#### **RESUME**

## **DIGAMBAR JOTIRAM JADHAV.**

A/P Nagaon Tal-Hatkangle Dist-Kolhapur. Digambarjdhv07@gmail.com 7517775673. 7796377311.

### **Career objective**

A challenging and progressive career in professionally managed Bank to gain further exposure and experience in Branch Credit Manager job that would premier professional growth and self development with result oriented performance.

# **Education qualification**

Education	Year of Passing	University/Board	Percentage
S.S.C.	March 2003	State Board	Pass
MS-CIT	March 2005	MSBT- board	Pass
Agriculture Diploma	April 2008	Rahuri University	Pass
B.sc.Horti	2012-13	Y.C.M University	Pass

## **Achievements**

- Consistent performer in sales and customer care.
- Created various clients from corate within Kolhapur cluster.

#### **Work Experience**

- Joning date jule 2019 To August 2021 During this tenure.
- 2.6.year of experience in Branch Credit Manager in the Samart sahkari bank Ltd solapur. ( Produced Name JLG Loan & Individual Business Loan)
- 4 year of experience in Seles manager , in the NON GOVERNMENTAl ORGANIZATIONS (NBFC) . Produced Name produced Name Individual Business Loan)
- •8 Month of Experience in seles Manager in the Sairam Business Consaltancy DSA).
- Professional experience from till date- 30 June 2022.

#### **Responsibilities**

- Responsible for strategy building for sales and marketing activities.
- Consulting for end to end solutions for corporate clients.
- Identify client business needs, requirement analysis, develop and present customized business solution.
- Customer retention.
- Addressing & resolving customer problem & giving immediate solution.
- Helping teammates to address customer issues.

### **Computer skills**

Basics, Microsoft office and Internet.

Year: - March 2005

### **Designation**

- Sales Accociate & BDSE
- Credit Manager

#### **Personal information**

Date of birth : 30<sup>th</sup> April 1987

Sex : Male
Nationality : Indian
Marital status : Married

Hobbies : Reading, playing football Interest : traveling, listening music

Self-assessment : Hard working, self motivated, passionate about

Learning new things, interacting with different people.

Family background : Father- Retired Government officer (Expired).

: Mother – Housewife.

: Brother- Married (Businessman) Goat Fram.

### **References**

Mr. Anand Mane

Project Manager

Sairam Business Consaltancy Ltd pune.