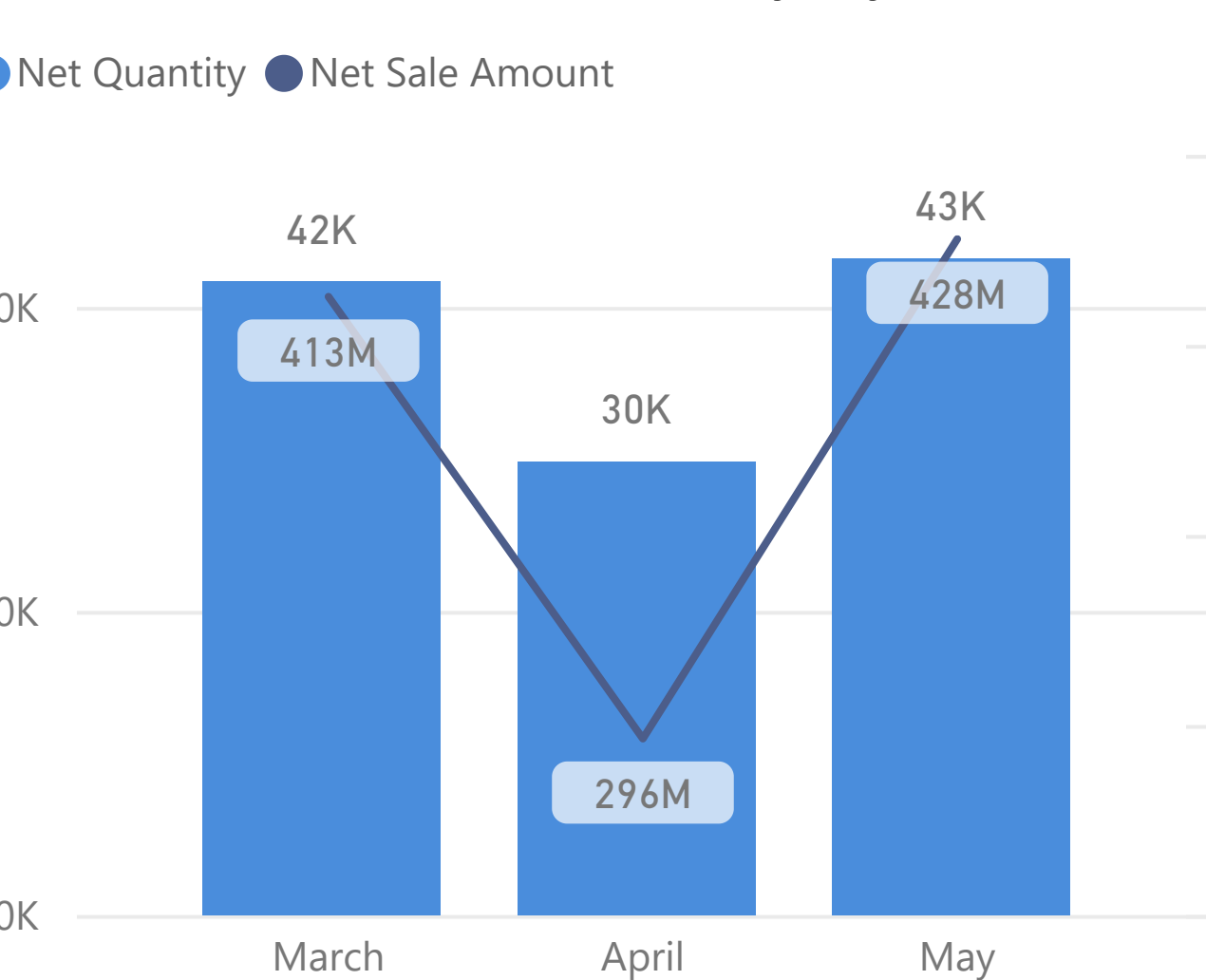


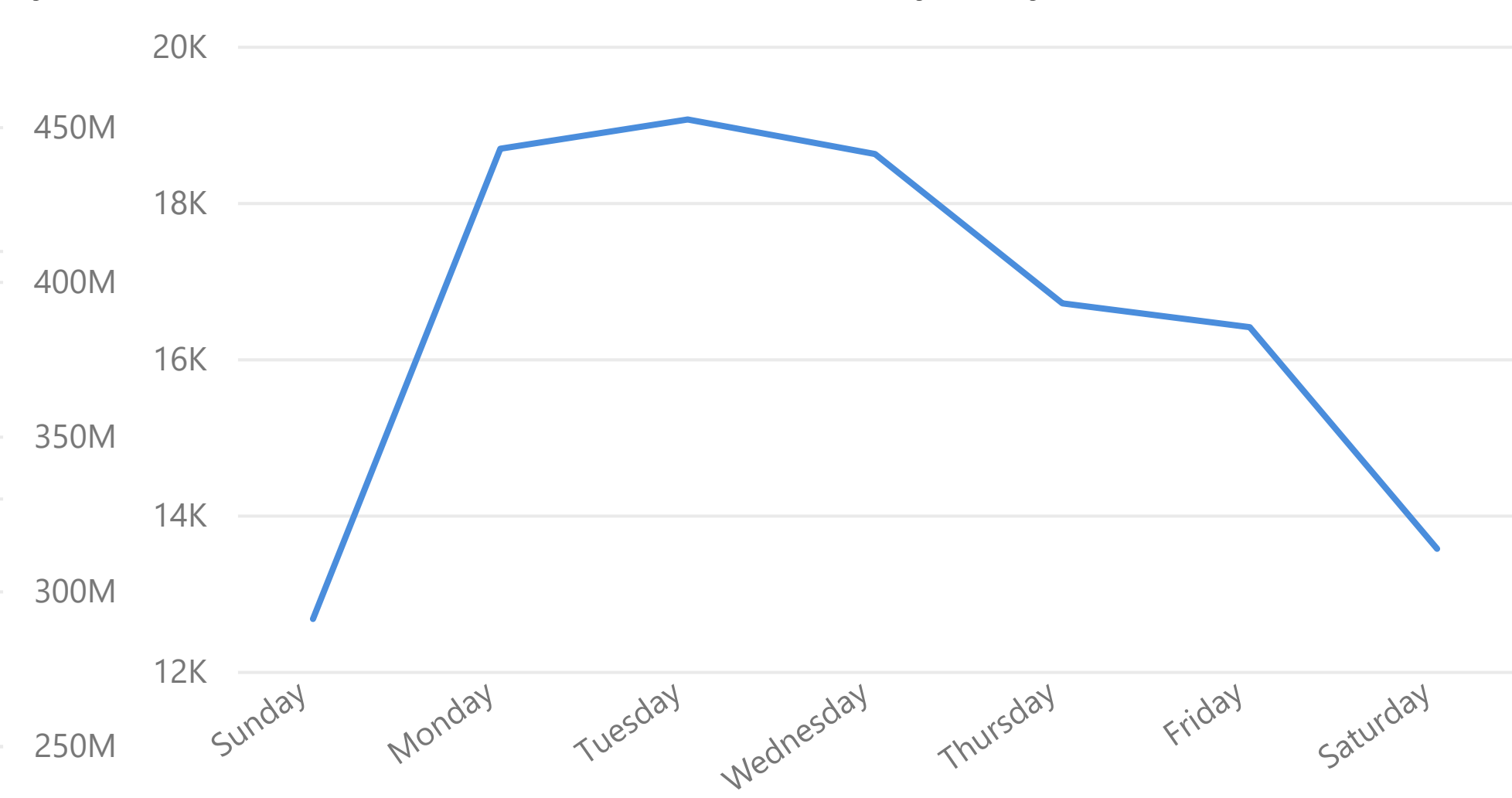
# Sale Overview

AVR Order Amount	Sale Amount	Sale Quantity	Sale Transaction
9,917	1.14bn	115K	116K

