

# keshav Vasudevrao Deshmukh

Aurangabad, Maharashtra 431009

[keshdesh.sk@gmail.com](mailto:keshdesh.sk@gmail.com)

+91 98220 22691

Willing to relocate: Anywhere

## Work Experience

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### **Sr. Area Manager**

Alucopanel Industries - Aurangabad, Maharashtra

December 2019 to May 2021

Marketing, sales of Aluminium composite panels, partition panels, through Dealer network, Architects, builders visits in Marathwada Region, Ahmednagar

### **Area Sales Manager**

Ashoka foam multiplast Ltd, Alutuff ACP - Aurangabad, Maharashtra

December 2016 to November 2019

Dealer development, builders, Architects fabricator visits, looking all marathwada region

### **SM**

PIXX LED lightings - Aurangabad, Maharashtra

August 2014 to 2016

Responsibilities

Dealers development, architect visit, builders visits

### **ASM**

Alucopanel Industries - Aurangabad, Maharashtra

June 2010 to July 2014

Responsibilities

Visit to Architect ,builders office, meet with fabricators for the promotion of our Aluminum composite panel sheets

Accomplishments

Appointed Dealers in marathwada region, specify our Acp sheet for the project

Skills Used

Good relationship maintained with architects ,fabricators ,engg.&clients

### **Territory Sales Officer**

Alstrong industries - Aurangabad, Maharashtra

January 2005 to May 2010

Responsibilities

Visits to Architect, builders, specifying our products of Aluminum composite Panels. Channel development in Marathwada. Collection of payment

#### Accomplishments

Got Nanded Airport order,Aurangabad Airport order.

#### Skills Used

Sales, marketing, channel development, collection of payment.

### **Branch Incharge**

GRUH FINANCE LTD - Jalna, Maharashtra

June 2000 to December 2004

#### Responsibilities

Sales, marketing, credit analysis, credit processing &collection of home loans. Team size 3

#### Accomplishments

Won two times Best Performing Branch Incharge Awards. two times Employee of the quarter Award.

#### Skills Used

Sales, marketing of home loans, credit analysis &processing disbursement, collection of home loans

## Education

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### **Bsc in chemistry, biology**

Dr.BAMU - Aurangabad, Maharashtra

1989 to 1991

## Skills / IT Skills

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- sales, marketing, credit analysis, processing, collection, channel development.

## Additional Information

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2001-2002 & 2002-2003 two yrs won Awards of BEST PERFORMING BRANCH INCHARG in home loans. &Two time won Employee of Quarter Awards. Got NANDED AIRPORT ORDER., AURANGABAD AIRPORT ORDER.