

SILICON VALLEY150

RANKINGS OF THE TOP 150 PUBLIC TECH COMPANIES IN THE BAY AREA

How the rankings are determined

The Silicon Valley 150 ranks public technology companies headquartered in Alameda, Contra Costa, San Francisco, San Mateo and Santa Clara counties on the basis of worldwide revenue ("sales") for the most recently available four quarters. Most results are for the four quarters ended on or near Dec. 31, 2016.

The one-year percentage change in sales is measured from comparable results most recently reported by companies for the same periods the year before. Ranks for 2015 were based on revenue reported at the time for those periods.

Profit rankings are based on net income available to common shareholders and include results from discontinued operations, restructuring and merger-related expenses, investment gains or losses, gains on extinguishment of debt, as well as any amortized or nonrecurring charges.

Profit margin is calculated by dividing the company's net income for the most recent four quarters by its sales for the same period.

Market capitalization — the number of shares outstanding multiplied by the price of a single share — is as of March 31, the last trading day of the first quarter of 2017.

Dollar figures are in millions.

Key

- Double-digit advances in rank
- Double-digit declines in rank
- New to list after an initial public offering in 2016

Sources: Bloomberg financial markets, individual company reports and filings with the Securities and Exchange Commission. Data compiled by Jack Davis/Bay Area News Group

