

Narendra Pal Singh

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Store Manager equipped with extensive experience in sales management. Employs excellent leadership skills and multi-tasking strengths. Demonstrated ability to improve store operations, increase top line sales, and reduce costs.



Experience

Total Experience 8.3 Years

Department Manager

RELIANCE TRENDS, Suratgarh.

Feb 2022 to Mar 2022

Employer - RELIANCE RETAIL LTD.

Training, supervising and appraising staff, Maximizing profitability and setting/meeting sales targets, including motivating staff to do so, Preparing promotional materials and displays, Dealing with customer queries and complaints.

Manager

PRATAP SHOPPING MALL, Suratgarh.

Sep 2021 to Feb 2022

Stock Management, Preparing Promotional material, Billing

Store Manager

MY JIO STORE, Ganganagar.

Jan 2020 to Sep 2021

Employer - RELIANCE SMSL LTD.

Maximizing profitability and setting/meeting sales targets, including motivating staff to do so, preparing promotional materials and displays, dealing with customer queries and complaints.

Achievement

- Highest Handset selling in Bikaner Zone in Aug 2020
- Maximum Profitability Achievement in North Region in July 2021

Proprietor

HKN TELECOM, Suratgarh.

June 2018 to Jan 2020

Telecom service provide, EPFO Service Provide, Data entry service, Web design & Invitation card design

Store Manager

MY JIO STORE, Suratgarh

Aug 2015 to June 2018

Employer - RELIANCE SMSL LTD. & RELIANCE JIO INFOCOMM LTD.

Maximizing profitability and setting/meeting sales targets, including motivating staff to do so, preparing promotional materials and displays, dealing with customer queries and complaints.

Achievement

- Highest Sales in North Region in Apr 2016
- Highest Application installation of Switch n walk in Rajasthan in Jul 2016
- Highest ORN done in Bikaner Zone in May 2017
- Highest No of Handsets selling in Bikaner Zone

Manager

PRATAP SHOPPING MALL, Suratgarh.

Jan 2014 to July 2015

Stock Management, Preparing Promotional material, Billing

Highlights

Results-oriented, Revenue generation, Business development, Effective marketing, Operability and commitment Ability to motivate staff and maintain good relations, Resistance to stress Good manners

Education

Secondary

Board – Board of Secondary Education Rajasthan, Ajmer, IN

Year- 2011

Senior Secondary

Board – Board of Secondary Education Rajasthan, Ajmer, IN

Subject – Agriculture

Year- 2013

Bachelor's of Computer Applications

University – Maharaja Ganga Singh University, Bikaner, Rajasthan, IN

Year- 2016

Skills

Programming Languages: Java, .NET, PHP, C, C++

Operating Systems: Windows XP, Mac, Linux, MS-DOS

Web designing Languages: HTML

System Software- MS Office, Adobe Photoshop, Adobe illustrator, Adobe Lightroom, SAP R3, SAP P35, SAP CRM, Learn & Grow, Marg ERP, Gofrugal ERP

Language

English, Hindi, Punjabi, Telugu, German

Hobbies

Painting, Internet surfing, Listening music