



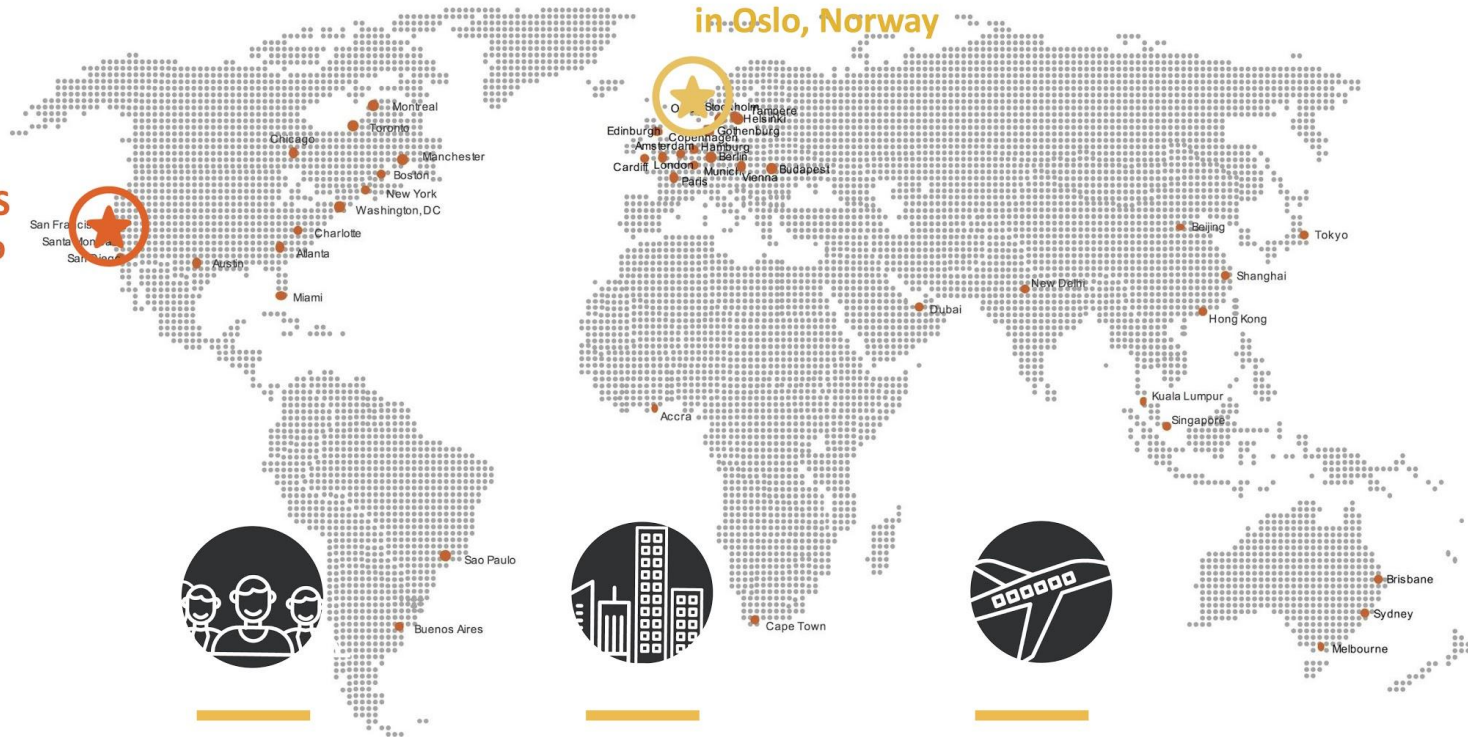
Outside Insight

The Meltwater Data Science Platform

Meltwater: Who are we?

