

Abhishek Mishra

Email: abhishekkumr@yahoo.com

Mo: +91-9838780230

Summary of Skills

- ⇒ Successfully completed academic projects on, marketing strategies, risk analysis, Wealth Management and Planning.
- ⇒ Possess academic knowledge of direct and indirect Sales Management as well as overall Marketing compliances, Management, MIS reporting.
- ⇒ Thorough knowledge of Marketing Operations.
- ⇒ Diligent with good analytical and interpersonal skills, proactive to market trends, driven by targets and a desire to learn
- ⇒ A constant and quick learner. Make use of acquired skills in every step.
- ⇒ Stretch self to the fullest to get the assigned work done.
- ⇒ Excellent communication and presentation skills. An aptitude for Commercial Marketing
- ⇒ Trained team members and built up competencies, leading to zero backlog of pending issues at any point of time.

Professional Outline

MG Builder and Developers

Sr Sales Manager- March 2021 to April 2022

Company Profile:-

MG Builder & Developers, a top and best real estate firm in Lucknow that has so many properties for sale including plots/land and farm houses in Lucknow analysing the increasing demand of properties in Lucknow city. We are known for providing efficient housing solutions in best budget prices including, residential plot/Land.

JB Group (Co-working- Bangalore)

Business Centre Manager (Feb 2019 to Feb 2021)

Company Profile:-

MBC provides flexible, affordable, quality with innovative, state-of-the-art solution, ready-to-use service offices for either long term or short term depending on the Client's need and is designed to provide a contemporary corporate ambience complete with work suites of different sizes, in-house pantry, housekeeping and secretarial services.

Indiabulls Realty (Bangalore)
Sales Manager- Feb 2016 to Dec 2018

Company Profile:-

A Real Estate/ Residential Broker Company in Bangalore with a very high credential of Constructing Real Estate Projects in North and East Bangalore.

Arabian Trading Agency (DUBAI)
Store Manager- Jan 2008 to Dec 2015

Company Profile:-

Arabian Trading Agency started as a family business, which traded in pearls and foodstuff, since 1900. Today, we have diversified into various business arenas such as consumer electronics, home appliances, watches and jeweler. Over the years, we have considerably grown and have strengthened our establishment in the Middle East region.

Education

MBA (Marketing)– from IIMT College, Pune (Maharashtra) in 2007 with **70%**
BCA (Bachelor of Computer Application) from SMS College Varanasi in 2005 with **53%**
12th (Bihar Intermediate Board) from Patna in 2002 with **63%**
10th (Bihar Board) from Patna in 2000 with **60%**

Projects Undertaken

- ♦ Project in HDLIC in for make agents for two months in Pune region.

Passport Details:

Passport No. : V6467363
Place of Issue : LUCKNOW
Date of Issue : 14-02-2022
Date of Expiry: 13-02.2032

Personal Details

- ♦ **Date of Birth:** 7/03/1985
- ♦ **Marital Status**-Married
- ♦ **Permanent Address**—Ghandhi Maidan Patna (BIHAR)
- ♦ Languages Known: English Hindi Bhojpuri
- ♦ Well versed in MS Office, Internet.
- ♦ Extra Curricular activities:
 - Won third prize in Annual College Athletics meet.
 - Interested in Event management and related activities.

DATE:--
PLACE:--

Kumar