

Steering the aggregative behavior of noncooperative agents: a nudge framework

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Abstract

This paper considers the problem of steering the aggregative behavior of a population of noncooperative price-taking agents towards a desired behavior. Different from conventional pricing schemes where the price is fully available for design, we consider the scenario where a system regulator broadcasts a price prediction signal that can be different from the actual price incurred by the agents. The resulting reliability issues are taken into account by including trust dynamics in our model, implying that the agents will not blindly follow the signal sent by the regulator, but rather follow it based on the history of its accuracy, i.e, its deviation from the actual price. We present several nudge mechanisms to generate suitable price prediction signals that are able to steer the aggregative behavior of the agents to stationary as well as temporal desired aggregative behaviors. We provide analytical convergence guarantees for the resulting multi-components models. In particular, we prove that the proposed nudge mechanisms earn and maintain full trust of the agents, and the aggregative behavior converges to the desired one. The analytical results are complemented by a numerical case study of coordinated charging of plug-in electric vehicles.

Key words: Nudge, noncooperative agents, aggregative behavior, projected dynamical systems

1 Introduction

Nudging is an approach in behavioral economics that is proposed to improve people's health and happiness by providing "indirect suggestions" termed as *nudges*. A nudge, by definition, is any characteristic of the choice structure that predictably changes peoples behavior without restricting any options or significantly affecting economic incentives¹. Therefore nudges are different from mandates as they are easy and cheap to avoid [25]. Due to their aspects of preserving freedom of choice and being non-intrusive, nudge policies have become popular over the last few years. The most notable example is the "Behavioural Insights Team (known as the "Nudge Unit) that applies nudge theory in British government, and, for instance, its most recent report concerns energy consumption analysis and the impact of smart meters on customers energy consumption [22]. Another example is *informational nudging*, defined as sending manipulated, and possibly misleading, information about options to a decision maker for altering its choices [9]. Informational nudging is studied recently in

the context of transportation systems [4] and boundedly rational decision makers [5].

The problem of coordinating a population of noncooperative price-taking agents and altering their aggregative behavior appears in various applications such as charging of plug-in electric vehicles in a coordinated way [17], residential energy consumption scheduling [19], and congestion control in networks [2]. To address this problem, a common approach in the literature involves to treat the price as a design signal. If the system regulator has access to all information of the agents, as shown in [1], a linear price with respect to the actions of the agents is sufficient to achieve a desired behavior. In case such information is not available, which is often the case, dynamic pricing algorithms are posed as a solution to overcome this lack of knowledge; see e.g. [1, 2, 7, 8, 16]. The underlying assumption in dynamic pricing is that price is fully controllable, which in turn facilitates the regulator's task in steering the behavior of the agents. However,

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¹ Nudge was originally defined as *the minimalist intervention* in a given situation such that a desired outcome is achieved [26]. However, the Nobel laureate Richard Thaler presented another definition in [25] which is more popular and is used here.

the actual price could depend on various elements such as fixed and variable production costs and daily market conditions; see e.g. [21] in the context of power systems. Here, instead, we allow the signal designed by the regulator to be different from the actual price dictating the costs incurred by the agents. Motivated by the advantages of nudging, we propose a framework in which the regulator alters the aggregative behavior of price-taking agents, without directly designing the price and without fully knowing the cost/utility functions of the agents. In our setup, the regulator transmits a price prediction signal to all the agents. The agents choose their actions taking this prediction into account; however, they do not blindly follow it since they are aware that the prediction signal can differ from the actual price that they will incur. We model such behavior by associating a trust variable to each agent, which increases/decreases depending on the history of the accuracy of the communicated price prediction. In other words, different to informational nudging in [4, 5, 9], here the agents cross-check the validity of the communicated information. Moreover, the trust dynamics couple the price prediction dynamics to the actual price, and consequently the proposed nudge mechanisms do not simplify to conventional dynamic pricing schemes.

Contributions: We present a framework which is able to capture the multi-components model resulting from nudge mechanisms in conjunction with agents' actions and trust dynamics². Within this framework, we first consider stationary desired behaviors and design two nudge mechanisms for the regulator, termed hard and soft nudge. We show that under these mechanisms, full trust of agents is gained in finite time and the aggregative behavior of the agents converges asymptotically to a desired set point. Afterwards, we extend the results to temporal desired behaviors and present an adaptive nudge mechanism that can cope with the variations in the desired behavior. We analytically show that this mechanism obtains and maintains full trust of agents, and consequently the aggregative behavior converges to the time-dependent desired behavior. Finally, we complement our theoretical findings by a case study of coordinated charging of plug-in electric vehicles.

The structure of the paper is organized as follows. Preliminaries are provided in Section 2. The proposed

framework is introduced in Section 3. Section 4 includes the hard and soft nudge mechanisms for stationary desired behaviors and their convergence analysis. The adaptive nudge mechanism for temporal desired behaviors is presented in Section 5. The case study is included in Section 6 to demonstrate the performance of the nudge mechanisms. Finally, conclusions are drawn in Section 7. Stability analysis for the adaptive nudge is provided in Appendix A and existence of solutions for nonautonomous projected dynamical systems is established in Appendix B.

2 Preliminaries

The section introduces notational conventions and basic notions on convex analysis and projected dynamical systems.

2.1 Notation

We denote the set of real and nonnegative real numbers by \mathbb{R} and $\mathbb{R}_{\geq 0}$, respectively. The standard Euclidean norm is denoted by $\|\cdot\|$. The symbols $\mathbf{1}_n$ and $\mathbf{0}_n$ respectively denote the vectors of all ones and zeros in \mathbb{R}^n . We denote the Kronecker product by \otimes . The vectorization of a matrix $M \in \mathbb{R}^{m \times n}$ is denoted by $\text{vec}(M)$. We denote the boundary, the interior, and the closure of a set $\mathcal{X} \subseteq \mathbb{R}^n$ with $\text{bd}(\mathcal{X})$, $\text{int}(\mathcal{X})$, and $\text{cl}(\mathcal{X})$, respectively. Given the vectors $x_1, \dots, x_N \in \mathbb{R}^n$, we use the shorthand notation $\text{col}(x_i) = [x_1^\top, \dots, x_N^\top]^\top$. We write $M \succ 0$ to indicate that $M = M^\top \in \mathbb{R}^{n \times n}$ is positive definite. For a given vector $x \in \mathbb{R}^n$ and a positive semidefinite matrix M , we define $\|x\|_M^2 := x^\top M x$. The Frobenius norm of a matrix $M \in \mathbb{R}^{m \times n}$ is denoted by $\|M\|_F := \sqrt{\text{Tr}(M^\top M)}$ where $\text{Tr}(\cdot)$ is the trace operator. A closed ball with center $x \in \mathbb{R}^n$ and radius $r > 0$ is denoted by $\bar{B}(x, r) := \{y \in \mathbb{R}^n \mid \|x - y\| \leq r\}$. A function $F : \mathcal{X} \rightarrow \mathbb{R}^m$ is locally Lipschitz on an open set $\mathcal{X} \subset \mathbb{R}^n$ if for any point $x \in \mathcal{X}$, there exist some positive scalar r and Lipschitz constant L , both dependent on x , such that $\|F(y') - F(y)\| \leq L\|y' - y\|$ for all $y', y \in \bar{B}(x, r)$. The function F is Lipschitz on \mathcal{X} if there exists a positive constant L satisfying $\|F(y') - F(y)\| \leq L\|y' - y\|$ for all $y', y \in \mathcal{X}$.

2.2 Convex analysis

Consider a nonempty, closed, convex set $\mathcal{X} \subseteq \mathbb{R}^n$. The map $\text{proj}_{\mathcal{X}} : \mathbb{R}^n \rightarrow \mathcal{X}$ denotes the Euclidean projection on to the set \mathcal{X} , i.e., $\text{proj}_{\mathcal{X}}(z) := \arg \min_{y \in \mathcal{X}} \|y - z\|$. The normal cone to \mathcal{X} at a given point $x \in \mathcal{X}$ is the set $\mathcal{N}_{\mathcal{X}}(x) := \{y \in \mathbb{R}^n \mid y^\top(s - x) \leq 0, \forall s \in \mathcal{X}\}$, and the tangent cone is defined as the set $\mathcal{T}_{\mathcal{X}}(x) := \text{cl}(\cup_{y \in \mathcal{X}} \cup_{\lambda > 0} \lambda(y - x))$. The projection of a vector $z \in \mathbb{R}^n$ on to $\mathcal{T}_{\mathcal{X}}(x)$ is denoted by $\Pi_{\mathcal{X}}(x, z) := \text{proj}_{\mathcal{T}_{\mathcal{X}}(x)}(z)$.

² Preliminary results of this work are presented in the conference article [23]. Different to the conference article, this paper reports the proofs of Theorems 4.1 and 4.3, studies convergence for stationary desired behaviors outside of the admissible set (Corollary 4.2), presents a nudge mechanism for temporal desired behaviors (Section 5) and studies its convergence (Theorem 5.2 and Appendix A), studies the application of these results to coordinated charging of plug-in electric vehicles (Section 6), and studies existence of solutions for nonautonomous projected dynamical systems (Appendix B).

Given any point $x \in \mathcal{X}$, it follows from Moreau's decomposition theorem [13, Thm. 3.2.5] that any vector $z \in \mathbb{R}^n$ can be written as $z = \text{proj}_{\mathcal{N}_{\mathcal{X}}(x)}(z) + \text{proj}_{\mathcal{T}_{\mathcal{X}}(x)}(z)$.

2.3 Projected dynamical systems

Given a nonempty closed set $\mathcal{X} \subseteq \mathbb{R}^n$ and a continuous function $h : \mathbb{R}^n \times [0, \infty) \rightarrow \mathbb{R}^n$, the nonautonomous projected dynamical system associated to them is

$$\dot{x} = \Pi_{\mathcal{X}}(x, h(x, t)). \quad (1)$$

The right-hand side of this system is discontinuous on the boundary of the set \mathcal{X} . Following [20, Def. 2.5], we specify a notion of solution to the above projected dynamical system. A map $x : [0, \infty) \rightarrow \mathcal{X}$ is a Carathéodory solution of the projected dynamical system (1) if it is absolutely continuous and satisfies $\dot{x}(t) = \Pi_{\mathcal{X}}(x(t), h(x(t), t))$ for almost all $t \in [0, \infty)$.

3 Problem formulation and the model

We consider a set of agents $\mathcal{I} := \{1, \dots, N\}$ that interact repeatedly with a central regulator. The agents are non-cooperative, that is, each agent i is associated with a cost function J_i that it wishes to minimize by choosing its action. In particular, the cost function of each agent $i \in \mathcal{I}$ is given by $J_i(x_i, p)$, which determines the cost of action $x_i \in \mathbb{R}^n$ given the price $p \in \mathbb{R}^n$. For simplicity, we assume that J_i admits the following linear-quadratic form

$$J_i(x_i, p) := \frac{1}{2} (x_i - c_i)^\top Q_i (x_i - c_i) + x_i^\top p, \quad (2)$$

where $Q_i = Q_i^\top \in \mathbb{R}^{n \times n}$, $Q_i \succ 0$, and $c_i \in \mathbb{R}^n$. This structure appears in applications where x_i indicates the demand of a product that comes at price p , for instance coordinated charging of plug-in electric vehicles [17] and scheduling of residential energy consumption [19].

Before providing further details, we give an overview of our model. The regulator provides a prediction of the price for all the agents. This prediction is potentially different from the *actual* price that determines the costs incurred by the agents. The agents use the price prediction to choose their actions with the aim of minimizing the cost they incur under the actual price. The actual price is determined and revealed only after the actions are chosen.

The regulator, on the other hand, aims at steering the *aggregative behavior* of the agents to a desired point using the price prediction signal. We assume that the regulator does not know the cost functions of the agents. A common approach of steering aggregate behavior, often referred to as dynamic pricing, is to use the price as a

control signal to regulate the system of agents [1, 7, 16]. In contrast, here the actual price signal is not available for design and the regulator needs to rely on the price prediction signal to manipulate the agents' behavior. Our motivation stems from the fact that, in reality, the actual price may not be prescribed a priori as a dynamic function of demands/actions.

The discrepancy between the price prediction and the actual price readily brings the issue of *trust* or *reliability*. Namely, the central regulator needs to earn and maintain the trust of the agents in order to influence their decisions. We take this into account by considering that the agents associate a level of trust/reliability to the regulator's prediction based on the *history of its accuracy*.

In the sequel, we aim to carefully model the above described features and design update schemes, termed *nudge mechanisms*, that enable the regulator to steer the aggregative behavior of the agents to a desired reference. We first look at the problem from the agents' side and put forward a model where agents use available information to decide on their actions. The regulator's side will be dealt with in Section 4, where nudge mechanisms are proposed.

3.1 Agents' actions and trust dynamics

In choosing their actions at time $t \in [0, \infty)$, the agents have access to a price prediction $\hat{p}(t) \in \mathbb{R}^n$ sent out by the regulator. Note that this value is common for all agents. In addition, we assume that each agent $i \in \mathcal{I}$ has a local perception of the price, denoted by $\hat{\lambda}_i \in \mathbb{R}^n$, that the agent would have used in the absence of the prediction $\hat{p}(t)$.