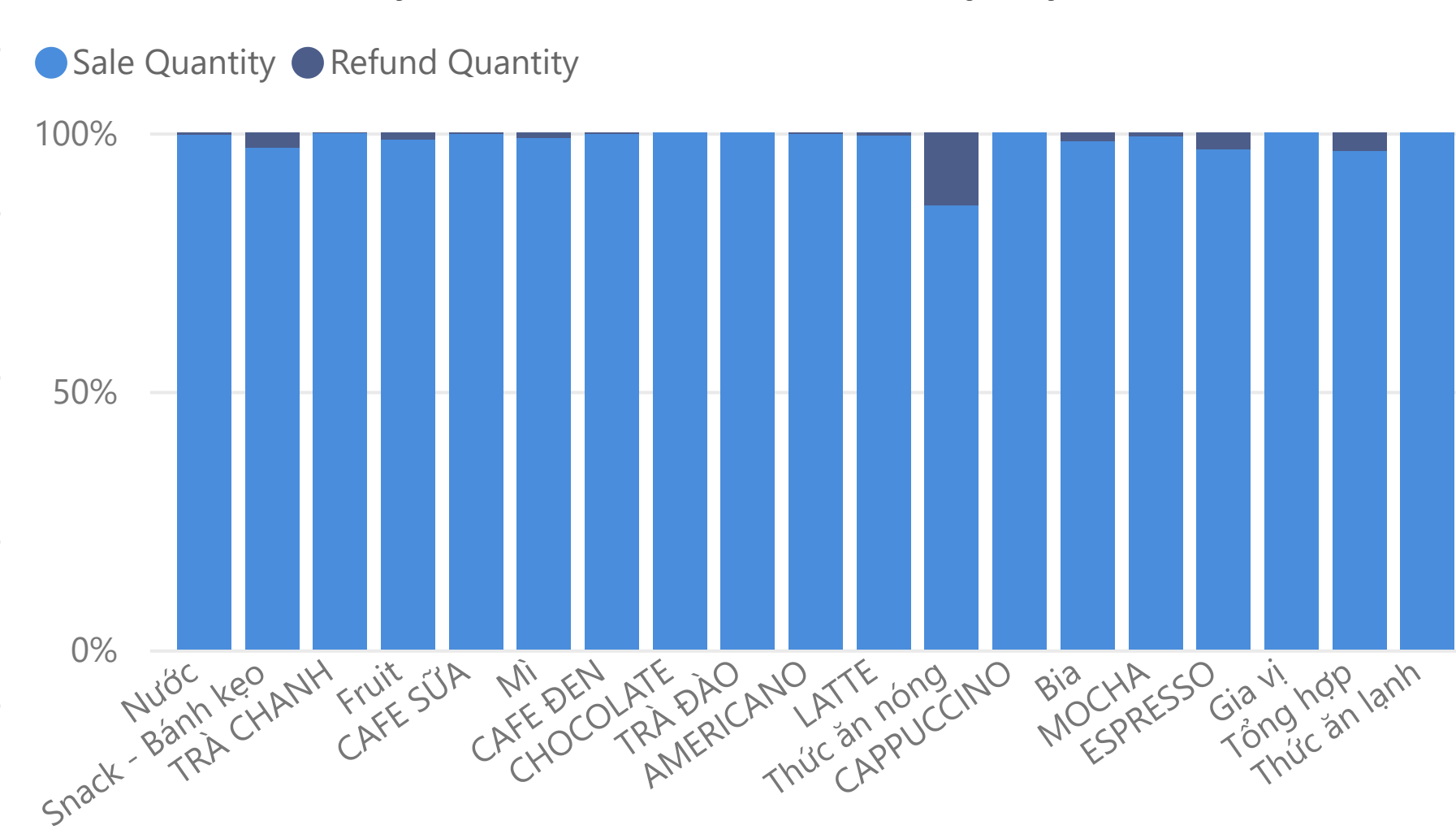
Sale Amount & Quantity by Month/Day



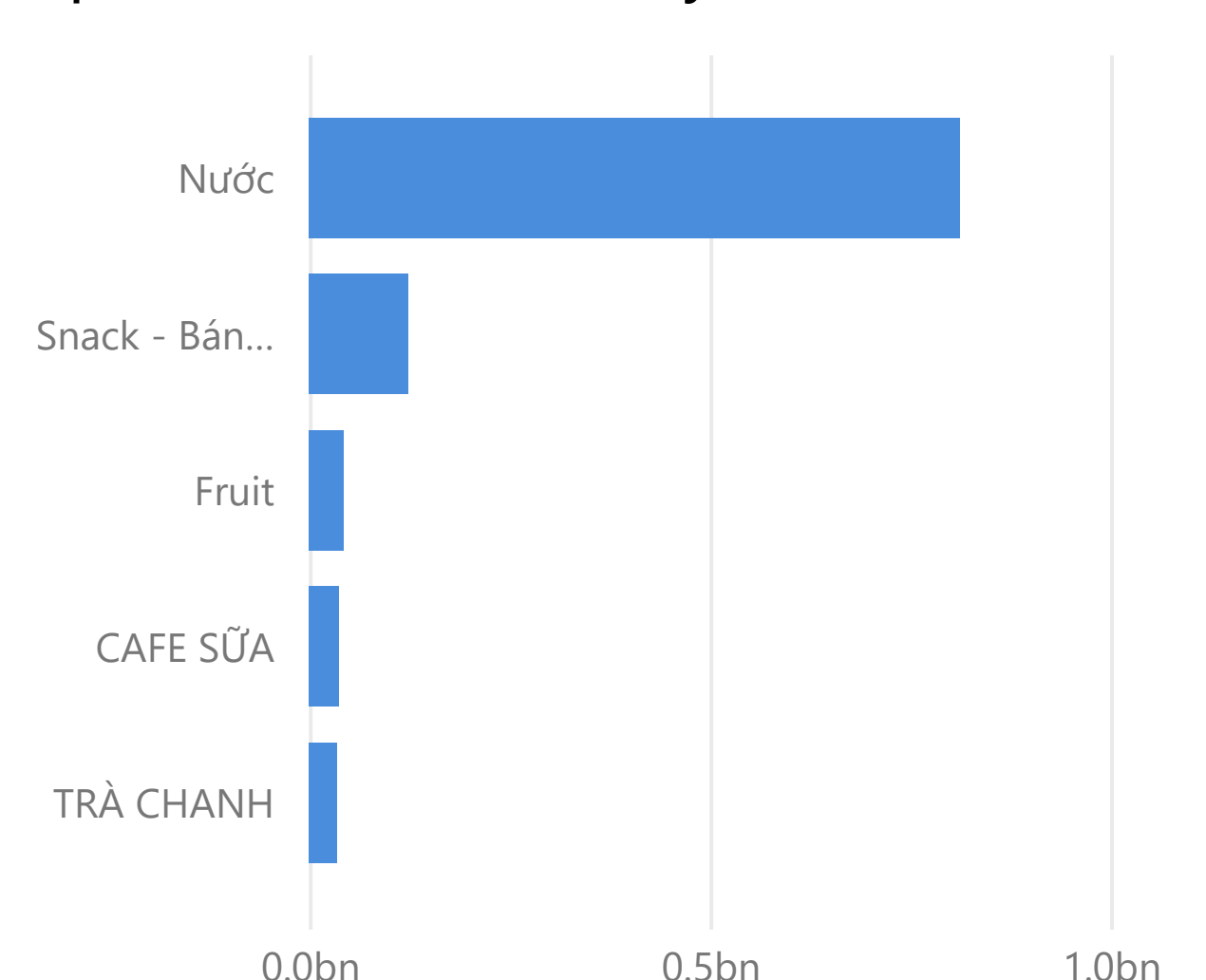
Sale Transaction by Day/Hour



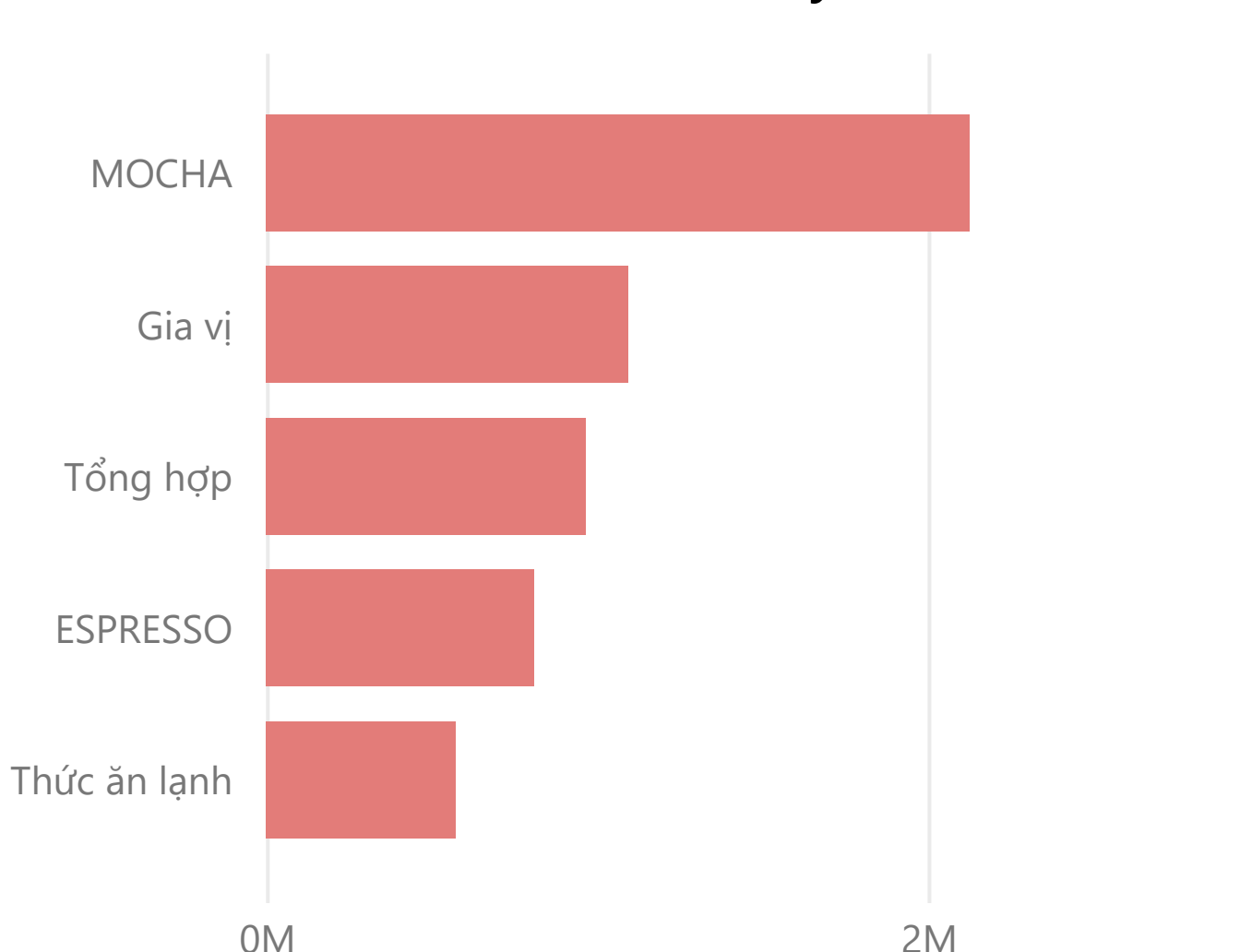
Sale Quantity and Refund Quantity by Danh mục SP



