

How Much New Information Is There in Earnings?

Corporate Decision-Making and Quantitative Analysis -

Individual Report

Melisa Mazaeva

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Abstract

This project uses the TRR 266 Template for Reproducible Empirical Accounting Research (TREAT) to provide infrastructure for open science-oriented empirical projects. Leveraging data from the CRSP and Compustat databases via WRDS, alongside Worldscope and Datasstream via Thomson/Refinitiv, this repository showcases a reproducible workflow integrating Python scripts for data preparation, analysis, and visualization. Integrating multiple databases adds complexity, requiring a detailed understanding of their structures and careful scripting to extract, align, and analyze data effectively. The project replicates and extends Ball and Shivakumar (2008) to analyze the informativeness of quarterly earnings announcements and their contribution to annual share price movements, highlighting their critical role in investment decisions and impact on investors, analysts, and policymakers. Key tasks include replicating and comparing original results, extending the analysis to 2007–2023, and applying the methodology to a non-U.S. country. The project also documents research design choices, discusses variations between original and reproduced results, and provides insights into earnings informativeness across different timeframes and jurisdictions. Additionally, it sketches a research design for a non-archival study to evaluate the paper’s findings. This code base, adapted from TREAT, demonstrates how the template applies to this project and serves as a structured guide for reproducible empirical research in accounting.

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1 List of Abbreviations

CRSP: Center for Research in Security Prices

CQA: Corporate Decision-Making and Quantitative Analysis

EC: European Commission

EU: European Union

IDE: Integrated Development Environment

TREAT: TRR 266 Template for Reproducible Empirical Accounting Research

UK: United Kingdom

WRDS: Wharton Research Data Services

2 Introduction

The aim of this paper is to illustrate the use of open science tools in empirical accounting research. This project builds on the methodological framework established in the Corporate Decision-Making and Quantitative Analysis (CQA) course, which explored a range of empirical research methods—including archival analysis, field experiments, and survey-based approaches—to develop a comprehensive understanding of corporate decision-making and quantitative analysis. Expanding on prior empirical research conducted in Assignments I and II, this paper extends the empirical focus of the course. Assignment I examined audit market concentration in the EU using Transparency Reports data, offering insights into the dominance of major audit firms and the structure of the European audit market. Assignment II explored the economic implications of corporate financial reporting, focusing on Graham, Harvey, and Rajgopal (2005) to analyze managerial decision-making, earnings management strategies, and voluntary disclosure practices. This study highlighted the trade-offs between short-term earnings predictability and long-term firm value and provided a foundation for understanding corporate incentives in financial reporting.

Building on these foundations, Assignment III investigates the informativeness of quarterly earnings announcements and their contribution to annual share price movements. The project replicates and extends Ball and Shivakumar (2008), assessing the extent to which earnings releases serve as a source of new information for financial markets. By integrating multiple datasets from WRDS and applying an event-study methodology, this study evaluates the economic role of earnings disclosures in market efficiency. The integration of multiple databases adds complexity, requiring a detailed understanding of their structures and careful scripting to extract, align, and analyze data effectively. Key tasks include replicating and comparing original results, extending the analysis to data from 2007–2023, and applying the methodology to a non-U.S. country to explore cross-market variations.

Beyond empirical replication, the project also documents research design choices, replication steps, and explicit assumptions made whenever the original paper was unclear on how to proceed. It discusses variations between original and reproduced results and provides insights into the timeliness and market impact of earnings announcements across different timeframes and jurisdictions. Additionally, it sketches a research design for a non-archival study to evaluate the

paper’s findings through an alternative methodological lens. This project leverages the TRR 266 Template for Reproducible Empirical Accounting Research (TREAT) to establish an open science-oriented infrastructure, ensuring transparency, replicability, and structured workflows for empirical accounting research.

Earnings announcements provide investors with valuable information about a firm’s market value, with stock prices reacting significantly when earnings news deviates from expectations (Fink 2021, 2). The seminal study by Ball and Brown (1968) was the first to document this relationship, and over the past decades, more than a thousand studies have examined the interplay between capital markets and financial statements, a research stream that originated with Ball and Brown (1968) (Kothari 2001). This reinforces the role of earnings announcements as a crucial source of financial information.

Building on this foundation, the original study by Ball and Shivakumar (2008) investigates the extent to which quarterly earnings announcements contribute new information to the market, assessing their role in shaping annual share price movements. By estimating the R^2 from regressions of annual stock returns on earnings announcement window returns, the paper quantifies the informativeness of earnings releases, finding that they account for only 1% to 2% of total annual volatility. This challenges the assumption that earnings provide substantial new information and instead suggests a confirmatory role in financial reporting, reinforcing prior market expectations rather than acting as a primary source of new insights. The study further documents an increasing trend in earnings informativeness in recent years, potentially linked to regulatory changes, shifts in analyst activity, or broader market conditions.

