

Contact

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Talha ILYAS



Languages

Urdu

English----- A2

Summary

Looking for working under extensive and comprehensive environment which makes me help to future polish myself. I also want to work and devote myself for the organization and their departments so to achieve organization goals and performance.

- Understanding of Finance/Asset leasing and related environment such as Banking/Insurance.
- Expertise in working unsupervised in client facing roles, translating business requirements into high quality business specification and design documents.
- Able to work effectively in a team as well as independently
- Flexible and able to cope with the demands of high-pressured implementations.
- Accounting knowledge and qualifications
- Experience with Lead Generation and prospect management
- Excellent verbal and written skills
- Able to professionally and confidently communicate with A Level executives
- Responding to client request for proposal Collaborating with sales and leadership to secure, retain and grow accounts
- Presenting and delivering information to potential client at client meetings, industry exhibits, trade shows and conference
- Closing sales and working with client through the closing process
- Coordinating business generation activities by answering potential client questions and follow-up questions

Skill Highlights

- | | |
|------------------|-------------------|
| • MS word | • Teaching |
| • MS Power Point | • Counselling |
| • MS Excel | • Creative design |
| • Leadership | • Innovative |

- Project management
- Strong decision maker
- Complex problem solver
- Positive attitude
- Good team player
- Client Oriented
- Service-focused
- English Fluent
- Work place Communication
- Able to meet short deadlines
- Content Writing

Experience (Overall 5 Years)

EAK Solar and Co

- Branch Manager and Lead the following departments
- Sales Department
- Finance Department
- Net Metering Department
- Accounts Department
- Marketing Department
- Also work as
- Sales and Accounts Head
- Project Manager
- Site Manager

Teaching

- Run my own academy in Lahore
- Have extensive experience of leadership through being Principle in academy
- Teaching experience
- Beaconhouse and LGS Home tutions

Computer

- Presentation skills and experience
- Word,
- Power Point,
- Excel,
- Article writing etc
- Web Surfing
- Computer Hardware

Others

- Good Management
- Public Relation building
- Client Orientation
- Public Relations Management

Projects

- **Farm House 50kw On Grid System at Bedian Road Near Nwaz shrif interchange**
 - **Mizo Studio 25kw On Grid System at Nadir Street near PCSIR Society**
 - **Bode Evolution 10kw On Grid at Model Town C Block**
 - **House 15kw On Grid Plus Hybrid System at Model Town E Block**
 - **House 5kw On Grid System at LDA Avenue**
 - **House 10kw On Grid System at Velancia Town**
 - **House 10kw On Grid at S Block DHA**
- Etc**

Education

Post Graduation: **MBA (Continue)**

Bachelor of Science: **Accounting and Finance**

Intermeidate: **Fucalty in sciences in Pre-Engineering**

Matriculation: **Sciences**

Certifications

Certificate in Enterprenureship (**IBA**)

Computer hardware (**Brains college**)

Stack Developer (NIAS)