



PRIYANT BALAVANT GURAV

At- Post - Piral, Tal- Radhanagari, Dist- Kolhapur Pin Code- 416211
7517976565 | priyantgurav@gmail.com

OBJECTIVE

I aspire for a challenging position in a professional Organization where I can enhance my professional skills and strengthen my performance in adding with Organization's motto. Myself a self motivated achiever with an ability to plan and execute.

ACADEMIC INFO

| | |
|--|--------------------------|
| Bachelor In Arts | 68% percentage |
| Shivaji University Kolhapur | 2017 |
| Diploma In Mechanical Engineering | 64.48% percentage |
| A.M.G.O.I. Vathar | 2014 |
| MS- CIT | 95% percentage |
| MSBTE Mumbai | 2010 |
| S.S.C. | 83.09% percentage |
| M.V.Piral | 2010 |

WORK EXPERIENCE

| | |
|--|----------------------|
| Kasta Pipes and Fittings | Mar 2021 - till date |
| Designation : Sales Executive Through Distributor | |
| Role : Sales Executive and Area Developer | |
| Sai tools And Services | Sep 2017 - Jun 2020 |
| Designation : Sales Executive | |
| Role : Sales Executive and Service Provider | |
| Bhogavati Sugar Factory Parite Kolhapur | Apr 2013 - Mar 2015 |
| Designation : Assistant Junior Engineer | |
| Role : Controlling Purchase and Outstanding | |

PROJECT DETAILS

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|--|
| Abrasive Jet Machine |
| 🕒 Duration : 3 Months / Team Size : 4 Members / Role : Designer |
| Description : Design and Redevelopment in Abrasive Jet Machine for cutting purpose of glass and other material. |
| Project Details |

SKILL SETS

- Strong and Exceptional Communicational and Interpersonal skills and Abilities
- Remarkable Knowledge and understanding regarding sales and associated marketing procedures
- Familiin dealing with appreciated ROI calculations, Automation sales and mathematical presentation
- Qualified and expert in handling various Microsoft tools like MS power Point, MS words, MS excel Etc.
- Skilled In handling The timely sales Target, Developing new business contacts and promoting sales opportunity

FIELD OF INTERESTS

All states of India

INDUSTRIAL VISIT :

Bajaj Healthcare, Tarapur, MIDC

INPLANT TRAINING :

R.M. Mohite hydropower Plant, Radhanagari

ACHIEVEMENTS

Successfully Enrolled As an Presenter in Kisan Agri Expo, Pune

CO-CURRICULAR

Group Paper Presentation participate in ICRE Gargoti

EXTRA-CURRICULAR

Second Price Winner in Speech Competition under state level through M.C.C.

STRENGTH

- Generating Sales Leads
- Meetings the existing customers
- Meeting the new target Customers and converting into them Consumers
- Expert in presenting compnies strengths and Capabilities in front of customers
- Preparing Cost estimate by studying customers RFQ
- Forecasting & Plannings of sale quarterly & Yearly

HOBBIES

Reading
Travelling
Swimming


DECLARATION

I am keen to continue my career and prepared to work hard in order to achieve my organization objectives and I hereby declare that the information furnished above is true to the best of my knowledge.

Date : 0

Place : Pirai

Signature,



(Priyant Balavant Gurav)