As mentioned before, different from conventional dynamic pricing, the distinction between the actual price and its prediction brings the issue of *reliability*, and we incorporate this in our model by associating a level of trust/reliability to the regulator's prediction based on the history of its accuracy. In particular, let $\gamma_i(t) \in [0, 1]$ be the trust variable of agent i associated with the price prediction $\hat{p}(t)$. Note that $\gamma_i(t) = 1$ and $\gamma_i(t) = 0$ stand for full and no trust, respectively. Given the amount of trust, predicted price, and the local perception, agent i adopts a *trust-adapted* price perception³

$$\lambda_i(t) := \gamma_i(t)\hat{p}(t) + (1 - \gamma_i(t))\hat{\lambda}_i. \quad (3)$$

Note that if $\gamma_i(t)$ is close to 1, the agent disregards its own perception of the price and follows the price

³ The trust-adapted protocol (3) can be replaced by a more general form $\lambda_i(t) = \omega_i(\hat{p}(t), \gamma_i(t))$ with $\omega_i(\cdot, \cdot)$ being a Lipschitz function satisfying $\omega_i(\hat{p}, 1) = \hat{p}$. However, we opt for the form (3) in order to provide a more explicit analysis and to highlight the underlying intuition.

prediction communicated by the regulator. Conversely, as $\gamma_i(t)$ approaches 0, the agent loses trust in the price prediction $\hat{p}(t)$ and follows its own price perception $\hat{\lambda}_i$ when deciding on its optimal action. The agent i uses this trust-adapted price perception to determine its action as follows:

$$x_i(t) = \arg \min_{x \in \mathbb{R}^n} J_i(x, \lambda_i(t)) .$$

By using (2) and (3), the explicit expression of the action of agents is given by

$$x_i(t) = c_i - Q_i^{-1} \left(\gamma_i(t) \hat{p}(t) + (1 - \gamma_i(t)) \hat{\lambda}_i \right) . \quad (4)$$

The actual price $t \mapsto p(t)$ is available to the agents once they have taken their actions. If the discrepancy between the predicted and actual price is large, then agents lose their trust in the predictions. We capture the changes of trust based on these positive or negative experiences by providing a trust update rule. In particular, we consider the following trust dynamics:

$$\dot{\gamma}_i(t) = \eta_i \psi_i(\|p(t) - \hat{p}(t)\|), \quad (5)$$

where $\eta_i > 0$ and $\psi_i : \mathbb{R}_{\geq 0} \rightarrow [-1, 1]$ determines whether the agent loses or gains trust in the price prediction. We assume that $\psi_i(\cdot)$ satisfies the following assumption, and an example of this function is depicted in Fig. 1.

Assumption 3.1. The function $\psi_i : \mathbb{R}_{\geq 0} \rightarrow [-1, 1]$ is locally Lipschitz and strictly decreasing. In addition, we have $\psi_i(0) > 0$ and $\psi_i(\delta_i) = 0$ for some $\delta_i > 0$. •

The scalar δ_i quantifies the *tolerance* of agent i towards the prediction error. That is, if the error between the actual and the predicted price $\|p(t) - \hat{p}(t)\|$ is greater than δ_i , agent i begins losing trust in the prediction with the rate η_i . Conversely, trust increases as long as the error is within the tolerance δ_i . The rationale behind this dynamics is that, excluding the extreme cases of unconditional trust or distrust, trust can be gained or lost after several positive or negative experiences [14].

Note that trust variables are defined in the interval between 0 and 1. To respect this, we slightly revise (5) by adding projection operators to it, namely:

$$\dot{\gamma}_i(t) = \Pi_{[0,1]}(\gamma_i(t), \eta_i \psi_i(\|p(t) - \hat{p}(t)\|)) . \quad (6)$$

We note that the essence of the trust update rule remains the same as (5). The projection operators become active only if the bounds $\gamma_i = 0$ or $\gamma_i = 1$ are hit. In particular, if $\gamma_i(t_1) = 1$ at some time $t = t_1$ and $\psi_i(\|p(t_1) - \hat{p}(t_1)\|)$ is positive (thus suggesting an increase in γ_i), the projection becomes active, and sets $\dot{\gamma}_i(t_1)$ to 0, thus pro-

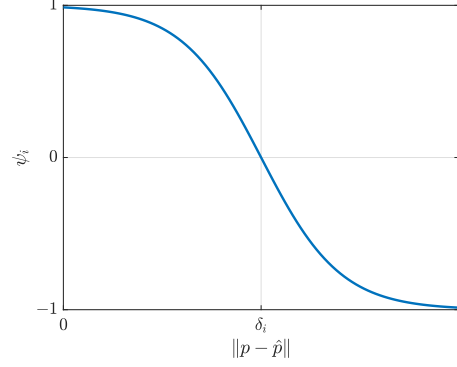


Fig. 1. An example of the function ψ_i that specifies the trust update rule (6) for agent i .

hibiting the trust variable to exceed its maximum value 1. An analogous scenario occurs for the case $\gamma_i(t_1) = 0$.

For simplicity of presentation, we rewrite the model of agent i , consisted from (4) and (6), as follows:

$$\Sigma_i : \begin{cases} \dot{\gamma}_i(t) = \Pi_{[0,1]}(\gamma_i(t), \eta_i \psi_i(\|p(t) - \hat{p}(t)\|)), & (7a) \\ x_i(t) = \pi_i(\hat{p}(t), \gamma_i(t)), & (7b) \end{cases}$$

where

$$\pi_i(\hat{p}, \gamma_i) := c_i - Q_i^{-1} \left(\gamma_i \hat{p} + (1 - \gamma_i) \hat{\lambda}_i \right) . \quad (8)$$

Note that the actual price p and the price prediction \hat{p} are the inputs of the model, and the action vector x_i is the output. Having introduced the model of the agents, we next discuss the desired aggregative behavior.

3.2 Desired aggregative behavior

The goal of the system regulator is to coordinate the agents such that they cumulatively behave in a desired fashion. Here, we are interested in regulating $\sum_{i \in \mathcal{I}} x_i(t)$, which we refer to as the *aggregative behavior*. Such quantity often reflects total production or total demand depending on the application at hand. More precisely, the regulator aims to achieve

$$\lim_{t \rightarrow \infty} \sum_{i \in \mathcal{I}} x_i(t) = x^*, \quad (9)$$

for some desired setpoint $x^* \in \mathbb{R}^n$.⁴ To this end, we propose suitable *nudge* mechanisms that can be implemented by the regulator. A mechanism is called a nudge if it influences the behavior of a group of individuals through providing indirect suggestions. We use this concept and propose mechanisms in which the system reg-

⁴ In Section 5, we allow x^* to be a time-varying reference signal.

ulator manipulates the price prediction $\hat{p}(t)$ to achieve its goal, namely (9).

Recall that the actual price is considered here as an exogenous signal. In particular, we assume that it admits the form

$$p(t) = p_0 + \Delta p(t), \quad \forall t \in [0, \infty),$$

where p_0 is a constant base price, known to the regulator, and $\|\Delta p(t)\| \ll \|p_0\|$ accounts for price fluctuations. We assume that the following condition holds throughout the paper:

Assumption 3.2. The actual price function $p : [0, \infty) \rightarrow \mathbb{R}^n$ is continuous, and its fluctuations satisfies $\|\Delta p(t)\| < \min_{i \in \mathcal{I}} \delta_i$ for all $t \in [0, \infty)$. •

Remark 3.3. Note that in the absence of the objective (9), the best the regulator can do is to provide the agents with the true value of p_0 . In that case, the price prediction error amounts to $\|\Delta p(t)\|$. Therefore, the inequality constraint in Assumption 3.2 simply means that the prediction error in such a *manipulation-free* case is within the tolerances of all agents. •

The fact that the agents do not blindly follow the price prediction $\hat{p}(t)$ implies that not any arbitrary aggregative behavior x^* is achievable. Next, we identify a set of aggregative behaviors to which the agents can be driven by applying our nudge mechanisms.

Let Assumption 3.2 hold, and choose $\bar{\delta} \in \mathbb{R}$ such that

$$0 < \bar{\delta} < \min_{i \in \mathcal{I}} \delta_i - \|\Delta p(t)\|, \quad \forall t \in [0, \infty). \quad (10)$$

We leverage the idea that if Assumption 3.1 holds and $\hat{p}(t)$ belongs to the closed ball

$$\bar{B}(p_0, \bar{\delta}) = \{\hat{p} \in \mathbb{R}^n \mid \|\hat{p} - p_0\| \leq \bar{\delta}\} =: \mathcal{B}, \quad (11)$$

then $\psi_i(\cdot)$ takes positive values and $\gamma_i(t)$ increases for all $i \in \mathcal{I}$ following (7a). As a result, the regulator can gain agents' trust in the price prediction by constraining $\hat{p}(t)$ to the ball \mathcal{B} . Bearing this and the action of agents in (7b) and (8) in mind, we define the set of admissible x^* as:

$$\mathcal{X}^* := \left\{ x \in \mathbb{R}^n \mid x = \sum_{i \in \mathcal{I}} (c_i - Q_i^{-1} \hat{p}), \forall \hat{p} \in \mathcal{B} \right\}. \quad (12)$$

From (11), the set \mathcal{X}^* can be explicitly written as

$$\mathcal{X}^* = \left\{ x \in \mathbb{R}^n \mid (x - x_0)^\top \left(\sum_{i \in \mathcal{I}} Q_i^{-1} \right)^{-2} (x - x_0) \leq \bar{\delta}^2 \right\}, \quad (13)$$

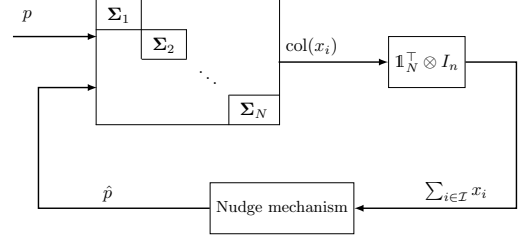


Fig. 2. Block diagram representation of agents interconnected with a nudge mechanism.

where $x_0 := \sum_{i \in \mathcal{I}} (c_i - Q_i^{-1} p_0)$. Thus, the regulator can alter the aggregative behavior inside a compact set around x_0 . Putting it differently, \mathcal{X}^* characterizes the set of aggregative behaviors that are potentially achievable while monotonically increasing the trust variables. Note from (10) and (13) that the bigger the agents' tolerances δ_i 's are, the larger can be $\bar{\delta}$ and thus, the compact set \mathcal{X}^* .

For any $x^* \in \mathcal{X}^*$, there exists a unique $p^* \in \mathcal{B}$ such that

$$x^* = \sum_{i \in \mathcal{I}} (c_i - Q_i^{-1} p^*), \quad (14)$$

or equivalently

$$p^* = \left(\sum_{i \in \mathcal{I}} Q_i^{-1} \right)^{-1} (-x^* + \sum_{i \in \mathcal{I}} c_i). \quad (15)$$

The vector p^* is an important quantity. If the agents fully trust the price prediction and the regulator communicates p^* as the prediction, then the aggregative behavior of the agents will be x^* . However, the regulator cannot directly compute p^* since it does not know the exact parameters defining individual cost functions. Moreover, trust can only be gained over time. To address these issues, suitable nudge mechanisms are designed in the next section. Each of those mechanisms can be interconnected with the agents' dynamics, as demonstrated in Fig. 2, in order to drive the price prediction $\hat{p}(t)$ to p^* , and consequently $x(t)$ to x^* .

4 Nudge mechanisms for stationary desired behaviors

In this section, we design two nudge mechanisms, referred to as *hard* and *soft*, that provide suitable price predictions.

4.1 Hard nudge mechanism

The first nudge mechanism that we propose is the following projected-integral control law

$$\dot{\hat{p}}(t) = \Pi_{\mathcal{B}} \left(\hat{p}(t), \sum_{i \in \mathcal{I}} x_i(t) - x^* \right), \quad (16)$$

where \mathcal{B} is defined as (11) and x^* is the desired aggregative behavior. We note that from [20, Lem. 2.1], the projection operator on the right-hand side can be explicitly expressed using the definition of \mathcal{B} . In particular, let $e(t) := \sum_{i \in \mathcal{I}} x_i(t) - x^*$, then we obtain:

$$\Pi_{\mathcal{B}}(\hat{p}(t), e(t)) = \begin{cases} e(t), & \text{if } \hat{p}(t) \in \text{int}(\mathcal{B}), \\ e(t) - \frac{\alpha(t)(\hat{p}(t) - p_0)}{\|\hat{p}(t) - p_0\|^2}, & \text{if } \hat{p}(t) \in \text{bd}(\mathcal{B}), \end{cases}$$

where $\alpha(t) := \max\{0, e(t)^\top (\hat{p}(t) - p_0)\}$. The nudge mechanism in (16) updates the price prediction such that the error between the desired behavior and the current aggregative behavior diminishes. To gain and maintain the trust of the agents, the price prediction is constrained to the ball \mathcal{B} for all time, and thus we refer to (16) as *hard nudge*.

The overall system, as shown in Fig. 2, is obtained by interconnecting (16) with agents (7), and the theorem below addresses its convergence.

