

Resume

Name- Navneet Tiwari
Address- F-136/22 NOIDA
Gautam Buddh Nagar U.P.
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Career Objective- Desire to join a fast paced growing firm that offers a constructive workplace to develop brand strategies, initiate strategic alliances, promote new products, and interact with new clients in order to develop sustained business for the organization. As a Business Development Manger I am looking for a better opportunity to enhance my skill set and growing myself professionally as well as financially.

Academic Qualifications-

| Qualification | Year of Passing |
|---------------|-----------------|
| Graduation | 2012 |
| XII | 2009 |
| X | 2005 |

Strengths-

- A high degree of self motivation and ambition.
- Ability to persuade the people.
- Capable of grasping new concepts quickly.
- Ability to produce the best results in pressure situations.
- The ability and desire to sell.
- A positive , confident and determined approach.
- Resilience and the ability to cope with rejection.
- The skills to work both independently and as part of a team.
- Ability to analyze and compare firm's products with that of competitors.
- Good communication and management skills –
- Effective leader and motivator.

Technical Skills-

- Well versed with MS Office
- Computers & Internet Applications.

Experience -

- Currently working as a Sr. Marketing Executive at Charbhuja Marmo India Pvt Ltd. Rajauri Garden, New Delhi from March 2018 to present.
- Worked as a Sr. Marketing Executive at Radha Madhav Marbles Pvt Ltd Rajauri Garden, New Delhi from September 2015 to February 2018.
- Worked as a Marketing Executive at Megha Buildtech Pvt Ltd NOIDA (Manufacturer of modular furniture) from April 2014 to July 2015.

Specialization- Lead generation

Current job responsibilities:- Developing relations with influencers like Architects , Interior Designers, Builders, Purchase Managers, Developers and Contractors. To identify new business opportunities and organizing sales visits . Product approval for residential sites. Providing guidance to site scanners. Monitoring competitor activity , analyzing market trends and tracking competitors activities and providing valuable inputs to management etc.

Personal Details-

| | |
|--------------------------|---|
| DOB | - 10-07-1990 |
| Languages Known | - English- Professional working proficiency - Hindi- Full professional proficiency |
| Nationality | - Indian |
| Gender | - Male |
| Marital Status | - Married |
| Religion | - Hindu |
| Permanent Address | - Moh- Khatta Jamal Khan Shahabad Hardoi U.P. |

Hobbies-

Making Friends and reading news paper

Current in hand salary - 35K

Expected in hand Salary- 45K+

- **Reason for Job Change** – Looking for better career prospects, professional growth, and work opportunities.

Declaration -

I hereby declare that the above information is true and correct to the best of my knowledge and belief.

Date-

1-8-2022

Place - Noida

Signature

(Navneet Tiwari)