

Shoaib Ahmed Khan

Nanded, Maharashtra
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9156565009

Personal Details

Date of Birth; 1993-10-07

Highest Career Level: 7+ years experience

Industry: Sales

Total years of experience: 7

Work Experience

TSL

BlackBuck - Ratnagiri, Maharashtra

August 2021 to Present

- Handle manpower 20+
- Achieving growth and hitting sales targets
- by successfully managing the sales team
- Manage channel system
- Manage tolls / Corporate client
- Managing the day-to-day activities of the team
- Motivating the team to achieve organizational goals
- Developing and implementing a timeline to achieve
- targets
- Delegating tasks to team members
- Conducting training of team members to maximize theirs

Team Leader

Paytm - Nashik, Maharashtra

August 2019 to August 2021

- Handle manpower 15+
- Achieving growth and hitting sales targets
- by successfully managing the sales team
- Manage channel system
- Manage tolls / Corporate client
- Managing the day-to-day activities of the team
- Motivating the team to achieve organizational goals
- Developing and implementing a timeline to achieve

- targets
- Delegating tasks to team members
- Conducting training of team members to maximize theirs

Sr. Sales Officer

Reliance SMSL Ltd. - Nanded, Maharashtra

May 2018 to July 2019

- Handle manpower 10+
- Achieving growth and hitting sales targets
- by successfully managing the sales team • Managing the day-to-day activities of the team.
- Responsible for exceeding Sales.
- Maintaining Daily Sales Targets
- Responsible to Maintain Good
- Relationship With Consumers.
- Regularly Attending Trade Conferences.
- Assurance Better Product and on time Delivery

Business Development Executive

Udaan India Pvt Ltd - Nanded, Maharashtra

Merch 2015 to April 2018

- Responsible for exceeding Sales
- Maintaining Daily Sales Targets.
- Responsible to Maintain Good Relationship With Consumers.
- Regularly Attending Trade Conferences.

Education

Bachelor's in Bachelor's Of Arts.

Yashwant Rao Chavan Maharashtra Open University - Nanded, Maharashtra

April 2014 to March 2017

Skills / IT Skills

- Sales