



# RAHUL SHARMA

## PERSONAL DETAILS:

Name: RAHUL SHARMA

Father Name: Late

Sh.Manohar Lal

Date of birth: 16-02-1993

Gender: Male

Marital Status: Unmarried.

Nationality: Indian.

Languages Known:

English,  
Hindi.

## CONTACT

Mail id:

rs0358894@gmail.com

Contact No: +91 7683083811

Location – 293 Ward  
no.4

Banikhet,

Dalhousie

Himachal Pradesh,

India

PIN-176303

## HOBBIES AND INTERESTS

Photography,

Videographer, Graphic

Animation, Snooker,

Modeling, Long Rides

## CAREER OBJECTIVE:

Seeking a challenging role as a Customer Relation Manager wherein my skills and knowledge can be utilized for the growth of the organization.

## EDUCATION:

BCA (2017 pass out)

College: Maharana Pratap Government college

HP University Shimla

XII (2013 pass out)

College: BTC DAV College Dalhousie

DCA (2012 pass out)

ITCT Dalhousie

X (2010 pass out)

KV Dalhousie

## WORK EXPERIENCE:

3+ years of experience with below mentioned job profile

and company details

- Metafab Engineers India pvt ltd. Faridabad

Job Profile- Territory Manager (B2B)

- Sai Engineers and Fabricators, Faridabad

Job Profile- Business Development Manager (B2B)

## PRODUCTS-

Hydraulic Scissor and Parallel Lifts, Single Piston Lifts, CNC

Machines, Hydraulic Actuator, Pneumatic Systems and Tools, Tools

Management System, Air Compressor, Engine Table/work station

S.S Top with tool board, Chain cleaning and Lubricating Machine

and Systems, Workshop Storage Units, Washing Systems, Parts

Cleaner and Tester, Battery Management Devices, Auto Diagnostics,

Tyre Care Equipments, Body Shop Equipments, Oil Management

System, Workshop on Wheels, Measuring Tools and different Tools

and Equipments

## DUTIES:

- Grow and develop relationships with new Dealerships and Multi-Brand vehicle workshops.
- Working Area- PAN India
- Worked for Kawasaki, Harley Davidson, Triumph, Hero Moto Corp, TVS, Honda, Bajaj, KTM, Suzuki, Royal Enfield, Yamaha, Jawa Motorcycles, Husqvarna, Maruti Suzuki, Hyundai, Kia Motors, MG Motors
- Rigorously implementing performance management system and techniques.

## KEY SKILLS AND COMPETENCIES:

- Customer contact and interaction.
- Isolating problems and quickly identifying the solution.
- Comfortable interacting with client senior management.
- Willing to take extra responsibilities and duties if necessary.
- Handling market research in terms of competition and market trends.