FOUNDED 2001
in Oslo, Norway

HEADQUARTERS
in San Francisco



1500 employees
worldwide

26,000 Business customers
in 108 countries

60 offices across
27 Countries

Meltwater: Media Intelligence

Sources: Editorial, Social, Broadcasts



media
exposure



trends

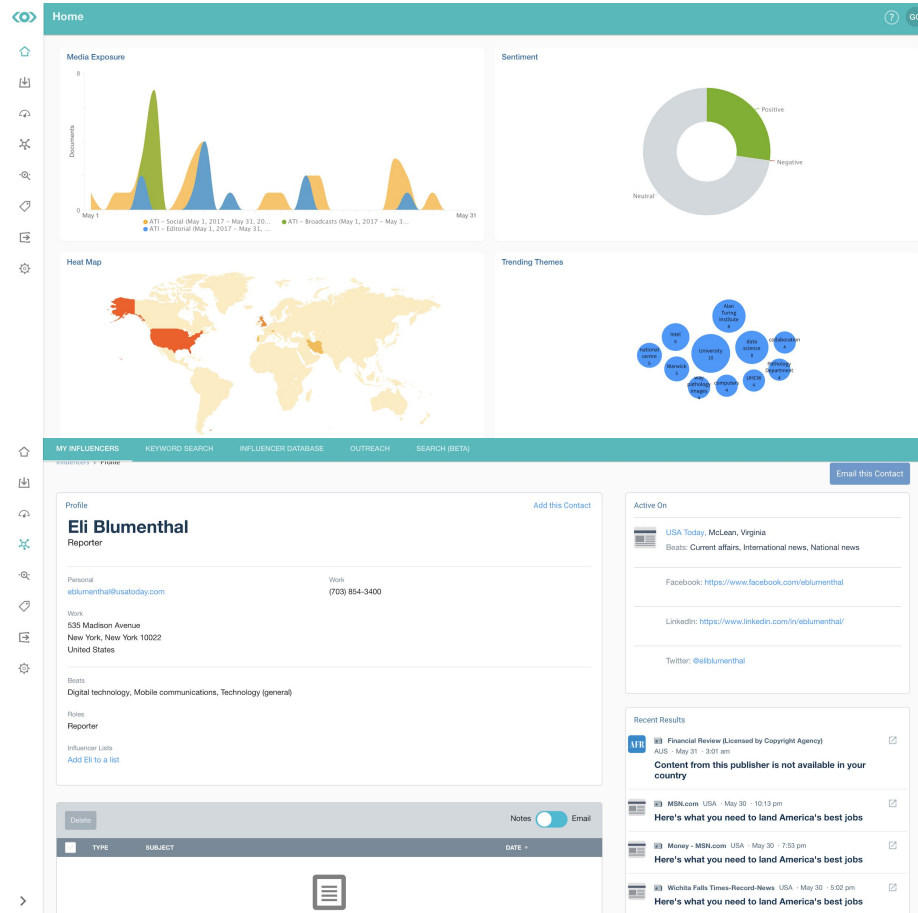
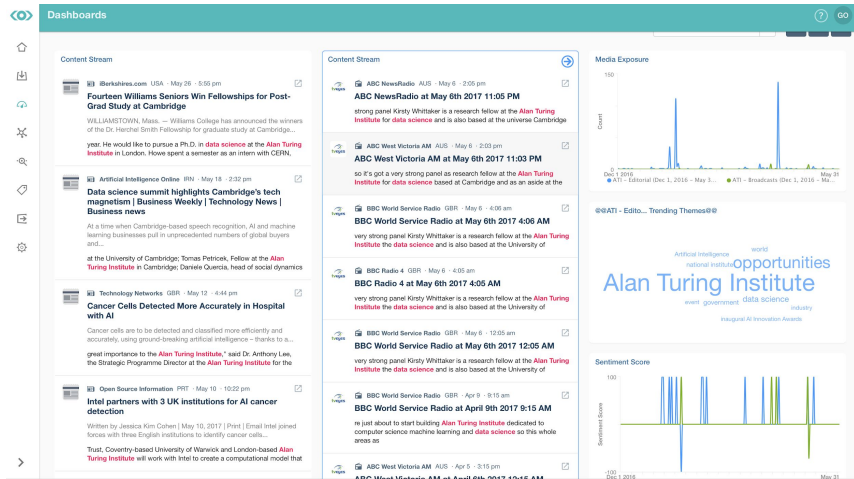


influencers



sentiment
analysis

More than **300k** different types of user queries



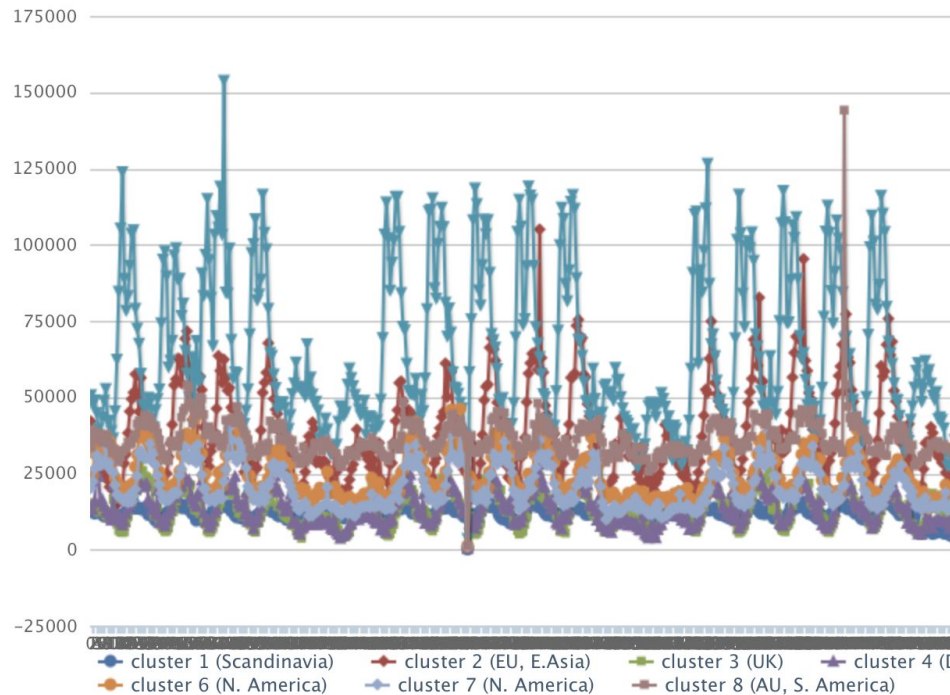
Meltwater: Some numbers

Our ingestion fetches about **3.3M** documents / day from **190k** editorial sources, re-crawled every **30 minutes**.

