

OBJECTIVE

I am looking for a challenging job with a rapidly growing organization that can provide me with a range of goals and job objectives within a contemporary and economical business setting.

EXPERIENCE

1) PUPA Homecare Pvt Ltd.

May 2020 - Currently Working

Area Sales Manager

Building Material Sales (**Sanitaryware, Kitchen Sink, Construction Chemicals, Tiles, Homecare Cleaning products**). Team Management, Branch Operations, Project Sales, Dealer & Distributor Management, Business Forecasting, New Business lead Generation.

2) Reliance JIO Infocom Ltd

Feb - 2019 - Mar - 2020

Channel Sales Lead

Telecom Sales, Team Handling, Distribution Management, Retail Management, Branding and BTL activities, Market analysis,

3) Samsung Electronics India Ltd

May - 2017 - Jan - 2019

Sales Officer

Mobile Handset & Accesories Sales, Distribution Management, (Tertiary & Sellout) Team Management, Retail Management, Exclusive Store operations, Marketing, Branding & Retail Audit

4) Huawei Telecommunication India Pvt Ltd

Aug - 2016 - Apr - 2017

Territory Sales Manager

Mobile Handset sales, Market visit, BTL activities, Team Handling, Distribution sales - Tertiary and Sellout.

5) Sangeetha Mobiles Pvt Ltd

Apr - 2014 - July - 2016

Store Manager

Retail Store Operations, Team Management, Accounts & Billing, Daily Meetings, Customer relationship maintainence, New business Lead Generation, Sales development

6) Motorola India Pvt Ltd

Nov - 2007 - Dec- 2009

Sales Promoter

Sales Promotional Activities, Customer Walkin Creating, Stock handling, Mobile handset Sales, Report maintainance

EDUCATION

1) Bharathidasan University

2006

Bachelor Degree - B.B.A

50 %

2) Government Higher Secondary School

2000

High School

75 %



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SKILLS

Building Material Sales, Telecom & Mobile Handset sales, FMCG - Homecare Products, Distributor & Dealer handling, Retail Management, Business Forecasting, Team Management, Sales Development, Channel Sales, Problem Solving, Lead Generation, Market Expanding, Branding.

LANGUAGE

1) English - Intermediate.

2) Tamil - Native Language

INTERESTS

1) Listening Music

2) Cooking - Veg and Nonveg southindian foods

ACHIEVEMENTS & AWARDS

- 1) Best Sales Officer Award get from Samsung.
- 2) Continuously Win the rolling trophy My Branch in PUPA

ACTIVITIES

Sales Promotional Activities: Product knowledge Meeting Conducted to Engineers, Builders, Masons, Tile Layers, Plumbers & Painters

ADDITIONAL INFORMATION

Father Name : Anthony Samy
Marital Status : Married
Gender : Male
Date Of Birth : 21/06/1983
Religious : Christianity (Roman Catholic)
Community : Mudhaliyar