RANK BY SALES				SALES (millions)			PROFIT (millions)		PROFIT MARGIN		MARKET CAP. (millions)	
2016 rank	2015 rank	Company	Business	End quarter	Last four quarters	% chg	Rank	Last four quarters	Profit/ sales	Rank	Amount	
1	1	Apple	Consumer electronics	DEC	\$218,118	-7%	1	\$45,217	20	21%	1	\$753,718
2	2	Alphabet	Web search, advertising	DEC	\$90,272	20%	2	\$19,478	18	22%	2	\$579,426
3	3	Intel	Semiconductors	DEC	\$59,387	7%	4	\$10,316	29	17%	5	\$170,539
4	4	Hewlett Packard Enterprise	IT services, equipment	JAN	\$48,806	-6%	9	\$3,161	52	6%	16	\$39,288
5	5	HP	Imaging, printing, computing devices	JAN	\$48,676	-2%	10	\$2,515	59	5%	20	\$30,231
6	6	Cisco Systems	IT networking services	JAN	\$48,570	-2%	5	\$9,832	21	20%	6	\$169,266
7	7	Oracle	IT services, equipment	FEB	\$37,429	1%	7	\$8,917	13	24%	4	\$183,556
8	8	Gilead Sciences	Therapeutic viral medicines	DEC	\$30,390	-7%	3	\$13,501	3	44%	7	\$88,788
9	9	Facebook	Social networking website	DEC	\$27,638	54%	6	\$9,487	5	34%	3	\$410,522
10	10	Synnex	IT supply chain services	FEB	\$14,457	9%	30	\$248	75	2%	55	\$4,466
11	11	Applied Materials	Chip-making equipment	JAN	\$11,846	24%	11	\$2,138	27	18%	15	\$42,005
12	12	PayPal Holdings	Digital payment platform	DEC	\$10,842	17%	14	\$1,401	37	13%	12	\$51,950
13	13	eBay	Online trading community	DEC	\$8,979	5%	8	\$7,266	1	81%	18	\$36,492
14	14	Netflix	Entertainment distributor	DEC	\$8,831	30%	37	\$187	71	2%	10	\$63,619
15	15	Salesforce.com	CRM software	JAN	\$8,392	26%	39	\$180	70	2%	11	\$58,362
16	16	VMware	Virtualization software	DEC	\$7,092	8%	17	\$1,186	30	17%	17	\$37,706
17	28	Tesla	Electric vehicles, battery powertrains	DEC	\$7,000	73%	149	(\$675)	106	-10%	13	\$45,390
18	23	Nvidia	Graphics processors	JAN	\$6,910	38%	13	\$1,646	14	24%	9	\$64,160
19	17	Sanmina-SCI	IT manufacturing services	DEC	\$6,666	7%	34	\$206	65	3%	66	\$3,016
20	18	Lam Research	Chip-making equipment	DEC	\$6,375	8%	18	\$999	33	16%	24	\$20,903
21	22	Adobe Systems	Publishing software	FEB	\$6,153	21%	15	\$1,313	19	21%	8	\$64,375
22	19	NetApp	IT storage, management	JAN	\$5,418	-5%	28	\$311	54	6%	34	\$11,339
23	24	Yahoo	Web media company	DEC	\$5,169	4%	134	(\$214)	88	-4%	14	\$44,391
24	25	Juniper Networks	Networking tools	DEC	\$4,990	3%	23	\$601	40	12%	37	\$10,553
25	26	Intuit	Financial software	JAN	\$4,852	7%	19	\$969	23	20%	21	\$29,669
26	27	Electronic Arts	Entertainment software	DEC	\$4,626	8%	16	\$1,300	9	28%	23	\$27,596
27	30	Advanced Micro Devices	Semiconductors	DEC	\$4,272	7%	148	(\$497)	109	-12%	32	\$13,697
28	29	Agilent Technologies	Electronic measurement tools	JAN	\$4,241	5%	24	\$507	41	12%	26	\$17,040
29	21	Symantec	Computer security	DEC	\$3,777	-30%	12	\$2,082	2	55%	25	\$18,986
30	34	Equinix	IT data centers	DEC	\$3,612	33%	44	\$127	63	4%	19	\$30,703
31	33	KLA-Tencor	Chip-making equipment	DEC	\$3,259	14%	20	\$864	12	26%	29	\$14,900
32	31	Varian Medical Systems	Cancer-fighting equipment	DEC	\$3,224	3%	27	\$334	45	10%	43	\$8,516
33	35	Intuitive Surgical	Robotic surgical systems	DEC	\$2,704	13%	21	\$736	10	27%	22	\$28,149
34	50	SunPower	Solar energy products	DEC	\$2,560	62%	145	(\$471)	120	-18%	118	\$846
35	40	Twitter	Multimedia messaging	DEC	\$2,530	14%	144	(\$457)	119	-18%	35	\$10,867
36	37	Synopsys	Chip-design software	JAN	\$2,507	10%	29	\$293	42	12%	36	\$10,855
37	36	Trimble Navigation	Global-positioning tools	DEC	\$2,362	3%	41	\$132	57	6%	44	\$8,091
