

WEI WILLIAMS

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PROFESSIONAL SUMMARY

Operations Manager with 2+ years of experience. Skilled in Salesforce, Agile, Data Analysis.

PROFESSIONAL EXPERIENCE

Marketing Manager | DoorDash | 3 years

- Led team of 3 engineers in developing new features
- Improved system performance by 24%
- Reduced costs by \$76K annually

Operations Manager | Salesforce | 3 years

- Led team of 12 engineers in developing new features
- Improved system performance by 56%
- Reduced costs by \$393K annually
- Launched 7 major features serving 4957K+ users

Sales Engineer | Salesforce | 1 years

- Led team of 9 engineers in developing new features
- Improved system performance by 43%
- Reduced costs by \$410K annually
- Launched 8 major features serving 2731K+ users

TECHNICAL SKILLS

Salesforce, Agile, Data Analysis, Financial Modeling, Strategic Planning, SQL, PowerPoint, Market Research, Excel, Project Management, Business Intelligence, Tableau, CRM

EDUCATION

Master of Business Administration

Yale University | Graduated: 2011 | GPA: 3.93