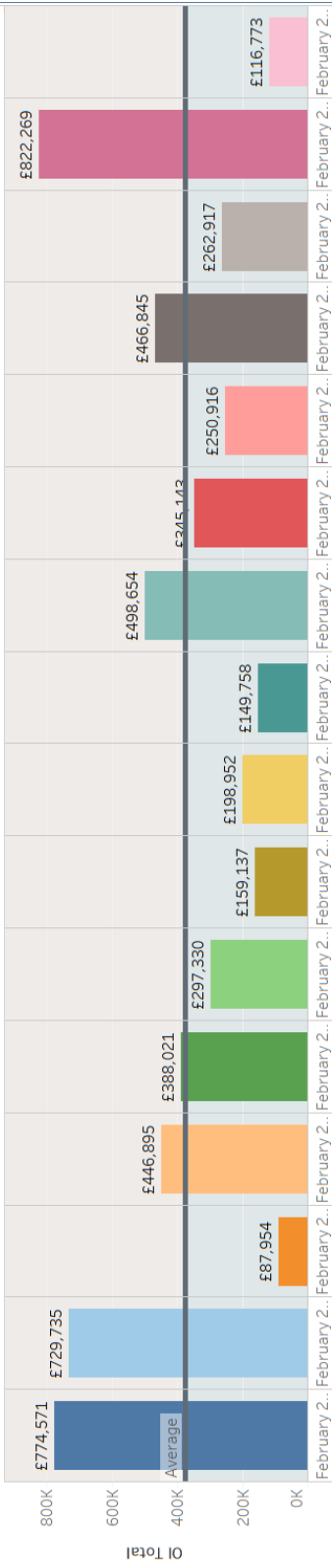


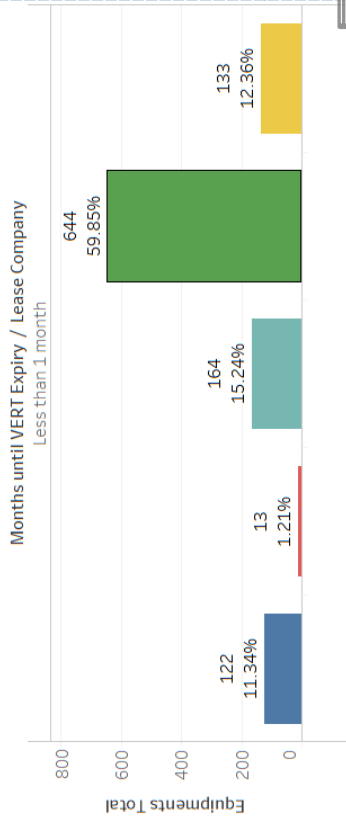
Team Averages

	September 2018	October 2018	November 2018	December 2018	January 2019	February 2019	Grand Tot
	389,651	511,079	507,669	919,760	790,735	774,571	648,911
	973,630	1,258,141	1,181,279	791,626	814,086	729,735	958,083
	122,361	184,913	183,409	125,945	159,497	87,954	144,013
	400,309	299,617	292,172	430,506	436,056	446,895	384,259
	182,662	374,568	372,406	400,796	534,678	388,021	375,522
	137,945	266,994	116,244	355,786	332,646	297,330	251,158
	200,404	116,682	116,682	168,938	195,993	159,137	159,639
	58,298	171,231	170,631	116,047	189,054	198,952	150,702
	69,097	130,291	130,291	136,002	57,919	149,758	112,226
	257,916	460,536	460,257	421,497	754,616	498,654	475,579
	375,879	291,236	316,143	481,396	548,054	345,143	392,975
	392,309	418,268	416,001	299,615	365,554	250,916	357,111
	360,553	580,897	474,431	195,991	622,420	466,845	450,190
	96,100	167,747	116,255		322,618	262,917	193,127
	727,128	855,203	829,640	1,007,723	988,290	822,269	871,709
	83,659	146,162	138,210	58,628	136,424	116,773	113,309

Team Averages Chart



Expiring < 1 Month Chart



Total for < 1 Bracket

Months ..	Lease Company	Position Contract Type	Rental
Less than 1 month		Lease	9
			113
			13
			162
			644
			133
Grand Total			1,065
			11

RV Exposure < 1 Month

1,222,372

<1 Month Machines Returned

Months ..	Machine Returned?	Averaged RV Value	Equipments Total
Less than 1 month	Machine Not Returned	1,194,609	1,002
	Machine Returned	27,763	74

Table <1 Month

ERP Fun..	Equipment	Equipment d..	Framework..	Postal Code..	Sales ..	Owner	Bill to Customer	Serial Number	Month, Ye..
Null	1815040636	bizhub C35	FMP-GPS						
	1815617404	bizhub C224e	FMP-GPS						
	1815860619	bizhub C364	Null						
	1816108813	bizhub C35	Null						
	1816171858	bizhub C35	Null						
	1816417832	PCounter	Null						
	1816427595	bizhub C364e	FMP-GPS						
	1816427602	bizhub C364e	FMP-GPS						
	1816427607	bizhub C364e	FMP-GPS						
	1816427609	bizhub C364e	FMP-GPS						
	1816433713	bizhub C554e	FMP-GPS						
	1816433927	bizhub C35P	FMP-GPS						
	1816433931	bizhub C35P	FMP-GPS						
	1816433932	bizhub C35P	FMP-GPS						