Theorem 4.1. *Consider the closed-loop system formed by agents' model (7) and the hard nudge mechanism (16) with $x^* \in \mathcal{X}^*$. Then, for any initial condition $(\hat{p}(0), \text{col}(\gamma_i(0))) \in \mathcal{B} \times [0, 1]^N$, there exists a Carathéodory solution $t \mapsto (\hat{p}(t), \text{col}(\gamma_i(t)))$ of the closed-loop system over the domain $[0, \infty)$. Moreover, any solution $(\hat{p}(t), \text{col}(\gamma_i(t)))$ converges to $(p^*, \mathbf{1}_N)$ with p^* given by (15). Consequently, $\sum_{i \in \mathcal{I}} x_i(t)$ converges to x^* as desired.*

Proof. The proof is divided into two parts. Since the vector field of the overall system is discontinuous, we show existence of Carathéodory solutions of the system in the first part. The second part is devoted to convergence analysis.

Existence of solutions: Let $\xi := (\hat{p}, \text{col}(\gamma_i))$ and $\Omega := \mathcal{B} \times [0, 1]^N$. Then, by substituting the expression of x_i from (7b) into (16), we obtain the nonautonomous projected dynamical system that represents the closed-loop system (7) and (16) as

$$\dot{\xi} = \Pi_{\Omega}(\xi, h(\xi, t)), \quad (17)$$

where

$$h(\xi, t) := \begin{bmatrix} \sum_{i \in \mathcal{I}} \pi_i(\hat{p}, \gamma_i) - x^* \\ \text{col}(\eta_i \psi_i(\|p(t) - \hat{p}\|)) \end{bmatrix}.$$

Note that the map $(\hat{p}, t) \mapsto \psi_i(\|p(t) - \hat{p}\|)$ is measurable in t and locally Lipschitz in \hat{p} . The latter is a consequence of Assumption 3.1 and the fact that the norm operator is Lipschitz. Consequently, the function $(\xi, t) \mapsto h(\xi, t)$ is locally Lipschitz in \hat{p} and measurable in t , and using the compactness of the set Ω , existence of solutions for any initial condition $(\hat{p}(0), \text{col}(\gamma_i(0))) \in \mathcal{B} \times [0, 1]^N$ is guaranteed by Lemma B.1.

Convergence analysis: Our proof proceeds by showing that for any solution of the system, there exists a finite time by which full trust of agents is achieved and maintained. Subsequently, with full trust, we show that $\hat{p}(t)$ converges to p^* .

Note from (16) that $\hat{p}(t) \in \mathcal{B}$ for all $t \geq 0$. Using this fact along with Assumption 3.1, we obtain $\psi_i(\|p(t) - \hat{p}(t)\|) > 0$ for all $i \in \mathcal{I}$ and $t \geq 0$. Consequently, along any solution, the trust variable of agent i at any time t is given by

$$\gamma_i(t) = \min \left\{ 1, \gamma_i(0) + \eta_i \int_0^t \psi_i(\|p(\tau) - \hat{p}(\tau)\|) d\tau \right\}. \quad (18)$$

Bearing in mind that $\hat{p}(t)$ belongs to the ball \mathcal{B} given by (11), we have $\|p(t) - \hat{p}(t)\| \leq \rho < \min_{i \in \mathcal{I}} \delta_i$ for some $\rho > 0$. Hence, by Assumption 3.1, we obtain that $\psi_i(\|p(t) - \hat{p}(t)\|) \geq \psi_i(\rho) > 0$ for all time. Let $T^i := (1 - \gamma_i(0))/(\eta_i \psi_i(\rho))$. Then, from (18), we deduce that $\gamma_i(t) = 1$ for all $t \geq T^i$. Setting $T := \max_{i \in \mathcal{I}} T^i$, we conclude that $\text{col}(\gamma_i(t)) = \mathbf{1}_N$ for all $t \in [T, \infty)$. As a consequence, in the time interval $[T, \infty)$, the price prediction dynamics (16) reduces to

$$\dot{\hat{p}} = \Pi_{\mathcal{B}}(\hat{p}, f(\hat{p})), \quad (19)$$

where

$$f(\hat{p}) := \sum_{i \in \mathcal{I}} c_i - \sum_{i \in \mathcal{I}} Q_i^{-1} \hat{p} - x^*. \quad (20)$$

We next analyze the asymptotic properties of (19) and show that solutions of this system converge asymptotically to p^* . Consider the Lyapunov candidate $V(\hat{p}) := \frac{1}{2} \|\hat{p} - p^*\|^2$. Since solutions of (19) are absolutely continuous and V is continuously differentiable, the time-derivative of the evolution of V along any solution of (19) is equal to the inner product of the gradient of V and the right-hand side of (19). This inner product is computed as

$$\begin{aligned} \nabla V(\hat{p})^\top \Pi_{\mathcal{B}}(\hat{p}, f(\hat{p})) &= (\hat{p} - p^*)^\top f(\hat{p}) \\ &\quad - (\hat{p} - p^*)^\top \text{proj}_{\mathcal{N}_{\mathcal{B}}(\hat{p})}(f(\hat{p})), \end{aligned}$$

where we used Moreaus decomposition theorem (cf. Section 2.2) to obtain the above equality and $\mathcal{N}_{\mathcal{B}}(\hat{p})$ is the normal cone of \mathcal{B} at \hat{p} . Note that $-(\hat{p} - p^*)^\top \text{proj}_{\mathcal{N}_{\mathcal{B}}(\hat{p})}(f(\hat{p})) \leq 0$ since $\hat{p}, p^* \in \mathcal{B}$, and we find that

$$\nabla V(\hat{p})^\top \Pi_{\mathcal{B}}(\hat{p}, f(\hat{p})) \leq (\hat{p} - p^*)^\top f(\hat{p}).$$

We use (20) and the expression of x^* in (14) to obtain

$$\nabla V(\hat{p})^\top \Pi_{\mathcal{B}}(\hat{p}, f(\hat{p})) \leq -(\hat{p} - p^*)^\top \sum_{i \in \mathcal{I}} Q_i^{-1}(\hat{p} - p^*).$$

This implies that V decreases monotonically along every solution of (19). Consequently, \hat{p} converges to p^* , and the aggregate behavior $\sum_{i \in \mathcal{I}} x_i$ converges to x^* . ■

As shown in Theorem 4.1, the hard nudge mechanism (16) successfully steers the agents to the desired aggregative behavior, for any $x^* \in \mathcal{X}^*$. In case $x^* \notin \mathcal{X}^*$, convergence of the aggregative behavior is still guaranteed, but to a point which is different from x^* as stated in the following corollary.

Corollary 4.2. *Consider the closed-loop system formed by agents' model (7) and the hard nudge mechanism (16) with $x^* \notin \mathcal{X}^*$. Then, for any initial condition $(\hat{p}(0), \text{col}(\gamma_i(0))) \in \mathcal{B} \times [0, 1]^N$, there exists a Carathéodory solution $t \mapsto (\hat{p}(t), \text{col}(\gamma_i(t)))$ of the closed-loop system over the domain $[0, \infty)$. Moreover, $\sum_{i \in \mathcal{I}} x_i(t)$ converges to $x' \neq x^*$ given by*

$$x' = \arg \min_{y \in \mathcal{X}^*} \frac{1}{2} \|x^* - y\|^2 \left(\sum_{i \in \mathcal{I}} Q_i^{-1} \right)^{-1}. \quad (21)$$

Proof. Based on the proof of Theorem 4.1, the closed-loop system admits a Carathéodory solution for all $x^* \in \mathbb{R}^n$, and thus existence of a solution $t \mapsto (\hat{p}(t), \text{col}(\gamma_i(t)))$ is guaranteed for all $t \in [0, \infty)$. Next, we consider x' and characterize its corresponding price prediction, namely p' . We prove convergence of $(\hat{p}, \text{col}(\gamma_i))$ to $(p', \mathbf{1}_N)$ afterwards. Subsequently, convergence of $\sum_{i \in \mathcal{I}} x_i$ to x' follows from the definition of p' .

The point x' exists and is unique following Weierstrass Theorem [3, Prop. A.8] and [3, Prop. 2.1.1], respectively. Moreover, it follows from [3, Prop. 2.1.2] that $x' \in \mathcal{X}^*$ satisfies

$$(x' - x^*)^\top \left(\sum_{i \in \mathcal{I}} Q_i^{-1} \right)^{-1} (y - x') \geq 0, \quad \forall y \in \mathcal{X}^*.$$

Let $p' := (\sum_{i \in \mathcal{I}} Q_i^{-1})^{-1}(-x' + \sum_{i \in \mathcal{I}} c_i)$, then we have $p' \in \mathcal{B}$. It also follows that

$$\begin{aligned} & \left(\sum_{i \in \mathcal{I}} (c_i - Q_i^{-1} p') - x^* \right)^\top \\ & \cdot \left(\left(\sum_{i \in \mathcal{I}} Q_i^{-1} \right)^{-1} (y - \sum_{i \in \mathcal{I}} c_i) + p' \right) \geq 0, \quad \forall y \in \mathcal{X}^*. \end{aligned}$$

Recalling the definition of \mathcal{X}^* given by (12), we see that for any $y \in \mathcal{X}^*$, there exists some $s \in \mathcal{B}$ such that the relation $y = \sum_{i \in \mathcal{I}} (c_i - Q_i^{-1} s)$ holds. Therefore, the above inequality can be rewritten as

$$\left(\sum_{i \in \mathcal{I}} (c_i - Q_i^{-1} p') - x^* \right)^\top (p' - s) \geq 0, \quad \forall s \in \mathcal{B}. \quad (22)$$

Note from (16) that $\hat{p}(t) \in \mathcal{B}$ for all $t \geq 0$. Following the steps of the proof of Theorem 4.1, there exists some finite time $T \geq 0$ such that $\text{col}(\gamma_i(t)) = \mathbf{1}_N$ and the hard nudge mechanism reduces to (19) for all $t \geq T$. Considering again the Lyapunov candidate $V(\hat{p}) := \frac{1}{2} \|\hat{p} - p'\|^2$, its derivation along (19) yields

$$\nabla V(\hat{p})^\top \Pi_{\mathcal{B}}(\hat{p}, f(\hat{p})) \leq (\hat{p} - p')^\top f(\hat{p}).$$

Now we add the left-hand side of (22) evaluated at $s = \hat{p}$ to the right-hand side of the foregoing inequality to get

$$\begin{aligned} & \nabla V(\hat{p})^\top \Pi_{\mathcal{B}}(\hat{p}, f(\hat{p})) \\ & \leq (\hat{p} - p')^\top \left(f(\hat{p}) - \sum_{i \in \mathcal{I}} (c_i - Q_i^{-1} p') + x^* \right) \\ & = -(\hat{p} - p')^\top \sum_{i \in \mathcal{I}} Q_i^{-1}(\hat{p} - p'), \end{aligned}$$

where the equality follows from the definition of f given by (20). Therefore, we deduce that V decreases monotonically along every solution of (19) and \hat{p} converges to p' . This concludes the proof. ■

4.2 Soft nudge mechanism

While using the nudge mechanism in (16) is effective for driving the aggregative behavior of the agents to a desired point, convergence is guaranteed only if the price prediction is initialized in the ball \mathcal{B} . We now present an alternative nudge mechanism under which convergence is guaranteed *globally*, i.e., for all $\hat{p}(0) \in \mathbb{R}^n$ and $\text{col}(\gamma_i(0)) \in [0, 1]^N$. The proposed mechanism is given by

$$\dot{\hat{p}}(t) = \sum_{i \in \mathcal{I}} x_i(t) - x^* + \frac{1}{\varepsilon} (\text{proj}_{\mathcal{B}}(\hat{p}(t)) - \hat{p}(t)), \quad (23)$$

where \mathcal{B} is defined in (11) and $\varepsilon > 0$ is a design parameter. We note that the explicit expression of the projec-

tion of $\hat{p}(t)$ on to the ball \mathcal{B} is as follows⁵:

$$\text{proj}_{\mathcal{B}}(\hat{p}(t)) = \begin{cases} \hat{p}(t), & \text{if } \hat{p}(t) \in \mathcal{B}, \\ p_0 + \frac{\delta(\hat{p}(t) - p_0)}{\|\hat{p}(t) - p_0\|}, & \text{otherwise.} \end{cases} \quad (24)$$

In the mechanism (23), the term $\sum_{i \in \mathcal{I}} x_i(t) - x^*$ provides a suitable integral action as before to steer the aggregative behavior towards x^* . However, different from (16), this term is outside the projection operator, and solutions of (23) need not belong to the ball \mathcal{B} at all times. To emphasize this feature, we denote the dynamics (23) as *soft nudge*⁶. We note that outside the ball \mathcal{B} , the term $\text{proj}_{\mathcal{B}}(\hat{p}(t)) - \hat{p}(t)$ is nonzero with the penalty gain ε^{-1} , thus attracting the price prediction $\hat{p}(t)$ to the ball and preventing the loss of trust. The parameter ε is chosen sufficiently small such that trust variables monotonically increase and reach the value of 1 in finite time. Below we establish the convergence properties of the above soft nudge mechanism.

