# Consumption Response to Anticipated Income Changes: Evidence from the Magnitude Effect

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November 12, 2022

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## Introduction

- Marginal propensity to consume (MPC) out of anticipated income changes is of interest to both policymakers and academics
- Previous evidence on the Excess Sensitivity based on the liquidity channel
  - ▶ Liquidity constrained ⇒ Lack of liquid income sources ⇒ Any (anticipated) changes in income ⇒ Consumption
- How does it depend on the magnitude of anticipated income changes?
  - Only a few studies with very limited data studying how the magnitude affects the MPC differently

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#### ▶ Objectives:

- ▶ Examine the consumption dynamics out of anticipated income changes
- Exploit the MPC heterogeneity along different magnitudes
- ▶ Provide mechanisms behind the size-dependent MPC

#### What we do

- Quasi-natural experiment: Quarter following the final car loan payment
- Using a newly constructed rich dataset and nonparametric regression analysis, we empirically estimate
  - the consumption path over time
  - the MPC heterogeneity out of different magnitudes
- Provide theoretical explanations behind the magnitude effect
  - Revisit the standard models of consumption
  - Compute the welfare cost using a sufficient statistic approach
- ▶ Conduct policy experiment with a consideration of the size-effect

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- 1. Does household consumption respond to anticipated income changes?
  - ightharpoonup Yes, MPC  $\sim 18\%$
  - ▶ Consumption peaks upon the arrival of income changes
- 2. If so, how does the response depend on the magnitude of income changes? and which households respond the most?
  - ▶ MPC monotonically decreases with the size of income changes
- 3. What is behind the MPC heterogeneity?
- Strong size effects regardless of liquidity constraints
  - b Theoretical discussion:
  - \* Welfare cost from deviation is lower for smaller income changes
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## Contribution

- ▶ One of a few studies that examine how the size affects consumption responses
- Address the econometric challenges (clearly identified income and consumption)
- ▶ Newly constructed data with detailed information at an individual level
  - More than 70,000 observations
  - ▶ Able to exploit the MPC heterogeneity along a different dimension
- > Provide theoretical discussion and policy implications with the magnitude effect

## Related literature

- ► Empirical evidence on excess sensitivity
  - Running out of mortgage payments, Alaska permanent dividends, and tax rebates (Agarwal, Liu, and Souleles, 2007; Hsieh, 2003; Scholnick, 2013
- Theoretical model
  - ▶ Liquidity constraints (Baker et al., 2020; Campbell and Hercowitz, 2019)
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# Consumption, anticipated income changes, and magnitudes

# Data and Identification Strategy

- Newly constructed data based on BOK household debt Database
  - Bank of Korea (BOK) Household debt database
    - De-identified individual level data
    - Longitudinal panel from credit bureau at a quarterly frequency
    - Sample period: Dec 2012 to Dec 2016
  - Include income, actual credit and debit card expenditure, debt structure, and demographic characteristics
- Quasi-natural experiment approach Distribution of sample
  - ▶ Income changes: Quarter following the final car loan payment
  - Consumption: Financial transactions (debit/credit card expenditure)
  - ▶ Sample selection: Consider car buyers with fixed payments
  - Number of observations in the analysis: 77,148

# Summary statistics

	Mean	Median	St.Dev.
Car Loans			
Quarterly payments	788	682	475
per quarterly before-tax income	9.91%	8.21%	6.61%
per quarterly total expenditures	25.27%	17.66%	24.40%
Quarterly expenditures			
Credit card expenditure (CCE)	4,802	4,091	3,247
Card utilization rate	27.39%	16.84%	58.80%
Quarterly before-tax Income	8,841	8,487	3,231
Card Holders' Characteristics	2.20	2.00	2.00
Credit grade (scale 1 to 10) Age between 40 and 59 (%)	3.30	3.00 56.51%	2.06
Number of observations	77,148		

Note: The unit is real US\$ with the base year 2020. The credit card limit is based on 40 days of credit period. Credit grade is on a scale of 1 to 10, 1 being the highest (great), 10 being the lowest (poor).