Business Unit  
(All)

Sales Area  
(All)

Sales District  
(All)

Sales Team  
(All)

Machine Returned?  
☒ (All)  
☒ Machine Not Returned  
☒ Machine Returned

Position Contract Type  
Multiple values)

Owner  
(All)

Framework Partner  
(All)

# Approval Stats by Sales Channel

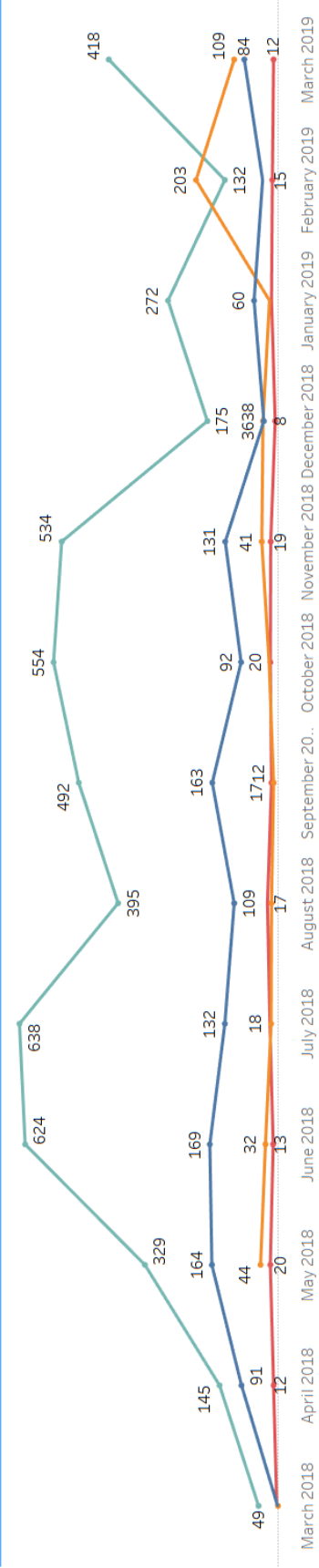
LEASE COMPANY.  
(All)

SECTOR  
(All)

SALES CHANNEL  
(All)

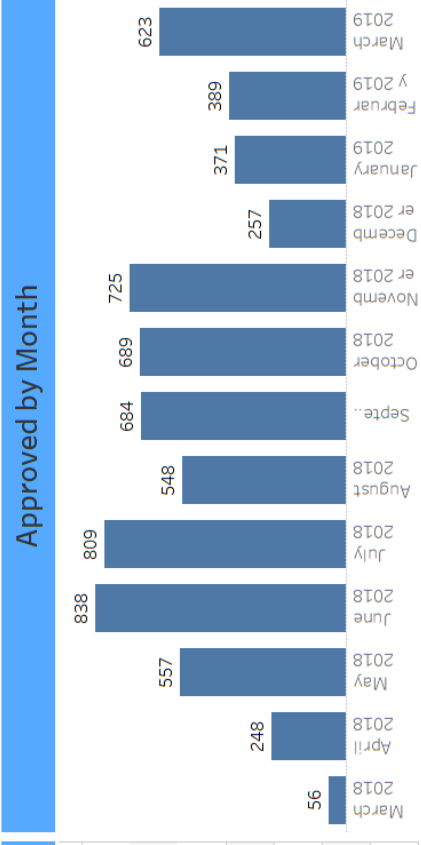
MONTH & YEAR

## Approved by Sector vs. Month



## Approved by Sales Channel vs. Lease Company

Sector	Default Sales Channel (Owni..)	Grand Total
	57	120
	47.50%	100.00%
	10	23
	43.48%	100.00%
	453	1,129
	40.12%	100.00%
	109	560
	19.46%	100.00%
	54	205
	26.34%	100.00%
	2,007	4,757
	42.19%	100.00%
Grand Total	2,690	6,794
	39.59%	100.00%





Device Summary

Device Type	September	October	November	December	January	February
MFP	443	443	443	443	443	445
Printer	230	230	230	230	230	230
Grand Total	673	673	673	673	673	675

SLA Service Summary

	September	October	November	December	January	February	Grand Total
Uptime % Average	99.8%	99.6%	99.8%	99.9%	99.8%	99.7%	99.8%
Utilisation % Avera..	41%	36%	44%	32%	44%	39%	39%
First Time Fix Aver..	95%	95%	97%	95%	91%	92%	94%
Response Average	142	274	138	121	109	148	155
Restore Average	25	23	20	21	21	17	21
Downtime Average	168	298	158	142	130	166	177
Page Total	3,528,696	4,188,092	3,876,331	2,806,420	3,885,228	3,463,952	3,624,787
B&W Total	3,285,029	3,883,740	3,580,559	2,616,752	3,616,173	3,198,314	3,363,428
Color Total	243,667	304,352	295,772	189,668	269,055	265,638	261,359
Scan Count	194,906	247,248	235,227	174,817	239,956	214,088	217,707
Fax Count	10	9	10	6	14	6	

SLA's

Uptime SLA	97%	97%	97%	97%	97%	97%	97%
First Time Fix SLA	85%	85%	85%	85%	85%	85%	85%
Response Mins SLA	240	240	240	240	240	240	240
Restore Mins SLA	360	360	360	360	360	360	360

No of Devices Over Time

