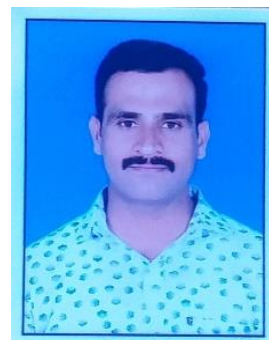


CURRICULUM VITAE



PRAVEEN KUMAR.N

Address:

Praveen kumar.N

S/o Mahadevayya Swamy.N

H.NO.11-2-186

Near Santhoshimatha temple

Pampa housing colony Manvi

Dist : RAICHUR-584123

KARNATAKA

Mobile no: +91-9606590108

Email : praveennandikol@gmail.com

OBJECTIVE:

Seek a position to utilize my skills and abilities in the Industry that offers security and professional growth.

EDUCATIONAL QUALIFICATION

EXAMINATION	PERCENTAGE	YEAR OF PASS	COLLEGE	UNIVERSITY
MBA	64%	2011	AIET GULBARGA	VTU BELGAUM
B.Sc (PCM)	58%	2007	LVD COLLEGE RAICHUR	GULBRGA
PUC, Science (PCMB)	50%	2003	AME'S COLLEGE RAICHUR	PU BOARD BANGALORE
SSLC	75%	2001	GOVT BOYS HIGH SCHOOL DEODURGA	KSEEB BANGALORE

TECHNICAL SKILL

NIIT.Swift India (included MS office), Well-known typing, office management, hardware and networking.

WORK EXPERIENCE:

1. Worked from Dec-16 to Nov-21 **Bisleri International Pvt Ltd as a Sales Executive **Hq : Raichur, Yadagir.****

- * Primary and Secondary order bookings.
- * Appointing Distributors in potential areas.
- * GT sales – approximate 1000 outlets with 12 distributor include two Districts.
- * Handling team with 3 sales officers.
- * Average 25 lacs Business per month.

2. Worked from May-15 to Dec-16 **Kansai Nerolac Paints Ltd as a TSS. Hq : Raichur, Yadagir.**

- * Primary order booking from the dealers.
- * Appointing dealers in vacant and potential areas.
- * Conduct meetings of Engineers ,Contractors and painters.
- * Average 18lacs business per month with 10 dealers include two districts.

3. Worked from Dec-11 to Jan-15 in **Resinova Chemie Ltd. As a SR-3 in Raichur and Bijapur.**

- * Primary and Secondary order bookings.
- * Distributor appointing in vacant and potential areas.
- * Conducting the Retail and misthry meets and also promotional activities like KIOSK activity.
- * Handling the distributors and dealers.
- * Average 5lacs of business per month along with 5 distributors
- * Products :- Adhesives, Building Materials, waterproofing solutions.

MBA SUMMER PROJECT

“CUSTOMER SATISFACTION OF THE BSNL PRODUCTS AND SERVICES AND BUILDING BRAND EQUITY OF THE COMPANY”.

SKILLS

- * Self Motivator
- * Good leadership and team worker
- * Customer service and convincing ability
- * Time Management

HOBIES

- * Playing Cricket
- * Reading News paper
- * Visiting the Library

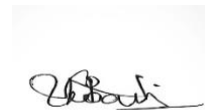
PERSONAL PROFILE

Name : PRAVEEN KUMAR.N
Date of birth : 30-08-1986
Nationality : Indian
Religion : Hindu
Languages known : Kannada , Hindi , English , Telugu (read , write , speak)

Declaration:

I hereby declare that the above information is true to the best of my knowledge and belief.

Place: RAICHUR



Date:

PRAVEEN KUMAR.N