

# RESUME

**VIJAY SINGH**

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**+919839096049**

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## **OBJECTIVE**

To secure an appropriate position this will provide growth opportunities with effective utilization of my skills and experiences also the opportunity to learn more in professional atmosphere.

## **SUMMARY**

7 years experience in sales & marketing of mortgage and building materials.

An effective communicator possessing excellent presentation & soft skills with honed marketing management logical and problem solving abilities. Recognized for successfully meet targets, proficiently formulating and implementing budgets, building high performing teams and nurturing fruitful relationship with customers.

## **EMPLOYMENT DETAILS**

### **1. UPAL SUPERCENTER, MOHANLALGANJ,LKO.**

Store Incharge - Cera, Johnson & Johnson Marbonite, Kajaria Eternity  
Feb2021 Aug 2021 (7 Months).

Showroom Sales, Team Handling, Development and Training of Team Members, Store And Their Products Management, Tiles And Sanitary Ware.

### **2. A.J. ENTERPRISES. LUCKNOW**

Sales Officer - Tiles Sales(Kajaria Eternity)

Aug2018 - March 2020 (1 Years 7Months)

Tiles Sales,Team Handling,Project Sales,Institutional Sales,Pay Collection, Proper Execution of Order And Dispatch It On Time.Followup For Payment.Develop New Sample For Client.Maintain Good Relation With Client.

### **3.AXIS SECURITIES LTD. GURGAON**

Relationship Officer (E2) - Home

Loan July2017 - March2018 (8  
Months)

Home Loan Cross Sells,Lead Generation, Customer Cordination For  
Sanction & Disbursement.

### **4.RUDRAKSHA PVT. LTD.LUCKNOW**

Team Leader - Tiles & Ceramics

Sales April2016 - June2017  
(1Years 2Months)

Tiles and Sainatary Ware Sales,Team Handling,Project  
Sales,Institutional Sales,Pay Collection,Proper Execution Of Order  
And Dispatch It On Time.Followup For Payment.Develop New  
Sample for Client .Maintain Good Relation With Client.

### **5. AMJ SALES PVT LTD. LUCKNOW**

Sales Officer - Tiles And Ceramics

Sales Feb2013 -March2016(3Years  
1Month)

Tiles and Sainatary Ware Sales,Team Handling,Project  
Sales,Institutional Sales,Pay Collection,Proper Execution Of Order  
And Dispatch It On Time.Followup For Payment.Develop New  
Sample for Client .Maintain Good Relation With Client.

## **TECHNICAL QUALIFICATION**

- Basic Fundamental Of Computer.
- MS Office & Internet Computer Course.
- Gold Auditor Certification.
- IRDA Certification.

## **ACADEMIC QUALIFICATION**

- Graduate (B.A.) with Second Division from Dr. Ram Manohar Loahia Awadh University Faizabad.
- Intermediate from UP Board(Science) with Second Division.
- High School from UP Board with Second Division.

## **STRENGTH**

Positive  
Thinking Hard  
Working Result  
Oriented

## **HOBBIES**

Interaction with  
people Listening  
Music Traveling

## **PERSONAL DETAILS**

Father's Name	:	Mr. Krishna Bahadur Singh
Mother's Name	:	Mrs. Maya Singh
Date Of Birth	:	01.01.1982
Gender	:	Male
Home Town	:	Lucknow
Marital Status	:	Married
Category/Religion	:	General/Hindu
Languages known	:	Hindi - Read,Write,Speak English - Read,Write
Permanent Address	:	Hno:166,Vahisthpuram,60 Feet Road,Behind Brahma Kumari Ashram,Jankipuram Lucknow-226021
Current Address	:	Vill- Imiriti Vishen, Bahraich Road Post:- Bargaon, Gonda, U.P 271002

## **DECLARATION**

I hereby declare that all the above information is true to the best of my knowledge.

**Date:**

**VIJAY SINGH**

Lucknow