- ▶ Monthly income: \$2,950, Consumption: \$1,600, Predictable income changes: \$263
- ▶ 2016 Real GDP per capita (chained 2012 dollars): \$29,288 (Korea), \$58,021 (US)

# **Empirical specification**

Consumption response to anticipated income changes

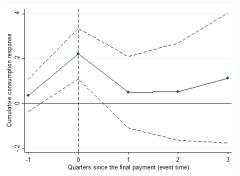
$$\Delta c_{it} = \alpha_t + \gamma_i + Region_i + \sum_{s=n}^{m} \beta_s \cdot FP_{i,t-s} + \lambda' x_{it} + \epsilon_{it}$$
 (1)

- Time, region, individual fixed effects
- $ightharpoonup \Delta c_{it}$ : credit card expenditure during period t by individual i
- ▶  $FP_{i,t-s}$ : the amount of the final car loan payment made at time t in the event window (n,m)
- Control variables: changes in income, annual income level, changes in credit card limits, utilization rates, credit grades, debt to income ratios, age dummies
- Magnitude effects along different dimensions
  - 1. Absolute size of final payment (i.e., FP)
  - 2. Final payment relative to income (i.e., FP to income)
  - 3. Final payment **relative to consumption** (i.e., FP to CCE)



## Finding 1: Consumption responds to anticipated income changes

- - ▶ MPC  $\approx$  18% in the quarter following the final payment with the inclusion of control variables, time, region, and individual FE
- - ▶ Expand the regression with a time lag
  - No effects before t = 0 with 95% confidence interval
  - ▶ Large spending response in the quarter with predictable income changes



## Finding 2: Monotonically decreasing MPC in the size

#### Consumption response depends on the payment size

- ▶  $\Delta c_{it} = \alpha_t + \gamma_i + Region_i + \sum_D \beta_D \cdot FP_{it} \times \mathbb{1}(y_{it} \in D) + \lambda' x_{it} + \epsilon_{it}$
- When the payment size is small (i.e., reference group, first row), consumption ↑↑ for all three types of sizes (absolute, relative to income and consumption)
- ▶ Large heterogeneity across groups (e.g., Column (2) 0.712 low, 0.172 middle, 0.147 high)

Dep. Var: $\Delta c_{it}$	(1)	(2)	(3)	(4)	(5)	(6)
FP (reference group)	0.758***	0.712***	0.321***			
FP * 1 (FP=Middle)	(0.156) -0.558***	(0.158)	(0.066)			
FP · I (FF=IVIIddie)	(0.164)					
FP * 1 (FP=High)	-0.614***					
	(0.160)					
FP * 1 (FP to Income=Middle)		-0.540***				
FP * 1 (FP to Income=High)		(0.165) -0.565***				
TF I (TF to income=riigh)		(0.163)				
FP* 1 (FP to CCE=Middle)		(0.100)	-0.184**			
· · · · · · · · · · · · · · · · · · ·			(0.075)			
FP* 1 (FP to CCE=High)			-0.225			
Complement	0.200*	0.206*	(0.153)			
Constant	0.390* (0.218)	0.396* (0.218)	0.393* (0.218)			
R-squared	0.059	0.059	0.059			
N	77,148	77,148	77,148			

# Finding 3: Size relative to income matters the most

### Relative importance:

Size relative to Income > Absolute size > Size relative to consumption (Column(4): FP to Income>FP, Column(5): FP>FP to CCE, Column(6): FP to Income>FP to CCE)

Dep. Var: $\Delta c_{it}$	(1)	(2)	(3)	(4)	(5)	(6)
FP (reference group)				0.863***	0.761***	0.712***
				(0.169)	(0.156)	(0.158)
FP * 1 (FP=Middle)				-0.308	-0.502***	
FP * 1 (FP=High)				(0.218) -0.343	(0.170) -0.492***	
11 I (11 — 111gii)				(0.229)	(0.182)	
FP * 1 (FP to Income=Middle)				-0.378*	()	-0.474***
				(0.217)		(0.173)
FP * 1 (FP to Income=High)				-0.378*		-0.417**
ED* 4 (ED : CCE MILLI)				(0.228)	0.100	(0.192)
FP* 1 (FP to CCE=Middle)					-0.129 (0.092)	-0.144 (0.100)
FP* 1 (FP to CCE=High)					-0.172	-0.199
I ( to ccig)					(0.169)	(0.177)
Constant				0.393*	0.392*	0.396*
				(0.218)	(0.218)	(0.218)
R-squared	0.059	0.059	0.059	0.059	0.059	0.059
N				77,148	77,148	77,148

