



# PALLAVI SHINDE

## ARCHITECT RELATIONSHIP MANAGER

Email Id : pallavishinde592@gmail.com

Birth Date : 1-June- 1997

Contact Number : 7666079676

Current Address: Kotla Mubarakpur, Gurudwara Road, Pandit House no 16 South Delhi 110049

## WORK EXPERIENCE

### Architect Relationship Manager

Bansal Marble's & Tiles  
From Dec 22 To Present

#### • JOB RESPONSIBILITIES

- Connect The New Architect
- Meetings with Architect
- Provide The Samples
- Take The Order
- PI & Quotation
- Payment

### Field Marketing Executive

Shiva Stone  
From Jan 2018 To Dec 22

#### • JOB RESPONSIBILITIES

- Connect the new client
- Achieve the monthly target
- Client Coordination
- Marketing
- Product Knowledge
- Quotation
- Site Visit
- Cold Calling
- Mails
- Digital Marketing

### SHREE CHAMUNDA STONES

#### Sales Coordinator

From Jan 2015 To Dec 2017

- Cold Calling
- Quotation
- Mails
- Connect the New Builders

## EDUCATION BACKGROUND

### Graduated in BA Economics

From YCMOU University

Year 2017 To 2020

Grade : First Class

### HSC Maharashtra State Board

Year 2014

Percentage : 75.65%

Class : First Class

### SSC Maharashtra State Board

Year 2012

Percentage : 65.25%

Class : First Class

### Computer Skill

- MS-CIT
- CCC
- TALLY-ERP-9

### Skills & Strength

Communication

Hard Work

Team Work

Quick Learner

### Permanant Address

A/p-Karandi, Tal-Shirur, Dist-

Pune, Maharashtra 412208

Contact Number : 7666069676