Main

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```
library(readr)
library(tidyverse)
## -- Attaching packages -
## v ggplot2 3.2.1
                      v purrr
                                 0.3.2
## v tibble 2.1.3
                      v dplyr
                                0.8.3
## v tidyr 1.0.2 v stringr 1.4.0
## v ggplot2 3.2.1
                     v forcats 0.4.0
## -- Conflicts -----
## x dplyr::filter() masks stats::filter()
## x dplyr::lag()
                    masks stats::lag()
library(MASS)
##
## Attaching package: 'MASS'
## The following object is masked from 'package:dplyr':
##
##
       select
library(ggplot2)
library(dplyr)
library(here)
## here() starts at /Users/zmartygirl/data/MSDSR/Stats6372Project/Stats-6372-Project-Two
library(GGally)
## Registered S3 method overwritten by 'GGally':
     method from
##
     +.gg
          ggplot2
##
## Attaching package: 'GGally'
## The following object is masked from 'package:dplyr':
##
##
       nasa
library(ResourceSelection)
## ResourceSelection 0.3-5
                             2019-07-22
library(car)
## Loading required package: carData
##
## Attaching package: 'car'
## The following object is masked from 'package:dplyr':
##
##
       recode
```

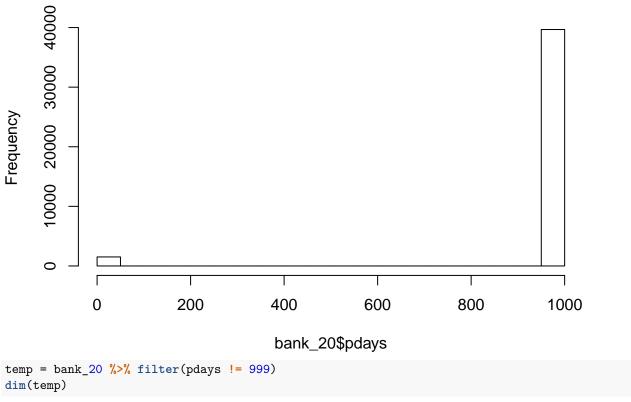
```
## The following object is masked from 'package:purrr':
##
##
       some
library(caret)
## Loading required package: lattice
##
## Attaching package: 'caret'
## The following object is masked from 'package:purrr':
##
##
       lift
root = here()
bank 20 = read.csv(paste(root, "/data/bank-additional/bank-additional-full.csv", sep = ""), sep=";")
bank_17 = read.csv(paste(root, "/data/bank/bank-full.csv", sep = ""), sep = ";")
summary(bank_20)
                             job
##
                                            marital
         age
##
   Min.
           :17.00
                    admin.
                               :10422
                                        divorced: 4612
   1st Qu.:32.00
                    blue-collar: 9254
                                        married :24928
  Median :38.00
                    technician: 6743
                                        single :11568
                    services
                               : 3969
##
  Mean
           :40.02
                                        unknown:
##
   3rd Qu.:47.00
                    management: 2924
   Max.
          :98.00
                               : 1720
##
                    retired
##
                    (Other)
                               : 6156
##
                  education
                                   default
                                                   housing
                                       :32588
##
  university.degree :12168 no
                                                no
                                                        :18622
## high.school
                                unknown: 8597
                                                unknown: 990
                       : 9515
                                yes
                                                yes
## basic.9y
                       : 6045
                                       :
                                            3
                                                        :21576
## professional.course: 5243
## basic.4y
                       : 4176
##
   basic.6y
                       : 2292
   (Other)
##
                       : 1749
##
         loan
                         contact
                                          month
                                                       day_of_week
           :33950
                                             :13769
##
                    cellular :26144
                                                      fri:7827
                                      may
   no
##
   unknown: 990
                    telephone:15044
                                      jul
                                              : 7174
                                                       mon:8514
##
                                                       thu:8623
          : 6248
                                             : 6178
   yes
                                      aug
##
                                      jun
                                             : 5318
                                                       tue:8090
##
                                              : 4101
                                                       wed:8134
                                      nov
##
                                      apr
                                             : 2632
##
                                       (Other): 2016
##
       duration
                        campaign
                                                          previous
                                          pdays
          :
                           : 1.000
##
  \mathtt{Min}.
               0.0
                     Min.
                                      Min.
                                             : 0.0
                                                      Min.
                                                              :0.000
##
   1st Qu.: 102.0
                     1st Qu.: 1.000
                                      1st Qu.:999.0
                                                      1st Qu.:0.000
                     Median : 2.000
                                      Median :999.0
                                                      Median : 0.000
##
  Median : 180.0
          : 258.3
  Mean
                     Mean
                           : 2.568
                                      Mean
                                             :962.5
                                                      Mean
                                                            :0.173
                     3rd Qu.: 3.000
   3rd Qu.: 319.0
                                                       3rd Qu.:0.000
##
                                      3rd Qu.:999.0
##
         :4918.0
                            :56.000
                                             :999.0
                                                             :7.000
   Max.
                     Max.
                                      Max.
                                                      Max.
