

CURRICULUM VITAE

SADIQUEALI. I. ARAB

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To work as good position post in challenging environmental by implementing knowledge and performing the task that has been given to me to the best my ability.

1. Job Experience:

Presently working as 'Logistics Manager' in Greystone logistics Pvt.Ltd., Pune . Since November 2022.

Job Profile :

1. negotiating contracts and rates.
2. Planning and monitoring inbound and outgoing deliveries.
3. Supervising transportation services.
4. Responding to any issues or complaints.
5. Managing budgets and expenditures such as fuel cost,driver allowance etc.
6. planning routes and Ensuring all operations adhere to laws, guidelines, and ISO requirements.
7. Planning the preventive vehicle maintenance and organizing maintenance for all 20 Trucks accordingly.

2. Job Experience:

Worked as The 'Owner' of Shams Automobiles,Solapur area covered by Solapur,Mohol ,Mandrup,Modnimb, Osmanabad,Tuljapur & Naldurg town. Since 2016 to 2020.

CTC:-8-10 LPA

Job Profile :

8. Handling Retailers for all the territory.
9. Preparing sales objective for the territory for all the products and Achieving committed objectives.
10. Appointment of Sales Representative.
11. Handling 250+ Dealers.

12. Worked with and trained Sales Representatives understand them outlet and capacity of outlet.
13. Active Participation in Promotional Activities.

3. Job Experience:

Worked as an 'Area Manager' in Yamuna Lubricants Pvt.Ltd., Mumbai area covered by Kolhapur,Sangli ,Goa,Solapur, Latur, Osmanabad,Beed & Nanded District. Since May 2012 to 2016.

Job Profile :

14. Handling Retailers for all the territory.
15. Preparing sales objective for the territory for all the products and Achieving committed objectives.
16. Appointment of Distributors.
17. Handling 180 Dealers.
18. Worked with and trained Distributor understand them outlet and capacity of outlet.
19. Active Participation in Promotional Activates.

4. Job Experience:

Worked as Sales officer in Walplast Products Pvt. Ltd. Based at Solapur H.Q. and looking after Latur, osmanabad & Nanded district from Feb 2009 to April 2012.

Job Profile :

1. Appointment of dealer.
2. Visited to Builders & Architects.
3. Visited to Engineers & Contractors.
4. Arrange painters meet for giving information of product.

5. Job Experience:

Worked as Sales officer in Win Medicare Pvt. Ltd. Revlon Brand Cosmetic Area Covered by Pune,Kholapur,Sangli, ,Satara,Solapur,Latur. from Jan 2007 to April 2009.

6. Job Experience:

Worked as Sales Officer in 'Euro Solo Energy Systems Ltd'. For Solapur, Latur, Osmanabad & Nanded District from Jan 2006 to Dec 2006.

Job Profile:

1. Preparing Sales objective for the territory for all the products & Achieving committed objectives
2. Appointment of Distributors & Sales representatives & Monitoring the sales
3. Coverage Interior Market
4. Handling 8 distributors
5. Leading a Team of 4 SR

Achievement / Activities:

Successful Launching of 'Euro cell Batteries' & 'Euro cell Torches'

7. Job Experience :

Worked as Sales Representative in Nirma Consumer Care Ltd. Ahemadabad for Solapur, Osmanabad, Latur & Western Maharastra from Mar 2000 to Dec 2005

Job Profile:

1. Preparing Sales objective for the territory for all the products & achieving committed objectives.

8. Job Experience :

Worked as Sales Representative in Anchor Health and Beauty care PVT Ltd ,Mumbai. Area Covered by Solapur ,Ousmanabad and Latur April 1998 To FEB 2000.

Full Name	:	Sadiqueali. I. Arab
Address	:	208, Gajanan Nagar, Near Tilak Nagar, Hotgi Road, Solapur
Pune Address	:	501 c3 Natasha Hill view NIBM Road,Kondhawa,Pune
Date of Birth	:	31st May 1972
Contact No.	:	9518930215 / 9175760898
Qualification	:-	B.Com (Hon's)
Caste	:	Muslim
Nationality	:	Indian
Marital Status	:	Married
Language Known	:	English, Hindi , Marathi,Telgu & Kanada

Place - Pune

Date -

(Sadiqueali. I. Arab)