With the social fire hoses we go up to **30M** documents / day.

Since its foundation, Meltwater has indexed almost **200B** documents.

Name	Country	Language	Documents
Notiradar	Mexico	Spanish	40700
福建东南新闻网	China	Chinese (simpl.)	23182
中工网	China	Chinese (simpl.)	20953
매일경제	Korea, Republic Of	Korean	20191
جستجوگر اخبار تی نیوز	Iran (islamic Republic Of)	Persian	18055
Match 生活網	Taiwan	Chinese (trad.)	17512
47NEWS	Japan	Japanese	16966
Nambia Press Agency	Namibia	English	9521
中金在线 - 外汇网	China	Chinese (simpl.)	7957
Onet.pl	Poland	English	7127



Meltwater: How it is done

Ingestion:

- ✗ Social media hoses (partnerships)
- ✗ Editorial (partnerships + web crawling)
- ✗ Broadcasts (views on the above)

Enrichments (15 languages):

- ✗ Text categorization (*topic, language*)
- ✗ NERD (*person, location, organization, ...*)
- ✗ NED (https://en.wikipedia.org/wiki/Tim_Cook)
- ✗ Sentiment Analysis

Storage and search:

- ✗ Elastic search 
- ✗ Rabbit MQ (distributed queues) 
- ✗ AWS 

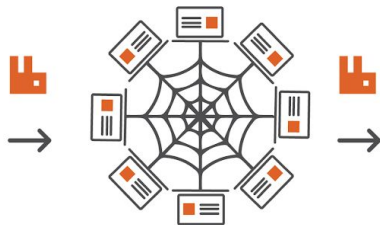
Media Intelligence applications (Custom)

- ✗ Boolean queries (*keywords / entities*)
- ✗ Counters
- ✗ Aggregates
- ✗ Drill downs / pivoting

Sources



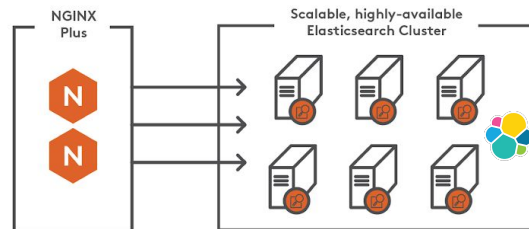
Hoses + crawlers



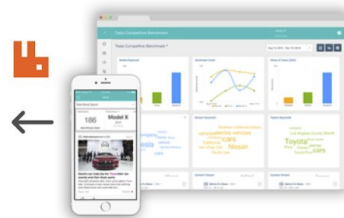
Enrichments



Elastic search



Intelligence apps



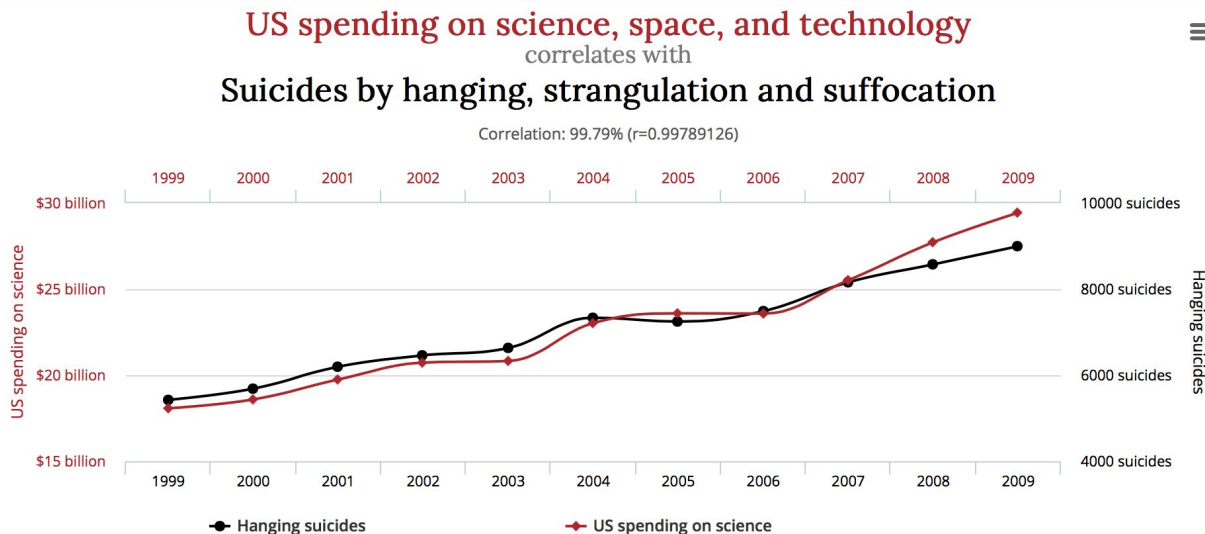
Building Insights

Raw data, statistics, aggregates, summaries, and visualizations are all good but...

