

Maxim Efremov

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Summary

AI product engineer, technical product builder, and data scientist with end-to-end experience designing, fine-tuning, and deploying machine learning systems in healthcare and Web3. Designed and developed AI products in healthcare and developer tooling. Skilled at bridging technical depth with product strategy: translating ambitious requirements into lean MVPs, testing AI architectures in production, and guiding products from concept to scalable adoption.

Professional Experience

Amplify Health – Data Scientist (Healthcare)

Remote | Aug 2020 – Aug 2021

- Designed and implemented 30+ machine learning components for a healthcare data platform, powering analysis of 100M+ unstructured records on a Python tech stack
- Developed multiple NLP models (drug identification, disease classification) and deployed them into production pipelines, significantly enhancing platform intelligence & usability
- Collaborated directly with founder to integrate models into client-facing product demos, contributing to \$3M in licensing revenue

Developer Advocate – Hiro Systems (Crypto/Tech Industry)

Austin/Remote | June 2022– Jan 2024

- Onboarded 100s of software developers to our suite of developer tools through a multi-pronged strategy of education, 1:1 interviews, product demonstrations, and developer documentation (docs.hiro.so), scaling adoption from 2k -> 40k
- Fine-tuned ChatGPTs and AI models on proprietary programming languages and tooling, enabling developers to rapidly build and ship with AI.
- Ran experiments across content and customer engagement to validate new Hiro products that led to five global in-person hackathons (20K+ registrants), new products, and a show

Steady State – Data Science Lead (Insurance, Crypto)

Austin, TX | 2021 (3 months)

- Developed actuarial framework for insuring DeFi smart contracts, analyzing 1000+ historical exploits to categorize risk vectors and model probability distributions
- Advised leadership to simplify product strategy that informed strategic pivots during 2022 market downturn
- Led one other data scientist in model design, validation, and stakeholder communication

Max Impact — Founder, Chief Coach

Austin/Remote | Jan 2024 - present

- Partnering with founders, executives, and technical leaders to achieve radical alignment, emotional mastery, and business growth through deep coaching

Education

Lambda School (now BloomTech) – Data Science Program, 2020

Towson University – B.S., economics; 3.9 GPA, honors college