

Dilip Pal

E-mail: ppal57870@gmail.com

Cell no: +91- 8287547166

Career Objective

To work in a highly motivating and innovating environment for achieving organizational goals considering them as my personal goals with my determination hard work, commitment and the willingness to learn.

Professional Summary

- Planned, managed and coordinated all fielding team activities.
- Relationship building and maintain public Relation with large consultant, government office. Architects, PMC Companies. And establishment relationship with new Distributor and retailers.
- Keeping list of the agencies or personnel representing the person & agency.
- Facilitating meetings and cooperation among people.
- Managed fabrication, distribution and transportation of logistics.
- Facilitated resolution of customer requirements.
- Conceptualize and implement the marketing strategies for building new markets and achieve the business objectives.

Professional Experience

March 2017 to Continue.

Sales Manager.

AV IMPEX.(pan India)

sanitary ware and tiles Bawana New Delhi, is a leading manufacturing company in india.

Sep 2010 to Jan 2017

Sales Executive.

Gupta Metals & hardware pvt Ltd. Noida. is a leading Sanitary ware manufacturing company in india.

Feb 2005 to August 2010

Sales Executive

Bharti Airtel Ltd.

Airtel is a leading global telecommunications company with operations in across Asia.

Academic Qualification

- **Secondary School Examination** from Delhi **C.B.S.E.** Educational Board in 1999,
- **Higher Secondary Examination** in Commerce from Delhi **C.B.S.E.** Educational Board in 2001,
- **Graduation** (B. com pass) from Delhi University in 2004.

Technical Qualification

- (CCNA) Cisco certified network associate.
- (MCSA) Microsoft certified system associate.

IT Skills

Application : MS-Office (MS-Word, MS-Excel, MS-Power point)

OS : DOS, WIN 9x, WIN NT, WIN 2000

Personal key Skills

Hard working, willingness to learn, believe in independency, always work in planned and systemized way. Effective communication for business. Adoptability to different environments and quick learning capabilities. Team Work, Flexible, Punctual and Interest to Learn New Things.

Management Key Skills

Team leadership, Strategy maker, Innovative thinking for revenue growth, Ability to handle the difficult situation in difficult circumstances, Pressure handling ability, Analytical skills to judge the market growth potential, Presentation skills, Ability to maintain the customer relationship.

Fields of interest

Traveling, Making Friends, interacting with people, working in the challenging environment & etc.

Personal Details

Date of Birth : 16th December 1983

Father's Name : Mr.Krutarth Pal.

Nationality : Indian

Sex : Male

Marital Status : Married

Address : C-142, Street-36, Mahavir Enclave Part-III
New Delhi-110059.