

# Abbasali Movar

## Job intention : Sales Executive

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### Education

Joshi Privet Hightschool

SSC (10TH)

January 2013 - March 2015

### Experiences

Sales Executive

Britannia industries Ltd

April 2019 - October 2021

- responsible for Operationalize new product through communication & sampling
- Visit consumer to address & sort quality complaints.
- Track & review performance of new products / schemes.
- Collect & report required market information on competitor activities like promotions (trade & consumer), service day, off-take, prices, new launches, visibility etc

### Key-Skills

- Self Motivated and driven by targets
- Commercial Awareness
- Numerical skills
- The ability to influence and negotiate with others
- Resilience

### Summary

- I am an approachable, motivated and confident Sales Executive with the ability to excel sales targets and make a real difference in the organisation's revenue generation.
- I have expert knowledge of the selling process and I fully recognise the human and emotional aspects of buying and selling.