# Summary of empirical findings

## Key findings

- ▶ Finding 1: Consumption responds to anticipated income changes
- ▶ Finding 2: Monotonically decreasing MPC in the size of income changes
- ▶ **Finding 3**: Size relative to income matters the most

#### Robustness checks

- Decomposition further into five quintiles
  - Consumption dynamics by different size groups 🔼
- Consumption dynamics by different income groups
- Empirical analysis based on Korean currency

Focusing on the payment size relative to income,

Question: What is behind the MPC heterogeneity?

# Conditional MPC: Age, Income, and Liquidity

Joint distribution of key variables and relative size:

$$\Delta c_{it} = \alpha_t + \gamma_i + Region_i + \sum_{D_z} \beta_{D_z} \cdot FP_{it} \times \mathbb{1}(z_{it} \in D_z) + \sum_{D_z} \delta_{D_z} \times \mathbb{1}(z_{it} \in D_z) + \lambda' x_{it} + \epsilon_{it}$$
(2)

where  $z_{it} \in \{Age, Income, Liquidity\}$  for each tercile  $D_z$ 

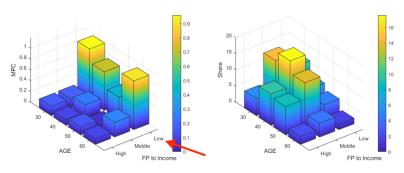
- ➤ Strong size effects regardless of ages, income, and liquidity constraints (i.e., Larger MPC when the size of income change is small)
  - Role of liquidity constraints: income level, extra debt constraint

▶ Intuition ▶ Income and relative size

## Joint Distribution:

## MPC, Age, and the Relative Size

- (a) MPC distribution, age, size relative to income
- (b) Population share, age, size relative to income



▶ Strong size effects (i.e., Larger MPC when the size is small) regardless of age

→ Absolute Size

## Joint Distribution:

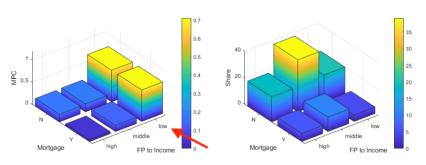
## MPC, Income, and the Relative Size

- (c) MPC distribution, income, size relative to income (d) Population share, income, size relative to income
- 30 20 0.8 20 Share 10 0.6 10 0.4 Low Low 0.2 Middle Middle Low Middle Middle High High Income High Income High FP to Income FP to Income
- ► Strong size effects (i.e., Larger MPC when the size is small) regardless of income

## Joint Distribution:

## MPC, Liquidity, and the Relative Size

(a) MPC distribution, mortgage, size relative to income (b) Population share, mortgage, size relative to income



▶ Strong size effects (i.e., Larger MPC when the size is small) regardless of extra debt status

▶ Proxy var: income

# Summary of empirical findings, cont

## So far,

- ▶ Finding 1: Consumption responds to anticipated income changes
- ➤ **Finding 2**: Monotonically decreasing MPC in the size of income changes (i.e., MPC heterogeneity in sizes)
- ▶ **Finding 3**: Payment size relative to income matters the most
- ▶ Finding 4: Strong size effects exist regardless of age, income, and liquidity

Discussion on theory and policy implications

# Theoretical explanations

### 1. Standard models of intertemporal consumption More

- ▶  $MPC^{LCPIH} \approx 0$  in response to anticipated income changes
- ▶  $MPC^{Empirical} > 0$  peaks at t = 0 then sharply decreases
- Standard models fail to generate the one-time sharp increase upon the arrival of predictable income changes

