

# Narvinder Bhalla

**Address:**

#16884C ,St no 3 Basant Vihar Bathinda

**Phone:**

+91-9803336830

**Email:**

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## Career Objective

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To utilize my technical skills for achieving the target and developing the best performance in the organization. I would like to implement my innovative ideas, skills and creativity for accomplishing the projects.

## Skill Highlights

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- Customer service skills
- Strong decision maker
- Complex problem solver
- Leadership skills
- Ability to remain calm under pressure

## Experience

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**Business Development Manager** - 12/2016 to 06/2019

**PES Pvt Ltd**, Panchkula

- Sales Team Supervision
- Territory Management
- New Account Development
- Relationship Building
- Complex Negotiations
- Presentations & Proposals
- Closing Strategies
- Sales Training

Currently Working as Sales Manager (Since Sept 2020)

Business Development ,Procurement , Customer Handling & Technical Support.

## Academic Credentials

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Qualification	Board/University	Year	Percentage
B-Tech (Electronics and Communication Engineering)	Punjab Technical University	2012-2016	72.5%
Diploma (Electronics and Communication Engineering)	PSBTE	2010-2013	68.5%

## Achievements

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- Actively participated in various sports activities for inter College
- Convenor of Finance committee in College.
- Organized and attended various professional Exhibitions .
- Established good working relationships with customers/clients
- Developed new quality standards for better quality performance and reliability.

## Interpersonal Skills

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- Excellent communication skills.
- The ability to talk to people from all social groups, including high end decision makers.
- Well presented and articulate.
- Ability to take the initiative.
- Strong presentation skills.
- Good persuasive and interpersonal skills.
- Have a 'can do' attitude towards problems.

## Personal details

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- **Father's Name** :- Mr.Harjinder Bhalla
- **Date of Birth** :- 10<sup>th</sup> April 1993
- **Language Known** :- English ,Hindi & Punjabi
- **Marital Status** :- Unmarried
- **Nationality/Religion** :- Indian
- **Interest & Hobbies** :- Playing Cricket, Travelling  
photography