

Rushabh Harshad Mehta

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Email ID: rushabhmehta91@gmail.com

Date of Birth: 08-01-1991

Language Known: English, Hindi, Gujurati and Marathi

Marital Status: Single

Nationality/Religion: Indian / Jain

CAREER OBJECTIVE:

To work hard with full determination and dedication to achieve organizational goal.

EDUCATIONAL CREDENTIALS

<u>Degree</u>	<u>College/ School</u>	<u>University</u>	<u>Year</u>
MMS (Marketing)	AMSIMR	Mumbai University	2015
TY BCom.	S.K Somaiya college of Arts Commerce and Science	Mumbai University	2012
HSC	Gurukul College of Commerce	Maharashtra Board	2009/08
SSC	North Bombay Welfare Society High School	Maharashtra Board	2007/06

CORE COMPETENCIES:

- Good at interaction with people
- Work efficiency
- Eager to learn new things
- Strong of managing group activity

SUMMER PROJECT:

Company Name: International Certification Services Pvt. Ltd.

Project title: A Study of service marketing strategies (B2B) ICS Technologies with special reference to Social media marketing.

Duration: 2nd May 2014 to 30th June 2014

EXPERIENCE SUMMARY:

Company Name	Design Tree Inc.
Designation	Business Development Executive.
Duration	from 7th May 2015 to 31st January 2018
Job Responsibility	Fixing appointment with architects. Explaining them about the company and its product. Convincing them to use the product. Generating enquiries. Follow up with architects on enquiries. Negotiate the terms of an agreement and close sales. Gathering information regarding new changes and new product. Finding new ways to market our product. Finding new architects firms and tying up with them.

Company Name	Classic Marble Company Pvt Ltd.
Designation	Business Development Executive
Duration	from 1st February 2018 to 31st July 2018
Job Responsibility	Fixing appointment with architects. Explaining them about the company and its product. Generating enquiries and follow up with architects on enquiries. Negotiate the terms of an agreement and close sales.

Company Name	Classic Flooring & interior Pvt Ltd. (Square Foot)
Designation	Junior. Assistant Sales Manager
Duration	from 8 th August 2018 to March 2021
Job Responsibility	Fixing appointment with architects, Turnkey Contractor, O.T Contractor, Cleanroom Contractor, Hospitals, Schools and Colleges. Explaining them about the company and its product. Generating enquiries and follow up with Clients on enquiries. Negotiate the terms of an agreement and close sales and follow up for Payment.

Company Name	Ebco India Pvt. Ltd.
Designation	Senior Business Development Executive
Duration	from 9 th April 2021 to Present
Job Responsibility	Fixing appointment with Modular Furniture and Modular kitchen OEM'S and Turnkey Contractors and Placing Order Through Distributor.

CERTIFICATIONS:

Personality development course from Indo-American society.

EVENTS:

- Participated as a volunteer in PLUMBEX INDIA 2014
- Visited Bombay Stock Exchange (BSE) for a event on 29th January, 2014
- Attended the Bombay Management Association (BMA) Event on 17th January, 2014
- Organized and participated in various events at school and college level

DECLARATION:

I hereby declare that the information above is true to the best of my knowledge.

Date:

RUSHABH MEHTA