

CURRICULUM-VITAE

VIVEK JEE

Mahadevi Path Road No:-7

Shiv Nagar,Kamre,

Near Birsa Ashahey Bal Vikas School,

Ranchi: 835222, Jharkhand.

MOBILE: 09155032777.

E-mail : jee.vivek55@gmail.com



Objective:

Take challenging assignments in multifaceted function of 'Sales & Marketing' to enhance my skill and discharge my duties efficiently.

Experience:

From 07th June 2004 to 20th May 2013 of experience sales and marketing, Business Development, Dealer Management and General Management in Dax Omeda Pvt. Ltd. (June 2004 to April 2006), H & R JOHNSON (I) LTD. (May 2006 to Oct.2008), Future Groups (Nov. 2008 to Sep. 2009), Western India Ceramics Pvt. Ltd.(Oct. 2009 to Jul. 2011), H & R JOHNSON (INDIA) (Aug. 2011 to Feb. 2012),White House Tiles Pvt. Ltd.(March 2012 to May 2013) And Swastik Ceracon Ltd.(June 2013 to Oct.2018).

Current Job Status:

**REGIONAL BUSINESS MANAGER
GABON SERAMIK PVT. LTD.**

(From November 2018 to till date in Jharkhand)

Job Profile:-

- To identify potential Dealer
- To support the Dealer in brand promotional activities.
- Ensuring that the order & supply of materials was in accordance to the customer requirements.
- To arrange exhibition and camps for sales promotional activities.
- To fulfill the company's target.

- Keep view on Revenue collection.
- Give proper knowledge of the various products of the company to the Dealer that which would help them to sell the product, easily & also satisfy customer quires.
- Taking customer feedback and keeping a track of competitors' activity from the market.
- Creating a friendly atmosphere between the Channel Partner & the Company.
- Contacting and convincing to builders, Contractors, Engineers and Architects to increase the sale.

Academic Qualification:

- B.A. (Eco. – Hons.) from St. Xavier's College, Ranchi with Ranchi University in 2000.
- I. A. From St. Xavier's College, Ranchi with B.I.E.C. (Patna) in 1997.
- Matriculation from Gauri Dutt Mandelia High School, Ranchi with B.S.E.B. (Patna) in 1995.

Other Qualification:

- Diploma in Computer Application
- REM, SAP & Internet

Personal Profile:

Father's Name	:	Late Murlidhar Verma
Date of Birth	:	06.03.1980
Marital Status	:	Married
Language Known	:	Hindi & English
Hobbies	:	Travelling, Cricket & Making Friends

Reference:

Mr. Vikas Barnwal
R. S. M.
Sales & marketing
Jaquar & Co Pvt. Ltd.
Ranchi, Jharkhand.
Mobile No: 09709122225.

The all above are designed because I can work as marketing customer care executive, sales manager, and many more.

Place: Ranchi

Date:

Vivek Jee