

MR. VIKRAM RAMA JADHAV

AT POST MAJGAON-NAIKWADA
TAL- SAWANTWADI, SINDHUDURG
MAHARASTRA
INDIA



CAREER HISTORY :

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| 1.Organization | : KAVIRUT FOODS PVT LTD |
| AREA | : MAHARASHTRA ,GOA N KARNATAKA |
| Designation | : REGIONAL SALES MANAGER |
| Duration | : (APRIL 2022 to TILL) |
| Responsibilities | Appoint superstockits,distributor and management sales channel |
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| 2.Organization | : LEVEL ONE INDIA PVT LIMITED |
| AREA | : MAHARASHTRA N GOA |
| Designation | : AREA SALES MANAGER |
| Duration | : (OCT 2020 to MARCH 2022) |
| Responsibilities | Appoint superstockits,distributor and management sales channel |
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| 3. Organization | : VIAAN INDUSTRIES LIMITED |
| AREA | :Goa , MAHARASHTRA |
| Designation | : RELATIONSHIP MANAGER |
| Duration | : (JAN 2019 to MAY2020) |
| Responsibilities | Appoint and management superstockits,distributor, management sales TEAM channel |
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| 3. Organization | : Craft India |
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	Goa ,MAHARASHTRA
Designation	: AREA SALES MANAGER
Duration	: (APRIL 2017 to dec 2018)
Responsibilities	Appoint and management superstockits,distributor,n sales team
4. Organization	: Hindustan unilever limited Kwality walls icecream (south goa)
Designation	: business development officer
Duration	: TWO YEAR (FEB 2015 to MARCH 2017)
Responsibilities	: managed full distributor n his sales team
5. Organization	: Govind milk and milk products pvt.ltd. Govind milk products(south goa)
Designation	: sales officer
Duration	: (dec 2013 to jan 2015)
Responsibilities	: managed full distributor n his sales team
6. Organisation	: FUNTACY ICECREAM (Goa & sindhudurg)
] Designation	: sales officer
Duration	2010 DEC to nov 2013
Responsibilities	: managed sales team
7 Organization	: All Maharashtra Law Reporter
Designation	: Sales executive
Duration	: Jan 2006 to Nov 2010
Responsibilities	: Law Reporter

MY WORKING TERRITOR

- .1. MAHARASTRA**
- 2. KONKAN-(maharashtra)**
- 3. PUNE-(maharashtra)**
- 4. KOLHAPUR-(maharashtra)**
- 5.GOA**
- 6.KARANATAKA**

Personal

- Always ethical in all business activities.
- Superb analytical and problem solving skills.
- Willingness to travel to meet clients.
- Possessing the initiative, drive, and ambition needed to succeed.

AREAS OF EXPERTISE

- Customer Relationships
- Revenue generation
- Sales forecasts
- Customer acquisition

ACADEMIC QUALIFICATIONS

- B.A (Economics)

ADDITIONAL QUALIFICATION

- Computer Knowledge (MSC-IT)

PERSONAL DETAIL

Date of Birth : 10th JAN 1979

Residential Address : A/P Majgaon, Naikwada
Tal Sawantwadi, Dist Sindhudurg,
Maharashtra, Postal Code : 416541

Current address : **margao, goa**
Navelim, south-goa

MOB : 09403074008

Email ID : vikram10j@gmail.com

Languages Known : English, Konkani (Goan) Hindi, Marathi,
(Read and Write)

I look forward to hearing from you.

Thank you.

