CARLOS PATEL

carlos.patel@email.com | (846) 959-1615 | New York, NY
linkedin.com/in/carlospatel | github.com/carlosp

PROFESSIONAL SUMMARY

Sales Engineer with 3+ years of experience. Skilled in CRM, SQL, Strategic Planning.

PROFESSIONAL EXPERIENCE

Marketing Manager | Stripe | 3 years
• Led team of 6 engineers in developing new features
• Improved system performance by 43%
• Reduced costs by $433K annually
• Launched 4 major features serving 3521K+ users

Sales Engineer | Atlassian | 4 years
• Led team of 9 engineers in developing new features
• Improved system performance by 66%
• Reduced costs by $405K annually

TECHNICAL SKILLS

CRM, SQL, Strategic Planning, Project Management, Business Intelligence, Excel, PowerPoint, Market Research, Financial Modeling, Tableau, Salesforce

EDUCATION

Master of Science in Computer Science
Harvard University | Graduated: 2021 | GPA: 3.84