



# HARESH PUROHIT

## BUSINESS DEVELOPMENT MANAGER

### EXPERIENCE

#### Business development manager

##### CLASSIC MARBLE COMPANY

JUNE 2015 TO PRESENT

- Develop sales presentations for potential new clients. Leads the sales presentations in support of growing clientele.
- Develop and establish relationships with key HNI clients, Architects, Interiors, Builders, Distributors, Contractors.
- Initiated research, analyzed business operations, and problem solved operating inefficiencies.
- Developing a strategy and sales plan to address the designated industry sectors
- Increased credibility with prospect getting material selection and finalizing price

### OPERATIONAL AREA

#### JUNE 2015-DEC 2019

INSIDE -All india

#### Jan 2020- PRESENT

AHMEDABAD, ANAND, BARODA, GANDHINAGAR, NORTH GUJRAT

### EXPERTISE

- Analytical thinking
- Problem solving
- Organizational skills
- Business Relationship

I am a highly passionate individual who thrives upon seeking new challenges through my career as a Business development manager. My initial years of working in the business industry push me to go further in discovering more things in it. Of course, I am motivated to join a group of seasoned and experienced Business development professionals in the industry respectively.

### CONTACT



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### EDUCATIONS

#### KSV University, Gandhinagar

Bachelor of science- April 2015

#### HNGU university Patan

Bachelor of law- Pursuing

### SKILLS

- Data Visualization
- Analytical and Research Skills
- Marketing /Sales planning strategy
- Problem Solving
- Software Development Life Cycle
- Gaining insights from data
- Digital media Publishing tool knowledge