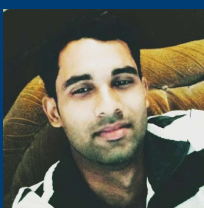


SUDHANSHU MANI TRIPATHI



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Sudhanshu Tripathi

@sudhanshutripathi291

Personal Details

Date of Birth : 01/01/1993

Marital Status : Single

Nationality : Indian

Skills

Business Strategy 60%

Customer Service 80%

Marketing 80%

Retail 80%

Customer Relationship Management (CRM) 80%

Achievements & Awards

OBJECTIVE

Highly-motivated sales professional with 4+ years of experience in providing expertise in strategic lead generation, sales presentations, effective liaising, enterprise sales strategy, creative marketing, and category supervision across diverse sectors. Quota-surpassing sales manager with a consistent record of converting sales prospects into loyal, satisfied clients and building a network of referrals to increase sales.

EXPERIENCE

Tesla power USA

Area Sales Manager

09/05/2021

- Present

guiding, training and providing development opportunities for staff members

communicating regularly with vendors, customers and clients

ensuring consistency of quality across a particular area

maximising profit and sales across stores in the assigned region

setting sales targets for individual stores

monitoring and assessing the performance of assigned stores

Brillica Limited (Hindware)

Retail Sales Officer

2/08/2020

Finding new channels for selling and distribution of products. 29/04/2021

Deal with customer feedback, enquiries, complaints and refunds.

Responsible for the marketing and advertising on new and existing products.

Ensuring sales targets are met before the specified deadlines.

Using negotiation and communication skills to sell new products in small retail outlets to maximise shelf space and increase market share.

Clear UPTU MBA Entrance exams in 2018 with 1015 rank.	Subhagpur Tiles and Sanitary, Gonda	05/02/2011
	Sales Executive	-
Languages	Build relationship with 150 new counter and 40% increase business growth.	03/07/2013
English		
Hindi	Cover 30% side visit among rulers and urban area around the territory.	
Interests		
Playing musical instruments		
General studies		
Sports gaming		
Traveling new places		
Activities		
Volunteer in Ayodhya Dipotsav 2019 & 2020		
Summer Training in K M Sugar Mills under G M Commercial.		
	EDUCATION	
	Dr. Rammanohar Lohiya Awadh University	2020
	MBA. (Marketing)	
	65.3%	
	Dr. Rammanohar Lohiya Awadh University	2017
	B.Sc. (Cheminsty & Mathematics)	
	52.1%	
	U.P. Board	2014
	Intermediate	
	75.8%	
	U.P. Board	2009
	Matriculation	
	65.3%	
	CERTIFICATES	
	CSC Certificate	
	Summer training Certificate	
	Computer courses certificate	
	ACCOMPLISHMENTS	
	Deals Two hundred dealers surrounding Gonda and Behraich territory. 15 Lac + GST monthly Business.	
	REFERENCE	
	Sandeep Singh - "Cera"	
	Assistant Manager	
	Sandeepslko@gmail.com	
	9235321666	