

## PERMANENT ADDRESS / CORRESPONDENCE ADDRESS

S/o, Chandrashekar.K.

“Shri Sannidhi “,

Near Bajal Bhajana Mandhir,

Pakaladka, BAJAL

Mangalore

**Email:-kotiannitinc@gmail.com**

**Mobile no: - 8970631109**

**Nitin Kotian**

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### Objective

To work in a professional organization and giving best of my ability to the job I am in.

### Strengths And Abilities

- Determined and confident and ability to handle situations well.
- Highly organized and dedication performance with a positive approach.
- Have ability to work independently and as a member of team.
- Ready to travel and relocate to any part of the world.
- Willing to learn new things / technologies.

### Academic Profile

Passed Xth.(Mah. Board) With First Class at 1995

Passed XIIth (Mah. Board) With Pass Class at 1997

Passed B.Com. (Mumbai University) With Second Class at 2000

Passed M.Com (Mangalore University)With First Class at 2013

### Work Experience

**1. Worked at Murudeshwar Ceramics Ltd for 8 year 5 months from Feb 2001 to Nov 2009**

**A. Executive – Sales in New Delhi for 1 year 9 months  
Feb 2001 to Nov 2002**

**B. Executive – Sales in Mangalore for 2 year 1 months  
Dec 2002 to Jan 2005**

**C. Sr.Executive – Sales in Mangalore for 4 year 7 months  
Feb 2005 to Nov 2009**

**2. Worked as a Asst. AreaSales Manager in Mangalore at Regency Ceramics Ltd for 2 years 2 months Dec 2009 to Feb 2012**

**3. Worked as a Asst Area Manager in Mangalore at Cera Sanitaryware Ltd for 5 year 2 months Mar 2012 to May 2017**

**4. Worked as Area Manager in Bangalore at Kerakoll India Pvt Ltd for 2 year 3 months Jul 2017 to Oct 2019**

**7. Working as a Regional Manager in Bangalore and Mangalore at Aeebond Building Solution Pvt Ltd – Sealtop Division from Nov 2019 to till date .**

Job profiles :

- Working in a highly competitive, professional and target oriented atmosphere.
- Dealers Management
- Project Sales
- Meeting and building up continuous business relationship with Builders ,Architects ,Engineers ,Contractors ,Interior Designers etc.
- Complaint and Grievance handling.
- Supply chain management.
- Market feedback to the management.

#### **Computer Proficiency**

**Operating System** : Dos, Windows

**Backend** : FoxPro.

#### **GENERAL**

**Language Known**

**To read and write** : English, Hindi, Marathi, Kannada.

**To Speak** : English, Hindi, Marathi, Kannada, Tulu.

**Hobbies and Interest** : Traveling , Watching T.V .

#### **PERSONAL DETAILS**

**Date of Birth** : 28th May 1979.

**Sex** : Male

**Martial Status** : Married

**Nationality** : Indian

**Self Evaluation** : I am comfortable in establishing cordial relationship with colleagues and friends while working independently or as a team member. **Hard working and loyal commitments.**

**NITIN C KOTIAN**