## Bank EDA

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```
library(readr)
library(tidyverse)
## -- Attaching packages -----
## v ggplot2 3.2.1
                               0.3.2
                      v purrr
## v tibble 2.1.3
                               0.8.3
                      v dplyr
                      v stringr 1.4.0
## v tidyr 1.0.2
## v ggplot2 3.2.1
                      v forcats 0.4.0
## -- Conflicts ------
## x dplyr::filter() masks stats::filter()
## x dplyr::lag()
                    masks stats::lag()
library(MASS)
##
## Attaching package: 'MASS'
## The following object is masked from 'package:dplyr':
##
##
      select
library(ggplot2)
library(dplyr)
library(here)
## here() starts at /Users/zmartygirl/data/MSDSR/Stats 6372 Project Two
root = here()
bank_20 = read.csv(paste(root, "/data/bank-additional/bank-additional-full.csv", sep = ""), sep=";")
bank_17 = read.csv(paste(root, "/data/bank/bank-full.csv", sep = ""), sep = ";")
```

#### Summary

Unknown whether we should work with both data sets or if Dr. Turner is good with us choosing one. My vote is for bank 20 if we can choose.

Variable Notes: -Duration is a variable not known until Y is determined, duration is the duration of the call when attempting to sell the term deposit package.

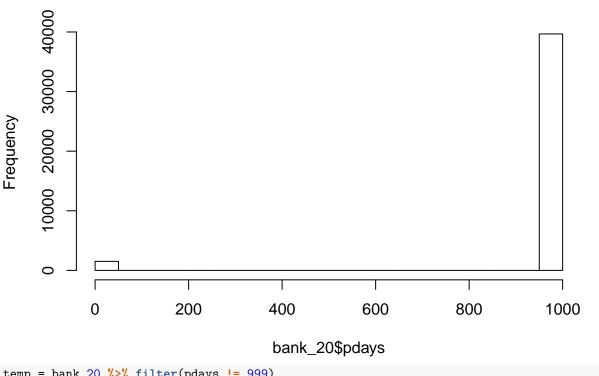
- No NAs, uses unknown in places otherwise -Campaign is # of contacts, minimum 1 b/c it includes this contact in the data, even if hte contact was unsuccessful -pdays needs to be potentially cleaned where 999 should equal NA or potentially switched to a categorical variable -Do not understand some of the later variables, seem to be more socially based.