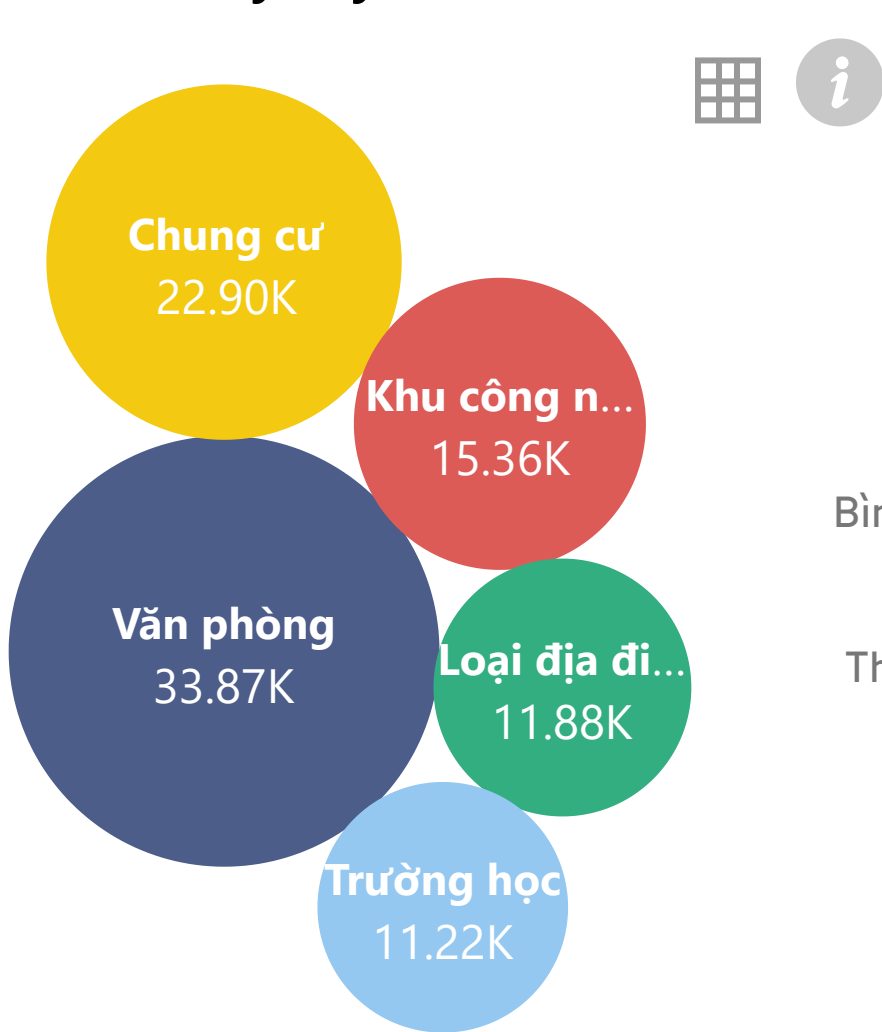
Top 5 Danh mục SP by Sale Amount



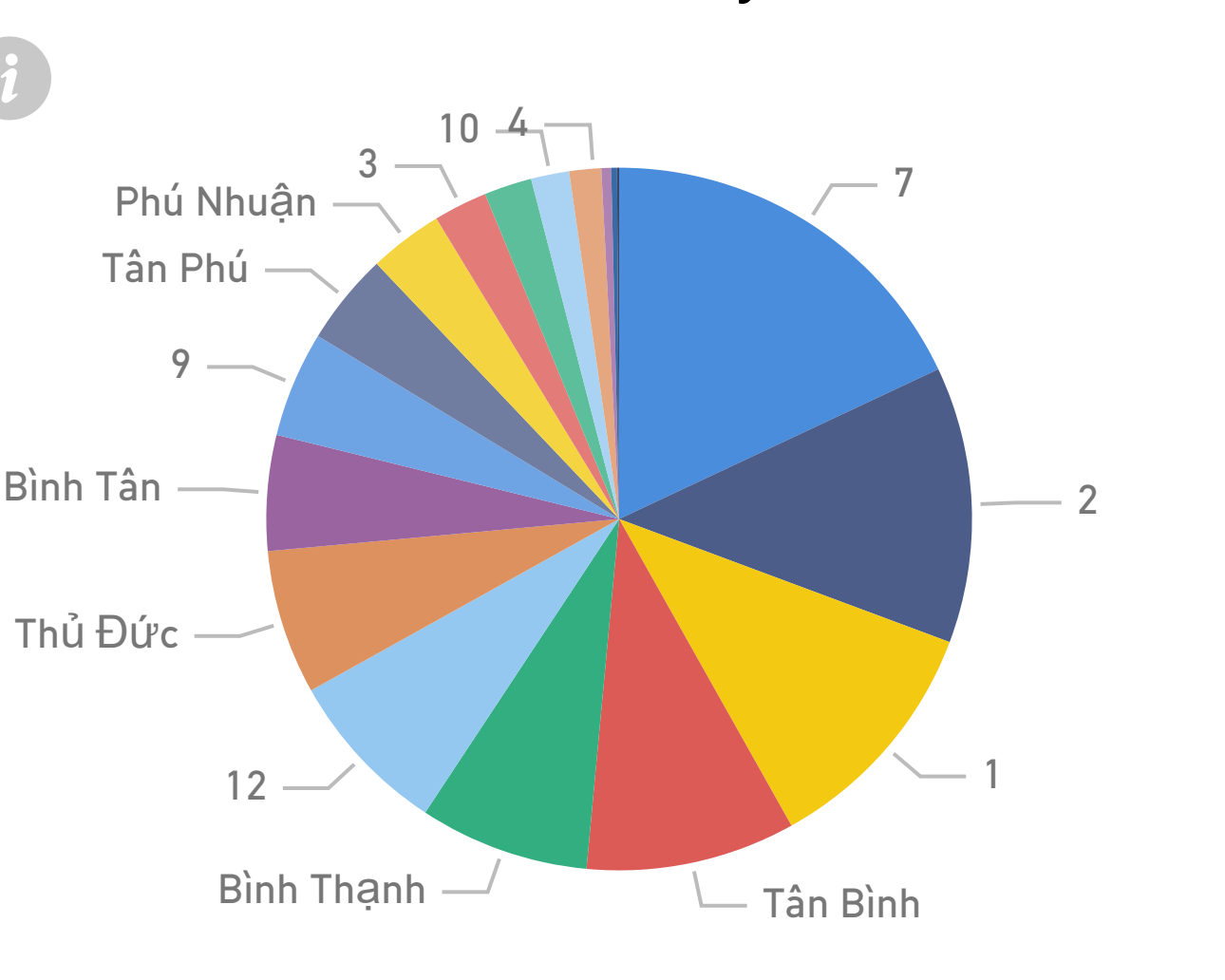
Bottom 5 Danh mục SP by Sale Amount



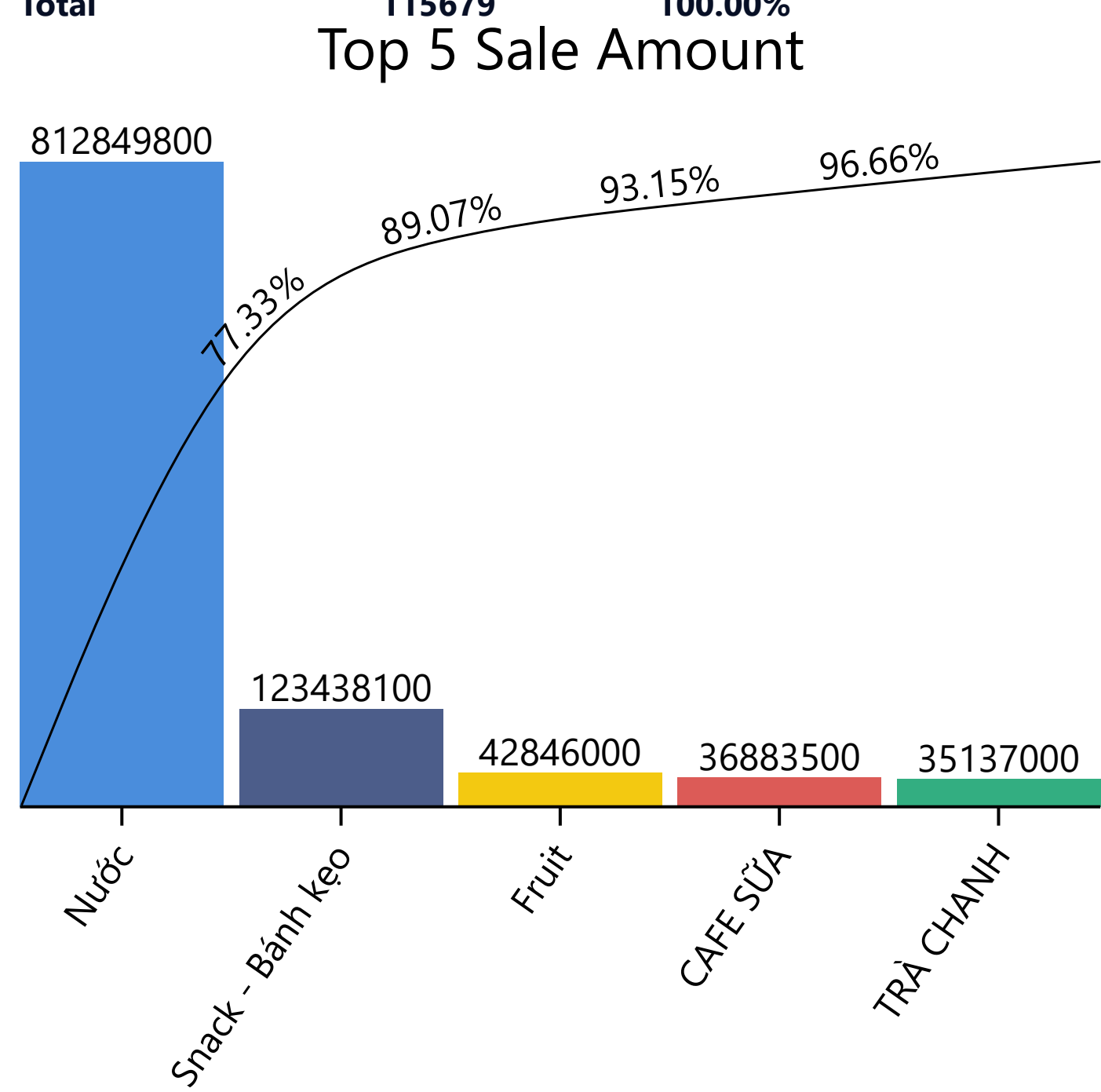
Sale Quantity by Loại địa điểm



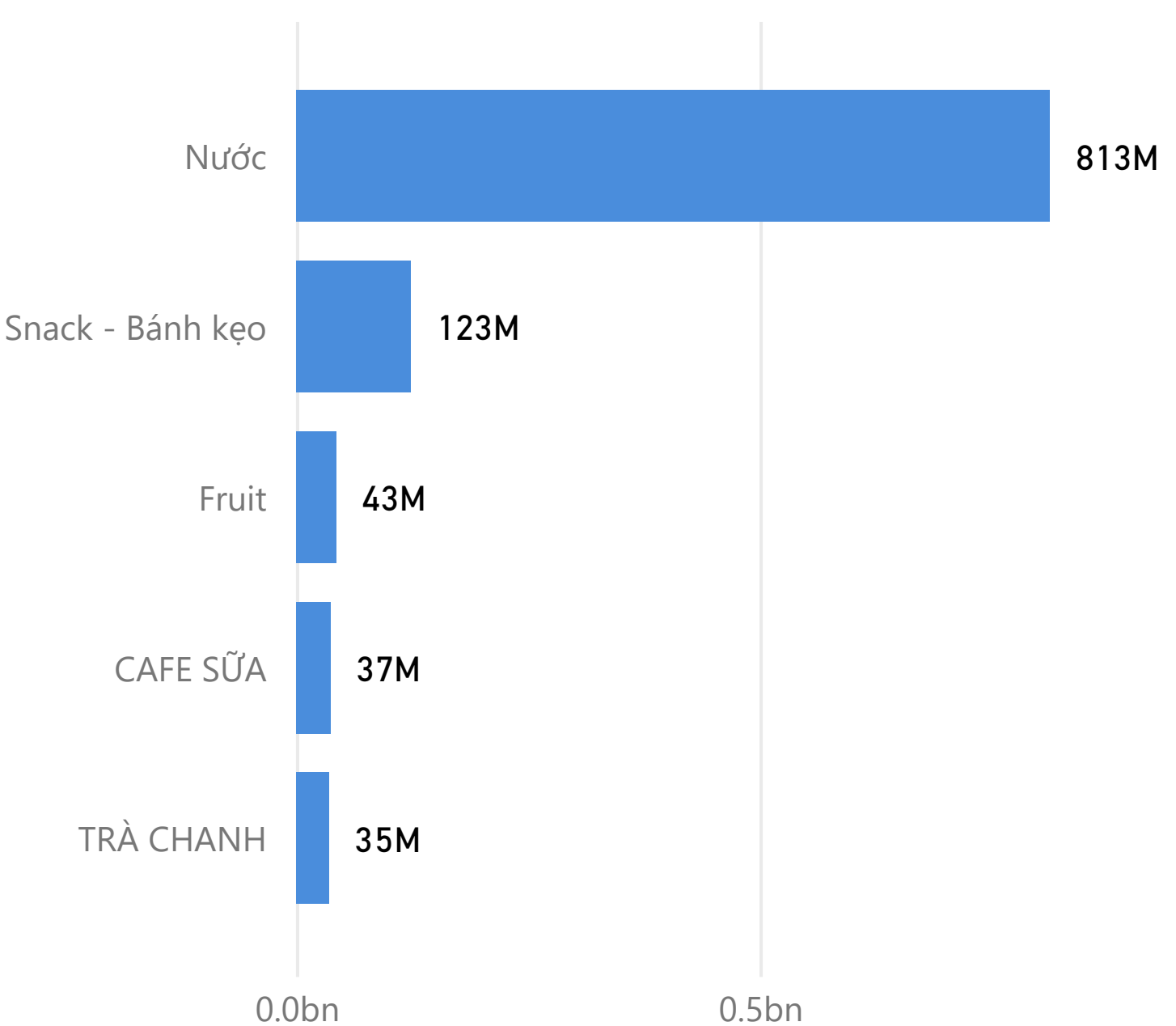
Sale Amount by Quận



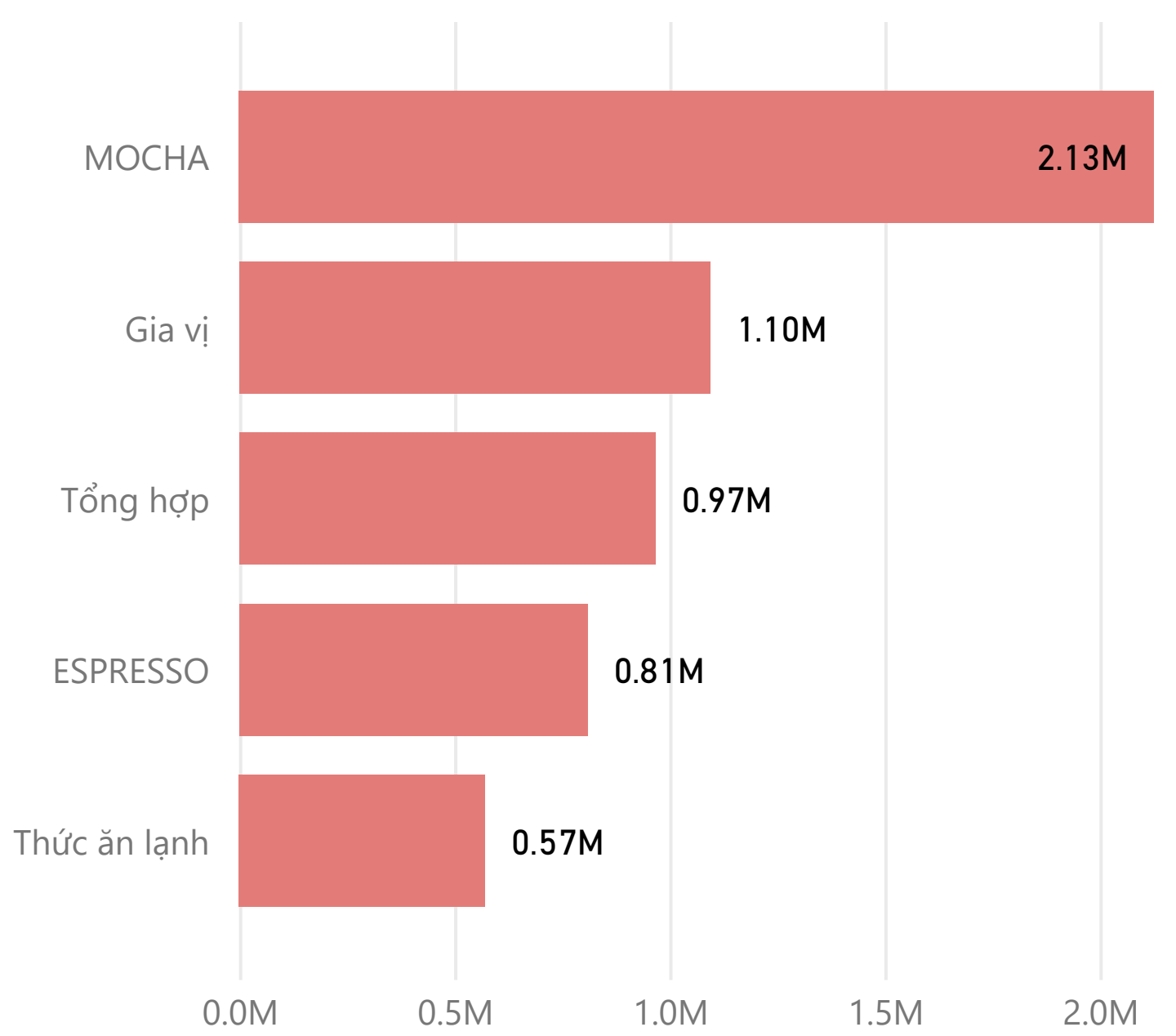
Tên danh mục SP	Order Count	%GT Order Count
Nước	84314	72.89%
Snack - Bánh kẹo	14448	12.49%
TRÀ CHANH	3654	3.16%
Fruit	2894	2.50%
CAFE SỮA	2814	2.43%
Mì	2677	2.31%
CAFE ĐEN	1093	0.94%
CHOCOLATE	892	0.77%
TRÀ ĐÀO	594	0.51%
AMERICANO	551	0.48%
LATTE	371	0.32%
Thức ăn nóng	369	0.32%
CAPPUCCINO	355	0.31%
Bia	248	0.21%
MOCHA	158	0.14%
ESPRESSO	90	0.08%
Gia vị	77	0.07%
Tổng hợp	54	0.05%
Thức ăn lạnh	26	0.02%
Total	115679	100.00%



