

• Curriculum Vitae

PRAVEEN NILUGONDA

E-mail: **praveenpavvi0002@gmail.com**

Contact No: +91-7893215171

Objective: To obtain a recognizable position in an organization, where there is an ample scope of growth as an individual which gives me a chance to enhance my skill sets and gives my best to the organization.

Education Qualifications:

Qualification	College/school	Year of passing
M.B.A (FINANCE/MARKETING)	K G Reddy college of engineering & technology.	2011
B.Com (COMPUTERS)	Chaitanya degree college.	2009
Intermediate (C.E.C)	Vikas Junior college.	2006
S.S.C	Sri Saraswathi Shishu mandir.	2004

Achievements

- Participated in management fest at ‘ YUKTHI’ 10 conducted by Chaitanya Bharathi Institute of Technology.
- Participated in science fare at school level.

Extra Curricular Activities

- Participated in 10 days special camp at degree level conducted by National Service Scheme (NSS).
- Participated in chess competitions in Degree.
- Participated in kabaddi competitions in Inter.
- Gold medal in drawing competitions in school.

Technical Skills

- MS-Office
- Tally ERP9.0
- Lower typing.

Hobbies

- Playing Chess, Net browsing, and Listening music.

EXPERIENCE: 1

- Working as a Area sales officer in **SAMRAT IRONS PVT LTD** from Feb 2021 to Present

Job Profile:

- Handling to TATA Tiscon dealers
- Handling to Retail segment
- Recruit to New Dealer.
- Maintaining Reactive and active Dealers.
- Handling to online orders asing to Dealers.
- Handling to Sub dealers orders asing to Dealers.
- Followup to delivery and dispatch Orders.
- Generate to prospects on new customer.
- Follow-up leads customer.
- Handling to dealers orders and collection.
- Visit new Site and followup customers
- Preparing DSR by mail.
- Conducted by meeting masons and engineers.
- Handling to masons and builders
- Conducted by meeting with customers

EXPERIENCE: 2

- Working as a Business Development Manager in **CEASEFIRE INDUSTRIES PVT LTD** from Dec 2019 to July 2020

Job Profile:

- Handling State and Cetral Govt account customer and PSU also

- Handling Teder and Gem portal.
- Recruit to New Dealer.
- Maintaining Reactive and active Dealers.
- Follow-up leads customer.
- Handling orders and collection.
- Preparing DSR by mail.

EXPERIENCE: 3

- Working as a Business Development Manager in **STALLION SYSTEMS AND SOLUTION** from Aug 2018 to Sep 2019.

Job Profile:

- Handling direct Industrial sales.
- Handling Telangana and AP industrial area.
- Generate to prospects on new customer.
- Follow-up leads customer.
- Maintaining Reactive and active dealers.
- Handling orders and collection.
- Preparing DSR by mail.
- Handling to dealers and orders

EXPERIENCE: 4

- Working as a Sales officer in **ESSAE TERAOKA PVT LTD** from Nov 2013 to Aug 2018.

Job Profile:

- Handling direct Industrial sales.
- Follow-up prospect customer.

- Maintaining Reactive and active dealers
- Handling orders and collection.
- Preparing Daily DSR by mail.

Personal Information

Fathers name : N.Shankar,
Address : H. No: 2-77/2/1, Mallikarjuna Nagar,
Boduppal, Pirzadiguda,
Medchal- Malkajgiri District, 500092
Date of Birth : 08/05/1989.
Nationality : Indian
Marital Status : Married
Languages known : Telugu, Hindi, and English.

Declaration: I hereby declare that all the above furnished are true to the best of my knowledge.

(PRAVEEN.N)

DATE:

PLACE: HYDERABAD