



ingenium
p a r t n e r s FZE عق

Financial Management & Information Technology

Think hard. Think Innovative. That's the Ingenium way.

CIO Services | Web Design | Systems Analysis & Design | Intranets | Network Design

Information Management | Software Development | Book Keeping | Budgeting

CFO Services | Controlling Services | Procedure Costing | Audit & Assurance Assistance

Consulting | Inventory Management | Technology Integration

www.ingenium-uae.com



About Us

Ingenium Partners FZE, a UAE based company, was formed as a network of global consultants joined together to form one of the most dependable support networks available to businesses all over the world.

Our network includes consultants educated and experienced globally, from institutions and companies across the Americas, Europe, Asia, and the Middle East. Our consultants specialize in the fields of Finance, Accounting, and Information Technology, which are at the heart of every business.

To better support business and our network of consultants, we offer a broad array of business services in the fields of accounting and information technology. By helping businesses with basic functions like book keeping and web hosting, we can help them focus on their core competency.

Since we know that with the advancement in technology and the globalization of business, the boundaries of traditional markets have been erased and a new global market has emerged, by partnering with Ingenium Partners, and letting us help you manage your basic business functions, you will have the time and leverage needed to develop your product market.

Check out our wide array of services today, and let the innovation of Ingenium put you a step ahead of the competition.

www.ingenium-uae.com

**"... let the
innovation of
Ingenium put you
a step ahead of
the competition."**



About Us

Our Mission:

Ingenium Partners aims to help the world's best organizations maximize the benefits and profitability from good financial management, a stable IT infrastructure, and best business practices. We do this with the help of consulting services we provide across varied dimensions of business.

Our People:

Our people. Our assets. Our consultants. This wide network of associates and skilled personnel, which includes people who have held positions at all levels of business in a multitude of industries, provides us with the support and expertise we need to help businesses succeed. Our experts have a firm grasp of business today, and of the economy as a whole, which makes them fit to help you decide on issues pertaining to, among others, value creation, competitive advantage, and customer satisfaction.


Our Partnership:

Since we truly believe that our success lies in your success, we strive to partner with all our clients, and believe that trust comes only from delivering impact and results consistently. At Ingenium Partners, we truly value the ideas of our clients, and strive to utilize our resources to better your business. We believe that such stable partnerships serve as a basis for much deeper insights into, and a more significant, positive impact on, your business and ours, and the economy.

**"Our people.
Our assets.
Our consultants."**



Audit & Assurance Assistance



For most companies, the year end financial audit is one of the most tedious, time consuming tasks they face all year. It takes a certain amount of patience and a very particular temperament and frame of mind to be able to deal with public accountants and fulfill all their needs and requirements, and what seem like a huge list of favours they are asking of you. Not only that, what makes this experience even worst for some companies is the fact that they have to pay heavily to go through this.



At Ingenium Partners, we specialize in every dimension of financial accounting, and have a network of consultants who have been in the business of audits from both the corporate side as well as the public accounting side. We can assist you in making your audit a much smoother and cost effective experience. Our professionals have a thorough know-how of what a Chartered Accountant (CA) or a Certified Public Accountant (CPA) looks for during an audit, and we know exactly how to organize all of your financial information, so that your auditor steps in and steps out, and hands over your audited financial statements.

We bring years of experience in this department, with consultants having held positions like Corporate Controllers and CFOs in multimillion dollar corporations, as well as consultants having served on the senior audit staff of several of the big global accounting firms. Our knowledge and expertise in the area is unmatched, and we can provide you with services that will deliver better results on a reasonable budget.

"At Ingenium, we specialize in every dimension of financial accounting ..."



Book Keeping Services

We know that in today's fast paced market, good and reliable book-keeping is essential for better and more efficient management of a company. But how does a business work on getting the time consuming basics like book-keeping done while still keeping it's focus on its core products?

That's where Ingenium comes into play. Since we know every business needs basic book keeping services to develop effective management reports which help make vital business decisions, we are set up to give companies of all sizes the most professional book-keeping services available in the market.

Our trained experts will ask you the right questions and provide you with globally accepted financial statements, which are ideal for management analysis to help improve business processes and lower costs. Furthermore, our skilled consulting staff can also give management analysis reports for your company based on these numbers, and advise you on the key areas which may need development or improvement.

With Ingenium book keeping services, you will get a professional set of financial statements at the end of every accounting period, and then annually, so you can better monitor the progress of your business. Let us help you get a handle on your basic numbers, so you can get a handle on your business!

"Let us ... help you get a handle on your business!"