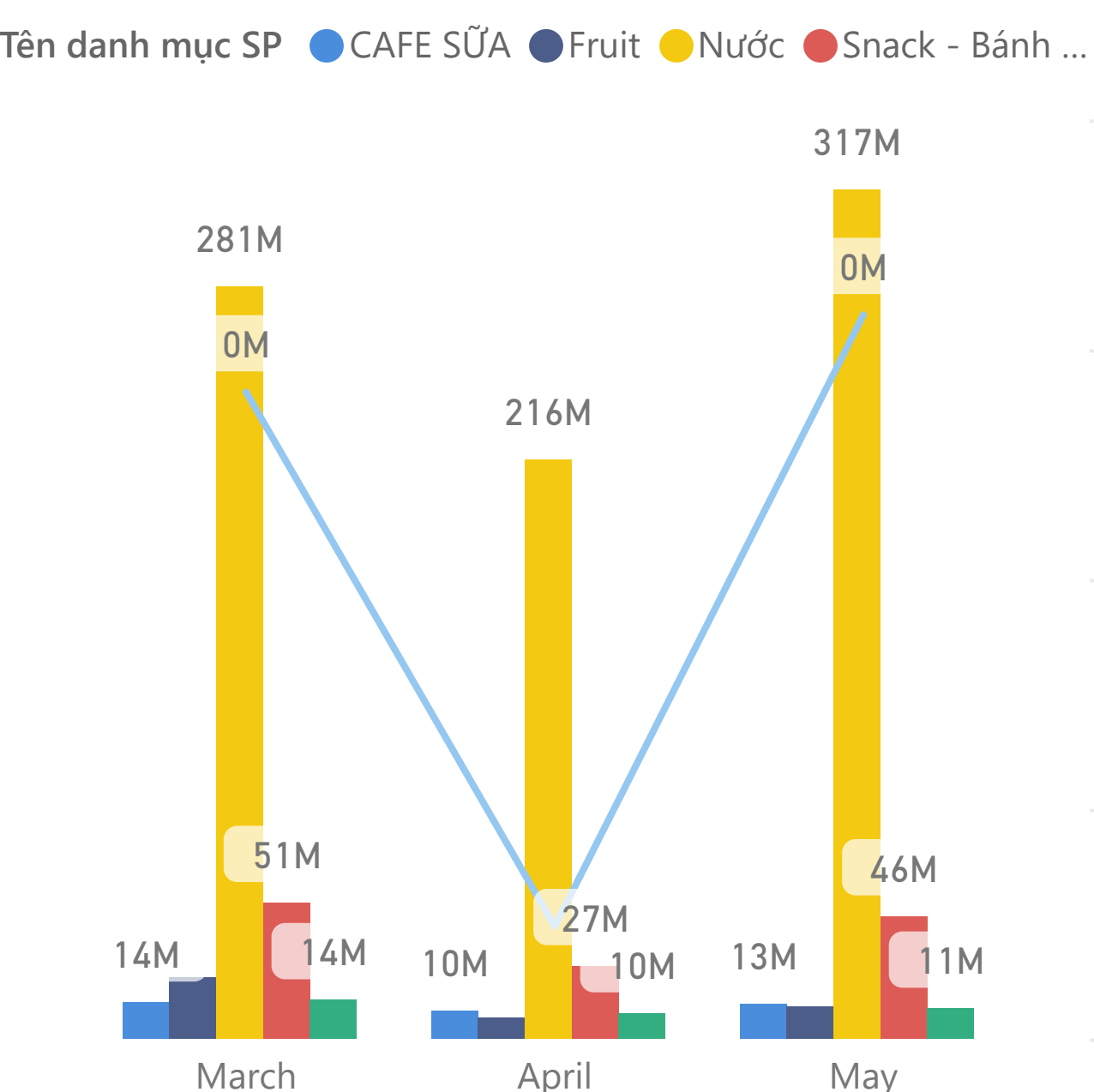
Top 5 Danh mục SP by Sale Amount



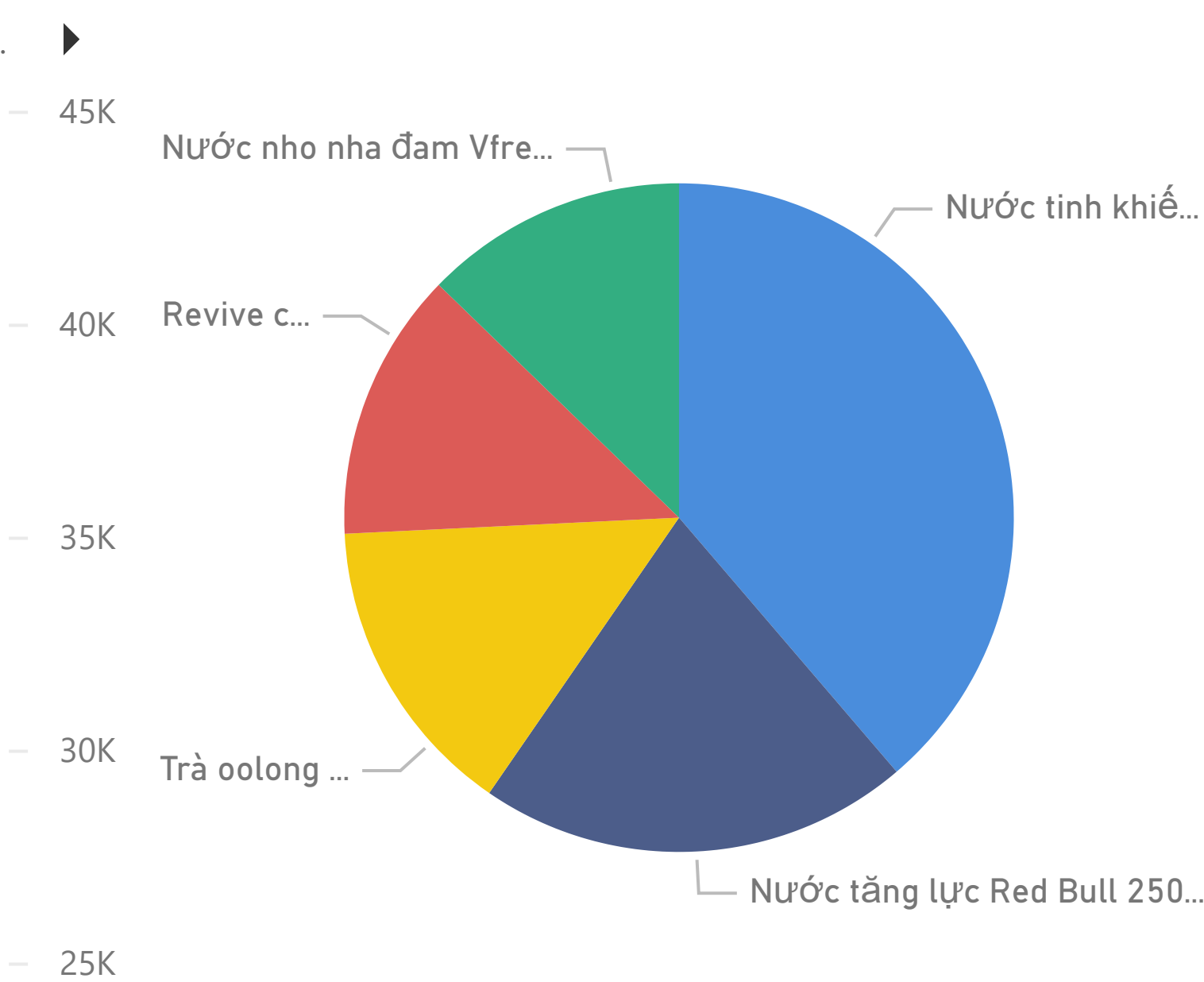
Bottom 5 Danh mục SP by Sale Amount



Tên danh mục SP by Sale Amount & Sale...



Top 5 Sản phẩm by Sale Quantity



Date

All

Danh mục SP

All

Product Position

All

Loại địa điểm

All

Quận/ Phường

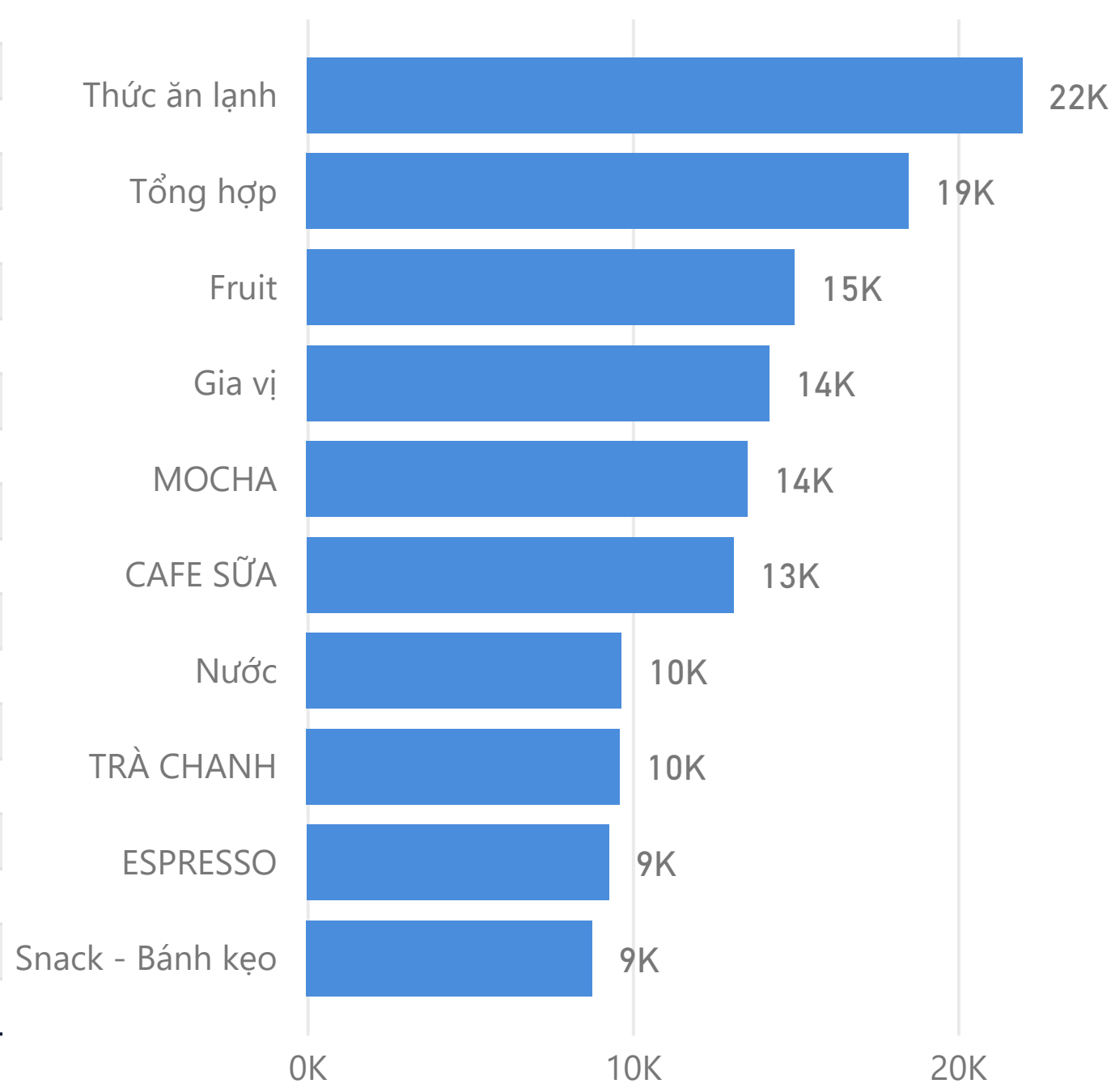
All

Payment

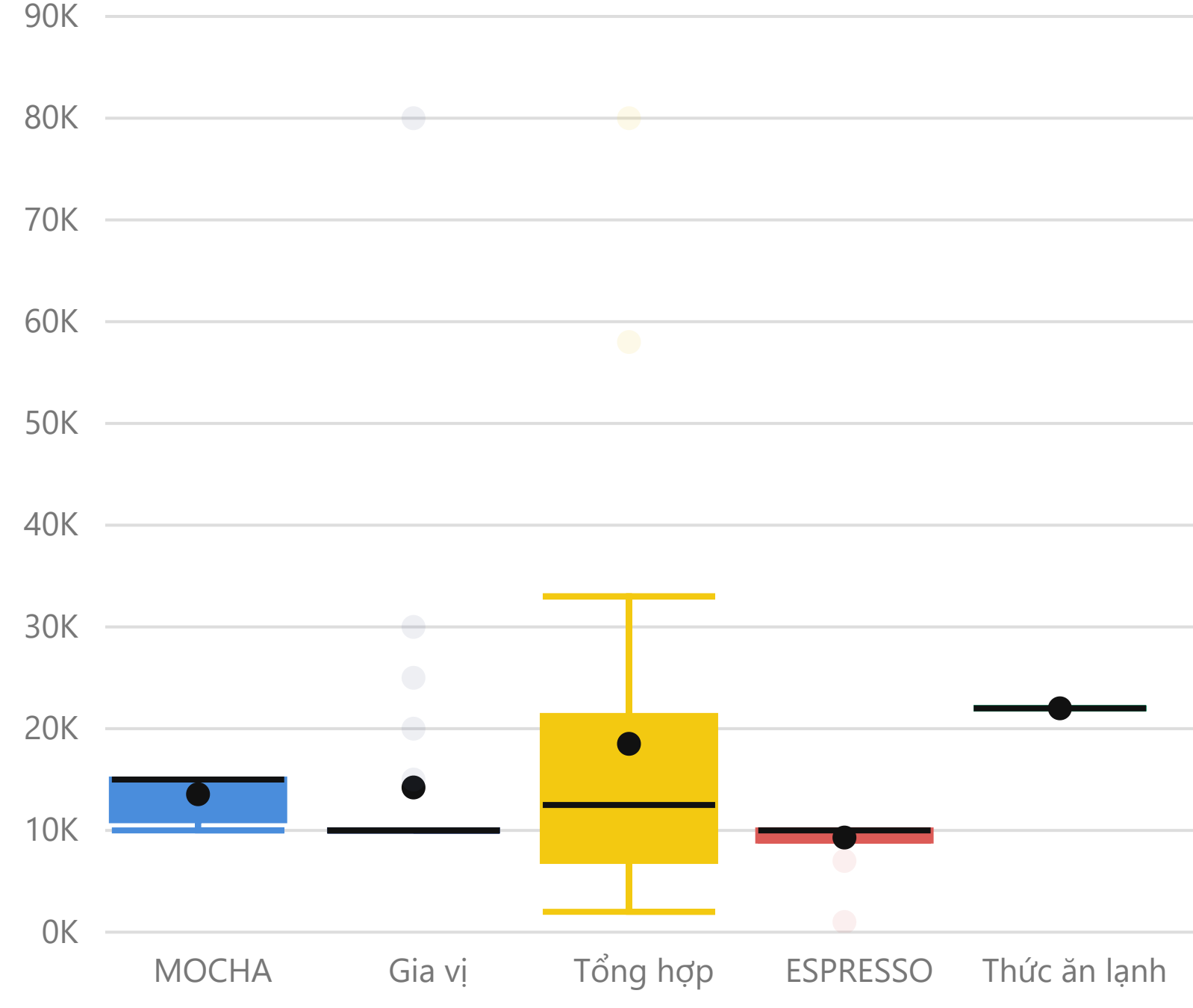
All

Tên danh mục SP	Sale Amount	Average Order Amount
Nước	816,472,600	9,684
Snack - Bánh kẹo	126,856,100	8,780
Fruit	43,396,500	14,995
CAFE SỮA	36,944,500	13,129
TRÀ CHANH	35,187,000	9,630
Mì	23,565,500	8,803
Thức ăn nóng	12,219,000	33,114
CHOCOLATE	12,082,000	13,545
CAFE ĐEN	10,033,000	9,179
TRÀ ĐÀO	5,940,000	10,000
AMERICANO	5,091,000	9,240
LATTE	4,807,000	12,957
CAPPUCCINO	4,690,000	13,211
Bia	4,276,000	17,242
MOCHA	2,142,000	13,557
Gia vị	1,095,000	14,221
Tổng hợp	999,500	18,509
ESPRESSO	837,000	9,300
Thức ăn lạnh	572,000	22,000
Total	1,147,205,700	9,917

