

HardikPanchal

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Career Objective

Expand management responsibilities, perk up organizational abilities to go beyond corporate goals, and assist honor all long-standing commitments made to customers, stakeholders, workers and communities in which we live.

Highlights

- Sales & Marketing
- Store Management
- Inventory
- Purchase
- Profit & loss
- Retail Management
- Fulfillment management
- Customer loyalty
- Relationship building
- Forecasting and analysis
- Cash Management
- Time management skills

Education Qualification

Qualification	Institute/College/School	University/ Board	Year of Examination	Percentage / CGPA
MBA	B K School of Business Management (Marketing with Finance)	Gujarat University	2015	2.58/4.33
BBA	GLS Institute of business administration	Gujarat University	2012	54%
HSC	Rachana high school	GHSEB	2009	75%
SSC	Rachana high school	GSEB	2007	67%

Work Experience

1. Grofers India Pvt Ltd

Designation	Year	Company	Duration
Store Manager	2015 - 2017	Grofers India Pvt Ltd	2 Years
Roles & Responsibilities			
*Assortment, Purchase, Inventory Management			
*Managing Stations, Train Subordinates, Order Processing			
*To Train Assistant Managers			
*Maintain Day to Day Reports			
*Looking after Fulfillment of the orders			
*Managing Market Place Merchants			
*Managing Shoppers at Market Place Merchants			
*To add new assortments in inventory, Warehouse Management, Looking after inward and outward			

2. CEX Webuy Entertainment Pvt Ltd

Designation	Year	Company	Duration
Store Manager	2017 - Present	CEX WEBUY ENTERTAINMENT PVT LTD	4 Years and Currently Working
Roles & Responsibilities			
*Responsible for overseeing the entire store operations.			
*Ensure 100% adherence of standard operating processes (SOP).			
*Preparing day to day reports and also to analyze them.			
*Recruit, train and appraise the staff to be the best.			
*Ensure damaged and defective goods are processed in a timely and accurate manner.			
*Responsible for the monthly targets of the store.			
*Get the day to day reporting from sales assistants, Delegation of the work to the sales assistants			
*To motivate the subordinates for achieving targets, To give them knowledge of the company's products			
*Responsible for all assets of the store, Cash Management.			
*To timely report regarding targets to the Zone Manager, Also discuss detailed report of the store			
*To Maintain after sales services to the customers, To build long term relationships with the customers.			
*Responsible for P&L of the store.			

*Looking after E Commerce for Ahmedabad region.

*Team Management and Leadership Roles, Improve performance of the staff

Achievements

- Being promoted as operation manager and later fulfillment manager within 10 months of joining at Grofers
- Winner of the Extra Mile award 2020 at current company CEX WEBUY ENT PVT LTD among pan india stores.

Extra-Curricular Activities

- Participated in various drawing competitions during my schooling.
- Participated in cricket, volleyball and kabaddi tournaments in school as well as college
- Participated and came Runner up in 'Treasure Hunt', organized in annual cultfest at BK School of Business

Interests & Hobbies

- Listening to music
- Playing cricket and volleyball
- Travelling and touring
- Connect myself with new people on social networking sites

Personal Details

Full Name :HardikVasudevbbhaiPanchal

Date of Birth :29 July 1992

Gender :Male

Marital Status :Married

Languages :English, Hindi & Gujarati

Address :73/ Newvidhyavihar society, near Ssudarshan flats, Ramjimandir road, Ranip, Ahmedabad-382480

I declare that the above information is true to the best of my knowledge

HardikVasudevbbhai Panchal

