.00
2	19AADCT8754G2ZV		3.00	857872.00	727010.00	10.00
3	19AAACJ2054J1ZL		26.00	777196.00	658640.00	9.00
4	18AAACC0949B1Z3		14.00	425416.00	360522.00	5.00
5	19AACCR7183E1Z6	RASHMI METALIKS LIMITED	7.00	302587.00	256430.00	4.00
Total			58.00	3225308.00	2726044.00	38.00

#### **TOP 5 SUPPLIERS**

Sr.No	GSTIN	Name/State	<b>Total Invoice</b>	Invoice Value	Taxable Value	% of Purchase
1	19AQIPB9533F1ZS		0.00	1061834.00	899860.00	11.00
2	19ADEFS6256P1Z8		0.00	589994.00	499995.00	7.00
3	19AAXFM7985P1ZN	M R STEEL SUPPLY CO	0.00	399052.00	338180.00	5.00
4	19ATOPC8605J1ZB	KAMLAWATI CHOWHAN	0.00	312228.00	264600.00	4.00
5	19ACSPJ6528L1ZT	RUKMINI JAISWAL	0.00	251727.00	213328.00	3.00
Total			0.00	2614835.00	2215962.00	30.00

#### MONTH WISE SALES

Sr.No	Months	B2B	B2CL	B2CS	Exports	Nil Rated Goods	Exempted Goods	Non GST Outward Supplies	Total
1	07-2017	415785.00							415785.00
2	09-2017	1148981.00							1148981.00
3	12-2017	2299623.00							2299623.00
4	03-2018	1881738.00							1881738.00
5	06-2018	1227233.00							1227233.00
6	09-2018	2097294.00							2097294.00
Total		9070653.00	0.00	0.00	0.00	0.00	0.00	0.00	

#### MONTH WISE PURCHASE



Sr.No	Months	B2B	Total
1	07-2017	455247.00	455247.00
2	08-2017	642570.00	642570.00
3	09-2017	1249488.00	1249488.00
4	10-2017	35105.00	35105.00
5	11-2017	552422.00	552422.00
6	12-2017	1496104.00	1496104.00
7	01-2018	1217513.00	1217513.00
8	02-2018	25674.00	25674.00
9	03-2018	776511.00	776511.00
10	04-2018	831720.00	831720.00
11	05-2018	691453.00	691453.00
12	06-2018	245976.00	245976.00
13	07-2018	197662.00	197662.00
14	09-2018	1355818.00	1355818.00
Total		9773261.00	

#### CREDIT/DEBIT NOTE INFO.

Sr.No	Months	Credit Note	Sales	Debit Note	Purchase	Total
Total		0.00	0.00	0.00	0.00	

#### INWARD SUPPLY DESCRIPTION

Sr.No	Months	GST		NON	Total	
		Inter- State Supplies	Intra- State Supplies	Inter- State Supplies	Intra- State Supplies	
1	072017	0.00	0.00	0.00	0.00	0.00
Total						

#### MONTH ON MONTH SALES FROM GSTR3B

Sr.No	Months	SALES	Note
Total			-



# IDBI, India 46 G.T.ROAD BALLY NR BALLY NOURSING HOME HOWRAH INDIA 711201 Account No:- 1170102000001977 Account Details from May-18 to Oct-18

Description	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18
Total No. of Credit Transactions	9	12	15	4	14	6
Total Amount of Credit Transactions	118151.00	203252.00	768210.00	198493.00	1825520.00	243605.00
Total No. of Debit Transactions	48	50	41	42	67	66
Total Amount of Debit Transactions	171954.50	211177.45	767265.20	176934.10	1124139.50	839452.20
Total No. of Cash Deposits	1	2	2	0	1	0
Total Amount of Cash Deposits	30000.00	40000.00	82000.00	0.00	7000.00	0.00
Total No. of Cash Withdrawals	8	4	6	12	5	10
Total Amount of Cash Withdrawals	21100.00	10600.00	79360.00	107000.00	46500.00	95000.00
Total No. of Cheque Deposits	0	0	0	0	3	0
Total Amount of Cheque Deposits	0.00	0.00	0.00	0.00	1373973.00	0.00
Total No. of Cheque Issues	5	2	3	3	5	5
Total Amount of Cheque Issues	34485.00	21700.00	76430.00	21108.00	46500.00	46472.00
Total No. of Inward Cheque Bounces	0	2	2	0	0	0
Total No. of Outward Cheque Bounces	0	0	0	0	0	0
Min EOD Balance	31.35	-477.26	-477.26	471.29	22.95	6320.18
Max EOD Balance	54072.66	73905.28	238307.09	100971.29	1353428.08	711736.48
Average EOD Balance	19378.04	12263.84	29828.55	48654.36	171752.85	253923.42



# IDBI, India 46 G.T.ROAD BALLY NR BALLY NOURSING HOME HOWRAH INDIA 711201 Account No:- 1170102000001977 Account Details from to

