

VIJAY SHANKAR KUMAR

Address: Bagh Lakhrawon, Chek Inami, Azamgarh, Uttar Pradesh-276001.

Contact No: +91 8140958831, +91 8306987700

E-mail: vs_ceramics20@yahoo.co.in

I am submitting herewith my resume for your perusal and favorable consideration for the post of **professional technical marketing officer** in your organization.

Review of my credentials will indicate that I am a qualified and high performing individual with excellent professional and technical skills achieved via rich cross-functional exposure of **over 15+Years** across the industry.

I am an innovative thinker, able to apply analysis and creativity to problem solving. I am a highly personable, self-motivated and diligent individual with flexibility to adapt to new situations.

Some of my **Core Competencies** are:

◦ **Project Management** ◦ **Production Management** ◦ **Quality Management** ◦ **Testing Management** ◦ **Planning & Scheduling** ◦ **Drawing Management** ◦ **Quality Management** ◦ **Execution & Estimation** ◦ **Planning & Scheduling** ◦ **Material Management** ◦ **Analytical & Problem Solving Skills** ◦ **Team Leadership Skills** ◦ **MS Office & Internet** etc

Extensive Experienced in Process Control Check Physical Properties of Finish Goods (Dried & Fired MOR, Penetration of Green Tiles, Warpage, Dust Analysis, Water Absorption of Finish Goods, Thermal Expansion of Body, Glaze & Engobe, Abrasion Resistance of Fired Tiles and Testing Improve the Quality of the Products etc.

I have thorough exposure across strategically managing **MANUFACTURING INDUSTRY** with effective **Analytical Ability and an Enthusiastic, Flexible & Self Disciplined Individual, Seeking an opportunity to play a Challenging and Creative role.** Driven by high energy levels and technical competence I am confident of making visible contribution to company's growth and profitability objectives.

A tour through my enclosed resume shall take you through the details and I am confident, in my credentials you would find a perfect fit for the said job. Thanks for sharing your time.

I would appreciate the chance to meet with you in person to discuss as to how I could be a vital part of your organization.

Thanking you in anticipation.

Yours Sincerely,

Vijay Shankar Kumar

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Professional technical officer: MANUFACTURING INDUSTRY

Seeking challenging and rewarding assignments across the industry

PROFILE

- Technically competent, diligent and result oriented Professional Glaze Preparation Lab R&D/Quality In-Charge Experience with over 12+ Years in Project Management, Construction Management and Planning & Scheduling. Currently spearheading M/S KAJARIA CERAMIC LTD as Glaze Preparation LAB R&D/QUALITY IN-CHARGE.
- Deft at Mines Visit for Quality Checking of Clay .
- An acknowledged Project Leader with proven strengths in Managing Projects Mobilizing & Managing Materials resources to generate Highest Productivity Levels.
- Well Versed in Planning and Scheduling of Projects to achieve Project Completion within agreed Time/Cost Parameters.
- Proficient in Development of Glaze, Engobe, Paste according to Cost, Design Matching on Line, Ball Mill Loading & Unloading of Glaze and Engobe according to Production.
- Proficiency in Readiness to Face New Challenges and Take up Assignments where knowledge, Skill and Ambience together can contribute to betterment.
- Extensive Experienced in Process Control Check Physical Properties of Finish Goods (Dried & Fired MOR, Penetration of Green Tiles, Warpage, Dust Analysis, Water Absorption of Finish Goods, Thermal Expansion of Body, Glaze & Engobe, Abrasion Resistance of Fired Tiles and Testing Improve the Quality of the Products etc.
- A Strong Lead and Motivator, fostering an atmosphere that encourages highly talented professionals to balance high level skill with maximum productivity along with Exceptional Planning, Execution, Analytical & Problem Solving Skills, Negotiation and Interpersonal Skills.
- Exceptional grasping capacity, Adaptability to any conditions of competitive working, Evaluation through self criticism, listening skills.
- High degree of Interpersonal Communication Skills, Positive Approach & Mindset, Innovative Thinker, Combination of Skills, Academic Excellence and Superior Personal Attributes.
- Acquired Sound Knowledge in Working in Competitive Atmosphere, Leading Team & Managing Men, Set a Goal and Striving to achieve with regular Self Appraisal & Evaluation.
- A Keen Strategist & Implementer aiming at achieving timely Planning Completion, Profit and Business Growth Objectives & Turnaround for Increase in top line and bottom line in rapid changes environment.
- Accented with the Latest Trends and Techniques of the field, having an Inborn Quantitative Aptitude, Determined to carve a Successful and Satisfying Career in the MANUFACTURING INDUSTRY.

CORE COMPETENCIES

- | | |
|---------------------------------------|--------------------------|
| ◦ Project Management | ◦ Production Management |
| ◦ Quality Management | ◦ Testing Management |
| ◦ Planning & Scheduling | ◦ Material Management |
| ◦ Analytical & Problem Solving Skills | ◦ Team Leadership Skills |
| ◦ MS Office & Internet etc. | |

VIJAY SHANKAR KUMAR

PROFESSIONAL EXPERIENCE

Rich vitrified Pvt. LTD.

Working as a Area sales manager

Lucknow

Job Description

- Planning for market penetration for the increasing the sale.
- Meet to distributors and collect order.
- Collect market conditions on the basis of cost and quality.
- Try to search genuine customers according to the payment and sales.

M/S KAJARIA CERAMIC LTD, GAILPUR, RAJASTHAN

Leading Glaze Wall Tiles Manufacturer Company, India

Glaze Prepration Lab R&D/Quality & GP In-Charge

Oct' 2007 - Oct 2015

Job Description

JOB RESPONSIBILITY AREAS

- ↯ Development of **Glaze, Engobe** and **Paste** according to cost.
- ↯ Design Matching on line.
- ↯ Ball mill loading and unloading of Glaze and Engobe according to production.
- ↯ Working continuously for the cost reduction of glaze and engobe.
- ↯ **Physical & Chemical Testing** of all raw materials (minerals, clays, frits & Stains).
- ↯ Process control check Physical properties of finish goods Such as Dried & fired M.O.R, penetration of green tiles, warpage, Dust analysis, water absorption of finish goods, Thermal expansion of Body, Glaze and Engobe, Abrasion Resistance of Fired Tiles and all the testing doing from which we can improve the Quality of the Products.
- ↯ Mines Visit for **Quality Checking of Clay**.
- ↯ Flat Screen making.

M/S SOMANY CERAMIC LTD

Kadi Plant, Leading Floor & Wall Tiles Manufacturer Company, India

R&D Sr. Supervisor

2007

Dec' 2003 to Oct'

TRAINING UNDERTAKEN

- ↯ 7 Days Training of Chemical Analysis of Ceramic Raw Materials from C.G.C.R.I, Ahmadabad, Gujarat.

ACADEMIC & PROFESSIONAL CREDENTIALS

Bachelor of Science (Chemistry)

Computer Knowledge

MS Office (Word, Excel & Power Point) & Net Applications

PERSONAL DETAILS

Date of Birth: 04th Feb' 1979

Father's Name: Mr. Jagdish Prasad Vishwakarma

Languages Known: English and Hindi.

References: Available on Request
