

# BROKER COMPENSATION STRUCTURE

Sample Realty - Qualifying Broker Partnership Agreement

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## PURPOSE

This compensation structure establishes the financial framework for Qualifying Brokers contracted with Sample Realty. As a Qualifying Broker holding licenses in Florida, Georgia, and North Carolina, you will serve as the designated broker enabling Sample Realty to operate in these states. This agreement outlines commission splits, responsibilities, bonuses, and equity opportunities for early partners.

## COMMISSION SPLIT STRUCTURE

Role	Commission Percentage
Agent or Associate Broker	70%
Qualifying Broker	15%
Sample Realty (Firm)	15%

Additional Compensation Terms:

- **Increased Splits for Self-Generated Leads:** Commission percentage increases for non-company generated leads
- **Flat Fee Alternative:** Optional flat fee arrangement available as an alternative to percentage splits
- **New Agent Bonus:** \$500 bonus for each new agent or associate broker successfully onboarded

Qualifying Broker Responsibilities:

- Maintain active broker licenses in FL, GA, and NC
- Provide license as qualifying broker for compliance
- **Recruiting and managing agents NOT required**

Equity Opportunity (Early Qualifying Brokers Only):

- 2% equity stake in Sample Realty
- 4-year vesting schedule
- No cash buy-in required

## SUMMARY

This compensation structure offers Qualifying Brokers a competitive 15% commission split on all transactions, performance bonuses for recruitment, and an exclusive equity opportunity for early partners. Sample Realty manages all agent recruiting and day-to-day operations, allowing Qualifying Brokers to focus on compliance oversight. The structure is designed to attract experienced brokers seeking passive income with minimal operational responsibilities while participating in the growth of an innovative real estate firm.