



Jeet Ardeshta

Marketing and Sales

Seeking a position to utilize skills and abilities in industries that offer professional growth while being resourceful, innovative and flexible. Willing to work as a key team member in challenging and creative environment

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WORK EXPERIENCE

ASM-Sales

MYTILE-Glossy ceramic Morbi

03/2021 - 01/2022

Morbi, India

Glossy ceramic is a manufacturing company, working in decorative and exclusive segment

Achievements/Tasks

- As a sales officer I have assigned a territory of southern region of India, specifically Karnataka

Manager -Marketing and Sales

Maxman-Maxus Chemical Company

02/2019 - 01/2021

Ahmedabad, Gujarat, India

Maxus chemical company is a manufacturer of construction chemical under the brand name of MAXMAN

Achievements/Tasks

- Owning and hitting/exceeding annual sales targets within assigned territory and accounts.
- Developing and executing strategic plan to achieve sales targets and expand our customer base.
- Building and maintaining strong, long-lasting customer relationships.

T.I.M.E Institute

Marketing officer cum Career Councilor

09/2018 - 01/2019

Ahmedabad, Gujarat, India

Achievements/Tasks

- Making an appropriate and beneficial tie up with universities and colleges to increase a student base in our institute for competitive exam preparation

EDUCATION

MBA

Faculty of Management -Gujarat Law Society

2018 - 2020

Ahmedabad, Gujarat, India

Courses

- Comprehensive Project on : "Preference of Customers for buying building materials through e-commerce in Ahmedabad"
- Summer Internship Project on : "A Study of Indian Construction Chemical Market and its emerging trend of supply and demand"

SKILLS

Pro-Active Approach

Resilience

Active listening

CERTIFICATION

Advance Excel

R studio

professional communications competencies

LANGUAGES

English

Full Professional Proficiency

Hindi

Full Professional Proficiency

Gujarati

Native or Bilingual Proficiency

INTERESTS

To Explore new things