Month	Description	Amount		
May-18	Transfer to utkal meta	50000.00		
May-18	Transfer to A/c 105210400001	43400.00		
May-18	Transfer out	28485.00		
May-18	Transfer to Pupun	9500.00		
May-18	Transfer to arup ghosh	3000.00		
Jun-18	Transfer to arnapurna	41055.00		
Jun-18	Transfer to m.r.steel	35914.00		
Jun-18	Transfer to A/c 105210400001	30380.00		
Jun-18	Transfer to saraj cas	22000.00		
Jun-18	Transfer out	21700.00		
Jul-18	Transfer to sparsh har	515935.40		
Jul-18	Transfer out	66570.00		
Jul-18	Transfer to santu da	34000.00		
Jul-18	Transfer to cardon sha	26260.00		
Jul-18	Transfer to alfa pump	20787.00		
Aug-18	Transfer out	21108.00		
Aug-18	Transfer to A/c 105210400001	20100.00		
Aug-18	Transfer to santu da	10000.00		
Aug-18	Transfer to sanjoy da	4500.00		
Aug-18	Transfer to Pupun	4200.00		
Sep-18	Transfer to Sonu steel	351762.40		
Sep-18	Transfer to sparsh har	225269.70		
Sep-18	Transfer to m.r.steel			
Sep-18	Transfer to santu da	63500.00		
Sep-18	Transfer to neno tech	50000.00		
Oct-18	Transfer to sparsh har	310017.70		



## BANK STATEMENT ANALYSIS TOP 5 FUND REMITTANCE

Oct-18	Transfer to m.r.steel	163017.70
Oct-18	Transfer out	46472.00
Oct-18	Transfer to santu da	44000.00
Oct-18	Transfer to sree ganes	44000.00

#### BANK STATEMENT ANALYSIS TOP 5 FUND RECEIVED

# IDBI, India 46 G.T.ROAD BALLY NR BALLY NOURSING HOME HOWRAH INDIA 711201 Account No:- 1170102000001977 Account Details from to

Month	Description	Amount
May-18	Transfer from A/c 1052104000015640	30400.00
May-18	Transfer from JINDAL I	19340.00
May-18	Transfer from SUBHAJIT BHOWMIK	15000.00
May-18	Transfer from CEMENT C	11555.00
May-18	Transfer from BHUSHAN	10856.00
Jun-18	Transfer from JINDAL I	80476.00
Jun-18	Transfer from CEMENT C	28586.00
Jun-18	Transfer from RASHMI M	24922.00
Jun-18	Transfer from BHUSHAN	23068.00
Jun-18	Transfer from AB TOUR AN	5500.00
Jul-18	Transfer from JINDAL I	607584.00
Jul-18	Transfer from AB TOUR AN	52226.00
Jul-18	Transfer from SUBHAJIT BHOWMIK	25200.00
Jul-18	Transfer from INCOME T	1200.00
Aug-18	Transfer from JINDAL I	140620.00
Aug-18	Transfer from J K ENGI	55873.00
Aug-18	Transfer from SUBHAJIT BHOWMIK	2000.00
Sep-18	Transfer in	1373973.00
Sep-18	Transfer from BHUSHAN	201426.00
Sep-18	Transfer from CEMENT C	142209.00
Sep-18	Transfer from RASHMI M	80712.00
Sep-18	Transfer from AB TOUR AN	1500.00
Oct-18	Transfer from JINDAL I	136756.00
Oct-18	Transfer from CEMENT C	65726.00
Oct-18	Transfer from J K ENGI	41123.00

#### BANK STATEMENT ANALYSIS TOP 5 FUND RECEIVED



# IDBI, India 46 G.T.ROAD BALLY NR BALLY NOURSING HOME HOWRAH INDIA 711201 Account No:- 1170102000001977 Account Details from to

Sr. No.	Date	Cheque No.	Description	Amount	Category	Balance
1	2018-06-08		IW REJ INST:- 86557 REJECTED	-500.00	Bounced I/W Cheque Charges	929.28
2	2018-06-28		IW REJ INST:- 86563 REJECTED	-500.00	Bounced I/W Cheque Charges	-477.26
3	2018-07-11		I/W CHQ RET CHRG DATE 28-06-18	-45.00	Bounced I/W Cheque Charges	47707.49
4	2018-07-11		I/W CHQ RET CHRG DATE 28-06-18	-45.00	Bounced I/W Cheque Charges	47662.49

## **List of Abbreviations**

MSME	Micro, Small, Medium Enterprises
CGTMSE	Credit Guarantee Fund Trust for Micro and Small Enterprises
TOL	Total Outside Liabilities
TNW	Total Net Worth
DPD	Days Past Due
PAN	Permanent Account Number
GSTIN	Good And Services Tax Identification Number
GST	Good And Services Tax
DOB	Date of Birth
DIN	Director's Identification Number
O/s	Outstanding
F.Y	Financial Year
LC	Letter of Credit
BG	Bank Guarantee
EMI	Equated Monthly Installment
NA	Not Available
ITR	Income Tax Return
OI	Other Income
EBITDA	Earnings Before Interest, Tax, Depreciation And Amortization
PATM	Profit after Tax Margin
ROCE	Return on Capital Employed
PAT	Profit after Tax
CFO	Cash from Operations
F.G	Finished Goods
Op.	Opening
Cl.	Closing
IFUL	Interest Free Unsecured Loans
NWC	Net Working Capital
NW	Net Worth
DP	Drawing Power
BS	Balance Sheet
PL	Profit And Loss
FI	Financial Institution
MCA	Ministry of Corporate Affairs

## **List of Abbreviations**

CARO	Company Auditor's Report Order
B2B	Business to Business
B2CL	Business to Consumers - Large
B2CS	Business to Consumers - Small
EOD	End of the Day
P.A	Per Annum
DEPB	Duty Entitlement Pass Book
DPG	Deferred Payment Guarantee
GFA	Gross Fixed Assets
DSCR	Debt Service Coverage Ratio

#### Thank You

For Further Details

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