


# SYED YASEER

MARKETING EXECUTIVE

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 Bengaluru Karnataka

## PROFILE

Senior sales manager with 9 years of experience in showroom sales, creating new professional relationships and maintaining strong customer relations to generate repeat business. Consistently exceeded sales quotas by 20% in consecutive years.

## SKILLS

- Commercial awareness
- Product knowledge
- Relationship Management
- Account Management
- Negotiation skills
- Communication skills
- Leadership skills
- Cold calling
- Customer relations
- Lead generation
- Determination

## EXPERIENCE

### MARKETING MANAGER

Tiles Company

2013-2022| 9 Years Experience

- Successfully led sales team of 60+ staff members to a 75% increase in sales
- Managed relationships between the sales leaders and product teams to improve products and sales methods based on customer feedback
- Planned and conducted training sessions for trainees with the best industry standards
- Top sales producer 9 years in a row
- Met or exceeded the financial goals of the company every year
- Trained 100+ sales associated, bringing new talent into the industry
- Manage Tiles showroom by own from 2015- 2022

## EDUCATION

### SECONDARY SCHOOL

Meena High School

2010-11