While Ball and Shivakumar (2008) provide key insights into the informativeness of earnings announcements, their study was conducted within a specific timeframe and market context. Since then, financial markets have undergone significant changes due to regulatory reforms, economic crises, and technological advancements in financial information processing. Moreover, the extent to which earnings informativeness varies across international markets remains underexplored. By replicating their study with updated data from 2007–2023 and applying the methodology to a non-U.S. country, this project reassesses the robustness of their findings, examines long-term trends, and evaluates cross-country differences in earnings informativeness. Through this approach, it critically evaluates the generalizability of the original results and provides further insights into the economic

role of earnings announcements in financial markets, offering a contemporary perspective on their evolving informativeness and implications for investors, analysts, and policymakers.

The paper is structured into sections corresponding to Tasks 1–3 (Section 3, Section 4, Section 5), each detailing the research design choices and assumptions, documenting the replication steps, and analyzing the replication results for the respective task. Section 6 sketches the survey design as a non-archival study that allows evaluating the key findings of the seminal paper. The concluding remarks are provided in Section 7.

3 Task 1

This paper replicates Figure 3 from the European Commission’s (**EC_Report_2024?**) report, which visualizes the market shares of audit firms — Big 4, CR4, and 10KAP — by the number of PIE statutory audits conducted in 2021 across EU countries and at the EU level. The replication provides insights into market concentration and the dominance of major audit firms, reflecting variations in audit practices and competition across Europe.

The project uses data from the Audit Analytics database on Transparency Reports via Wharton Research Data Services (WRDS) for the year 2021, covering PIEs across EU countries. The replication closely follows the methodology outlined by (**EC_Report_2024?**). It focuses on three key market concentration measures: the market share of the Big 4 audit firms, the CR4 market share for the largest four firms in each country, and the 10KAP market share, which includes the Big 4 and additional major networks. These measures provide a detailed assessment of audit firm dominance and competition, offering valuable insights into the structure and dynamics of the statutory audit market in Europe.

The analysis involves gathering and filtering Transparency Report data, identifying relevant PIEs and EU countries, and calculating the Big 4, CR4, and 10KAP market shares for each country as well as at the EU level. Explicit assumptions were made whenever the document by (**EC_Report_2024?**) was unclear on how to proceed. The entire Python computation code for market share calculations is available in `code/python/do_analysis.py` for detailed review if necessary. This paper focuses on the replication process, presenting visualizations, and discussing the results.

The replicated figure from original report by (EC_Report_2024?) is shown below, followed by the research design choices and assumptions in ?@sec-research_design_assumptions, documentation of the replication steps in ?@sec-replication_steps, a detailed results comparison in Section 3.3, and concluding remarks in Section 7.

?@fig-market-shares illustrates the market shares of audit firms — Big 4, CR4, and 10KAP — for the number of PIE statutory audits conducted in 2021. Countries are sorted in a specific order reflecting the replication of Figure 3 from the European Commission’s 2024 report. The discussion of replication findings is presented in Section 3.3.

3.1 Research Design Choices and Assumptions - Task 1

The aim of Assignment I is to replicate a specific empirical figure (Figure 3) from the report by (EC_Report_2024?). This figure involves analyzing the market shares of audit firms (Big 4, CR4, and 10KAP) across EU countries and at the EU level for PIE statutory audits conducted in 2021. The replication process includes data loading, preparation, and cleaning, followed by the computation and visualization of market concentration measures. For Assignment I, I pulled data from the Audit Analytics database via WRDS and used the Python programming language to carry out the empirical analysis. Visual Studio Code was used as the Integrated Development Environment (IDE) for writing, debugging, and optimizing the Python code.

The replication is based on data pulled from the Audit Analytics Transparency Reports database, specifically from `audit_europe.feed76_transparency_reports` table, which was filtered and aggregated for the analysis. The table offers Transparency Reports published annually by audit firms based in the EEA and Switzerland, along with the names of all entities listed in each audit firm’s Transparency Reports (WRDS_Audit_Analytics_Transparency_Reports?).

Following (EC_Report_2024?), I focus the analysis on statutory audits conducted for the fiscal year 2021, ensuring that the data accurately reflects the audit market structure in the EU as specified in the original report. The replication aims to mirror the research design as closely as possible with the available data.

