

SAI REDDY THOTA

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Work Experience

- Currently associated with **Simplex Drilling and Construction Pvt. Ltd, Zambia** as a **Business Manager** from Sep 2020 to till date.

Roles & Responsibilities: Handling Drilling business Operations with the existing mines, maintenance of Drilling Rigs, procurement of raw materials, exploring the market for new business, Coordinating with mine owners and follow-up for payments at regular intervals.

- **Sunglanz Minerals Private Limited** as a **Manager- Operations** from Dec, 2013 to June, 2020.

Roles & Responsibilities: Marketing, Sales, Market research, advertising, branding, Bentonite order processing as per the customer specifications, packing logistics and export from initiating the order to processing of payments.

- **Ceasefire Industries Ltd.,** as a **Manager-Business Development** from Feb, 2011 to Nov, 2013.

Roles & Responsibilities: Project Sales of Fire Safety & Security solutions with the help of influencers like Architects, Builders, Interior Designers, PMC and Direct Marketing channels.

- **Vibha Agrotech Limited** as a **Executive Secretariat (Marketing)** from Aug 2009 to Jan 2011.

Roles & Responsibilities: Marketing Research, Business Analysis, Handling Marketing operations, Assisting Sr.GM (Marketing) in his regular business

Education details

- **PGDM (Marketing & Operations)-(2007-09)** from **Institute of Public Enterprise, Hyderabad**
- **B.Tech. (Electrical & Electronics Engineering)-(2002-06)** from **JNTU, Hyderabad**
- **Intermediate** from **Deccan Co-op Junior College, Nalgonda**
- **X CBSE** from **Jawahar Navodaya Vidyalaya, Nalgonda.**

Hyderabad

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