

CONTACT

SUDHANSHU MANI TRIPATHI

✉ sudhanshutripathi291@gmail.com

☎ 9454576736

📍 Vill & Post- Bhoya, District- Ayodhya, Pin code-224161, U.P.

🌐 <https://www.linkedin.com/in/sudhanshu-tripathi-6403a7242>

📘 <https://www.facebook.com/profile.php?id=100014753744371>



OBJECTIVE

Sales professional with 3+ years experience in lead generation and lead qualification, proven customer service, and communication skills to effectively fill the Sales Manager role in your company.

EXPERIENCE

21/11/2021 - Present

- **Senior Sales Executive**

Prism Johnson Limited (H R Johnson)

- Visited and developed sales outlets based on order placement and merchandising standards.
- Continuously exceeded monthly sales targets by over 15%.
- Resolved all customer inquiries and complaints.
- Coordinated and supervised multiple daily sales operations to ensure that all policies and procedures were fully followed.

02/08/2020 - 30/10/2021

- **Retail Sales Officer**

HSIL(Hindware)

- Responsible to plan, execute and drive area numbers along with KPIs.
- Communicated with potential and existing customers demonstrated products benefits.
- Responsible for achievement of the sales target set by company performance of all sales activities related to products in assigned market.

EDUCATION

2020

- **M.B.A.(Marketing & sales)**

Dr. Rammanohar Lohiya Awadh University
65%

2017

- **B.Sc.(PCM)**

Dr. Rammanohar Lohiya Awadh University
52%

2014

- **Intermediate**

U.P. Board
76%

2009

- **Matriculation**

U.P. Board
60%

SKILLS

- Strong communication skill
- Strategic planning
- Leadership & teamwork
- Data analytics
- CRM
- Market research & business development

INTERESTS

- Music
- Travelling
- Drawing
- Volunteer work
- Volleyball

ACTIVITIES

- Volunteer in Ayodhya Deepotsav in 2018-21

LANGUAGES

- English
- Hindi

PERSONAL DETAILS

- Date of Birth : 01/01/1993
- Marital Status : Unmarried
- Nationality : Indian
- Religion : Hindu
- Gender : Male
- Driving Licence : UP42 20180004022

STRENGTHS

- **Earning Trust of Other-** Listen attentively, speak candidly, and treat other respectfully.
- **Learn and be Curious-** Never done learning and always seeking to myself.
- **Engaging personality-** Engaging communicator, can be persuasive, but always listen carefully.

CERTIFICATES

- Ministry of Statistics(CSC)
- Summer Training
- Computer