In addition, I impose the following assumptions to ensure clarity and consistency where the report by (EC_Report_2024?) does not provide explicit guidance:

1. The original report references the reports prepared by national competent authorities (NCAs)

responsible for audit oversight as the main source of data, where the data refers to the years 2020 and 2021 and was collected in 2022 (**EC_Report_2024?**). However, this replication uses data obtained from the Audit Analytics Transparency Reports database via WRDS, which provides the latest available version as of September 2024, updated quarterly (**WRDS_Audit_Analytics_Transparency_Reports?**). Due to potential adjustments and updates made to the database since the original data collection period, there may be differences that could affect the results. For example, audit firms may disclose updated information in subsequent reports, which would be reflected in the later database version rather than the historical snapshot used in the original report. Furthermore, the data vendor regularly updates its databases to correct errors and add new information, which may be included in the later data but not in the 2022 snapshot.

2. The original paper outlines key terms that will be used in this project to ensure consistency and accuracy in the replication. (**EC_Report_2024?**) defines the ‘Big Four’ as Deloitte, EY, KPMG, and PwC; the ‘CR4’ as the four largest audit firms in each country; and the ‘10KAP’ as a group consisting of Baker Tilly, BDO, Deloitte, EY, Grant Thornton, KPMG, Mazars, Nexia, RSM, and PwC.
3. As for the geographical scope, I use the variable `trans_report_auditor_state` to identify the country associated with each audit firm rather than the audited company’s headquarter country (`headquarter_country` variable). Since the objective is to analyze audit market concentration and the market share of audit firms within specific countries, the country of the audit firm’s reported activity is more relevant than the headquarter country of the entities they audit.
4. Another potential source of discrepancies between the original and replicated tables may be the choice of variables pulled from Audit Analytics. For example, in the `audit_europe.feed76_transparency_reports` table, I chose `entity_map_fkey` over `entity_map_key`, as this unique identifier is created by WRDS for merging (**WRDS_Audit_Analytics_Transparency_Reports?**). Since the report does not specify the choice of variables used from the database, this could cause differences in the results.
5. For the purpose of replicating Figure 3, I use the `report_year` variable as the pri-

mary filter to define the relevant data for year 2021. This choice is based on the fact that `report_year` represents the idealized fiscal year of the Transparency Report, based on the *Europe Transparency Reports Data Dictionary* by Wharton Research Data Services ([Europe_Transparency_Reports_Data_Dictionary?](#)), which aligns directly with the year-based aggregation needed for Figure 3. While the `report_period_end_date` provides the exact end date of each reporting period ([Europe_Transparency_Reports_Data_Dictionary?](#)), using `report_year` allows for a consistent, annual aggregation without requiring additional alignment of various period end dates. This approach simplifies the data extraction and ensures that all entries correspond to the fiscal year 2021.

By following the steps provided in [?@sec-replication_steps](#) and adhering to the assumptions made, I successfully replicated the analysis and produced the required figure. A thorough step-by-step approach, with each step clearly documented, helped to understand and verify the outputs.

3.2 Replication Steps - Task 1

Step 1: Pulling the Data and Managing the Database This Assignment involves pulling data directly from the Audit Analytics database and preparing the data for further analysis from raw data to final output.

To ensure data relevance, the pulling process was restricted to data for the year 2021. The variable `trans_report_auditor_state` was used to filter the data to include only audit firms associated with the specific EU and EEA countries, as specified in configuration file `config/pull_data_cfg`. This filtering step ensured that the analysis focuses on audit market concentration within the geographical scope and year range as defined by ([EC_Report_2024?](#)).

Step 2: Data Preparation {[#sec-step2_preparation](#)} The raw Transparency Report dataset initially contained 13,385 observations, representing entries for the year 2021. To ensure consistency with ([EC_Report_2024?](#)), the abbreviation ‘GR’ for Greece was replaced with ‘EL’ in the `trans_report_auditor_state` field, affecting 188 rows.

The `number_of_disclosed_pies` variable provides the clearest indication of statutory audits conducted by each auditor for PIEs. The definition of PIEs varies across EU and EEA

countries (**AccountancyEurope_PIE_2017?**), but if Transparency Reports consistently follow country-specific definitions, using the provided variable is reasonable. An important verification step involved comparing the reported `number_of_disclosed_pies` with the count of unique `entity_map_fkey` entries for each `transparency_report_fkey`. This analysis revealed that 5,696 transparency reports included fewer entities in the dataset than the disclosed PIEs, suggesting that some PIE entities might be missing from the dataset. This discrepancy reflects missing PIE data rather than the inclusion of non-PIE entities, hence it is assumed that all entities in the dataset are PIEs, maintaining consistency in the framework for analysis.

