

Puran Chandra

Resume for Sales & Business Development/Commercial Manager

Father's Name : Late Shri Ramesh Chandra
Date of Birth : 1st Jan. 1971
Sex : Male
Marital Status : Married having two daughter
Blood Group : B+
Ph. : (M) 9627361088, 8076528183
Email ID - puran1171@gmail.com



- * A result oriented professional with **more than 30 years exposure** in different organization.
- * Expertise in designing & implementing training programs for bringing keen customer Focus, high energy level and team spirit in the employees.
- * Expertise in handling a diverse range of operations.
- * Excellent written, communication, inter personal, liaison and problem solving skills with the ability to work in multi cultural environment.
- * Meeting periodic planned output with more than 100% Targets.
- * **Significant Experience of**
 - Various Manufacturing Operations
 - Office Management
 - Manpower Management

EDUCATION

BA – Completed Jun 1993 Economics, Bachelor of Arts
DSB Campus, KU Nainital – Marks 52%, Division II, Nainital, Uttarakhand,

Post Graduate, Jul 1999, Computer with Management, Diploma
NSIC, DOEACC – Marks 50%, Division II, Okhla, Delhi

CAREER HIGHLIGHTS

A KEEN PLANNER, STRATEGIST & IMPLEMENTER WITH DEMONSTRATED ABILITIES IN DEVISING MARKETING ACTIVITIES AND ACCELERATING THE BUSINESS GROWTH.

EXPERTISE IN MANAGING BUSINESS OPERATIONS WITH KEY FOCUS ON TOP LINE PROFITABILITY BY ENSURING OPTIMAL UTILIZATION OF RESOURCES.

DEMONSTRATED ABILITIES IN CEMENTING HEALTHY RELATIONSHIP WITH THE CLIENTS FOR GENERATING BUSINESS AND LEADING WORKFORCE TOWARDS ACCOMPLISHING BUSINESS AND CORPORATE GOALS.

PROVEN SKILLS IN MANAGING TEAMS TO WORK IN SYNC WITH THE CORPORATE SET PARAMETERS & MOTIVATING THEM FOR ACHIEVING BUSINESS AND INDIVIDUAL GOALS.

JOB Summary:

PRYD & Associates

Aug. 90 to Jan 04

Asst. Manager Accounts

Formally known as **R. Narayan & Company** (Chartered Accountants)

GROUP IS ASSOCIATES OF ACCOUNTS PROFESSIONAL MAINLY ENGAGED IN AUDITING AND ACCOUNTING OF VARIOUS COMPANIES.

QSFC (Reliance Communication) Feb. 04 to Feb 05

Commercial Manager

COMPANY ENGAGED WITH RELIANCE COMMUNICATION FOR RECOVERY OF BILLS OF MOBILE AND TELEPHONE IN SOUTH DELHI AND GURGAON AREA.

PACL India Limited**Mar. 05 to Aug. 07****Branch Manager**

COMPANY IS IN REAL ESTATE BUSNIESS WITH 225 BRANCHES IN ALL OVER INDIA.

Peers Allied Corporation Limited**Sep. 07 to June 2014****AGM Operations**

COMPANY IS IN REAL ESTATE & INSURANCE WITH 25 BRANCHES IN ALL NORTH INDIA.

Smartfarmer Producer Co. Ltd.**July 2014 to Aug 2018****GM Operation**

Company engaged in the work of Agricultural Products Marketing.

Aadi Credit Co-Op. Society Ltd.**Oct 2018 to till date****VP Sales & Mkt.**

Society is working in the field of Loans to its Members.

Personal Strength:

- * Sound technical exposure with impassioned attitude
- * Sound communication skills & Leading skills
- * Good interpersonal skill & Team work
- * Hard working and result oriented performance
- * Can work anywhere in India

Special Achievements

- ✓ Joined the Alwar CSC (Branch) at the Business Volume of Rs.50 Lac Per Month. (June 2005). Closing of the F.Y. Business As on 30.04.2007 Rs.4.75 Caror.
- ✓ Joined the Peers Allied corporation Ltd. In Sep 2007 and expended into 23 branches in less than two years.
- ✓ Working as **Management Representative for ISO Certification** with Peers Allied Corporation Ltd.
- ✓ Got ISO 9001:2008 certificates for Peers Allied Corporation Limited for Real Estate Management Services as a quality Management.
- ✓ Developed Software for Peers Allied Corporation Limited as a Key person of the Company.

Salary Negotiable

(Puran Chandra)