Theorem 4.3. *Consider the closed-loop system formed by agents' model (7) and the soft nudge mechanism (23) with $x^* \in \mathcal{X}^*$. Then, for any initial condition $(\hat{p}(0), \text{col}(\gamma_i(0))) \in \mathbb{R}^n \times [0, 1]^N$, there exists a bounded Carathéodory solution $t \mapsto (\hat{p}(t), \text{col}(\gamma_i(t)))$ of the closed-loop system over the domain $[0, \infty)$. Moreover, there exists some $\varepsilon^* > 0$ such that for all $\varepsilon \in (0, \varepsilon^*]$, any solution $(\hat{p}(t), \text{col}(\gamma_i(t)))$ converges to $(p^*, \mathbb{1}_N)$ with p^* given by (15). Consequently, $\sum_{i \in \mathcal{I}} x_i(t)$ converges to x^* as desired.*

Proof. The proof is divided into three parts. In the first part, we show that for any given $(\hat{p}(0), \text{col}(\gamma_i(0))) \in \mathbb{R}^n \times [0, 1]^N$, there exists a bounded Carathéodory solution of (7) and (23). The second part argues that there exists some $\varepsilon^* > 0$ such that for all $\varepsilon \in (0, \varepsilon^*]$, the price prediction converges exponentially fast to the neighborhood of the ball \mathcal{B} . We prove convergence of the solution to the point $(p^*, \mathbb{1}_N)$ in the last part.

Existence of solutions: By using (7) and (23), we write the dynamics of the overall closed-loop system as

$$\dot{\hat{p}} = h(\hat{p}, \text{col}(\gamma_i)), \quad (25a)$$

$$\dot{\gamma}_i = \Pi_{[0,1]}(\gamma_i, \eta_i \psi_i(\|p(t) - \hat{p}\|)), \quad \forall i \in \mathcal{I}, \quad (25b)$$

where $h(\hat{p}, \text{col}(\gamma_i)) := \sum_{i \in \mathcal{I}} \pi_i(\hat{p}, \gamma_i) - x^* + \frac{1}{\varepsilon}(\text{proj}_{\mathcal{B}}(\hat{p}) - \hat{p})$. Noting the nonexpansive property of $\text{proj}_{\mathcal{B}}$ [3, Prop. 2.1.3(c)] and the definition of π_i given by (8), the map $(\hat{p}, \text{col}(\gamma_i)) \mapsto h(\hat{p}, \text{col}(\gamma_i))$ is locally Lipschitz in its arguments. Also, as discussed in the proof of Theorem 4.1,

⁵ This can be verified by [3, Prop. 2.1.3(b)].

⁶ For related work on replacing projected dynamical systems with dynamics consisting of a penalty term, as in (23), see the anti-windup approximation scheme studied in [10].

we have that $(\hat{p}, t) \mapsto \psi_i(\|p(t) - \hat{p}\|)$ is locally Lipschitz in \hat{p} and measurable in t . Consequently, existence of solutions follows by showing that the hypotheses (i)-(iii) of Lemma B.2 are satisfied.

We use the expression of π_i given by (8) and rewrite the dynamics (25a) as follows:

$$\dot{\hat{p}} = -\left(\frac{1}{\varepsilon}I_n + \sum_{i \in \mathcal{I}} \gamma_i Q_i^{-1}\right)(\hat{p} - \text{proj}_{\mathcal{B}}(\hat{p})) + \nu, \quad (26)$$

where

$$\nu := \sum_{i \in \mathcal{I}} \left(c_i + \gamma_i Q_i^{-1} (\hat{\lambda}_i - \text{proj}_{\mathcal{B}}(\hat{p})) \right) - \sum_{i \in \mathcal{I}} Q_i^{-1} \hat{\lambda}_i - x^*.$$

Note that the term ν is bounded for all $\hat{p} \in \mathbb{R}^n$ and $\gamma_i \in [0, 1]$. In particular, it follows from $\text{proj}_{\mathcal{B}}(\hat{p}) \in \mathcal{B}$ that there exists a constant $\bar{\nu} > 0$ such that

$$\|\nu\| \leq \bar{\nu}, \quad \forall (\hat{p}, \text{col}(\gamma_i)) \in \mathbb{R}^n \times [0, 1]^N.$$

Now consider the following Lyapunov candidate

$$V(\hat{p}) := \frac{1}{2} \|\hat{p} - \text{proj}_{\mathcal{B}}(\hat{p})\|^2.$$

Since $\text{proj}_{\mathcal{B}}(\hat{p})$ is unique at any point $\hat{p} \in \mathbb{R}^n$ (cf. equation (24)), it follows from Danskin's Theorem [3, Prop. B.25(a)] that $V(\hat{p})$ is differentiable and $\nabla V(\hat{p}) = \hat{p} - \text{proj}_{\mathcal{B}}(\hat{p})$. Therefore $V(\hat{p})$ satisfies Lemma B.2(i)-(ii). We next establish existence of solutions by analyzing the inner product of $\nabla V(\hat{p})$ and the right-hand side of (26). Recalling that $h(\hat{p}, \text{col}(\gamma_i))$ denotes the right-hand side of (26) (cf. equation (25a)), this inner product is computed as

$$\begin{aligned} \nabla V(\hat{p})^\top h(\hat{p}, \text{col}(\gamma_i)) &= -\|\hat{p} - \text{proj}_{\mathcal{B}}(\hat{p})\|^2 \sum_{i \in \mathcal{I}} \gamma_i Q_i^{-1} \\ &\quad - \frac{1}{\varepsilon} \|\hat{p} - \text{proj}_{\mathcal{B}}(\hat{p})\|^2 + (\hat{p} - \text{proj}_{\mathcal{B}}(\hat{p}))^\top \nu. \end{aligned}$$

The first term on the right-hand side of the above equation is nonpositive as $\gamma_i \in [0, 1]$ and $Q_i \succ 0$ for all $i \in \mathcal{I}$. Using this fact and the bound on ν , we get

$$\begin{aligned} \nabla V(\hat{p})^\top h(\hat{p}, \text{col}(\gamma_i)) &\leq -\frac{1}{2\varepsilon} \|\hat{p} - \text{proj}_{\mathcal{B}}(\hat{p})\|^2 \\ &\quad - \|\hat{p} - \text{proj}_{\mathcal{B}}(\hat{p})\| \left(\frac{1}{2\varepsilon} \|\hat{p} - \text{proj}_{\mathcal{B}}(\hat{p})\| - \bar{\nu} \right). \end{aligned} \quad (27)$$

This implies that the inner product $\nabla V(\cdot)^\top h(\cdot)$ is negative for all $\|\hat{p}\| \geq \|p_0\| + \bar{\delta} + 2\varepsilon\bar{\nu}$ and $\gamma_i \in [0, 1]$. Therefore, hypothesis (iii) of Lemma B.2 is satisfied, and the closed-loop system has a bounded Carathéodory solu-

tion for all $t \geq 0$.

Convergence of \hat{p} to the neighborhood of \mathcal{B} : Let a constant $\tilde{\delta} > 0$ satisfying

$$\tilde{\delta} < \tilde{\delta} < \min_{i \in \mathcal{I}} \delta_i - \|\Delta p(t)\|, \quad \forall t \geq 0. \quad (28)$$

Note that such $\tilde{\delta}$ exists due to the condition (10). Moreover, we deduce from (24) that $\|\hat{p} - \text{proj}_{\mathcal{B}}(\hat{p})\| = \tilde{\delta} - \bar{\delta}$ for all $\hat{p} \in \text{bd}(\bar{B}(p_0, \tilde{\delta}))$. Let $\varepsilon \in (0, \varepsilon^*]$ with

$$\varepsilon^* := \frac{\tilde{\delta} - \bar{\delta}}{2\bar{\nu}}. \quad (29)$$

It then follows from (27) that the time-derivative of the evolution of V along any solution of (25a) satisfies

$$\dot{V} \leq -\frac{1}{2\varepsilon} \|\hat{p} - \text{proj}_{\mathcal{B}}(\hat{p})\|^2,$$

for all $\|\hat{p} - \text{proj}_{\mathcal{B}}(\hat{p})\| \geq \tilde{\delta} - \bar{\delta}$. Noting the definition of V , we can rewrite the above inequality as

$$\dot{V} \leq -\frac{1}{\varepsilon} V,$$

whenever $\|\hat{p} - \text{proj}_{\mathcal{B}}(\hat{p})\| \geq \tilde{\delta} - \bar{\delta}$ or equivalently $\hat{p}(t) \notin \bar{B}(p_0, \tilde{\delta})$. As a result, for any solution $t \mapsto (\hat{p}(t), \text{col}(\gamma_i(t)))$ of the closed-loop system, $V(t) \leq V(0) \exp(-t/\varepsilon)$ as long as $\hat{p}(t) \notin \bar{B}(p_0, \tilde{\delta})$. Hence, if the price prediction is initialized outside the ball $\bar{B}(p_0, \tilde{\delta})$, then \hat{p} converges exponentially fast to the ball in the time interval $[0, T_1]$ with

$$T_1 = \varepsilon \ln \left(\frac{2V(0)}{(\tilde{\delta} - \bar{\delta})^2} \right), \quad (30)$$

and we have $\hat{p}(t) \in \bar{B}(p_0, \tilde{\delta})$ for all $t \geq T_1$. Moreover, note that if \hat{p} is initialized inside the ball $\bar{B}(p_0, \tilde{\delta})$, then it belongs to the ball for all $t \geq T_1 = 0$, since \dot{V} is negative on $\text{bd}(\bar{B}(p_0, \tilde{\delta}))$. The above given reasoning establishes convergence of $\hat{p}(t)$ to the ball $\bar{B}(p_0, \tilde{\delta})$ in finite time.

Convergence of $(\hat{p}, \text{col}(\gamma_i))$ to $(p^, \mathbf{1}_N)$:* For the rest of the proof we assume that $\varepsilon \in (0, \varepsilon^*]$ where ε^* is given in (29). Consider any solution $t \mapsto (\hat{p}(t), \text{col}(\gamma_i(t)))$ of the closed-loop system. We divide the convergence analysis into three time intervals $[0, T_1]$, $[T_1, T_2]$, and $[T_2, \infty)$. Here, T_1 is equal to zero if $\hat{p}(0) \in \bar{B}(p_0, \tilde{\delta})$, and T_1 is given by (30) otherwise. In other words, T_1 is the time when the trajectory $t \mapsto \hat{p}(t)$ enters and stays in the set $\bar{B}(p_0, \tilde{\delta})$. Recall that $\gamma_i(t) \in [0, 1]$ at all times. We will next show that full trust of all the agents is achieved in the time interval $[T_1, T_2]$ for some finite time T_2 .

Noting that $\tilde{\delta}$ satisfies (28) and $\hat{p}(t) \in \bar{B}(p_0, \tilde{\delta})$ in the time interval $[T_1, \infty)$, there exists some $\bar{\rho} > 0$ such that

$\|p(t) - \hat{p}(t)\| \leq \bar{\rho} < \min_{i \in \mathcal{I}} \delta_i$ in the same time interval. By Assumption 3.1, we deduce that $\psi_i(\|p(t) - \hat{p}(t)\|) \geq \psi_i(\bar{\rho}) > 0$ for all $i \in \mathcal{I}$. This implies that, analogous to the discussions of trust variables in the proof of Theorem 4.1 and (18), we have $\gamma_i(t) = 1$ for all $t \geq T^i$, where $T^i := T_1 + (1 - \gamma_i(T_1))/(\eta_i \psi_i(\bar{\rho}))$. Setting $T_2 := \max_{i \in \mathcal{I}} T^i$, we conclude that $\text{col}(\gamma_i(t)) = \mathbf{1}_N$ for all $t \in [T_2, \infty)$, i.e., full trust of the agents is obtained in the time interval $[T_1, T_2]$.