#### 2. Bounded rationality and welfare cost

- ▶ Higher *MPC*<sup>Empirical</sup> for smaller income changes
- Consumers deviate by more from consumption smoothing behavior in response to smaller income shocks
- Bounded rationality: Individuals smooth consumption only if there are large and predictable income changes
- Welfare costs: Deviation of consumption smoothing behavior is less costly for smaller anticipated income changes

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# Welfare loss analysis

► Following Fuchs-Schundelen and Hassan (2016) and Keung (2018), we compute the welfare loss from not fully smoothing consumption by:

Welfare loss 
$$(c_i^{deviate}, c_i^{pih}) \approx \frac{\delta}{2} \cdot \sum_t \zeta_t \left( \frac{c_t^{deviate} - c_t^{pih}}{c_t^{pih}} \right)^2$$

where  $FP_i$ : final payment for individual i

- $\blacktriangleright$   $\delta$  captures the curvature of the utility function
- $\zeta_t$  is the utility weight function where  $\zeta_t = \gamma^t \frac{\partial u(c_t^{pih})}{\partial c} c_t^{pih} / \sum_i \gamma^n \frac{\partial u(c_n^{pih})}{\partial c} c_n^{pih} = \frac{\gamma^t u(c_t^{pih})}{U(c^{pih})}$
- Utility function  $u(c) = c^{1-\delta}/(1-\delta)$
- ▶ Monotonically increasing welfare cost associated with the payment size relative to income tercile: 0.13, 0.61, 2.4 percent

# Discussion on policy implications

- Anticipated income changes, even with an announcement in advance, would boost consumption in the short-term
- Conduct two transfer policies to exemplify the qualitative direction of existing policies with the magnitude effect

Give transfer (1% of national disposable income) as follows:

- ▶ Policy 1: target 1st bottom income tercile equally
- ▶ **Policy 2**: target 1st and 2nd income tercile equally
- Intuition: As Policy 2 targets a larger fraction in the total population, the absolute and relative payment size becomes smaller, implying a higher MPC
- Alternative policy with different levels of income shocks may improve the aggregate consumption growth

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# Policy experiment results

- Considering an alternative policy that captures the size effect and heterogeneous MPC,
  - ▶ Aggregate consumption growth: 0.47% to 1.38% (i.e., **0.91% increase**)

Policy: Transfer equivalent to 1% of GDP	$MPC = \Delta C / \Delta Y$	Agg. cons. growth
Homogeneous MPC Policy 1: Transfer to 1st income tercile	0.24	0.45%
Heterogeneous MPC Policy 1: Transfer to 1st income tercile Policy 2: Transfer to 1st and 2nd income terciles	0.25 0.73	0.47% <b>1.38%</b>

# Concluding remarks

- Examine how consumption respond to anticipated income changes using newly constructed individual-level rich data set
- ▶ We find that
  - ▶ On average, consumption responds to anticipated income changes by 18%
  - Consumption response varies by the size of income changes and size relative to income matters the most
  - ▶ With a strong size effect regardless of liquidity constraints, considering an alternative policy with size improves the aggregate consumption growth

### Literature review on MPC

Study	Experiment (USD)	Data	MPC (out of 1)	Liquidity constraint	Size
Agarwal et al. (2007)	2001 Federal income tax rebates (\$500)	Credit card accounts; 2000 - 2002	0.40	Based on credit limit, utilization rate, and age	х
Johnson et al. (2006)	2001 Federal income tax rebates ( $$500$ )	CEX interview survey; 2000 - 2002	0.20 - 0.40	Based on age, income, and liquid assets	x
Misra and Surico (2014)	2001 Federal income tax rebates (\$500) & 2008 Economic stimulus pay- ments (\$900)	CEX interview survey; 2000 - 2002 & 2007 - 2008	0.43 (2001) & 0.16 (2008)	Based on high income and high mortgage debt	х
Broda and Parker (2014)	2008 Economic stimulus payments (\$900)	Scanner data; 2007 - 2009	0.10	Availability of easily accessible funds	x
Parker et al. (2013)	2008 Economic stimulus payments (\$900)	CEX interview survey; 2007 - 2008	0.12 - 0.30	Based on age, income, and liquid assets	x
Scholnick (2013)	Last mortgage payment (\$627)	Credit card accounts; 2004 - 2006	0.40	Based on liquid assets	0
Kueng (2018)	Alaska permanent fund (\$1650)	Credit card accounts; 2010 - 2014	0.25	Based on income and liquid assets	0
Baker et al. (2020)	2020 Economic stimulus payments (\$1200)	Transaction level data; 2016-2020	0.25 - 0.40	Based on income and liquid assets	x
Coibion et al. (2020)	2021 Economic stimulus payments (\$1200)	Scanner data; 2018 - 2020	0.40	Based on income and liq- uid assets	x