```
#Dr Turner is heavily requesting summary stats
summary(bank_20)
```

```
job
##
                                             marital
         age
##
           :17.00
                                :10422
                                         divorced: 4612
    Min.
                    admin.
                    blue-collar: 9254
    1st Qu.:32.00
                                         married :24928
    Median :38.00
                    technician : 6743
##
                                         single :11568
    Mean
           :40.02
                    services
                               : 3969
                                         unknown:
##
    3rd Qu.:47.00
                    management: 2924
           :98.00
                    retired
                               : 1720
                                : 6156
##
                    (Other)
##
                  education
                                    default
                                                    housing
##
                                                         :18622
    university.degree :12168
                                no
                                        :32588
                                                 no
   high.school
                       : 9515
                                unknown: 8597
                                                 unknown: 990
##
    basic.9y
                        : 6045
                                yes
                                        :
                                                 yes
                                                        :21576
##
    professional.course: 5243
##
    basic.4y
                       : 4176
##
    basic.6y
                       : 2292
##
    (Other)
                       : 1749
##
         loan
                         contact
                                           month
                                                       day_of_week
##
           :33950
                    cellular:26144
                                              :13769
                                                       fri:7827
                                       may
    unknown: 990
                    telephone:15044
                                              : 7174
                                                       mon:8514
##
                                       jul
##
          : 6248
                                       aug
                                              : 6178
                                                       thu:8623
##
                                       jun
                                              : 5318
                                                       tue:8090
##
                                       nov
                                              : 4101
                                                       wed:8134
##
                                              : 2632
                                       apr
##
                                       (Other): 2016
##
                                                          previous
       duration
                        campaign
                                           pdays
    Min.
          :
               0.0
                     Min.
                          : 1.000
                                       Min.
                                              : 0.0
                                                       Min.
                                                              :0.000
    1st Qu.: 102.0
                     1st Qu.: 1.000
                                       1st Qu.:999.0
                                                       1st Qu.:0.000
    Median : 180.0
                     Median : 2.000
                                       Median :999.0
                                                       Median : 0.000
##
    Mean
          : 258.3
                     Mean
                            : 2.568
                                       Mean
                                              :962.5
                                                       Mean
                                                               :0.173
    3rd Qu.: 319.0
                                       3rd Qu.:999.0
                     3rd Qu.: 3.000
                                                       3rd Qu.:0.000
##
    Max.
           :4918.0
                     Max.
                            :56.000
                                       Max.
                                              :999.0
                                                       Max.
                                                               :7.000
##
##
           poutcome
                         emp.var.rate
                                            cons.price.idx cons.conf.idx
                               :-3.40000
               : 4252
                                            Min. :92.20
##
    failure
                        Min.
                                                            Min.
                                                                   :-50.8
##
    nonexistent:35563
                        1st Qu.:-1.80000
                                            1st Qu.:93.08
                                                            1st Qu.:-42.7
##
              : 1373
                        Median: 1.10000
                                            Median :93.75
                                                            Median :-41.8
    success
##
                        Mean : 0.08189
                                            Mean
                                                  :93.58
                                                            Mean :-40.5
##
                        3rd Qu.: 1.40000
                                            3rd Qu.:93.99
                                                            3rd Qu.:-36.4
##
                        Max.
                               : 1.40000
                                            Max.
                                                  :94.77
                                                            Max.
                                                                    :-26.9
##
##
      euribor3m
                     nr.employed
##
   Min.
           :0.634
                    Min.
                          :4964
                                    no:36548
    1st Qu.:1.344
                    1st Qu.:5099
                                    yes: 4640
##
   Median :4.857
                    Median:5191
           :3.621
                           :5167
   Mean
                    Mean
##
    3rd Qu.:4.961
                    3rd Qu.:5228
          :5.045
##
    Max.
                    Max.
                           :5228
##
#Does not look like any NAs in either data set
sapply(bank_20, function(x) sum(is.na(x)))
##
              age
                              job
                                         marital
                                                      education
                                                                        default
##
                0
                                0
                                               0
                                                              0
##
                                                                    day_of_week
          housing
                            loan
                                         contact
                                                          month
```

```
##
##
         duration
                                                                        poutcome
                         campaign
                                                        previous
                                           pdays
##
##
     emp.var.rate cons.price.idx
                                   cons.conf.idx
                                                       euribor3m
                                                                     nr.employed
##
##
                У
sapply(bank_17, function(x) sum(is.na(x)))
##
                          marital education
                                               default
         age
                    job
                                                                    housing
##
##
        loan
                              day
                                      month
                                              duration
                                                        campaign
                                                                      pdays
##
                                0
                                          0
    previous
              poutcome
                                У
##
#Set any predictions without using Duration or Y
#pdays- about 40k of the 41k are at level 999, no previous contact
#could bin this data
hist(bank_20$pdays)
```

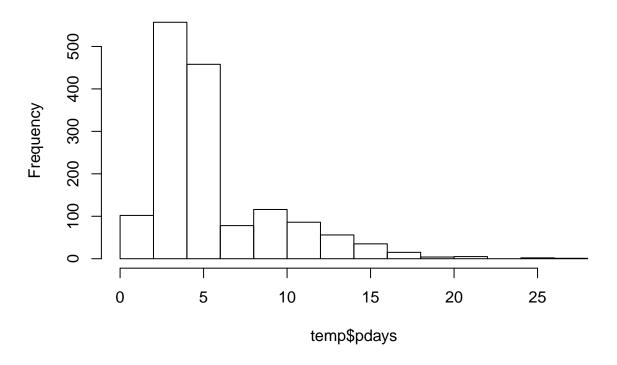
### Histogram of bank\_20\$pdays



```
temp = bank_20 %>% filter(pdays != 999)
dim(temp)
```

## [1] 1515 21

# Histogram of temp\$pdays



#### Uneven Split in outcomes

Yes happens about 10% of the time, where no is the response 90% of the time. This unbalance makes it difficult to predict. - Can balance the train/test split, what else have we learned about predicting unbalanced outcomes?