

Deva Nand Bhardwaj

364-A/2 Chirag Delhi

New Delhi-110017

Telephone No: 9811961007

E-mail: dnb.bhardwaj@rediffmail.com

**Current Work Experience:**

❑ Working with Clavecon (India) Pvt. Ltd., Noida as a Area Manager (Marketing) since January 2018.

Job Profile:

- Responsibilities include building strategic working relations and networking with business associates and internal members to achieve the organisation mission.
- Responsibilities for project and institutional sales of the product in the given territory.
- To achieve sales and collection of budgets.
- Presentation of key accounts, and to give information about various products to Architects, Interiors, Builders, Contractors, Dealers and Consultants.
- Planning & implementation of new marketing strategies.
- Handling the customer queries by offering them the best product combination and informing them to render best possible benefits & resolve their issues effectively.
- To generate enquiries & convert into orders and negotiation with the parties.
- Develop and maintain an updated customer database.
- Monitor competitors & market conditions.
- Retain existing clients and secure new accounts.
- Supervise and overlook sales, enquiries, dispatch & stocks made by the company's force.

Previous Work Experience:

- ❖ Worked with M/S Zip Industries Ltd. Delhi as a Sales Representative from August 1998 to April 1999.
- ❖ Worked with M/S Vardhman Textiles Ltd. Delhi as a Sr. Sales Representative from May 1999 to July 2005.

- ❖ Worked with M/S Malwa Cotton Spinning Mills Ltd. Delhi as a Sr. Sales Supervisor from August 2005 to January 2010.
- ❖ Worked with M/S Shanker Foundry (India) Pvt. Ltd. as a Sr. Sales Executive from February 2010 to January 2013.
Worked with Fusion Industries Ltd., Delhi as Sr. Sales Executive from February 2013 to June 2015.
- ❖ Worked with Savoir Faire Manufacturing Co. Pvt. Ltd., Delhi as Business Development Manager from July 2015 to Dec. 2017.

Academic Qualifications:

- ★ 10 th Passed from C.B.S.E.(Delhi) In 1984.
- ★ 12 th Passed from C.B.S.E (Delhi) In 1986.
- ★ B.A. Passed from M.D. University (Rohtak) in 1988.

Personal Profile:

- Father's Name : Late Shri B.N. Bhardwaj
- Date of Birth : 19th July 1969
- Marital Status : Married
- Extra-Curricular Activities : Swimming & Cricket
- Hobbies : Music & Travelling
- Language Proficiency : English & Hindi

(Deva Nand Bhardwaj)