##
##
                                           cons.price.idx cons.conf.idx
```

emp.var.rate

poutcome

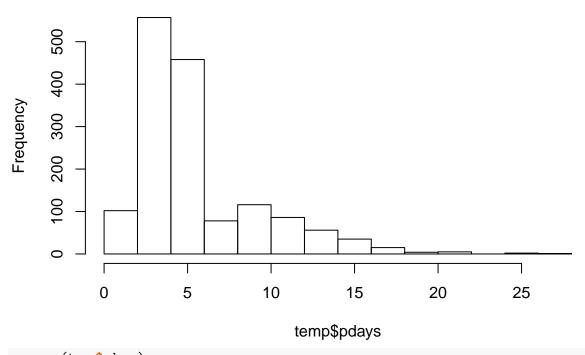
```
Min. :-3.40000
                                         Min. :92.20
                                                        Min. :-50.8
## failure : 4252
                                         1st Qu.:93.08
   nonexistent:35563
                      1st Qu.:-1.80000
                                                       1st Qu.:-42.7
                      Median : 1.10000
                                         Median :93.75
                                                       Median :-41.8
   success : 1373
##
                       Mean : 0.08189
                                         Mean
                                              :93.58
                                                       Mean :-40.5
                       3rd Qu.: 1.40000
##
                                         3rd Qu.:93.99
                                                        3rd Qu.:-36.4
##
                       Max.
                             : 1.40000
                                         Max. :94.77
                                                        Max. :-26.9
##
##
     euribor3m
                   nr.employed
##
   Min.
          :0.634
                 Min.
                        :4964
                                 no:36548
                 1st Qu.:5099 yes: 4640
##
  1st Qu.:1.344
## Median :4.857
                   Median:5191
## Mean :3.621
                   Mean :5167
## 3rd Qu.:4.961
                   3rd Qu.:5228
## Max. :5.045 Max. :5228
##
#Does not look like any NAs in either data set
sapply(bank_20, function(x) sum(is.na(x)))
                           job
##
                                      marital
                                                  education
                                                                   default
             age
##
               0
                             0
                                                          0
                                            0
                                                                         0
                                                      month
##
                           loan
                                      contact
                                                               day_of_week