Budgeting & Procedure Costing

At the heart of every business lie a couple of common questions: "How much are we spending? How much should we be spending?" Unfortunately, not many businesses know the answer to these questions. Most companies believe that "cash is king," and as long as it is not an issue, they do not need to know the answer to these questions. True as it is, answers to these questions are vital when businesses face cash crises, and most cannot afford to spend money or dedicate resources to such investigations at such times. Therefore, in today's competitive atmosphere, it is imperative for a company to know how much money it's spending, and whether that really is what it should have spent, or what it planned to spend, or not. Equally important is knowing which part of your business process is most financially draining. Such things are key to better management of business in critical times.



Ingenium Partners can help you define budgets and measure your progress on a time line to make sure that your company does not sway away from its goals. With the help of procedure costing techniques developed by our experts, we can show you, down to the nitty gritty details, what is making and breaking your business. Per unit cost analysis, marginal cost analysis, per minute and per hour cost and productivity, and other costing solutions are just what a company needs to gain an advantage over their competition. Depend upon Ingenium to help you set the right goals, and let us guide you to success by showing you how to measure your progress. We deliver practical solutions that deliver results!

"We deliver practical solutions that deliver results!"



Part Time CFOs

In today's business, the pressure and responsibility on leaders of companies' financial functions is mounting. For many financial executives the weight of their job is becoming unbearable. Consequently, their companies can suffer unbearable losses.



The role of the CFO today has evolved into a more-than-one-person job, requiring more unique leadership than ever before. The job function is now more than that of a financial manager, with the CFO taking on a COO type role. Today's financial executive is now required to demonstrate functional depth without sacrificing strategic and operational breadth, all amidst ever-mounting pressure; a daunting task that is leading seasoned financial executives of some companies to step-aside.

"... we bring functional excellence with the achievement of results."

Ingenium's CFOs serve their clients through the application of unique solution sets employed by proven business leaders who are equally skilled financial tacticians. To aid its clients in managing the responsibilities of the financial executive, we have designed a framework for assessing, deploying, and measuring the interdependent disciplines of a company's financial leadership.

Ingenium CFO Partners have developed the ability to immediately integrate objective financial leadership into its clients' operations to address the root cause of the turnover or underperforming leader. Companies can engage our services to supplement existing financial leadership or as executive resources to fill a vacant executive seat with financial leadership ideal for their situation. In either case, we bring functional excellence with the achievement of results.



Part Time CIOs



Regardless of your industry or growth stage, the primary need for technology is to rapidly accelerate the performance and efficiency of your company's operations. The velocity of this acceleration is measured by business criteria such as revenue growth, customer service, regulatory compliance, and operating costs.

Delivering on such goals is often hindered by two obstacles in your organization.

First, many companies lack executive-level leadership in technology organization. It is this leadership that bridges the gap between technology savvy and business acumen. Lack of this leadership results in a failure to bridge the gap and the IT department fails to support the company's business and operational objectives.

Second, many businesses are on a time crunch. They frequently find themselves in a position where critical technology initiatives must be successfully deployed, tested, and operational within a matter of days. Failure to implement such rapid solutions can negatively impact your company's bottom line and prevent it from capitalizing on competitive opportunities.

Ingenium takes these issues head-on, utilizing a team of experienced executive level professionals to deploy and implement a set of result delivering solutions. Unlike other firms, our success comes from our system to immediately integrate into a client's operations to objectively pursue goals and achieve critical results. Through its innovation and deep insight, Ingenium addresses the key elements of information technology that can make or break a company.



Consulting

Ingenium aims to help the world's best organizations make decisive improvements in their direction and performance by sparking breakthrough ideas for clients, the business world, and society at large. Our consulting consulting services aim to:

- Generate deep insight into what drives value creation and competitive advantage in your business and your target market.
- Convert insights into strategies, whose implementation will have a substantial positive impact on your performance.
- Streamline your business processes, units, and resources to increase productivity and maximize profits.

**"Streamline
your
business ..."**

With our global presence and extensive network of consultants, Ingenium aspires to achieve these goals with individuals as well as organizations. We seek to inspire enterprising and imaginative people with unparalleled opportunities for professional and personal growth. In

this way, we hope to forge trustworthy, reliable, and lifelong bonds with our clients.

At Ingenium Partners, we pride ourselves in making partners and friends out of our clients. Let's build a partnership today that can benefit your business!




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Controlling Services

The role of today's Controller goes far beyond accounting. Corporations throughout the world need a controller with the ability to implement high quality reporting, policies, and controls designed to protect the integrity of firm's assets. As a result, there have never been more career opportunities for those looking for a Controller's jobs.

