

Vikram Patil

- Plot-27, Sambhaji Housing Society, Varsha Nagar Kolhapur .
Kolhapur, Maharashtra
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Objectives

To become a result organization this gives me a platform to prove my strength by offering challenges and high degree of responsibilities. Hardworking, problem solving and always learning nature are my strengths, which support me to work in a team member as well as a leader.

Education

MBA(pursuing)

B.P.Ed (Shivaji University)

April 2012

Bachelor of arts (Shivaji University)

Graduated April 2006

Fundamentals of e-Governance Online Certification

Batch 019 - Dec -2014

Employment History

Mahaonline Ltd. (join venture Tcs & maharashtra government).

*November 2012to
Present*

District Coordinator Kolhapur,

- Handling Our All District & Divisional Project(Revenue(Collector & Tahasil), Forest ,Labour ,Home, Excise ,Land Record ,Municipal Corporation ,RDD, J.D Industry & Health ,DDR .ect.
- Team Management & Team Handling at the District & division Level.
- Follow up on Sales Targets and Transactions & operational issue
- Build up relations with all the concerned govt. official for New Business
- Action Plan As per Target & execute G2C,B2C,B2B & G2G Services, franchise sale.
- New Business Sales ,Service Delivery ,Documentation, Data Analysis.
- Project Implementation and analysis report, MIS Report, issue analysis, & try to solve.
- Operational Issues and implementation issue , collection ,Recovery issue .
- Monthly review about achievements, targets for the District..
- Review weekly base Weekly Action Plan, Monthly Review meeting
- Government liaison & Government Affairs
- Weekly Consolidated Report of the action taken and implementation.
- Training of VLEs & concerned govt. officials
- Online Support to Vendor & client through Mail ,online remote ,voice Call ,video call

Magnum Opus IT Consulting Pvt. Ltd *District Manager*

June 2011 - October 2012

- Handling Our All Project(E-Chawdi/ Save The Baby Girl/ Active Tracker /Establishment/Fail tracking system est.)
- Co-ordination With Government Clint /Officers
- Sales ,Services Delivery, Implementation & Management collection ,Recovery issue,
- Follow up on Sales G2C,B2C,B2B & G2G Services Targets and recovery & operational issue
- Sales &Tender process, Government liaison & Government Affairs

- Handling Team & Taking daily/weekly/monthly Report
- Meeting with clients & Give information about our project/ Project Scope/ Demonstration
- Online Support to Vendor & client through Mail ,online remote ,voice Call

SPANCO Ltd. *Sales & Operation Asst Manager*

*Kolhapur, Maharashtra
May 2009 - May 2011*

- Handling CSC center take & Give daily/weekly/monthly Report
- Follow up on Sales Targets G2C,B2C, franchise sale and Transactions& operational issue
- Reporting to franchise dally sales report
- Government liaison & Government Affairs.
- site acquisition & land acquisition, site survey
- Face a Inquiry to sales & give solution
- Solution To Other CSC Operator problem
- Guidance to VLE G2C & B2C services/G2C transactions
- Give information about SCS project & canvassing to Customer
- Online Support to Vendor & client through Mail ,online remote ,voice Call

STAR TOUR *Visa Passport Documentation Executive*

*Mumbai, Maharashtra
July 2007 - March 2009*

- Handling All the Consulate Visas
- Communicating with the Passenger & giving the
- Required information to Passenger
- Issuing Medical Policy Online
- Visa& Passport Taking Online Appointment
- Application & All documentation
- Guidance & sales Tour package As per brochure
- Officer documentation & operation work

Professional Skills

- Team Handling
- Negotiation
- Communication
- Planning and organizing
- Government liaison & Government Affairs
- Distributor management
- Basic Financial skills
- Problem solving
- Customer focus
- Computer knowledge

I, hereby certify that the information produced above is true and correct to the best of my knowledge.

Place: Kolhapur

Date:

VIKRAM B. PATIL

Mob: 9689786607 / 8261892900