         housing
##
                             0
                                                          0
               0
                                            0
##
        duration
                       campaign
                                        pdays
                                                   previous
                                                                  poutcome
##
               0
                             0
                                                          0
##
    emp.var.rate cons.price.idx cons.conf.idx
                                                  euribor3m
                                                               nr.employed
##
                             0
                                                          0
                                                                         0
               0
                                            0
##
               у
##
               0
clean_bank_20 = as.data.frame(bank_20)
#pdays- about 40k of the 41k are at level 999, no previous contact
#could bin this data
hist(bank_20$pdays)
```

Histogram of bank_20\$pdays



```
dim(temp)
## [1] 1515 21
hist(temp$pdays)
```

Histogram of temp\$pdays



```
summary(temp$pdays)
##
      Min. 1st Qu. Median
                              Mean 3rd Qu.
##
     0.000
            3.000
                     6.000
                             6.015
                                     7.000 27.000
\#within\ 5\ days, 10 , 15, 30 and never
clean_bank_20$newpdays = case_when(bank_20$pdays == 999 ~ "Never",
                     bank_20$pdays >= 15 ~ "Within 30 Days",
                     bank_20$pdays >= 10 & bank_20$pdays < 15 ~ "Within 15 Days",
                     bank_20$pdays >= 5 & bank_20$pdays < 10 ~ "Within 10 Days",
                     bank_20$pdays < 5 ~ "Within 5 Days")</pre>
#clean_bank_20 = dplyr::select(clean_bank_20, -pdays)
#Dr Turner's other suggestion
#Set up a categorical variable to turn the continuous variable on or off.
#any use of this would have to be both in tandem
\#ie\ y\ \sim\ altpdays\_cat*altpdays\_cont
alt_pdays_cat = ifelse(bank_20$pdays == 999, 0, 1)
#remains the same as original pdays,
alt_clean_bank_20 = bank_20
alt_clean_bank_20$pdays_cat = alt_pdays_cat
#Currently produces a train set of 52 n / 48 y
#90/10 yes train test split
set.seed(4567)
```