- ✗ Insights are still discovered by analysts by munching and **interpreting** the data
- ✗ ...and we all know how data can be **deceitful**

What we need is a systematic way to **mine**, **propose**, and **explain** possible insights

- we need **factual knowledge**
- combine (machine) **learning** and **reasoning**



Source: www.tylervigen.com (Spurious Correlations)

Vision: Insight Building as a Platform

Build a world class **AI** platform for a new software category

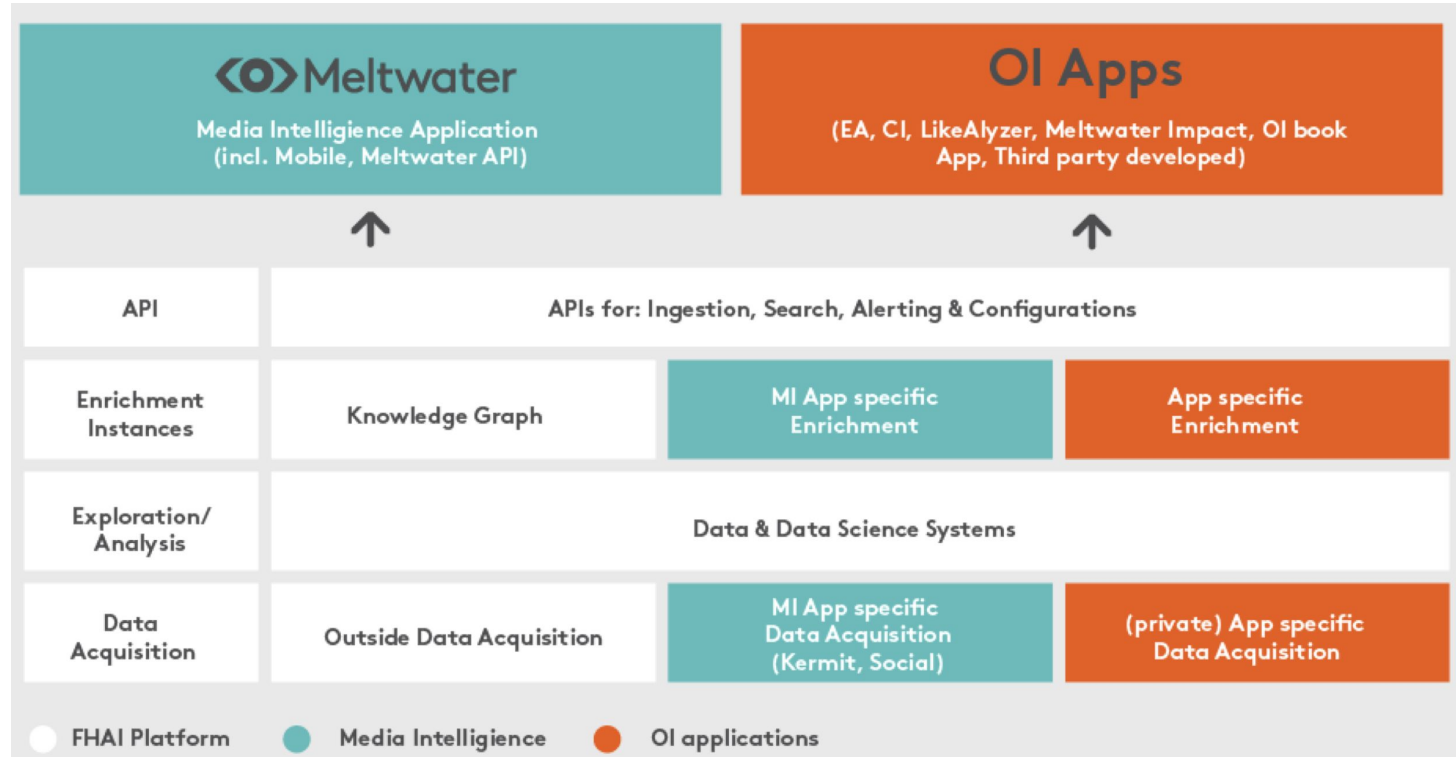
Outside Insight



FAIRHAIR
AI

