

# Sahil Verma

MBA (Marketing and Supply Chain)

Highly motivated and proactive sales manager, with outstanding networking and organisational skills. My keen ability to foster and maintain client relationships resulted in increase in sales for the last organisation.



✉ sahilv551@gmail.com

☎ 9781538892

📍 41/2 ambika colony kunjwani bye pass, jammu, India

## WORK EXPERIENCE

### Sales Manager Goindi machines pvt ltd

03/2021 - 01/2023

Chandigarh

To briefly describe our company, **Goindi Machines Pvt. Ltd.** was set up in the year 1996 with a primary objective of manufacturing state of art high-tech CNC Machines of different types.

#### Achievements/Tasks

- Respond to phone and email inquiries about pending and new order status with an understanding of **commercial terms**,
- **Expedite orders** and timely provide quotations, change orders, shipping modes precisely for smooth execution.
- Do customer visits and meetings

### Internship FIL Industries private Limited

05/2018 - 06/2019

FIL Group is a diversified business organisation with interests in agriculture, food & beverages, tourism, hospitality and mountain infrastructure development. The intent to provide global products to the agriculture industry in India.

#### Achievements/Tasks

- Following all company regulations, and health and safety codes.
- Preparing documents and updating records.
- Traveling to different offices and participating in daily operations as required.
- Learning about conflict resolution and sitting in on disciplinary hearings.

## EDUCATION

### MBA (Marketing and supply chain) Central University of Jammu

08/2019 - 07/2021

JAMMU

### BE (Mechanical Engineering) Chandigarh University

07/2013 - 07/2017

Chandigarh

### 12th MV International School

05/2012 - 05/2013

Jammu

### 10th MVM Public School

05/2010 - 05/2011

Jammu

## SKILLS

MS WORD

MS POWERPOINT

MS EXCEL

TEAM WORK

TEAM LEADER

MANAGEMENT

LEADERSHIP

ADAPTABILITY

PLANNING SKILLS

## PERSONAL PROJECTS

Successfully completed training on Jamkash Vehicleleads for 45 days

- A management trainee **works under the supervision of managers and executives in organizations** . .
- Completing all assigned tasks and assisting with day-to-day operations.
- Participating in meetings, workshops, and other learning opportunities.
- Fulfilling any requirements and meeting goals set out at the start of the traineeship.

Successfully completed Industrial training on Mahalaxmi Enterprises for 6 months

- Demonstrate professionalism and the ability to manage projects independently, performing facility layouts within AutoCAD to forecast customer costs.
- Maintain the documentation to the projects as per ISO standards

## ACHIEVEMENTS

Working with Amani NGO

Inter college cricket team caption

## LANGUAGES

English  
Full Professional Proficiency

Hindi  
Full Professional Proficiency

## INTERESTS

Cricket

Travelling

Reading newspaper