

ASHISH KUMAR BURMAN

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PROFESSIONAL SNAPSHOT

Zeal to work in a real professional atmosphere, contributing for its vertical growth using my skills coupled with hard and sincere work to be a unique professional in the field of sales. To continuously improve upon my present skills set and by being a team player, add values to the organization and society I associate myself with.

CORE COMPETENCIS

Sales & Marketing

- Managing the sales and Marketing Operation
- Promoting new launches and accountable for achieving business goals and increasing sales.
- Implementing marketing strategies to build consumer preference and drive volumes

Relationship Management

- Handling Customer queries for better customer satisfaction. Identifying Prospecting clients, generating business from the existing client to achieve business target.

Event Management

- Organizing various promotional activities to generate new lead.

WORK EXPERIENCE

Dec '19 Till Now

GUJRAT GUARDIAN LTD

- Consulting with Customers On their Needs and Made Product Recommendation
- Expertise in Marketing, organizing promotional events, conducting market research and achieving business Target.
- Appointing new client to avail our services.
- Mapping Client requirements and providing them business solutions through new proposal, presentation and demonstration.
- Proper coordination with team and various departments.

May 17' Till Oct'19

MARS KITCHENS PVT LTD

- Expertise in Marketing, organizing promotional events, conducting market research and achieving business Target
- Appointing new client to avail our services
- Responding to the sales enquiries received and closure of the same.
- Mapping Client requirements and providing them customized business solutions through new proposal ,presentation and demonstration.

Jun '16 Till Mar'17

SHREE TIRUPATI BALAJI PLY WOOD CO.

- Maintain Constant Presence on Sales floor to address Customer needs.
- Approach various customer and initial Conversation to Determine buying preferences.
- Recommended Appropriate Items and Director lead customers to selection
- Assist Customers with trying on Items, finding appropriate Sizes and completing Purchases.
- Inquire about buying experience, Items and Preference and future purchases

SUMMER INTERNSHIP

- **Organization:** GUJARAT GUARDIAN LTD
- **Project Title :** PRODUCTION & MANUFACTURING

PROFESSIONAL QUALIFICATION

- MBA:- (Marketing) 2009 – 2011
- Bachelor of Arts 2005 - 2008

Personal Details

- **Name** ASHISH KUMAR BURMAN
- **Father's name** Mr. SURESH PRASAD
- **Marital Status** Single
- **D.O.B** 16/06/86
- **Language** ENGLISH, HINDI

- I hereby declare that the information furnished above is true and correct to the best of my knowledge.

Date:- / / _

Place:-_____

ASHISH KUMAR BURMAN

