SACHIN SHARMA

CONTACT

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SKILLS

Problem Solving - ability to work independently

Confidence - maintaining a positive attitude

Resilience - communicating with conviction

Active listening - understanding the customers' needs

Knowledge - proper understanding of product

OBJECTIVE

"Motivated and detail-oriented sales professional with three years of sales experience seeking a good position. Seeking an opportunity to apply my advanced knowledge of sales and customer service and my experience with company

EXPERIENCE

Aggarwal TradingNov-2018 - Present

Sales Executive

JOB RESPONSIBILITIES

Meeting with clients virtually or during sales visits.

Demonstrating and presenting products.

Maintaining accurate record of sales.

Reviewing sales performance.

Negotiating contracts and packages.

Ability of persuasion.

Negotiate/close deals and handle complaints or objections.

Collaborate with team members to achieve better results.

Gather feedback from customers or prospects. and share with internal teams.

Ability of managing manpower with good quality of Leadership.

EDUCATION

Cbse Board

2016

10th passed

Cbse Board

2018

12th passed

Delhi University

2021

Bachelor of Arts (Hons.) in Political Science

COURSES

Knowledge of Computer Knowledge of Ms office

MARTIAL STATUS

Unmarried