SHEKHAR ANANT JADHAV

(Marketing Executive)

602,B Wing Nilkanth Shrusti

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Career Objective

Seeking the position of Marketing Executive where 20 years of sales experience can be put to use to identify sales opportunities through sales activation, people management, relationship development, and networking to improve sales bottom line and increase company revenue.

Educational Qualifications

B.Com Graduate from Mumbai University

Skills

- Good Communication skills
- Administration
- Co-ordination
- Working 24/7
- Employee Engagement
- Recruitment and selection

Work Experience

Marketing Executive & Administration

Malwa Sanitory Work from 2000 to 2011

Prime Marketing Corporation from 2011-Present

IT Skills: Well versed with MS Office, Computer Hardware & other applications

Achievements:

- Identified and developed project leads through dealers, sub-dealers and distributor.
- Introduced various schemes and acquired new clients.
- Participated in various exhibitions, events for promoting the products.

Key Responsibilities:

- Making **Digital Catlouge** of various   products
- Working in close interaction with the dealers to assist them in promoting the product; coordinating with dealers and providing a response to all queries.
- Analysing the latest marketing trends and tracking competitors' activities for exceptional tuning sales & marketing strategies.
- Worked closely with Architects, Engineers, Retail & Wholesale Distributors and delivered presentations about products.
- Mentored junior team members and ensured the achievement of the target set by the organisation.
- Allocated work amongst the team and ensured timely execution of the same.
- Coordination between godown keeper & Delivery person.
- Tracking day to day Godown activities,mainting daily stock.

Personal Details

- Date of Birth: 10/05/1980
- Father Name: Anant Jadhav
- Mother Name: Shashikala Jadhav
- Hobbies: Book Reading & Music
- Maritial Status : Married

Shekhar Anant Jadhav