

## SUNNY KUMAR

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### SKILL SETS

Team Player ★ Pro Active ★ Compatible ★ Responsible ★ Sincere

### INTERNSHIP EXPERIENCE

**Intern, Strategic Consulting** (May '17 – July '17)

**Global Inspirations**

- Market knowledge of Gurugram.
- Conducted market study of residential sector and focused on New Gurgaon which is only the developing area of Gurugram, where new entrants can enter.
- Prepared various other reports on RERA, GST etc.

### ACADEMIC AWARDS & ACHIEVEMENTS/ PROFESSIONAL REWARDS & RECOGNITION

- Certificate of NCC (National Cadet Corps)
- Certificate of participation in Bhartiya Sanskriti Gyan Pariksha

### PROFESSIONAL / WORK EXPERIENCE (SEP' 2018 - MAR' 2020)

- Worked as a Sales Associate (Residential Services) at **Anarock Property Consultants Private Limited.** for 1 year & 6 months.
- Reported to Vice President (City Lead) of **Anarock** in Chandigarh.
- Major duties were to conduct sales call, site visit, presenting project & deal closing.
- Worked in residential project of GBP (Gupta Builders & Promoters).  
Apart from Developer's project, I also used to handle deals coming to the company individually.
- Most of time, these deals were from residential segment like Kothi, land etc.
- Also used to deal in commercial properties like SCO (Shop Cum Office), showrooms, Bay shops etc. in case of not generating revenue from residential deals.
- Have done feasibility study of COSMO mall in Zirakpur in order to find out aspects like rent, occupancy rate, vacancy rate, footfall etc.

### Concentrix (Sep'2021 – D e x)

- Working as a Senior Customer Representative at Concentrix Private Limited in Gurugram.
- Major work is to handle customers via Chat and Email for Macys.
- Macy's is US based E-commerce company which deals both online and offline. It has stores across the country.

### KEY PROJECTS

- NTCC Project (Market Analysis and Topography of Dwarka)
- Conducted feasibility study of residential plot in Gurugram.

## EDUCATIONAL QUALIFICATION

Year	Degree	Certifying Body	CGPA/Percentage
2015 - 2018	BBA Real Estate and Urban Infrastructure	RICS, Amity University	7.50
2015	Senior School Certificate	CBSE	71.6%
2013	Secondary School Certificate	CBSE	72.2%

## CO-CURRICULAR ACTIVITIES

- Travelling, music and cricket

## PERSONAL INFORMATION

1. Date of Birth : 6<sup>th</sup> Mar, 1996
2. Guardian's Name : Late Jitender Singh
3. Permanent Address : 21/295, 3<sup>rd</sup> floor, West Sagarpur, New Delhi-46
4. Languages Known : English, Hindi, Spanish