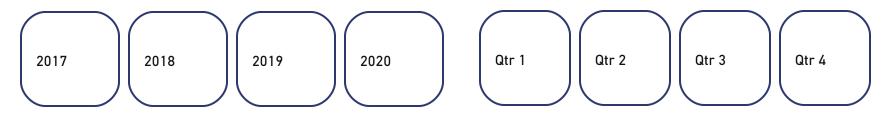
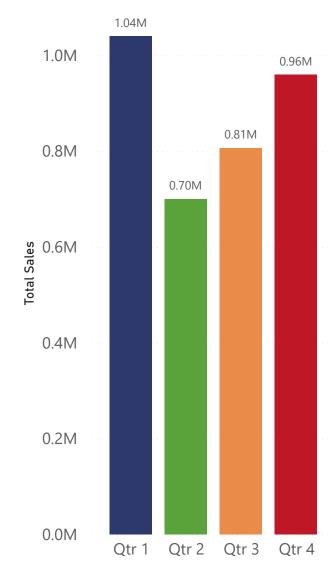
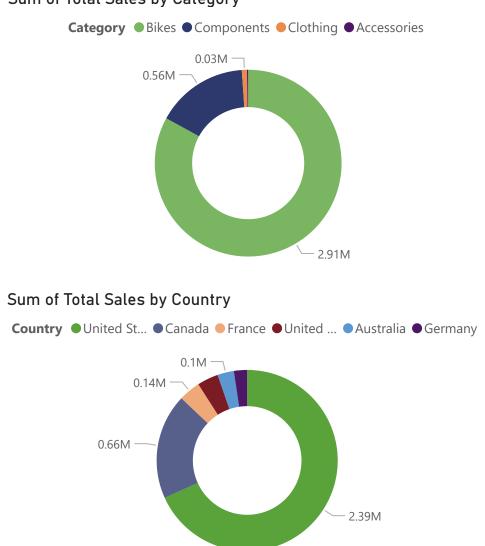
## Adventure Works Quarterly Performance Report



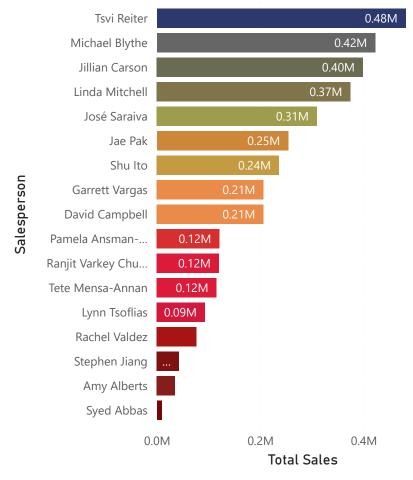
## Sales by Quarter



## Sum of Total Sales by Category



## Total Sales by Salesperson



- 1. The sale for the 1st quarter is higher than the same period last year.
- 2. The profit margin is negligible for the quarter despite increases in sales.
- 3. Stephen, Amy, Syed are consistently underperforming salespersons.

2017 2018 2019 2020 Qtr 1 Qtr 2 Qtr 3

Sum of Total Sales

3.51M

Sum of Total Sales

3.51M

45.81K

Profit Margin 1.31%