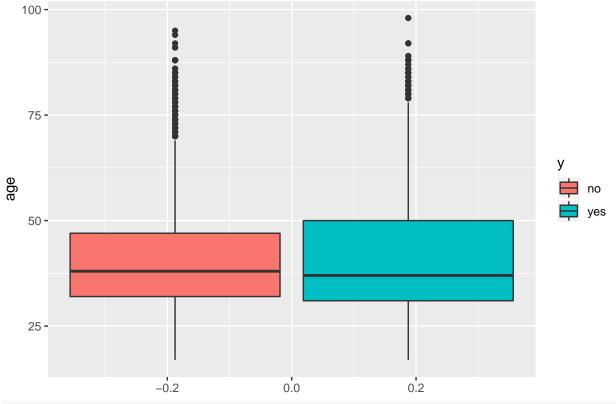
```
yes_indices = which(clean_bank_20$y == "yes")
yes_train_indices = sample(yes_indices, length(yes_indices) * .9)
no_indices = which(clean_bank_20$y == "no")
no_train_indices = sample(no_indices, length(yes_indices))
train_indices = c(no_train_indices, yes_train_indices)
balanced_train_bank_20 = clean_bank_20[train_indices,]
test_bank_20 = clean_bank_20[-train_indices,]
summary(balanced_train_bank_20$default)
##
        no unknown
                       yes
      7349
              1466
                         1
```

##

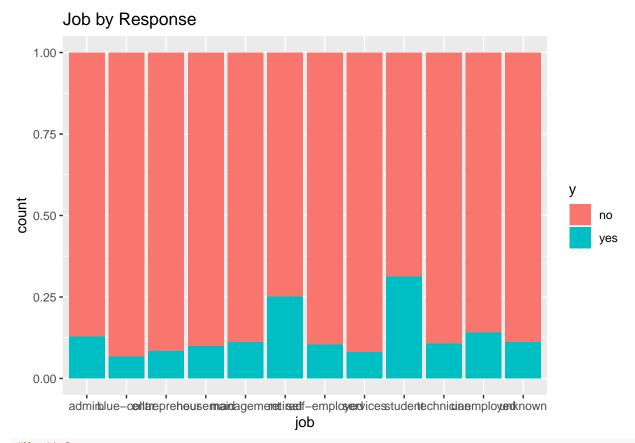
#Age

clean_bank_20 %>% ggplot(aes(y= age,fill = y)) + geom_boxplot() + ggtitle("Distribution of Age by Statu

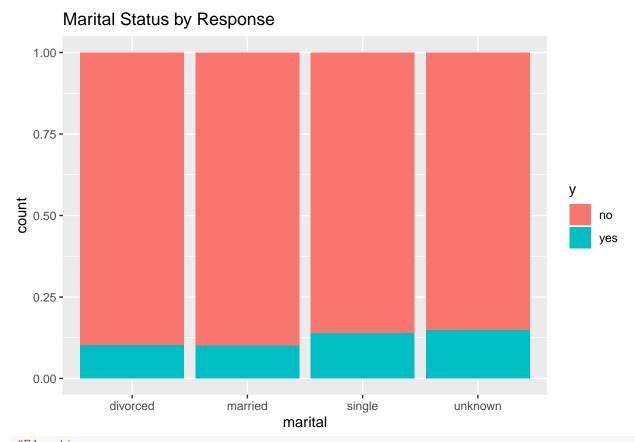
Distribution of Age by Status of Response



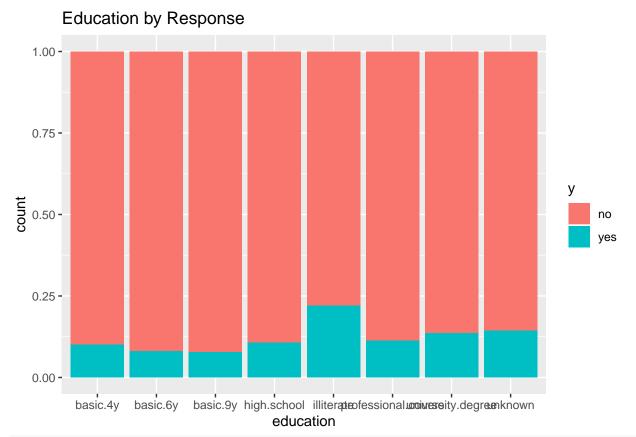
#Job clean_bank_20 %>% ggplot(aes(x = job, fill = y)) + geom_bar(position = "fill") + ggtitle("Job by Respon



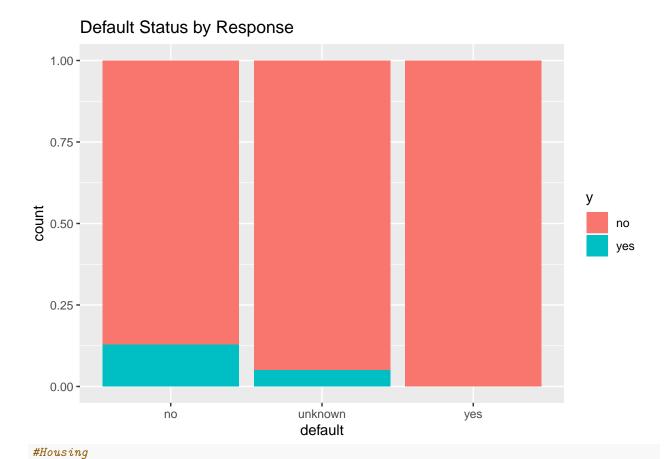
#Marital
clean_bank_20 %>% ggplot(aes(x = marital, fill = y)) + geom_bar(position = "fill") + ggtitle("Marital S



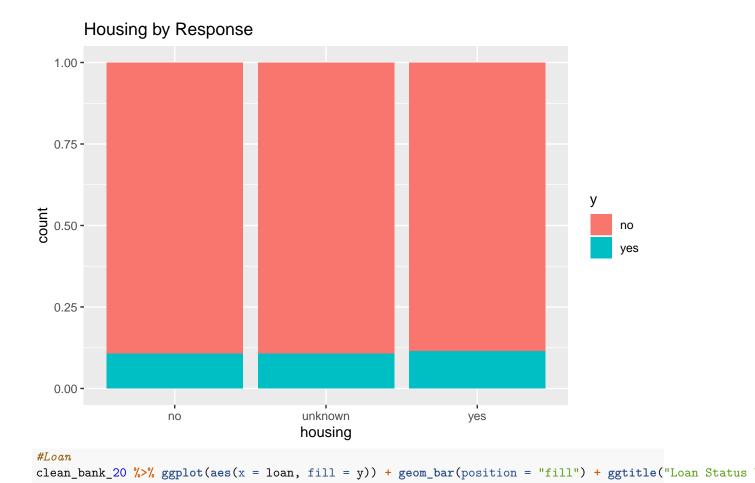
#Education
clean_bank_20 %>% ggplot(aes(x = education, fill = y)) + geom_bar(position = "fill") + ggtitle("Educat

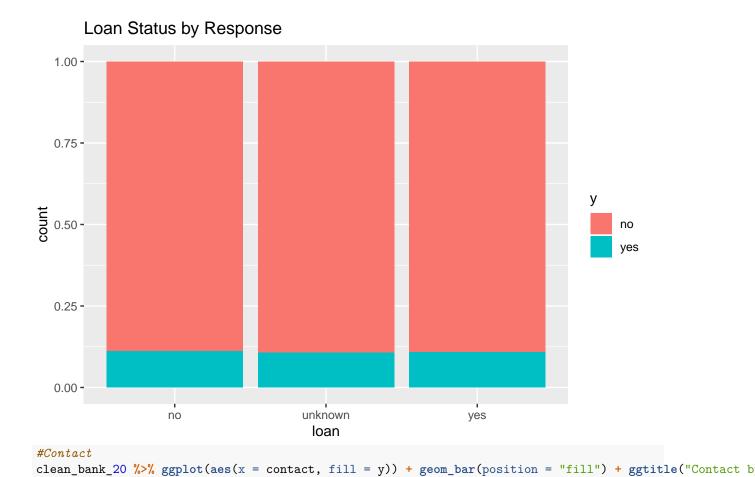


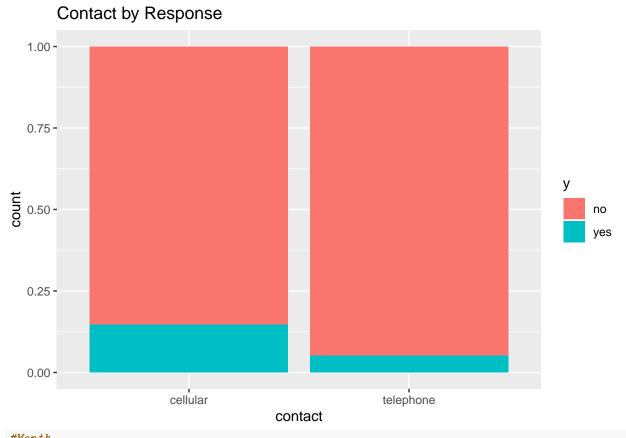
#Default
clean_bank_20 %>% ggplot(aes(x = default, fill = y)) + geom_bar(position = "fill") + ggtitle("Default = y)



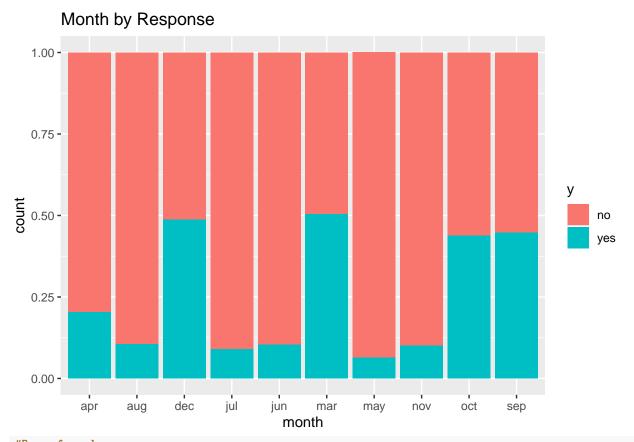
clean_bank_20 %>% ggplot(aes(x = housing, fill = y)) + geom_bar(position = "fill") + ggtitle("Housing by



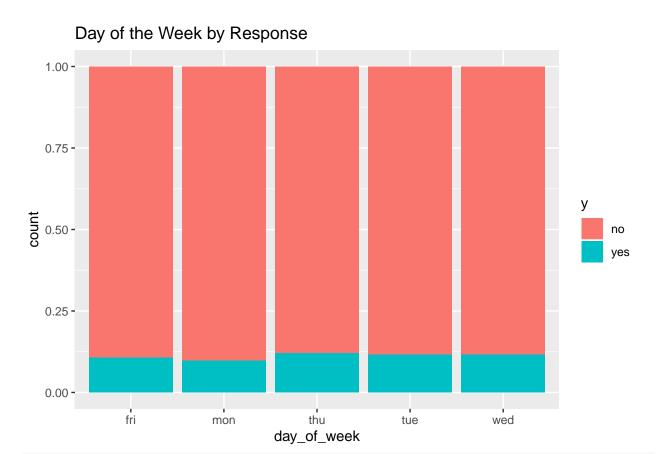




clean_bank_20 %>% ggplot(aes(x = month, fill = y)) + geom_bar(position = "fill")+ ggtitle("Month by Res

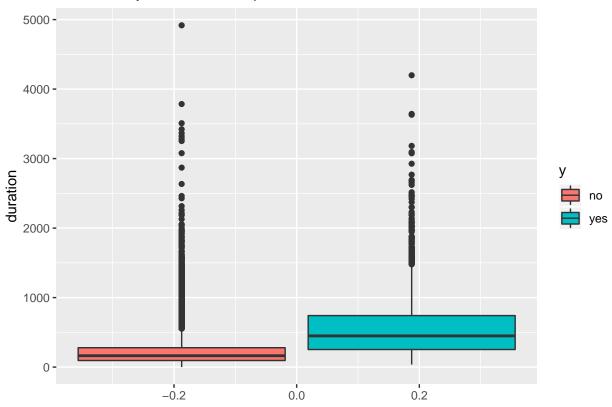


#Day_of_week
clean_bank_20 %>% ggplot(aes(x = day_of_week, fill = y)) + geom_bar(position = "fill") + ggtitle("Day of the complex of the



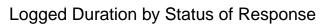
#duration
clean_bank_20 %>% ggplot(aes(y = duration, fill = y)) + geom_boxplot() + ggtitle("Duration by Status of

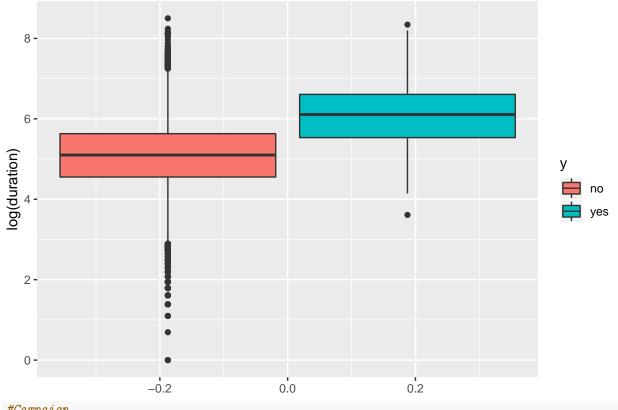
Duration by Status of Response



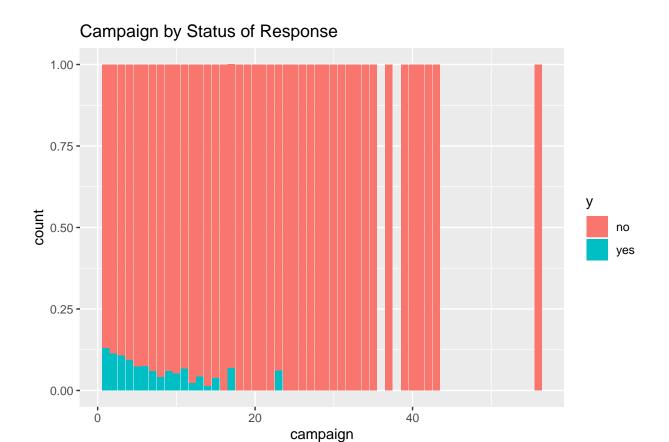
clean_bank_20 %>% ggplot(aes(y = log(duration), fill = y)) + geom_boxplot() + ggtitle("Logged Duration")

Warning: Removed 4 rows containing non-finite values (stat_boxplot).