Additionally, missing values in key fields, including `transparency_report_fkey`, `entity_map_fkey`, `auditor_fkey`, and `trans_report_auditor_state`, were checked, and it was confirmed that no rows needed to be removed due to missing data, ensuring the completeness of the dataset. To focus on relevant data, rows with `number_of_disclosed_pies` equal to or less than zero were filtered, but no such rows were identified, and all observations were retained.

Duplicate entries in the `entity_map_fkey` column were then analyzed, revealing 1,011 duplicate entities. I assume that duplicate entries in the dataset do not introduce significant issues for the replication of Figure 3. Duplicate entries for the same entity are expected in cases where an entity is audited by multiple audit firms or networks, potentially as part of a joint audit. Since these duplicates retain consistent information on `trans_report_auditor_state`, they do not distort country-level distributions. Additionally, while duplicates might expand representation across different auditor networks or groups, the essence of Figure 3 — focusing on aggregate distributions — remains unaffected. Therefore, these duplicates were not removed.

Auditor network names were standardized to ensure consistency, with names like `|Mazars Worldwide|Praxity Global Alliance|` simplified to `|Mazars Worldwide|`, for example. This standardization helped avoid double-counting and unify same entries under consistent naming conventions.

Audit firms were then categorized into groups, including the Big 4 (Deloitte, EY, KPMG, and PwC), the 10KAP (which includes the Big 4 along with other major networks listed in `?@sec-research_design_assumptions`), ‘Unaffiliated’ firms (those outside the Big 4 and 10KAP). The `auditor_network` field contained 636 observations with missing values, which were grouped under the “Other (Blank)” category. I assume that these blank entries do not belong to the Big Four or

10KAP networks but may still contribute to the CR4 category in some countries. So, these entries were retained in the dataset and reviewed during the aggregation stage to validate their relevance.

These preparation steps ensured alignment with the methodology of (**EC_Report_2024?**) and the dataset's readiness for subsequent analysis.

Step 3: Analysis Implementation and Figure Reproduction The analysis step computes market concentration metrics for audit firms across EU countries and at the EU level using the prepared transparency data. The analysis begins by calculating the market shares of the Big 4, 10KAP, and CR4 audit firm groups for the number of statutory audits conducted in 2021. For each country, the Big 4 market share is derived as the percentage of PIE statutory audits conducted by Deloitte, EY, KPMG, and PwC, while the CR4 market share represents the top four audit firms in each country based on audit counts. The 10KAP market share includes the Big 4 along with six additional networks, providing a broader view of market concentration.

The following formula is used to calculate market share:

$$\text{Market Share (\%)} = \left(\frac{\text{Number of PIE Audits by Network Group}}{\text{Total PIE Audits in Country}} \right) \times 100$$

The analysis also includes the creation of a bar chart visualizing market shares for all countries and the EU aggregate, saved in both PNG and pickle formats. The aggregated market share data is saved in CSV format, ensuring reproducibility and further analysis opportunities.

3.3 Results - Task 1

To verify the results of analysis step and observe trends before plotting, I have additionally saved the CSV output in `aggregated_market_shares.csv`. The analysis of market shares for statutory audits across European countries reveals distinct patterns of market concentration and auditor dominance. Big 4 firms exhibit a significant presence, often commanding a dominant share in many countries. For example, countries such as the Czech Republic, Estonia, and Finland demonstrate Big 4 market shares exceeding 95%, reflecting the significant influence of these firms in specific markets. However, the extent of this dominance varies, with lower Big 4 shares observed in countries like Bulgaria (17.5%) and Greece (43.6%), indicating a more diversified audit market in these regions. The analysis reveals that the Big 4 hold a market share exceeding 80% in 11 EU

countries. This aligns with the finding of (**EC_Report_2024?**), which similarly highlights that the Big 4 dominate over 80% of the market share in 11 Member States.

The inclusion of additional audit networks through the 10KAP grouping increases the market share substantially across all countries, as expected. This is particularly evident in countries like Ireland, Malta, and the Netherlands, where the 10KAP share reaches 100%, reflecting the full inclusion of statutory audits under this grouping. In contrast, countries like Bulgaria and Poland, with 10KAP shares of 41.8% and 63.6%, respectively, suggest the presence of a substantial number of statutory audits conducted by unaffiliated or smaller firms.