1 / 30

#### Data

- Event of anticipated changes in discretionary income
  - Natural experiments: Income ↑ following final car loan payment
  - ▶ Representing almost 9% of population in total sample
  - Car loan repayments
    - Average duration: 3-5 years
    - Quarterly payment: \$788 US dollars (or \$262 each month)
    - $\bullet$  Approximately 10% of total income, 25% of total consumption
- Spending, Income, and demographic characteristics
  - Credit/Debit card expenditures across all issuing banks
  - Annual income (before tax) based on proof of income
  - Others: Age (i.e. 20s, 30s, ...), region, credit card limit, credit grade, card utilization rates, other debts
- Consumption and card expenditure

Year	2012	2013	2014	2015	2016
	0.72	0.71	0.73	0.77	0.84

Source: The credit finance association

#### Pros and Cons of BOK household debt DB

#### 1. Advantages

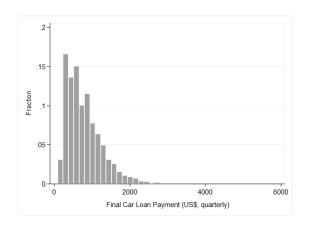
- Highly reliable source (i.e. automatic data collection from actual financial transactions)
- ▶ No recall bias or other measurement error from survey data
- ▶ Easy to identify anticipated income changes (i.e. final loan payment)
- ▶ Long panel of expenditures and income
- Allows us to make various micro-level analyses (that couldn't be performed based on existing macro-data)

#### 2. Disadvantages

- ▶ Hard to trace cash transactions
  - $\to$  card transactions constitute approximately 80% of total consumption; card expenditure  $\uparrow \propto$  Total spending  $\uparrow$
- Missing information about proof of income
  - ightarrow only 2.4% of total sample, estimates based on past income
- Unlinked accounts



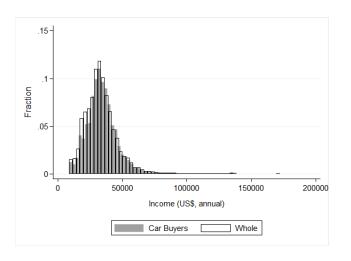
# Distribution of sample: Final payment (US\$, quarterly)







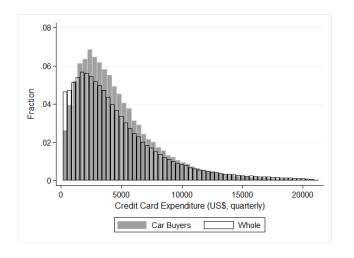
## Distribution of sample: Income (US\$, annual)