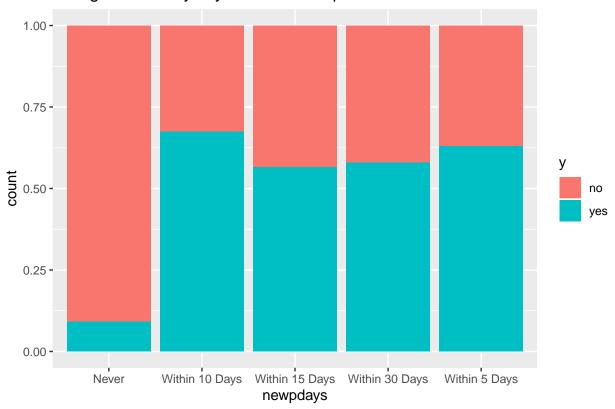


#Campaign
clean_bank_20 %>% ggplot(aes(x = campaign, fill = y)) + geom_bar(position = "fill") + ggtitle("Campaign)

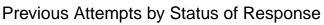


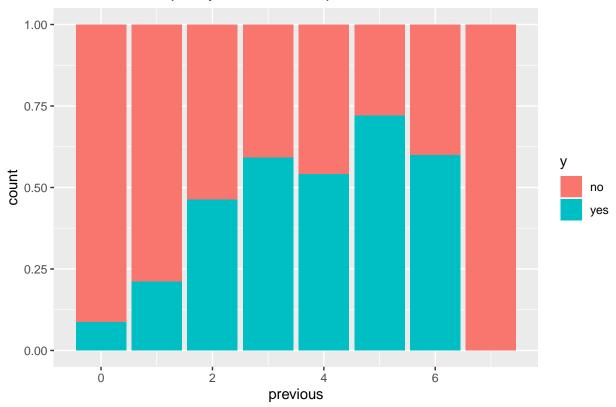
#newPdays
clean_bank_20 %>% ggplot(aes(x = newpdays, fill = y)) + geom_bar(position = "fill") + ggtitle("Categori



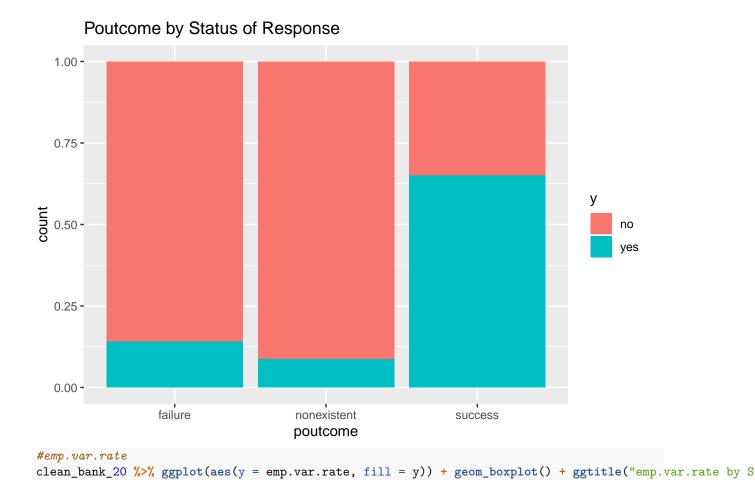


#Previous
clean_bank_20 %>% ggplot(aes(x = previous, fill = y)) + geom_bar(position = "fill") + ggtitle("Previous

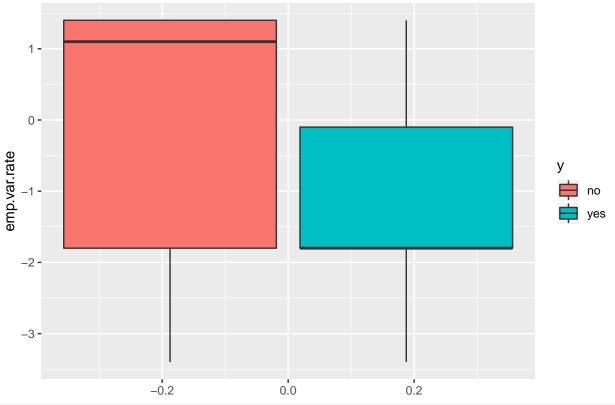




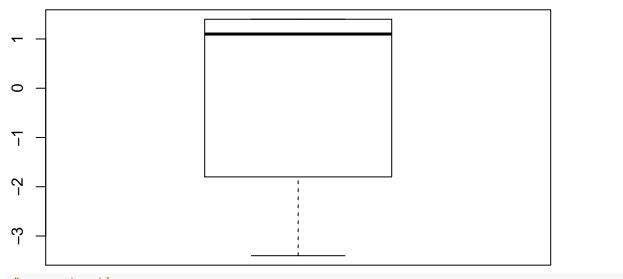
#poutcome
clean_bank_20 %>% ggplot(aes(x = poutcome, fill = y)) + geom_bar(position = "fill")+ ggtitle("Poutcome")



emp.var.rate by Status of Response

