

SURAJ SHANKAR SANGAR

PLOT NO 1, SAVARKAR NAGAR, POSTAL COLONY
PACHGAON , KOLHAPUR, MAHARASHTRA
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EDUCATION

- **INDIAN INSTITUTE OF ENGINEERS** 2017
BACHELOR OF TECHNOLOGY IN MECHANICAL
64%
- **INDIAN INSTITUTE OF ENGINEERS** 2014
DIPLOMA IN MECHANICAL
58%
- **MAHARASHTRA STATE BOARD** 2012
12th SCIENCE
52%
- **MAHARASHTRA STATE BOARD** 2010
10th
60%

EXPERIENCE

- **NEW MELTING CENTER PVT LTD** 01/10/2017 - 30/09/2018
PRODUCTION SUPERVISOR (MACHINE SHOP)
 - Monitor labor hours and overtime and implement time management improvement plans
 - Work with the planning group, engineering and the MSO to schedule production and maximize the utilization of resources
 - Work with the maintenance group to schedule repairs and PMs
 - Take on process control and process improvement projects. Drive the projects to completion using engineering, maintenance and department resources
 - Monitor production versus established goals\schedules and communicate deviations to planning and MSO
Develop, initiate, coordinate and enforce system policies
- **JEENA & COMPANY PVT LTD** 10/5/2019 - 22/01/2020
PRODUCTION INCHARGE (AUTOMOBILE)
 - Work with product engineering, customers, and suppliers to develop prototype and production parts
 - Improves function and reliability of facility systems and associated equipment by studying performance results; identifying, recommending, and implementing changes, expansions, and

additions.

- Maintains safe and healthy work environment by following standards and procedures; complying with legal codes and regulations.

- **JANATICS PVT LTD.**

08/02/2020 - 04/02/2021

Sales Executive

- Responsible for assigned sales targets (monthly, quarterly and annually).
Goals set for centres month on month, maintaining relationship with target customers, customer service, ensuring high rate of return on investment, sales support and sales.
- Maintaining AD stock as per norms, Document collection, Provide daily updated data to AD., Promoting the Brands & Encouraging the Sales through various Promotional Activities , Establishing a healthy relationship with retailers, Effectively handled the Retailers Claim Settlement, Promoting Sales through Visibility in my area.
- Operating Internet, Updating all records and documents (Hard copy as well as Soft copy), Purchasing and maintaining stocks, Data Entry, Updating accounts, Compiling MIS reports, Networking with different stake Holders and organization.
Getting order through buying house and export house
- Proper execution of order and dispatch it on time.
- Follow up for payment.
Develop new sample for client.
Maintain good relation with client.

- **ABHISHEK COPPERATION MILL (TEXTILE COMPANY)**

18/02/2021 - Now Working

UTILITY AND MAINTENANCE ENGINEER, MANAGEMENT DEPARTMENT.

- Maintains function and reliability of facility systems and associated equipment by implementing a preventive maintenance program (Water Softner Plant, Compressor Plant/ Cooling Tower, Humidity Plant, OHTC Plant, Boiler); operating and testing systems and equipment; restoring, repairing, rebuilding, or replacing faulty or inoperative components and parts.
- Workshop Management.

- **Malhar Enterprises (Self Business)**

09/08/2021 - 19/07/2022

Own Business

- Effectively used power tools, hand tools, and various auxiliary instruments to craft wood projects in the allotted time frame.
Interpreted woodworking blueprints and project specifications to deliver top-notch results.
- Determined material needs, estimated production costs, and prioritized tasks to reduce project delays.
Installed structures and fixtures, such as windows, doors, framing, trimming, siding, and molding.
- Provided assistance to lead carpenters and other members of the construction team, as necessary.

- Helped prep walls for painting
Worked in both residential and corporate environments; collaborated with clients in order to ensure that their vision is honored
Used rollers, brushes and sprays to apply paint to wallstreet
- Followed up with customers to ensure that a satisfactory job was done

- **Blackbuck PVT LTD**

20/07/2022 - Work

Sr Customer Relationship Manager
Undurstanding Customer Concern.

Communicating within the Company.

Investigating Problems.

Training Staff.

Public Realation.

Monitoring Competitors.

- **Saint-Gobain**

04/10/2018 - 07/05/2019

SUPERVISOR

Warehouse associate at Saint-Gobain . Performed all warehouse laborer duties including picking, packing, counting, record keeping, and maintaining a clean area.

Consistently maintained picking/packing speeds in the 95th percentile.

Picked all orders with 100% accuracy despite high speeds.

Maintained a clean work area, meeting 98% of inspection requirements.

SKILLS

-
- Facility Maintainance • Waste Disposal • Basic Repair Skills • Equipment Opretion • Assembly Procedure • Quality Assurance Standard • Preventive Maintenance • Relationship Development • Team Building • Communications • Planning And Coordination • Problem Resolution • Team Management • Inventory Management • Customized Tools • Work Area Oversight • Setting up Machines • Quality Control • Hand And Power Tools • Equipment Inspection • Dimention Verification • Work under The Direct Supervision of a Water Treatment Lead Opretor

PROJECTS

- **REGENERATIVE BRAKING SYSTEM | DEVELOPER AND TASTER**

18 Day

I HAVE TRAINED IN SHORT TIME FROM SHAKTI INSTITUTE WORKSHOP

- **RC PLANE**

INTERESTS

- INDIVIDUAL GAME BOXING, MARATHON, etc.
- MOUNTAIN CLIMBING
- BOOK READINGS
- TEACHING

PERSONAL STRENGTHS

Creativity, Originality, Open-mindedness, Detail-oriented, Curiosity, Flexibility, Versatility.

PERSONAL PROFILE

- Date of Birth : 26/09/1992
- Marital Status : Married
- Nationality : INDIAN
- Known Languages : ENGLISH, HINDI, MARATHI
- Hobby : Playing Games, Book Reading, Tracking.
- Passport : Yes

DECLARATION

I solemnly declare that all the above furnished information is free from error to the best of my knowledge and belief.