



Speaker 1 - 00:00

Okay, we are calling. What was her name? Amy. We are calling Amy. I'm gonna put myself on mute for right now. Actually. No, not on mute. I don't want to put on mute. All right, do you guys want to put yourselves on mute and then if you hear me, go like this just in case? Okay. Yeah, that's fine. Hey, Amy, how you doing?



Speaker 2 - 00:43

I'm doing pretty good. How about you?



Speaker 1 - 00:45

Man, I'm so invigorated. It's kind of crazy. I, I, I hope your healing and your recovery is going okay. Yeah. Yeah. Is it pretty bad? Like, severe? Is it pretty severe? You know what?



Speaker 2 - 01:00

I've had two major surgeries back to back, so the recovery is just a little slower the second time, just simply because of, you know, it takes a little longer to heal when you're not at 100.



Speaker 1 - 01:13

Right, yeah. I'm sorry to hear that. I'm sorry to hear that. Well, I know it's been a while since we worked together. When I got you all over there at that carnival, which was so fun, by the way, and the pictures, I think you got a little taste of what, you know, how cool the. Just to capture those moments and how great they came out. I don't even think you've seen the drone footage yet, have you?



Speaker 2 - 01:41

No.

Speaker 1 - 01:42



Oh, gosh. And then the next day, we got the bull riding event for that side of the business, and that's why I was kind of reaching out, because I wanted to make sure to capture more of that, because I know you're planning and gearing for that side of the business, and I kind of got some exciting news that I wanted to share with you when you're ready, when, when that comes along. But I just wanted to make sure to capture more of those bull riding events. So we, when you're ready to build the website, we already have most of the media to kind of help that process.



Speaker 2 - 02:15

Yeah. And I know that they're the. Well, I think the web designer is actually waiting on me too, to be honest with you.



Speaker 1 - 02:23

Okay.



Speaker 2 - 02:24

I think the website is halfway built.



Speaker 1 - 02:28

Got it. Got it. Awesome.



Speaker 2 - 02:30

And.



Speaker 1 - 02:31

And then. Did you already get the. So do you already have all the bulls already?



Speaker 2 - 02:37

Oh, I already have them all.



Speaker 1 - 02:38

Oh, dang. Okay. Yeah. You mean we've had them.



Speaker 2 - 02:41

We've had them for a very long time, so.



Speaker 1 - 02:43

Oh, I thought you said you got ordered, like, a bunch.



Speaker 2 - 02:48

We ordered. We've ordered two more different themes, but we already have both. We already have.



Speaker 1 - 02:56

I see. So themes that you're talking about were for that bachelorette sector, right?



Speaker 2 - 03:01

Yes.



Speaker 1 - 03:02

Got it.



Speaker 2 - 03:02

So those don't come in until we're guaranteed the beginning of March.



Speaker 1 - 03:07

Got it. Okay. Got it. And that's when you're. Are you trying to gear up by March, or what's your thoughts there?



Speaker 2 - 03:17

Honestly, I was hoping to be. Have the website kind of done and ready to go by the first of the year. I just. I'm taking a little longer to get on board my. Just myself. So it's probably going to be mid January before we get everything up and running.



Speaker 1 - 03:40

Oh, I'm sorry to hear. Is it just because of. Just how much you're kind of how busy you guys are? And.



Speaker 2 - 03:45

And simply because I can't sit at a desk for more than a few minutes.



Speaker 1 - 03:50

Gotcha.



Speaker 2 - 03:52

So I can't get, you know, I can't get stuff moving.



Speaker 1 - 03:56

Gotcha. Well, I think there's a lot to kind of unpack here. And ultimately, you know, at the end of the day, I. I think I may have a solution. I just don't know. You know, we barely had, like, a brief moment of interactions. Right. You know, you. What you do for the neighborhood is ultimately why I wanted to try to help you out as much as I can with the photography and the videography side, just because, you know, it's just. I'm just so grateful to even have that ability to be next to you guys.



Speaker 2 - 04:27

A.



Speaker 1 - 04:28

And then I. When I was there and I saw how hard you guys work with you and your husband and your team, I was like, dear Lord, like, what you guys do is. It's truly remarkable how much work you put in. And I think. I think that overall, that night, that machine you guys brought in was a little bit more of a headache than you anticipated. Right?



Speaker 2 - 04:50

Oh, the. That was the first day that it went out the bungee trampoline. And so the staff wasn't 100% trained as were hoping, and it did not. There was a couple. A couple little forks with it that were not prepared for. And so it was a little more. It was a little bit more stressful than it should have been.



