

RESUME

ANENDRA KUMAR

ADDRESS :

LIG -235 JARAULI PHASE -1 Kanpur

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CAREER OBJECTIVE:

To be in such a position in an organization where my performance ability in efficiency results in the performance and the growth of the organization Maintaining the highest standards of ethics, responsibilities, constantly innovating process that keeps momentum going and to take the company on the path of immense success.

JOB EXPERIENCE (12 YEAR)

- ❖ Presently Working in **RIWASA TILES Ltd.** from September 2014 to Till Date as a Regional Manager in Uttar Pradesh.

Job Profile Includes.

- ✚ Dealer Appointment.
- ✚ Achieving sales target by leading and motivating team.
- ✚ Getting new project through Construction Co. & Architects.
- ✚ Preparing Data
- ✚ UPRNN, KFC, MES ,NCR & HAL Kanpur & Lucknow.

- ❖ Worked with **SIMPOLO VITRIFIED Pvt. Ltd.** from Oct .2008 to August 2014 at EAST U.P Sr .Area Sales Manager.

Job Profile Includes.

- Dealer Appointment All East U.P .
- Achieving sales target by leading and motivating team.
- Getting new project through Construction Co. & Architects.

- ❖ Worked with **H & R JOHNSON INDIA LTD** from May 2005 to Sep 2008 as a Sales Executive (**Endura tile division**)

Job Profile & project Includes.

- Achieving sales target by leading and motivating team.
- Getting new project through Construction Co. & Architects.
- Preparing Data.
- Sub-Dealer Appointment.
- HAL-Kanpur & Lucknow.
- Kanpur & Lucknow station.
- AIF-Kanpur & Allahabad.
- MES, DMSRDE, LIC Head Off. KDA, CSA, IIT, CPWD, UPRNN and local Hospital, mall.

PROFESSIONAL QUALIFICATION:

- MBA from **SHOBHIT UNIVERSITY MEERUT** in 2010.

ACADEMIC QUALIFICATION:

- B.Sc. from C. S. J. M. **University**, Kanpur in the Year 2003.
- 12th from U.P. Board, Allahabad in the Year 2000
- 10th from U.P. Board, Allahabad in the Year 1998

PERSONAL PROFILE:

Date of Birth	:	21-03-1983
Father's Name	:	Sri Rakesh Kumar
Sex	:	Male
Language	:	Hindi & English
Marital Status	:	Married

Hobbies: Reading news paper and magazine Internet surfing.

Place:

Date:

(ANENDRA KUMAR)