

**Maxim Efremov**  
Austin, TX | [LinkedIn](#) | [maxim.efremov@gmail.com](mailto:maxim.efremov@gmail.com) | (443) 955-9584

## Summary

AI product engineer and data scientist with end-to-end experience designing, prompting, and deploying machine learning systems in healthcare, fintech, and developer tooling. Built feedback and evaluation systems to refine AI outputs—using ChatGPT for coding, custom prompting, and iterative improvement based on customer input. Skilled at bridging technical depth with product strategy: translating ambitious requirements into lean MVPs, running rapid prompt-driven experiments, and guiding products from concept to scalable adoption.

## Professional Experience

### **Max Impact — Founder, Chief Coach**

Austin/Remote | *Jan 2024 - present*

- Partnering with technology founders and executives to achieve radical alignment, business growth, and emotional mastery through deep coaching

### **Developer Advocate – Hiro Systems (Crypto/Tech Industry)**

Austin/Remote | *June 2022 – Jan 2024*

- Fine-tuned ChatGPTs and AI models on proprietary programming languages and tooling, enabling developers to rapidly build and ship with AI.
- Onboarded 100s of developers and scaled adoption from 2k → 40k users via content, documentation (docs.hiro.so), and product demonstrations.
- Led experiments in content and engagement that informed five global hackathons (20K+ registrants) and multiple new product launches.

### **Amplity Health – Data Scientist (Healthcare)**

Remote | *Aug 2020 – Aug 2021*

- Designed and implemented 30+ machine learning components for a healthcare data platform, powering analysis of 100M+ unstructured records on a Python tech stack
- Built and deployed NLP models (drug identification, disease classification) into production, enhancing platform intelligence and usability.
- Collaborated directly with founder to integrate models into client-facing product demos, contributing to \$3M in licensing revenue

### **Steady State – Data Science Lead (Insurance, Crypto)**

Austin, TX | *2021 (3 month contract)*

- Developed actuarial framework for insuring DeFi smart contracts, analyzing 1000+ historical exploits to categorize risk vectors and model probability distributions
- Advised leadership to simplify product strategy that informed strategic pivots during 2022 market downturn
- Led one other data scientist in model design, validation, and stakeholder communication

## Education

**Lambda School (now BloomTech)** – Data Science Program, 2020

**Towson University** – B.S., economics; 3.9 GPA, honors college