

MEGAN CUMMINGS

ASPIRING SOFTWARE ENGINEER

CONTACT

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EDUCATION

Software Engineering Immersive

General Assembly
San Francisco, CA | 2019

B.A. Psychology

Columbia University
New York, NY | 2009

SKILLS

- Salesforce Implementation
- Confluence/JIRA
- Netsuite
- Anaplan
- Trello | Asana
- MS Office Suite
- Tableau
- Google Analytics
- WordPress

PROFILE

Burgeoning Software Engineer looking to build development experience to expand on over 9 years in deeply technical spaces, supporting high-stakes, fast-paced teams across Operations, Project Management, Product Launch and Sales. Proven ability to solve complex problems across a variety of deeply cross-functional teams, eager to prove herself in a software development position.

TECHNICAL SKILLS

LANGUAGES & FRAMEWORKS: JavaScript, React, APIs, jQuery, AJAX, HTML, CSS, Bootstrap

SERVER-SIDE & DATABASES: Node.js, MongoDB, Mongoose, Python, JavaScript, SQL, Express

MANAGEMENT & DEPLOYMENT: Git, GitHub, Command Line, Heroku

METHODOLOGIES: Object-Oriented Programming | Test-Driven Development | Responsive Design | Authentication | User Stories | Wireframing | Agile Development/Scrum

CONCEPT PROJECTS

Beautify Project [GitHub](#) | Makeup Ecommerce Site (July 2019)

- *Technologies Used:* Django, PostgreSQL, CSS, Bootstrap, Python, Jinja, Psycop2, Sqlparse, Stripe, HTML, JavaScript
- Built entire backend web application, managing to solve for 'Add to Cart' & Checkout functionality, as well as Stripe Integration

Wayfarer Project [GitHub](#) | React SPA for Travel (August 2019)

- *Technologies Used:* React, BCrypt, Express, Mongoose, MongoDB, Axios, CSS, HTML, JavaScript
- Managed execution of the Backend, building complex Model structures, full CRUD functionality, authentication & authorization

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CONCEPT PROJECTS (CONTINUED)

Project Chef [GitHub](#) | Personal Recipe Application (June 2019)

- *Technologies Used:* Node.js, Express, JQuery, JavaScript, EJS, HTML, CSS, Bootstrap, MongoDB, Mongo
- Developed, designed & debugged the web-application while pair-programming

EXPERIENCE

INDEPENDENT CONSULTANT

SAN FRANCISCO, CA | 2018 - PRESENT

Supporting a variety of companies across software and CPG industries, managing infrastructure, operations and analytical foundations of business.

- Worked collaboratively with Founding teams of early stage startups to develop robust business models and forecasting systems (Excel Macros) for use in investor pitch decks.
- Overhauled End-to-End Customer Journey for mid-level startup, optimizing processes for customer NPS score and customer satisfaction.

GOOGLE

SENIOR SALES OPERATIONS LEAD | PALO ALTO, CA | 2015 - 2018

SALES OPERATIONS LEAD | PALO ALTO, CA | 2014 - 2015

As Nest's Sales Operations Leader, I worked across deeply technical teams to integrate Nest's complex systems with Google's architecture.

- Developed Scale-Minded solutions to our product management processes as we expanded product lines by 4 product families..
- Served as Go-To-Market Program Manager as a 20% Project, gaining deep expertise across Product & Eng teams while bringing Nest's Thermostat E Launch to Market with the highest Launch Rating in Nest History.
- Led new Software Implementation efforts for new software (Salesforce & Anaplan), collaborating with software teams externally and internally for a seamless integration.

NEST LABS, INC

SALES OPERATIONS LEAD | PALO ALTO, CA | 2012 - 2014

Joined Nest in the early days through Google acquisition, solving for complex scale problems associated with the rapid growth.

- Built Nest's Partner Pricing Models, integrating Nest's disparate channel specific systems into a single system.
- Responsible for scaling Nest's Retail business systems, managing Partner Growth from 3 to 16 top-tier enterprise level accounts, supporting the highest profile accounts.

- Developed deep product expertise as Top Tier Customer Support Specialist, including managing technical training for local Hardware Installers.