



# MUTHU SARAVANAN

## SENIOR SALES MANAGER



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Chennai, TN

### PROFILE

An Ambitious Top-Rank Sales person with a strong determination to succeed who also possesses impressive leadership skills and a deep understanding of customer-centric sales. Having a proven track record of work with a target driven environment and achieving sales.

### QUALIFICATIONS

- **M.Sc ELECTRONIC MEDIA**  
(Integrated 5years course)  
Loyola College of Institute and Science, Thovalai.  
Year: 2012-2017 Cgpa: 7.65%
- **HSC-SSLC**  
Sri Ramakrishna Higher Secondary School, Thisayanvilai.  
Year of Passing: 2012 Marks score: 75%

### WORK EXPERIENCE

#### SENIOR SALES MANAGER (2021 - 2022) WHOLESALE X

- FMCG Short-Term Company.
- Wholesale selling of Groceries(Rice, Oil, Millets, Grains, Spices)
- B2B Sales
- Area : CHENNAI (Vadapalani-Porur)

#### AREA SALES MANAGER (2018 - 2021) DOLPHIN CHEMICALS

- Home Based Cleaning Products manufacturing Company.
- Bulk selling of Chemical Products(Floor cleaners, phenyl, Acids, food colour and food essence)
- B2B Sales
- Area: CHENNAI (South Chennai, Thiruvallur, OMR, Redhills, Kundrathur)

#### SALES EXECUTIVE (2017 - 2018) NINJACART

- Fresh Products supply Company.
- Distribution of Raw Vegetables and Fruits.
- B2B Sales
- Area: CHENNAI (CMBT-Guindy)

### PROFESSIONAL SKILLS

Effective communication



Sales operations



Team management



Time management



Innovative thinking



Target achiever