In the time interval $[T_2, \infty)$, using $\gamma_i(t) = 1$ for all $i \in \mathcal{I}$, the dynamics of the price prediction (26) reduces to

$$\dot{\hat{p}} = - \sum_{i \in \mathcal{I}} Q_i^{-1} (\hat{p} - p^*) + \frac{1}{\varepsilon} (\text{proj}_{\mathcal{B}}(\hat{p}) - \hat{p}), \quad (31)$$

where $\hat{p}(T_2) \in \bar{B}(p_0, \tilde{\delta})$ and we used the expression of x^* in (14). Now, we consider the Lyapunov candidate $W(\hat{p}) := \frac{1}{2} \|\hat{p} - p^*\|^2$ and analyze its evolution along the solution of (31). We have

$$\begin{aligned} \dot{W} &= -(\hat{p} - p^*)^\top \sum_{i \in \mathcal{I}} Q_i^{-1} (\hat{p} - p^*) \\ &\quad + \frac{1}{\varepsilon} (\hat{p} - p^*)^\top (\text{proj}_{\mathcal{B}}(\hat{p}) - \hat{p}). \end{aligned}$$

The second term on the right-hand side satisfies

$$\begin{aligned} &(\hat{p} - p^*)^\top (\text{proj}_{\mathcal{B}}(\hat{p}) - \hat{p}) \\ &= (\hat{p} - \text{proj}_{\mathcal{B}}(\hat{p}))^\top (\text{proj}_{\mathcal{B}}(\hat{p}) - \hat{p}) \\ &\quad + (\text{proj}_{\mathcal{B}}(\hat{p}) - p^*)^\top (\text{proj}_{\mathcal{B}}(\hat{p}) - \hat{p}) \leq 0, \end{aligned} \quad (32)$$

where we used $p^* \in \mathcal{B}$ and [3, Prop. 2.1.3(b)] to write the inequality. Consequently, we obtain

$$\dot{W} \leq -(\hat{p} - p^*)^\top \sum_{i \in \mathcal{I}} Q_i^{-1} (\hat{p} - p^*).$$

This implies that \hat{p} exponentially converges to p^* in the time interval $[T_2, \infty)$. Thus, the aggregate behavior $\sum_{i \in \mathcal{I}} x_i$ converges to x^* . ■

Remark 4.4. While Theorem 4.3 guarantees existence of a sufficiently small ε^* given by (29), computing its value requires the knowledge of bounds on agent parameters c_i , Q_i , δ_i , and $\hat{\lambda}_i$. If such bounds are not available, then one can opt for the hard nudge mechanism in (16) at the cost of restricting the initial condition $\hat{p}(0)$ to the ball \mathcal{B} . •

5 A nudge mechanism for temporal desired behaviors

So far, we have treated the desired aggregative behavior as a fixed point. However, this point may vary with

time in practice due to changes in the market condition, the climate, and government policies. In the context of power systems, for instance, climate change affects the efficiency of power production as well as the energy consumption [6]. The policies passed by the government also affect the market substantially, see e.g. [27] regarding renewable energy. These changes entail variations of the desired aggregative behavior over time. Building on (23), we design here a nudge mechanism that steers the aggregative behavior of the agents to a desired time-varying signal $t \mapsto x^*(t)$. The set of admissible reference signals $x^*(\cdot)$ is given by the assumption below.

Assumption 5.1. The signal $t \mapsto x^*(t)$ belongs to the set \mathcal{X}^* given by (12) for all $t \in [0, \infty)$. In addition, $x^*(\cdot)$ is continuously differentiable with bounded derivative over the domain $[0, \infty)$, that is, there exists a constant $\theta > 0$ such that $\|\dot{x}^*(t)\| \leq \theta$ for all $t \in [0, \infty)$. •

The above assumption indicates that the desired aggregative behavior of the agents satisfies a regularity condition in the sense that it is smooth and belongs to the admissible set \mathcal{X}^* . For all $t \in [0, \infty)$, since $x^*(t) \in \mathcal{X}^*$, we obtain from (12) that there exists a unique $p^*(t) \in \mathcal{B}$ such that

$$x^*(t) = \sum_{i \in \mathcal{I}} (c_i - Q_i^{-1} p^*(t)). \quad (33)$$

Rearranging the terms, $p^*(t)$ can be written explicitly as

$$p^*(t) = \left(\sum_{i \in \mathcal{I}} Q_i^{-1} \right)^{-1} (-x^*(t) + \sum_{i \in \mathcal{I}} c_i). \quad (34)$$

Note from Assumption 5.1 that the signal $t \mapsto p^*(t)$ is differentiable with a bounded derivative. If the system regulator had accurate knowledge of all Q_i and c_i parameters, it could have obtained the desired behavior by setting the price prediction equal to $p^*(t)$. However, since the cost functions of the agents are unknown to the system designer, such a simple strategy cannot be implemented. This asks for a more sophisticated design, and to that end, we propose the following *adaptive* nudge mechanism

$$\begin{aligned} \dot{\hat{p}}(t) = & \sum_{i \in \mathcal{I}} x_i(t) - x^*(t) + K(t) \dot{x}^*(t) \\ & + \frac{1}{\varepsilon} (\text{proj}_{\mathcal{B}}(\hat{p}(t)) - \hat{p}(t)), \end{aligned} \quad (35a)$$

$$\begin{aligned} \dot{K}(t) = & \tau \left(\sum_{i \in \mathcal{I}} x_i(t) - x^*(t) \right) \dot{x}^*(t)^\top \\ & - \tau \sigma_s(\|K(t)\|_F) K(t), \end{aligned} \quad (35b)$$

where \mathcal{B} is given by (11), $\|K(t)\|_F$ is the Frobenius norm of $K(t)$, $\varepsilon > 0$, $\tau > 0$, and the function $\sigma_s : \mathbb{R}_{\geq 0} \rightarrow [0, \sigma]$

is given by

$$\sigma_s(u) := \begin{cases} 0 & \text{if } u < k_0, \\ \sigma \left(\frac{u}{k_0} - 1 \right) & \text{if } k_0 \leq u \leq 2k_0, \\ \sigma & \text{if } 2k_0 < u. \end{cases} \quad (36)$$

In the above definition, $\sigma > 0$ and $k_0 > 0$ are design parameters that are selected afterwards.

Interpretation of the adaptive nudge mechanism: There are several remarks in order concerning the adaptive nudge (35): (i) This mechanism simplifies to the soft nudge mechanism (23) in case of a stationary desired aggregative behavior. Namely, with $\dot{x}^*(t) = 0$, the dynamics (35a) reduces to (23) and (35b) can be discarded. (ii) Compared to the soft nudge mechanism, the additional term $K(t) \dot{x}^*(t)$ is included to cope with the temporal nature of the desired aggregative behavior by tracking the signal $\dot{p}^*(t)$ given by (cf. equation (34))

$$\dot{p}^*(t) = K^* \dot{x}^*(t), \quad K^* := - \left(\sum_{i \in \mathcal{I}} Q_i^{-1} \right)^{-1}. \quad (37)$$

Again since the regulator is not aware of all cost functions, a static choice $K(t) = K^*$ would not be feasible and we, therefore, appeal to the adaptive law (35b). (iii) The first term on the right-hand side of (35b) is chosen such that sign-indefinite terms in the time-derivative of the Lyapunov function are canceled out. The second term provides a state-dependent damping that prevents the matrix $K(t)$ to become unbounded.

Selection of design parameters: In order to guarantee convergence of the adaptive nudge algorithm, the design parameters ε , σ , and k_0 should be chosen appropriately. The treatment in Lemma A.1 in the appendix suggests to choose $\varepsilon \in \mathcal{I}_\varepsilon$, $\sigma \in \mathcal{I}_\sigma$, and $k_0 \in \mathcal{I}_{k_0}$ with

$$\begin{aligned} \mathcal{I}_\varepsilon &:= \left(0, \theta^{-1} (1 + \lambda_{\max}(\sum_{i \in \mathcal{I}} Q_i^{-1}))^{-1} \right], \\ \mathcal{I}_\sigma &:= \left[2\theta (1 + \lambda_{\max}(\sum_{i \in \mathcal{I}} Q_i^{-1})), \infty \right), \\ \mathcal{I}_{k_0} &:= \left[\sqrt{n} \lambda_{\max}(\sum_{i \in \mathcal{I}} Q_i^{-1}) / \lambda_{\min}^2(\sum_{i \in \mathcal{I}} Q_i^{-1}), \infty \right). \end{aligned} \quad (38)$$

Note that the design parameters can take any values within the bounds indicated above, and therefore their selection is oblivious of the exact values of the cost parameters.

The main result of this section is provided in the following theorem.

Theorem 5.2. Consider the closed-loop system formed by agents' model (7) and the adaptive nudge mechanism

(35) with $t \mapsto x^*(t)$ satisfying Assumption 5.1. Let the design parameters satisfy $\sigma \in \mathcal{I}_\sigma$ and $k_0 \in \mathcal{I}_{k_0}$ with the intervals \mathcal{I}_σ and \mathcal{I}_{k_0} given by (38). Then, there exists some $\varepsilon^* \in \mathcal{I}_\varepsilon$ with \mathcal{I}_ε given by (38) such that for all $\varepsilon \in (0, \varepsilon^*]$ and any initial condition $(\hat{p}(0), K(0), \text{col}(\gamma_i(0))) \in \mathbb{R}^n \times \mathbb{R}^{n \times n} \times [0, 1]^N$, there exists a bounded Carathéodory solution $t \mapsto (\hat{p}(t), K(t), \text{col}(\gamma_i(t)))$ of the closed-loop system over the domain $[0, \infty)$. Moreover, any solution $(\hat{p}(t), \text{col}(\gamma_i(t)))$ converges to $(p^*(t), \mathbf{1}_N)$ with $p^*(t)$ given by (34). Consequently, $\sum_{i \in \mathcal{I}} x_i(t)$ converges to $x^*(t)$ as desired.

Proof. Our proof builds on the results of Lemma A.1. Let $\varepsilon \in \mathcal{I}_\varepsilon$, $\sigma \in \mathcal{I}_\sigma$, and $k_0 \in \mathcal{I}_{k_0}$, then it follows from Lemma A.1 that the overall closed-loop system admits a bounded Carathéodory solution over the domain $[0, \infty)$. Consider any solution $t \mapsto (\hat{p}(t), K(t), \text{col}(\gamma_i(t)))$. Again from Lemma A.1, there exists a finite time $T \geq 0$ such that for all $t \geq T$, we have $\|\hat{p}(t)\| \leq \bar{p}$ and $\|K(t)\|_F \leq \bar{k}$ with the upper bounds \bar{p} and \bar{k} given by (A.7). Next we prove convergence of $(\hat{p}(t), \text{col}(\gamma_i(t)))$ to $(p^*(t), \mathbf{1}_N)$ by considering three time intervals $[T, T_1]$, $[T_1, T_2]$, and $[T_2, \infty)$. The first time interval concerns the convergence analysis of $\hat{p}(t)$ to the neighborhood of \mathcal{B} . Full trust of the agents is achieved in the second time interval, while convergence of $\hat{p}(t)$ to $p^*(t)$ is established for the last time interval.

We analyze the time interval $[T, T_1]$ by considering the price prediction dynamics (35a) as a system with bounded exogenous signals. In particular, we substitute the expression of x_i given by (7b) and (8) into (35a) to get

$$\dot{\hat{p}} = -\left(\frac{1}{\varepsilon}I_n + \sum_{i \in \mathcal{I}} \gamma_i(t)Q_i^{-1}\right)(\hat{p} - \text{proj}_{\mathcal{B}}(\hat{p})) + \nu(t),$$

where $t \mapsto \gamma_i(t)$ and $t \mapsto \nu(t)$ are treated as exogenous signals and

$$\begin{aligned} \nu(t) := & \sum_{i \in \mathcal{I}} \left(c_i + \gamma_i(t)Q_i^{-1} \left(\hat{\lambda}_i - \text{proj}_{\mathcal{B}}(\hat{p}) \right) \right) \\ & - \sum_{i \in \mathcal{I}} Q_i^{-1} \hat{\lambda}_i - x^*(t) + K(t)\dot{x}^*(t). \end{aligned}$$

From the proof of Lemma A.1, we see that the time instant T and the ultimate bounds \bar{p} and \bar{k} are uniform for all $\varepsilon \in \mathcal{I}_\varepsilon$. This, in addition to $\text{proj}_{\mathcal{B}}(\hat{p}) \in \mathcal{B}$, $\gamma_i(t) \in [0, 1]$, and boundedness of $x^*(t)$ and $\dot{x}^*(t)$ (cf. Assumption 5.1), imply that $\nu(t)$ is uniformly ultimately bounded. More precisely, there exists some constant $\bar{\nu} > 0$ such that $\|\nu(t)\| \leq \bar{\nu}$ for all $t \geq T$ and all $\varepsilon \in \mathcal{I}_\varepsilon$. Next we use this property and show that suitable selection of ε provides convergence of $\hat{p}(t)$ to the neighborhood of \mathcal{B}

in finite time. Let

$$\varepsilon^* := \min \left\{ \frac{\tilde{\delta} - \bar{\delta}}{2\bar{\nu}}, \theta^{-1}(1 + \lambda_{\max}(\sum_{i \in \mathcal{I}} Q_i^{-1}))^{-1} \right\},$$

with $\tilde{\delta}$ satisfying (28). This results in $\varepsilon^* \in \mathcal{I}_\varepsilon$. Moreover, following the steps of the proof of Theorem 4.3, there exists some $T_1 \geq T$ such that by choosing $0 < \varepsilon \leq \varepsilon^*$, $\hat{p}(t)$ belongs to the ball $\bar{B}(p_0, \tilde{\delta})$ for all $t \geq T_1$. We note that such selection of ε is possible since $\bar{\nu}$, and hence ε^* , are independent of the choice of $\varepsilon \in \mathcal{I}_\varepsilon$.

