

CURRICULUM-VITAE

RAIS ALAM

House No. 21/376,

Aliganj Tanda

Ambedkar Nagar.

Mob: 9125376358

E-mail: rais21515@gmail.com

Having more than Ten years of experience in sales & marketing has given me a deep insight in to customer development of channel and retail sale besides launches of new products.

Working Experience:

- ❖ Still working with Reliance Retail Limited as Sr. CSO since 5th Nov 2022
- ❖ I have worked with DFM Food Limited as ISR from 20th Oct 2020 to 3rd Nov 2022
- ❖ I have worked with Venus Remedies Limited as Medical Representative from July 2014 to Sep 2018
- ❖ I have worked with Life Vision Pvt Ltd. as as Medical Representative from Nov 2013 to June 2014
- ❖ I have worked as sales representative with Ivengel Sales & Service Pvt Ltd. from Feb 2012 to Nov 2012
- ❖ I have worked as Verification Executive with Softage Information Technology from 2009 to 2011

❖ **Job Responsibility's**

- Managing Distributors and the Sales Team of all distributors.
- Responsible for achieve the given target of distribution, Primary and Secondary.
- Achieving target month on month and taking all responsibility of our team.
- Responsible for the Training of distributors, and CSOs of my team.
- Participating in all company agendas and taking responsibilities to win the team.

Educational Qualification:

- Graduation (B.COM.) from RML Avadh University Faizabad in year 2011.
- Intermediate from U.P. Board in year 2007.
- High School from U.P. Board in year 2005.

Personal Details:

Father's Name	: Mr. Mohammad Shamim
Date of Birth	: 08/04/1989
Address	: House No. 21/376, Aliganj, Tanda, Ambedkar Nagar.
Marital Status	: Married
Language Known	: Hindi, English

Date:

Place:

RAIS ALAM