38	38	Broadcom Communications	Storage-area networking tools	JAN	\$2,353	4%	45	\$114	61	5%	51	\$5,088
39	41	Xilinx	Semiconductors	DEC	\$2,311	5%	22	\$614	11	27%	31	\$14,411
40	42	Super Micro Computer	IT hardware	DEC	\$2,238	2%	52	\$59	67	3%	107	\$1,224
41	39	Maxim Integrated Products	Semiconductors	DEC	\$2,234	0%	25	\$500	15	22%	33	\$12,710
42	46	Fitbit	Wearable wireless fitness devices	DEC	\$2,169	17%	123	(\$103)	90	-5%	103	\$1,344
43	44	Bio-Rad Laboratories	Life science research tools	DEC	\$2,068	2%	66	\$28	78	1%	49	\$5,899
44	43	VeriFone Systems	Payment transaction technology	JAN	\$1,932	-5%	111	(\$49)	86	-3%	84	\$2,091
45	49	Cypress Semiconductor	Semiconductors	DEC	\$1,923	20%	150	(\$686)	137	-36%	54	\$4,512
46	47	Cadence Design Systems	Chip-design software	DEC	\$1,816	7%	35	\$203	43	11%	41	\$8,775
47	56	Square	Mobile payment solutions	DEC	\$1,709	35%	133	(\$172)	107	-10%	47	\$6,345
48	45	Synaptics	Touch-based information tech.	DEC	\$1,574	-17%	62	\$40	69	3%	90	\$1,751
49	61	Workday	Enterprise software	JAN	\$1,569	35%	141	(\$408)	128	-26%	27	\$16,906
50	62	Palo Alto Networks	Network security	JAN	\$1,567	36%	136	(\$247)	116	-16%	38	\$10,371
51	51	Linear Technology	Semiconductors	DEC	\$1,485	3%	26	\$500	6	34%	28	\$15,650
52	57	Finisar	Fiber optic, network test systems	JAN	\$1,411	12%	42	\$132	49	9%	65	\$3,045
53	65	ServiceNow	IT management software	DEC	\$1,391	38%	143	(\$452)	132	-32%	30	\$14,695
54	60	Pandora Media	Personalized radio services	DEC	\$1,385	19%	138	(\$343)	127	-25%	67	\$2,779
55	53	Netgear	Home, small business networking	DEC	\$1,328	2%	50	\$76	56	6%	93	\$1,632
56	64	Fortinet	Network security devices, software	DEC	\$1,275	26%	67	\$27	72	2%	46	\$6,724
57	66	LendingClub	Internet-based lending facilitation	DEC	\$1,189	21%	128	(\$146)	110	-12%	81	\$2,197
58	48	GoPro	Wearable, gear-mountable cameras	DEC	\$1,185	-27%	142	(\$419)	136	-35%	106	\$1,236
59	63	Shutterstock	Photo-based community	DEC	\$1,134	7%	71	\$16	77	1%	94	\$1,625
60	75	Arista Networks	Cloud networking equipment	DEC	\$1,129	35%	38	\$183	31	16%	39	\$9,393
61	73	Align Technology	Orthodontic devices	DEC	\$1,080	28%	36	\$190	28	18%	40	\$9,208
62	67	Dolby Laboratories	Audio processing technology	DEC	\$1,051	8%	33	\$208	25	20%	50	\$5,343
63	76	Coherent	Laser-based photonics	DEC	\$1,013	28%	47	\$98	48	10%	52	\$5,049
64	74	Lumentum Holdings	Optical and photonic products	DEC	\$995	19%	72	\$14	76	1%	61	\$3,252
65	70	Electronics for Imaging	Networked computer printing	DEC	\$992	12%	59	\$45	62	5%	78	\$2,267
66	79	Splunk	Web data analysis software	DEC	\$950	42%	140	(\$355)	138	-37%	42	\$8,611
67	72	Fair Isaac	Enterprise analytics software	DEC	\$901	6%	43	\$128	35	14%	58	\$4,005
68	69	Infinera	Optical telecom equipment	DEC	\$870	-2%	99	(\$24)	87	-3%	97	\$1,498
69	54	Viavi Solutions	Optical telecommunications	DEC	\$862	-4%	49	\$89	46	10%	76	\$2,469
70	71	Impax Laboratories	Generics drug maker	DEC	\$824	-4%	146	(\$472)	145	-57%	114	\$933
71	82	Ubiquiti Networks	Wireless networking products	DEC	\$771	27%	31	\$243	8	31%	57	\$4,133
72	80	Integrated Device Tech.	Semiconductors	DEC	\$742	11%	40	\$162	16	22%	63	\$3,158
73	77	Zynga	Social gaming	DEC	\$741	-3%	125	(\$108)	114	-15%	75	\$2,474
74	100	SolarCity	Solar power services	DEC	\$730	83%	32	\$239	7	33%	85	\$2,049
75	96	Pure Storage	Data storage solutions	JAN	\$728	65%	135	(\$245)	134	-34%	87	\$2,031

