

Curriculum – Vitae

MR.SACHIN SHAM GADRE

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Date of Birth-13th September 1979
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OBJECTIVE

To work in a dynamic and versified organization which provides me to put into practice what I have learned and where I can make a meaningful contribution to the growth and development of the company while achieving my job satisfaction

PROFESSIONAL OVERVIEW

A result oriented professional with 10 years' experience in Building material industry

. Hands on experience in developing new markets, accelerating growth & achieving desired sales goals. Proficient at analyzing market trends to provide critical inputs for business development initiatives and formulation of selling and marketing strategies. Proficient in managing customer service operations for rendering and achieving quality services. Excellent communication and analytical skills, with the ability to think out-of-the-box. Ability to adapt things fast and inclined towards teamwork.

PROFESSIONAL EXPERIENCE

EXPERIENCES-5: WORKING WITH “WELSPUN GLOBAL BRAND LTD” SINCE AUGUST 2019 TILL JUNE 2021 AS AREA SALES MANAGER, MUMBAI

(MANUFACTURER OF SPC FLOORING)

JOB PROFILE:

- ❖ Generate the sale from Distributor, Dealers, AID, and developers
- ❖ Meeting with Architects and builders on regular basis

EXPERIENCES-4: WORKING WITH “GARWARE POLYESTER LTD” SINCE MARCH 2013 TILL JULY 2019

(MANUFACTURERS AND SUPPLIERS OF SUNCONTROL FILMS)

DESIGNATION: SALES MANAGER

JOB PROFILE

- ❖ Meeting with the architect
- ❖ Generate the sale from Architect and builders
- ❖ Ensure customer satisfaction by providing satisfactory services

EXPERIENCES-3 WORKED with Hafele India Pvt Ltd. From 14th Jan 2011 to February 2013.

Designation: SALES EXECUTIVE

JOBPROFILE

Achieve monthly target in terms of volume and payment collections.
Retaining existing customers as well as find new potential customers in the given territory.
Gather information about upcoming projects in the territory.
Ensure customer satisfaction by providing satisfactory services.

EXPERIENCES-2 WORKED with H& R Johnson India TBK Ltd. From 14th Jan 2006 to January 2011.

Designation: Sales Representative

(Manufactures of Tiles, sanitary ware, modular kitchen also had tie-up with Nobilia Kitchen)

JOB PROFILE

- ❖ Meeting with the architect
- ❖ Generate the sale from Architect and builders
- ❖ Ensure customer satisfaction by providing satisfactory services
- ❖ Payment collection, merchandising.

EXPERIENCES-1 WORKED with Asymmetrical designs pvt ltd. From March 2003 to November 2005

Designation: Relationship Executive.

(Manufactures of Modular Furniture, Home furniture, Office furniture , Modular kitchen)

JOB PROFILE

- ❖ Generate the sale from Architect and builders
- ❖ Payment collection, merchandising.

ACADEMIC CREDENTIALS

School / College	University	Year of Passing
Little Flower English High School	Mumbai Board	Oct 1997
Bhatath Junior College	Mumbai University	March 2000
Dnyansadhana College	Mumbai University	2003

Place: Thane