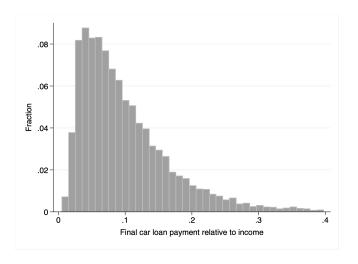
5 / 30

## Distribution of sample: Consumption (US\$, quarterly)



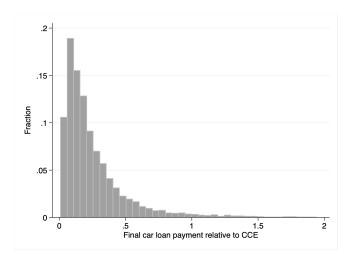


## Distribution of sample: Predictable income change relative to income



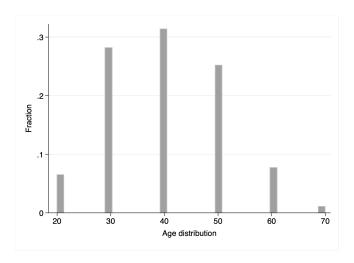


## Distribution of sample: Predictable income change relative to consumption





## Distribution of sample: Age







# Appendix A.3.a

#### Main estimation results:

## Consumption response to anticipated income changes

Dep. Var: Δc <sub>it</sub>	(1)	(2)	(3)	(4)
FP	0.190***	0.178***	0.196***	0.177***
	(0.032)	(0.032)	(0.034)	(0.033)
Constant	0.237	0.219	0.266	0.393*
	(0.152)	(0.156)	(0.167)	(0.218)
Control Variables	No	Yes	No	Yes
Time and Region FE	Yes	Yes	Yes	Yes
Individual FE	No	No	Yes	Yes
R-squared	0.003	0.028	0.003	0.059
Observations	77,148	77,148	77,148	77,148

Note: \*, \*\*, and \*\*\* represent significance at 10%, 5%, and 1%, respectively.

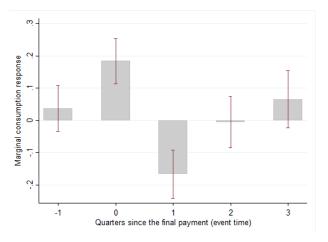


# Appendix A.3.b

### Marginal effects by time

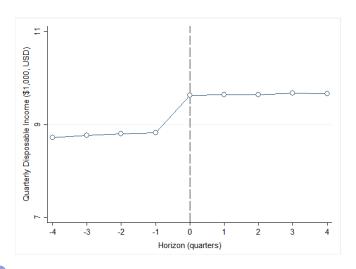
Consumption response (i.e., Marginal effects) by time

$$\Delta c_{it} = \alpha_t + \gamma_i + Region_i + \sum_{s=n}^m \beta_s FP_{i,t-s} + \lambda' x_{it} + \epsilon_{it}$$



# Appendix A.3.c

### Income process





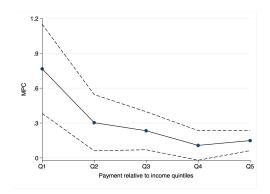
## Appendix A.4.a

### Robustness: MPC heterogeneity by income quintiles

### Exploring the MPC heterogeneity

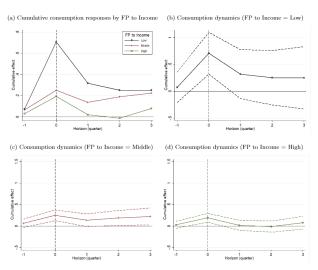
$$\textstyle \Delta c_{it} = \alpha_t + \gamma_i + \textit{Region}_i + \sum_{q_y} \beta_{q_y} \textit{FP}_{it} * \mathbb{1}(y_{it} \in q_y) + \sum_{q_y} \eta_{q_y} \mathbb{1}(y_{it} \in q_y) + \lambda' x_{it} + \epsilon_{it}$$

- ▶ Divide FP to income into five quintiles (i.e. quintiles  $q_y$ )
- ▶ The bottom quintile Q1 has the largest spending response



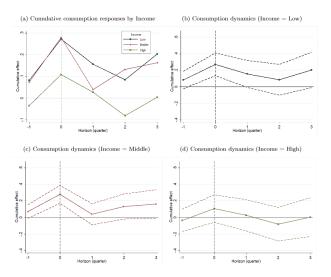
# Appendix A.4.b

## Robustness: Consumption dynamics by relative magnitudes



# Appendix A.4.c

## Robustness: Consumption dynamics by income



15 / 30

# Appendix A.4.d

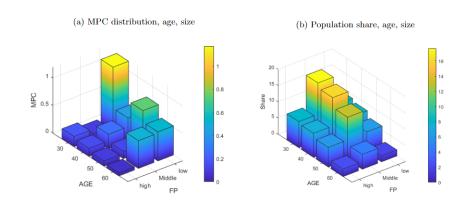
### Robustness: Excess sensitivity in original currency