Danh mục SP by Average Order Amount

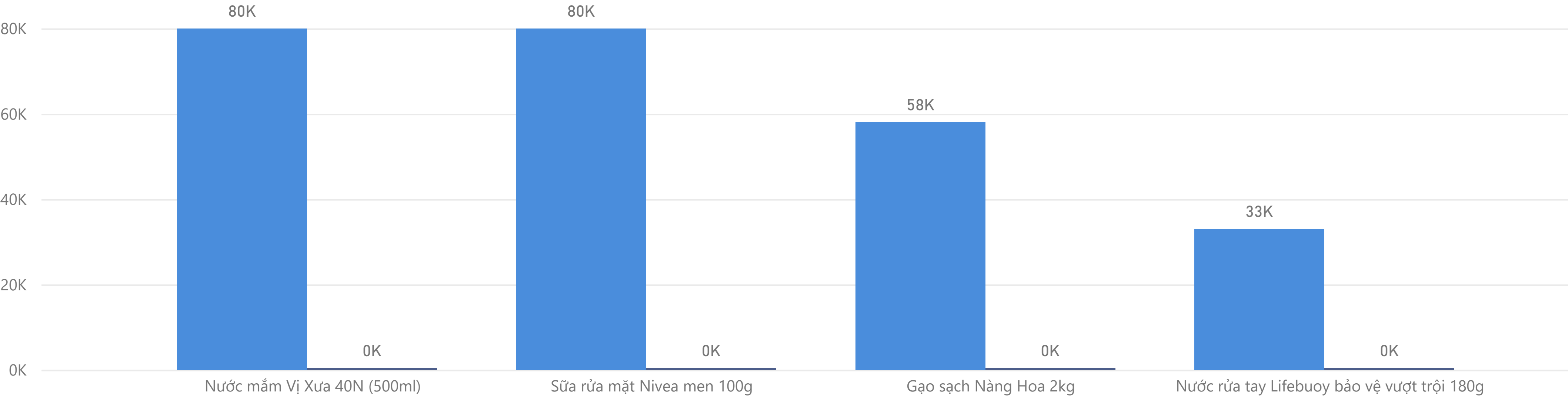


Danh mục SP by Sale Amount



Tên SP by AVR Order Amount & Sale Quantity

● Average Order Amount ● Net Quantity



Date

All

Danh mục SP

All

Product Position

All

Loại địa điểm

All

Quận/ Phường

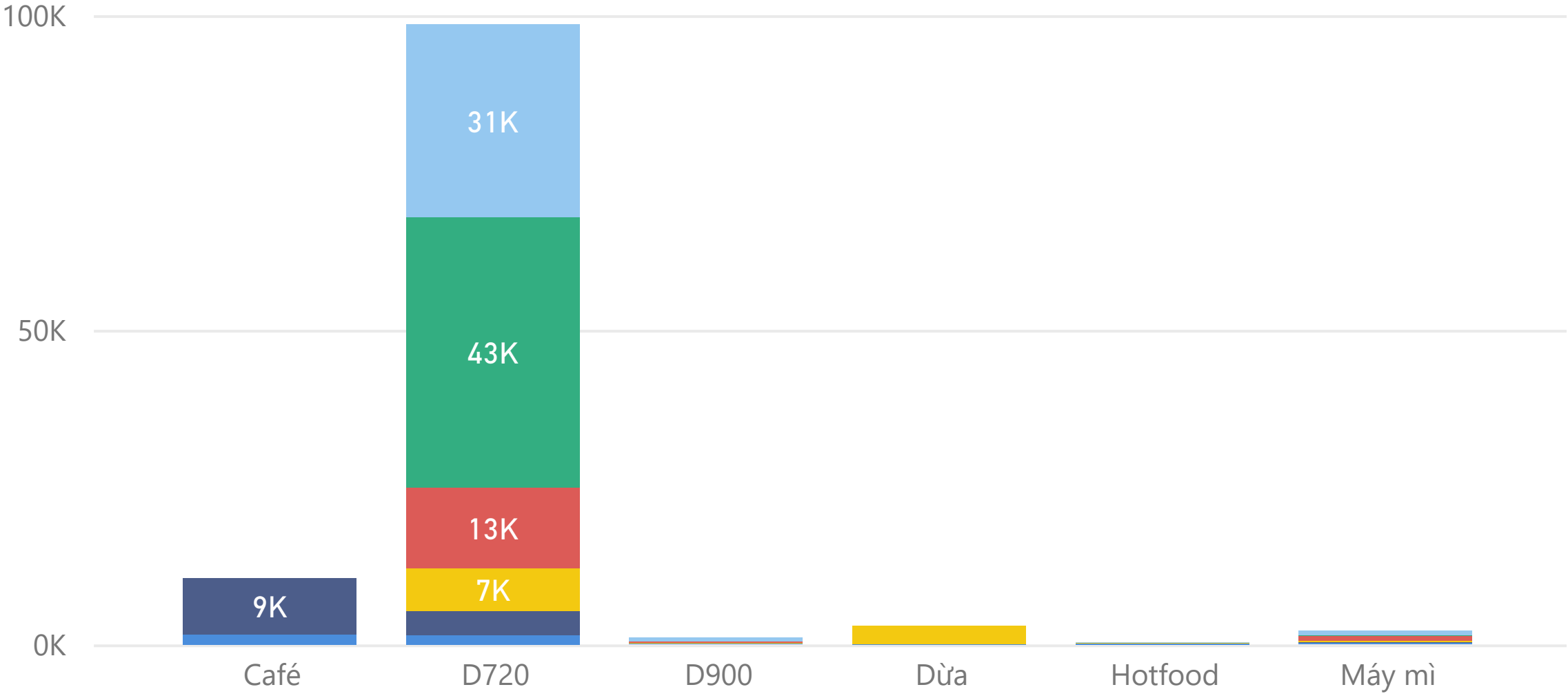
All

Payment

All

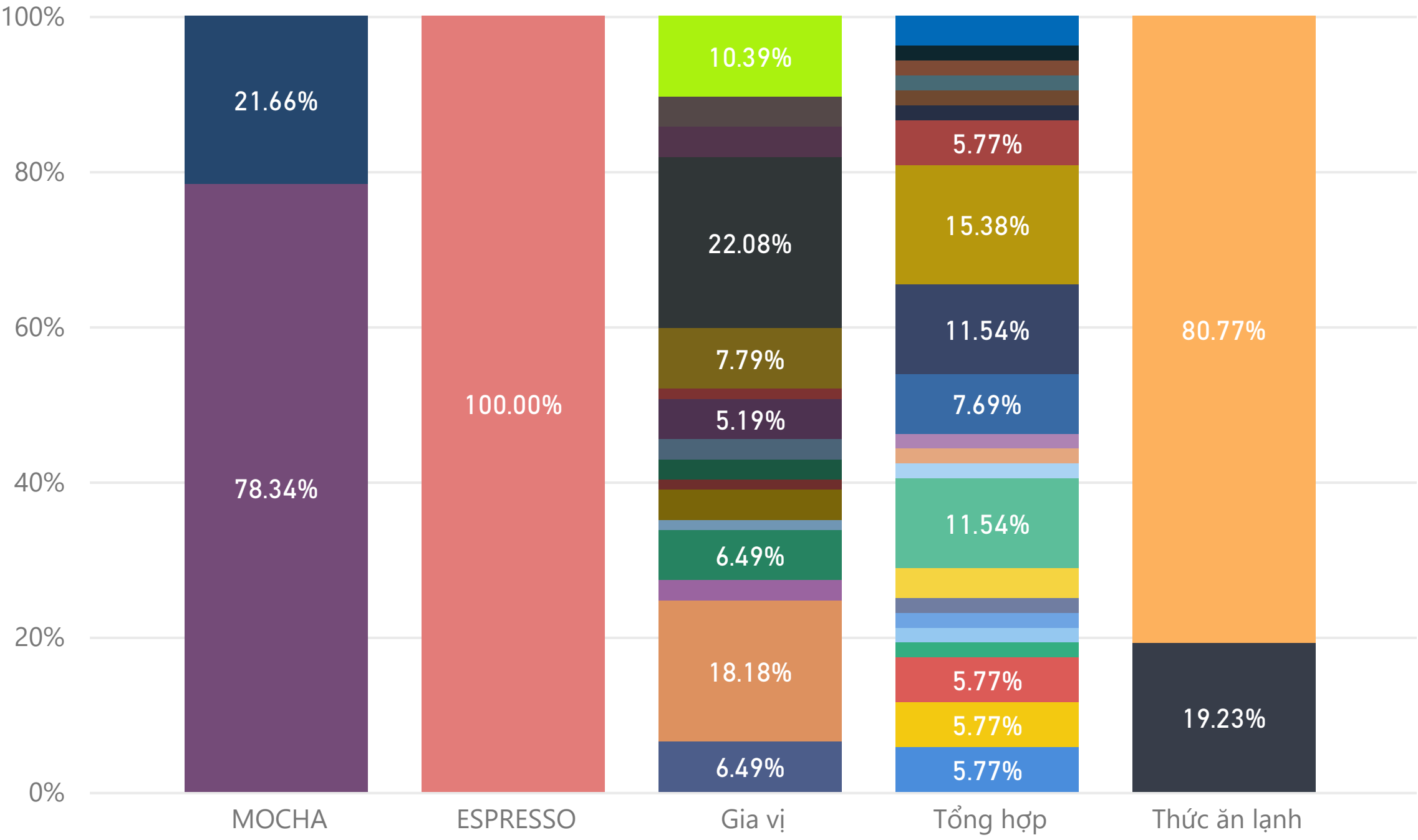
Sale Quantity by Tên dòng máy and Postion (groups)

Postion (groups) Hàng A Hàng B Hàng C Hàng D Hàng E Hàng F



Net Quantity by Tên danh mục SP and Tên sản phẩm

Tên sản phẩm Áo mưa tiệ... Bò kho 80g BVS Diana ... BVS Kotex ... BVS Kotex ... BVS Kotex t...



Tên danh mục SP	Hàng A	Hàng B	Hàng C	Hàng D	Hàng E	Hàng F	Total
ESPRESSO	87						87
Gia vị	6	30	33	3	5		77
MOCHA	34	123					157
Thức ăn lạnh				26			26
Tổng hợp	10	1	23	7	3	8	52
Total	137	154	56	36	8	8	399

Tên danh mục SP	Tên sản phẩm
ESPRESSO	ESPRESSO NÓNG
Gia vị	Bò kho 80g
Gia vị	Cá/thịt kho 80g
Gia vị	Canh chua 80g
Gia vị	Lẩu Kim Chi 180g
Gia vị	Lẩu Thái 180g
Gia vị	Nước mắm Barona 500ml
Gia vị	Nước mắm Hải Nhi 50ml
Gia vị	Nước mắm Vị Xưa 40N (500ml)
Gia vị	Nước mắm Vị Xưa 40N (50ml)
Gia vị	Nướng Hàn Quốc 80g
Gia vị	Nướng ngũ vị 80g
Gia vị	Nướng sả 80g
Gia vị	Nướng xá xiu 80g
Gia vị	Rô ti 80g
Gia vị	Sườn xào chua ngọt 80g
Gia vị	Xào sả ớt 80g
MOCHA	MOCHA ĐÁ
MOCHA	MOCHA NÓNG
Thức ăn lạnh	Thạch cao quy linh đậu đỏ 215g
Thức ăn lạnh	Thạch cao quy linh truyền thống 215g
Tổng hợp	Áo mưa tiện lợi
Tổng hợp	BVS Diana ST Siêu mỏng không cánh 8M
Tổng hợp	BVS Kotex Style LST siêu mỏng cánh 8M
Tổng hợp	BVS Kotex Style siêu mỏng 8M
Tổng hợp	BVS Kotex thảo dược siêu mềm 8M
Tổng hợp	Cao dán Salonpas
Tổng hợp	Dao cạo MM Pro Luxury
Tổng hợp	Dao cạo râu Gillette Blue 2 cây
Tổng hợp	Gạo sạch Nàng Hoa 2kg
Tổng hợp	Khăn giấy 3 lớp Bless You
Tổng hợp	Khăn giấy bỏ túi MM 10 tờ

