

**UBAID AHMAD**  
Mobile No. +91-8953044703, 9335024285  
E-mail:- [Ubaidahmad88@gmail.com](mailto:Ubaidahmad88@gmail.com)

Add: Muzaffar Khera Mohan Road , Near Seth  
Anandram Jaipuria School , Alambagh Campus  
Lucknow.  
U.P. , 226008

---

#### OBJECTIVE

---

Believe in organized way of working along with self-initiative qualities. Prioritizing the work assigned and to work in team or individual grounds which leads to high performance.

---

#### SKILLS / COMPETENCIES:

---

- ✓ Communication Skills (English and local Languages)
- ✓ Organizing Skills
- ✓ Interpersonal Skills
- ✓ Time Management Skills
- ✓ Negotiation skill
- ✓ Basic knowledge in Computer Operating.
- ✓ One year Diploma in Computer Applications.  
Doeacc 'O' Level from **UPTEC**

---

#### PROFESSIONAL Skills

---

- Two years exeprience in Pharma Sector(**Indu drugs Pvt Ltd.**)
- Marketing Executive in **MOTUL INDIA** Aug 2016 – Oct 2020 (**SUJAAY SHONNAYA ENTERPRISES PVT LTD.**)
- Trade Marketing Representativein **Denave India Pvt. Ltd.(ExxonMobil)** Oct2020- March 2021

#### JOB RESPONSIBILITIES

- Responsible for Primary and Secondary Sales of Products.
- Distributor & Dealer handling , generate orders and Review Payment status.
- Team handling.
- Appointing new Business Partners for penetration in markets.
- Nurturing relationships with existing Business Partners to achieve business growth.

- In-depth market survey to analyze product's performance and customer review which would further help to boost sales.
- To retain effectively & maintain relationship with our existing & new clients.
- To generate more & more sales.
- Satisfy our dealers & explain our monthly scheme and motivate more & more sale.

---

#### ACADEMIC

---

- B.Sc.(Mathematics) from Lucknow University in year 2009.
- Passed Intermediate from U.P Board. Allahabad in 2005.
- Passed High School from U.P Board. Allahabad in 2003.

---

#### PERSONAL VITAE

---

<b>Father's name</b>	:	Mr. Siraj Ahmad
<b>Marital Status</b>	:	Married
<b>Date of Birth</b>	:	10-01-1988
<b>Language</b>	:	English & Hindi

**DATE-**

**PLACE- Lucknow**

**UBAID AHMAD**