Meltwater's AI-First Approach

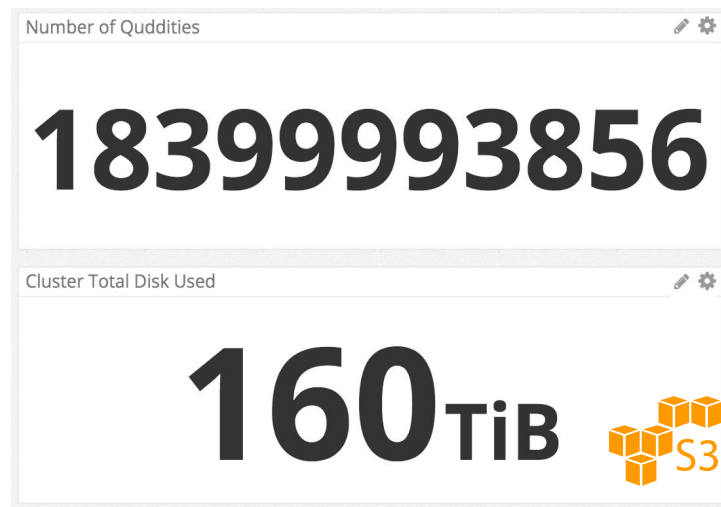
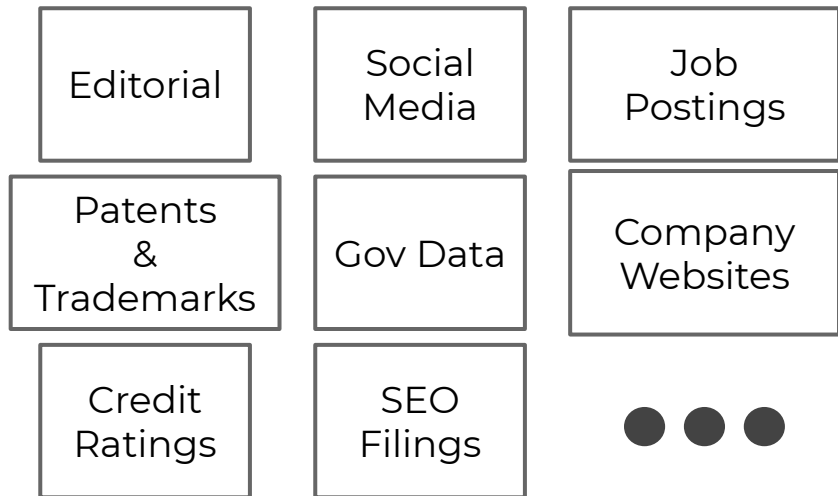
Use **Data Science** (data, algorithms, infrastructure, tools) to power everything



Data and Content Lakes

Factual information: **wherefrom?**

Need to restrict the domain: focus on the **corporate domain**, i.e., companies, people, products, ...



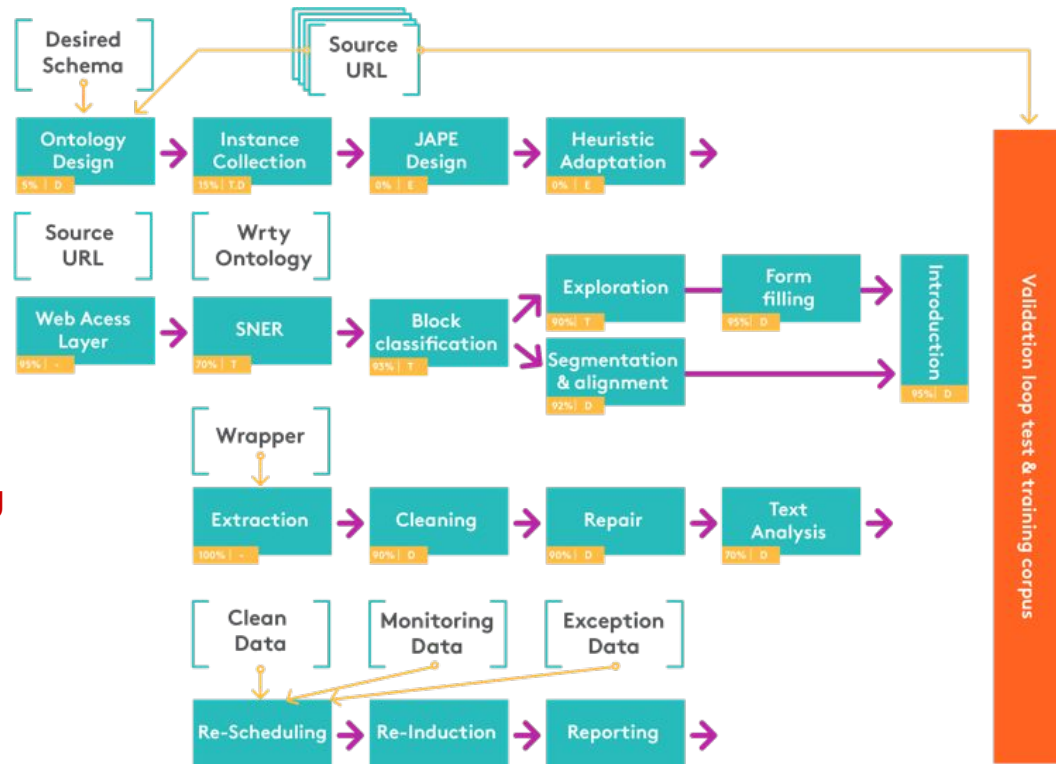
just for last year

Data Lake and Outside Data

Factual information... **How?** Get as close as possible to the **original** source of information