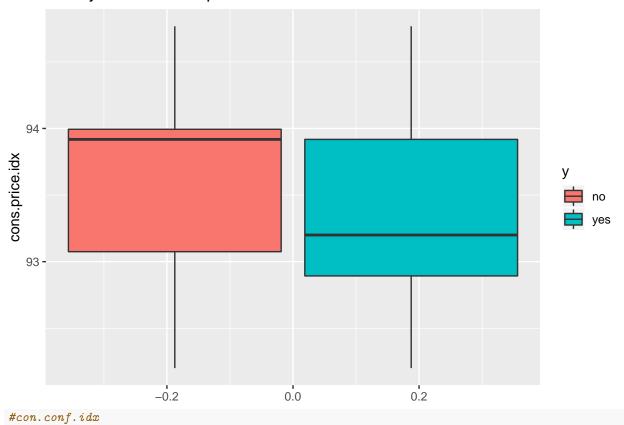


boxplot(clean_bank_20\$emp.var.rate)



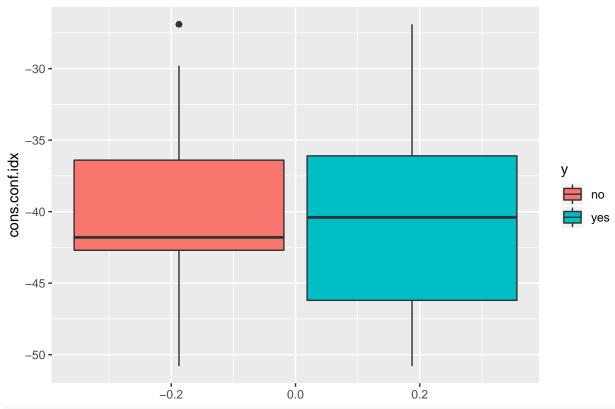
#cons.price.idx
clean_bank_20 %>% ggplot(aes(y = cons.price.idx, fill = y)) + geom_boxplot() + ggtitle("CPI by Status or cons.price.idx)

CPI by Status of Response



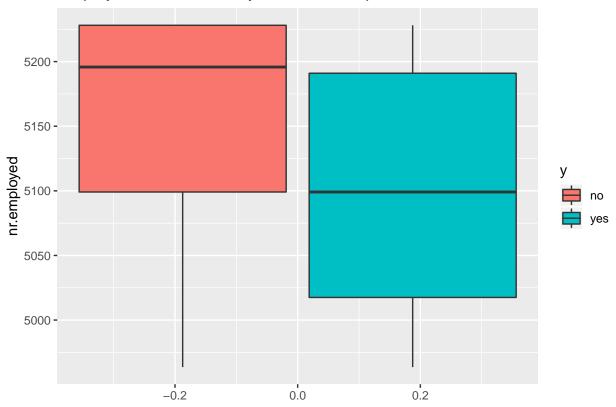
clean_bank_20 %>% ggplot(aes(y = cons.conf.idx, fill = y)) + geom_boxplot() + ggtitle("CCI by Status of

CCI by Status of Response



#nr Employed
clean_bank_20 %>% ggplot(aes(y = nr.employed, fill = y)) + geom_boxplot() + ggtitle("Employment in Mill

Employment in Millions by Status of Response

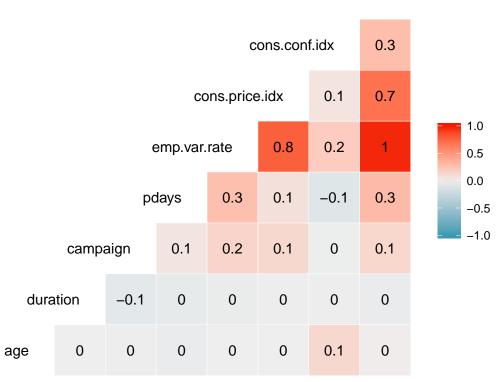


Multicolinearity and Interactions

```
#Multicoliniearity in the continuous variables.