Ingenium Partners has a clear understanding of the role a Controller plays not only in accounting and tax functions, but budget and financial planning; cash management and forecasting; controls and policy making and implementation; and staff management as well. Keeping these responsibilities in mind,



we also know that not all companies can afford or need to have a full-time controller. Hence, Ingenium offers controlling services, where by you can rent our experienced professionals and their services when and as needed. Our services include:

- Policies and procedure manuals and implementation thereof
- Budgeting and cost analysis
- Management reporting
- Internal controls
- Employee training
- Corporate forms (vouchers, purchase orders, etc.) design
- Part time Controller rental



Information Management

At Ingenium Partners, we specialize in helping companies get a handle on their business. A very important part of conducting good business is to be able to manage the information and data that you have collected over years of being in business. Many find it hard to organize such a massive amount of information and sometimes fail to recognize the value of their most valuable intangible asset. Whether such information is stacked away in papers in your storage room, or available in an obsolete database, we can help put together a system that will build a value for this asset on your balance sheet.



Ingenium specializes in streamlining your data requirements, and also helps offices go paperless. You can depend upon us to build for you a system which maximizes efficiency and minimizes process redundancy, while at the same time delivering the reliability and dependability of a redundant system. Our professionals will build an Information solution around your requirements, and will guarantee results in the form of time saving data retrieval procedures.

Our Information management services deliver on:

Efficient data retrieval; user-friendly informational interfaces; organized data storage; secure, dependable, and quickly recoverable back-ups; minimal waste production; and, a more competitive position in your product or service market.

Intranets

W

hen most companies grow, they all face one common problem: Communication, or lack thereof. Weekly meetings become key to keep everyone up to date, and as the company gets more and more business everyone seems to get more disorganized and fluttered, and is unaware of the information available to the person sharing the same office .

Such is the nature of an expanding growing lack of communication of software called an intranet.

At Ingenium, our professionals meets the requirements of your



business, and the solution to this is a simple, albeit thoughtful piece

will help design an intranet that company, and keeps your employees

and management more in sync. Even with the widespread availability of intranet solutions in the market, it can be extremely difficult to pick out the one that is ideal for your business.

The experts from Ingenium Partners will perform a detailed analysis of your needs and requirements, and will either design for you an intranet system that meets those, or will refer, set up, and implement an available market solution that will make smooth the flow of information across your company.

Don't let growth in business become a bad thing for you. Be prepared to accomodate your growing customer base the Ingenium way!

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Problem:
Communication.
Solution:
Intranet.
Source:
Ingenium Partners.



Inventory Management

Devising an efficient system of counting and maintaining a stock of inventory items has long been an arduous task for many businesses. But the old methods of cataloging by part or item numbers have all disappeared since the proliferation of electronic catalogs and use of computer software programs to track stock-keeping-units (SKUs). In today's competitive business environment, it is necessary for businesses to maintain an efficient inventory tracking and stocking mechanism to help ensure customer satisfaction.


Whether you need to track your inventory in a secure, controlled database via barcode technology, or you would like to keep track of your inventory at all times by use of state-of-the-art Radio Frequency Identification (RFID) technology, our professionals here at Ingenium can help you. We bring experienced consultants from the inventory management business, who have gone through the evolution of inventory management from simple database structured data entry systems to barcode tracking all the way to radio frequency tracking.



Based on your business model, our experts will not only design the most profitable inventory tracking solution for you, but coupled with our financial and accounting professionals, we can also show you how to most efficiently stock your inventory, in both local and international markets, to avoid higher taxes and product shortage, thereby pleasing both the company's stakeholders and your customers. We here at Ingenium pride ourselves in our ability to better guide businesses and put them on the track to success. Your success is our success. We guarantee results!



Network Design



A reliable network, that guarantees 99.9% uptime, is necessary for the smooth functioning and effective completion of day-to-day processes in today's business. Most companies can either not afford to staff a full-time networking expert, or they simply cannot get a handle on the complexities of a network. The consequences of an up-and-down network can be fatal, and in today's competition, such problems with low reliance on one's own IT infrastructure can drive a company out of the market.

At Ingenium, our experts will build the right network for you from the ground up. The structure that goes with your business and best meets your needs and requirements, coupled with the right hardware and expertise, will help you increase productivity and will inject efficiency into your business processes.

At Ingenium, we can also help you find the right staff, or train your existing staff, and not just to bring them up to date on the latest networking technologies, but also give them those unique skills which will help them decide, just like our professionals, what makes for the best and most suitable network technology for your business and why.

Look to Ingenium to provide you with unparalleled networking support. Our partners all over the world bring unique experience with various networking hardware and software. Whatever your problem or requirement, we can provide you with the ideal solution.