RANK BY SALES				SALES (millions)			PROFIT (millions)		PROFIT MARGIN	MARKET CAP. (millions)		INDEX TO COMPANIES	
2016 rank	2015 rank	Company	Business	End quarter	Last four quarters	% chg	Rank	Last four quarters	Profit/sales	Rank	Amount	Company 2016 rank	
76	81	FireEye	Network security	DEC	\$714	15%	147	(\$480)	148	-67%	80	\$2,238	124
77	83	Yelp	User review network	DEC	\$713	30%	84	(\$5)	82	-1%	73	\$2,607	125
78	93	Omnicell	Workflow automation tools	DEC	\$693	43%	80	\$1	80	0%	96	\$1,502	126
79	88	TiVo	Entertainment delivery tools	DEC	\$649	23%	64	\$33	60	5%	77	\$2,272	127
80		Nutanix	Cloud platform infrastructure	JAN	\$603	83%	139	(\$352)	146	-58%	71	\$2,688	128
81	98	Cavium	Semiconductors	DEC	\$603	46%	129	(\$147)	126	-24%	53	\$4,861	129
82	94	Ultra Clean	Chip-making equipment	DEC	\$563	20%	76	\$10	74	2%	129	\$563	130
83	99	Veeva Systems	Cloud-based business software	JAN	\$544	33%	51	\$69	38	13%	45	\$7,113	131
84	89	Intersil	Semiconductors	DEC	\$542	4%	56	\$48	50	9%	64	\$3,099	132
85	86	Extreme Networks	LAN switching tools	DEC	\$535	0%	101	(\$28)	93	-5%	119	\$812	133
86	110	Oclaro	Optical networking components	DEC	\$516	49%	58	\$46	51	9%	92	\$1,636	134
87	90	Quantum	Computer storage products	DEC	\$505	0%	110	(\$47)	105	-9%	145	\$236	135
88	95	Rocket Fuel	Digital advertising services	DEC	\$456	-1%	114	(\$66)	113	-14%	143	\$248	136
89	112	Depomed	Drug-delivery technology	DEC	\$456	33%	121	(\$89)	121	-19%	121	\$779	137
90	120	Sunrun	Solar energy products	DEC	\$454	49%	48	\$92	22	20%	128	\$565	138
91	102	Guidewire Software	Insurance industry software	JAN	\$450	14%	73	\$12	68	3%	56	\$4,166	139
92	113	NeoPhotonics	Planar light wave circuits	DEC	\$411	21%	81	(\$0)	81	0%	137	\$384	140
93	104	Harmonic	Content delivery services	DEC	\$406	8%	118	(\$72)	118	-18%	131	\$475	141
94	116	Nimble Storage	Enterprise data storage	JAN	\$403	25%	132	(\$158)	141	-39%	110	\$1,149	142
95	121	Box	Content-sharing platform	JAN	\$399	32%	130	(\$152)	139	-38%	82	\$2,132	143
96	115	Monolithic Power Systems	Semiconductors	DEC	\$389	17%	54	\$53	36	14%	59	\$3,792	144
97	111	Power Integrations	Power-conversion chips	DEC	\$387	13%	57	\$48	39	12%	89	\$1,943	145
98	127	Formfactor	Chip-making equipment	DEC	\$384	36%	85	(\$7)	85	-2%	117	\$849	146
99	105	Natus Medical	Devices to treat newborn disorders	DEC	\$382	2%	61	\$43	44	11%	105	\$1,290	147
100	124	RingCentral	IP-based telephony	DEC	\$380	34%	102	(\$29)	100	-8%	83	\$2,109	148
101	129	Proofpoint	Data protection software	DEC	\$375	41%	126	(\$111)	131	-30%	62	\$3,220	149
102	101	Accuray	Robotic radiosurgery systems	DEC	\$374	-6%	100	(\$26)	96	-7%	135	\$394	150
103	114	WageWorks	Employee spending account mgmt	DEC	\$365	9%	68	\$20	58	6%	72	\$2,682	151
104	130	Zeltiq Aesthetics	Noninvasive fat-reduction procedures	DEC	\$354	39%	79	\$1	79	0%	79	\$2,255	152
105	107	ShoreTel	IP-based communications	DEC	\$354	-2%	91	(\$18)	92	-5%	134	\$419	153
106	119	Barracuda Networks	Network security	NOV	\$347	12%	75	\$10	66	3%	108	\$1,220	154
107	123	Rambus	Semiconductor technology	DEC	\$337	14%	77	\$7	73	2%	98	\$1,467	155
108	125	Genomic Health	Cancer diagnostics	DEC	\$328	14%	88	(\$14)	89	-4%	113	\$1,073	156
109	117	IXYS	Semiconductors	DEC	\$319	-1%	70	\$18	55	6%	133	\$460	157
110	142	Zendesk	Web-based help desk software	DEC	\$312	49%	124	(\$104)	133	-33%	68	\$2,759	158
111	92	Silver Spring Networks	Smart grid networking	DEC	\$311	-36%	97	(\$22)	97	-12%	127	\$599	159
112	139	Gigamon	Networking traffic switches	DEC	\$311	40%	55	\$49	32	16%	104	\$1,304	160
