

## Curriculum Vitae



Premanand Rao Mohod

Address:-

C/o Dheeraj Chahande  
65/6 Mahaveer Avenue Gopalpura  
Gate No. 1 Maxi Road Ujjain (M.P.)  
Mob. :- 9993640774

### PERSONAL PARTICULARS

Contact no.	9993640774
Date of Birth	may 13, 1969
Nationality	Indian
Gender	Male
Marital Status	Married
E-mail ID	<a href="mailto:premkp123@rediffmail.com">premkp123@rediffmail.com</a>

### OBJECTIVE

Looking forward for a challenging position whereby a significant contribution can be made through the qualification, knowledge & skills acquired by experience.

### EDUCATIONAL QUALIFICATION

Degree	B.A.
Institute/University	Amravati
University Field Of Study	Marketing
Year of Passing	1989
Degree/course	Higher secondary School Certificate Examination (HSSC)
Institute/board	Nagpur Divisional Board
Year Of Passing	1986
Degree/course	Secondary School Certificate Examination (SSC)
Institute/Board	Nagpur Division Board
Year Of Passing	1984

## WORK EXPEREANCE

### Job Profile:-

Company Name	M/S. Golden city Colony Dewas (Real Estate)
Position Title	Manager/Marketing
Location	Dewas
Date Joined	30-04-2018 - TO Till Date

### Job Profile:-

Company Name	M/S. Bhopal Moters Pvt. Ltd (JCB)
Position Title	Manager Insurance & Finance
Location	Panchawati Dewas Naka Indor
Date Joined	13-01-2014 to 25-04-2018

### Job Profile:-

Company Name	M/s. Bajaj Allianz Life Insurance Co. Ltd.
Position Title	Sales Manager
Location	Amravati
Date Joined	20-04-2008
Date Left	10-01-2014

Motivate to the advisor for the business generation

Follow up and coordination with advisors for the sales call

Reporting of advisor on daily basis and finalize the lead.

Responsible for recruitment of Insurance Consultant.

Training and licensing of advisor of IRDA Exams.

Work closely with advisor for the development of sales, and to meet customers needs and specifications.

To undertake other duties as may be requested by the management by from time to time

Job Profile:-

Company Name	M/s. Bajaj Allianz Life Insurance Co. Ltd.
Position Title	Insurance Consultant
Location	Amravati
Date Joined	24-09-2005
Date Left	19-04-2008

Done a business of Rs.50,00,000/- for consecutive three years and been promoted as sales manager.

Member of Gold club with M/s. Bajaj Allianz life Insurance Co. Ltd

Job Profile:-

Company Name	M/s. Orange City Publication Pvt.Ltd.
Position Title	Branch Manager
Location	Akola
Date Joined	01-05-2003
Date Left	20-09-2005

Handled the team of 17 sale executives of fetches out business from them for yellow pages and advertisements to promote their business.

Job Profile:-

Company Name	M/s. Star Care India Pvt. Ltd.(F.M.C.G/OTC)
Position Title	Sales Supervisor
Location	Amravati
Date Joined	03-12-1999
Date Left	01-03-2003

I was team Leader for star Care and handled five Representatives. I was looking after OTC (pharmaceutical) Division.

We used to do Doctors call and fetched out sales through Doctors prescriptions.

**Job Profile:-**

Company Name	M/s. Alfa & Alfa comtech (India) Ltd.(F.M.C.G)
Position Title	Team Leader
Location	Indore
Date Joined	01-10-1996
Date Left	18-11-1999

Direct marketing company of FMCG, team leader to handle 10 sales executives, Geographical area is entire Madhya Pradesh.

**Job Profile:-**

Company Name	M/s Zilla Parishad Education Section Amrawati (MS)
Position Title	Cleark Cum Cashir/Store Keeper / Dispatch Incharge
Location	Amrawati (MS)
Date Joined	01-10-1986
Date Left	25-06-1996

**COMPUTER SKILLS**

MS- Office, Internet.

**LANGUAGES**

English, Hindi and Marathi.

**DECLARATION:**

I hereby declare that the above information is true to my knowledge and Belief.

Date:.....

Place:.....

(Premanand Rao Mohod)