Date

All

Danh mục SP

All

Product Position

All

Loại địa điểm

All

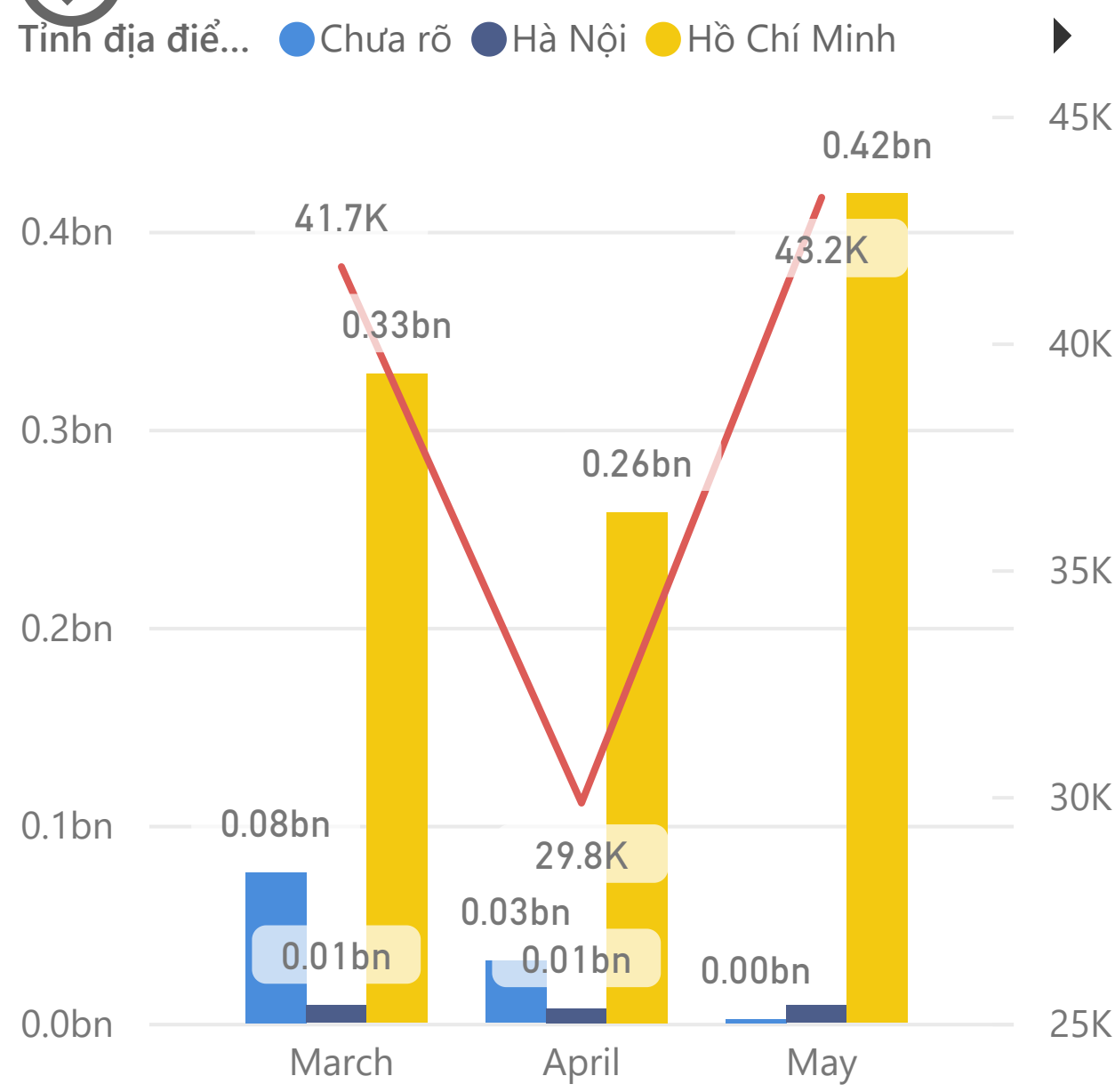
Quận/ Phường

All

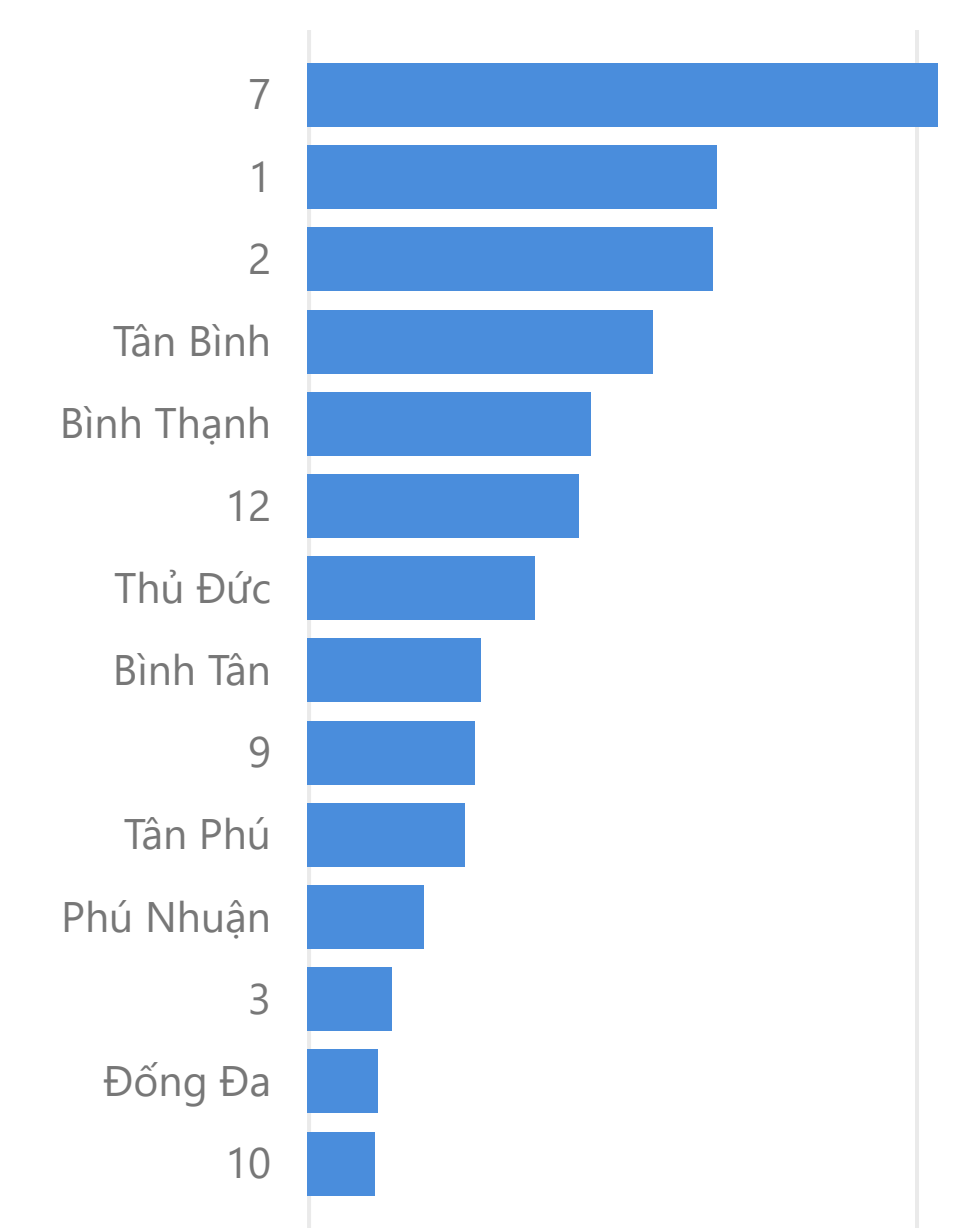
Payment

All

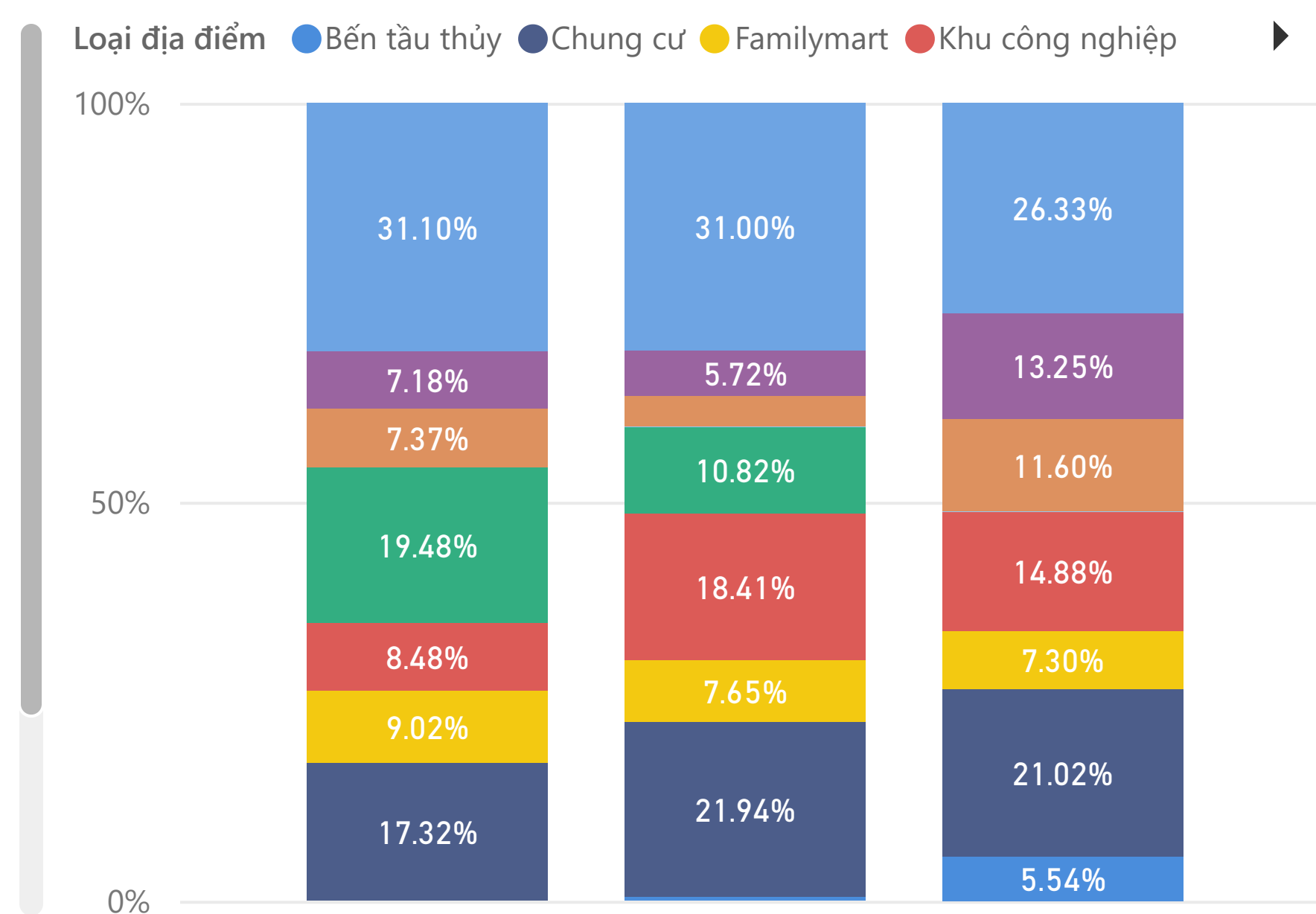
Net Sale Amount and Net Quantity by Month ...



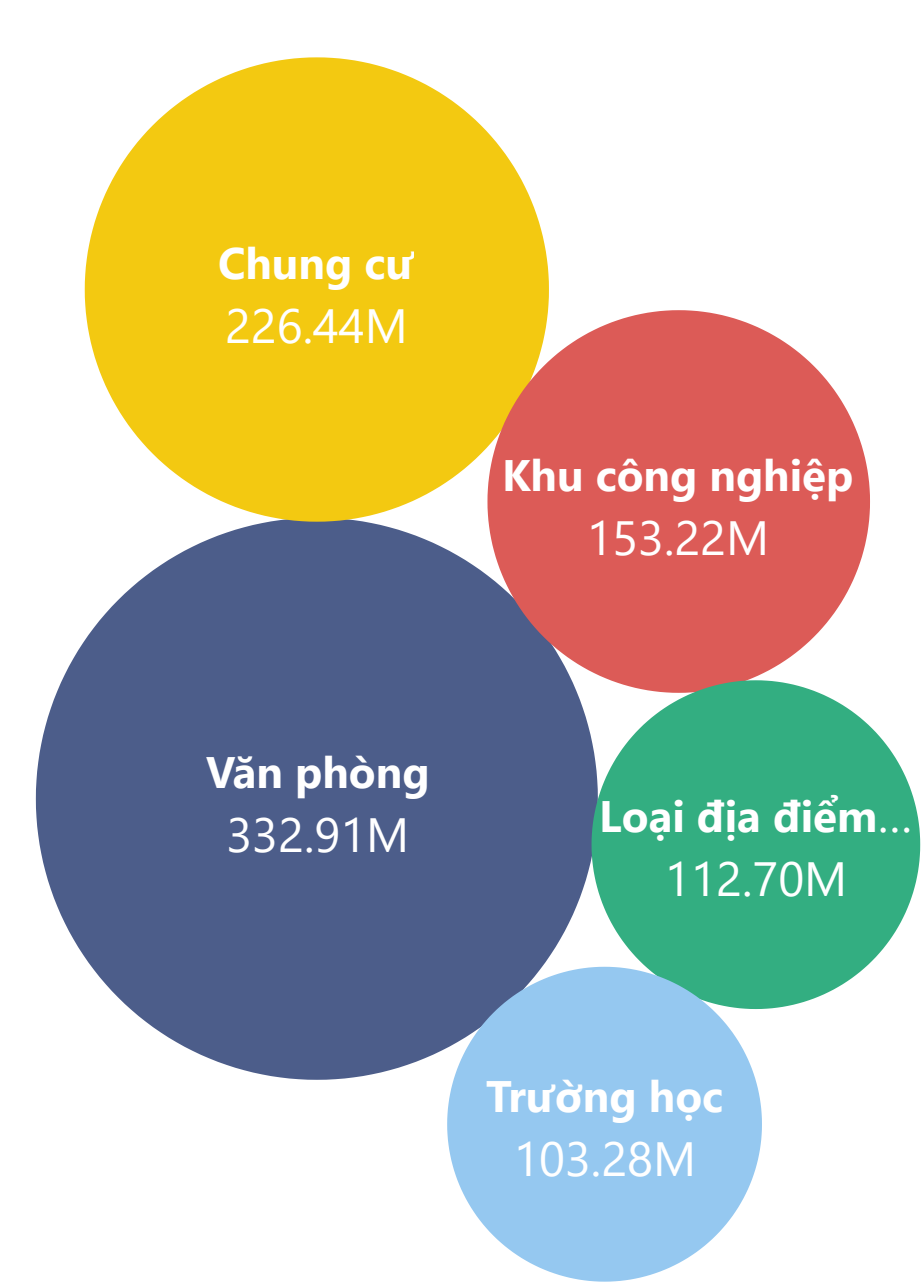
Net Quantity by Quận



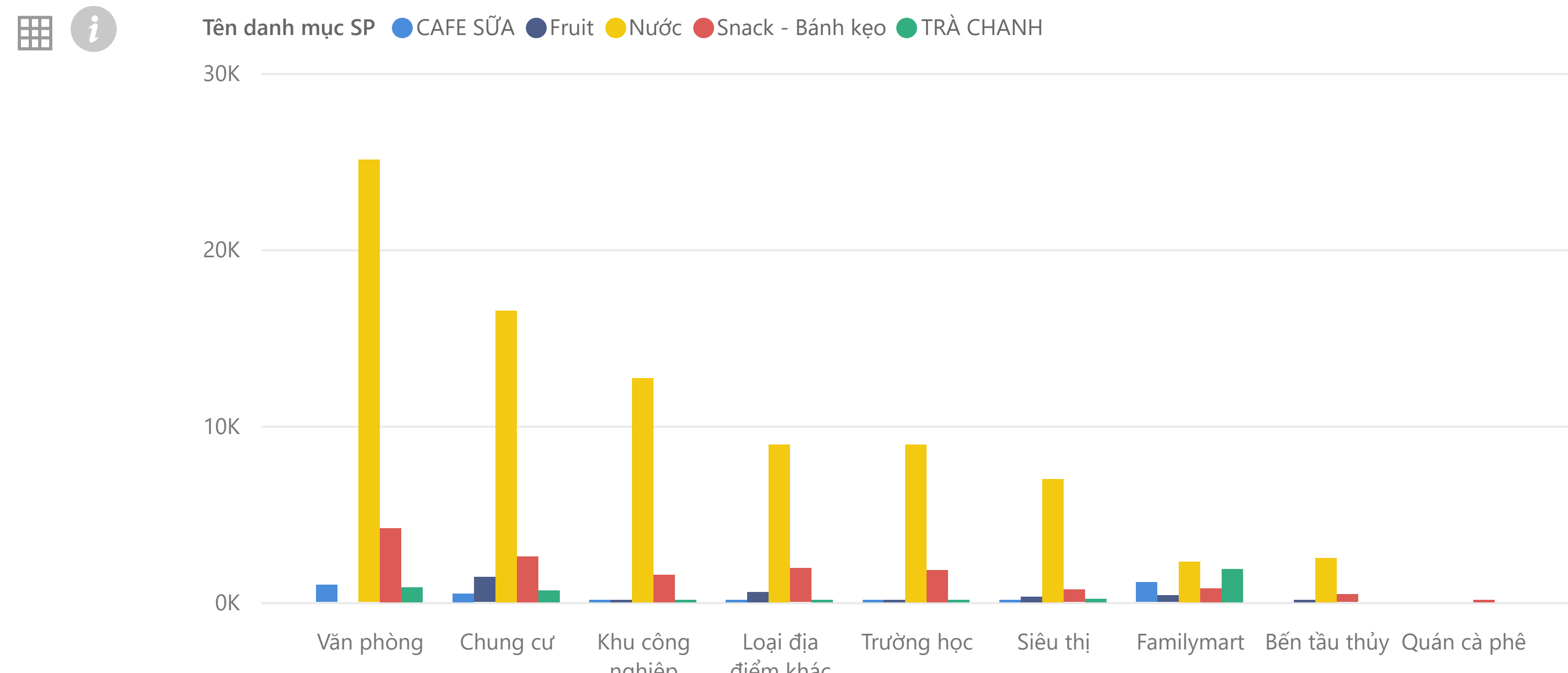
Net Sale Amount by Month and Loại địa điểm



