

CURRICULUM VITAE



Name : Samir Ramjan Attar.

Address : Bastawade, Tal- Tasgaon, Dist- Sangli.-416311.

Mob No. : 09096239476 / 9404030176

Email ID: samirattar1990@gmail.com

Objective

To utilize my skills and abilities that offer creative works with professional growth while being resourceful, innovative and flexible.

Educational Qualifications

Degree	Institute	University	Year of Passing	Percentage.
B.C.A	Institute of management & computer Rural Development Wasubme.	Shivaji university	2012	58.94 %
H.S.C. (Science)	Vidyaniketan junior collage Tasgaon.	Shivaji university	2009	51.67 %
S.S.C.	Dnyandeo sawant Highschool Batawade.	Shivaji university	2007	61.69 %

Experience

1) 13 Jan to 16 July 2015 **HDFC BANK** Tasgaon as a **Sales Officer. –CASA**

- Responsible for Achieving the Business Objectives of the Retail Liabilities Sales Team
- for the Branch and meet the Value, Volume and channel Productivity metrics Responsible for generation of revenues through sale of CASA and Third Party Products
- like Insurance, Mutual Funds, Online Trading , Demat Accounts etc through the Sales Channel Responsible for leading a large Sales Channel comprising of Team Leaders and Sales.

2) 24 Aug 2015 to 31 March 2017 **INDUSIND BANK** as a **Associate Sales Officer.-Agri.(CC & Term Loan)**

- Generate leads by networking with farmers & potential customers in related fields.
- Loan inspection & follow-up in case of recovery of Loan.

3) 19 Sept. 2017 to 14 Oct 2018 in **Vistaar Financial Services Pvt Ltd.** As a **Deputy Branch Manager. (Secured Business Loan).**

- Identifying potential customers in the branch business zone and sourcing them under the assigned product.
- Managing the relationship with customers to generate business leads to achieve the business target numbers on monthly basis with good customer quality.

4) 15 Oct 2018 to 31 March 2019 in **New Opportunity Consultancy Pvt Ltd.** As a **Branch Manager. (Company Move to Conatus Finserve Pvt Ltd.)**

5) 1 April 2019 to 24 Dec 2019 in **Conatus Finserve Pvt Ltd.** As a **Branch Manager. (Secured Business Loan).**

- Plan, direct, or coordinate the activities of workers in branches, offices,
- Team handling ,Work in good quality of sourcing loan file .
- Secured and unsecured Business loan provide to customer.

6) 4 Jan 2021 to 25 oct 2021 in **Reliance Jio digital** As a **Jio Point Manager.**

- Market and 86 Retailers has been provided.
- developed the business in market activity
- jio point are customers services has been provided.

7) 25 Oct 2021 to till date in **New Opportunity Consultancy Pvt Ltd. BC with Yes Bank ltd.**

As a **Team Leader,**

- Handling of 36 Branch.
- 3 Cluster Banking Pure Asset Business.
- 70 staff handles and branch banking business.
- Retail banking and Asset banking.

Languages known

English, Hindi, Marathi

STRENGTH	<ul style="list-style-type: none"> - Self confident - Good analytical power - Leader ship skill, Interpersonal skill - I can persuade people to see my point of view, and get the work done
PERSONAL DETAILS	<p>Name : Samir Rmjan Attar.</p> <p>Date of Birth : 04th_ December_1990</p> <p>Nationality : Indian</p> <p>Marital Status : Married</p> <p>Hobbies : Readding.</p> <p>Address :Bastawade, Tal- Tasgaon Dist-Sangli.</p> <p>Mob No. :09096239476 / 9404030176</p> <p>Email ID : samirattar1990@gmail.com</p>

Date:

Place:

Samir Attar.