

# **Curriculum Vitae**

## **SAURABH SINGH**

Add : - 216 Shyam Vihar Preeti Nagar - 2

Lucnow Uttar Pradesh - 226020

Mob. No. 7460939058

Gmail:- saurabhsingh6992@gmail.com

## **EDUCATIONAL QUALIFICATION**

- High school passed from CBSE Board in year 2011.
- Intermediate passed from CBSE Board in year 2013.
- Graduation (B.A.) completed from Lucknow University in year 2017.

## **PROFESSIONAL EXPERIENCE**

- Currently Working in a class marble pvt ltd as field sales executive.
- Having Two Year Experience as project associate at Sunanda Global (from March 2019-Feb 2022) Role .Sales & Marketing.
- Having One & half year experience as Field Sales Officer at Asian Paints (APL) (from April 2017 Jan –2019).  
Role . Sales & Marketing (SNMG).

## **Professional Snapshot:**

Result-oriented Professional with over 3 years plus experience in Business Development, Sales and Marketing, Dealer and Retailer Management, Marketing Analysis and CRM.

## **Roles, Responsibility And Domain Expertise :**

- Dealer and Retailer Management and Coordination and sites conversion for Business Development.
- Existing customers communication and relationship management through multiple communication channels.
- New Customer Acquisition, making appointments and meeting new customers.
- Agreeing sales, prices, contracts and payments.
- Meeting sales target.
- Advising customers about delivery schedule and after sale service.
- Recording order and sending details to the sales office.
- Market analysis and giving feedback on sales trends.
- Proactive learner with a flair for adopting emerging trends & addressing industry requirements to achieve organizational objectives & profitability norms.
- Effective communicator with excellent relationship building & interpersonal skills.

## **PROFFETIONAL QUALIFICATION**

- Basic knowledge of computer & Tally 7.2.

## PERSONAL INFORMATION

Father's Name : Mr. Rajender Singh  
Date of Birth : 18 Jun, 1996  
Nationality : Indian  
Gender : Male  
Marital Status : Unmarried  
Religion : Hindu  
Language : English & Hindi  
Hobbies : Interact & Communicate with new people and Reading Novels

## Declaration

- I hereby certify that all the information furnished is correct to the best of my knowledge and if needed I am ready to produce relevant proof.

Date:- .....

Place:-

Signature  
Saurabh Singh