



**Mr. Suchit Kumar**

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### SKILLS

	L-M	H-M	H
Flexibility	★	★	★
Organizing	★	★	★
Professional	★	★	★
Decision	★	★	★
Observation	★	★	

### EDUCATION INFORMATION

#### B.S.E.B, PATNA

Matriculation (1982) 1<sup>st</sup>

#### B.I.E.C, PATNA

I.Com (1984) 2<sup>nd</sup> Division

#### RANCHI UNIVERSITY

B.A (1987) 3<sup>rd</sup> Division

### LANGUAGES KNOWN

	Speak	Read	Write
English	*	*	*
Hindi	*	*	*
Bengali	*		
Local Lang	*	*	

## CAREER OBJECTIVE

Driven individual with 18 years of marketing experience and strong interpersonal skills I want to continue my career with an organization that will utilize my MANAGEMENT, SUPERVISION & SALES & MARKETING skills to benefit mutual growth and success.

## CURRENTLY WORKING

Crystal Ceramic Industries Pvt.Ltd.A'bad Gujrat.

As a Regional Sales Manager

From 16<sup>th</sup> Oct till date

## WORKIG EXPERIENCE

- ❖ Ikaa Granito Pvt.Ltd.( Italice floor tiles) Morbi,Gujrat  
As S.R. Business Manager  
From 7<sup>th</sup> July 2017 to 15<sup>th</sup> October 2019
- ❖ A Class Marbles India Pvt.Ltd. Mehrauli,New Delhi and Kishangarh Rajasthan  
As A.S.M  
From January 2016 to June 2017
- ❖ Kaneria Granito Ltd. Barodra  
As A.S.M  
From April 2015 to December 2015
- ❖ Jupiter Aqua Lines Ltd. Mohali,Chandhigarh  
As A.S.M  
From June 2005 to March 2015
- ❖ Lauret Bath Fittings  
As a Marketing Executive  
From February 2002 to April 2005

## PRODUCT KNOWLEDGE

All Industrial Products

### Specialized in

- Ceramic and Vitrified Tiles
- Italian Marbles
- Sanitaryware and C.P Bath fittings

## WORKING AREA

- JHARKHAND
- BIHAR
- ORISSA

## NATURE OF WORK DONE

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1. Appointment of Distributor & Dealers
2. Maintaining a healthy Relationship with Leading Architects, Interior designer, Builders and in Govt.Sectors.
3. Selling through dealer to Sub dealer
4. Product Promotion and Product launch in a Competitive market
5. Keeping an eye on the Competitors
6. Lead generation

## HOBBIES

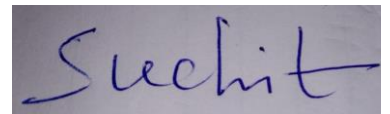
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- Travelling
- Driving
- Voluntary social activities

## DECLARATION

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I hereby declare that all the details mentioned above are in accordance with the truth and fact as per my knowledge and I hold the responsibility for the correctness of the above-mentioned particulars.



Signature