

**SACHIN SHARMA**

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8800953598

House no. 23 Nilothi, Near Shiv Mandir West Delhi-110041

## OBJECTIVE

"Motivated and detail-oriented sales professional with three years of sales experience seeking a good position. Seeking an opportunity to apply my advanced knowledge of sales and customer service and my experience with company

## EXPERIENCE

**Aggarwal Trading**  
Sales Executive

Nov-2018 -  
Present

## JOB RESPONSIBILITIES

*Meeting with clients virtually or during sales visits.*

*Demonstrating and presenting products.*

*Maintaining accurate record of sales.*

*Reviewing sales performance.*

*Negotiating contracts and packages.*

*Ability of persuasion.*

*Negotiate/close deals and handle complaints or objections.*

*Collaborate with team members to achieve better results.*

*Gather feedback from customers or prospects. and share with internal teams.*

*Ability of managing manpower with good quality of Leadership.*

## EDUCATION

**Cbse Board**

10th passed

2016

**Cbse Board**

12th passed

2018

**Delhi University**

Bachelor of Arts (Hons.) in Political Science

2021

## COURSES

Knowledge of Computer

Knowledge of Ms office

## SKILLS

Problem Solving - ability to work independently

Confidence - maintaining a positive attitude

Resilience - communicating with conviction

Active listening - understanding the customers' needs

Knowledge - proper understanding of product

## MARTIAL STATUS

Unmarried