

# MEL DE LEON

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## EXPERIENCE

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**Twitch**, January 2017 – Present

**Senior Product Manager Technical - Ad Data, Targeting & Measurement**

**Formerly Product Manager Technical, Product Manager, Project Manager**

- Designed and launched transcoding pipeline for serving stitched video ads to users with privacy and ad blockers in our web and mobile players
- Created a network request forwarding proxy service, allowing third party ad servers to track impressions, clicks, and viewability on stitched video ads
- Built data pipelines for content rating server to server integrations with comScore VCE, Nielsen DCR products. This allowed Twitch to generate TV-style ratings for channels based on the viewing behavior of all users, including OTT, Mobile, Desktop, and users who utilize privacy and ad blockers
- Managed and launched Oracle Moat's first viewability integration for stitched video ads, allowing Twitch to report on IVT/Viewability metrics for all users, including users who utilize privacy and ad blockers
- Designed and launched our consent management platform for GDPR, CCPA, and future privacy laws as they go into effect. Our consent management tools have a 95% opt-in rate on Web, 85% on Mobile
- Designed and launched our server-side consent and privacy preferences storage mechanism for privacy concerns in the EU, California, and future geographic locations where privacy laws will be enacted
- Built and launched Ads for Bits on Android, iPhone, and Fire. This product suite currently makes \$15MM/Year
- Defining and executing product roadmap for a team of 9 engineers

**Pandora Media**, June 2011 – January 2017

**Ad Project Manager/Supervisor**

**Formerly Ad Tech Lead, Ad Operations Trafficker**

- Project lead for the technical implementation of new ad products in both DFP and Pandora's proprietary ad server
- Managing a team of technical leads that support internal advertising tools
- Building/managing ad templates for Pandora's native ad products
- Consulting for cross-departmental working groups on Advertising Technology
- Front End development for external/internal revenue operations tools

**Google**, November 2010 – June 2011

**Display Media Manager**

- QAed and trafficked third party served ads

- Implemented third-party tracking technology for independent data collection
- Troubleshoot issues with creatives regarding Google Display Network (GDN) policy, PII collection, metric tracking, uncertified cookies and fourth party calls
- Coordinated efficient campaign structure with the GDN sales team
- Acted as trafficking lead and main technical contact for tier one clients such as Target, Become.com, Citrix, and Comcast

**Gala-Net, February 2010 – November 2010**

#### **Marketing Specialist**

- Managed online advertising and budgeted \$200k monthly for over thirty campaigns on a variety of ad and affiliate networks, including the Google Display and Search Networks
- Created and executed strategic marketing plans for new video game launches
- Created 5-10 monthly cross promotions with partner gaming sites
- Designed promotional banners, flyers, site skins and press packages for events and releases
- Wrote and published copy for press releases, interviews, and other marketing collateral
- Managed relationships with gaming media partners such as IGN, Justin.tv, Kotaku, Destructoid, and Gamespot

#### SKILLS

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##### **Technical Skills**

- Javascript, jQuery, Node.js
- HTML, CSS
- SQL (SQLite, MySQL)
- Microsoft Office, Adobe Photoshop

##### **Language Skills**

- Conversational Spanish
- Highly proficient in transcription using the International Phonetic Alphabet

#### EDUCATION

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##### **B.S. in Linguistics, December 2009**

Department of Linguistics

New York University, New York, NY