Net Sale Amount by Loại địa điểm



Net Quantity by Loại địa điểm and Tên danh mục SP



Date

All

Danh mục SP

All

Product Position

All

Loại địa điểm

All

Quận/ Phường

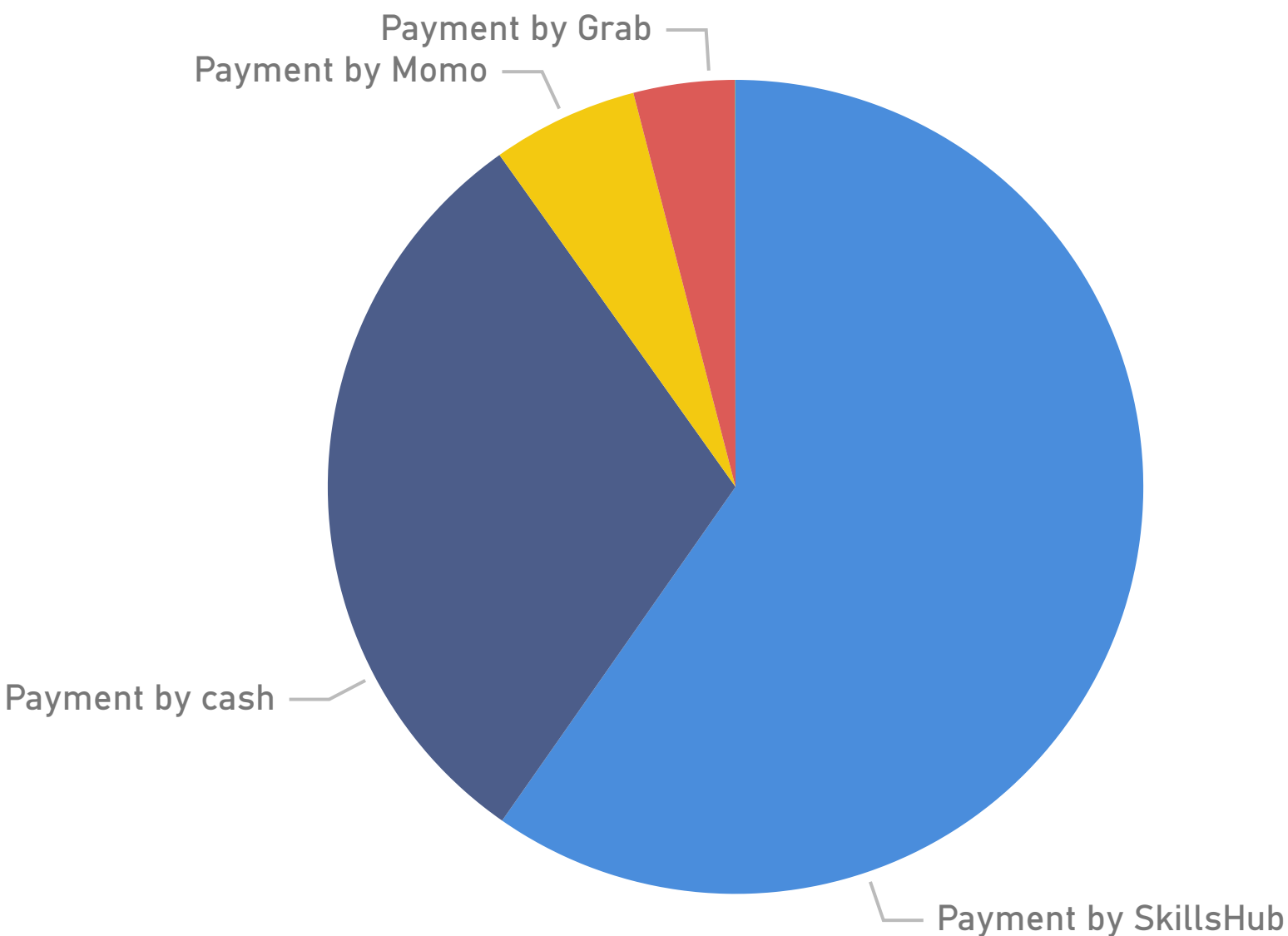
All

Payment

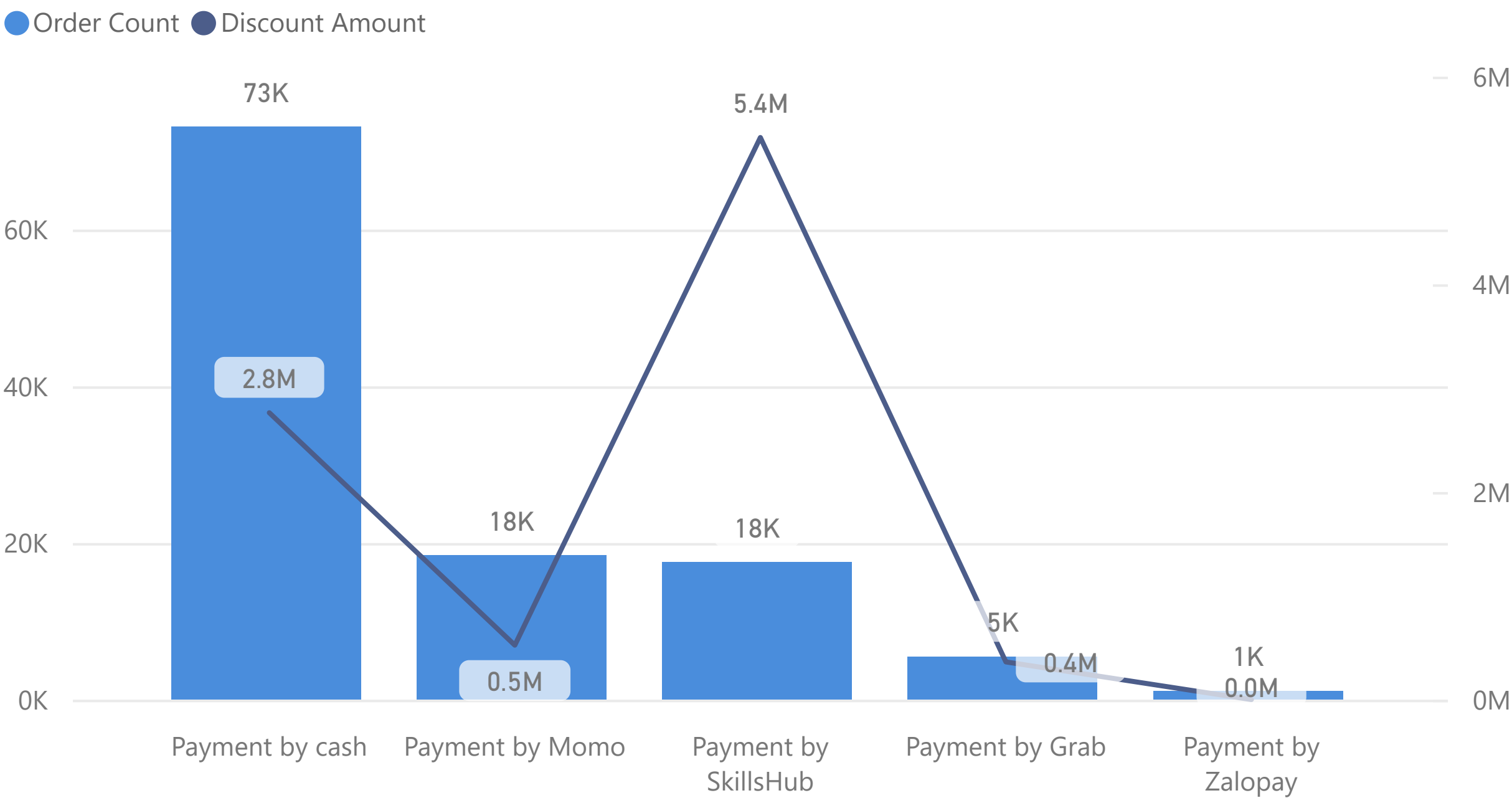
All



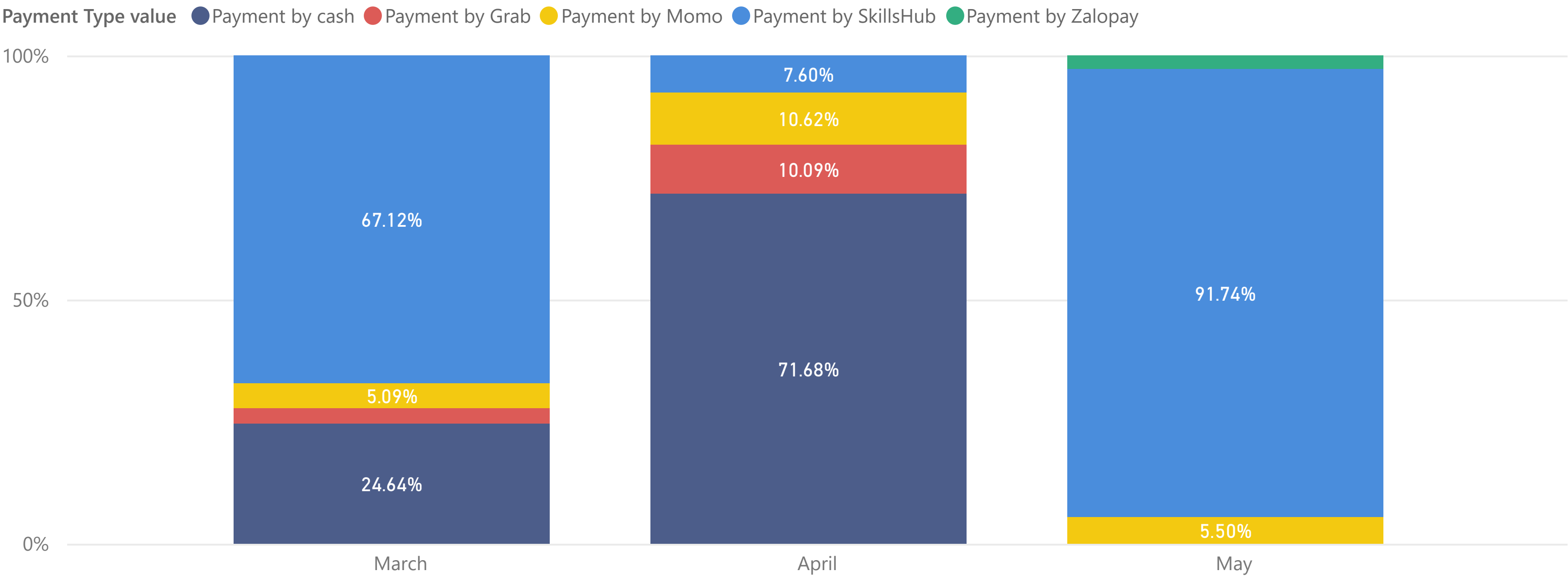
Discount Amount by Payment Type value



Order Count and Discount Amount by Payment Type value



Discount Amount by Month and Payment Type value



Date

All

Danh mục SP

All

Product Position

All

Loại địa điểm

All

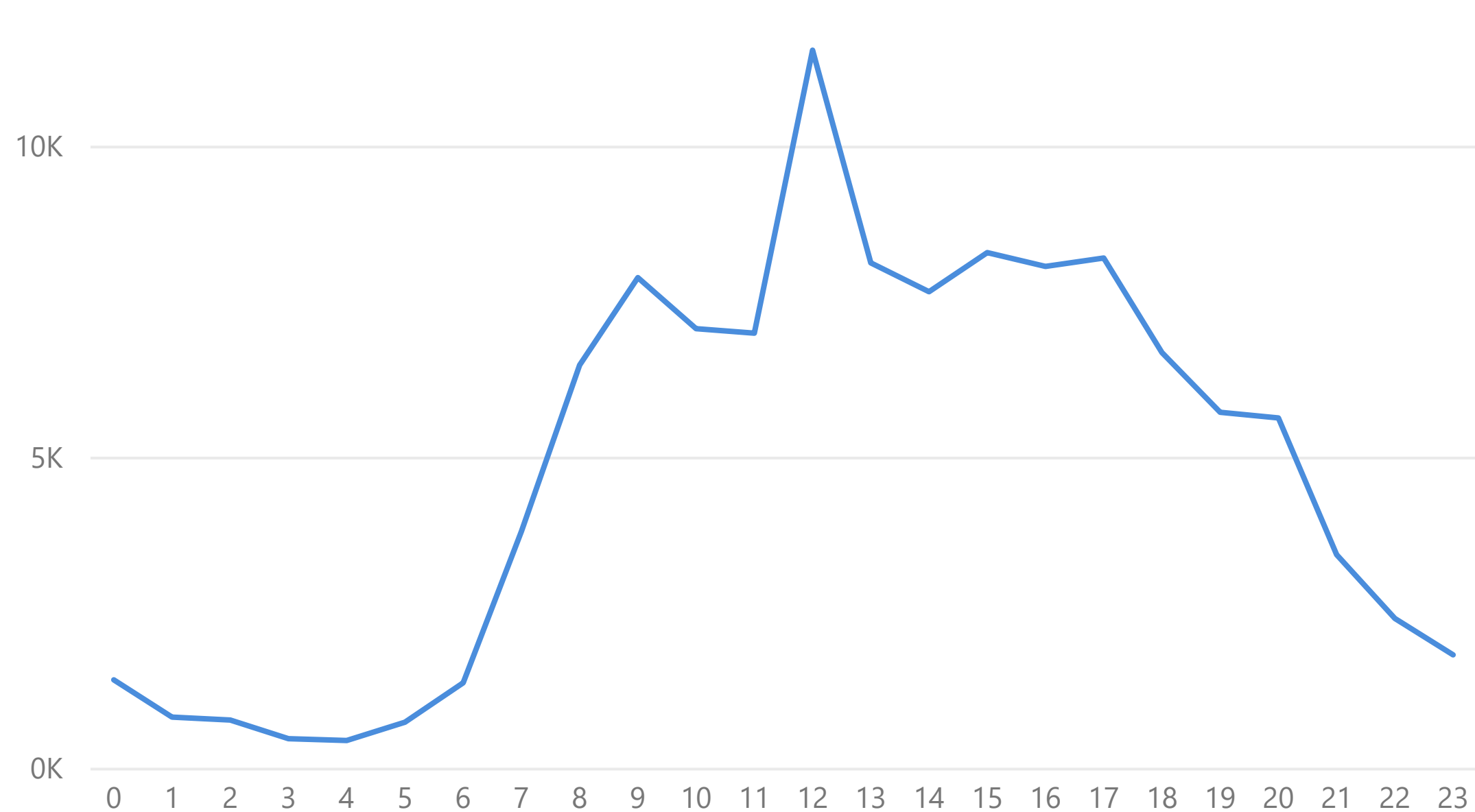
Quận/ Phường

All

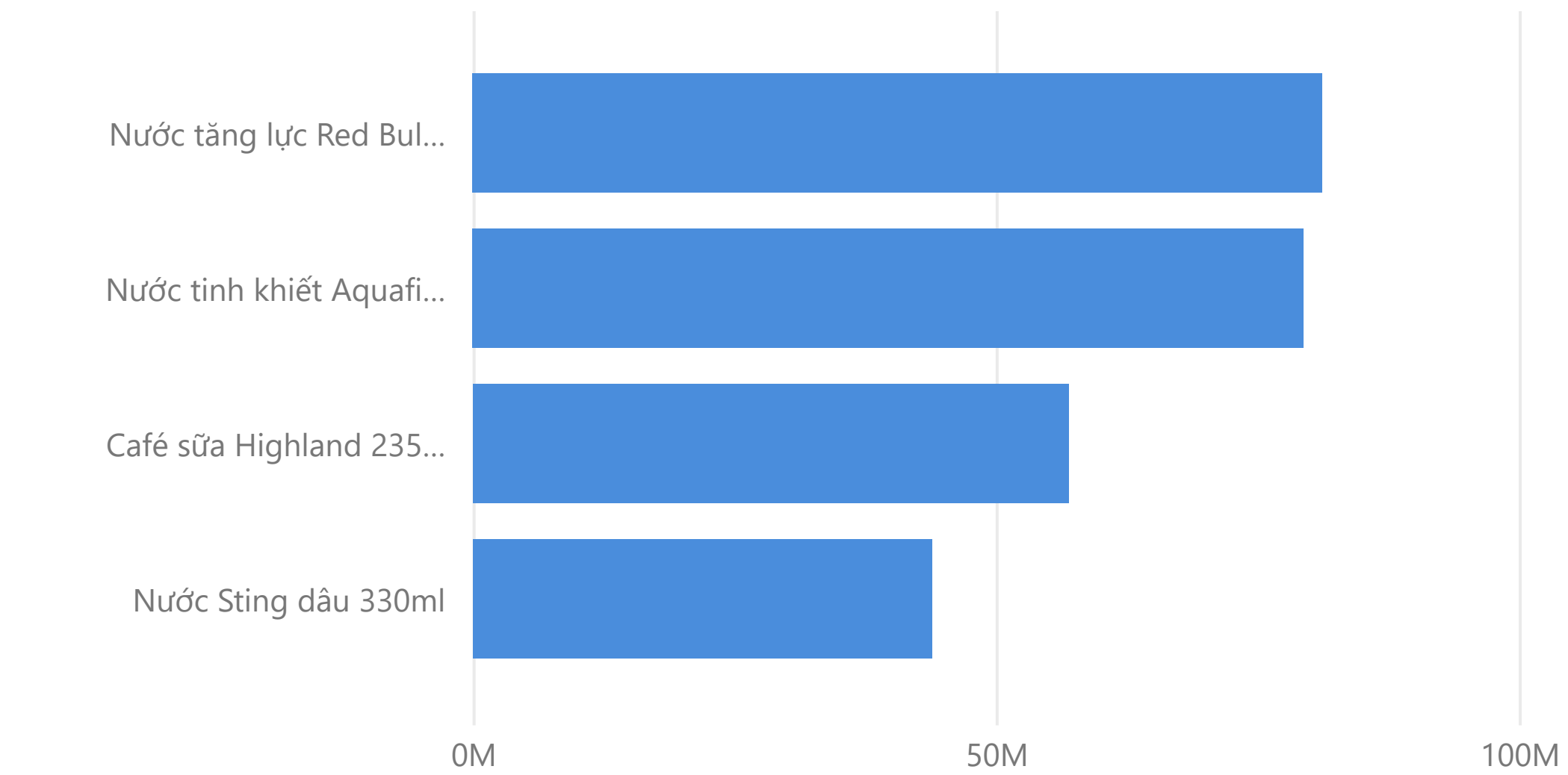
Payment

All

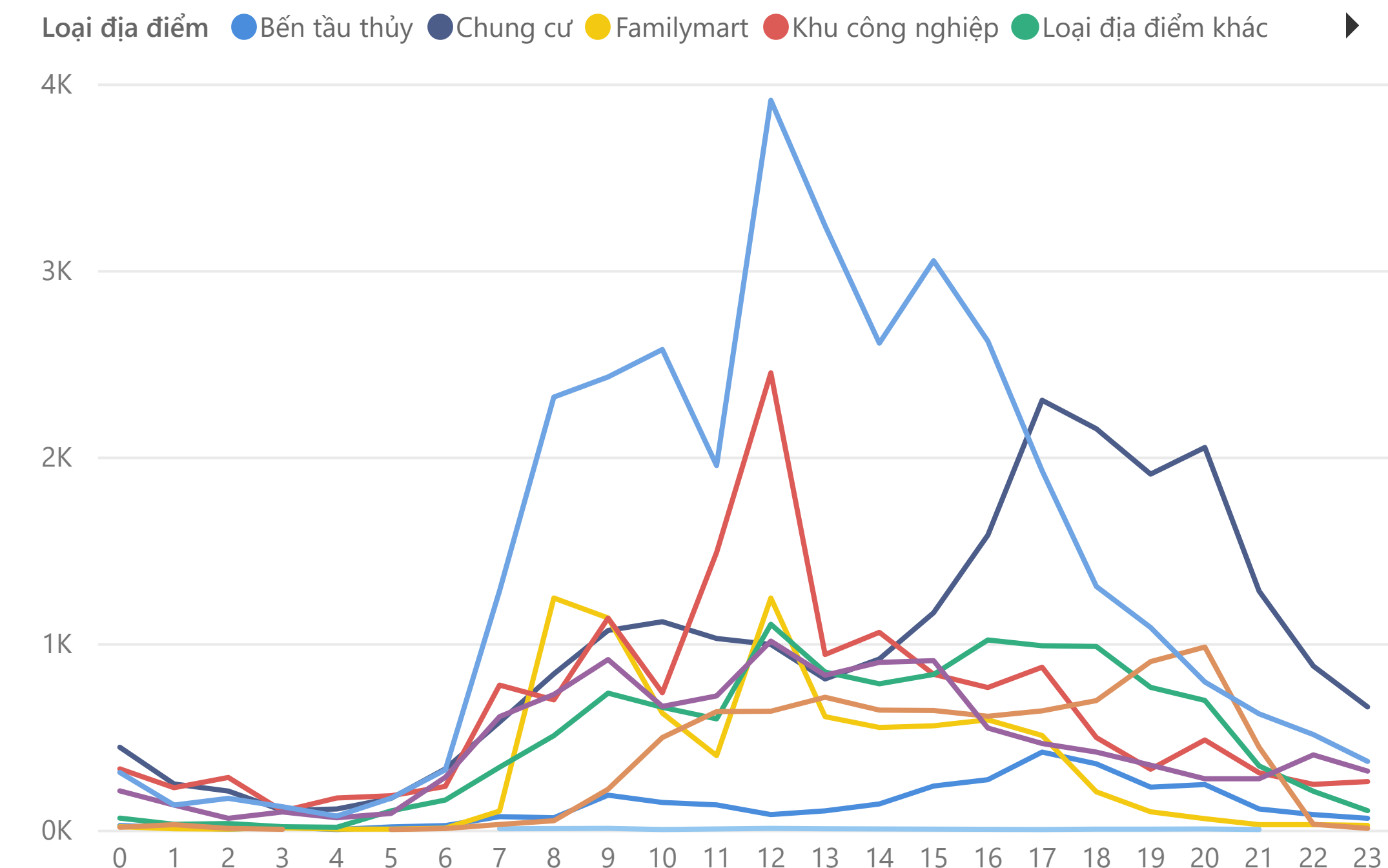
Sale Transaction by Day/Hour



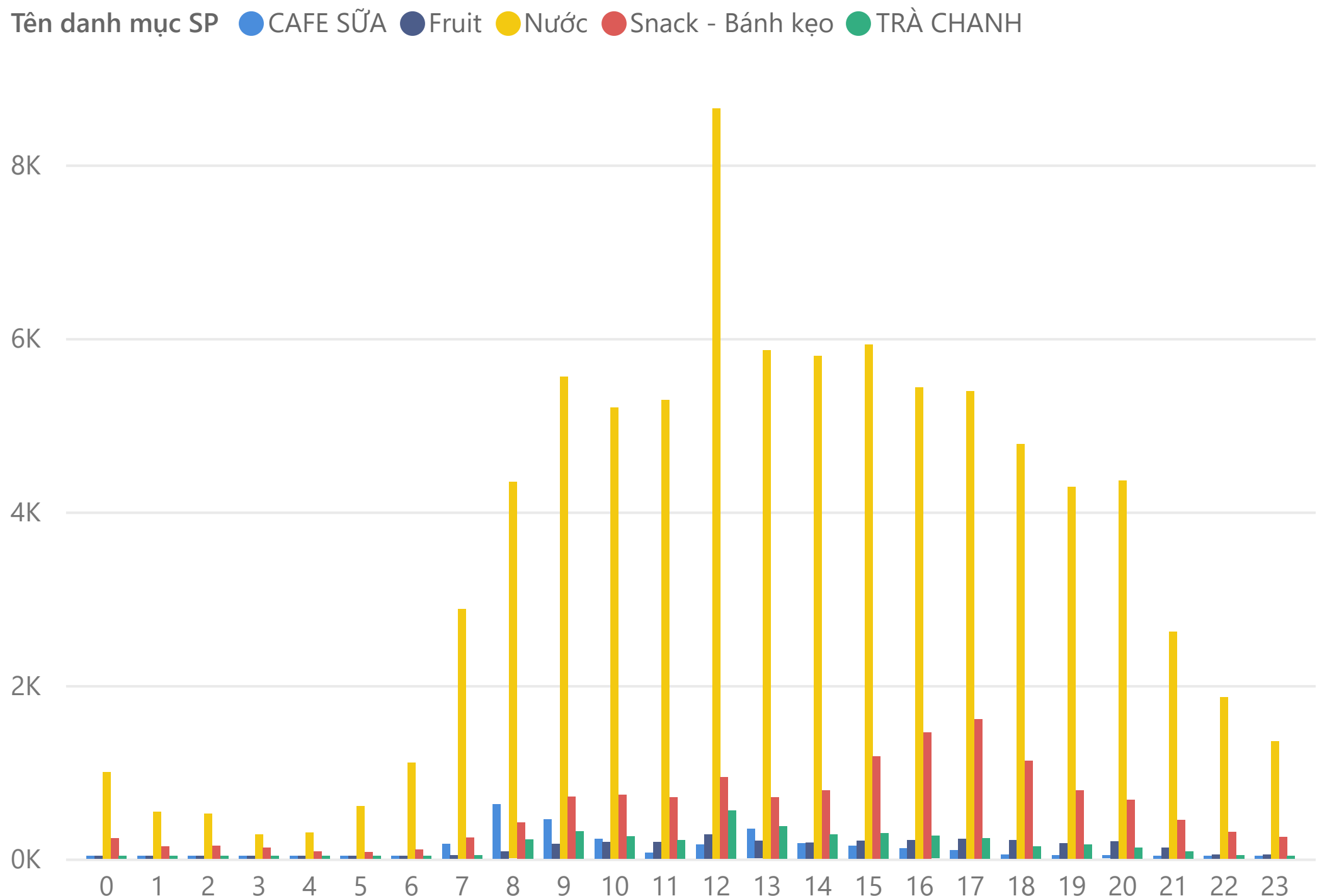
Net Sale Amount by Tên sản phẩm



Net Quantity by Hour and Loại địa điểm



Net Quantity by Hour and Tên danh mục SP



Date

All



Danh mục SP

All



Product Position

All



Loại địa điểm

All



Quận/ Phường

All



Payment

All



# Sale Reporting

Date

All

Danh mục SP

All

Product Position

All

Loại địa điểm

All

Quận/ Phường

All

Payment

All

Sale Amount & Sale Quantity by Products						
Month	March		April		May	
Tên danh mục SP	Net Sale Amount	Net Quantity	Net Sale Amount	Net Quantity	Net Sale Amount	Net Quantity
AMERICANO	1,812,000	212	1,924,000	202	1,345,000	136
Bia	1,412,000	83	1,168,000	68	1,628,000	93
CAFE ĐEN	3,246,000	388	3,865,000	406	2,893,000	296
CAFE SỮA	13,526,500	1140	10,481,000	749	12,876,000	920
CAPPUCCINO	1,331,000	112	1,453,000	107	1,906,000	136
CHOCOLATE	3,907,000	328	4,005,000	278	4,170,000	286
ESPRESSO	253,000	29	236,000	24	321,000	34
Fruit	22,995,000	1535	7,806,000	519	12,045,000	803
Gia vị	590,000	37	290,000	27	215,000	13
LATTE	1,452,000	131	1,647,000	116	1,678,000	122
Mì	7,982,700	931	7,279,000	844	8,065,000	876