	(1)	(2)	(3)	(4)	(5)	(6)
	$\triangle C_{i,t}$	$\triangle C_{i,t}$	$\triangle lnC_{i,t}$	$\triangle C_{i,t}$	$\triangle C_{i,t}$	$\triangle lnC_{i,t}$
FP	0.196***	0.179***		0.203***	0.177***	
	(0.028)	(0.028)		(0.029)	(0.028)	
FP to Income			0.350***			0.357***
			(0.044)			(0.045)
Constant	0.232	0.809	0.022*	0.104	2.461**	0.049**
	(0.429)	(0.530)	(0.011)	(0.489)	(1.198)	(0.025)
Control Variables	×	0	0	×	0	0
Time and Region FE	$\circ$	$\circ$	$\circ$	$\circ$	$\circ$	$\circ$
Individual FE	×	×	×	$\circ$	$\circ$	$\circ$
$R^2$	0.000	0.023	0.024	0.002	0.02	0.021
Observations	141,933	141,933	141,933	141,933	141,933	141,933



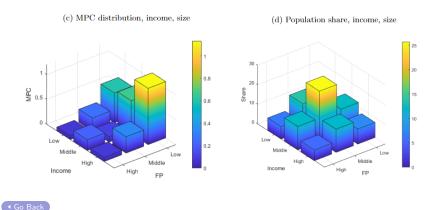
16 / 30

## Distribution of MPC, Age, and Absolute Size





## Distribution of MPC, Income, and Absolute Size

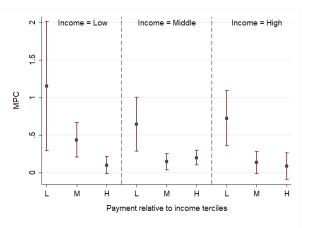




# Appendix B.3.a

### Conditional MPC heterogeneity by relative size groups

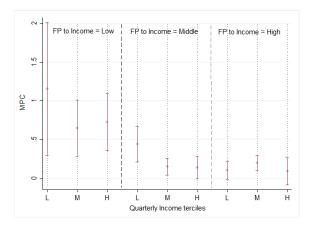
- ▶ Role of liquidity constraints by income as a proxy
  - ▶ Larger MPC when the size is **small** across all income groups



# Appendix B.3.b

### Conditional MPC heterogeneity by relative size groups

- Size effects dominates the liquidity effect
  - $\qquad \textit{MPC(High income}|\textbf{size} = \textbf{Low}) > \textit{MPC(Low income}|\textbf{size} = \textbf{High})$
  - lacktriangleright Difference is statistically significant at 1% level, (F = 7.11)



### MPC heterogeneity: payment size relative to income

Consumption monotonically decreases by size relative to income

$$FP \ \ to \ \ income = \underbrace{\frac{Final \ payment^{small}}{Total \ income_{fixed}}}_{FP \ to \ income = \ Low} < \underbrace{\frac{Final \ payment^{large}}{Total \ income_{fixed}}}_{FP \ to \ income = \ High}$$

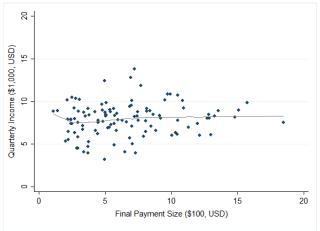
- ullet  $\Delta c_{it}^{ extsf{FP}}$  to income = Low  $> \Delta c_{it}^{ extsf{FP}}$  to income = High
- When final payment size relative to quarterly income is small, most of them are spent on consumption (i.e. Deviate from optimal consumption decision;  $\Delta c_{it} = 0$ )

◆ Go Back

# Appendix B.5.a

### Income and final car loan payment, Sample

▶ No strong correlation between income & payment size

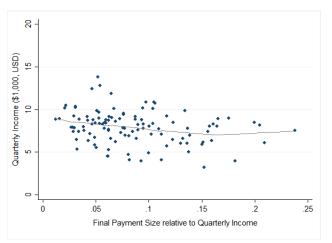




# Appendix B.5.b

### Income and payment size relative to income, Sample

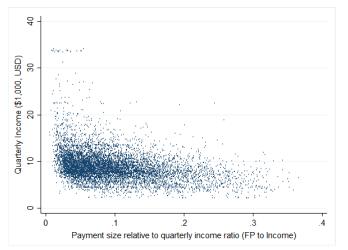
▶ No strong correlation between income & size relative to income ratio



