

SOPHIA ZHANG

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PROFESSIONAL SUMMARY

Account Manager with 8+ years of experience. Skilled in SQL, Salesforce, Project Management.

PROFESSIONAL EXPERIENCE

Account Manager | Shopify | 1 years

- Led team of 5 engineers in developing new features
- Improved system performance by 70%
- Reduced costs by \$23K annually
- Launched 8 major features serving 4064K+ users

Business Analyst | Instacart | 3 years

- Led team of 12 engineers in developing new features
- Improved system performance by 39%
- Reduced costs by \$22K annually
- Launched 7 major features serving 2946K+ users

Business Analyst | Netflix | 2 years

- Led team of 10 engineers in developing new features
- Improved system performance by 57%
- Reduced costs by \$386K annually
- Launched 4 major features serving 4011K+ users

Financial Analyst | Apple | 3 years

- Led team of 10 engineers in developing new features
- Improved system performance by 24%

TECHNICAL SKILLS

SQL, Salesforce, Project Management, Tableau, Strategic Planning, Market Research, Data Analysis, Business Intelligence, Stakeholder Management, Agile, Financial Modeling, Excel

EDUCATION

Master of Science in Data Science

Cornell University | Graduated: 2023 | GPA: 3.52