

MEGAN TORONTO

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EDUCATION

Georgia Tech University

Online Program

Masters of Science in Analytics

Present

- Online analytics and data science program focused on computing, business, statistics, and operations research skills
- Relevant Coursework: Data Visualization and Analytics (D3, Spark, Databricks, AWS, Google Cloud Platform, SQLite), Machine Learning (K-Means, SVM, Random Forest, PCA, Naïve Bayes etc.), Regression, Simulation

Brigham Young University

Provo, UT

Bachelor of Science, Economics (Major), Business Management (Minor)

Dec 2016

- GPA: 3.94/4.00, SAT: 2140/2400 (98th percentile)
- Graduated Magna Cum Laude (top 5.0%) and member of Phi Kappa Phi Honor Society (top 7.5%)
- Brigham Young University merit-based scholarship 2013-2016 (full tuition and fees)
- Case Competitions: 1st place “2-Minute Stock Pitch” for non-Finance majors (2015); 2nd place Qualtrics Competition (2016)

EXPERIENCE

Guggenheim Investments

Santa Monica, CA

Associate, Structured Credit

Jul 2017 – Sep 2019

- One of two analysts to assist in management of multi-billion dollar book of aircraft ABS and advising when to sell deteriorating positions, maintaining monthly surveillance of deals and related collateral, and monitoring aviation and aircraft leasing market
- Present structured product deal memos to internal credit committee; credit memos require in-depth modeling expected returns, running stress tests, incorporating third-party collateral level data, and communicating with deal syndication desks
- Utilize SQL, Python, VBA, Blackrock Aladdin, and Bloomberg to heavily automate and streamline complex trading, data collection, and data presentation processes for the Structured Credit desk, as well as other firm-wide processes
- Liaison with internal IT development team to lead technological and automation focused projects across the firm

The Nielsen Company

Wilton, CT

Professional Services Intern

Jun 2016 – August 2016

- Evaluated how a client could realize a \$1M profit increase by analyzing price elasticity metrics and internal product interaction
- Streamlined the development of key client reports saving the firm 15+ hours per report through a user-friendly Excel template
- Identified 10+ key new clients for Nielsen to target by leveraging Nielsen databases and speaking with client business partners
- Presented pricing and promotional strategies to maximize a client's sales based on the pricing landscape of product categories and using modeled and historical data to determine the most effective promotions as well as the optimal price point for items

Beneficial Financial Group

Provo, UT

Fixed Income Analyst Intern

Sep 2015 – Dec 2015

- Created 20+ page credit reports for various firms to propose a buy, sell, or hold recommendation for a firm's corporate bonds
- Presented recommendations to CIO, head Risk Manager, and other analysts for bonds valued between \$2.5-6.0MM
- Specified firm-specific, industry, and macroeconomic risk on debt holdings by analyzing firm competitors, capital structure, financial statements, and litigation issues to produce valuations and analysis

LEADERSHIP / VOLUNTEER SERVICE

Run4Refuge (Charity 5k/10k Run)

Provo, UT

Logistics Committee - Photography Lead

Aug 2016 – Oct 2016

- Oversaw the efforts of and recruited a team of volunteer photographers who captured photos of various phases of the event
- Lead the soliciting of sponsorship with local grocers and stores to donate food, drinks, and other race items for free

Elevate Global

Asunción, Paraguay

Summer Intern

May 2015 – Aug 2015

- Managed the development of two new teachers for one month through trainings, in-class observations, and immediate feedback
- Conducted groups of students through English courses that focused on business and leadership topics 12-15 times per week
- Revamped the company's contact and sales databases which generated new students and better tracked purchase order

INTERESTS & OTHER

- Programming languages: Python, SQL, R, VBA, HTML/CSS, Javascript
- Passed June 2018 CFA Level I exam on first attempt
- Avid traveler who has visited locations such as Belize, Kenya, Dubai, Sweden, Ireland, the Cayman Islands, and Palau
- Certified scuba diver and completed multiple dives in the Caribbean and Pacific waters
- Intermediate Spanish (speaking, reading, and writing)
- Regularly compete in Crossfit competitions