MOCHA	640,000	52	470,000	34	1,017,000	71
Nước	280,590,950	29085	215,755,350	22055	316,503,500	32792
Snack - Bánh kẹo	50,640,100	5736	27,124,000	3164	45,674,000	5113
Thức ăn lạnh	264,000	12	154,000	7	154,000	7
Thức ăn nóng	6,739,000	210	350,000	10	3,065,000	89
Tổng hợp	432,500	25	132,000	10	403,000	17
TRÀ CHANH	14,390,000	1573	9,514,000	952	11,233,000	1124
TRÀ ĐÀO	500,000	50	2,740,000	274	2,700,000	270
Total	412,703,750	41669	296,393,350	29846	427,891,500	43198

Sale Amount by Payment						
Month	Payment by cash	Payment by Grab	Payment by Momo	Payment by SkillsHub	Payment by Zalopay	Total
March	258,978,500	26,724,250	57,722,200	69,188,800	90,000	412,703,750
April	181,801,150	13,786,550	53,252,450	47,541,200	12,000	296,393,350
May	263,637,000	16,743,000	74,831,000	61,902,000	10,778,500	427,891,500
Total	704,416,650	57,253,800	185,805,650	178,632,000	10,880,500	1,136,988,600

Sale Amount by Location								
Month	Bến tàu thủy	Chung cư	Familymart	Khu công nghiệp	Loại địa điểm khác	Quán cà phê	Siêu thị	Trường học
March		71,477,000	37,233,900	34,991,000	80,398,000	204,000	30,419,000	29,640,000
April	1,639,000	65,036,000	22,678,000	54,577,000	32,062,000	118,000	11,449,000	16,945,000
May	23,693,000	89,932,000	31,226,000	63,651,000	240,000	130,000	49,652,000	56,691,000
Total	25,332,000	226,445,000	91,137,900	153,219,000	112,700,000	452,000	91,520,000	103,276,000

Sale Amount by Products									
Month	AMERICANO	Bia	CAFE ĐEN	CAFE SỮA	CAPPUCCINO	CHOCOLATE	ESPRESSO	Fruit	Gia vị
March	1,812,000	1,412,000	3,246,000	13,526,500	1,331,000	3,907,000	253,000	22,995,000	590,000
April	1,924,000	1,168,000	3,865,000	10,481,000	1,453,000	4,005,000	236,000	7,806,000	290,000
May	1,345,000	1,628,000	2,893,000	12,876,000	1,906,000	4,170,000	321,000	12,045,000	215,000
Total	5,081,000	4,208,000	10,004,000	36,883,500	4,690,000	12,082,000	810,000	42,846,000	1,095,000