cont_bank = clean_bank_20[,c(1,11,12,13,15,16,17,18,19)]
ggcorr(cont_bank, label = TRUE, hjust = 1 )
```

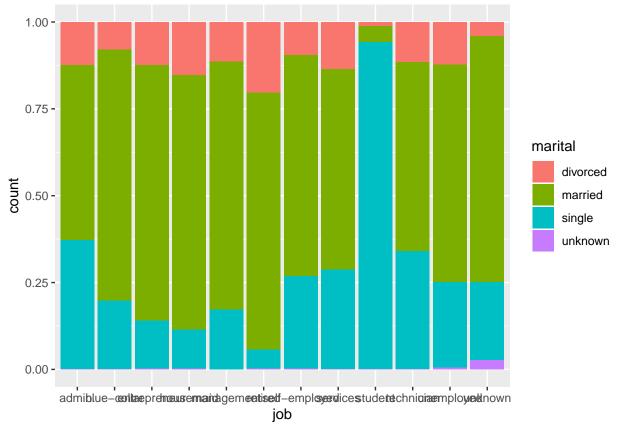
Warning in ggcorr(cont_bank, label = TRUE, hjust = 1): data in column(s)
'poutcome' are not numeric and were ignored

euribor3m

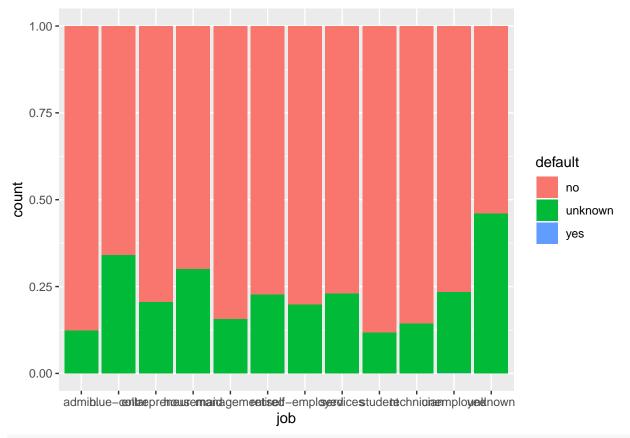


```
###
#Interactions on Categorical + Categorical Variables

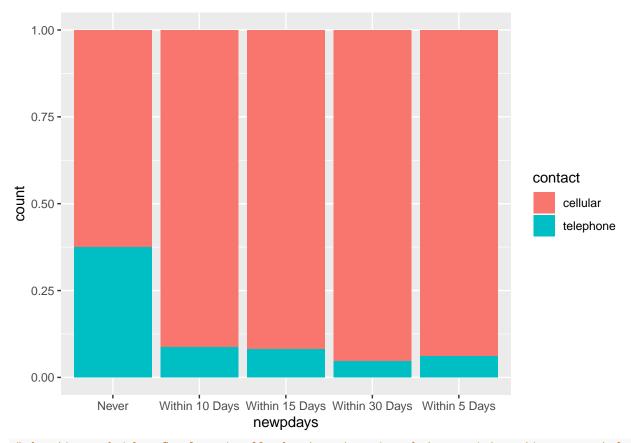
#Job and Marital interaction - Potentially Useful
clean_bank_20 %>% ggplot(aes(x = job, fill = marital)) + geom_bar(position = "fill")
```



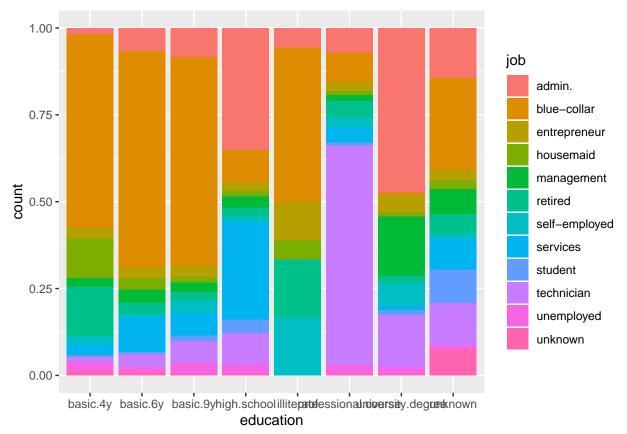
#Job and DEfault - Worth keeping, some interaction
clean_bank_20 %>% ggplot(aes(x = job, fill = default)) + geom_bar(position = "fill")



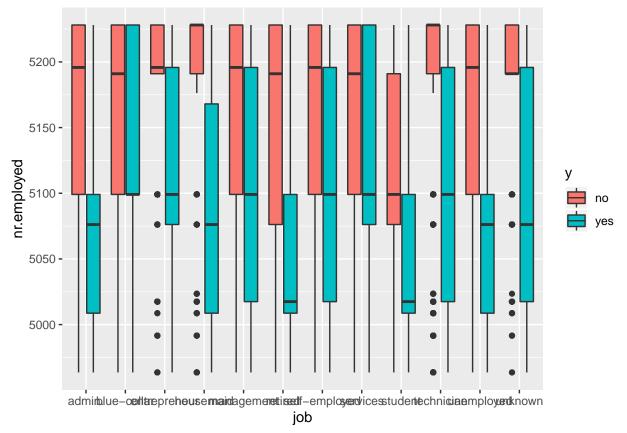
#Pdays sole categorical var and contact, A little interaction,
clean_bank_20 %>% ggplot(aes(x = newpdays, fill = contact)) + geom_bar(position = "fill")



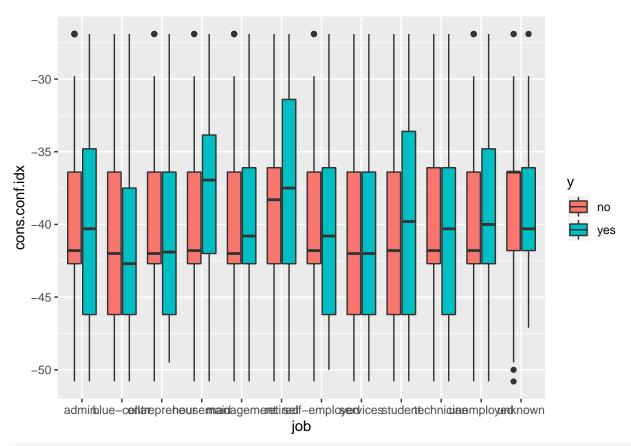
#education and job - Complex visually due to categories, but some interaction present for sure
clean_bank_20 %>% ggplot(aes(x = education, fill = job)) + geom_bar(position = "fill")



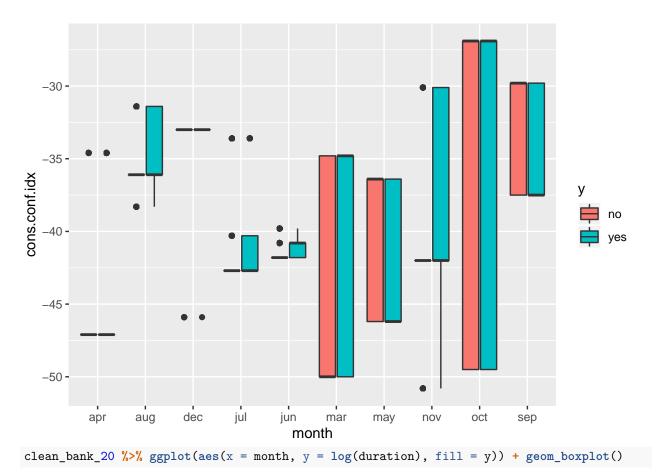
```
###
#Continuous + Categorical
#Job and nr. employed - Trend is confusing, but potentially some interaction
#Type of job related to employment in country?
