

RESUME

SINGAM RAVI

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CAREER OBJECTIVE:

Intend to build a career with leading of hi-tech environment with committed & dedicated people, which will help me to explore myself fully and realize my potential. Willing to work as a key player in challenging & creative environment.

BRIEF OVERVIEW:

- Successfully lead motivated & controlled team to achieve corporate objectives and assigned targets.
- Ability to manage multiple functions.
- Ability to understand and articulate Customer and Market needs and communicate with Backend Team.
- Proven ability to resolve complex problems and achieve set goals

EXPERIENCE:

10+Years of Experience in Tiles, Sanitary ware, Bath fittings, cpvc fittings , Upvc windows & Doors and Building Materials.

Maintaining the DPR , preparing meets with team's and prosecute , I will preparing the programme before day and I have Reporting with our GM and MD .

I was work with by sliding window & Door, casement Door and window, Fixed window, Top-hung window, Tilt Turn window & Door, By folding sliding door and window, Combination Doors and window.

I was work with Architects, Builders and previous clients References .

PRESENT WORKING:

I have working with **"LUCKY TRADERS ."** from Dec 05th 2020 as a Sales Marketing.

Daily Responsibilities Includes,

- Quotations preparation, Handling the sub executives team.
- Architects, Builders and previous clients References .
- Costumer issues rectification if any forward With Technical Team.
- Having meeting with the teams as per schedule.
- Taking care of Sites, leads follow-ups and send there sales executives take report from team, After order confirmed take care all issues them and technical, fabrication team.
- After insulation the every site collect the payments.
- Maintaining the Client Data base.
- Preparing the records as per completion References .
- Reporting to M.D. and GM Or TPM.

PAST EXPERIENCE: 1

I have worked with “**NEST TILES**” Tiles , sanitary ware, bathroom fittings, cpvc fittings, from 18th Dec2009 to 8thMar 2015 as a SR. Sales and marketing, appointing the dealers.

Daily Responsibilities Includes,

- Quotations preparation, Handling the sub executives team.
- Architects, Builders and previous clients References .
- Daily planning reaching the targets, Costumer issues rectification if any forward With Technical Team.
- Having meeting with the teams as per schedule.
- Taking care of Sites, leads follow-ups and send there sales executives take report from team, After order confirmed take care all issues them and technical, fabrication team.
- After insulation the every site collect the payments.
- Maintaining the Client Data base.
- Preparing the records as per completion References .
- Reporting to M.D. and GM Or TPM.

PAST EXPERIENCE: 2

I have been working with “**Bathroom Boutique.**” from 16thApr 2015 to oct 05th 2020 as a Sales Manager and show room in charge,

Daily Responsibilities Includes,

- Quotations preparation, Handling the sub executives team.
- Architects, Builders and previous clients References .
- Costumer issues rectification if any forward With Technical Team.
- Having meeting with the teams as per schedule.
- Taking care of Sites, leads follow-ups and send there sales executives take report from team, After order confirmed take care all issues them and technical, fabrication team.
- After insulation the every site collect the payments.
- Maintaining the Client Data base.
- Preparing the records as per completion References .
- Reporting to M.D. and GM Or TPM.

EDUCATION QUALIFICATIONS:

S.S.C from Vidyadayani High School

Dr. Br Ambedhkar open university B.com

COMPUTERS :

- M.S.Office

SUMMARY:

- Effective planning and Organizational skills.
- Ability to manage multiple priorities and assignment successfully.
- Posses effective presentation, verbal and written communication skills.
- Articulate and creative, Site inspections.
- A good team player bringing enthusiasm and energy into group efforts.

PERSONAL PROFILE:

Name : **SINGAM RAVI**

Marital status : Married

Date of Birth : 27-01-1985

Languages known : Telugu, Hindi & English

Present address : H.No: 12-01-1500,Shanthi nagar, Lallaguda, Sec''Bad- 017

(SINGAM RAVI)

Place: HYDERABAD