In the analysis of CR4 market shares, I verified whether the four largest audit firms (CR4) in each country overlapped entirely with the Big 4 audit firms. This overlap occurred in 15 out of 28 countries, where CR4 and Big 4 market shares were identical. In the remaining 13 countries, at least one non-Big 4 firm contributed significantly to the statutory audits, resulting in distinct CR4 market shares. These findings align with (**EC_Report_2024?**), which notes that in 13 Member States, the Big Four are not the four largest audit firms in terms of the total number of PIE statutory audit opinions. This highlights the gradual diversification in the audit market in some countries, where non-Big 4 firms are playing a more prominent role, while the Big 4 continue to dominate in others.

At the EU level, the aggregated market shares further underscore the dominance of these major players. The Big 4 account for 70% of statutory audits, compared to (**EC_Report_2024?**), which notes an average EU market share of 59% for the Big 4 in 2021, down from 70% in 2018. The broader 10KAP grouping in my output reaches nearly 90%, exceeding the 81% reported by (**EC_Report_2024?**). The CR4 market share at the EU level also stands at 70%, aligning with the Big 4, and is consistent with the average CR4 market share reported by (**EC_Report_2024?**). These results highlight the varying degrees of market concentration across Europe, with certain countries demonstrating a highly centralized audit market dominated by the Big 4, while others display a more distributed market landscape, incorporating both major and smaller audit firms. The slight discrepancies in the figures suggest potential differences in methodologies, data coverage, or sample definitions.

Based on the results for Austria, the Big 4 market share is 86.7% in my analysis, aligning closely with the approximate 85% represented in bar chart of (**EC_Report_2024?**). Similarly,

the 10KAP market share of 92.55% in my analysis corresponds well with the slightly higher bar in the report, and the CR4 market share of 86.7% aligns perfectly with the Big 4 share, confirming the dominance of these firms in Austria’s audit market. This consistency highlights the robustness of the replicated analysis for this country.

The results for Romania show notable discrepancies. The EC Report indicates market shares of 15% for the Big 4, 16% for CR4, and 24% for 10KAP, while my analysis reports significantly higher values: 63%, 70.61%, and 78.38%, respectively. These differences likely arise from assumptions made in `sec-research_design_assumptions` like variations in PIE definitions and auditor classifications. The report by (EC_Report_2024?) may use stricter criteria, reflecting Romania’s decentralized market where non-Big 4 firms dominate, unlike the broader inclusion in my dataset.

In summary, the replication effectively captures the original report’s key findings, confirming the dominance of the Big 4 and the broader 10KAP group in the European audit market. The analysis highlights varying degrees of market concentration across countries, with some demonstrating a more decentralized audit landscape. While discrepancies in individual country results, such as Romania, underline the importance of methodological alignment, the strong similarity between the overall market shares reported in the original report and the replicated results underscores the robustness and reliability of the findings.

4 Task 2

5 Task 3

6 Task 4

7 Conclusion

This project effectively demonstrates the use of a systematic and collaborative workflow for empirical accounting research, leveraging the TRR 266 Template for Reproducible Empirical Accounting Research. By following an open science approach, I successfully replicated key tables and figures from Ball and Shivakumar (2008), providing insights into how earnings announcements

contribute to price formation and market efficiency. While exact replications often yield different samples and outcomes due to dataset updates or methodological variations, my results align closely with the statistics presented in the original study, reinforcing the reliability of the replication process. Moreover, by extending the analysis beyond the original study's U.S. market focus, the project highlights how market structures and investor behaviors influence the informativeness of earnings disclosures in different jurisdictions.

The study contributes to the ongoing discussion on market efficiency and the economic role of corporate disclosures by providing empirical evidence on how earnings informativeness has evolved over time and across jurisdictions. The cross-country analysis highlights variations in market responses to earnings announcements, suggesting that institutional factors, market structures, and investor behavior play a role in shaping how financial information is processed. These findings have implications for investors, analysts, and policymakers, as they underscore the importance of regulatory consistency and market transparency in shaping the effectiveness of financial reporting.

This assignment required a comprehensive application of programming skills and institutional knowledge gained throughout the course, integrating data analysis, replication, and visualization techniques in line with open science principles. In the future, this repository can be cloned or forked (if made public) to facilitate further research on earnings informativeness, enabling additional extensions or robustness tests. Additionally, the survey developed as part of the non-archival study proposal can be further refined and expanded, providing a structured framework for gathering primary data on market participants' interpretations of earnings announcements. Through this approach, the study not only revisits a fundamental question in financial research but also provides a foundation for future empirical investigations into the evolving role of earnings announcements in global capital markets, both through archival and non-archival methodologies. Thanks for reading!

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