

Sarika Iyer

Sales Development Representative

Analytical and meticulous sales professional with comprehensive experience in relationship-building, partnership cultivation and profit channel growth. Self-motivated leader with natural talent for networking and territory development. Organized and dependable candidate successful at managing multiple priorities with a positive attitude. Willingness to take on added responsibilities to meet team goals.

Work History

2016-02 - 2022-08	<div><div>Sales Development Representative</div><div>Namakkal Roadlines, Kolhapur, Maharashtra</div><div><ul style="list-style-type: none">• Worked with sales team to collaboratively reach targets, consistently meeting or exceeding personal quotas.• Built and managed accurate sales pipeline to maintain high volume of activity.• Increased sales with execution of full sales cycle processing from initial lead processing through conversion and closing.• Built relationships with customers and community to promote long term business growth.• Contributed to event marketing, sales and brand promotion.• Identified new business opportunities through cold calling, networking, marketing and prospective database leads.• Executed local, regional and national marketing and branding initiatives to drive sales within existing and prospective accounts.• Presented professional image consistent with company's brand values.</div></div>
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Contact

Address	Sangli, Maharashtra, 416416
Phone	+91 7218598226
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Skills

- Multitasking Abilities
- Point of sale operation
- Excellent Communication
- Teamwork and Collaboration
- Product and service sales
- Organization and Time Management

Languages

English	<div><div></div><div></div><div></div><div></div><div></div></div> <div>Excellent</div>
Hindi	<div><div></div><div></div><div></div><div></div><div></div></div> <div>Excellent</div>
Marathi	<div><div></div><div></div><div></div><div></div><div></div></div> <div>Excellent</div>
Tamil	<div><div></div><div></div><div></div><div></div><div></div></div> <div>Excellent</div>
French	<div><div></div><div></div><div></div><div></div><div></div></div> <div>Basic</div>