Bearing in mind $\hat{p}(t) \in \bar{B}(p_0, \tilde{\delta})$ for all $t \geq T_1$, an analogous argument to the proof of Theorem 4.3 can be used to show that there exists a finite time $T_2 \geq T_1$ such that we have $\gamma_i(t) = 1$ for all $i \in \mathcal{I}$ and $t \geq T_2$. Next we exploit $\gamma_i(t) = 1$ to establish convergence of \hat{p} to p^* in the time interval $[T_2, \infty)$. We perform a change of coordinates to ease the notation, namely, $(\hat{p}, K) \mapsto (\tilde{p}, \Phi)$ with $\tilde{p} = \hat{p} - p^*$ and $\Phi = K - K^*$ where K^* is given by (37). In these coordinates, the closed-loop system, comprised of (7) and (35), takes the form

$$\begin{aligned} \dot{\tilde{p}} &= - \sum_{i \in \mathcal{I}} Q_i^{-1} \tilde{p} + \Phi \dot{x}^*(t) + \frac{1}{\varepsilon} (\text{proj}_{\mathcal{B}}(\hat{p}) - \hat{p}), \\ \dot{\Phi} &= -\tau \sum_{i \in \mathcal{I}} Q_i^{-1} \tilde{p} \dot{x}^*(t)^\top - \tau \underbrace{\sigma_s(\|\Phi + K^*\|_F)(\Phi + K^*)}_{\sigma_s(\|K\|_F)K}, \end{aligned} \quad (39)$$

where we have used $\gamma_i(t) = 1$ and the expressions of π_i , $x^*(t)$, and $\dot{p}^*(t)$, respectively given by (8), (33), and (37). For the rest of the proof, we use the following definition for notational simplicity.

$$Q := \sum_{i \in \mathcal{I}} Q_i^{-1}. \quad (40)$$

Consider the following Lyapunov candidate

$$V(\tilde{p}, \Phi) := \frac{1}{2} \|\tilde{p}\|^2 + \frac{1}{2\tau} \text{Tr}(\Phi^\top Q^{-1} \Phi).$$

The evolution of V along the solutions of (39) is given by

$$\begin{aligned} \dot{V} &= -\|\tilde{p}\|_Q^2 + \tilde{p}^\top \Phi \dot{x}^*(t) + \frac{1}{\varepsilon} \tilde{p}^\top (\text{proj}_{\mathcal{B}}(\hat{p}) - \hat{p}) \\ &\quad - \text{Tr}(\dot{x}^*(t) \tilde{p}^\top \Phi) - \sigma_s(\|K\|_F) \text{Tr}(K^\top Q^{-1} \Phi). \end{aligned}$$

It follows from $\tilde{p}^\top \Phi \dot{x}^*(t) = \text{Tr}(\dot{x}^*(t) \tilde{p}^\top \Phi)$ and (32) that

$$\dot{V} \leq -\|\tilde{p}\|_Q^2 - \sigma_s(\|K\|_F) \text{Tr}(K^\top Q^{-1} \Phi). \quad (41)$$

We proceed to show that, given $k_0 \in \mathcal{I}_{k_0}$, the second term on the right-hand side is nonpositive. We note that

$\Phi = K + Q^{-1}$ due to (37) and (40). It then follows from $\sigma_s(\cdot) \geq 0$ that

$$-\sigma_s(\|K\|_F) \operatorname{Tr}(K^\top Q^{-1} \Phi) \leq -\frac{\sigma_s(\|K\|_F)}{\lambda_{\max}(Q)} \|K\|_F^2 + \sigma_s(\|K\|_F) \|K\|_F \|Q^{-2}\|_F. \quad (42)$$

In the previous inequality, we used $\operatorname{Tr}(K^\top Q^{-1} K) \geq \lambda_{\min}(Q^{-1}) \|K\|_F^2$ and $\lambda_{\min}(Q^{-1}) = 1/\lambda_{\max}(Q)$ to find the first term on the right-hand side, and the second term is obtained using CauchySchwarz inequality as $|\operatorname{Tr}(K^\top Q^{-2})| \leq \|K\|_F \|Q^{-2}\|_F$. In addition, notice that we have $\|Q^{-2}\|_F \leq \sqrt{n}/\lambda_{\min}^2(Q)$. It then follows from the definition of \mathcal{I}_{k_0} that

$$\|Q^{-2}\|_F \leq \frac{k_0}{\lambda_{\max}(Q)}, \quad \forall k_0 \in \mathcal{I}_{k_0}.$$

The latter implication implies that (42) can be further bounded as

$$-\sigma_s(\|K\|_F) \operatorname{Tr}(K^\top Q^{-1} \Phi) \leq -\frac{\sigma_s(\|K\|_F)}{\lambda_{\max}(Q)} \|K\|_F (\|K\|_F - k_0).$$

Bearing in mind the definition of $\sigma_s(\cdot) \geq 0$ given by (36), we find that $\sigma_s(\|K\|_F) (\|K\|_F - k_0) \geq 0$ for all $K \in \mathbb{R}^{n \times n}$. Combining this with the above inequality results in $-\sigma_s(\|K\|_F) \operatorname{Tr}(K^\top Q^{-1} \Phi) \leq 0$. Consequently, the relation (41) provides

$$\dot{V} \leq -\|\tilde{p}\|_Q^2. \quad (43)$$

Next, recalling that the dynamics (39) is a nonautonomous system, we use Barbalat's lemma [24, Lem. 4.2] to conclude convergence of $\tilde{p}(t)$ to the origin. Let $f(t) := \int_{T_2}^t \|\tilde{p}(s)\|_Q^2 ds$ for $t \geq T_2$. From (39), we see that $\dot{\tilde{p}}(t)$ is bounded for all $t \geq T_2$. This implies that $\ddot{f}(t)$ is bounded too, and thus $f(t)$ is uniformly continuous. The next step is to show that the function $f(t)$ has a finite limit as $t \rightarrow \infty$. For that, we integrate both sides of (43) and use the definition of $f(t)$ with $V(t) \geq 0$ to obtain

$$\lim_{t \rightarrow \infty} f(t) \leq V(T_2).$$

The left-hand side of the inequality above is bounded since $V(T_2)$ is bounded. It then follows from Barbalat's lemma that $\lim_{t \rightarrow \infty} \dot{f}(t) = 0$, i.e., $\tilde{p}(t) \rightarrow 0$ as $t \rightarrow \infty$. We conclude that $\hat{p}(t)$ converges to $p^*(t)$ in the time interval $[T_2, \infty)$, and in turn, the aggregative behavior $\sum_{i \in \mathcal{I}} x_i(t)$ converges to $x^*(t)$ as desired. ■

6 Case study

We illustrate the performance of our nudge mechanisms by considering the problem of coordinated charging of plug-in electric vehicles [18]. In this problem, the objective of the regulator is to control the aggregative power demand over a charging horizon.

We consider a population of $\mathcal{I} = \{1, \dots, 10\}$ agents, where each agent i aims at choosing its charging strategy over the charging horizon of length $n = 24$, namely $x_i \in \mathcal{X}_i \subset \mathbb{R}^n$, such that its cost function given below is minimized:

$$C_i(x_i, p) := a_i x_i^\top x_i + b_i x_i^\top \mathbf{1}_n + x_i^\top p, \quad (44)$$

where $a_i \in [0.004, 0.006]$ and $b_i \in [0.065, 0.085]$. The set \mathcal{X}_i is nonempty, compact, and convex, and it is defined as follows:

$$\mathcal{X}_i := \{x_i \in \mathbb{R}^n \mid x_{i(j)} \in [0, \bar{x}_i], \mathbf{1}_n^\top x_i = d_i\},$$

where $x_{i(j)}$ denotes the charging rate of agent i at time j , $\bar{x}_i \in [8, 10]$ (kW) is the maximum charging rate at any instant, and $d_i \in [25, 35]$ (kWh) is the total energy required by the agent.

Since agents choose their actions from the sets \mathcal{X}_i , rather than \mathbb{R}^n , the expression of the optimal action (4) modifies to [3, Prop. 2.1.2 and 2.1.3(b)],

$$x_i = \operatorname{proj}_{\mathcal{X}_i} \left(-\frac{1}{2a_i} (b_i \mathbf{1}_n + \gamma_i \hat{p} + (1 - \gamma_i) \hat{\lambda}_i) \right). \quad (45)$$

Note that for $\mathcal{X}_i = \mathbb{R}^n$, the expression (45) reduces to (4). As for the choice of ψ_i , we pick $\psi_i(\|p - \hat{p}\|) = -\tanh(h_i(\|p - \hat{p}\| - \delta_i))$ with $h_i \in [2, 5]$, which satisfies Assumption 3.1, and we select $\delta_i \in [0.3, 0.5]$ (\$/kWh), $\eta_i \in [3, 5]$, $\hat{\lambda}_i \in [0.1, 0.5]^n$ (\$/kWh), $\gamma_i(0) \in [0, 0.7]$ to simulate the model.

Taking Assumption 3.2 regarding the actual price signal into consideration, we pick $p_0 = 0.3 \mathbf{1}_n$ (\$/kWh) and consider price fluctuations to satisfy $\|\Delta p(t)\| \leq 0.1$ (\$/kWh) for all $t \geq 0$. Let $\rho = 0.2$, then ρ is less than or equal to the expression on the right hand side of (10). Consequently, the open ball $B(p_0, \rho) = \{\hat{p} \in \mathbb{R}^n \mid \|\hat{p} - p_0\| < \rho\}$ is a feasible set for the price prediction such that the regulator can gain agents' trust. We also define the ball \mathcal{B} by choosing $\bar{\delta} = 0.15$. Therefore the condition (10) is satisfied noting that $\bar{\delta} < \rho$.

6.1 Stationary desired behavior

Here we demonstrate convergence of the aggregative behavior to a desired behavior x^* shown in Fig. 3, under

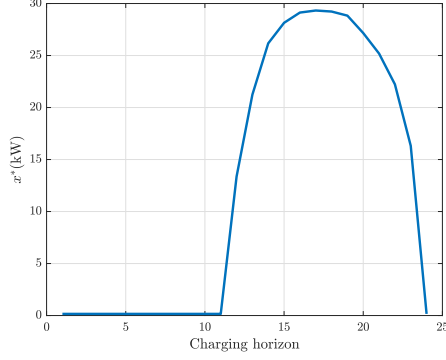


Fig. 3. Desired stationary aggregative power demand over the charging horizon.

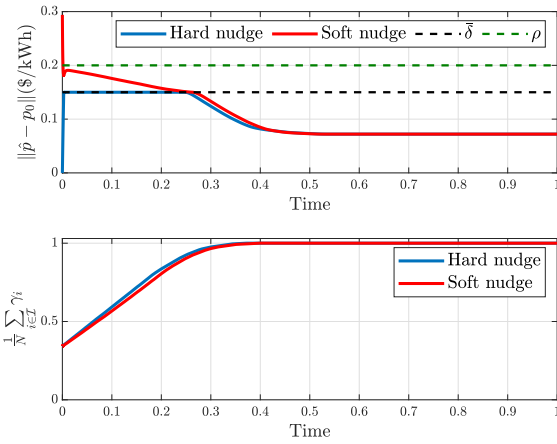


Fig. 4. Distance of hard and soft nudges' price predictions to p_0 and the average of the trust variables.

both hard and soft nudge mechanisms. The desired aggregative behavior specifies the goal of the system regulator in nudging the vehicles to charge their batteries in a specific interval.

We choose $\hat{p}(0) = p_0 \in \mathcal{B}$ for the hard nudge, whereas we set $\varepsilon = 10^{-3}$ and $\hat{p}(0) = p_0 + 0.06\mathbf{1}_n \notin \mathcal{B}$ for the soft nudge to demonstrate convergence for an initialization outside the ball \mathcal{B} . Fig. 4 shows the distance of the mechanisms' price predictions to p_0 and the average of the trust variables. We observe that for the hard nudge, the price prediction belongs to the ball \mathcal{B} for all times, and as a result, the trust variables converge to one. The latter is deduced from convergence of the average of the trust variables to one and $\gamma_i \in [0, 1]$. For the soft nudge, the price prediction converges to a positively invariant set inside the open ball $B(p_0, \rho)$, which in turn increases the agents' trust on \hat{p} . After gaining full trust of the agents, the price predictions of both mechanisms converge to $p^* \in \mathcal{B}$. Therefore, the aggregative behavior of the agents, namely the aggregative power demand, converges to x^* as demonstrated in Fig. 5.

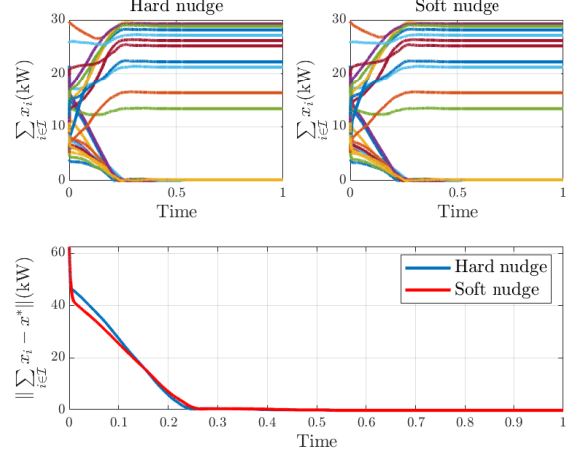


Fig. 5. Aggregative power demands due to hard and soft nudges and their distance to the desired stationary power demand.

