

**Abhishek Mishra**

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### **Summary of Skills**

- ⇒ Successfully completed academic projects on, marketing strategies, risk analysis, Wealth Management and Planning.
- ⇒ Possess academic knowledge of direct and indirect Sales Management as well as overall marketing compliances, Management, MIS reporting.
- ⇒ Thorough knowledge of Marketing Operations.
- ⇒ Diligent with good analytical and interpersonal skills, proactive to market trends, driven by targets and a desire to learn
- ⇒ A constant and quick learner. Make use of acquired skills in every step.
- ⇒ Stretch self to the fullest to get the assigned work done.
- ⇒ Excellent communication and presentation skills. An aptitude for Commercial Marketing
- ⇒ Trained team members and built up competencies, leading to zero backlog of pending issues at any point of time.

### **Professional Outline**

**ANAROCK Property Consultants Private Limited**  
**Sales Manager- Feb 2019 to June 2022**

#### **Company Profile:-**

Anarock is a professional services in Retail and Commercial services and investment management firm offering specialized real estate services to clients seeking increased value by owning, occupying and investing in real estate.

**VASATHI HOUSING LIMITED**  
**Sales Manager- Feb 2016 to Dec 2018**

#### **Company Profile:-**

A Real Estate/ Residential Company in Bangalore with a very high credential of Constructing Real Estate Projects in North Bangalore.

**Arabian Trading Agency (DUBAI)**  
**Store Manager- Jan 2008 to Dec 2015**

**Company Profile:-**

Arabian Trading Agency started as a family business, which traded in pearls and foodstuff, since 1900. Today, we have diversified into various business arenas such as consumer electronics, home appliances, watches and jeweler. Over the years, we have considerably grown and have strengthened our establishment in the Middle East region.

**Education**

**MBA** (Marketing) – from IIMT College, Pune (Maharashtra) in 2007 with **70%**  
**BCA** (Bachelor in Computer Application) from SMS College Varanasi in 2005 with **53%**  
**12<sup>th</sup>** (Bihar Intermediate Board) from Patna in 2002 with **63%**  
**10<sup>th</sup>** (Bihar Board) from Patna in 2000 with **60%**

**Projects Undertaken**

- ♦ Project in HDLIC in for make agents for two months in Pune region.

**Personal Details**

- ♦ **Date of Birth:** 7/03/1985
- ♦ **Marital Status-** Married
- ♦ **Permanent Address**—Ghandhi Maidan Patna (BIHAR)
- ♦ Languages Known: English Hindi Bhojpuri
- ♦ Well versed in MS Office, Internet.
- ♦ Extra Curricular activities:
  - Won third prize in Annual College Athletics meet.
  - Playing carom
  - Interested in Event management and related activities.

**DATE:--**

**PLACE:--**

**Abhishek Mishra**