clean_bank_20 %>% ggplot(aes(x = job, y = nr.employed, fill = y)) + geom_boxplot()
```



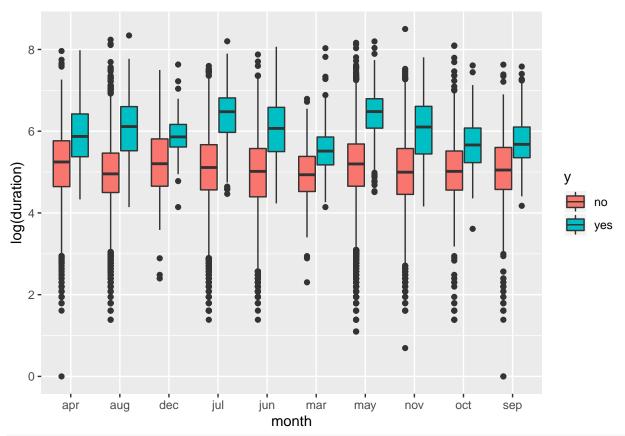
#Cons confidence and job - not quite significant
clean_bank_20 %>% ggplot(aes(x = job, y = cons.conf.idx, fill = y)) + geom_boxplot()



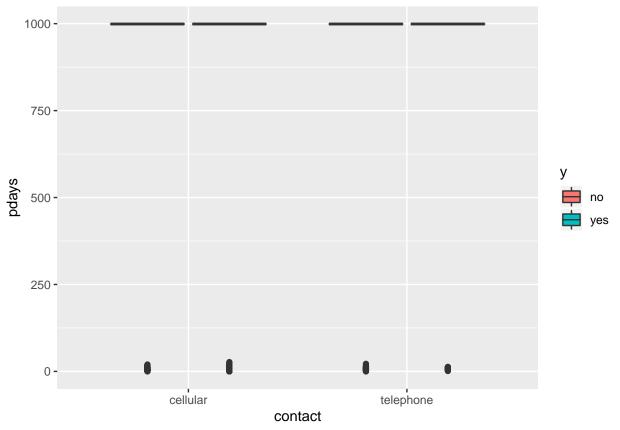
#Month with cons conf and duration, month seems useful, but interactions are confusing, seem odd. clean_bank_20 %% ggplot(aes(x = month, y = cons.conf.idx, fill = y)) + geom_boxplot()



Warning: Removed 4 rows containing non-finite values (stat_boxplot).

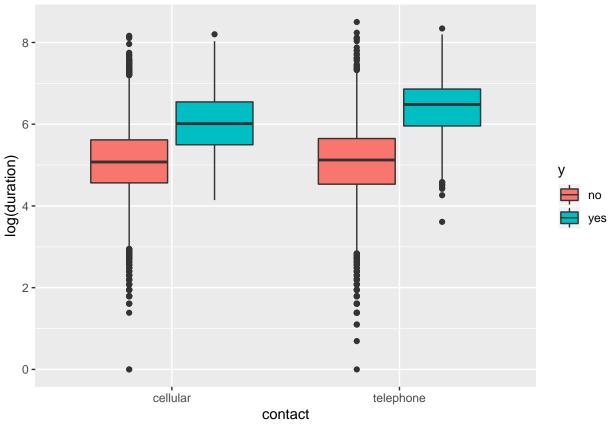


#Original Pdays and contact - VV Hard to truly see interaction here dunno how to turn on/off for plot o #Lets limit pdays interactions then..
clean_bank_20 %>% ggplot(aes(x = contact, y = pdays, fill = y)) + geom_boxplot()



#Contact Type and Duration - I Don't think this is significant
clean_bank_20 %>% ggplot(aes(x = contact, y = log(duration), fill = y)) + geom_boxplot()

Warning: Removed 4 rows containing non-finite values (stat_boxplot).



```
###
#Continuous + Continuous

#Use the ggcorr plot from before...
#Emp. var rate, cons price index, and euribor3m are multicolinear - include 1 or none

#job*default + contact*duration + pdays*contact + pdays*duratio
```

 $\#\#\#\mathrm{OBJECTIVE}$ ONE

```
###Forward Selection Model Creation
#Forward selected model returns this set of variables
logr_Forward <-glm(y ~ duration + job + contact + day_of_week + default + previous+ pdays, family = bin</pre>
```

```
###Backward Selection Model Creation
logr<- glm(y ~ job + education + default + contact +duration + previous + pdays + campaign, family = bis
###Stepwise Selection Model Creation
logr_Stepwise <- glm(y ~ job + default + contact + month + duration + campaign + pdays +poutcome, family</pre>
```

```
###Table of accuracies, etc

###ROC Curve Building

###ROC Curve Printing
```