Speaker 1 - 05:12

I. And see, this is really. Yeah. So. Well, so what's your. So what's your thoughts here? Like, how. How do you plan to. I mean, obviously you got multiple fronts. It seems like you got a lot on your plate. Listen, I got a team. I've ultimately built a group of guys that I would love to honestly just introduce to you. We've developed a pretty cool little process to help you understand how we can help You. So I just don't know how that looks. All it can take is maybe like an hour of your time just to have a conversation. And I really honestly think we can help you in so many ways possible and on. And not only just on your media stuff, but like your overall, you know, day to day operations.

And all I need is an hour, if that.



Speaker 2 - 06:17

Okay. I can schedule that for after Christmas. It can before New Year's. Just after Christmas.



Speaker 1 - 06:23

Awesome. Hey, I appreciate that. And listen, will your husband be available too?



Speaker 2 - 06:30

Yeah.



Speaker 1 - 06:30

Great. I can't wait to introduce you to the team. And what. Is there any immediate action you need with the images and stuff that you. That I have right now? Is there something that is pressing for those at the immediate moment?



Speaker 2 - 06:50

I could definitely use. Well, actually I'm not dealing with anything until after Christmas anyways.



Speaker 1 - 06:56

Okay.



Speaker 2 - 06:57

I tried to get some stuff done yesterday and sat in front of the computer and I've been. It didn't go well, so.



Speaker 1 - 07:03

Gotcha.



Speaker 2 - 07:03

I am giving myself until after Christmas before I do any more computer work.



Speaker 1 - 07:08

Yeah. And so is this your slow season or are you guys really busy this time of year?



Speaker 2 - 07:13

We just entered slow season this week.



Speaker 1 - 07:16

Oh, good.



Speaker 2 - 07:16

And actually after this weekend is officially slow season.



Speaker 1 - 07:21

And how long does that last?

**Speaker 2 - 07:24**

Well, our February, we have a couple really good events and then we're busy in January because November rained a lot. So this is a little bit of a weird year. Usually our January is pretty slow, but we've got a couple decent events in January just because they were. They're postponed from November.

**Speaker 1 - 07:46**

Gotcha. Oh, I see. And are you guys busy during the summertime?

**Speaker 2 - 07:53**

Not really.

**Speaker 1 - 07:54**

Okay. Okay. I was wondering, I was like, man, I would imagine you guys would be booming right now too, but. Yeah, I guess it's just inside.

**Speaker 2 - 08:01**

We're just, we're just finishing up.

**Speaker 1 - 08:03**

Awesome. Well, hey, I'm so excited. I'll touch base with you and yeah, I have all of your media ready to go if you would like me to be like, help you out and just in good faith right now and if you would like to like add me to an email to your web developer and if you just want to make an introduction and like I can help you with him if you'd like.

**Speaker 2 - 08:29**

Yeah, let me work because I need to work with him a little bit more before I, you know, we're just at the beginning actually. I don't know what stage we're at right now. I'll be honest with you.



Speaker 1 - 08:38

No worries.



Speaker 2 - 08:39

Because I think he, you know, took off with some things. And so I don't know what stage we're at, but we can definitely, you know, touch base with a few things on that once I, you know, sit down with him.



Speaker 1 - 08:50

Well, listen, I'm excited to show you what I got to offer and. And honestly, the team behind it, really. So I will coordinate with them and then we'll get, you see, after the holidays. And I know we're going to be walking over to your house here soon, so. Well, we'll see you soon. And again, like I said, if you need anything, please don't hesitate to reach out. I. I'll be more than happy to bring water, whatever you need.



Speaker 2 - 09:17

No problem.



Speaker 1 - 09:18

Awesome. Hey, I'm so happy to hear from you. Thank you for reaching out and we'll talk soon.



Speaker 2 - 09:24

Sounds wonderful. You guys have a very merry Christmas.



Speaker 1 - 09:27

Likewise. Thank you so much.



Speaker 2 - 09:29

Bye. Bye.



Speaker 1 - 09:29

Bye.



Speaker 3 - 09:32

Dude, five star service, dude.



Speaker 1 - 09:36

This lady, I'm pretty sure last time we talked, they're making like 3 million a year in sales just in the inflatable. In the inflatable business. Like, I went and seen their setup guys. They all own all of their trucks. Like, I was just amazed, dude. I was amazed. I was like, yeah, this is next level here. Do you guys want to see some of their pictures? You guys want to see some. Some shit from that night?



Speaker 3 - 10:07

I think that was a good color.



Speaker 1 - 10:08

I think. Really?

**Speaker 3 - 10:11**

Well, I like that conversation.

**Speaker 1 - 10:13**

Yeah. I didn't want to, like, start asking her questions because she's still up, but I just wanted to set it up for all of us.

**Speaker 3 - 10:19**

I feel like you did the right thing. I feel like you warmed up. You warmed her up very well. What I noticed is you warmed her up very well. You got her to start seeing some problems, and then you shifted to the team, but I feel like that's fine, too.