# Appendix B.5.c

### Income and payment size relative to income, Full data

▶ No strong correlation between income & size relative to income ratio



### Consumption-saving model

Households maximize the sum of discounted utility

$$\max_{\left\{c_{t}\right\}_{t=\tau}^{T}} E_{t} \sum_{t=\tau}^{T} \beta^{t} u\left(c_{t}\right)$$

subject to

$$m_{t} = m_{t-1} + ra_{t-1} + e^{y_{t}} - d_{t} - c_{t}$$

$$a_{t} = a_{t-1} + d_{t}$$

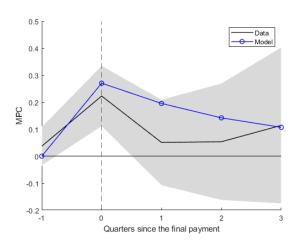
$$y_{t} = p_{t} + \tau_{t} + \epsilon_{t}^{T}$$

$$p_{t} = \rho p_{t-1} + \epsilon_{t}^{P}$$

$$m_{t} > 0 \quad \forall t = \tau, ..., T$$

where  $u(c_t) = c_t^{1-\gamma}/(1-\gamma)$ ,  $\beta$ : discount factor,  $c_t$ : consumption,  $y_t$ : labor income,  $\tau_t$ : deterministic income component at age t,  $a_t$  and  $m_t$ : illiquid and liquid assets,  $d_t$ : deposits,  $\epsilon_t^T$ : transitory income shock,  $\epsilon_t^P$ : permanent income shocks

## Consumption-saving model, Results





### Policy experiment, details

- For simplicity, use the MPC sample distribution in the data
- Based on the sample data,
  - ▶ GDP per capita: \$35,360 per year
  - Aggregate GDP<sub>sample</sub>: \$300 million
  - ► Consumption<sub>sample</sub>: \$160 million (53% of GDP)
  - ► *Transfer<sub>sample</sub>*: \$3 million (1% of GDP)
- ► Following Jappelli and Pistaferri (2014), conduct a policy experiment
  - ▶ Policy 1: transfers to the bottom 25% of income distribution equally
  - ▶ Policy 2: transfers to the bottom 75% of income distribution equally



### Policy experiment, details

- ▶ Objective: to stimulate aggregate consumption growth
- ▶ Give transfer (1% of national disposable income, \$3 million)
  - Policy 1 (income-based):
    - Payment per individual: \$1,420
    - Income cut-off: \$28,150
  - Policy 2 (size-based):
    - Payment per individual: \$470
    - Income cut-off: \$40,800
    - Overall, the absolute size becomes smaller & the relative size to income becomes smaller for 2nd group, implying a higher MPC



### Policy experiment, details

Aggregate marginal propensity to consume (MPC)

$$MPC_i \times Anticipated income increase_i(j)$$

$$MPC_j = \sum_i \frac{\overbrace{\beta_i \tau_i(j)}}{G}$$

Total transfers

where  $\beta_i$ : individual MPC computed using sample data

 $\tau_i(j)$ : transfer received by individual i for policy experiment j

G: total government revenues where  $G = 0.01 \times \sum_{i} y_{i}$ 

 $y_i$ : individual income

Aggregate consumption growth

$$g(C)_{j} = \frac{\sum_{i} \beta_{i} \tau_{i}(j)}{\sum_{i} c_{i}}$$

where  $g(C)_j$ : aggregate consumption growth for policy experiment j  $c_i$ : individual consumption

### Previous policies

Policy	Payment per ind.	Total	% of GDP	Target income
2001 Income tax rebates	\$500	\$38 billion	0.4%	>\$6,000
2008 Economic stimulus payments	\$900	\$96 billion	0.7%	<\$75,000
2020 Economic stimulus payments	\$1,200	\$803 billion	4%	<\$75,000