**"... our experts
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Software Development

Today, there is a fundamental realization that while packaged off-the-shelf software applications deliver value, they now represent simply what it takes to "get in the game." The return is not what is needed to be able to deliver competitive edge. To excel and outsmart competition, organizations must continually deliver unique, specialized, or custom software that delivers a higher return. Companies that maximize the value of software by linking it with their core initiatives go beyond the product efficiency offered by packaged applications.

Unfortunately, statistics show that custom software design usually ends in disappointment. The majority of software projects are either left incomplete or are finished way behind schedule, rendering the practice of custom software development a not-so-favourite amongst businesses. This situation is exacerbated by the dynamic nature of business and ongoing change requests. The skills required to design and deliver a software product tailored to your needs, has, therefore, evolved and changed into a process that can deliver on the promise of more profitable software while keeping up with this dynamic nature of business.

At Ingenium Partners, we recognize this, and have developed, with the help of our professionals, a process to develop custom software for our clients that delivers not only the right product, but does so on time while adjusting to the nature and pace of your business during the Software Development Life Cycle.

"... packaged off-the-shelf software applications ... [do not] have what is needed to be able to deliver competitive advantage."





Systems Analysis & Design

So you've decided that your company needs an overhaul of some sort. Changes need to be made to improve productivity and process efficiency, and to better handle the growing number of customers. Exactly what changes are required? What homework has to be done before these changes can be implemented? How will you go by implementing these changes. This mammoth task usually lies with a set of Analysts and designers.


Any kind of system overhaul requires a carefully analyzed multiple step process. Typically, these can be split into Planning, Feasibility Analysis, Design, Implementation and Maintenance. Each of these functions is performed by an analyst or designer, or some combination thereof, with relevant expertise and skills. At Ingenium, we offer analysis and design services in all steps and dimensions of the system's process. Whether you need to re-design your software system, your production process, or your customer handling procedure, Ingenium Partners can assist you with the right guidance and expertise to successfully:

- Define your need/requirement
- Discuss feasibility and perform a cost-benefit analysis
- Design the system
- Determine the implementation process & time required
- Provide maintenance and refinements as your company grows

With Ingenium's network of skill and expertise in the area of systems redesign, we can assist you achieve your goal at any stage during the Systems Analysis & Design Process.



Technology Integration



When companies grow, their infrastructure does not always grow accordingly. Companies purchase various technologies during this process, to accomplish what seems like the best, most productive, and least time consuming way to meet deadlines. Of course, when you think back on that after you've grown, you realize that you didn't purchase the best hardware or the best software, but now you've come a long way using it, and you can't just replace it, because there's history and data attached to it. So, now that you have time to streamline your infrastructure to prepare for the next wave of growth, how do you go by fixing the previous mess and avoid making another one in the future?

That's where Ingenium Partners comes in. Our professionals specialize in technology integration and bring with them diversified experience in various technologies across multiple platforms. Whether you're looking to integrate database technologies, networking technologies, accounting packages, inventory management packages, or, you're looking to integrate your home grown system into a more robust one, we can provide you with the expertise and the knowledge required to do so. From specifying the required hardware, and picking the appropriate software, we can bridge the gap between your current infrastructure and the infrastructure you should have.

We specialize in closing the gap between technologies like Oracle, MS SQL Server, MySQL, Peachtree, Quickbooks, FAS, FileMaker Pro, PHP, ASP.net, VB.net, Java, C#, and C++, over a variety of platforms, including Linux and Windows. Whether you're looking to consolidate your IT or improve just one aspect of it, our experts will show you how to get from where you're at to where you should be!



Web Design

Your success in business hinges on how well you can convert your value proposition into an engaging online experience. We'll help you distill the essence of your message, and package it in a manner which effectively draws attention to your company's unique products and/or services, thereby dramatically increasing your marketplace stature.

At Ingenium Partners, we specialize in not just web design, but emarketing creativity and clarity, creating synergy between print and electronic marketing, as well as providing the requisite technological solutions such as server hosting and database design and integration. Through our network of global consultants,



we have put together a team of professionals in the fields of design, marketing, search engine optimization, and content management, along with back-end services to help you develop an online presence that will put you a step ahead of the competition. To meet our customers' needs, we provide a full suite of web development capabilities and employ:

- Award winning design
- Macromedia Flash dynamics
- Rock-solid reliable hosting
- Databases
- Streaming Video
- Cross-platform standardized HTML & CSS
- Content Management
- Video editing & production
- Affordable domain registration
- Email marketing



Contact Information

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Please visit the web site for more detailed information on our services.

For more information on our sister US concerns, please visit their web sites.

InnoMakings, Inc. – <http://www.innomakings.com>

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