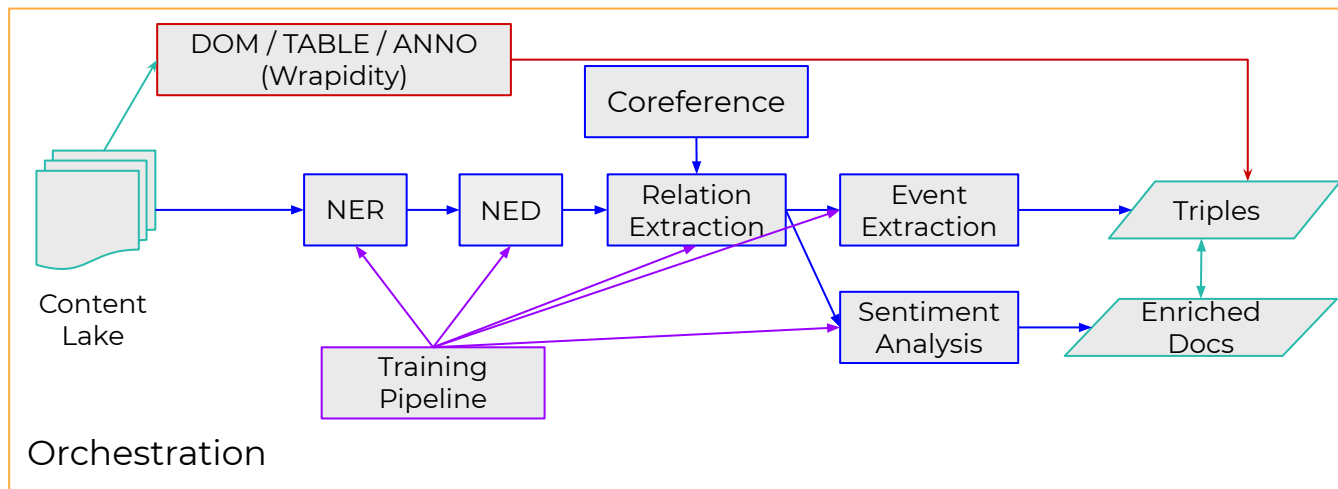
Wrapidity (acq. 2016) automates
outside data acquisition via **web scraping**



Enrichments

Factual information: **how?**

Linguistic enrichments provide a way to support **semantic retrieval** and **fact extraction**.



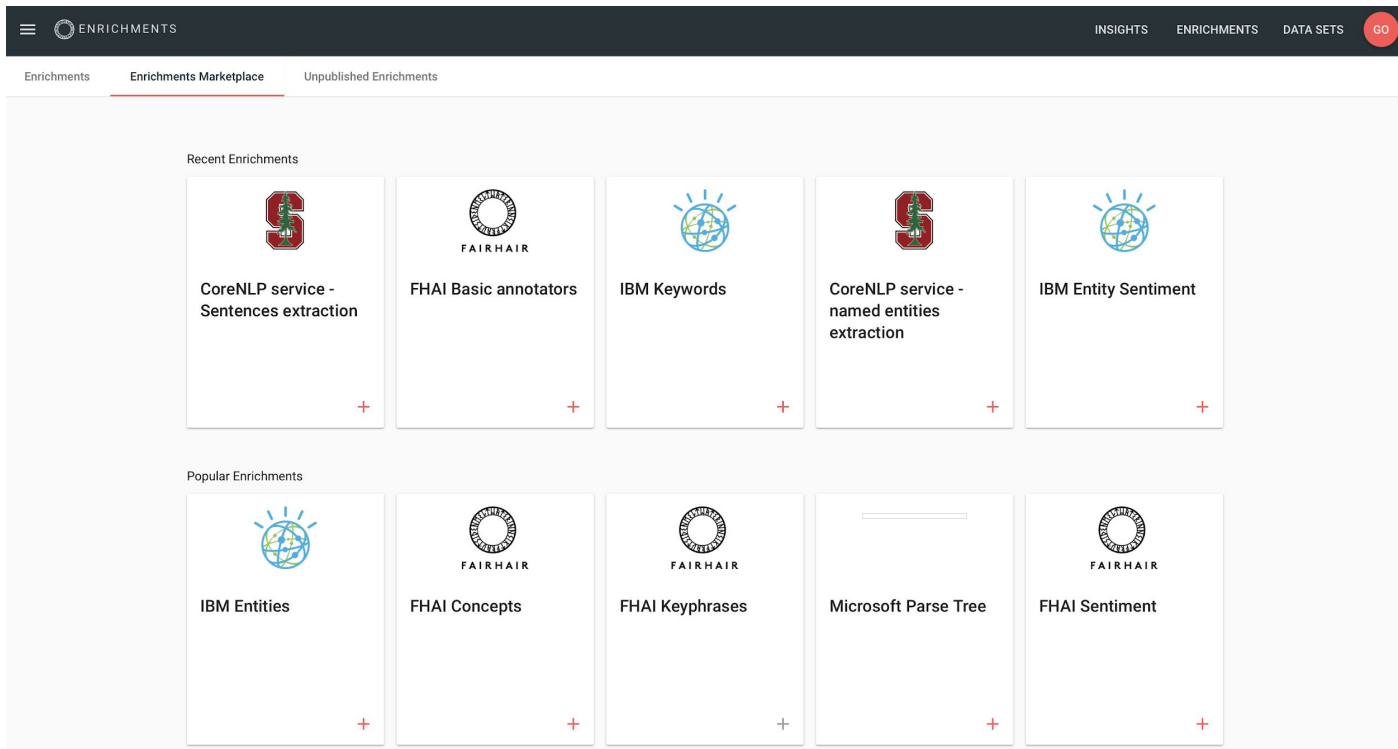
Summary:

- Scalable and distributed enrichment workflows (**Cosmify** acquisition),
- CRFs** for NER, **PageRank** (variant) for NED, **CNNs** and **LSTMs** for Relation/Event extraction, **Bayesian** classification for sentiment analysis,
- TensorFlow** and **GPUs** for training infrastructure

Enrichments

We can't foresee all uses of our data: **Developer APIs** to **Integrate** and **orchestrate** third party tools.

Personalization is key in Data Science: A **flexible data wrangling** infrastructure is required.



Knowledge Graph

Wait... did you say **PageRank**, **triples**? So do you have a **(Knowledge) Graph**?



Content:

- ✓ Companies
- ✓ Brands
- ✓ Products
- ✓ Key people
- ✓ Influencers



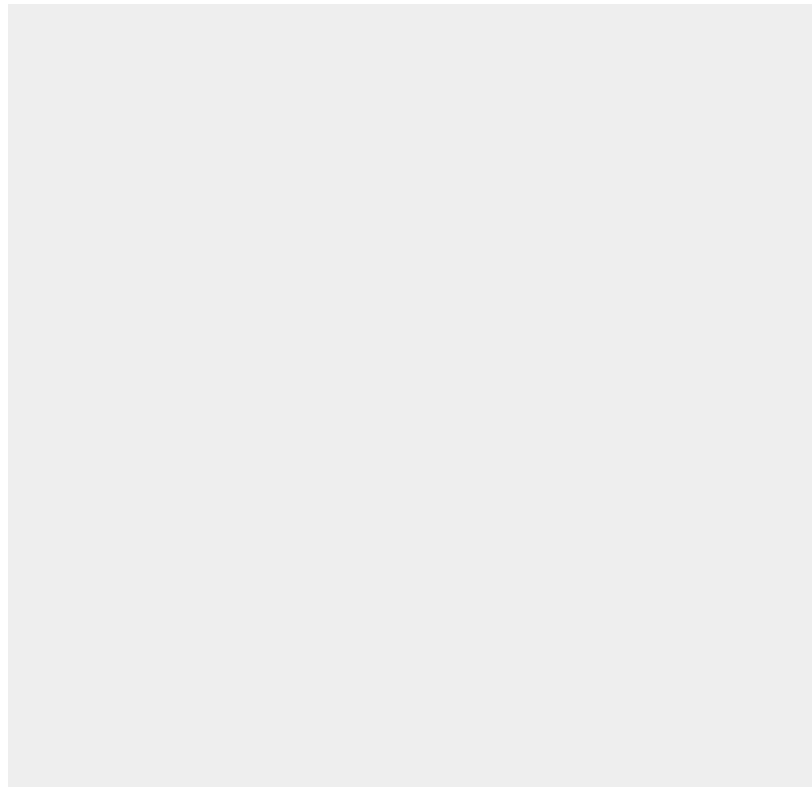
Goals:

- Relate facts
- Data mining
- Cognitive applications (higher-order reasoning)



Challenges:

- ✓ Data Cleaning
- ✓ Data deduplication / integration
- ✓ Truth Finding



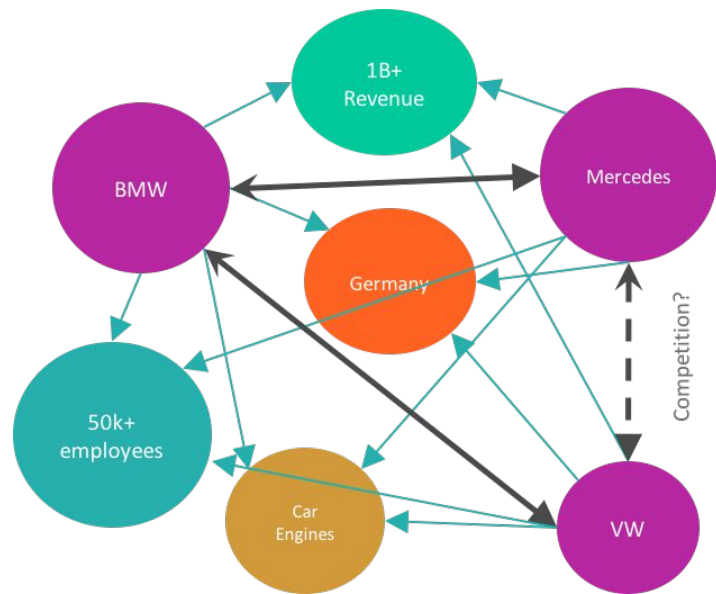
Cognitive Applications

Infer **high-level insights** from a set of **extracted events/facts**.

- | | | |
|----------------------|-------------------------|-------------------------------|
| ✎ Competitor | ✎ Supplier | ✎ Funding Developments |
| ✎ Customer | ✎ Acquisition | ✎ Leadership Changes |
| ✎ Investment | ✎ Out/under performance | ✎ New Offerings |
| ✎ Lawsuit/Litigation | ✎ Expanding Operations | ✎ Bankruptcy, |
| ✎ Partnership | ✎ Compliance | ✎ Restructuring, Cost Cutting |

Insight **discovery**:


- ✎ Rule/Graph mining (data cleaning)
 - GPAR (VLDB '15)
 - RUDI-K (internal, paper submitted)
- ✎ Link prediction (data enrichment, fact checking)
 - Path Ranking Algorithms (PRA)
 - Probabilistic Soft Logic (PSL)



Cognitive Applications

Cognitive Applications **complement** traditional media intelligence tools

About

 **Microsoft**
Stock Symbol: **MSFT**
Industry: computer software
URL: **microsoft.com**

Microsoft, a software corporation, develops licensed and support products and services ranging from personal use to enterprise application.

Founded On: 1974-04-04
Location 1: Redmond, WA United States (headquarters)
Location 2: Dublin, Dublin Ireland 18 (offices)
Location 3: Boise, ID United States 83702 (offices)
Location 4: Redmond, WA United States (offices)
Total Funding: USD501,360,001,024.00
Categories: Computer Software: Prepackaged Software

Key People



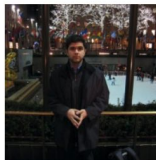
Satya Nadella
Board Members And Advisors

Gender: Male



Padmasree Warrior
Board Members And Advisors

Gender: Female



Reza Zadeh
Board Members And Advisors

Gender: Male

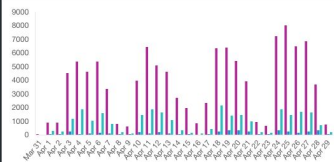


Maria Klawe
Board Members And Advisors

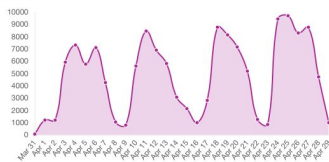
Gender: Female

Company Insights

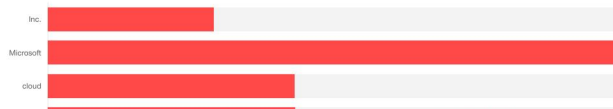
Sentiment Over Time



Documents Over Time















Key Phrases Over Time











Business Landscape

Competitors

 iLinc Score: NaN	 iNovar Corporation Score: NaN	 BigTwist Score: NaN	 Agily Networks Score: NaN
 PowToon Score: NaN	 PostPath Score: NaN	 Covertix Score: NaN	 LANDesk Software Score: NaN
 Zr		 ZMYRIO	 mojeek

Acquisitions

 Event Zero Score: NaN	 SwiftKey Score: NaN	 Xamarin Score: NaN	 MinecraftEdu Score: NaN
 Secure Islands Technologies Score: NaN	 Talko Score: NaN	 Zikera / Groove Score: NaN	 Tellme Network Score: NaN

Involve Users, Entrepreneurs, and Researchers

6 Data Science Hubs (co-working spaces)



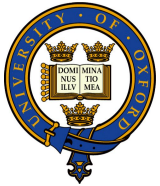
- ✓ London
- ✓ San Francisco
- ✓ Singapore
- ✓ Sydney
- ✓ Berlin
- ✓ New York

Meltwater Entrepreneurial School of Technology



- ✗ HQ in Accra, Ghana
- ✗ Training program for African entrepreneurs
- ✗ Incubator (25+ startups)
- ✗ Networking hub

University collaborations



Stanford
University



Carnegie
Mellon
University



[illegible]