

SURAJ GUPTA

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Objective

To be genuine in sales-relationship building so that I can successfully earn the customers' trust and increase the Business manifold. Also, attain a challenging position which can offer me excellent professional and personal growth.

Areas of Interest

- Sales and Marketing
- Technical sales
- Customer service

Experience

ASM | LRB WOOD INDUSTRY | AUG . 2021 TO TILL DATE

- Channel sales
- Distribution
- Business Development

BDM | ROCA BATHROOMS PRODUCT PVT LTD | MAY.2020 TO AUG . 2021

- Business development
- Project sales
- Primary and secondary sales management

ASM | NEONNEX SOLID SURFACE | DEC . 2018 TO MAY.2020

- Business development
- Channel management
- Primary sales
- Project sales and service

SALES OFFICER | GROHE INDIA PVT LTD | JAN . 2017 TO DEC . 2018

- Sales and business development
- Sales and channel management
- Primary and secondary sales management
- After sales management for long term relationship with customers
- Quotation development according customer need
- Providing pre installation guidelines to customers

SALES EXECUTIVE | RUDRAKSHA CERAMIC PVT.LTD. | NOV. 2014 TO JAN. 2017

- Sales, Retail, and Business Development □ Responsible for achieving sales target with profit □ Product display, & Team motivation.
- Coordinate with Sales manager and junior staff

Education

B. TECH | 2014 | RRSIMT, AMETHI

- First Division
- Stream: Mechanical
- Related University: Abdul Kalaam Technical Institute

10+2 | 2009 | BSIC, SULTANPUR

- Second
Division • UP
Board

HIGH SCHOOL | 2006 | MGSIC, SULTANPUR

- Second
Division • UP
Board

Academic Projects

- Solar Power Remote Car (design and testing)
- Solar Refrigerator

Misc. Achievements

- Second prize in school level PHYSICS competition
- Organizer of College Tech Fest
- Organizer of Sports meets

Strengths

- Keen learner
- Systematic and planned worker
- Can work well in a group

Personal Information

- Date of Birth: 13th MARCH 1992
- Father's name Mr. Keshav Ram Gupta
- Mother's name Mrs. Shanti Gupta
- Languages: English and Hindi

I hereby undertake that the above-stated information is true to the best of my knowledge and belief.

DATE:

PLACE: LUCKNOW

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My cv_latest (1).pdf