

# **Curriculum Vitae**

Name :- Ajay R. HARNESHA

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## **Permanent Address:**

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## **CAREER OBJECTIVE**

To make a positive impact in my field of activity leading to Organization growth by creative application of my value based convictions and professional divinity by putting my all efforts in the work assigned to me in an organization where I can grow along with the organization.

## **PERSONAL STRENGTH**

- Strong Inter-personal organizational skills.
- Sincerity towards job and punctuality.
- Able to cope under pressure.
- Very meticulous and versatile.
- Excellent communication skills.
- Can work independently or as a part of team.

## **WORK EXPERIENCE**

### **Mahavir Health (Cosmetics, Beauty & Personal Care ) :- Marketing Manager**

(March 2021 – To be Cont.)

- Managing customer relationships.
- Analyse and produce reports on data provided by customers.
- Coordinating company representation at relevant conferences and exhibitions.
- Starting up new marking strategies
- Generating sales leads.
- Making sales calls and handling enquiries from potential customers.

### **Hardik International Pvt Ltd :- Marketing Manager**

(Aug.2018 – Feb.2021) **2 Year 6 Month**

- Generating sales leads.
- Managing customer relationships.
- Making sales calls and handling enquiries from potential customers.

- Analyse and produce reports on data provided by customers.
- Campaign tracking, measurement, evaluation and reporting on all activity.
- Coordinating company representation at relevant conferences and exhibitions.
- Authorized Distributor for Marketing Manager for orthopaedic implants and instruments.
- Starting up new marketing strategies.

### **Tirth agro technology pvt. Ltd :- Production planning and control**

(May.2016 - Aug .2018) **2Year 3 Month**

- Worked as a PPC (Production planning and control) which Relevant to the agriculture equipment.
- To handle the Man Power and encourage them to do the work.
- Study for Cycle time analysis as per SOP (Standard Operating Process).
- TPM (Total Productive Maintenance) activity.
- New system, method & Kaizen and also Check new product BOM & process with R&D.
- Production planning and inventory control as per PQCDISM.
- QA & QC Related Work, Calibration of Instrument.

### **PROFESSIONAL QUALIFICATION**

Diploma In Mechanical from H.N. Shukla Diploma Engineering College Affiliated to Gujarat Technological University 2016.

### **IT SKILLS**

- Ms Office Tools
- Basic In auto Cad
- Operating System in Windows XP/7/8
- SAP (stands for Systems Applications and Products in Data Processing)

### **PERSONAL PROFILE**

**Name** : HARNESHA AJAY RAMESHBHAI  
**Date of Birth** : 24 Sep. 1994  
**Sex** : Male  
**Marital Status** : Married  
**Languages Know** : Hindi, Gujarati, English

### **DECLARATION**

I, the undersigned, certify that the above statements are true to the best of my knowledge and belief.

Place :  
 Date :

