

Zishan Ali Nayim Maner



Contact Number : +919579436249

Email ID : mancoz.ali@gmail.com

Current Address : Marhbha Building, Opp. Chattr Talim,
Budhwar Peth, Miraj, Dist – Sangli, MH. 416410.

Professional Experience:

A professional work experience with over 4 years of extensive experience in successfully and to develop my career in an organization where I will be the valuable team member, contributing quality, ideas and regular updating my knowledge and skill. Constantly developing responsibility into middle level assignment across the well known industry with the help of following key competencies.

- Sales and Marketing
- Planning of Beats
- Identify by Pockets
- Market Reports and Competitor Activity
- Manday's Calculation
- Forecasting Business
- Dealers and Distributors Management

Profile In Brief:

- **Century plyboards india limited**

Designation : Sales Executive Work Experience

07 Oct. 2021 to Till Date

Covering : Sangli district & Satara District

Reporting and Feedback : ASM

- Secondary target achievement of the area.
- Monitoring and exercising the width and depth of the market.
- Identify the gaps in the City & Interiors market. This specially helps in reaching to the deep market and interiors.
- Competition tracking and making proactive plans to counter the new and entrants.
- Architecture & interior designer meet in the market
- Carpenter meet in the market

- **Udaan India Pvt. Ltd.:**
(FMCG)

Designation : Business Development Executive

Work Experience : 01st Feb. 2021 to 30 June 2021

Area Covering : Miraj City

Reporting and Feedback : Team Leader.

Job Responsibilities :

- Secondary target achievement of the area.
 - Monitoring and exercising the width and depth of the market.
 - Identify the gaps in the City & Interiors market. This specially helps in reaching to the deep market and interiors.
- Competition tracking and making proactive plans to counter the new and entrants.
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- **Friska Foods :**
(Namkeen)

Designation : Sales Representative

Work Experience : 06th Oct 2019 to 31st Jan. 2021

Area Covering : Sangli District.

Reporting and Feedback : Reporting to Sales Office

Job Responsibilities :

- Secondary target achievement of the area.
- Monitoring and exercising the width and depth of the market.
- Identify the gaps in the distributor market. This specially helps in reaching to the deep market and interiors.
- Competition tracking and making proactive plans to counter the new and entrants.

- **Manco Food Products Pvt. Ltd.**
(Namkeen and Beverages)

Designation : Sales Representative

Work Experience : 21st Dec. 2014 to 04th Oct

2019 Area Covering : Sangli District

Reporting and Feedback : Reporting to Sales Officer.

Achievements : Awarded The Best Team In Sales.

Job Responsibilities :

- Primary and secondary target achievement of the area.
- Monitoring and exercising the width and depth of the market.
- Identify the gaps in the distributor market. This specially helps in reaching to the deep market and interiors.
- Competition tracking and making proactive plans to counter the new and entrants.

Educational Qualification :

- **Appear Graduation in B.A. Second Year From Open University Nashik.**

Technical Education :

- Basic Excell
- Good Knowledge of Internet and Computer Applications
- Area Knowledge : Sangli District & Satara District

Personal Information :

- **Permanent Address :** Zishan Ali Nayim Maner,
Marhbha Building, Opp. Chattr Talim,
Budhwar Peth, Miraj, Dist – Sangli, MH. 416410.
- **Contact No. :** +91 9579436249
- **DOB :** 08-08-1990
- **Gender :** Male
- **Marital Status :** Married
- **Languages known :** English, Hindi, Marathi.
- **Hobbies :** Learning

Declaration:

I hereby declare that the above written information is true to the best of my knowledge and belief.

Date :

Place : Miraj

Thanks & Regard
Zishan Ali N. Maner