

▪ **Mr Rahul**

- H No. 577, Village daria, Chandigarh
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SUMMARY

I am Rahul, and i am working to expand good productive and efficient workflows, project management and producing quality outcomes through leadership and team motivation. Works with clients to determine requirements and provide excellent service.

Trustworthy [sales assistant] with [3 years] of practical experience and dedicated work ethic. Self-motivated to consistently provide first-class results in line with stringent targets and deadlines.

ACADEMIC QUALIFICATION

10th from CBSE Board from GMSSS of sector 28D Chandigarh with 7.2 CGPA.

10+2 with commerce from CBSE Board From GMSSS of Sector-20D Chandigarh with 52%.

EXPERIENCE

Role:- Retail Sales Advisor

Employer:-Robam appliances pvt. Ltd

Location & Work Period:- Chandigarh & AUG 2017- OCT 2018

Objectives

1.Creating the sufficient leads to generate the dealer, Retail sales and Furnishing the sales targets.

2. Suggested related products to customers, improving revenue by increasing per-customer totals.

3. Took stock of products and updated inventory records with new totals.

Role:- Market Manager and Sales Executive

Employer:- Bosch Appliances Pvt. Ltd (December 2018-October 2019)

Role:-Retail sale assistant

Employer:- Franke Faber Appliances Pvt. Ltd

Location & Work Period:- Panchkula & from nov 2019- current

Objectives

1. providing training to the assigned team to expand retail sales.

Structured schedules to complete tasks and Targets .

2. Improved client consultations and determined needs through team management.
3. Maintained and built positive client relationships.

PERSONALITY TRAITS

Honest, Loyal, High Moral, Co-operative, Time Management Skills.

SKILLS

- Sales stand management.
- Convenience retail sales.
- Staff leadership and development.
- Sales planning and implementation.
- Meeting planning and leadership

LANGUAGE KNOWN

Hindi (Fluent)
English (upper Intermediate)

PERSONAL DETAILS

- Name - Rahul
- Date of Birth - 16/02/1998
- Gender - Male
- Nationality - Indian
- Marital Status - Unmarried