113	97	InvenSense	Motion-tracking chips	DEC	\$300	-32%	117	(\$72)	125	-24%	109	\$1,207	161
114	126	QinStreet	Internet marketing tools	DEC	\$299	6%	93	(\$19)	94	-6%	147	\$177	162
115	133	Inphi	High-speed analog semiconductors	DEC	\$279	33%	46	\$99	4	36%	86	\$2,032	163
116		Twilio	Internet infrastructure solutions	DEC	\$277	66%	108	(\$41)	115	-15%	74	\$2,527	164
117	134	Quotient Technology	Online promotion platform	DEC	\$275	16%	95	(\$19)	98	-7%	116	\$851	165
118	135	Imperva	Data protection software	DEC	\$264	13%	116	(\$70)	129	-27%	101	\$1,373	166
119	148	Penumbra	Medical devices for stroke patients	DEC	\$263	41%	82	(\$3)	83	-1%	69	\$2,759	167
120	128	Xperi	Chip scale packaging	DEC	\$260	-5%	53	\$56	17	22%	91	\$1,671	168
121	122	Chegg	Education software platform	DEC	\$254	-16%	109	(\$42)	117	-17%	122	\$775	169
122	131	ServiceSource	Cloud apps for service industries	DEC	\$253	0%	104	(\$32)	111	-13%	139	\$343	170
123	118	Aviat Networks	Internet telephony services	DEC	\$245	-21%	98	(\$22)	102	-9%	149	\$80	171
124	145	8x8	VoIP platforms	DEC	\$244	25%	83	(\$3)	84	-1%	99	\$1,387	172
125	156	New Relic	Cloud-based application-management	DEC	\$243	50%	113	(\$65)	130	-27%	88	\$1,957	173
126	143	A10 Networks	Networking products	DEC	\$230	16%	96	(\$21)	103	-9%	125	\$625	174
127	137	Sigma Designs	Semiconductors	JAN	\$221	-3%	92	(\$18)	101	-8%	144	\$238	175
128	188	Nevro	Pain relief products	DEC	\$229	228%	103	(\$32)	112	-14%	70	\$2,734	176
129	140	Abaxis	Portable blood analysis tools	DEC	\$226	6%	63	\$34	34	15%	111	\$1,093	177
130	147	Nanonometrics	Chip-making equipment	DEC	\$221	18%	60	\$44	24	20%	123	\$766	178
131	146	Natera	Genetic testing services	DEC	\$217	14%	122	(\$96)	144	-44%	132	\$468	179
132	153	Callidus Software	Pay-for-performance software	DEC	\$207	19%	94	(\$19)	104	-9%	102	\$1,361	180
133	144	Jive Software	Collaboration software	DEC	\$204	4%	89	(\$14)	95	-7%	140	\$340	181
134	132	Glu Mobile	Mobile games	DEC	\$201	-20%	120	(\$87)	143	-44%	141	\$306	182
135	155	Qualys	IT security and compliance services	DEC	\$198	20%	69	\$19	47	10%	100	\$1,378	183
136	162	Ultratech	Chip-making equipment	DEC	\$194	30%	74	\$11	53	6%	120	\$798	184
137	209	Exelixis	Small-molecule cancer treatments	DEC	\$191	415%	119	(\$75)	140	-39%	48	\$6,303	185
138	213	Coherus Biosciences	Biosimilar products	DEC	\$190	533%	127	(\$127)	147	-67%	112	\$1,082	186
139	151	TeleNav	GPS tools for mobile phones	DEC	\$188	8%	107	(\$39)	123	-21%	138	\$375	187
140	166	Hortonworks	Data management platform	DEC	\$184	49%	137	(\$252)	150	-136%	126	\$612	188
141	149	FibroGen	Development stage pharmaceuticals	DEC	\$180	-1%	112	(\$62)	135	-34%	95	\$1,575	189
142	160	Aerohive Networks	Wireless infrastructure equipment	DEC	\$170	12%	106	(\$37)	124	-22%	146	\$220	190
143	136	Nektar Therapeutics	Biopharmaceuticals	DEC	\$165	-28%	131	(\$154)	149	-93%	60	\$3,610	191
144	159	Applied Micro Circuits	Semiconductors	SEP	\$165	9%	105	(\$32)	122	-20%	124	\$731	192
145	161	MobileIron	Software platform for mobile devices	DEC	\$164	10%	115	(\$67)	142	-41%	136	\$388	193
146	165	Five9	Cloud contact center software	DEC	\$162	26%	87	(\$12)	99	-7%	115	\$896	194
147	152	YuMe	Mobile video ad services	DEC	\$160	-7%	86	(\$8)	91	-5%	148	\$139	195
148	157	Sciclone Pharmaceuticals	Drugs treating cancer, hepatitis	DEC	\$160	2%	65	\$31	26	19%	130	\$505	196
149	163	Aemetis	Renewable fuels, specialty chemicals	DEC	\$143	-2%	90	(\$16)	108	-11%	150	\$25	197
150	164	DSP Group	Semiconductors	DEC	\$138	-4%	78	\$5	64	3%	142	\$265	198