6.2 Temporal desired behavior

Next, we consider the case where the desired aggregative behavior varies with time, and employ the adaptive nudge protocol to steer the aggregative behavior towards such behavior. We choose the desired behavior as $x^*(t) = \frac{1+\cos(3t)}{2}m + \frac{1-\cos(3t)}{2}s$ with m and s shown in Fig. 6. Recalling the structure of the cost function C_i as (44), we observe that its minimization is equivalent to minimization of J_i given by (2) with $Q_i = 2a_iI_n$ and $c_i = -\frac{b_i}{2a_i}\mathbf{1}_n$. Therefore, the matrix K^* in (37) and thus the matrix K in (35) becomes a scalar matrix, i.e., $K = kI_n$, and the adaptive nudge (35) reduces to

$$\begin{aligned} \dot{\hat{p}} &= \sum_{i \in \mathcal{I}} x_i - x^*(t) + k \dot{x}^*(t) + \frac{1}{\varepsilon} (\text{proj}_{\mathcal{B}}(\hat{p}) - \hat{p}), \\ \dot{k} &= \tau \left(\sum_{i \in \mathcal{I}} x_i - x^*(t) \right)^\top \dot{x}^*(t) - \tau \sigma_s(|k|)k. \end{aligned}$$

For the design parameters of the mechanism, we set $\varepsilon = 2 \times 10^{-5}$, $\sigma = 10^5$, and $k_0 = 10$. Noting the bounds of a_i 's, i.e., $0.004 \leq a_i \leq 0.006$, the chosen parameters belong to the intervals defined in (38). Fig. 7 presents the simulation results for $\tau = 1$, $\hat{p}(0) = p_0 + 0.06\mathbf{1}_n \notin \mathcal{B}$, and $k(0) = 0$. The results demonstrate that the price prediction enters the ball $B(p_0, \rho)$ and the trust variables converge to one. Subsequently, the price prediction converges to $p^*(t)$, and as a consequence, the aggregative behavior converges to the desired one depicted in Fig. 8.

7 Conclusions

We have presented a nudge framework where a regulator can steer the aggregative behavior of a set of price-taking agents to a desired behavior by sending a suitable price

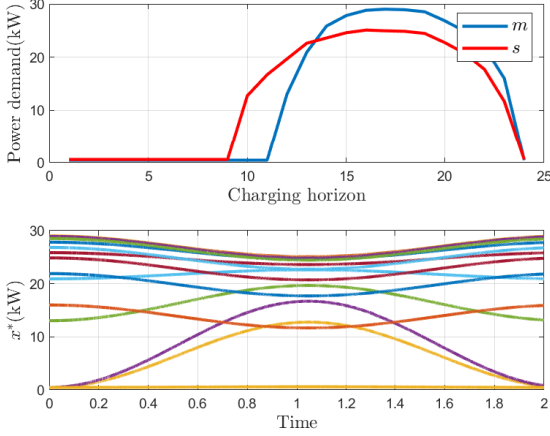


Fig. 6. Evolution of the desired temporal aggregative power demand $x^*(t) = \frac{1+\cos(3t)}{2}m + \frac{1-\cos(3t)}{2}s$.

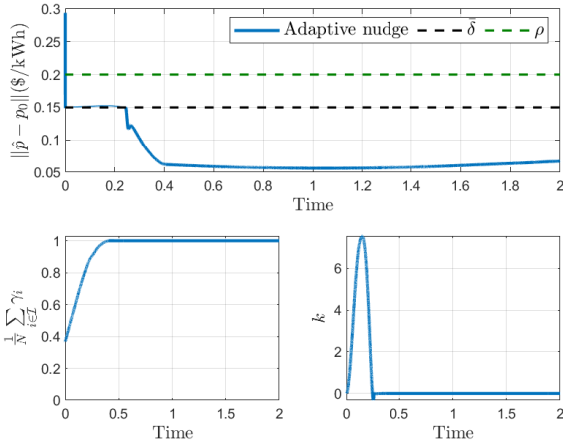


Fig. 7. Distance of adaptive nudge's price prediction to p_0 , the average of the trust variables, and evolution of the adaptive gain k .

prediction signal. Due to the discrepancy between the signal sent out by the regulator and the actual price, we have incorporated trust dynamics in the agents' model, where the trust variables get updated based on the history of the accuracy of the price prediction signal. Nudge mechanisms have been proposed to steer the aggregative behavior of the agents to desired stationary as well as temporal behaviors. Analytical convergence guarantees have been provided for the proposed nudge mechanisms and the results are demonstrated on a numerical case study. Future works include investigating the application of the proposed nudge framework in transportation as well as power networks.

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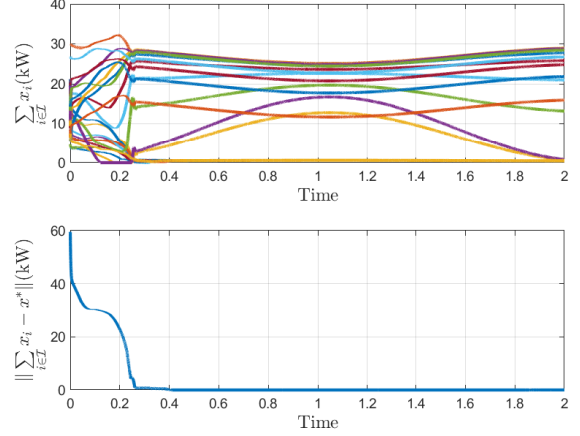


Fig. 8. Aggregative power demands due to adaptive nudge and its distance to the desired temporal power demand.

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A Existence of solutions for adaptive nudge

Lemma A.1. *Consider the closed-loop system formed by agents’ model (7) and the adaptive nudge mechanism (35) with $t \mapsto x^*(t)$ satisfying Assumption 5.1. Let the design parameters satisfy $\sigma \in \mathcal{I}_\sigma$, $k_0 \in \mathcal{I}_{k_0}$, and $\varepsilon \in \mathcal{I}_\varepsilon$ with the intervals \mathcal{I}_σ , \mathcal{I}_{k_0} , and \mathcal{I}_ε given by (38). Then, for any initial condition $(\hat{p}(0), K(0), \text{col}(\gamma_i(0))) \in$*

$\mathbb{R}^n \times \mathbb{R}^{n \times n} \times [0, 1]^N$, there exists a bounded Carathéodory solution $t \mapsto (\hat{p}(t), K(t), \text{col}(\gamma_i(t)))$ of the closed-loop system over the domain $[0, \infty)$. Moreover, there exist some constants $\bar{p} > 0$, $\bar{k} > 0$, and a finite time $T \geq 0$ such that we have $\|\hat{p}(t)\| \leq \bar{p}$ and $\|K(t)\|_F \leq \bar{k}$ for all $t \in [T, \infty)$.

Proof. The proof is divided in two parts. The first part focuses on establishing existence of Carathéodory solutions and the second part shows their ultimate boundedness.

Existence of solutions: We use the expression of x_i given by (7b) and (8) to rewrite the adaptive nudge mechanism (35) as follows:

$$\begin{aligned} \dot{\hat{p}} &= -\left(\frac{1}{\varepsilon}I_n + \sum_{i \in \mathcal{I}} \gamma_i Q_i^{-1}\right) d(\hat{p}) + K \dot{x}^*(t) + \nu(t), \\ \dot{K} &= \tau \left(- \sum_{i \in \mathcal{I}} \gamma_i Q_i^{-1} d(\hat{p}) + \nu(t) \right) \dot{x}^{*\top}(t) - \tau \sigma_s (\|K\|_F) K, \end{aligned} \quad (\text{A.1})$$

where $d(\hat{p}) := \hat{p} - \text{proj}_{\mathcal{B}}(\hat{p})$ and

$$\begin{aligned} \nu(t) &:= \sum_{i \in \mathcal{I}} \left(c_i + \gamma_i Q_i^{-1} \left(\hat{\lambda}_i - \text{proj}_{\mathcal{B}}(\hat{p}) \right) \right) \\ &\quad - \sum_{i \in \mathcal{I}} Q_i^{-1} \hat{\lambda}_i - x^*(t). \end{aligned}$$

Note that the term $\nu(t)$ is bounded for all $\hat{p} \in \mathbb{R}^n$, $\gamma_i \in [0, 1]$, and $t \geq 0$. More precisely, using $\text{proj}_{\mathcal{B}}(\hat{p}) \in \mathcal{B}$ and boundedness of $x^*(t)$, there exist some finite $\bar{\nu} > 0$ such that we have

$$\|\nu(t)\| \leq \bar{\nu}, \quad \forall (\hat{p}, \text{col}(\gamma_i)) \in \mathbb{R}^n \times [0, 1]^N, t \geq 0.$$

Next, we rewrite the dynamics of the overall closed-loop system in a suitable form to argue existence of solutions. Let $\varphi := \text{vec}(K)$ and $\xi := \text{col}(\hat{p}, \varphi)$, then the closed-loop system, made of (7) and (A.1), becomes

$$\begin{aligned} \dot{\xi} &= h(\xi, \text{col}(\gamma_i), t), \\ \dot{\gamma}_i &= \Pi_{[0,1]}(\gamma_i, \eta_i \psi_i(\|p(t) - \hat{p}\|)), \quad \forall i \in \mathcal{I}, \end{aligned} \quad (\text{A.2})$$

where h defines the right-hand side of (A.1). Note that the map $t \mapsto h(\xi, \text{col}(\gamma_i), t)$ is measurable as a consequence of Assumption 5.1. Further, using the fact that σ_s is Lipschitz and following arguments analogous to those provided in the proof of Theorem 4.3, we deduce that the map $(\xi, \text{col}(\gamma_i), t) \mapsto h(\xi, \text{col}(\gamma_i), t)$ is locally Lipschitz in $(\xi, \text{col}(\gamma_i))$. Also, the map $(\hat{p}, t) \mapsto \psi_i(\|p(t) - \hat{p}\|)$ is locally Lipschitz in \hat{p} and measurable in t . Hence, the existence of bounded solutions over the domain $[0, \infty)$ follows from verifying that the hypotheses (i)-(iii) of Lemma B.2 hold. The rest of the proof achieves this.

Consider the following Lyapunov candidate

$$V(\xi) := \frac{1}{2} \|d(\hat{p})\|^2 + \frac{1}{2\tau} \|\varphi\|^2.$$

Analogous to the proof of Theorem 4.3, we deduce from Danskin's Theorem that $\|d(\hat{p})\|^2$ is differentiable and $\nabla \|d(\hat{p})\|^2 = 2 d(\hat{p})$. Thus, the function V satisfies the hypotheses (i) and (ii) of Lemma B.2. Our next step is to analyze the inner product of ∇V and the function h given by (A.2). Hence we define

$$H(\xi, \text{col}(\gamma_i), t) := \nabla V(\xi)^\top h(\xi, \text{col}(\gamma_i), t).$$

In the following discussion, we show existence of some $\mu > 0$ such that

$$H(\xi, \text{col}(\gamma_i), t) \leq 0, \quad \forall \|\xi\| \geq \mu, \quad (\text{A.3})$$

for all $\text{col}(\gamma_i) \in [0, 1]^N$ and $t \geq 0$. This verifies that Lemma B.2(iii) holds and establishes existence.

For simplicity of presentation, we compute H in the coordinates of $(\hat{p}, K, \text{col}(\gamma_i))$. Note that in this coordinates, the Lyapunov candidate becomes $V(\hat{p}, K) = \frac{1}{2} \|d(\hat{p})\|^2 + \frac{1}{2\tau} \|K\|_F^2$. This allows us to find the relation of H as follows

$$H(\hat{p}, K, \text{col}(\gamma_i), t) = \text{Tr} \left(\begin{bmatrix} \dot{\hat{p}} & \dot{K} \end{bmatrix} \begin{bmatrix} d(\hat{p})^\top \\ \frac{1}{\tau} K^\top \end{bmatrix} \right),$$

where $\begin{bmatrix} \dot{\hat{p}} & \dot{K} \end{bmatrix}$ stands for the right-hand side of (A.1). Expanding on the expression, we get

$$\begin{aligned} H &= -\|d(\hat{p})\|^2 \sum_{i \in \mathcal{I}} \gamma_i Q_i^{-1} - \frac{1}{\varepsilon} \|d(\hat{p})\|^2 \\ &\quad + d(\hat{p})^\top K \dot{x}^*(t) + d(\hat{p})^\top \nu(t) + \frac{1}{\tau} \text{Tr}(\dot{K} K^\top), \end{aligned} \quad (\text{A.4})$$

where

$$\begin{aligned} \frac{1}{\tau} \text{Tr}(\dot{K} K^\top) &= -d(\hat{p})^\top \sum_{i \in \mathcal{I}} \gamma_i Q_i^{-1} K \dot{x}^*(t) \\ &\quad + \nu(t)^\top K \dot{x}^*(t) - \sigma_s(\|K\|_F) \|K\|_F^2. \end{aligned}$$

In (A.4), we have dropped the arguments of H for simplicity. Since $\gamma_i \in [0, 1]$ and $Q_i \succ 0$ for all $i \in \mathcal{I}$, the first term on the right-hand side of (A.4) is nonpositive. Hence, we have

$$\begin{aligned} H &\leq -\frac{1}{\varepsilon} \|d(\hat{p})\|^2 + d(\hat{p})^\top \left(I_n - \sum_{i \in \mathcal{I}} \gamma_i Q_i^{-1} \right) K \dot{x}^*(t) \\ &\quad + d(\hat{p})^\top \nu(t) + \nu(t)^\top K \dot{x}^*(t) - \sigma_s(\|K\|_F) \|K\|_F^2. \end{aligned}$$

Further, one can show that $\|I_n - \sum_{i \in \mathcal{I}} \gamma_i Q_i^{-1}\| \leq 1 + \lambda_{\max}(\sum_{i \in \mathcal{I}} Q_i^{-1})$. This yields

$$\begin{aligned} d(\hat{p})^\top \left(I_n - \sum_{i \in \mathcal{I}} \gamma_i Q_i^{-1} \right) K \dot{x}^*(t) \\ \leq \frac{\theta}{2} \left(1 + \lambda_{\max}(\sum_{i \in \mathcal{I}} Q_i^{-1}) \right) (\|d(\hat{p})\|^2 + \|K\|_F^2), \end{aligned}$$

where we used $\|\dot{x}^*(t)\| \leq \theta$ (cf. Assumption 5.1), $\|K\| \leq \|K\|_F$ and Youngs inequality $2\|d(\hat{p})\| \|K\|_F \leq \|d(\hat{p})\|^2 + \|K\|_F^2$. Consequently, using the above inequality and the bounds on $\nu(t)$ and $\dot{x}^*(t)$, we deduce that

$$\begin{aligned} H &\leq -\frac{1}{\varepsilon} \|d(\hat{p})\|^2 + \frac{\theta}{2} \left(1 + \lambda_{\max}(\sum_{i \in \mathcal{I}} Q_i^{-1}) \right) \\ &\quad \cdot (\|d(\hat{p})\|^2 + \|K\|_F^2) + \bar{\nu} \|d(\hat{p})\| + \bar{\nu} \theta \|K\|_F \\ &\quad - \sigma_s(\|K\|_F) \|K\|_F^2. \end{aligned} \quad (\text{A.5})$$

We proceed the proof by showing that, by selecting the design parameters carefully, there exists a compact set such that the right-hand side of the foregoing equation is negative outside of this set. Toward this end, we make use of the definition of $\sigma_s(\cdot)$ and deduce that, for any $\sigma > 0$ and $k_0 > 0$, the last term on the right-hand side of (A.5) satisfies

$$-\sigma_s(\|K\|_F) \|K\|_F^2 \leq -\frac{\sigma}{2} \|K\|_F^2 + \frac{\sigma}{2} k_0^2.$$

This implies that

$$\begin{aligned} H &\leq -\frac{1}{\varepsilon} \|d(\hat{p})\|^2 - \frac{\sigma}{2} \|K\|_F^2 + \frac{\theta}{2} \left(1 + \lambda_{\max}(\sum_{i \in \mathcal{I}} Q_i^{-1}) \right) \\ &\quad \cdot (\|d(\hat{p})\|^2 + \|K\|_F^2) + \bar{\nu} \|d(\hat{p})\| + \bar{\nu} \theta \|K\|_F + \frac{\sigma}{2} k_0^2. \end{aligned}$$

Let $\varepsilon \in \mathcal{I}_\varepsilon$ and $\sigma \in \mathcal{I}_\sigma$ with \mathcal{I}_ε and \mathcal{I}_σ given by (38). Then we get

$$\begin{aligned} H &\leq -\frac{1}{2\varepsilon} \|d(\hat{p})\|^2 - \frac{\sigma}{4} \|K\|_F^2 + \bar{\nu} \|d(\hat{p})\| + \bar{\nu} \theta \|K\|_F + \frac{\sigma}{2} k_0^2 \\ &= -\frac{1}{4\varepsilon} \|d(\hat{p})\|^2 - \frac{\sigma}{8} \|K\|_F^2 - \frac{1}{4\varepsilon} (\|d(\hat{p})\| - 2\varepsilon \bar{\nu})^2 \\ &\quad - \frac{\sigma}{8} (\|K\|_F - \frac{4}{\sigma} \bar{\nu} \theta)^2 + c, \end{aligned} \quad (\text{A.6})$$

where $c := \frac{2}{\sigma} \bar{\nu}^2 \theta^2 + \varepsilon \bar{\nu}^2 + \frac{\sigma}{2} k_0^2$. Note that the third and forth terms on the right-hand side of the equality are nonpositive. Consequently, bearing the definition of ξ in mind, we obtain (A.3) with $\mu = \max\{\bar{\delta} + \|p_0\| + 2\sqrt{\varepsilon c}, \sqrt{8\sigma^{-1}c}\}$. Thus, existence of the solutions for all $t \geq 0$ is guaranteed.

Deriving ultimate bounds: Noting $\varepsilon \in \mathcal{I}_\varepsilon$ and $\sigma \in \mathcal{I}_\sigma$, we deduce from (A.6) that the time-derivative of the

evolution of V along any solution of (A.1) satisfies $\dot{V} \leq -\beta V + b$ with

$$\beta = \frac{\theta(1 + \lambda_{\max}(\sum_{i \in \mathcal{I}} Q_i^{-1}))}{2 \max\{1, \tau^{-1}\}},$$

$$b = \frac{2}{\sigma} \bar{\nu}^2 \theta^2 + \bar{\nu}^2 \theta^{-1} (1 + \lambda_{\max}(\sum_{i \in \mathcal{I}} Q_i^{-1}))^{-1} + \frac{\sigma}{2} k_0^2.$$

This implies that

$$\dot{V} \leq -\frac{\beta}{2} V, \quad \text{whenever } V \geq \frac{2b}{\beta}.$$

Thus, along the solution, we have $V(t) \leq \exp(-\frac{\beta}{2}t)V(0)$ whenever $V(t) \geq \frac{2b}{\beta}$. It follows that for a solution starting outside of the compact set $\Omega := \{(\hat{p}, K) \in \mathbb{R}^n \times \mathbb{R}^{n \times n} \mid V(\hat{p}, K) \leq \frac{2b}{\beta}\}$, it converges exponentially fast to Ω in the time interval $[0, T]$ with $T = \frac{2}{\beta} \ln(\frac{\beta V(0)}{2b})$, and remains there afterwards. In addition, for a solution starting in Ω , the inequality $V(t) \leq \frac{2b}{\beta}$ is satisfied for all $t \geq T = 0$ since \dot{V} is negative on $\text{bd}(\Omega)$. We conclude from this argument that $(\hat{p}(t), K(t))$ belongs to the set $\{(\hat{p}, K) \in \mathbb{R}^n \times \mathbb{R}^{n \times n} \mid \|\hat{p}\| \leq \bar{p}, \|K\|_F \leq \bar{k}\}$ for all $t \geq T$, where

$$\begin{aligned} \bar{p} &:= \|p_0\| + \bar{\delta} + 2\sqrt{\beta^{-1}b}, \\ \bar{k} &:= 2\sqrt{\tau\beta^{-1}b}. \end{aligned} \quad (\text{A.7})$$

B Existence of solutions for nonautonomous projected dynamical systems

Lemma B.1. *Consider a nonempty compact set $\mathcal{X} \subset \mathbb{R}^n$ and a vector field $h : \mathbb{R}^n \times [0, \infty) \rightarrow \mathbb{R}^n$ that is locally Lipschitz in the first argument and measurable in the second. Then, for any initial condition $x(0) \in \mathcal{X}$, there exists a Carathéodory solution $t \mapsto x(t)$ of the nonautonomous projected dynamical system*

$$\dot{x} = \Pi_{\mathcal{X}}(x, h(x, t)) \quad (\text{B.1})$$

satisfying $x(t) \in \mathcal{X}$ for all $t \in [0, \infty)$.

Proof. The proof involves demonstrating the existence of *Krasovskii solutions* for (B.1) and then establishing the equivalence of the set of Krasovskii and Carathéodory solutions. Since \mathcal{X} is a compact set, we have the function $(x, t) \mapsto h(x, t)$ is Lipschitz on the set \mathcal{X} [15, Ex. 3.19] and measurable in t . Consequently, by [12, Thm. 2], the system admits Krasovskii solutions. Note that in the referred results, the map h is required to be Lipschitz everywhere in the domain. However, the implication holds even when h is Lipschitz only on the set \mathcal{X} , that is, the set where the solutions are restricted to. The proof concludes by using [11, Thm. 6.3] which

shows that the set of Krasovskii and Carathéodory solutions are equivalent for autonomous projected dynamical system. The result extends to the nonautonomous case using the same reasoning. \blacksquare

Lemma B.2. *Consider a nonempty compact set $\mathcal{Y} \subset \mathbb{R}^m$ and two vector fields $h : \mathbb{R}^n \times \mathbb{R}^m \times [0, \infty) \rightarrow \mathbb{R}^n$ and $g : \mathbb{R}^n \times \mathbb{R}^m \times [0, \infty) \rightarrow \mathbb{R}^m$ that are locally Lipschitz in the first two arguments and measurable in the third one. Consider the nonautonomous projected dynamical system*

$$\begin{aligned} \dot{x} &= h(x, y, t), \\ \dot{y} &= \Pi_{\mathcal{Y}}(y, g(x, y, t)). \end{aligned} \quad (\text{B.2})$$

Moreover, assume that there exist a continuously differentiable function $V : \mathbb{R}^n \rightarrow \mathbb{R}$ satisfying:

- (i) $V(x) \geq 0$ for all $x \in \mathbb{R}^n$,
- (ii) $V(x) \rightarrow \infty$ as $\|x\| \rightarrow \infty$,
- (iii) there exists a constant $\mu > 0$ such that the following inequality holds for all $y \in \mathcal{Y}, t \in [0, \infty)$, and $\|x\| \geq \mu$,

$$\nabla V(x)^\top h(x, y, t) \leq 0.$$

Then, for any initial condition $(x(0), y(0)) \in \mathbb{R}^n \times \mathcal{Y}$, there exists a bounded Carathéodory solution $t \mapsto (x(t), y(t))$ of the system (B.2) over the domain $[0, \infty)$.

Proof. Our proof proceeds in two steps. First, for each initial condition, we design a nonautonomous projected dynamical system that admits a solution starting from the said initial point. Second, we show that this solution is also a solution of (B.2).

Consider the continuous and increasing function $\alpha(s) := \sup_{\|x\| \leq s} V(x)$ for $s \geq 0$. Then, from condition (i) imposed on V , we have

$$0 \leq V(x) \leq \alpha(\|x\|), \quad \forall x \in \mathbb{R}^n. \quad (\text{B.3})$$

Let $(x_0, y_0) \in \mathbb{R}^n \times \mathcal{Y}$ be any initial condition. Define $\mathcal{X}_0 := \{x \in \mathbb{R}^n \mid V(x) \leq c\}$ where $c > \max\{V(x_0), \alpha(\mu)\}$. Then $x_0 \in \text{int}(\mathcal{X}_0)$ and the closed ball $\bar{B}(0_n, \mu)$ is in the interior of \mathcal{X}_0 as a consequence of (B.3). The former fact follows from $V(x_0) < c$, and we show the latter by contradiction. Assume that $\bar{B}(0_n, \mu)$ is not in the interior of \mathcal{X}_0 , then there exists some point $z_0 \in \bar{B}(0_n, \mu)$ such that $V(z_0) = c$. Since $\alpha(\cdot)$ is an increasing function, it follows from $z_0 \in \bar{B}(0_n, \mu)$ that $\alpha(\|z_0\|) \leq \alpha(\mu)$. Bearing this and $V(z_0) = c > \alpha(\mu)$ in mind, we have $V(z_0) > \alpha(\|z_0\|)$ which is in contradiction to (B.3). Note that (ii) implies that \mathcal{X}_0 is compact. Having defined this set, we now consider a compact set \mathcal{X} such that $\mathcal{X}_0 \subset \text{int}(\mathcal{X})$ and introduce the following projected dynamical system

$$\begin{aligned} \dot{x} &= \Pi_{\mathcal{X}}(x, h(x, y, t)), \\ \dot{y} &= \Pi_{\mathcal{Y}}(y, g(x, y, t)). \end{aligned} \quad (\text{B.4})$$

From Lemma B.1, this system admits a bounded Carathéodory solution $t \mapsto (\hat{x}(t), \hat{y}(t))$ over the domain $[0, \infty)$ starting from the chosen initial condition (x_0, y_0) . That is, here $(\hat{x}(0), \hat{y}(0)) = (x_0, y_0)$. We next show that this solution $(\hat{x}(\cdot), \hat{y}(\cdot))$ is also a solution of the system (B.2). Since $(x_0, y_0) \in \mathbb{R}^n \times \mathcal{Y}$ is chosen arbitrary, this concludes the proof.

Noting that $x_0 \in \text{int}(\mathcal{X}_0)$, the solution $\hat{x}(\cdot)$ is continuous, and \mathcal{X}_0 is compact, there exists some finite time $T > 0$ such that $\hat{x}(t) \in \mathcal{X}_0$ for all $t \in [0, T]$. In this time interval, the projection in the x -component of (B.4) is not active since $\mathcal{X}_0 \subset \text{int}(\mathcal{X})$, that is, we have $\Pi_{\mathcal{X}}(x, h(x, y, t)) = h(x, y, t)$. Bearing this in mind together with (iii) and $\bar{B}(\mathbb{0}_n, \mu) \subset \text{int}(\mathcal{X}_0)$, we deduce that $\hat{x}(t) \in \mathcal{X}_0$ for all $t \in [0, \infty)$ since $\dot{V}(x) \leq 0$ on the boundary of \mathcal{X}_0 . This implies that the projection operator $\Pi_{\mathcal{X}}(x, \cdot)$ is inactive for all times because $\hat{x}(t)$ is in the interior of \mathcal{X} . Thus, we conclude that $t \mapsto (\hat{x}(t), \hat{y}(t))$ is also a solution of the system (B.2). ■